



Website:	<a href="http://www.pairis.gr">http://www.pairis.gr</a>
Bloomberg code:	PAIR:GA
Reuters code:	PAIr.AT
ISIN code:	GRS275073005

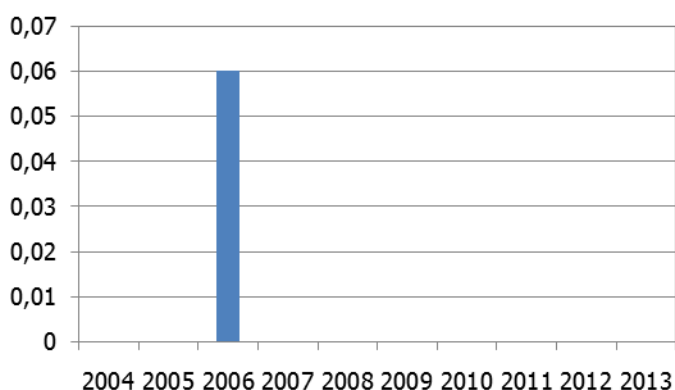
## COMPANY PROFILE

E. Pairis S.A. is active in the production of plastic bottles and containers which are used for industrial purposes such as packaging of detergents, cosmetics, beverages, vegetable oil and other products.

### OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2013 - 31/03/2014)

Symbol:	PAIR		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2014)	1,6		
Shares Outstanding (number): (31 March 2014)	4.971.466		
Average Spread (%):	25,07%		
Market Liquidity (%):	4,343%		
Average Trading volume (no of shares):	1.481		
Total Value of transactions (€):	121.410		
Days to trade (1% of outstanding amount):	35,5		
Free Float (31 March 2014):	59,4%		
Turnover Velocity (F.F. Weighted):	13,5%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	128,53%	92,36%	81,26%

### DIVIDEND POLICY-dps (in €)



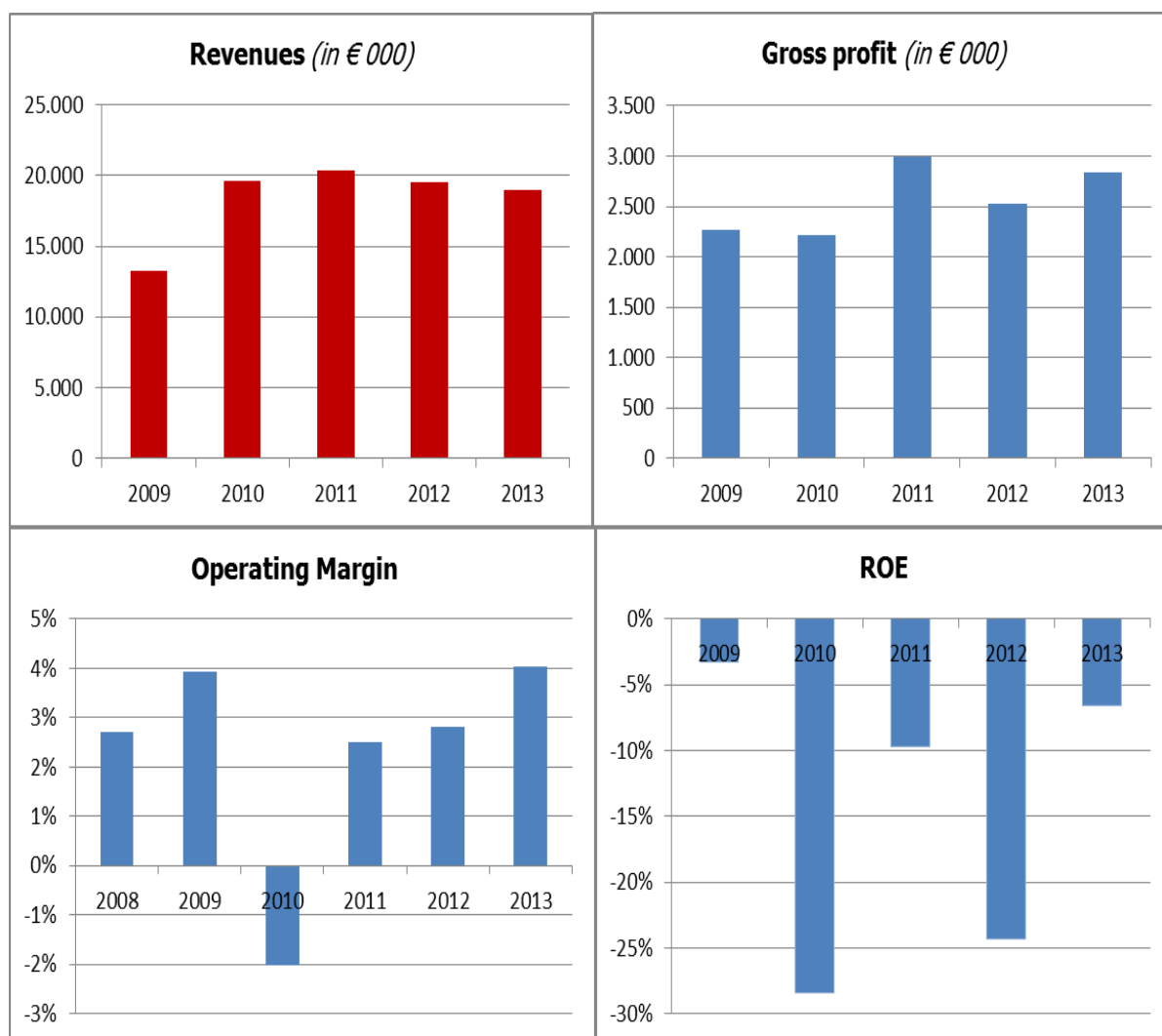
## GROUP STRUCTURE

### E. Pairis S.A.

POLYPACK A.E.	100%
EPSH A.B.E.E.	100%

## COMPANY'S PERFORMANCE

<b>FINANCIAL OVERVIEW (consolidated)</b>					
<b>(in € 000)</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
Sales	13.218	19.586	20.368	19.538	18.924
Gross profit	2.262	2.215	2.999	2.529	2.836
EBIT	521	-398	511	559	765
EBITDA	2.067	1.521	2.239	2.010	1.928
Earnings before tax	-144	-1.556	-541	-1.329	-148
Earnings after tax	-272	-1.830	-569	-1.141	-290
E.P.S.	-0,06	-0,37	-0,12	0,23	-0,06
Total equity	8.267	6.437	5.867	4.691	4.400
ROE	-3,28%	-28,43%	-9,70%	-24,32%	-6,59%
Debt Ratio	4,32	6,77	4,46	5,47	5,45



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
PAIRIS IOANNIS	15,59%
PAIRIS DORIS	10,04%
MPALTA PANAGIOTA	19,75%
<b>Total</b>	<b>45,38%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
PAIRIS E. IOANNIS	CHAIRMAN/CEO/EXECUTIVE MEMBER
SARANTIS IOANNIS	VICE CHAIRMAN/NON EXECUTIVE MEMBER
PAIRIS D. DORIS	EXECUTIVE MEMBER
BALTA-PAIRIS X. PANAGIOTA	NON EXECUTIVE MEMBER
PAIRIS A. EMMANOUIL	NON EXECUTIVE MEMBER
APOSTOLIDIS N. THEODOSIOS	INDEPENDENT NON EXECUTIVE MEMBER
GIAMALOGLOU G. GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Ioannis Pairis** is Chairman and CEO of the company since May 2006.

He studied business administration in Lausanne - Switzerland and works in the company since 1988. He also holds the position of Chairman and Chief Executive Officer of the Company Polypack S.A. and Vice President of the Company EPSH.

**Mr. Ioannis Sarantis** is Vice Chairman, Independent Non-Executive member of the Board of Directors since June 2010. He studied economics at the London School of Economics and European Studies at Sussex University.

**Ms. Doris Pairi** is Executive Member of the Board of Directors since July 2003.

She studied personnel administration at Leicester University and marketing at Deree. She began her professional career in 1998 in Eurotrust and since 2003 is director of the company personnel. She also holds the position of Chairman of the Board of Directors of the Company EPSH and Vice President of the Company Polypack S.A.

**Ms. Panagiota Balta** is Non-Executive Member of the Board of Directors since 2009.

She studied accounting and marketing. She is a member of the Board of Directors of the Company EPSH.

**Mr. Emmanuel Pairis** is Non-Executive Member of the Board of Directors since July 2011. He is a student at the Athens University of Economics and Business.

**Mr. Theodosios Apostolidis** is an Independent Non-Executive Member of the Board of Directors since July 2003. He studied economics at the Athens University of Economics and is a consultant to several Greek companies.

**Mr. George Giamaloglou** is an Independent Non-Executive Member of the Board of Directors since July 2011. He studied microbiologist in secondary education and is an entrepreneur.

The information contained in this report is supplied by HELEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by HELEX and/or any listed company. This report does not constitute financial or investment advice.

The present document is property of Hellenic Exchanges-Athens Stock Exchange (HELEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2014 Hellenic Exchanges-Athens Stock Exchange S.A.