

FINANCIAL ANALYSIS Q1 2006 UNDER IFRS



GROUP OF COMPANIES

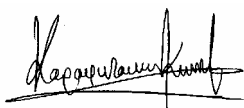
Current Report

In this analysis the reader is able to find financial data on the Group's turnover and earnings, broken down into activity and country, which we hope will give a better understanding of the group's growth potential.

You can find relevant information at our web site, under the Investor Relations Section, <http://ir.germanos.gr>.

We remain at your disposal for any further information or clarification.

Yours sincerely



Kostas Karafotakis

Investor Relations
and Corporate Affairs Director

SUMMARY OF FINANCIAL RESULTS Q1 2006



26.6%

increase of Turnover

14.1 %

increase of EBITDA

134.9 %

increase of EBT

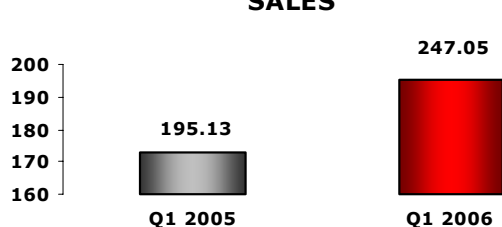
152.8 %

increase of EAT

FINANCIAL HIGHLIGHTS FOR GERMANOS GROUP OF COMPANIES

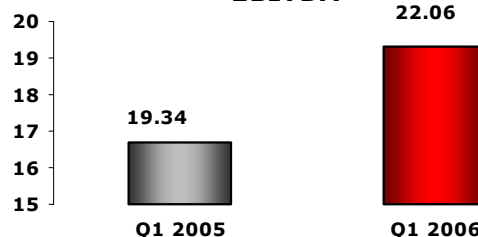
	31/03/06	% Ch.	31/03/05
	€ mil.		€ mil.
Turnover	247.05	26.61%	195.13
Earnings Before Interest, Taxes and Depreciation (EBITDA)	22.06	14.11%	19.34
Earnings Before Taxes (EBT)	31.79	134.9 %	13.5
Earnings After Taxes (EAT)	25.50	152.8 %	10.07
Earnings Per Share (EPS)	0.31	151%	0.12

SALES



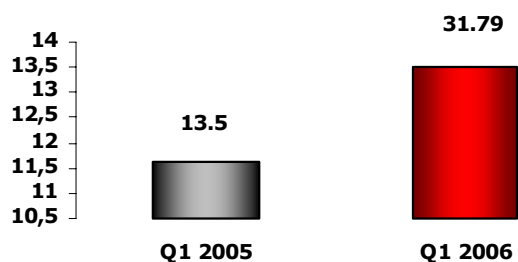
in € mil.

EBITDA

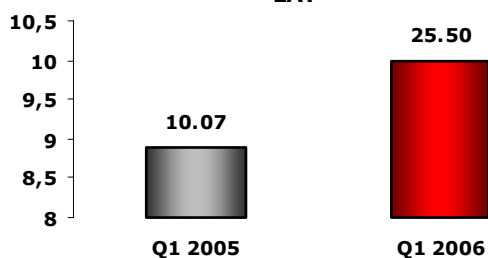


in € mil.

EBT



EAT



CONSOLIDATED INCOME STATEMENT Q1 2006 (IFRS)



Consolidated Income Statement (in € thousand)	31/03/06	CH. %	31/03/05
Turnover	247,047	26.7%	195,127
Cost of Goods Sold	195,793		150,501
Gross Operating Profit	51,255	14.8%	44,626
<i>Gross Profit Margin %</i>	<i>20.7%</i>		<i>22.9%</i>
Other Operating Income	2,326		1,760
Operating Expenses	31,519	16.6	27,041
EBITDA	22,062	14.1	19,345
<i>EBITDA Margin %</i>	<i>8.9%</i>		<i>9.9%</i>
Earnings from affiliated companies	1,680		1,874
Net Financial Expense	13,850		-1,596
Depreciation	5,796		6,087
Earnings before Taxes (EBT)	31,796	134.9	13,536
<i>EBT Margin %</i>	<i>12.9%</i>		<i>6.9%</i>
Taxes	6,297		3,464
Earnings after Taxes (EATAM)	25,499	152.8	10,072

ANALYSIS OF THE CONSOLIDATED RESULTS 1/1/2006 - 31/3/2006



1. TURNOVER

Consolidated turnover amounted to € 247.05 million in Q1 2006 versus € 195.1 million in the same period last year, posting a growth of 26.6%. The particular growth was due to stronger business activities in every segment of the Group, both domestically and abroad.

More specifically, retail sales posted a growth of 14.8% and amounted to €135.6 mil. Wholesale activity rose by 41.2% with its revenues reaching € 93 million. Finally, the industrial sector generated revenues of € 16.7 million, higher by 65.3% as compared to the same period last year.

A special note must be made for the constantly growing revenues, which the Group generated in markets other than Greece. Revenues from foreign markets contributed 33.1 %, to total turnover versus 26.1% in the same period last year.

1.1 RETAIL

Revenues generated from the Group's major activity increased by 14.8% amounting to €135.6 million, as compared to €118.1 million in the first quarter last year.

Specifically, airtime, which increased by 30.8%, had a significant contribution to this income category, mostly attributed to post-paid connections that in turn increased by 38.8% exceeding €16 million.

Furthermore, the contribution of connection fees, which amounted to € 61.4 million from €57.1 million previously, up by 7.5%, was also a significant contributor to this income category. The increase was attributed to the higher number of connections in Greece (due to transfer of subscribers from pre-paid to post-paid contracts), as well as the significant growth of the Group's stores in the foreign markets.

TOTAL GROUP' SALES BREAKDOWN (in € mil.)

	31/03/06		31/03/05
	TOTAL	CHANGE %	
Mobile and Fixed Line Telephony	119.9	12.4 %	106.7
Air Time Postpaid	16.1	38.8 %	11.6
Air Time Prepaid	2.6	8.3 %	2.4
Air Time Fixed Line	0.4	-33.3 %	0.6
Total Air Time	19.1	30.8 %	14.6
Connection Fees Postpaid	40.2	8.1 %	37.2
Connection Fees Prepaid	21.2	6.5 %	19.9
Total Connection Fees	61.4	7.5 %	57.1
Target Bonus Postpaid	6.2	6.9 %	5.8
Target Bonus Prepaid	2.3	4.5 %	2.2
Total Target Bonus	8.5	6.3 %	8.0
Handset Revenues	26.3	17.4 %	22.4
Accessories	3.4	0.0 %	3.4
Service	1.2	0.0 %	1.2
Products	15.7	37.7 %	11.4
Electronic Goods-H/W-Internet	14.5	43.6 %	10.1
Retail Batteries	1.2	-7.7 %	1.3
TOTAL SALES RETAIL	135.6	14.8 %	118.1
INDUSTRIAL BATTERIES	16.7	65.3 %	10.1
Batteries Wholesale	6.3	14.5 %	5.5
Prepaid cards Wholesale	86.5	43.7 %	60.2
TOTAL WHOLESALE ACTIVITY	92.8	41.2 %	65.7
TOTAL SALES CORE	245.1	26.4 %	193.9
Other Sales	1.9	58.3 %	1.2
E - Value	1.9	58.3 %	1.2
TOTAL CONSOLIDATED SALES	247.0	26.6 %	195.1

1.1 RETAIL (cont.)

Income from target bonus reached €8.5 million higher by 6.3%.

The sales of handsets increased by 17.4% and amounted to € 26.3 million from €22.4 million in the first quarter last year.

Income from electronic products reported a significant increase of 43.6%, amounting to €14.5 million, a trend that demonstrates the constantly increasing market share of GERMANOS Group in this product category.

1.2 DISTRIBUTION NETWORK OF CONSUMER PRODUCTS

Income from the distribution network of consumer products demonstrated a significant growth by 41.2%, reaching €92.8 million, a trend attributed to the positive contribution of pre-paid cards, which sales reached €86.5 million. It is worth noting that the Group has expanded this activity to the markets outside Greece.

1.3 INDUSTRIAL

Sales from industrial activity increased by 65.3%, amounting to €16.7 million. It is worth noting that the downward trend observed in the profit margin of this category is attributed to the product mix change and to markets characterized by lower profit margins.

2. GROSS PROFIT MARGIN

Gross profit margin for the period reached 20.7% from 22.9%, a trend attributed to the stronger contribution of wholesale activity as well as to the higher participation of non-Greek subsidiaries to total turnover. Their participation reached 33.1% from 26.1% during the first quarter of the previous year.

3. EARNINGS BEFORE INTEREST, TAXES DEPRECIATION AND AMORTISATION (EBITDA)

Earnings before Interest, Tax, Depreciation and Amortization increased by 14.05% reaching €22.06 million from €19.34 million in 2005, continuing the strong growth observed over the past years. It is worth noting the constant decline of operating expenses as percentage of turnover, a trend that implies strong economies of scale for the Group.

4. NET FINANCIAL EXPENSES

The financial results of the Group amounted to €13.85 million with their largest part concerning capital gains from the sale of participation in SILKWAY (Unitel, Uzbekistan). This amount also includes the total interest expenses of the Group, with the largest part of this category concerning the Corporate Bond issued by the Company for the acquisition of HDFS.

5. INCOME FROM AFFILIATED COMPANIES

This category includes -based on the net equity method- the profit deriving from the consolidation of HDFS and SILKWAY (Unitel, Uzbekistan). Specifically, profit attributed to HDFS (participation 24.68%) reached € 1.35 million. It is reminded that the Company sold its entire participation in HDFS (May 2006), an outcome that will appear in first half financial statements.

Participation (20%) in SILKWAY, which is a mobile telephony operator in the market of Uzbekistan, contributed € 0.32 million. It is also reminded that the Company announced the sale of this participation (09/02/2006).

6. EARNINGS BEFORE TAXES (EBT)

Earnings before tax for the Group increased by 135% reaching €31.8 million from €13.5 million in the first quarter 2005. The main factor behind this surging profitability was the capital gain resulting from the sale of the participation in SILKWAY.

If we don't take into account the earnings from the participation in Unitel, as well as the earnings from HDFS, EBT increased by 15.7% reaching €13.5 millions from €11.66 millions in Q1 2005

7. EARNINGS PER SHARE (EPS)

Finally, earnings per share for the company reached €0.31 from €0.12 higher by 151%, an increase that was mainly due to the capital gains generated from the sale of participation in SILKWAY.

GROUP'S TURNOVER AND EARNINGS BREAKDOWN PER COUNTRY



The consolidated turnover of the Group for the first quarter of 2006, amounted to € 247.05 million from 195.1 million in the same period of 2005.

Consolidated Earnings before Interest, Tax and Depreciation (EBIDTA) advanced by 14.1% reaching 22.06 million from €19.34 million in 2005.

Earnings Before Tax for the Group increased by 135% settling at €31.8 million from €13.5 million in 2005.

The following table depicts the comparative figures of Sales, EBITDA and EBT per country.

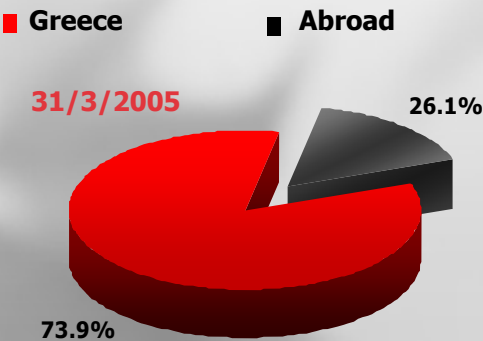
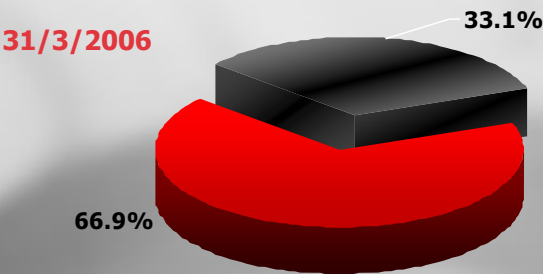
GROUP'S TURNOVER AND EARNINGS PER COUNTRY *			
in mil. €	31/03/06		
	SALES	EBITDA	EBT
GREECE	165.3	20.5	32.0
POLAND	29.7	1	0.7
ROMANIA	24.3	0.6	-0.3
BULGARIA	14.6	1.2	1.1
F.Y.R.O.M.	2.6	-0.1	-0.2
UKRAINE	7	-1	-1.3
CYPRUS	3.14	-0.1	-0.2
OTHER COUNTRIES	0.3	0	0

GROUP'S TURNOVER AND EARNINGS PER COUNTRY *			
in mil. €	31/03/05		
	SALES	EBITDA	EBT
GREECE	144.2	16.4	13.0
POLAND	21.9	0.4	-0.4
ROMANIA	16.6	1.5	0.2
BULGARIA	9.6	1.1	1.0
F.Y.R.O.M.	2.2	0.1	0
UKRAINE	0.55	-0.3	-0.4

The following graph depicts the performance of the companies that are active in Greece and abroad for the first quarters of 2006 and 2005 respectively. The turnover generated from the activities of the Group abroad increased on aggregate basis. Thus, their participation in consolidated turnover, from 26.1% in the first quarter of 2005, increased to 33.1% in the first quarter of 2006.

33.1 %
Participation of foreign subsidiaries in consolidated sales

GROUP'S TURNOVER PER REGION





GROUP OF COMPANIES

FINANCIAL CALENDAR X

ANNOUNCEMENT OF Q1 2006 RESULTS
Tuesday, 23 May 2006

ANNUAL MEETING OF SHAREHOLDERS
Thursday, 22 June 2006

EX-DIVIDEND DATE
Tuesday, 08 August 2006

DIVIDEND PAYMENT DATE
Thursday, 17 August 2006

ANNOUNCEMENT OF H1 2006 RESULTS
Monday, 28 August 2006

ANNOUNCEMENT OF 9M 2006 RESULTS
Monday, 27 November 2006

INFORMATION ABOUT CONTENT X

Germanos Group of Companies
Investor Relations

Telephone : +30 210 6242 412
+30 210 6242 469

INTERNET

All information is available at our website at
<http://ir.germanos.gr>

E-MAIL

investor@germanos.gr



GROUP OF COMPANIES

APPENDIX

1. FINANCIAL STATEMENTS OF GERMANOS GROUP AND GERMANOS SA – Q1 2006 UNDER IFRS



GERMANOS S.A.

GROUP OF COMPANIES

FIGURES AND INFORMATION FOR THE PERIOD FROM JANUARY 1st 2006 TO MARCH 31st 2006

GROUP OF COMPANIES

The following data and information aim at providing a general overview of the financial status and results of GERMANOS SOCIETE ANONYME INDUSTRIAL & COMMERCIAL COMPANY OF ELECTRONIC & TELECOMMUNICATION MATERIAL & TELECOMMUNICATION SERVICE PROVIDER. We therefore advise the reader, before taking any investment decision or entering into any other transaction with the company to visit its website www.germanos.gr where the relevant financial statements in accordance with the International Accounting Standards as well as the auditor-accountant's review report, whenever required, are posted.

COMPANY INFORMATION	
Company Headoffice Address:	23rd km. ATHENS - LAMIA NATIONAL ROAD, 14565, AGIOS STEFANOS - ATTICA
Societe Anonyme Reg.No.:	20523/06/μ/89/45
Members of the Board of Directors:	Panos Germanos, Christos Germanos Ioannis Karagiannis, Christos Kartalis Loukas Petkidis, Aggelos Plakopitas Dimitrios Goumas, Theodosios Boudourakis
Date of Approval of the Financial Statements for the first quarter of 2006:	23/5/2006
Company Website:	www.germanos.gr

BALANCE SHEET INFORMATION				
Amounts in thousand €				
	THE GROUP		THE COMPANY	
	31/3/2006	31/12/2005	31/3/2006	31/12/2005
ASSETS				
Fixed Assets	311.965	335.652	434.663	436.717
Inventories	99.404	90.058	71.120	63.516
Trade receivables	129.573	162.094	101.196	122.003
Other assets	98.230	69.726	80.477	55.558
Cash and cash equivalents	10.221	14.941	6.826	8.721
TOTAL ASSETS	649.393	672.471	694.282	686.515
LIABILITIES				
Long-term liabilities	114.896	117.006	134.584	127.550
Short-term liabilities to banks	37.245	56.790	6.016	25.731
Other short-term liabilities	140.057	167.346	87.620	108.166
Total liabilities (a)	292.198	341.142	228.220	261.447
Share capital	26.104	26.104	26.104	26.104
Other funds of the Shareholders of the Company	329.905	304.106	439.958	398.964
Total funds of the Shareholders of the Company (b)	356.009	330.210	466.062	425.068
Minority interests (c)	1.186	1.119	-	-
Total Equity (d) = (b)+(c)	357.195	331.329	466.062	425.068
TOTAL LIABILITIES (e) = (a)+(d)	649.393	672.471	694.282	686.515

INFORMATION FROM THE STATEMENT OF CHANGES TO EQUITY FOR THE PERIOD				
Amounts in thousand €				
	THE GROUP		THE COMPANY	
	1/1-31/3/06	1/1-31/3/05	1/1-31/3/06	1/1-31/3/05
Opening equity for the period (01/01/2005 and 01/01/2006 respectively)	331.329	277.217	425.068	387.930
Profit (loss) for the period after tax	25.499	10.072	29.641	9.003
Share capital increase (decrease)	0	0	0	0
Changes recognised directly in Equity	264	-10.286	11.353	-14.504
Net income recorded directly in Equity	0	0	0	0
Changes in Minority interests	102	445	0	0
Closing equity for the period (31/03/2006 and 31/03/2005 respectively)	357.195	277.448	466.062	382.429

ADDITIONAL DATA AND INFORMATION

1. Companies consolidated in the above financial statements are presented in the following table, along with the respective participating interests.

COMPANY NAME	DOMICILE-COUNTRY	PARTICIPATION INTEREST	RELATION WITH THE PARENT	TAX UN-AUDITED FISCAL YEARS
Full consolidation method				
GERMANOS S.A.	GREECE	Parent	Parent	2004-2005
E-VALUE S.A.	GREECE	70,00%	Direct	2003-2005
GERMANOS TELECOM SKOPJE SA	FYROM	99,00%	Direct	2003-2005
GERMANOS TELECOM ROMANIA SA	ROMANIA	98,42%	Direct	2003-2005
SUNLIGHT ROMANIA S.L.R/FILIALA (Subsidiary of GERMANOS TELECOM ROMANIA S.A.)	ROMANIA	98,42%	Indirect	2001-2005
GERMANOS TELECOM BULGARIA AD	BULGARIA	100,00%	Direct	2005
SUNLIGHT UKRAINE	UKRAINE	99,77%	Direct	2001-2005
GERMANOS TELECOM UKRAINE CJSC	UKRAINE	95,00%	Direct	2004-2005
GERMANOS POLSKA Sp.Zo.o	POLAND	100,00%	Direct	2001-2005
GTI POLSKA Sp.Zo.o	POLAND	100,00%	Direct	2004-2005
T.C.M. Sp. Zo.o (Subsidiary of GERMANOS POLSKA Sp.Zo.o)	POLAND	100,00%	Indirect	2002-2005
GERMANOS CYPRUS L.T.D.	CYPRUS	94,24%	Direct	1999-2005
INFOTEL L.T.D.(Subsidiary of GERMANOS CYPRUS L.T.D.)	CYPRUS	46,18%	Indirect	2000-2005
SUNLIGHT TRADING D.O.O. BEOGRAND	SERBIA	100,00%	Direct	2005
SUNLIGHT BATTERIES GMBH	GERMANY	100,00%	Direct	2005
Equity Method				
HELLENIC DUTY FREE SHOPS S.A.	GREECE	24,67%	Direct	2005
SILKWAY HOLDING B.V.	NETHERLANDS	20%	Direct	2004-2005
UNITEL L.L.C. (Subsidiary of SILKWAY HOLDING B.V.)	UZBEKISTAN	20%	Indirect	2005

- The basic accounting principles of the 31-12-2005 balance sheet have been applied. The Group applies "The I.F.R.S. Stable Platform 2005" from January 1st 2005.
- There are no charges on the fixed assets
- There are no pending judicial cases or court decisions, which may have a material impact on the financial operations of the Company.
- The total number of employees as at 31/12/2005 was : GROUP 3,945 persons and COMPANY 1,154 persons.

INCOME STATEMENT INFORMATION				
Amounts in thousand €				
	THE GROUP		THE COMPANY	
	1/1 -31/3/2006	1/1 -31/3/2005	1/1 -31/3/2006	1/1 -31/3/2005
Turnover	247.047	195.127	176.702	147.568
Cost of Sales	-195.792	-150.501	-138.067	-110.977
Gross profit	51.255	44.626	38.635	36.591
Other income-expenses (Net)	2.326	1.760	1.309	937
Administrative expenses	-6.317	-4.215	-4.331	-2.816
Distribution expenses	-25.202	-22.826	-15.547	-16.538
Earnings before tax, financial and investment income and depreciation	22.062	19.345	20.066	18.174
Depreciation	-5.796	-6.087	-4.400	-5.081
Earnings before tax, financial and investment income	16.266	13.258	15.666	13.093
Financial income-expenses	13.850	-1.596	18.810	-1.265
Earnings before tax and investment income	30.116	11.662	34.476	11.828
Share in the profit of affiliates	1.680	1.874	0	0
Earnings before tax	31.796	13.536	34.476	11.828
Less tax	-6.297	-3.464	-4.835	-2.825
Earnings after tax	25.499	10.072	29.641	9.003
Attributable to:				
Shareholders of the Company	25.522	10.094	29.641	9.003
Minority Shareholders	-23	-22	0	0
Earnings after tax per share in euros	25.499	10.072	29.641	9.003
Proposed dividend per share in euros	0,31	0,12	0,36	0,11

CASH FLOW STATEMENT INFORMATION				
Amounts in thousand €				
	THE GROUP		THE COMPANY	
	1/1 -31/3/2006	1/1 -31/3/2005	1/1 -31/3/2006	1/1 -31/3/2005
Operating Activities				
Earnings before tax	31.796	13.536	34.476	11.828
Plus /minus adjustments for:				
Depreciation	5.796	6.087	4.400	5.081
Provisions	-1.787	0	0	0
Foreign currency differences	-553	0	0	0
Results (income,expenses,profit and loss) from investment activities	-18.403	-1.876	-20.956	0
Interest and related expenses	2.074	767	1.414	392
Decrease / (increase) in inventories	-9.288	-12.470	-7.605	-10.253
Decrease / (increase) in receivables	-1.195	5.449	-76	8.180
(Decrease) / increase in liabilities (other than to banks)	-20.356	-8.956	-23.105	-8.463
Less:				
Interest and related expenses paid	-2.070	-767	-1.414	-392
Tax paid	-1.920	0	-1.709	0
Total inflows / (outflows) from operating activities (a)	-15.906	1.770	-14.575	6.373
Investment activities				
Purchase of tangible and intangible assets	-2.829	-4.998	-1.526	-4.701
Receipts from the sale of tangible and intangible fixed assets	299	0	0	0
Interest received	223	0	187	0
Dividends received	219	0	219	0
Inflows / outflows from other investment activities	31.965	0	29.031	0
Total inflows / (outflows) from investment activities (b)	29.877	-4.998	27.911	-4.701
Financing activities				
Receipts from share capital increase	0	1.904	0	0
Inflows from loans issued / received	5.232	0	0	0
Loans paid out	-23.603	-340	-15.231	-971
Repayment of liabilities related to finance leasing contracts (repayment of principal)	-320	0	0	0
Dividends paid	0	-18	0	0
Total inflows / (outflows) from financing activities (c)	-18.691	1.546	-15.231	-971
Net increase / (decrease) in cash and cash equivalents for the period (a)+(b)+(c)	-4.720	-1.682	-1.895	701
Opening cash and cash equivalents	14.941	12.584	8.721	7.230
Closing cash and cash equivalents	10.221	10.902	6.826	7.931

- Investments on tangible fixed assets during 2005 amounted to € 6.976 thousand for the Group and to € 1.690 thousand for the Company.
- During the reporting period and more specifically on 9/2/2006, the Company GERMANOS SA proceeded with the sale its entire participating interest in SILKWAY HOLDING B.V. to Vimpel-Communications, for a total consideration of \$40 million.
- On 15/7/2005 the Board of Directors of P.GERMANOS S.A. decided to merge with GERMANOS S.A. through the absorption of the former by the latter, in accordance with L. 2166/93. This decision was ratified by the decisions of the Board of Directors of the absorbing company dated 10/10/2005 and 30/12/2005 and the decisions of the Board of Directors of the absorbed Company dated 30/12/2005. These were then approved by decision no. K2-298/18-1-2006 of the Secretary General of the Ministry of Trade and Development.
- The amount of sales and purchases of the Company, to and from related Companies, cumulatively from the start of the period amounted to € 3,985 thousand and € 54 thousand respectively. The balances of the receivables of the Company from and its liabilities towards related Companies, at the end of the current period, amounted to € 12,487 thousand and € 433 thousand respectively. The sales and purchases of the Group, cumulatively from the start of the period amounted to € 12,512 thousand and € 63 thousand respectively. The balances of the receivables and the liabilities of the Group at the end of the current period amounted to € 12,512 thousand and € 442 thousand respectively.
- An Auditor - Accountant's review report is not required.
- Earnings per share were calculated based on the weighted average of the total number of shares.