## PRESS RELEASE

## 1 H06 RESULTS

The "Ethniki" Insurance Group's net earned premiums have considerably increased by $23 \%$, as compared to the previous year’s respective period, reaching $€ 327.957 .000$. Life premium income presents a steep increase by $46 \%$, mainly attributed to the new bancassurance product "Prostheto ${ }^{+"}$ premiums, which reached $€ 38.650 .000$, exceeding the target of $€ 35.000 .000$. Furthermore, Individual Life new business premium income increased by $30 \%$. Property \& Casualty net earned premiums were increased by $6 \%$, driven by an impressive $96 \%$ increase of the Fire net earned premium, resulting from the $15 \%$ increase in the Fire gross written premiums and the conversion of the reinsurance treaties from proportional into excess of loss, which absorbed the effect of the Motor Business decrease by $12 \%$ over 1 H05.

1H06 Group’s profits after tax have reached the amount of $€ 4.317 .000$. The total cost of the early retirement scheme,to be completed till the year's end involving 71 employees, amounting to $€ 10.700 .000$ ( $€ 8.725 .000$ after tax) has been charged against the abovementioned result. Payback period of the respective cost is estimated to be 21 months. Before this cost, the Group's consolidated profits after tax amount $€ 13.042 .000$, as compared to $€ 10.818 .000$ for the 1 H 05 and to $€ 14.880 .000$ budgeted profit.

Outstanding claims reserves for the Motor Third Party Liability business have been further reinforced, thus reaching $203 \%$ of gross written premiums, while the market average is standing at 133\%. This reinforcement has been charged against 2Q06 results. However, 2 H 06 results will be free of such a charge, since the existing provisions are sufficient and no further increase should be required until the end of the year.

Operating expenses for the period remained stable, at the same level of the respective periods of 2005 and 2004.

Profits after tax deriving from affiliate companies reached €964.000, compared with a loss of $€ 28.000$ for 1 H 05 .

