Company Presentation

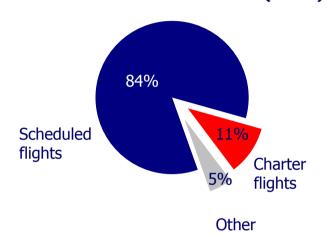
20 January 2010

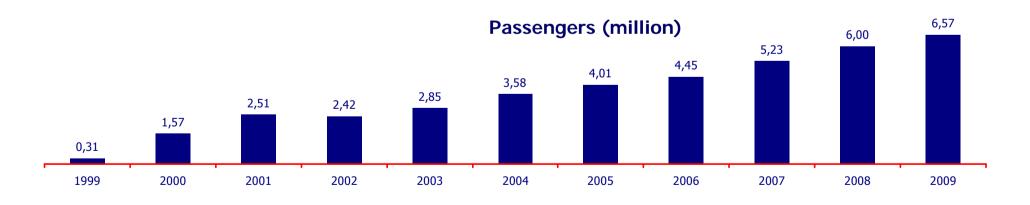


Aegean at a glance

- The largest Greek airline
- → 6.5 million passengers in 2009
- → Fleet of 31 jet A/C + 2 wet lease Turboprops
- Profitable in the past 7 years
- Cooperation with Lufthansa since 2005
- Accepted by STAR ALLIANCE as future member

Revenue Breakdown (2008)





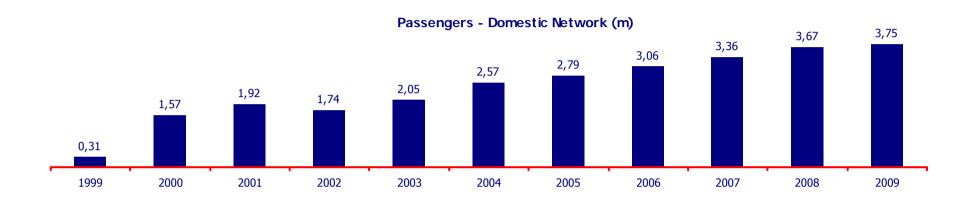


Shareholders structure

	%	Field of activity
Vassilakis Group	36.0%	Automotive – trading, leasing – services, airline sector
Laskaridis Group	19.0%	Shipping, Hotels, Real estate, finance
Constantakopoulos family	6.4%	Shipping, Tourism, Real estate
D. Ioannou family	6.0%	Construction, Real estate, Hotels, Restaurants
G. David family	4.7%	Bottling, Industrials, Real Estate, Consumer Goods
Piraeus Bank	4.7%	Banking, real estate, Insurance
Other 64.000 shareholders	23.0%	



Aegean Passengers Development

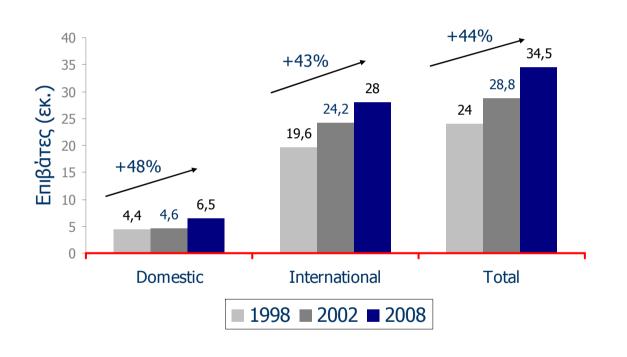




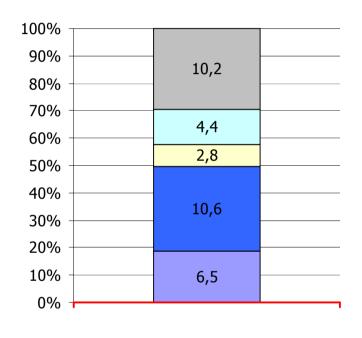


Airline Market in Greece over the last 10 years

Total market 1998-2008: Increase by 11million passengers



Total market (in million pax)

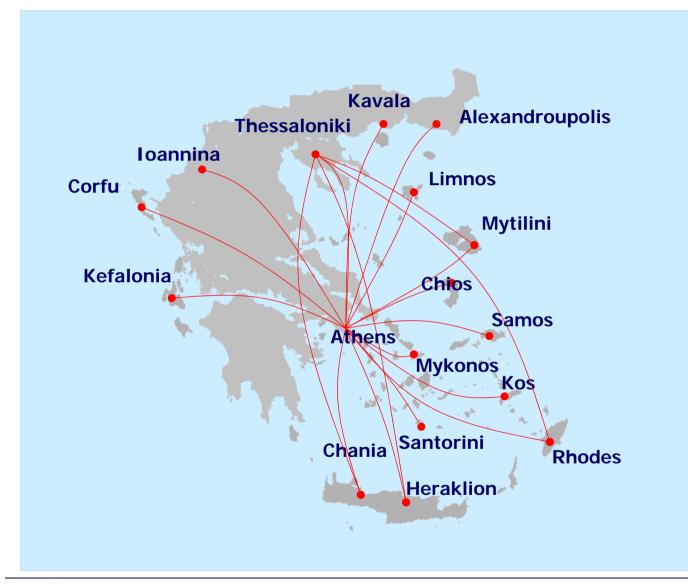




Source: AIA, HCAA



Domestic Network



- → 17 destinations
- → 23 routes
- 97% market coverage



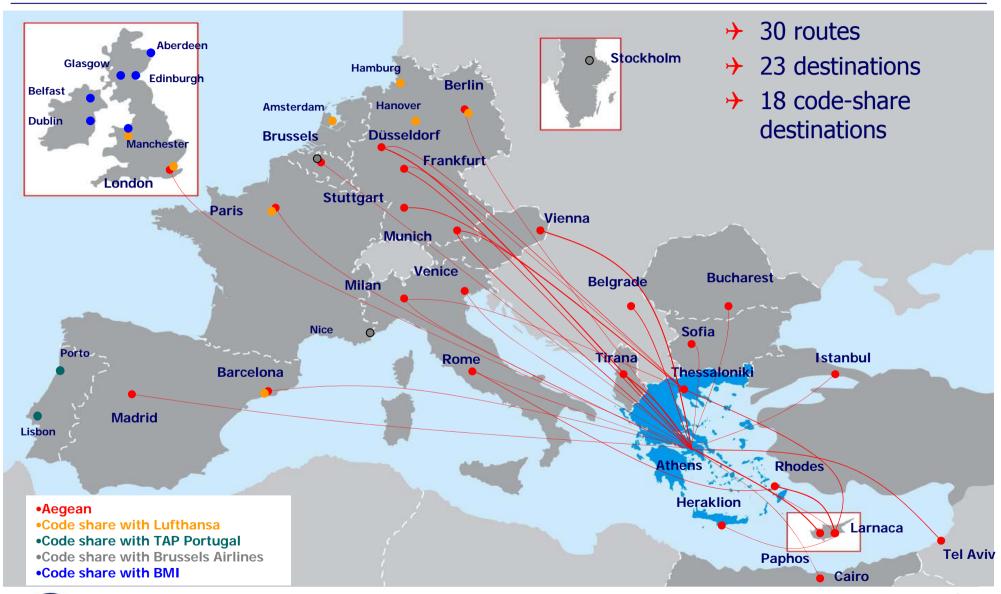
Participation in PSO* tender

- → Submitted offers for 11 PSO routes :
 - → Athens Ikaria
 - → Athens Karpathos
 - → Athens Kithira
 - → Athens Sitia
 - → Athens Skiathos
 - → Athens Skyros
 - → Thessaloniki Kalamata
 - → Thessaloniki Corfu
 - → Thessaloniki Samos
 - → Thessaloniki Skyros
 - → Thessaloniki Chios
- → The results of the tender should be expected by 15/02

^{*} Public Service Obligations



International Network





Network expansion 2009-2010

Winter 2008/2009	Summer 2009	Winter 2009/2010	Summer 2010
Athens – Paris (Nov. 08)			
Athens- Düsseldorf (Oct. 08)			
	Athens– Barcelona (May 09)		
	Athens– Berlin (April 09)		
	Athens– Brussels (March 09)		
	Athens– Venice (April 09)		
	Αθήνα-Istanbul (Sept 09)		
		Athens - Vienna (Dec. 09)	
		Athens - Madrid (Dec. 09)	
		Athens – Tel Aviv (Jan. 2010)	
		Athens - Belgrade (Jan. 2010)	
			Athens -Kalamata
			Thessaloniki-Istanbul



Quality services

MILES&BONUS	Loyalty scheme – Linked with Lufthansa's loyalty scheme	
Miles & More Gufthansa	Able to redeem miles through Aegean's call center	
E-services	Web check-in, Mobile Boarding Pass	
Self check- in kiosks	Athens – Thessaloniki – Heraklion - Chania – Rhodes – Corfu - Mykonos	
Cooperations	Booking.com	
IFE	In flights to Paris, London, Brussels, new movies & music selection	
Business Class	Greek wine promotional campaign	



Awards



Best regional airline in Europe
Best Cabin Crew in South Europe
16 million passengers voted for the survey



European Region Airline Association awards over the years : 2000, 2004, 2005, 2006, 2007, 2008



The company contributing to the largest increase in passengers for the years 2004-2008



Aegean accepted by STAR ALLIANCE as future member



Members:	26
Total revenue:	US\$ 171bn
Passengers:	603,5 m
Airports:	1,077 in 175 countries
Fleet:	3,993
Daily departures :	19,700











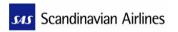


































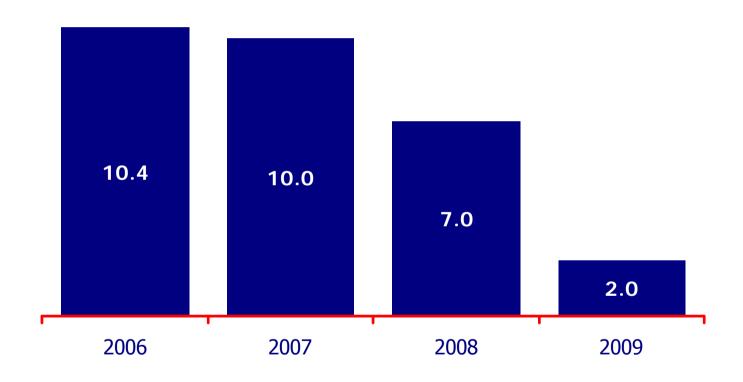
Aegean Fleet

(Summer season)	2009	2010
Airbus A320/321	21	22 + 3
AVRO RJ 100	6	6
BOEING 737/400	4	-
Total jet A/C	31	31
Turbps ATR72-500	2	2
Total Fleet	33	33



Average age of fleet

Average age of scheduled fleet (years)





Financial Results 9-month 2009

Euros (million)	9-month 2008	9-month 2009	%
Revenue	468,2	481,3	3%
EBITDAR ¹	83,8	91,0	9%
EBITDA ²	51,5	44,2	-14%
Pre-tax profits	35,6	47,9	34%
Net earnings after tax	26,5	37,7	42%

	9-month 2008	9-month 2009
Net cashflows from operating activities	43,0	57,3
Net cashflows from investment activities	(11,0)	31,7
Net cashflows from financing activities	(22,8)	(45,7)
Net (decrease)/increase in cash & cash equivalents	9,2	43,4
Cash & cash equivalents at the end of the period	167,5	226,2

 $1. {\sf EBITDAR: Earnings \ before \ interest, \ tax, \ depreciation \ \& \ amortization \ and \ lease \ payments}$

2.EBITDA: Earnings before interest, tax, depreciation & amortization



Results for the 9-month 2009

Euros (million)	9-month 2008	9-month 2009	%
Revenue from scheduled flights	355,9	357,5	0%
Revenue from charter flights	55,2	47,9	-13%
Revenue from Airport Passenger Charges	39,4	51,9	32%
Other revenue	17,7	24,0	36%
Total	468,2	481,3	3%

	9-month 2008	9-month 2009	%
Passengers (000)			
Domestic	2,810	2,905	3%
International	1,785	2,163	21%
Total	4,596	5,068	10%
Passengers per flight	104	103	-1%
Load factor	70.5%	66.1%	-4.4pp



European Airline Sector

- → The European sector is expected to register a 6% decline in traffic and total losses of \$ 3,5 bn (IATA forecasts) in 2009
- → Total losses of \$ 2,5 bnς (IATA forecasts) expected for 2010

Results of listed companies (European Airline Sector)

In million euros	% Revenue y-o-y	Earnings Before Tax	Period
Aer Lingus	-12%	-81,7	6-month to June
Air Berlin	-4%	10,0	9-month to Sept
Air France	-17%	-1.571,0	9-month to Sept
Austrian	-21%	-254,6	9-month to Sept
British Airways*	-14%	-292,0	6-month to Sept
Lufthansa	-13%	-105,0	9-month to Sept
easyJet*	13%	54,7	12-month to Sept
Finnair	-18%	-88,3	9-month to Sept
Iberia	-19%	-280,7	9-month to Sept
Norwegian	9%	70,3	9-month to Sept
Ryanair	-4%	262,3	9-month to Sept
SAS	-24%	-179,1	9-month to Sept

In GBPm, source: Bloomberg



Social contribution

- → Children Villages SOS (Aegean + Passengers contribution)
- → National initiative: 2 new Airbus A320 bearing the image of the Acropolis Museum's Kori of Athens + Transfer of students to the new museum





Aegean in 2010

Challenges:

- → Greek economy / Consumer behavior
- New private competitor
- → Possible rise in oil prices

Strengths:

- Fleet Age / homogeneity
- Cash reserves
- → Member of Star Alliance as of June 2010 (expected)
- First year having the largest international network
- → Fleet flexibility up to 20%

