

TITAN CEMENT GROUP
1st QUARTER 2004 FINANCIAL RESULTS

Titan Group turnover for the 1st quarter 2004 reached €232 m., an 11% increase versus last year. Operating EBITDA reached €55 m., up by 32%. Net profit for the Group, after minority interests and provision for taxes, was €23.3 m. versus €5.4 m. in the first quarter of the previous year.

At stable exchange rates, Group sales would have been increased by 17% and operating EBITDA by 38%.

As has been mentioned in previous years, the 1st quarter financial results are not representative of the full year, due to the seasonality of demand. It should be noted that the first quarter 2003 was affected by adverse weather conditions in the U.S.A. and South-Eastern Europe, as well as a significant devaluation of the Egyptian pound in January 2003, which resulted in an extra-ordinary loss of €11 m.

The improvement in the U.S. market was the main reason for the increase in the Group's operating profits, despite the weakening of the Dollar against the Euro, by 14% versus the 1st quarter of 2003. To a lesser extent, the benefits from the modernization of the Thessaloniki plant as well as the improvement in the Egyptian market strengthened overall performance.

Results were negatively affected by increased fuel prices. If the increased level of fuel cost is sustained, the pressure on production and distribution costs will become more intense in the forthcoming months.

Looking more specifically at each market the Group operates in:

- In Greece, demand for cement, ready-mix concrete and aggregates increased versus last year, where the corresponding period was hit by adverse weather conditions.
- In the U.S.A., strong economic growth and better weather conditions helped the market.
- In Egypt, market conditions improved, following the reorientation of excess production capacity of the Egyptian cement industry towards exports.
- In the Balkans, the less severe winter increased sales versus last year.

Sales of the parent company increased by 10% to €95 m., operating EBITDA reached €30 m., up 8%. The increased depreciation charge of €9.8 m. (versus €3.2 m. in 2003), led to a 19% reduction in net profit from €17.5 m. to €14.2 m.

On May 5th 2004, Titan closed on the restructuring of the South-Eastern European operations announced in December last year. As of that date, Titan has acquired 99.9% of Zlatna Panega and sold 99.9% of Plevenski in Bulgaria, and raised its participation in Cementarnica Usje in the F.Y. Republic of Macedonia from 48.4% to 94.8%.

Combined with the existing operations in Serbia, the Group's production capacity in the Balkans now exceeds 2.5 m. tons of cement.

The Annual General Meeting of Shareholders will take place on Monday, May 24, 2004 at 13:00 in the Grand Bretagne Hotel, Athens.

20.05.2004