## TITAN CEMENT COMPANY S.A.

SUMMARY FINANCIAL STATEMENTS AS OF 30.9.03 **BALANCE SHEET (in thousand euro)** 

	30.9.03	30.9.02		30.9.03	30.9.0
ASSETS			LIABILITIES AND NET WORTH		
Fixed Assets : At cost	405.249	356.862	Share Capital	100.599	100.49
Less: Accumulated depreciation	234.667	217.150	Capital reserves and other reserves	318.364	265.80
Balance	170.582	139.712	Different from the valuation of equity participations	-98.782	-51.45
Intangible Assets	79	214	Earnings after taxes	82.812	69.68
Equity participations and long-term receivables	321.023	372.555	Taxes paid relating to prior years	2.197	
Inventories	50.967	48.984	Net Equity	400.796	384.52
Trade receivables	108.287	100.652	Provisions	70.664	60.55
Other receivables	63.572	63.772	Long-term liabilities	106.801	121.70
Securities	1.105	820	Short-term liabilities/due to banks	60.614	83.71
Liquid Assets	337	773	Other Short-term liabilities	75.126	73.94
Transitory Accounts	386	467	Dividends payable	1.435	51
			Transitory Accounts	902	2.99
TOTAL	716.338	727.949	TOTAL	716.338	727.94
Memo Accounts	378.507	396.430	Memo Accounts	378.507	396.430

## STATEMENT OF INCOME

	30.9.03	30.9.02
Turnover (net sales)	320.033	312.530
Cost of sales	-186.852	-181.475
Depreciation	-15.196	-10.715
Other operating income	3.470	3.277
Gross operating income	121.455	123.617
Administrative expenses	-18.841	-19.951
Sales and Distribution expenses	-2.527	-2.716
Interest expenses and other revenues/expenses	-3.660	-4.310
Income from equity participations	15.259	14.354
Net operating income	111.686	110.994
Extraordinary revenues-gains	8.986	2.816
Extraordinary expenses-losses	-430	-12.867
EARNINGS before taxes	120.242	100.943
Provision for taxes	-37.430	-31.256
EARNINGS after taxes	82.812	69.687

## NOTES:

- 1. There has been no change in the accounting principles as applied in drawing up Financial Statements at 31.12.2002, except from the valuation of equity participations as
- 2. Claims and liabilities in foreign currency have been converted to Euros at the ECB reference rate of September 30th. The account "Provisions" as of 30/9/03 includes exchange rate differences of € 35,4 million (the corresponding amount for the 2002 period was € 23 million) resulting from the revaluation of the long term loan, according to Presidential Decree 186/92 article 28 paragraph 7.
- 3. Equity participations and long term receivables includes investments in subsidiaries and unlisted companies, amount of € 417.158 thousand, including the goodwill arising from acquisition. According to law 2190/20, the valuation of the above investments has been performed at the lower acquisition cost and net worth, resulting to a difference of € 98.782 thousand, taking into account the impact of foreign exchange rates difference reflecting to reduction of the equity.
- The provision for staff-leaving indemnities has been computed in accordance with the provisions of article 31 para 1 of law 2238/1994 resulting in a charge of € 4,8 million for the period 1.1-30.9.03. According to study performed by an actuarial company, on behalf of Titan, the obligations for staff-leaving indemnities, for all personnel currently employed, is € 14,8 million higher than provisions.
- Capital expenditures for the period 1.1.03 until 30.9.03 amounted to € 31,2 million. The corresponding amount for the 2002 period was € 33,4 million.
- There are no pledges on company's assets
- There are no litigations which might have an important impact on the financial status of the company.
- Total number of employees on 30.9.03: 1.180 persons.
- The last revaluation of land and buildings, was as of 22.12.2000 according to Law 2065/1992.
- 10. Information about the last paid up capital increase which took place on 17.12.2002 are recorded in the Financial Statements as of 31.12.2002.
- 11. A number of items in the Balance Sheet 1/1-30/9/2002 have been restated for comparability purposes.
- 12. The company has been audited by the tax authorities for the years until 2001.
- 13. Sales are analysed by category of products and services (using Greek Statistical Service Codes) as follows : Cement products € 285.339 thousand, Aggregate materials € 19.571 thousand, Porcelain products € 7.427 thousand, Other products and services € 7.696 thousand.

Athens 14th November 2003 Managing Director

DIMITRIOS TH. PAPALEXOPOULOS

Chief Accountant

EMMANUEL MAVRODIMITRAKIS