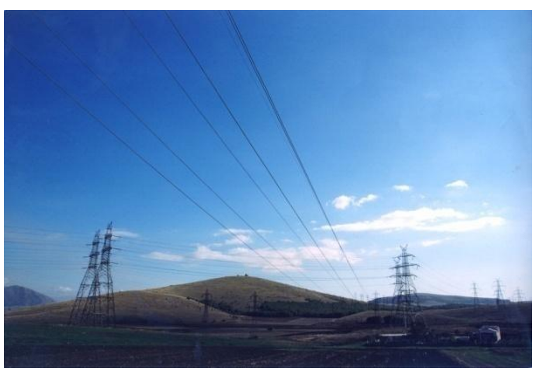




Public Power Corporation SA

Financial Results
1st Half 2010

Athens, August 26, 2010

Agenda

Financial Results

George Angelopoulos, CFO

Business Update & Outlook

Arthouros Zervos, Chairman and CEO



Financial Results
1H 2010

George Angelopoulos

Chief Financial Officer

Summary Financial Results 1H2010 / 1H2009 (Group)

Key Figures (€ mln.)	1H2010	1H2009 **	Δ	Δ%
Total Revenues	**2,894.5**	**2,990.3**	***-95.8***	***-3.2***
Revenues from Energy Sales	2,607.5	2,742.9	*-135.4*	*-4.9*
Energy Sales (GWh)	*24,923*	*25,783*	*-860*	*-3.3*
Payroll Expense *	644.7	721.2	*-76.5*	*-10.6*
Extraordinary contribution to PPC's Personnel Insurance Funds	52.1			
Liquid Fuel	277.5	271.7	*5.8*	*2.1*
Natural Gas	232.4	227.8	*4.6*	*2.0*
Energy Purchases	330.7	273.9	*56.8*	*20.7*
CO_2 deficit	14.3	39.0	*-24.7*	*-63.3*
Transmission System Charges	141.5	138.7	*2.8*	*2.0*
Other Operating Expenses (Controllable)	254.5	273.8	*-19.3*	*-7.0*
Provisions	61.3	32.8	*28.5*	*86.9*
EBITDA	**821.1**	**978.3**	***-157.2***	***-16.1***
EBITDA MARGIN	**28.4%**	**32.7%**		
Depreciation	291.6	262.1	*29.5*	*11.3*
Net Financial Expense	61.1	81.2	*-20.1*	*-24.8*
EBT	**463.6**	**636.3**	***-172.7***	***-27.1***

* with the impact of L. 3833/2010 and 3845/2010

** adjusted to include the impact of incorporating 100% of the customer contributions for network connections

Summary Financial Results 2Q2010 / 2Q2009 (Group)

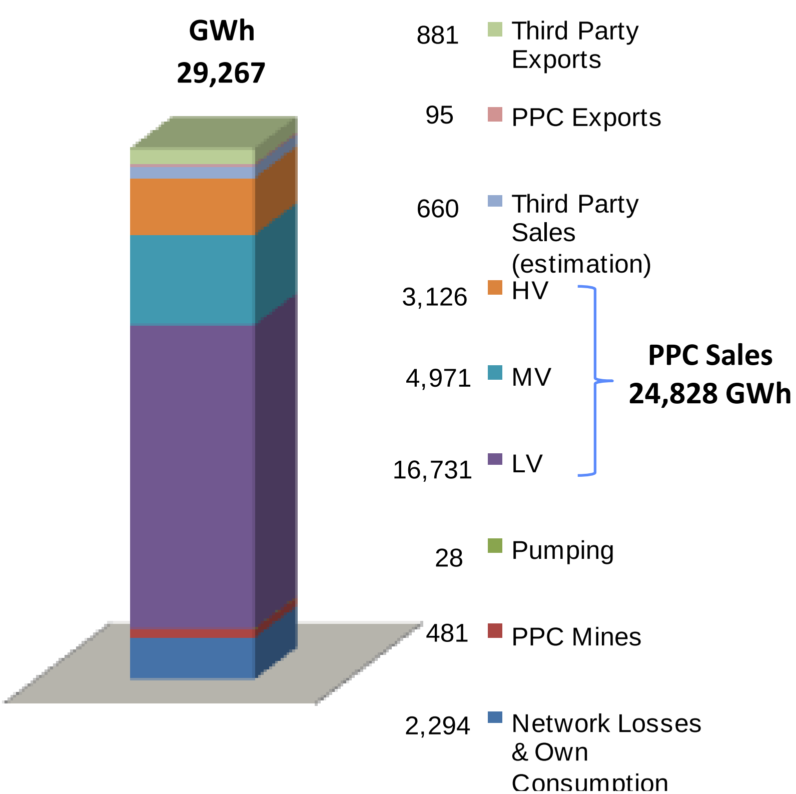
Key Figures (€ mln.)	2Q2010	2Q2009 **	Δ	Δ%
Total Revenues	**1,403.3**	**1,463.3**	***-60.0***	***-4.1***
Revenues from Energy Sales	1,253.6	1,337.2	*-83.6*	*-6.3*
Energy Sales (GWh)	*12,259*	*12,538*	*-279*	*-2.2*
Payroll Expense *	291.8	366.8	*-75.0*	*-20.4*
Extraordinary contribution to PPC's Personnel Insurance Funds	52.1			
Liquid Fuel	160.3	130.1	*30.2*	*23.2*
Natural Gas	130.5	90.6	*39.9*	*44.0*
Energy Purchases	197.8	138.8	*59.0*	*42.5*
CO_2 deficit	1.9	18.1	*-16.2*	*-89.5*
Transmission System Charges	71.7	65.2	*6.5*	*10.0*
Other Operating Expenses (Controllable)	141.6	138.6	*3.0*	*2.2*
Provisions	25.9	15.1	*10.8*	*71.5*
EBITDA	**298.0**	**470.1**	***-172.1***	***-36.6***
EBITDA MARGIN	**21.2%**	**32.1%**		
Depreciation	145.2	131.0	*14.2*	*10.8*
Net Financial Expense	29.9	32.9	*-3.0*	*-9.1*
EBT	**120.0**	**307.3**	***-187.3***	***-61.0***

* with the impact of L. 3833/2010 and 3845/2010

** adjusted to include the impact of incorporating 100% of the customer contributions for network connections

Electricity Demand 1H2010 / 1H2009

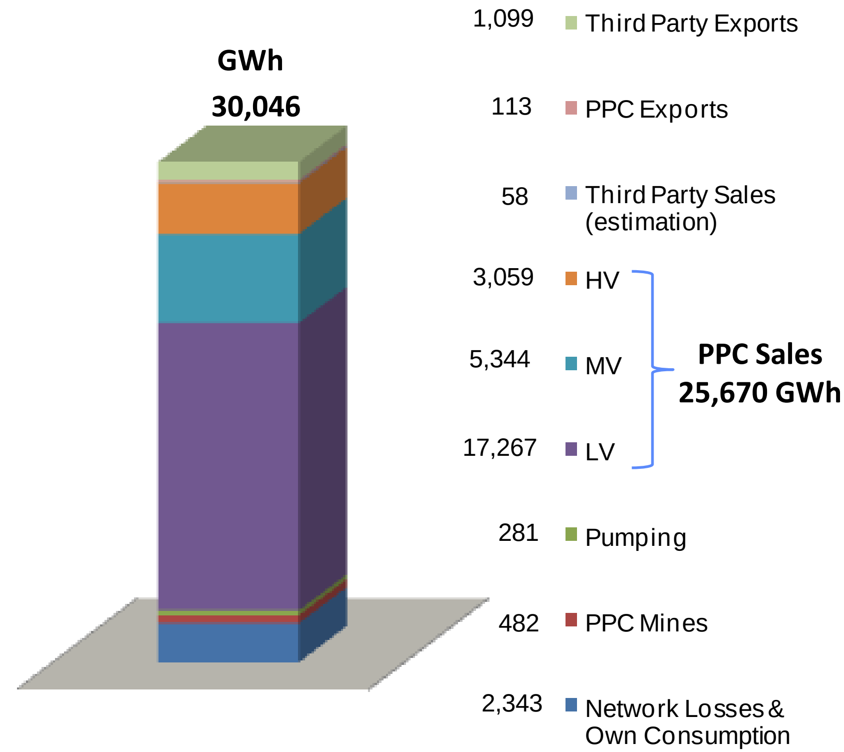
1H2010



PPC domestic sales : 24,828 GWh
Market share : 97.41%

PPC exports : 95 GWh
Market share on exports : 9.73%

1H2009



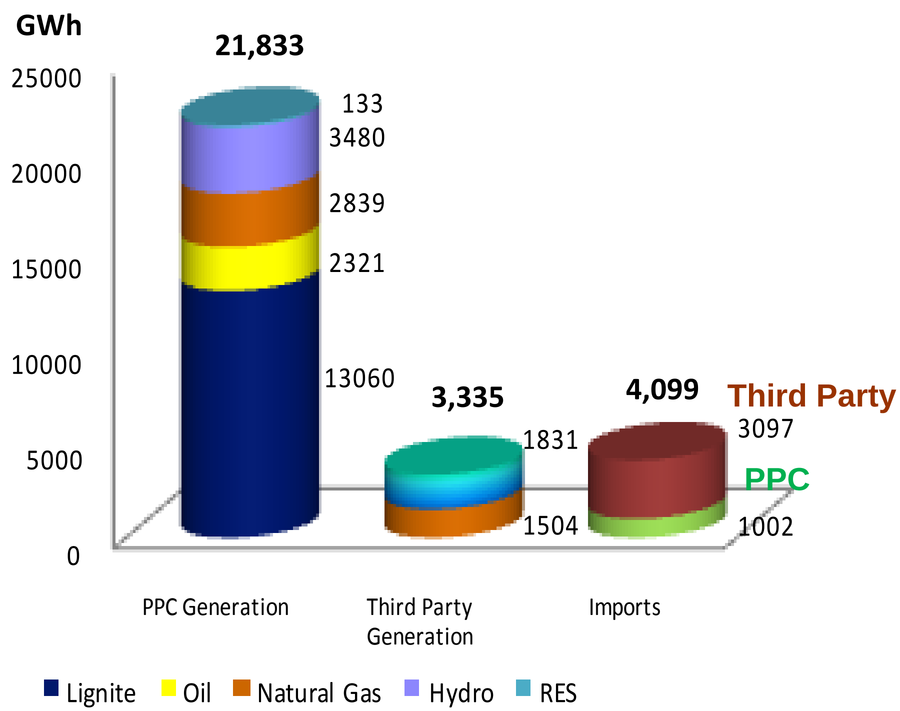
PPC domestic sales : 25,670 GWh
Market share : 99.77%

PPC exports : 113 GWh
Market share on exports : 9.32%

Electricity demand in the 1st Half of 2010 declined by 2.6% (779 GWh) compared to the 1st Half of 2009, whereas PPC domestic sales were reduced by 3.3% (842GWh), due to the estimated market share loss of 2.4 percentage points

Electricity Supply 1H2010 / 1H2009

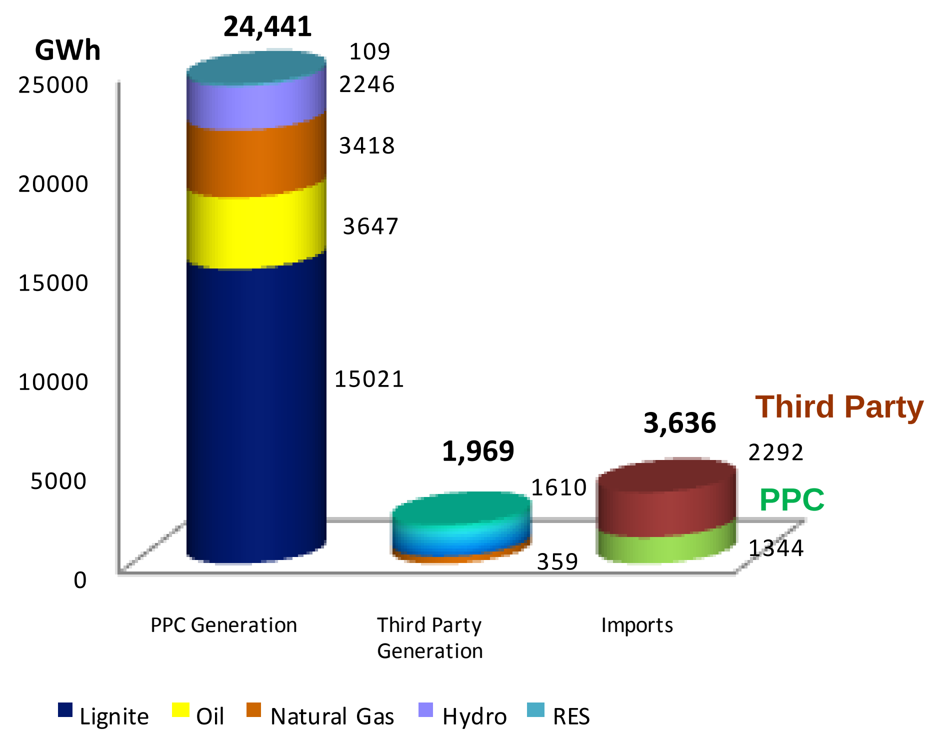
1H2010



PPC generation: 21,833 GWh
Market share : 86.75%

PPC imports: 1,002 GWh
Market share on imports : 24.44%

1H2009

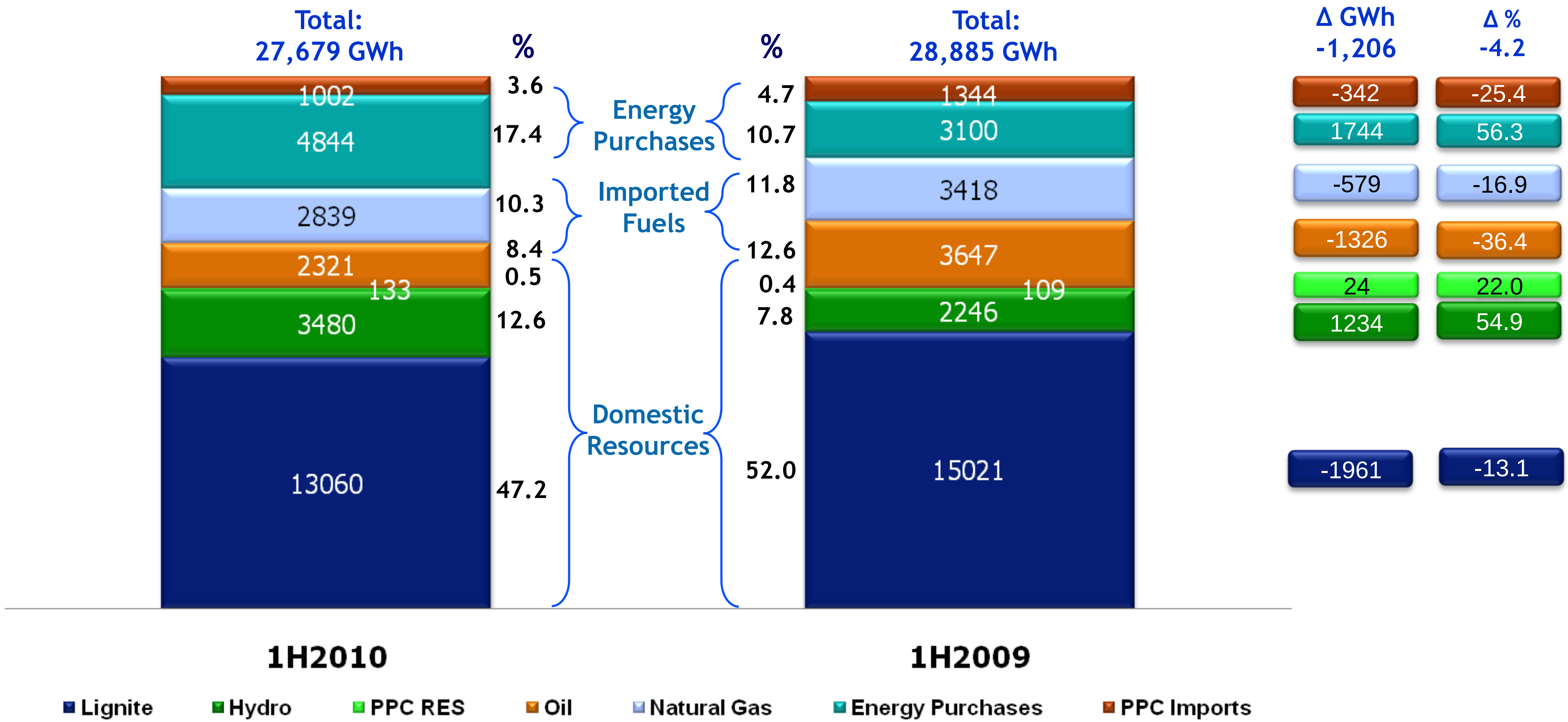


PPC generation: 24,441 GWh
Market share : 92.54%

PPC imports: 1,344 GWh
Market share on imports : 36.96%

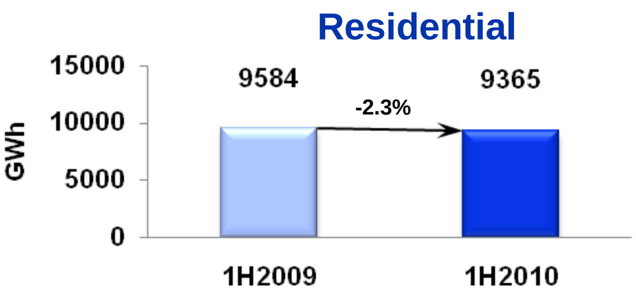
In 1H 2010, PPC's electricity generation including electricity imports, covered 78% of total demand, while, the corresponding percentage in 1H 2009 was app. 86%.

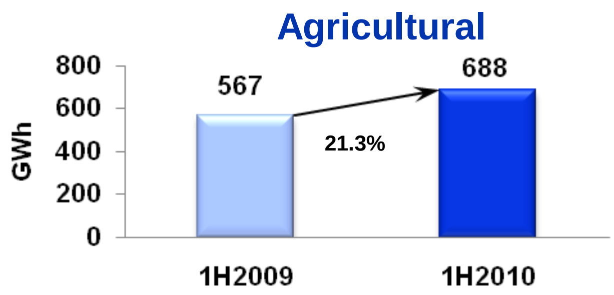
PPC Energy Generation and Purchases 1H2010 / 1H2009

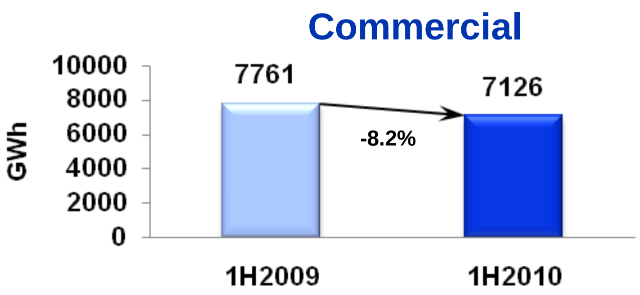


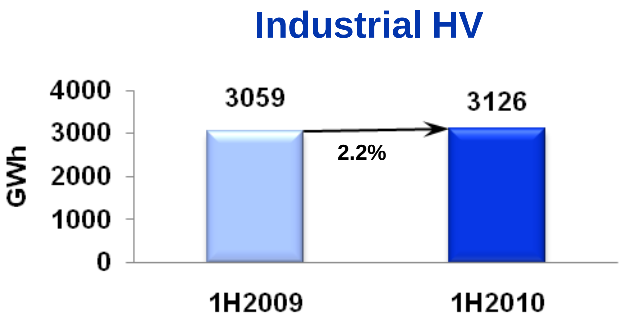
Electricity generation from lignite, decreased by 1,961 GWh versus 1H 2009, while the percentage participation of lignite in the total energy mix of PPC, decreased to 47.2% from 52% last year.

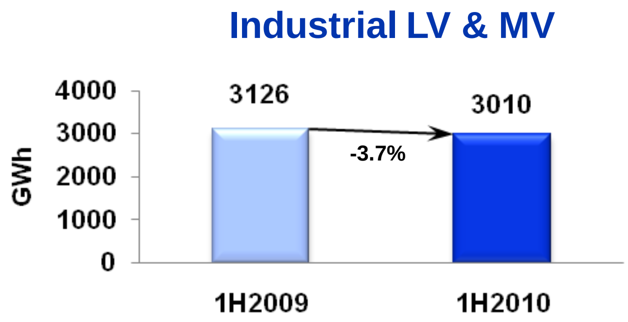
Electricity Sales (GWh) 1H2010 / 1H2009

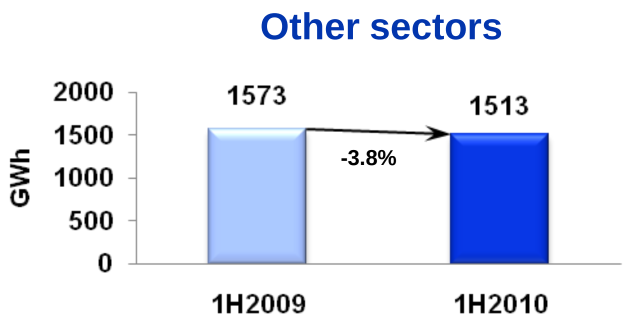


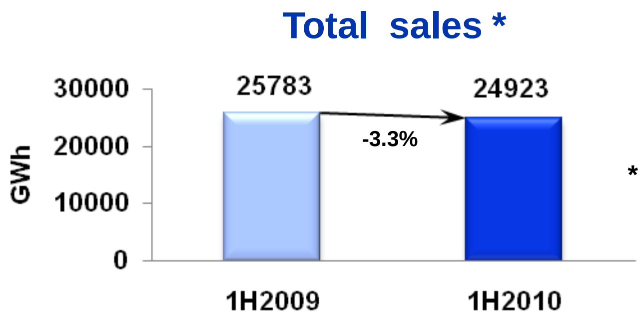










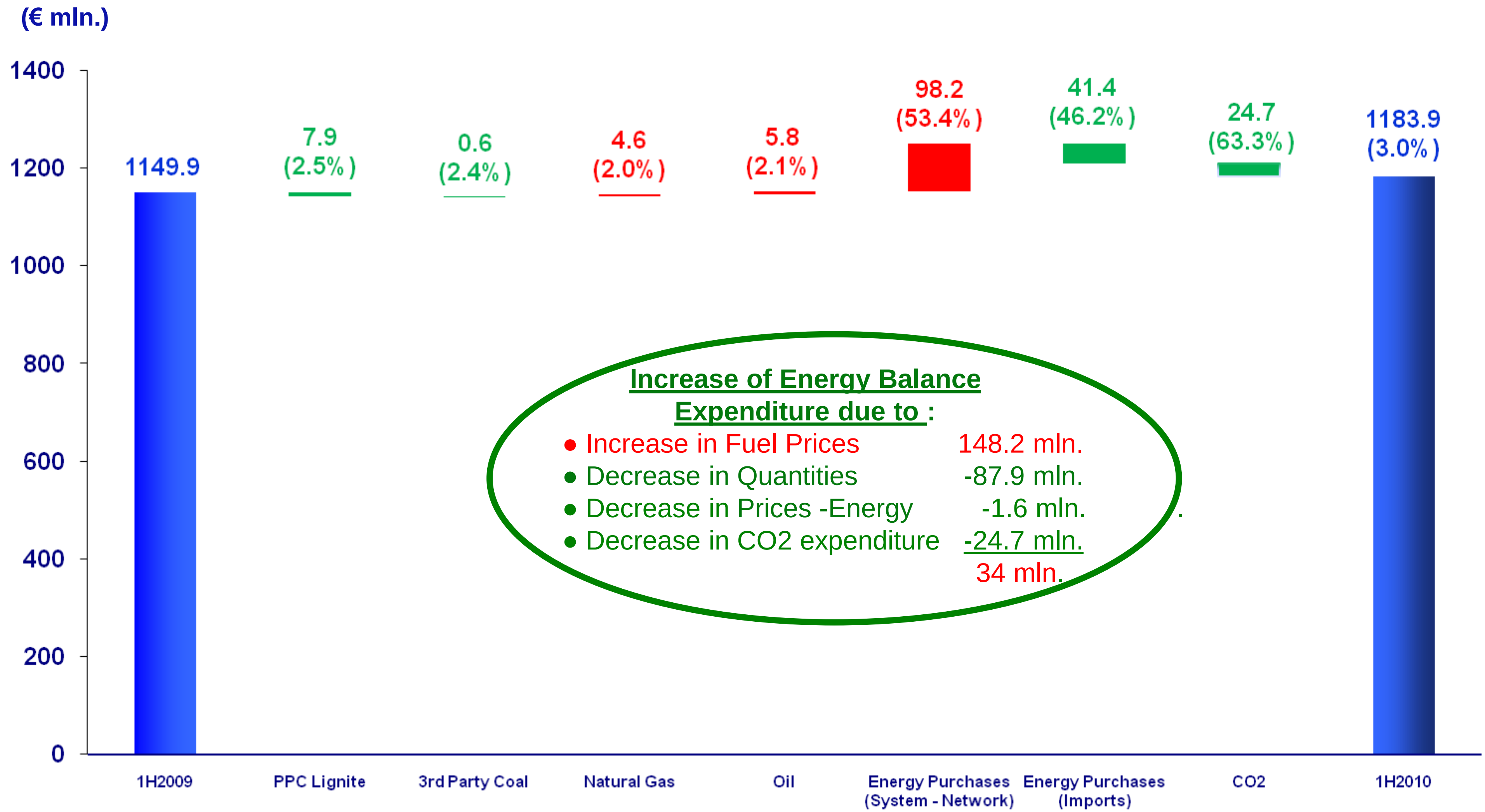


* Including exports

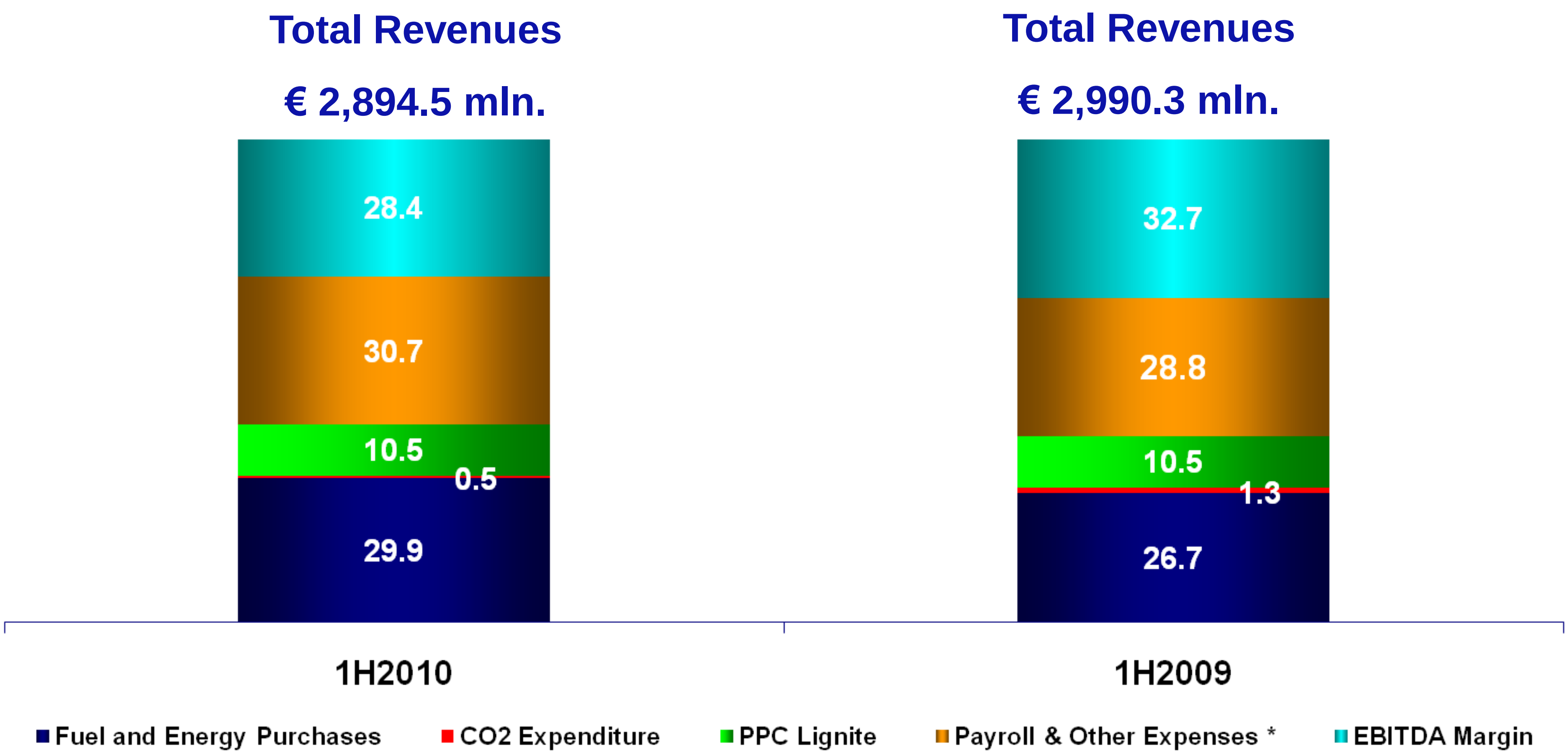
Evolution of Fuel and Energy Prices paid by PPC in 1H2010

	Fuel & Energy Prices 1H2010	Fuel & Energy Prices 1H2009	Price Change (%)	Quantities 1H2010	Change in Quantities (%) 1H2010 vs 1H2009
Heavy Fuel-oil (€/tn)	389.72	247.56	57.4	456,313 tn	-39.5
Diesel-oil (€/klt)	613.71	441.90	38.9	162,468 klt	-15.6
Natural Gas (€/Nm^3)	0.34279	0.30901	10.9	655.8 mNm^3	-11.0
System Marginal Price (€/MWh)	48.61	46.96	3.5	4,571 GWh	60.5
PPC Imports (€/MWh)			-27.2	1,002 GWh	-25.4

Total fuel and energy purchases expenditure 1H2010 / 1H2009



Fuel, CO2, other expenses and EBITDA as percentage of revenues 1H2010 / 1H2009



In 1H2010, 30.4% of revenues was absorbed by expenses for fuel, energy purchases and CO_2 vs 28% in 1H2009. As a result, EBITDA margin decreased to 28.4% from 32.7% in 1H2009.

** Other expenses also include income/expenses regarding CO2 emission rights valuation*

Capex - Net Debt Evolution - Liquidity

- Capex in 1H2010 amounted to € 489.6 mln. compared to € 489.8 mln. in 1H2009 and € 605.8 mln. in the budget. Generation Capex was increased by € 27.2 mln. compared to 1H2009.
- Decrease in net debt by € 102.3 mln. from € 4,056.3 mln. on 31/12/2009 to € 3,954 mln. on 30/6/2010 and a decrease of € 293.6 mln, compared to 30/6/2009 (€ 4,247.6 mln).
- As of 30/6/2010, remaining maturities for the 2nd half of 2010 amounted to € 859 mln. In 2Q2010 debt repayment reached € 309.2 mln. whereas since 1/7/2010 and until up today another € 235 mln. were repaid, leaving remaining maturities for the rest of the year at € 623 mln.
- Next major bullet repayment (€ 400 mln.) in November 2010.
- Dividends of € 232 mln. were paid in July 2010.
- Two installments (out of 8) were paid for the Tax income and the Advance Payment for 2011 Tax, amounting to € 51 mln. (Total amount of Tax and Advance Payment: € 203 mln.)
- Available Lines as of 30/6/2010 : € 1.8 bln
- In addition, cash deposits of € 750 mln.

Business Update & Outlook

Arthouros Zervos

Chairman and CEO

Public Power Corporation S.A.

Major developments – Generation projects

Atherinolakkos III (Crete, 95-105 MW)

On 21/7/2010, four offers were submitted for the Atherinolakkos III Unit, burning low sulphur heavy fuel oil and with the capability to burn natural gas.
The Unit is expected to become operational by end 2013.
The budget of the project is € 135 mln.

Ptolemaida V Lignite plant (550-660MW) (Thermal capacity 140 MW_{th})

The deadline for the submission of offers was postponed to 15/12/2010.
In July 2010, RAE issued a positive opinion regarding the General and Special Terms and Conditions of the Generation License that were submitted in April 2010.
Expected completion of the project in 70 months after the signing of the contract.
The Unit is expected to become operational by 2017.
Budget: € 1,320 mln.

Ptolemaida I Lignite plant (70MW)

On June 18th of 2010, the Unit was decommissioned, after 50 years of operation since 1959.

Metsovitiko I, II Hydro Power Plant (29MW)

The drafting of the Tender documents regarding the contracts for the main Electromechanical equipment was completed .
The Tender was launched on 23/6/2010 and six offers were submitted.
The Unit is expected to become operational by end 2012.

Major developments – Distribution & Transmission projects

Cyclades Interconnection

Following the approval of the Environmental Terms of the Project in September 2009, the Tender documents were made available for public consultation, which was completed on 10/07/2010. The approval of the final Tender documents by the BoD of PPC is also required.

Submarine Cable (150kV) Polypotamos-Nea Makri

The contract for the construction of the submarine cable (150kV) connecting Polypotamos (South Evia) and Nea Makri (Attica) was signed on 14/5/2010.
The cable will allow the transmission of 400MVA power, generated from Wind Parks in Evia to the Attica region.
The budgeted cost of the project is € 64 mln.

Distribution Management System in Attica

In June 2010, the Board of Directors of PPC approved the award of the supply and installation of the Attica distribution networks management, following an international open tender.

With this system, which will be using the most modern technology, the Distribution Network Control Center in Attica will be able to telecontrol and teleoperate all the cable lines for high-voltage, all the main High to Medium Voltage Substations and it will provide the ability to operate and control by distance a large number of distribution substations of Medium to Low Voltage in Attica.

Major developments - RES projects

PPC Renewables

- ❑ Within the 2nd quarter of 2010, PPC Renewables (PPCR):
  - ✓ Launched the tender for one of the largest Photovoltaic Parks (P/V) in Europe, located in Megalopolis, with 50 MW capacity. The budgeted cost of the project is €140 mln. (June 2010).
  - ✓ Launched the tender for 6 P/V (80 kW each) in Atherinolakkos, Crete (July 2010).
  - ✓ Commenced a study for the exploitation of biomass (energy cultivations) in Western Macedonia, whereas PPCR participated in the Tender for the construction of a Hybrid project (34MW) in Eressos, in Lesvos island.
- ❑ In parallel, PPCR is examining strategic partnerships for large wind and photovoltaic projects, as well as acquisitions of renewables projects in operation or under development.
- ❑ Our goal is to implement investments in renewables, which will exceed €2 bln by 2015.

Major developments - Joint Ventures

Joint Venture PPC S.A. - Urbaser S.A.

On 23/6/2010, PPC and Urbaser signed the Shareholders Agreement for the establishment of a joint venture company in the waste management sector.
The publication of the Tender for the Mechanical Biological Treatment units (MBT) in Attica prefecture is expected within the last quarter of 2010.

JV with Contour Global S.A. (in Kossovo)

The JV of PPC and the US company Contour Global S.A., together with another three (3) consortia, have been short-listed to participate in the forthcoming international Tender for the development and exploitation of a lignite field in Kosovo, the construction of a new power generation plant with an estimated initial capacity of 2x300 MW, as well as the upgrading of the existing lignite plant through participation in a specific venture with the State Electric Utility.
The budgeted cost of the project is €1.2 bln.
The Draft Request for Proposals (RfP) was sent to the pre-selected consortia in August 2010. The publication of the final RfP is expected by the end of October 2010.

MoU with Quantum Corporation Limited and Bank of Cyprus

According to Bosnia-Herzegovina's Government announcements, the Tender for the construction and exploitation of 4 hydro power plants is expected within September 2010.

Major developments - Regulatory Issues

Tariffs

- Positive opinion issued by RAE on 6/5/2010, regarding PPC's proposed new customer categories and tariff structure in order to lift the existing distortions.
- The MoU signed with the EU, the IMF and the ECB calls also for the issuance of a Ministerial Decision regarding the rationalization of electricity tariffs.
- Ministerial Decision issued on 6/8/2010, regarding the Social Residential Tariff, which defines the beneficiaries and the tariff levels. Implementation by 1/1/2011.

Fuel clause

- According to a Ministerial Decision, the Fuel clause was suspended for electricity bills issued as of August 1st, 2010.

Other major developments

Agreement with ALOUMINION S.A.

In August 2010, PPCs' Board of Directors approved a framework agreement between PPC S.A. and ALOUMINION S.A., regarding the settlement of financial disputes that had arisen in the past. The aforementioned framework agreement has been approved by ALOUMINION S.A. and it will be the basis for the signing of a new supply contract.

Agreement with LARCO S.A.

On July 21st , 2010, PPC's BoD approved a framework agreement for the settlement of LARCO S.A. debts regarding electricity consumption from 1/11/2008 until 31/5/2010.

Purchase of Liquid Natural Gas (LNG)

PPC proceeded with the purchase of Liquid Natural Gas (LNG) on the spot market, and the first shipment was delivered in July 2010.

Discussion of Financial Results

- **Despite the decline in EBITDA by 16.1% compared to the corresponding period of last year, profitability in the 1st half of 2010 was at satisfactory levels, with the EBITDA margin reaching 28.4% and net income amounting to € 347.9 mln.**
- **The profitability generated by PPC in 2010 is not attributed to tariff increases (the last tariff increase was implemented in July 2008).**
  On the contrary, the fact that distortions in the tariff structure continue to exist until today, despite PPC's repeated proposals for the lifting of these distortions, resulted in the intensifying loss of market share in the high margin customer segments.
  Specifically, while in the 1st quarter of this year electricity sales by competition is estimated to be 246 GWh, this figure in the 2nd quarter is estimated to have increased to 414 GWh, with the trend intensifying in July.
- **Since competition, as expected, is targeting only customers with high profit margins by offering discounts, which until today, PPC is not allowed to offer, the comparison should be made only on the specific segments. Thus, in the 1st half of 2009, PPC's share in this segment is estimated at 99.3%, while in 2010 this share is estimated to have declined by 7.8 percentage points to 91.5%.**

Full Year Outlook

Based on 7-month data, it is estimated that for the full year:

- **domestic electricity demand will decline by approximately 1.6% compared to a 0.7% increase that was initially projected for 2009.**
- **PPC's domestic sales will decrease by 5.5% versus the budgeted estimate of 1.8%, mainly due to the intensifying loss of market share in the high margin customer segments. PPC's market share in the domestic electricity retail market is expected to decline to 95.6%, whereas the respective share in the high margin customer segments is expected to decrease to 86.1% from 98.3% in 2009.**
- **the cost of the energy balance will be slightly higher than budgeted, as despite lower quantities (due to lower demand), the levels of the international fuel prices (in € terms) are trending higher than the budgeted ones, while diesel consumption is burdened with the abolition of the special tax exemption by approximately € 90-100 million.**
- **taking into account the estimated reduction in payroll expense (mainly in the 2nd half with the implementation of L. 3845/2010), and excluding the impact from the change of the accounting treatment in recognizing customer contributions as revenues, as well as the extraordinary one-off contribution to PPC personnel insurance funds, profits before tax for the full year are estimated to be close to the budgeted levels.**

Austerity Measures

According to the updated Memorandum signed with the EU, the IMF and the ECB, the commitments undertaken by the Greek Government in relation to the electricity sector are as follows:

1. to present its detailed plans for the liberalisation of the energy market, including opening up lignite-fired electricity generation to third parties in line with EU requirements, and specifically:
   - to adopt a plan for phased transitory cost-based access to lignite-fired generation, taking into account the decommissioning of the power plants scheduled under the Government's Energy Plan to meet the 20-20-20 target. This access will remain in place until effective implementation of the liberalisation has taken place.
   - to adopt a plan to either award the hydro reserves management to an independent body or to assign this role to the independent system operator.
2. to adopt a mechanism to ensure that the energy component of regulated tariffs reflects, gradually and at the latest by June 2013, wholesale market prices, except for vulnerable consumers. Government will conclude to a revised definition of vulnerable consumers and to a tariff for this category of consumers.
3. to identify the assets and personnel associated with the electricity transmission system and the electricity distribution system, in order to ensure that network activities are unbundled from supply activities as foreseen in the second and third energy liberalisation packages.

Goals & Prospects

- **The decisions that are expected to be taken by the State with respect to the framework of the aforementioned Memorandum, are of critical importance for our Strategic and Business Plan. Therefore, the updating of our plan will be completed after the announcement of these decisions.**

- **Independently from the final update of the Business Plan, and based on the general targets that we have set, we proceeded with our decommissioning plan of old and polluting units, by withdrawing Unit I of Ptolemaida, which was put into operation in 1959.**
  At the same time, we are going ahead with our investment programme for upgrading our generation fleet and network infrastructure, as well as with respect to the development of renewable energy sources, also through the evaluation of new partnerships.

Management Appointment

Mr Panagiotis Nikolakakos, until recently Director of the Western Macedonia Lignite Center, was appointed General Manager of the Mines Division on 30/6/2010.

DISCLAIMER

Some of the information contained herein includes forward-looking statements. It is noted that the Company is subject to various risks, which, among other, relate to $/€ exchange rate, oil, natural gas and electricity prices as well as the price of CO2 emission rights that could cause actual results to differ materially from those anticipated in the forward-looking statements.