MINOAN LINES

FINANCIAL RESULTS OF THE YEAR 2008

- The highest revenue since the company's foundation
- Significant increase of traffic volumes in the North Adriatic Market

The Parent Company

The year 2008 the revenue increased significantly and stood at 213.6 million € noting an increase of 9.2% in comparison with the year 2007. This increase was derived mainly from the increase in traffic volumes in the market of North Adriatic.

The operating profitability (EBITDA) in 2008, despite the enormous and continuous increase in fuel prices (approximately 60.0%), shaped at 41.5 million €. It is worth noting that in the year 2008 the fuel cost stood at 76.8 million € increased by 20.0 million € in comparison with the year 2007.

The net results after taxes, the fiscal year 2008 stood at \in 2.0 million and they have been negatively affected by the extraordinary financial expenses amounted to \in 1.1 million derived from the non-depreciated loan restructuring costs of loan facilities that have been fully repaid in 2008.

The Group

The group's turnover during the year 2008 reached 213.8 million € while the operating profits (EBITDA) was shaped at almost the same level with the EBITDA of parent company.

The group's net results in 2008 stood at 3.3 million \in . The differentiation recorded and noted in the net results of the Group in comparison with the ones of the parent company, are due to the result of the affiliated company Hellenic Seaways, the net results of which stood at 10.7 million \in .

Traffic

North Adriatic Routes

In the North Adriatic route (International routes / Ancona & Venice), Minoan Lines improved its position in the market and succeeded the highest market shares in passengers and cars among the companies that operate in this market. It is worth noted that mainly during the summer period the company's vessels had very high utilization rates which affected negatively the trucks traffic category. Moreover, the market shares stood at 37.7%, 39.9% and 33.4% for passengers, cars and trucks respectively. During 2008, Minoan Lines carried 564 thousand passengers, 149 thousand cars and 87 thousand trucks.

Domestic Market

As regards with "Heraklion – Piraeus" route during the year 2008, Minoan Lines maintained its leading position while achieved higher market shares in all traffic categories in comparison with its share of trips. The market shares for this specific route, with the company having realized a total amount of 46.1% number of trips, reached 69.5% for passengers, 61.2% for cars and 48.7% for trucks. Moreover, the company carried 1,010 thousand passengers, 134 thousand cars and 69 thousand trucks while Minoan Lines succeeded to increase its traffic volumes for fourth consecutive year.

Important Developments in 2009

On March 19, 2009, the sale procedure of the vessel Pasiphae Palace has been concluded with its delivery to the French company Societe Nationale Maritime Corse Mediterranee (SNCM). The total sale price is \in 75.00 million while the estimated profit is approximately \in 2.2 million and it will be included in the financial results of the first quarter of 2009.

Minoan Lines replaced already the vessel Pasiphae Palace on the routes between Greece and Italy, where it has deployed, with H/S/F «ZEUS PALACE».

Strategy

The sale of vessel Pasiphae Palace is a part of the Minoan Lines' strategic plan for a gradual renewal of its fleet with vessels of higher capacity that they could offer even more improved services equivalent to cruise ships.

The implementation of this strategy is necessary in order to achieve the higher level of services that customers demand at the best price.

Moreover, the continuing volatile economic environment and the unpredicted changes in economic factors such as fuel prices dictate the deployment of vessels with high capacity in order their operation to become more profitable and higher level of profitability to be achieved.