

## BALANCE SHEET OF PARENT COMPANY AS AT SEPTEMBER 30th, 2003 (Amounts in euros)

| (Amounts in euros)  |                      |                   |                   |                      |   |                   |  |  |  |
|---|----------------------|-------------------|-------------------|----------------------|---|-------------------|--|--|--|
| ASSETS  | September 30th, 2003 |                   |                   | September 30th, 2002 |   |                   |  |  |  |
| 1. Cash in hand and balances with the Central Bank                                |                      | 557,222,207.09    |                   |                      | 390,292,285.34                          |                   |  |  |  |
| 2. Treasury bills and other securities eligible for refinancing with Central Bank |                      | 16,519,024.11     |                   |                      | 4,347,162.42                            |                   |  |  |  |
| 3. Amounts due from credit institutions   |                      |                   |                   |                      |   |                   |  |  |  |
| a) On demand  | 1,077,583.13         |                   |                   | 1,628,551.39         |   |                   |  |  |  |
| b) Other amounts  | 1,005,046,333.89     |                   |                   | 559,249,239.98       |   |                   |  |  |  |
| c) Reverse repos  | 19,959,481.67        | 1,026,083,398.69  | 1,599,824,629.89  | 0.00                 | 560,877,791.37                          | 955,517,239.13    |  |  |  |
| 4. Loans and advances to customers  |                      |                   |                   |                      |   |                   |  |  |  |
| a) Loans  | 11,514,596,536.11    |                   |                   | 9,437,834,386.98     |   |                   |  |  |  |
| b) Other amounts due from customers   | 161,277,742.18       | 11,675,874,278.29 |                   | 302,316,689.25       | 9,740,151,076.23                        |                   |  |  |  |
| Less: Provisions for doubtful debts   |                      | -322,408,324.37   | 11,353,465,953.92 |                      | -272,961,209.78                         | 9,467,189,866.45  |  |  |  |
| 5. Bonds and other fixed-yield securities issued by the:                          |                      |                   |                   |                      |   |                   |  |  |  |
| a) Government   | 1,354,176,844.69     |                   |                   | 4,437,777,308.68     |   |                   |  |  |  |
| b) Other issuers  | 409,060,221.08       | 1,763,237,065.77  |                   | 466,447,291.09       | 4,904,224,599.77                        |                   |  |  |  |
| 6. Shares and other variable-yield securities                                     |                      | 255,231,390.38    |                   |                      | 595,791,544.36                          |                   |  |  |  |
| 7. Participations in non-affiliated companies                                     |                      | 23,871,167.92     |                   |                      | 21,282,958.66                           |                   |  |  |  |
| 8. Participations in affiliated companies   |                      | 689,018,458.57    | 2,731,358,082.64  |                      | 847,670,112.41                          | 6,368,969,215.20  |  |  |  |
| 9. Intangible assets  |                      |                   |                   |                      |   |                   |  |  |  |
| a) Establishment and foundation expenses  | 18,254,044.03        |                   |                   | 17,060,613.57        |   |                   |  |  |  |
| c) Other intangible assets  | 70,090,027.16        | 88,344,071.19     |                   | 51,090,208.19        | 68,150,821.76                           |                   |  |  |  |
| Less: Amortisation of intangible assets as at 30/9/2003                           |                      | -51,467,282.27    | 36,876,788.92     |                      | -37,838,483.18                          | 30,312,338.58     |  |  |  |
| 10. Tangible assets   |                      |                   |                   |                      |   |                   |  |  |  |
| a) Land   | 48,309,733.33        |                   |                   | 48,219,733.24        | *************************************** |                   |  |  |  |
| b) Buildings  | 122,119,430.75       |                   |                   | 119,500,272.73       |   |                   |  |  |  |
| Less: Depreciation of land and buildings as at 30/9/2003                          | -83,071,549.98       | 87,357,614.10     |                   | -76,659,894.60       | 91,060,111.37                           |                   |  |  |  |
| c) Furniture, electronic and other equipment                                      | 128,281,645.15       |                   |                   | 116,929,159.90       |   |                   |  |  |  |
| Less: Depreciation of furniture and equipment as at 30/9/2003                     | -99,768,855.61       | 28,512,789.54     |                   | -89,050,003.68       | 27,879,156.22                           |                   |  |  |  |
| d) Other tangible assets  | 12,159,377.84        |                   |                   | 11,495,524.69        |   |                   |  |  |  |
| Less: Depreciation of other tangible assets as at 30/9/2003                       | -6,429,586.41        | 5,729,791.43      |                   | -5,696,233.74        | 5,799,290.95                            |                   |  |  |  |
| e) Fixed assets under construction and advances                                   |                      | 7,759,638.60      | 129,359,833.67    |                      | 10,705,526.35                           | 135,444,084.89    |  |  |  |
| 13. Other assets  |                      |                   | 281,737,433.25    |                      |   | 371,120,240.43    |  |  |  |
| 14. Prepayments and accrued income  |                      |                   | 87,874,770.21     |                      |   | 88,506,623.74     |  |  |  |
| TOTAL ASSETS  |                      |                   | 16,220,497,492.50 |                      |   | 17,417,059,608.42 |  |  |  |
|   |                      |                   |                   |                      |   |                   |  |  |  |
| OFF-BALANCE SHEET ACCOUNTS (Assets)   |                      |                   | 25,254,137,627.51 |                      |   | 24,696,355,293.03 |  |  |  |



# BALANCE SHEET OF PARENT COMPANY AS AT SEPTEMBER 30th, 2003 (Amounts in euros)

|  | (Amounts          | in euros)            |                   |                  |                      |                   |
|--|-------------------|----------------------|-------------------|------------------|----------------------|-------------------|
| LIABILITIES  |                   | September 30th, 2003 |                   |                  | September 30th, 2002 |                   |
| Amounts due to credit institutions                                     |                   |                      |                   |                  |                      |                   |
| a) On demand   | 46,020,328.26     |                      |                   | 57,339,642.92    |                      |                   |
| b) Time and at notice  | 1,769,111,654.97  |                      |                   | 2,387,432,496.53 |                      |                   |
| c) Other   | 1,149,858.99      | 1,816,281,842.22     |                   | 1,105,978.42     | 2,445,878,117.87     |                   |
| 2. Amounts due to customers  |                   |                      |                   |                  |                      |                   |
| a) Deposits  | 11,340,973,950.39 |                      |                   | 9,176,144,633.12 |                      |                   |
| b) Other amounts due   |                   |                      |                   |                  |                      |                   |
| ba) On demand  | 161,142,481.46    |                      |                   | 182,796,165.61   |                      |                   |
| bb) Time and at notice   | 0.00              |                      |                   | 1,459.34         |                      |                   |
| bc) Repos  | 1,399,000,961.96  | 12,901,117,393.81    | 14,717,399,236.03 | 3,365,613,546.00 | 12,724,555,804.07    | 15,170,433,921.94 |
| 4. Other liabilities   |                   |                      | 127,999,420.18    |                  |                      | 150,939,820.34    |
| 5. Accrued expenses  |                   |                      | 58,836,020.46     |                  |                      | 80,925,432.68     |
| 6. Provisions against contingent liabilities and changes:              |                   |                      |                   |                  |                      |                   |
| c) Other provisions  |                   |                      | 29,347.03         |                  |                      | 29,347.03         |
| 8. Share capital paid up (85,931,676 shares with nominal value Euro 5) |                   | 429,658,380.00       |                   |                  | 427,258,940.00       |                   |
| 9. Share premium account   |                   | 278,392,248.76       |                   |                  | 278,392,248.76       |                   |
| 10. Reserves   |                   | 590,383,452.90       |                   |                  | 1,301,696,337.85     |                   |
| 10a. Own shares  | -88,934,569.68    |                      |                   | -88,934,569.68   |                      |                   |
| 10b. Reserves for own shares   | 27,071,517.08     | -61,863,052.60       |                   | 0.00             | -88,934,569.68       |                   |
| 11. Revaluation reserves   |                   | 94,051.49            |                   |                  | 6,632,191.04         |                   |
| 12. Retained earnings  |                   |                      |                   |                  |                      |                   |
| - Retained earnings brought forward                                    |                   | 0.00                 |                   |                  | 33,733.38            |                   |
| - Profit for the period 1/1-30/9/2003                                  |                   | 79,568,388.25        | 1,316,233,468.80  |                  | 89,652,205.08        | 2,014,731,086.43  |
| TOTAL LIABILITIES  |                   |                      | 16,220,497,492.50 |                  |                      | 17,417,059,608.42 |
| Off  | -Balance Sheet A  | ccounts (Liabilities | )                 |                  |                      |                   |
| Contingent liabilities and commitments                                 |                   |                      |                   |                  |                      |                   |
| b1) Guaranties and assets pledged as collateral security               |                   | 1,356,362,649.43     |                   |                  | 1,251,677,240.62     |                   |
| b2) Non utilised credit lines  |                   | 2,268,524,543.80     | <u> </u>          |                  | 2,318,396,746.87     | <u> </u>          |
| b3) Interest rate contracts  |                   | 2,807,050,285.69     |                   |                  | 749,906,641.42       |                   |
| b4) Exchange rate contracts  |                   | 255,240,892.73       |                   |                  | 172,281,822.06       |                   |
| b5) Other  |                   | 74,481,944.13        | 6,761,660,315.78  |                  | 87,753,017.38        | 4,580,015,468.35  |
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| 2. Obligations resulting from temporary assignment transactions        |                   |                      | 1,338,483,794.28  |                  |                      | 3,431,356,845.31  |
| 3. Other off-balance sheet items                                       |                   |                      |                   |                  |                      |                   |
| a) Beneficiaries of third party assets                                 |                   | 2,426,434,687.48     |                   |                  | 2,974,704,875.83     |                   |
| b) Obligations from bilateral agreements                               |                   | 2,511,321,791.59     |                   |                  | 5,146,212,714.03     |                   |
| c) Credit memorandum accounts  |                   | 12,216,237,038.38    | 17,153,993,517.45 |                  | 8,564,065,389.51     | 16,684,982,979.37 |
|  |                   |                      | 25,254,137,627.51 |                  |                      | 24,696,355,293.03 |



### **PARENT COMPANY**

### BALANCE SHEET OF PARENT COMPANY AS AT SEPTEMBER 30th, 2003 (Amounts in euros)

| PROFIT AND LOSS ACCOUNT (January 1st 2003 - September 30th 2003) | September 30th, 2003 |                 |  | September 30th, 2002 |                 |  |
|--|----------------------|-----------------|--|----------------------|-----------------|--|
| Interest and similar income                                      | 577,424,327.30       |                 |  | 644,020,836.34       |                 |  |
| Less: Interest expenses and similar charges                      | -208,993,849.45      | 368,430,477.85  |  | -297,423,113.39      | 346,597,722.95  |  |
| Income from securities   |                      | 4,891,632.54    |  |                      | 9,714,778.15    |  |
| Fee and commission results (Income-expenses)                     |                      | 103,667,691.40  |  |                      | 93,768,712.96   |  |
| Income from financial transactions                               |                      | 15,149,753.40   |  |                      | 15,714,486.65   |  |
| Other operating income   |                      | 9,714,957.28    |  |                      | 11,295,178.42   |  |
| GROSS OPERATING INCOME   |                      | 501,854,512.47  |  |                      | 477,090,879.13  |  |
| Less:  |                      |                 |  |                      |                 |  |
| Staff costs  | -248,454,426.66      |                 |  | -237,970,395.52      |                 |  |
| Other administrative expenses                                    | -83,870,465.69       |                 |  | -80,332,109.88       |                 |  |
| Depreciation and amortisation                                    | -28,237,950.74       |                 |  | -24,406,031.46       |                 |  |
| Provisions for contingent liabilities                            | -60,768,000.00       | -421,330,843.09 |  | -52,824,651.50       | -395,533,188.36 |  |
| Net operating profit   |                      | 80,523,669.38   |  |                      | 81,557,690.77   |  |
| Extraordinary (Income-expenses)                                  |                      | -425,071.02     |  |                      | 2,896,966.70    |  |
| Extraordinary (income expenses)                                  |                      | -530,210.11     |  |                      | 5,197,547.61    |  |
| PROFIT (Before Tax)  | <u>79,568,388.25</u> |                 |  | <u>89,652,205.08</u> |                 |  |

#### NOTES.

- I. Fixed asset investments during the period 1/1/2003-30/9/2003 were Euro 11,188,144.55.
- 2. The fixed assets of the Bank were free of liens or encumbrances as at 30/9/2003.
- 3. The number of Emporiki Bank (Parent company) employees was 6,885 as at 30/9/2003.
- 4. Legal disputes or disputes before arbitration are not likely to have a significant impact on the financial position of the Bank.
- 5. The accounting principles followed by the Bank in the preparation of the above financial statements are those included in the special chapter in the Year 2002 Annual Report of the Board of Diirectors.
- 6. Provisions against contingent liabilities from bad debts of CL 396/68 are in our view adequate.
- 7. In the current period, a tax audit on the results of the Bank for the financial years 1999-2002 took place.
- 8. The account "Participation in non-affiliated companies" includes participations of the parent company in companies listed in the ASE that were valued at the acquisition value of around Euro 21.7 million since they are connected with Repo agreements.
- 9. Certain items of the Financial Statements of the period 1/1/2002-30/09/2002 were adjusted to become comparable to the corresponding items for the period 1/1/2003-30/9/2003.
- 10.According to the 4-digit classification of the National Industry Classification Code (ΣΤΑΚΟΔ 2003), all of the Bank 's income was classified under the heading of Sector 651.9 "Activities of other intermediary financial institutions".