

Group Presentation











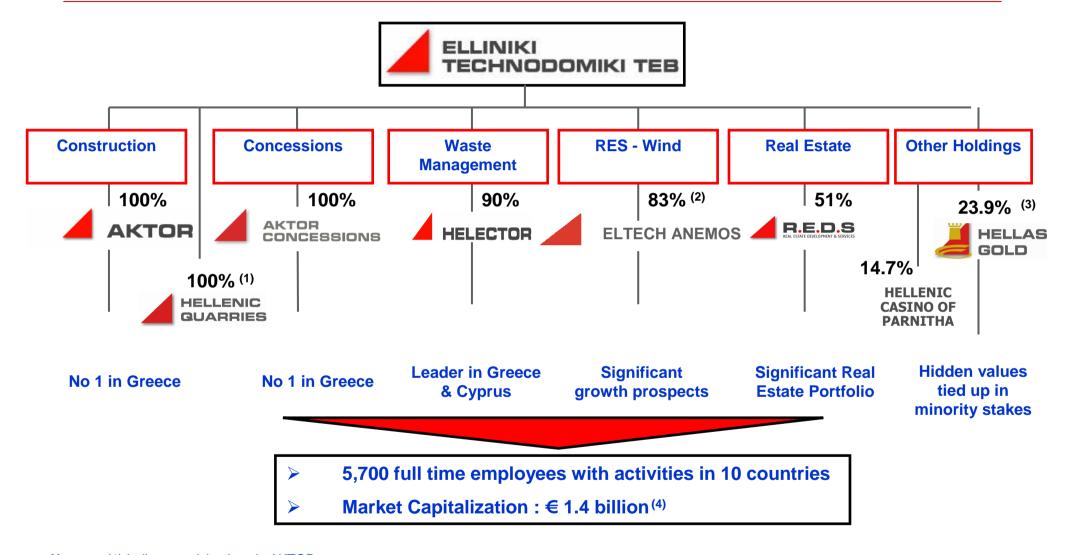
TABLE OF CONTENTS

- 1. Group overview
- 2. Undisputed leader in the Greek construction sector
- 3. Leading player in Greek concessions
- 4. Waste Management Services
- 5. Significant growth prospects in wind energy
- 6. Real Estate & other investments
- 7. Shareholder information
- 8. Key Investment Highlights

KEY MILESTONES IN THE ELTEB GROUP HISTORY

1950's and 1960's	Establishment of TEB, Elliniki Technodomiki and AKTOR
1996	Concession for Attiki Odos signed
1999	Merger of TEB, Elliniki Technodomiki and AKTOR
2002	 Construction activities spun off under AKTOR Set up of REDS (Real Estate arm of the group) Acquired stake in Mont Parnes Casino
2003	Foundation of HELECTOR
2004	 Acquired stake in Hellas Gold First construction contracts awarded in Romania and the Middle East (Kuwait)
2005	 AKTOR delisting from ASE Acquisition of HERHOF by HELECTOR
2006	▲ Awarded USD \$ 2 bn mandate for construction of the Oman Blue City project
2007	 Participation in 4 out of 6 concession projects awarded in Greece Acquisition of Pantechniki leading to controlling stake in Attiki Odos Concession activities spun off as AKTOR Concessions Swapped a 30% stake in Hellas Gold with a 20% stake in European Goldfields Sale of Attica Telecoms to Hellas OnLine with significant capital gains Move to new head office building

ELTEB GROUP: A DIVERSIFYING GROUP



Notes

- (1) Indirect participation via AKTOR
- (2) Stake following completion of corporate reorganisation of wind farms
- (3) Direct and indirect participation
- (4) As of 31 March 2008

CONTRIBUTION BY BUSINESS SEGMENT

Consolidated 1/1 – 31/12/2007 Performance, IFRS (In Euro Millions)

CONS	STRUCTION (CONCESSIONS	ENERGY & ENVIRONMENT	REAL ESTATE	QUARRIES	OTHER HOLDINGS	TOTAL
Revenues	764.15	10.81	78.14	34.54	23.29	3.74	914.68
EBIT	34.11	5.52	26.97	7.43	2.94	3.84	80.81
Profit from Associates	(0.06)	26.49	0.06	(0.22)	0	66.60	92.88
Profit before Tax	30.06	31.09	24.75	6.05	2.15	71.83	165.93
Net profit after Tax and before minorities	19.90	30.08	16.53	3.59	1.24	67.56	138.90

CONSTRUCTION OVERVIEW



- ▲ AKTOR SA is the leader in the Greek construction sector
- ▲ 60 years in the construction business
- Critical size provides economies of scale
- Initiated latest sector consolidation in 2006
- ▲ Key challenges
 - Delivering on backlog ~ € 5 bn
 - Stabilizing operating margins
 - Establishing AKTOR S.A in international markets (~ 33% of our backlog is in the Middle East and South East Europe)







We expect construction revenues to substantially increase in line with the existing backlog in 2008





SKILLS AND VISION LEAD TO LEADERSHIP ...

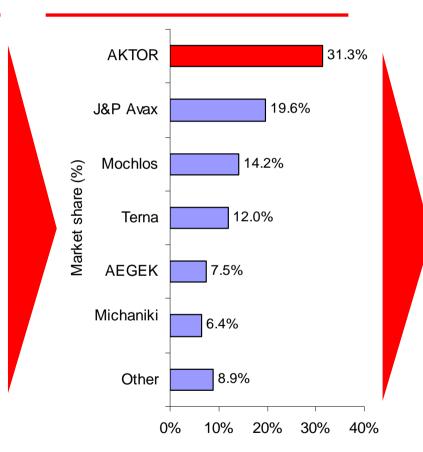


...and allows us to explore other opportunities

Skills and vision led to ...

Project experience & knowhow Road construction Bridge construction Dams **Tunnels** Waste-treatment **Ports** Buildings Industrial plants Electromechanical installations Athletic installations Gas and fuel networks Management skills Vision Strong balance sheet

... leadership allowing for ...



... further growth

- Strong Balance Sheet and cash flows
- Leading share in concessions in Greece
- Strong international expansion
- Diversification into energy & waste management

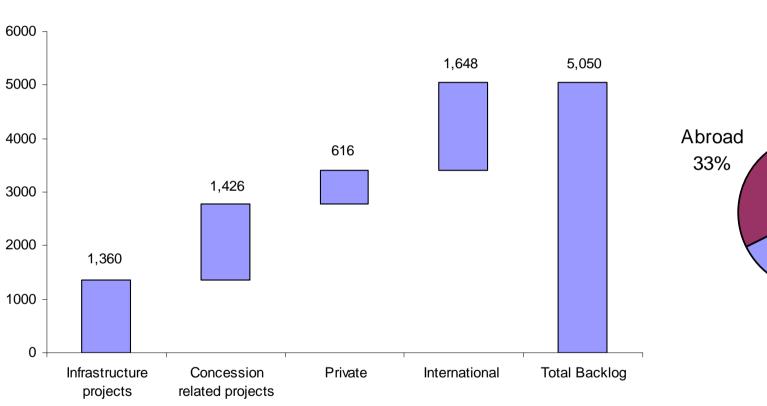
 $Source: Company \ estimates, \ based \ on \ published \ consolidated \ financial \ statements \ at \ 31/12/2006, \ market \ share \ for \ companies \ enjoying \ 7^{th} \ grade \ construction \ certificate$

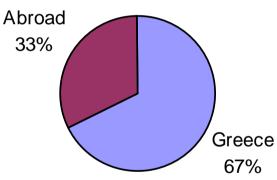
Notes: (1) AKTOR revenues include Pantechniki revenues

... AND ALLOW TO BUILD A STRONG BACKLOG



Current Backlog* stands at € 5.05 Billion (as of 31/12/2007)





PROSPECTS LOOK FAVOURABLE...



Prospects in the Greek market

- ✓ Total Funds for investment : € 25 bn
 - 4th CSF 2007-13 : c. € 20.4 bn
- The Group is well positioned to target additional construction related budget for infrastructure works of € 7.4 bn for the period 2008 - 2013
- ✓ Potential linking of Egnatia highway with junctions in Albania, FYROM and Bulgaria may increase construction pipeline

International Prospects

South East Europe

- ✓ Significant EU fund flows to recently joining EU states used to upgrade infrastructure (2007-2013)
 - Romania: c. €19 bn,
 - Bulgaria : c. €7 bn

Middle East

- Construction boom continues
- Sizeable markets
- ✓ Significant growth rates and over 2,500 projects, either planned or already underway in the Gulf Area

STRONG GROWTH IN GREECE AND ABROAD



Key current Greek projects

Main Projects (AKTOR stake %)	Backlog Amount (€ mln)
Infrastructure Projects	
METRO Project - Ag. Dimitrios – Elliniko (70%)	169
ERGOSE Project- Lianokladi-Domokos (100%)	140
Aposelemi Dam (100%)	68
EGNATIA Odos – Tunnel works (100%)	128
Building Projects	
Navarino Resorts - Messinia (100%)	248
Other (IKEA) - (100%)	12
BOT	
Korinthos-Tripoli- Kalamata (86.7%)	721
Thessaloniki Submerged Tunnel (50%)	169
Korinthos – Patra – Tsakona (18%)	377
Maliakos – Kleidi (20%)	158

Key current International projects

Main Projects – SE Europe AK	TOR %	Amount (€ mln)
Bucharest Waste Treatment (Rom.)	50%	40
Bucharest Ring Road (Rom.)	100%	20
Lukoil refinery in Burgas	100%	65

GULF Region	AKTOR %	Amount (€ mln)
Blue City (Oman)	50%	624
New Doha Airport (QATAR)	36%	158
Jebel Ali - Sewage Treatment Plan (UAE)	70%	228
ADNEC Exh. Hall (UAE)	40%	83
1 st Ring Roads (Kuwait)	50%	29

CONCESSION OVERVIEW



- ✓ Concession activities of the group were spun off to AKTOR CONCESSIONS SA a 100% subsidiary of ELLINIKI TECHNODOMIKI enhancing visibility
- AKTOR Concessions is the leader in concessions in Greece managing a portfolio of concession and operation companies of ~ € 1 bn
- → Holds 59.2% in ATTIKI ODOS and 20.7% in GEFYRA RION-ANTIRION
 - Projects enjoy expected IRR of ~ 13%
- Has secured four out of six "second generation" concession projects in Greece





- ✓ Participates in a number of smaller PPP projects (marinas, underground parking lots)
- Already constructed 2,100 underground parking spaces while another 1,800 are in progress
- Major bidder for the €1.5 bn Athens ring Road extension (65 km)
- Bidding on a significant number of PPP projects in Greece
- Explores prospects of concession type projects internationally
 - Usually in cooperation with international partners

KEY CONCESSION ASSETS



We have significant experience in operating toll roads...

MAIN CONCESSIONS	AKTOR CONCESSIONS Participations	Total Construction Budget	Concession Term remaining
In Operation			
Athens Ring Road (Attiki Odos) (1)	59.2%	€ 1,244 m	17 y
Rio-Antirio Bridge	20.7%	€ 839 m	31 y
Signed			
Korinthos-Tripoli- Kalamata	86.7%	€ 844 m	30 y
Thessaloniki Submerged Tunnel	50.0%	€ 344 m	30 y
Maliakos-Kleidi Highway	20.0%	€ 869 m	30 y
Korinthos-Patra –Tsakona Highway	18.0%	€ 2,098 m	30 y

Notes:

(1) Manages the Operator ATTIKES DIADROMES

CONCESSIONS PORTFOLIO IN OPERATION



Low risk investments with high returns...



Type of concession

AKTOR Concession %

Total length

Start of Operations

End of Concession

Total Investment

IRR on Equity

Average Daily Traffic

2007E Revenue

2007E Net Profit

Debt repaid

Dividend Payout starts in

Operator

Toll ring road in Athens (1)

59.2%

65.2 Km

March 2001

September 2024

€ 1,244 m (431 state contr., 174 equity, 639 loan)

13.1%

~ 300,000 vehicles

€ 244 m

€ 56 m

€ 65 m

2011

ATTIKES DIADROMES: 47.4%

G E F Y R A

Toll bridge

20.7%

2.3 Km

August 2004

2039

839 m € (400 state contr.,

65 equity, 370 loan)

13%

12,100 vehicles

€ 48 m

€ 11 m

€ 3 m

2007

GEFYRA LEITOURGIA: 20.7%

SUCCESSFUL IN 4 OUT OF 6 "SECOND GENERATION" PROJECTS AWARDED...





...with two controlling stakes and two minority stakes





Concessions	MOREAS	THERMAIKI	AEGEAN	APION KLEOS
AKTOR Concessions stake %	86.7%	50.0%	20.0%	18.0%
Partners	Intracom 13.3%	Boskalis 17.5%Archirodon 32.5%	 Hochtief 35.0 % Vinci 13.7% J&P Avax 21.3% AEGEK 10.0% 	Vinci 36. 0%Hochtief 25.0%J&P Avax 21.0%
Total Investment	€ 1.5 Billion	€ 630 Million	€ 1.3 Billion	€ 2.8 Billion
Project Length	205 Km	7 Km	203 Km	360 Km
Equity investment (incl. sub-debt)	10%	13%	10%	7%
Concession period	30 years	30 years	30 years	30 years
Construction period	4.5 years	4 years	4.5 years	6 years
Commencement date	03/03/2008	01/08/2007	05/03/2008	Expected May 2008
Operation of existing tolls	Yes	No	Yes	Yes
Dividend pay out starts in	2025	2021	2012	2016
IRR on Equity	10.8 %	8.1 %	9.0 %	14.0 % provisional

FUTURE PROSPECTS LOOK BRIGHT



Greek Market

- Greek market remains the main focus
- Some large concession type projects expected to be awarded in the next couple of years (e.g extension of Attika Ring road)
- ✓ Deal-flow of PPP projects (based on PPP law 3389/2005) expected to commence in 2008
 - Approved budgets of c. € 4 billion
 - 50% construction related
 - 50% facilities management
 - Majority of PPP projects have smaller budgets (compared to BOT projects)
 - Tendering authorities: OSK (Schooling organisation), KED (State), Ministry of Justice, Ministry of Health

International Markets

- Monitor international markets, selective participation in Concession / PPP type tender processes
 - Target projects in countries already present
 - Option to join forces with international players on a case by case basis

Participation in Concession / PPP Selection Processes

Project	Indicative Budget (€ mln)	Status
<u>Greece</u>		
Heraclion Port	100	Prequalification
Thriasio (Logistics centre)	150	Proposal submitted
KED (fire stations)	32	Awaiting for phase B
Convention centre - Faliro Sports Hall	54	Awaiting for judgement on our recourse
Attika Urban Projects	1,400	Prequalification
<u>International</u>		
Comarnic - Brassov Motorway (Romania)	2,000	Prequalification

OVERVIEW OF WASTE MANAGEMENT SERVICES



- ▲ HELECTOR S.A. incorporates all Group waste management activities
- Market leader in Greece and Cyprus in waste management
- Waste management of Athens 2004Olympic Games
- ▲ Know-how in developing & operating:

 Landfills, Incinerators, Recycling plants
- Acquisition of HERHOF technology (Germany) with worldwide known patented technology
- ✓ Focusing on waste to energy segment of the market (28.5 MW biogas capacity installed)
- Helector also operates 7.8 MW of wind parks

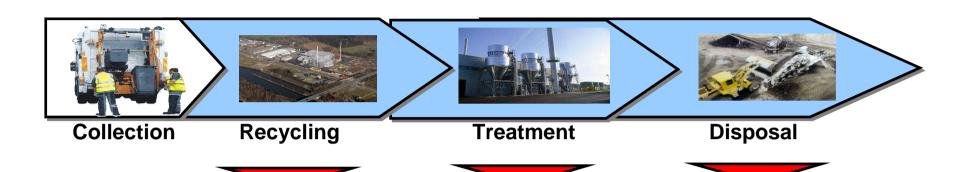






FOCUS ON HIGHER VALUE ADDING COMPONENTS A HELECTOR





Exploiting the final parts of the value chain yields better margins in this service segment

- Recycling of industrial waste (under construction facility of capacity 100,000 tons / vear for the Attica region)
- Recycling of packaged goods materials and package waste (paper, aluminum, plastics, glass) in Cyprus
- HERHOF technology deployed in Europe: >30 composting plants and 8 Mechanical Biological Treatment plants
- Designed & developed 6 Mechanical Biological Treatment (MBT) plants in Germany (total annual capacity of 780,000 tons)
 - Osnabrueck (concession)
 - Berlin (construction)
 - Trier (construction)
 - Rennerod (construction)
 - Asslar (construction)
 - Dresden (construction)
- Designed, developing & shall operate the first MBT plant in Cyprus (176,000 tons / year)
- Designed, developed & operating the hospital waste Incinerator in Athens (12,000 tons / year)

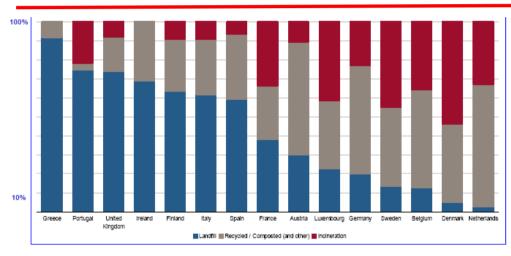
- Leader in construction and operation of sanitary landfills in Greece and Cyprus (1)
 - 7 landfills in Greece (incl. the biggest ones in Athens and Thessaloniki)
 - 2 landfills in Cyprus

GREECE LAGS BEHIND IN MANAGING WASTE ...

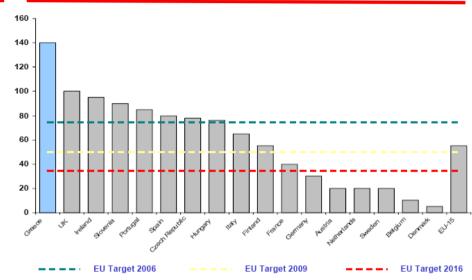


... in an environmentally friendly way, according to EU Directives

EU Municipal Waste Management (% of total waste)



% of BMW (1) landfilled in 2003 compared to 1995



Source: Eurostat 2004

Source: CEC 2006

Notes: (1) Biodegradable Municipal Waste

28.5 MW CAPACITY OF BIOGAS POWER PLANTS ... A HELECTOR



... offers significant advantage in penetrating this market segment in SE Europe



- One of the largest biogas power plants in Europe
- 50% 50% partnership between HELECTOR and **EDL**
 - HELECTOR retains the management
- 1st phase included installation of 13.8 MW power plant to exploit methane emitted from the decomposition of waste of the Ano Liosia landfill which was expanded to 23.5 MW in 2007



- 100% owned, designed, developed and operated by HELECTOR
- 5 MW installed capacity
- Commenced operations in 2007

RENEWABLES (RES) OVERVIEW



- The ELTEB group entered the renewable energy sector in 2000
- ▲ Favorable regulatory framework
 - ... but delays in licensing process are frequent
- Currently operates 23 MW wind farms with another 81 MW coming on stream in 2008 and 2009
 - HELECTOR also operates 7.8 MW of wind farms
- Execution model
 - development and supervision in-house
 - maintenance and daily operations outsourced



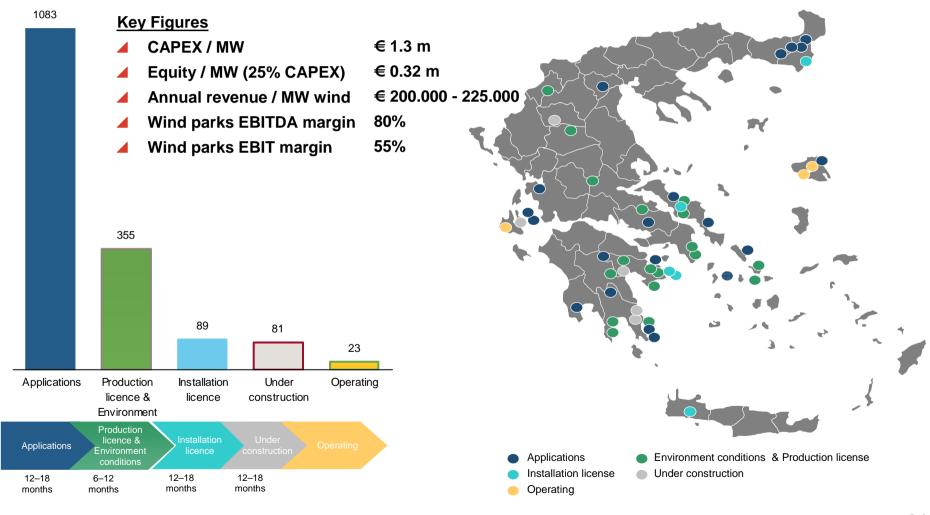


- - Target to become one of the top three RES players within the next 3 years
- ▲ Aim to explore attractiveness of S.E. Europe
- ▲ Tracking of technological advances in RES is key
 - core focus remains on wind
 - open to other RES technologies (as illustrated by our 2 MW Photovoltaic plant, the first of its kind in Greece)
- Planning ahead on turbine requirements

RES ASSETS & PIPELINE IN GREECE (in MW)



Total pipeline stands at 1607 MW



REAL ESTATE HIGHLIGHTS



- Synergies of construction with Real Estate prompted Group's involvement in real estate sector
- ▲ REDS S.A. is the real estate arm of Elliniki Technodomiki Group
 - Listed on ASE
 - Market cap: € 123 mln (31/3/2008)
 - ELTEB controls 51.15%
- ✓ Primary focus of REDS is in Greece :
 - Emphasis on retail / mall complexes
 - Development of residential complexes around Athens
 - Summer housing market is being monitored
 - Selective office development





- ▲ Monitoring the SE European markets
 - REDS group recently acquired selective assets in Romania for development
- REDS enjoys a strong Balance Sheet (~ € 23.6 mln net cash position as of 31/12/07) providing flexibility in funding further development plans
- ✓ Elliniki Technodomiki also holds significant real estate assets in its own right
 - Owns office space of 26 000 m² and a 4000 m² land plot with market value
 ≈ € 100 mln
 - Controls Yalou and Kantza Retail Parks

REDS REAL ESTATE ASSETS



ASSET	Description	Stake	Area m²	Value (€ mln) on completion	Stage / comments
<u>Greece</u>					
Escape Center, Athens Veso Mare, Patra	Retail - Mall	nil	12, 000 15,000	40.5	Sold to Henderson Investments
Lofos Edison, Athens	Residential	67%	33,000	74	Sale of flats already completed
Acadimia Platonos	Offices	100%	19,000	c.50	Completion in 2009
Yalou Retail Park (1)	Retail – Mall	100%	54,600	c.86	 Cold shell completion in 2009 Space pre-sale to Henderson subject to completion Land pre-sale to McArthurGlen The designer's outlets are not included in the 54 600 m² area
Kantza (1)	Retail - Mall	100%	Plot size 280,687	59.5 (land used with permission)	 Planning permission stage Pre-sale agreement with LSGIE subject to building permit approval
Athens Metropolitan Expo	Expo centre	11.7%	55,000		
Elefsina Centre	Mall	100%	15,000	22	Pre-purchase agreement
Ampelia	Residential	100%	3,100	10	Expected completion in 2008
Villa Camba	Residential	100%	2,300	2.2 (land value only)	Completion in 2010 subject to planning permit
<u>International</u>					
Splaiul Unirii (Romania)	Residential / Office	100%	32,000	70	Completion in 2011
Baneasa Lake (Romania)	Residential	100%	10,000	20	Completion in 2009

OTHER INVESTMENTS



Athens Mont Parnes Casino

- ▲ 14.7% stake in Hellenic Cazino Parnitha (financial investment)
- ▲ License until 2015
- Revamping of facilities is underway
 - tables will increase to 110
 - slot machines to 1.500
- 2007 Key financials:
 - Revenues: €193.6 mln
 - Profit after tax : € 40.0 mln

Hellas Gold

- 19.9% stake in European Goldfields⁽¹⁾ that controls 95% in Hellas Gold
- 5% direct stake in Hellas Gold that operates the Kassandra mines in Chalkidiki
 - Stratoni, total capacity 14.4 Moz silver, 0.2 Mt lead and 0.3 Mt zinc (in operation)
 - Skouries, total capacity 5.0 Moz gold and 1.04 Mt copper (under development)
 - Olympias, total capacity 4.3 Moz gold, 60 Moz silver, 0.6 Mt lead and 0.8 Mt zinc (under development)
- - 2007 Revenues : € 62.6 mln
 - 2007 Profit after tax : € 15.8 mln

H&ED (Thermal Plants CCGT)

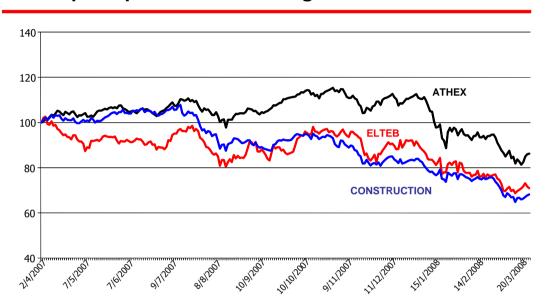
- Development of large scale thermal power plants
- EDF, HE&D and PFI have been licensed for a 440 MW CCGT power plant (Kavala project)
- HE&D and HALCOR have established together with Edison S.p.A a company for the construction and operation of a 420 MW CCGT power generation plant (Thisvi project). The construction of the project is scheduled to start in 1 H 2008

SHARE PRICE PERFORMANCE & SHAREHOLDER STRUCTURE

Shareholder structure

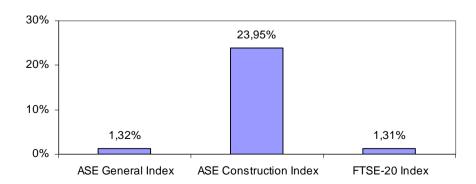
Retail, 15% Greek Institutional Investors, 8% Foreign Institutional Investors, 41%

Share price performance during last 12 months



Note: The Group retains 0.4% of own shares

ETAE Share weighting on Indices



▲ Reuters ticker: HELr.AT

▲ Bloomberg ticker: ELTEX GA

KEY INVESTMENT HIGHLIGHTS



- ✓ Strong track record, delivering operating performance and creating value for its shareholders.
- ▲ A well-balanced portfolio of mature and growth promising assets and activities
- Leading position in domestic construction
 - total backlog around € 5 bn
 - significant growth is expected in international markets (current backlog € 1.65 bn)
 - stabilization of operating margins
- Concessions will secure strong dividend streams in the medium-to-long-term
- Significant potential from:
 - Waste management activities that lag significantly in Greece
 - RES primarily in Greece and selectively in SE European markets
- ✓ Significant hidden value in minority holdings and Real Estate assets as these are not fully reflected in the operating performance of the Group