

# (REG. No 6062/06/B/86/01) CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002 OF THE FINANCIAL SECTOR GROUP COMPANIES (P.D. 360/85)

(In thousand euro)

ASSETS		30.9.2002			30.9.2001	
1. Cash in hand, balances with central banks			1.400.744			1.742.285
2. Treasury bills and other bills eligible for refinancing with central banks			148.235			142.496
3. Due from financial institutions						
(a) Repayable on demand		68.703			54.284	
(b) Other loans and advances	_	8.340.568	8.409.271		10.449.489	10.503.773
3A. Reverse Repos			3.043.236			643.420
4. Loans and advances to customers		20.164.914			18.828.837	
Less: Provisions for doubtful debts	_	(1.038.324)	19.126.590		(1.061.318)	17.767.519
5. Debt securities including fixed-income securities						
(a) Government		13.974.118			11.910.513	
(b1) Corporates		2.664.966			1.771.021	
(b2) Other issuers	_	1.181.786	17.820.870		742.497	14.424.031
6. Shares and other variable-yield securities			608.484			1.140.297
7. Participating interests			321.521			324.365
8. Shares in affiliated undertakings			899.337			818.521
9. Intangible assets						
(a) Establishment and formation expenses		9.848			5.190	
(a) Goodwill		37.319			4.110	
(c) Other intangible assets		266.068			212.800	
Less: Amortisation of intangible assets as at 30.9	_	(158.288)	154.947		(114.381)	107.719
10. Tangible assets						
(a) Land		209.096			209.885	
(b) Buildings	409.482			366.187		
Less: Depreciation of buildings as at 30.9	(232.613)	176.869		(221.923)	144.264	
(c) Furniture, electronic & other equipment	397.172			353.367		
Less: Depreciation of furnitures, electronic & other equipment as at 30.9	(262.134)	135.038		(223.852)	129.515	
(d) Other tangible assets	209.697			162.835		
Less: Depreciation of other tangible assets as at 30.9	(86.633)	123.064		(76.689)	86.146	
(e) Fixed assets under construction and advances	_	68.519	712.586		58.420	628.230
12. Own shares and bonds			172.015			456.311
13. Other assets			674.026			576.092
14. Prepayments and accrued income			194.546			70.724
TOTAL ASSETS		_	53.686.408		-	49.345.783



## NATIONAL BANK OF GREECE S.A.

(REG. No 6062/06/B/86/01)
CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002
OF THE FINANCIAL SECTOR GROUP COMPANIES (P.D. 360/85)

(In thousand euro)

107.923 2.569.185	2.677.108	183.939 2.723.630	2.907.569
	2.677.108		2 007 560
2.569.185	2.677.108	2.723.630	2 007 560
			2.307.309
37.065.489		36.763.991	
1.425.551		257.326	
7.454.336	45.945.376	4.732.277	41.753.594
7.484		1.671	
34.134	41.618	142.492	144.163
	1.408.466		693.200
	133.765		168.661
23.591		20.584	
5.122		3.745	
23.154	51.867	23.011	47.340
	7.311		9.051
	750.000		198.226
1.026.362		1.026.362	
35.970		227.870	
1.194.812		1.189.034	
90.870		81.284	
560		1.242	
331.798		254.115	
(350.708)		(355.923)	
64.436		361.723	
0	2.394.100	59.970	2.845.677
276.348		570.222	
449	276.797	8.080	578.302
=	53.686.408	_	49.345.783
	21.592.065		13.320.108
	7.663		3.150
_	32.397.700		47.461.617
	53.997.428		60.784.875
	1.425.551 7.454.336  7.484 34.134  23.591 5.122 23.154  1.026.362 35.970 1.194.812 90.870 560 331.798 (350.708) 64.436 0 276.348	1.425.551 7.454.336  7.484 34.134  41.618  1.408.466 133.765  23.591 5.122 23.154  51.867 7.311 750.000  1.026.362 35.970 1.194.812 90.870 560 331.798 (350.708) 64.436 0 276.348 449 276.797  53.686.408	1.425.551       257.326         7.454.336       45.945.376       4.732.277         7.484       1.671         34.134       41.618       142.492         1.408.466       133.765         23.591       20.584         5.122       3.745         23.154       51.867       23.011         7.311       750.000         1.026.362       1.026.362         35.970       227.870         1.194.812       1.189.034         90.870       81.284         560       1.242         331.798       254.115         (350.708)       (355.923)         64.436       361.723         0       2.394.100       59.970         276.348       570.222         449       276.797       8.080         53.686.408       21.592.065       7.663



#### **NATIONAL BANK OF GREECE S.A.**

#### (REG. No 6062/06/B/86/01)

1.1 - 30.9.2001

570.222

#### CONSOLIDATED FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002 OF THE FINANCIAL SECTOR GROUP COMPANIES (P.D. 360/85)

(In thousand euro)

1.1 - 30.9.2002

PROFIT AND LOSS ACCOUNT		.1 - 30.9.2002			1 - 30.3.2001	
I. Interest receivable and similar income :						
- Interest income from fixed-income securities	573.781			637.285		
- Other interest and similar income	1.501.388	2.075.169		1.937.380	2.574.665	
2. Interest payable and similar charges	_	(1.199.863)	875.306	_	(1.734.335)	840.330
3. Income from securities:						
(a) Income from shares and other variable-yield securities	4.287			19.732		
(b) Income from participating interests	7.819			6.684		
(c) Income from shares in affiliated undertakings	4.380	16.486		6.297	32.713	
4. Commissions receivable	_	274.206	290.692	_	274.751	307.464
			1.165.998			1.147.794
5. Commissions payable			(27.742)			(21.075)
		-	1.138.256		-	1.126.719
6. Net profit on financial operations		59.760			301.136	
7. Other operating income		21.480	81.240		22.977	324.113
	_		1.219.496	_		1.450.832
8. General administrative expenses :						
(a) Staff costs						
- Wages and salaries	(366.353)			(360.957)		
- Social security costs	(122.044)			(117.346)		
- Other charges	(51.619)	(540.016)		(53.915)	(532.218)	
(b) Other administrative expenses	(011010)	(040.010)		(00:010)	(002.210)	
- Taxes and duties	(31.296)			(29.656)		
- Service fees	(91.684)			(86.489)		
- Other fees to third parties	(93.562)	(216.542)	(756.558)	(82.161)	(198.306)	(730.524)
·	, ,		462.938			720.308
9. Fixed assets depreciation		(116.332)			(100.397)	
10. Other operating charges	_	(10.833)	(127.165)	_	(10.330)	(110.727)
Profit on ordinary activities before provisions			335.773			609.581
11+12. Value adjustments in respect of loans and advances and provisions						
for contingent liabilities and for commitments		_	(107.510)		_	(117.958)
Profit on ordinary activities before tax			228.263			491.623
15. Extraordinary income		29.973			35.086	
16. Extraordinary charges		(28.661)			(15.608)	
17. Extraordinary profit	_	47.222	48.534	_	67.201	86.679
18. Profit before tax and minority interests			276.797			578.302
Minority interests			(449)			(8.080)
Pos Chile Come According		-	070.040		-	FT0 000

#### NOTES:

Profit before tax

**PROFIT AND LOSS ACCOUNT** 

a) The consolidated financial statements of the NBG Group include National Bank of Greece S.A. and the following companies of the financial sector: 1) Atlantic Bank of New York, 2) Banque Nationale de Grèce (France), 3) National Bank of Greece (Canada), 4) The South African Bank of Athens Ltd, 5) National Bank of Greece (Cyprus) Ltd, 6) National Investment Bank for Industrial Development S.A., 7) National Securities Company S.A., 8) "Diethniki" Mutual Fund Management S.A., 10) "Ethniki Kefalaiou" Management of Assets and Liabilities S.A., 11) National Management and Organization Co., 12) "Ethniki" Leasing S.A., 13) National Regional Development Co. of Nothern Greece S.A. Venture Capital, 14) NBG International Ltd, 15) NBG Finance plc., 16) National Securities Co. Cyprus Ltd, 17) Interlease AD (Sofia), 18) NBG Balkan Fund Ltd, 19) NBG Greek Fund Ltd, 20) ETEBA Bulgaria AD, 21) ETEBA Emerging Markets Fund Ltd, 22) ETEBA Estate Fund Ltd, 23) ETEBA Venture Capital Management Company Ltd, 24) ETEBA Romania S.A., 25) "Ethniki" Venture Capital Management S.A. (26) Stopanska Banka AD Skopje, 27) United Bulgarian Bank, 28) ETEBA Advisory SRL, 29) NBG International Jersey Ltd, 31) NBG Bancassurance Insurance Brokers S.A., 32) NBG Management S.A., 35) NBG Luxfinance Holding S.A., 36) NBG Asset Management S.A.S. and 37) NBG International Investment Company S.A. which used to be fully consolidated with the equity method of accounting in the current period. Also, four companies referred to under items 34, 35, 36 and 37 above, were consolidated for the first time as at 30.6.200:

276.348

- b) The fixed assets of the Group are free of charges or encumbrances as at 30.9.2002.c) The total number of Group's employees as at 30.9.2002 was 20 246.
- d) The accounting principles followed are similar to those of the preceding accounting period.
- e) The fair value of the Group's trading portfolio as at 30.9.2002, as determined by the provisions of article 43 of Codified Law 2190/1920, net of derivatives hedging, is lower than the amortised cost appearing in the consolidated financial statements, by € 67 360 thousand.
- f) The fair value of the Group's investment portfolio as at 30.9.2002, as determined by the provisions of article 43 of Codified Law 2190/1920, is lower than the amortised cost appearing in the consolidated financial statements, by € 308 361 thousand.
- g) Certain items in 2001 were reclassified so as to be comparable with the corresponding items of 2002.

Athens, 12 November 2002

THE GOVERNOR AND CHAIRMAN THE DEPUTY GOVERNOR THE CHIEF FINANCIAL OFFICER THE CHIEF ACCOUNTANT

THEODOROS B. KARATZAS THEODOROS N. PANTALAKIS ANTHIMOS C. THOMOPOULOS IOANNIS P. KYRIAKOPOULOS



### NATIONAL BANK OF GREECE S.A.

# (REG. No 6062/06/B/86/01) FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002 (P.D. 360/85)

(In thousand euro)

ASSETS		30.09.2002			30.09.2001	
1. Cash in hand, balances with central banks			1.229.463			1.515.215
Treasury bills and other bills eligible for refinancing with central banks:     (a) Treasury bills and similar securities			112.490			91.486
3. Loans and advances to credit institutions:  (a) Repayable on demand  (b) Other loans and advances	_	14.470 8.174.582	8.189.052		12.234 10.704.599	10.716.833
3A. Reverse Repos			3.091.325			635.151
4. Loans and advances to customers Less: Provisions for doubtful debts	-	17.112.976 (831.708)	16.281.268		15.953.032 (845.475)	15.107.557
<ul><li>5. Debt securities including fixed-income securities:</li><li>(a) Government</li><li>(b1) Corporates</li><li>(b2) Other issuers</li></ul>		13.199.910 2.450.453 129.319	15.779.682		11.301.654 1.432.664 119.754	12.854.072
6. Shares and other variable-yield securities	-		396.532			512.960
7. Participating interests			297.157			295.643
8. Shares in affiliated undertakings			1.725.483			1.661.661
<ul><li>9. Intangible assets</li><li>(a) Establishment and formation expenses</li><li>(c) Other intangible assets</li><li>Less: Amortisation of intangible assets as at 30.9</li></ul>		3.813 217.435 (140.758)	80.490		3.393 180.844 (97.370)	86.867
10. Tangible assets  (a) Land (b) Buildings Less: Depreciation of buildings as at 30.9 (c) Furniture, electronic & other equipment Less: Depreciation of furniture, electronic & other equipment as at 30.9 (d) Other tangible assets Less: Depreciation of other tangible assets as at 30.9 (e) Fixed assets under construction and advances	278.918 (197.768) 257.516 (184.137) 10.232 (6.551)	169.057 81.150 73.379 3.681 25.917	353.184	257.773 (187.991) 235.904 (157.090) 10.019 (6.184)	167.497 69.782 78.814 3.835 16.165	336.093
12. Own shares and bonds	-		4 207			050.740
			1.387			253.712
13. Other assets			529.723			449.414
14. Prepayments and accrued income			158.456		_	40.292
TOTAL ASSETS			48.225.692		_	44.556.956



(REG. No 6062/06/B/86/01)

FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002 (P.D. 360/85)

(In thousand euro)

#### LIABILITIES

1. Amounts owed to credit institutions:				
(a) Repayable on demand	99.100		185.802	
(b) Time and at notice	2.351.150	2.450.250	2.533.479	2.719.281
2. Amounts owed to customers:				
(a) Deposits	33.385.744		33.495.879	
(b) Other debts	1.397.980		223.763	
(c) Repos	6.727.482	41.511.206	4.224.143	37.943.785
3. Debts evidenced by certificates:				
(a) Debt securities in issue (b) Other	1.595 31.849	33.444	1.704 59.220	60.924
4. Other liabilities	31.049	835,792	59.220	598.900
5. Accruals and deferred income		97.391		132.016
6. Provisions for liabilities and charges:				
(a) Provisions for staff pensions and similar obligations	1.088		569	
(b) Provisions for taxation	4.840	45 407	3.632	42.040
(c) Other provisions	9.269	15.197	9.617	13.818
6A. Provisions for general banking risks		6.906		6.476
7. Subordinated liabilities		750.000		217.229
Shareholders' Equity:				
8. Paid-up capital	1.026.362		1.026.362	
9. Share premium account	35.970		227.869	
10. Reserves	930.080		858.490	
11. Fixed assets revaluation reserve	86.558		83.428	
11a. Fixed asset investment subsidy	60		394	
12. Retained earnings	186.516		67.553	
13. Mandatorily convertible bond (L. 2441/96)		2.265.546	59.970	2.324.066
14. Profit before tax for the period 1.1 - 30.9		259.960		540.461
TOTAL LIABILITIES		48.225.692	-	44.556.956
OFF- BALANCE SHEET ITEMS				
1. Contingent liabilities		21.358.105		12.727.849
2. Commitments arising on sale and repurchase agreements		-		159
3. Other off-balance-sheet items		27.353.805		44.794.676
TOTAL OFF- BALANCE SHEET ITEMS		48.711.910	_	57.522.684
			=	



(REG. No 6062/06/B/86/01) FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2002 (P.D. 360/85)

(In thousand euro)

PROFIT AND LOSS ACCOUNT	1.	1 - 30.9.2002		1.	1 - 30.9.2001	
Interest receivable and similar income:     Interest income from fixed-income securities     Other interest and similar income	501.905 1.308.948	1.810.853		559.515 1.733.489	2.293.004	
2. Interest payable and similar charges		(1.106.806)	704.047		(1.610.224)	682.780
3. Income from securities:						
(a) Income from shares and other variable-yield securities	1.659			9.006		
(b) Income from participating interests	5.756			4.213		
(c) Income from shares in affiliated undertakings	26.732	34.147		38.694	51.913	
4. Commissions receivable		194.123	228.270		197.796	249.709
			932.317			932.489
5. Commissions payable			(38.224)			(31.678)
			894.093			900.811
6. Net profit on financial operations		90.725			289.580	
7. Other operating income		10.645	101.370		11.614	301.194
			995.463			1.202.005
8. General administrative expenses:						
(a) Staff costs						
- Wages and salaries	(294.838)			(294.138)		
- Social security costs	(112.747)			(107.501)		
- Other charges	(40.803)	(448.388)		(43.186)	(444.825)	
(b) Other administrative expenses						
- Taxes and duties	(24.139)			(21.155)		
- Service fees	(57.856)			(51.468)		
- Other fees to third parties	(68.253)	(150.248)	(598.636) 396.827	(62.062)	(134.685)	(579.510) 622.495
9. Fixed assets depreciation		(63.604)			(58.306)	
10. Other operating charges		(10.057)	(73.661)		(9.523)	(67.829)
Profit on ordinary activities before provisions			323.166		(1-2-2)	554.666
11+12. Value adjustments in respect of loans and advances and provisions						
for contingent liabilities and for commitments			(87.000)			(88.041)
Profit on ordinary activities before tax			236.166			466.625
15. Extraordinary income		13.317			23.386	
16. Extraordinary charges		(22.538)			(11.638)	
17. Extraordinary profit		33.015	23.794		62.088	73.836
18. Profit (before tax)			259.960			540.461

- **Notes:** 1. The fixed assets of the Bank are free of charges or encumbrances as at 30.09.2002.
  - 2. Capital expenditure in real estate in the first nine months of 2002 amounted to  $\in$  13 776 thousand.

  - 2. Capital experientitie in real estate in the list filtre months of 2002 amounted to € 13 776 tribusand.

    3. The total number of employees in Greece and abroad was 14 505 as at 30.09.2002.

    4. The 30.09.2002 and 30.09.2001 financial statements are compiled on the basis of provisional trial balances.

    5. The accounting principles followed are similar to those of the preceding accounting period 2001. Also, certain corresponding amounts of the prior period have been reclassified for consistency reasons.

    6. At 28.6.2002, following the desicion of their Board of Directors, National Bank of Greece S.A. and its subsidary bank ETEBA, announced their intention for ETEBA to be merged through absortion with National Bank of Greece S.A. in accordance with the provisions of Law 2515/1997.

    7. According to the four-digit codification of National Industry Classification Code (NICC), the revenues of the Bank are classified under caption 651.9 "Activities of other intermediary monetary organisations".

THE GOVERNOR AND CHAIRMAN THE DEPUTY GOVERNOR THE CHIEF FINANCIAL OFFICER THE CHIEF ACCOUNTANT THEODOROS B. KARATZAS THEODOROS N. PANTALAKIS ANTHIMOS C. THOMOPOULOS IOANNIS P. KYRIAKOPOULOS

Athens, 12 November 2002