



**HELLENIC  
EXCHANGES S.A.**

INTERIM FINANCIAL STATEMENTS

**31.03.2008**



# **HELLENIC EXCHANGES GROUP**



## **FINANCIAL STATEMENTS Q1 2008**

## SUMMARY FINANCIAL DATA

		01/01 – 31/3/2008	1st QUARTER 01/01– 31/3/2007	Change %
<b><u>Consolidated Profit &amp; Loss Statement</u></b>				
Total revenue	€ thousand	32,849	41,748	(21.32%)
Total operating revenue	€ thousand	31,066	39,766	(21.88%)
Total operating expenses	€ thousand	6,708	7,934	(15.45%)
EBITDA	€ thousand	24,358	31,832	(23.48%)
EBITDA margin	%	74.20%	76.20%	(2.62%)
EBIT	€ thousand	23,653	31,583	(25.11%)
EBIT margin	%	72.00%	75.60%	(4.76%)
Earnings before taxes (EBT)	€ thousand	25,173	33,113	(23.98%)
Earnings after taxes (EAT)	€ thousand	18,410	23,862	(22.85%)
EAT margin	%	56.00%	57.20%	(2.10%)
<b><u>Balance Sheet of 31/3</u></b>				
Cash and cash equivalents	€ thousand	178,301	151,584	17.63%
Securities	€ thousand	17,338	30,239	(42.66%)
Claims	€ thousand	11,655	15,682	(25.68%)
Property, plant and equipment	€ thousand	48,321	40,528	19.23%
Suppliers	€ thousand	19,361	30,880	(37.30%)
Share capital	€ thousand	88,107	122,975	(28.35%)
Equity	€ thousand	208,005	178,396	16.60%
Total assets	€ thousand	260,047	241,965	7.47%
<b><u>Statement of Cash Flows</u></b>				
Inflows from Operating activities	€ thousand	18,160	28,549	(36.39%)
Inflows from Investment activities	€ thousand	435	2,934	(85.17%)
Inflows from Financial activities	€ thousand	(4)	(2)	100.00%
<b><u>Performance Indicators</u></b>				
Profits per share	€/share	0.26	0.34	(23.53%)
EBITDA per share	€/share	0.35	0.45	(23.71%)
Cash and cash equivalents per share	€/share	2.53	2.16	17.27%
Number of employees	persons	295	324	(8.95%)
Net profits per employee	€ thousand	62,407	73,648	(15.26%)
<b><u>Market indices</u></b>				
Average daily value of transactions	€m	442	457	(3.28%)
Average daily volume of transactions	shares (m)	45.0	42.3	6.38%
Average daily volume of transactions - derivatives	contracts	45,987	36,542	25.85%
Total ATHEX market capitalization (31/3)	€bn	154.8	169.7	(8.78%)
<b><u>HELEX share info</u></b>				
Share price - start of period (1/1)	€/share	24.00	13.94	72.17%
Share price - end of period (31/3)	€/share	15.04	17.18	(12.46%)
HELEX capitalization (31/3)	€bn	1,060.10	1,207.3	(12.19%)
Number of shares outstanding	shares	70,485,563	70,271,463	0.30%

# 1. FINANCIAL REVIEW OF Q1 2008

## 1.1. The Greek capital market

The ATHEX General Index on 31.3.2008 closed at 3,986.0 vs. 4,643.1 on 31.3.2007, down by 14.2%.

The average daily value of transactions in the Athens Exchange cash market in the first quarter of 2008 was €442m, compared to €457m in the corresponding period last year, a 3.3% reduction.

The total capitalization of the cash market of the Athens Exchange on 31.3.2008 amounted to €154.8bn compared to €169.7bn on 31.3.2007, an 8.8% reduction.

The derivatives market posted a 25.8% increase in the volume of transactions (average daily number of contracts), and as a result, in Q1 2008, volume averaged 45,987 contracts vs. 36,542 contracts in the corresponding period last year.

## 1.2. Comments on the results

The net after tax profit of the Group for Q1 2008 amounted to €18.4m vs. €23.9m the corresponding period last year, a 22.8% reduction. This profit corresponds to twenty six cents (€0.26) per share, compared to thirty four cents (€0.34) per share in Q1 2007.

The reduction in the Group's revenues in the first quarter of 2008 compared to the same period last year is due to:

- a) the reduction of the average daily traded value by 3.3%, in conjunction with the five fewer trading sessions in Q1 2008 (58 days) compared to 2007 (63 days) – due to Catholic Easter and the strike at the Bank of Greece – which resulted in the reduction in the revenue from stock trading by 15.9% (€7.5m vs. €8.9m) and the reduction in revenue from the clearing of transactions by 11.5% (€12.7m vs. €14.3m),
- b) the sharply reduced revenue, by 67%, from new listings and rights issues (€2.4m vs. €7.2m) compared to the same period last year, when we recorded revenue from Marfin - €4.7m,
- c) the reduction in revenue from off-exchange transactions by 50% (last year we had the off-exchange transaction of Marfin - €4.4m) compared to the first quarter of 2007 (€2.3m vs. €4.6m)

Total operating expenses amounted to €6.7m, a reduction of 15.5% compared to the same quarter last year. Excluding the extraordinary expenses for equipment upgrades last year, then operating expenses are increased by 2%. Operating expenses in Q1 2008 include charges which were not recorded in the corresponding period last year, such as €430 thousand for stock option plan provision and €500 thousand for voluntary retirement scheme expenses. Excluding the abovementioned amounts operating exchanges, excluding the extraordinary expenses recorded last year for equipment upgrades and relocation costs, would have posted a 12% reduction.

Earnings Before Interest and Taxes (EBIT) in Q1 2008 amounted to €23.7m vs. €31.6m in the corresponding period last year, reduced by 25.1%.

Including financial revenue, Earnings Before Taxes (EBT) amounted to €25.2m vs. €33.1m in the same period last year, reduced by 23.9%.

The effective tax rate on consolidated profits is greater than the nominal rate in effect (25%), because – during the period in question – there were intra-group transactions, which are eliminated on a consolidated basis. The income tax for the current period of 2008 is calculated after the tax restatement of the figures of all the companies of the Group, and as a result the effective income tax rate is 26.9% of the pre-tax profits.

The factors that affect the financial results of the Group and the Company are presented in more detail below.

## 1.3. Factors that affect the financial results of the Company and the Group

### 1.3.1. Revenues

The Group's turnover in Q1 2008 amounted to €32.8m vs. €41.7m in the corresponding period last year, posting a 21.3% reduction; approximately 72% of the Group's revenue comes from the trading, clearing and settlement of transactions in the cash and derivatives markets that take place at Athens Exchange (including revenues from the operation of the ATHEX-CSE Common Platform).

The Group's operational revenues in Q1 2008, excluding the Capital Market Commission fee, amounted to €31.1m vs. €39.8m in Q1 2007, a 21.9% reduction.

#### 1.3.1.1. Cash Market

Revenue from the cash market amounted to €20.2m vs. €23.2m in the corresponding period last year, a 13.2% reduction.

In particular, revenue from stock trading amounted to €7.5m vs. €8.9m in Q1 2007, a 15.9% reduction.

Revenue from the clearing and settlement of transactions amounted to €12.7m vs. €14.3m Q1 2007, an 11.5% reduction.

#### 1.3.1.2. Revenue from Listed Companies

Revenue from listed companies includes the quarterly subscriptions of listed companies and fees from share capital increases of listed companies as well as new listings on ATHEX.

Revenue from this category amounted to €2.4m vs. €7.2m in the corresponding period last year, a 67.0% reduction.

These amounts come from:

- a) Subscriptions of listed companies, which amounted to €1.85m in Q1 2008 vs. €1.6m in the corresponding period in 2007, increased by 15.6%
- b) In Q1 2008 there were no fees from new listings as opposed to the same period last year when there were fees of €1.8m (Marfin - €1.6m)
- c) Fees from rights issues by listed companies which amounted to €0.37m vs. €3.6m (Marfin - €3.1m) in the corresponding period last year
- d) Revenue from shareholder registry changes of €145 thousand in Q1 2008, which was reduced compared to Q1 2007 (€210 thousand).

#### 1.3.1.3. Revenue from subscriptions and Member terminals

Revenue from subscriptions and member terminals amounted to €875 thousand vs. €873 thousand in the corresponding period last year.

#### 1.3.1.4. Central Registry

This category includes revenue from investor account opening in the DSS (Dematerialized Securities System), quarterly subscriptions by DSS account operations, fees from inheritances, usufructs, encumbrances, transfers-distributions, as well as transfers to and from common investor accounts. Revenues in Q1 2008 amounted to €1.43m vs. €1.47m in the corresponding period last year.

#### 1.3.1.5. Off-Exchange transactions (OTC)

Revenues in this category amounted to €2.3m vs. €4.6m in the corresponding period last year, a 50% reduction, due to the off-exchange transaction by Marfin in the amount of €4.4m, which is included in Q1 2007.

#### 1.3.1.6. Derivatives Market

Revenue from the derivatives market in Q1 2008 amounted to €3.0m vs. €2.6m in the corresponding period last year, a 17.7% increase. In particular, revenue from the derivatives market includes revenue from the trading of derivative products which amounted to €1.6m vs. €1.4m in Q1 2007

(17.6% increase), and revenue from the clearing of transactions in derivative products which amounted to €1.4m vs. €1.2m in the corresponding period last year, a 17.7% increase.

#### **1.3.1.7. Revenue from Data feed Vendors**

Revenue from data feed vendors increased by 41.7% in Q1 2008 and amounted to €1.16m vs. €0.8m in the corresponding period last year.

#### **1.3.1.8. Operation of the ATHEX-CSE Common Platform**

The revenue from the operation of the ATHEX-CSE Common Platform amounted to €251 thousand in Q1 2008 vs. €250 thousand, posting a small 0.4% increase (note 7.29).

#### **1.3.1.9. Auxiliary Fund risk management**

The Capital Market Commission with decision number 2/392/26.7.2006 (Government Gazette B' 1195/31-8-2006) of its Board of Directors, appointed the Central Securities Depository (which was merged by absorption by HELEX – approval K2-16134/23.11.06 by the Ministry of Development) as manager and custodian of the Auxiliary Fund for the Settlement of Transactions at Athens Exchange.

The fee for HELEX for Q1 2008 amounted to €428 thousand vs. €268 thousand in Q1 2007. The fee is determined based on the minimum size of the accounts of the Members of the Auxiliary Fund for the quarter (note 7.28).

#### **1.3.1.10. Project in Egypt**

The HELEX Group, through the Thessaloniki Stock Exchange Center, which was the consortium leader, was awarded the European Union project in Egypt following an international tender contest, competing against large well established companies from the EU, concerning the development of the Egyptian capital market. The technical assistance being provided consists of the modernization of the capital market structures, the training of capital market managers, and the modernization of the legal framework with the introduction of the framework foreseen in the EU White Book.

The project began in 2006, and is expected to be completed in 2008. In the current period, the revenue from this activity amounted to €152 thousand, while in the corresponding period last year no revenues had been booked from that project due a) to the delays that were experienced in Q1 last year and b) the change in the accounting treatment concerning the revenues, i.e. to account only cash inflows. The project is in its final stages, and is expected to be completed in 2008 (note 7.30).

#### **1.3.1.11. Revenue from Information Technology services**

Revenue from this category amounted to €287 thousand vs. €213 thousand in the corresponding period last year, increased by 35%, due to the change in the fees charged for the use of the Exchange Network starting on 1.2.2008 (monthly subscription fees).

#### **1.3.1.12. Revenue from other activities**

Revenue from other activities posted a large 96.5% increase, and amounted to €334 thousand vs. €170 thousand in the corresponding period last year. This increase is due a) to revenue from the sale of assets in the amount of €127 thousand and b) from the rental income of the building at 1 Pasmazoglou St. for March in the amount of €67, both of which were not present in the first quarter last year.

### **1.3.2. Expenses**

The operating expenses of the Group in 2007 in Q1 2008 amounted to €6.7m vs. €6.6m in Q1 2008, increased by 2.2%. Operating expenses include:

- a) An amount of €430 thousand concerning the stock option plan to Group executives, and
- b) An amount of €500 thousand paid as a voluntary retirement scheme,

Both of which did not exist in the corresponding period last year. Excluding the abovementioned amounts, operating expenses in Q1 2008 would have been reduced by 12%.

The main cost drivers of the Group are as follows:



### ***1.3.2.1. Personnel Remuneration and Expenses***

Personnel remuneration and expenses in Q1 2008 amounted to €4.6m vs. €3.7m in the corresponding period last year, a 24.3% increase. The amount in 2008 includes a) a larger bonus to personnel by €30 thousand compared to 2007, b) a voluntary retirement scheme in the amount of €500 thousand, c) the provision of food to the employees of the Group in the amount of €33 thousand and d) the proportion of the stock option program for fiscal year 2008 in the amount of €430 thousand (note 7.8). Excluding the abovementioned amounts, that were not present in 2007, then personnel remuneration and expenses would have been reduced by 2.7%.

On 31.3.2008, the number of employees of the Group was 295, reduced from 324 at the corresponding period in 2007 (note 7.7). Personnel remuneration and expenses account for 68.0% of the total operating costs of the Group, and account for 60.6% of total operating costs of the Group if the voluntary retirement scheme cost is excluded.

### ***1.3.2.2. Third Party Fees and Expenses***

In Q1 2008 third party fees and expenses amounted to €277 thousand vs. €349 thousand in Q1 2007, reduced by 20.6%. This expense category includes the remuneration of the Chairman and the members of the BoDs of all the companies of the Group (note 7.9).

### ***1.3.2.3. Utilities***

Includes the expenses for electricity, water and telephone expenses, and amounted to €349 thousand vs. €297 thousand in Q1 2007, posting a 17.5% increase which is due to the increased electricity consumption by the new equipment procured by the Hellenic Exchanges Group at the end of 2007 (note 7.10).

### ***1.3.2.4. Repairs / Maintenance/ IT Support***

The repairs/ maintenance/ IT support cost driver includes expenses for the maintenance of the Group's technical infrastructure, support for the IT systems (technical support for the electronic trading platforms, databases etc.). Maintenance and repair expenses amounted to €412 thousand in Q1 2008 compared to €552 thousand in Q1 2007, a 25.4% reduction.

### ***1.3.2.5. Taxes - VAT***

The non deductible value added tax that burdens the cost of services amounted to €203 thousand, compared to €266 thousand for the corresponding period last year, reduced by 23.7%.

### ***1.3.2.6. Building & Equipment management***

This category includes insurance premiums for the Group's buildings and equipment, cleaning services etc. Expenses in this category amounted to €0.3m, flat compared to the same period last year (note 7.11).

### ***1.3.2.7. Marketing and advertising expenses***

Marketing and Promotion Expenses in Q1 2008 amounted to €60 thousand vs. €43 thousand in the corresponding period last year, increased by 39.5% (note 7.12).

### ***1.3.2.8. Other Expenses***

Other expenses in Q1 2008 amounted to €547 thousand vs. €1.1m in Q1 2007, a 49.7% reduction. Other expenses include items such as: rents, project expenses (e.g. Egypt), travel expenses, stationery, subscriptions to professional organization, Slovenia-related expenses et al. (note 7.13).

### ***1.3.2.9. Extraordinary expenses for upgrading equipment / relocation***

Due to the planned relocation of the HELEX Group to the new, owned building premises on 110 Athinon Ave., Q1 2007 was burdened with extraordinary one-off expenses related to the relocation and the equipment upgrade. The amount that was charged in Q1 2007 was €1.4m (note 7.33); no such charge was made in Q1 2008.

#### **1.3.2.10. Capital Market Commission Fee**

The operating results of the Group in Q1 2008 do not include the Capital Market Commission fee, which amounted to €1.8m compared to €2.0m in Q1 2007. This fee is collected and turned over to the Capital Market Commission.

### **1.4. Other Information**

- The BoD of HELEX at its meeting of 17.3.2008 decided to propose for approval to the Annual General Meeting of Shareholders of 14.5.2008 a share buyback program for up to 10% of shares outstanding.
- The HELEX BoD will propose for approval to the Annual General Meeting of Shareholders of 14.5.2008 a dividend payment of €0.75 per share (€52.8m in total). The payment of the dividend, provided that it is approved by the AGM, will begin on Monday 26.5.208, and the cutoff date for the right to the dividend will be 16.5.2008.
- The tax audit for fiscal year 2005 of the Central Securities Depository was completed in April 2008. The tax audit assessed taxes and penalties in the amount of €48 thousand which was paid. A provision had already been made in previous fiscal years so the current fiscal year results will not be burdened.
- The BoD of ATHEX on 24.1.2008 approved the sale of the five-story building located at 1 Pasmazoglou St. to the National Bank of Greece (NBG) for €13.3m. The approval by the BoD of NBG is still pending. This event is reported as a post-balance sheet event since it is not reflected in the 2007 financial statements. Until the sale is completed, the property is being leased to the Greek Postal Savings Bank at a monthly lease payment of €67.2 thousand.
- The Group decided to exploit the building at Acharnon and Mayer St. which it owns, since all the departments of the group have not relocated to the new, privately owned building at 110 Athinon Ave. For this purpose, it has placed ads in the press for the sale or rent of the building in question.
- HELEX is a founding member of Link Up Capital Markets, a new consortium formed by 7 European Depositories that is planning on providing cross-border transaction settlement services. The operation of Link Up is expected to begin in the first quarter of 2009. The total investment by the 7 Depositories in the company is €7.7m, and HELEX's participation is €1.4m, 18.18% of the total investment; this amount was deposited on 18.4.2008.
- HELEX has advanced to the last stage of the contest for obtaining 81% of the Ljubljana Stock Exchange (LJSE). In the second quarter, executives of the Group with the support of consultants, will participate in the due diligence process organized by representatives of LJSE.

The financial statements of 2008 as well as those of 2007 have been prepared in accordance with IFRS. The Q1 2008 financial statements have not been audited by the certified auditors-accountants of the Group PriceWaterhouseCoopers, as there is no such obligation to do so.



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### 3. PROFIT & LOSS STATEMENT

PROFIT & LOSS STATEMENT	GROUP		COMPANY		
	Notes	01.01- 31.3.08	01.01- 31.3.07	01.01- 31.3.08	01.01- 31.3.07
Revenue					
Revenue from stock market (trading)		7,477	8,893		
Revenue from stock market (clearing & settl.)		12,690	14,343	12,690	14,343
Revenue from listed companies & new listings		2,376	7,219	423	720
Revenue from subscriptions & member terminals		875	873		0
Central Registry management		1,438	1,473	1,438	1,473
Off exchange transactions (OTC)		2,337	4,641	2,337	4,642
Revenue from derivatives market (trading)		1,636	1,391		
Revenue from derivatives market (clearing)		1,407	1,195	1,407	1,196
Revenue from data vendors		1,161	819		
Revenue from the ATHEX-CSE Common Platform	7.29	251	250	110	120
Auxiliary Fund management	7.28	428	268	428	268
Revenue from Egypt project	7.30	152			
Revenue from IT services		287	213	43	86
Revenue from other activities	7.6	334	170	171	155
Total revenue		32,849	41,748	19,047	23,003
Capital Market Commission fee		(1,783)	(1,982)	(964)	(1,076)
Total operating revenue		31,066	39,766	18,083	21,927
Costs & Expenses					
Personnel remuneration and expenses	7.7	4,564	3,671	2,260	1,725
Third party remuneration and expenses	7.9	277	349	124	273
Utilities	7.10	349	297	236	177
Maintenance / IT support		412	552	135	228
Taxes-VAT		203	266	97	131
Building / equipment management	7.11	296	296	198	206
Marketing and advertising costs	7.12	60	43	19	6
Other expenses	7.13	547	1,089	275	638
Total operating expenses		6,708	6,563	3,344	3,384
Cost of equipment upgrades / relocation	7.33		1,371		363
Total operating costs & expenses after extraordinary costs of equipment upgrades / relocation		6,708	7,934	3,344	3,747
Operating Result (EBITDA)		24,358	31,832	14,739	18,180
Depreciation	7.16	(705)	(249)	(333)	(117)
Earnings Before Interest and Taxes (EBIT)		23,653	31,583	14,406	18,063
Capital income		2,083	1,545	730	467
Revaluation of securities and other financial expenses	7.15	(563)	(15)	(2)	
Profit / (loss) from operations before taxes and minority interests		25,173	33,113	15,134	18,530
Income tax	7.22	(6,763)	(9,251)	(4,076)	(5,151)
Net profit after tax		18,410	23,862	11,058	13,379
Minority interest		0	0		
Shareholders		18,410	23,862		
Profit per share	7.27	0.26	0.34		

## 4. BALANCE SHEET

BALANCE SHEET	Notes	Group		Company	
		31.3.2008	31.12.2007	31.3.2008	31.12.2007
ASSETS					
Current Assets					
Cash and cash equivalents	7.15	178,301	159,710	71,134	60,557
Clients	7.14	5,366	5,652	2,789	3,124
Other receivables	7.14	6,289	4,709	3,651	2,265
Securities at fair value	7.15	17,338	17,886	0	0
		207,294	187,957	77,574	65,946
Non Current Assets					
Tangible assets used	7.16	31,673	32,080	26,540	26,790
Intangible assets	7.16	384	431	10	25
Non current assets earmarked for sale	7.16	16,264	16,402	6,124	6,189
Participations and other long-term receivables	7.17	3,081	3,081	238,263	238,263
Deferred taxes	7.21	1,351	1,316	790	763
		52,753	53,310	271,727	272,030
TOTAL ASSETS		260,047	241,267	349,301	337,976
LIABILITIES & SHAREHOLDERS' EQUITY					
Short term liabilities					
Suppliers and other liabilities	7.18	19,361	26,028	37,122	41,073
Deferred taxes	7.16	3,488	3,488	3,488	3,488
Taxes payable	7.22	21,776	14,976	14,095	9,993
Social security		230	489	97	217
		44,855	44,981	54,802	54,771
Long term liabilities					
Subsidies and other long term liabilities	7.20	569	569	0	0
Provisions	7.19	6,613	6,547	5,284	5,248
		7,182	7,116	5,284	5,248
Equity and reserves					
Share Capital	7.23	88,107	88,107	88,107	88,107
Share premium	7.23	94,279	94,279	94,279	94,279
Reserves	7.23	65,188	64,758	43,089	42,889
Goodwill		(292)	(292)	(292)	(292)
Retained earnings		(39,277)	(57,687)	64,032	52,974
Minority interest		5	5		
Total Shareholders' Equity		208,010	189,170	289,215	277,957
TOTAL LIABILITIES & SHAREHOLDERS' EQUITY		260,047	241,267	349,301	337,976

## 5. STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD

### 5.1. HELEX GROUP

	Note	Share Capital	Treasury Stock	Share Premium	Reserves	Retained Earnings	Minority Interest	Total Equity
<b>Balance on 01/01/2007</b>		<b>122,975</b>	<b>0</b>	<b>91,874</b>	<b>51,255</b>	<b>(111,570)</b>	<b>5</b>	<b>154,539</b>
Profit for the period						23,862		23,862
<b>Balance on 31/12/2007</b>		<b>122,975</b>	<b>0</b>	<b>91,874</b>	<b>51,255</b>	<b>(87,708)</b>	<b>5</b>	<b>178,401</b>
Profit for the period						67,164		67,164
Reserve transfer					2,300	(2,300)		0
Reserve from building revaluation					10,071			10,071
Reserve from land revaluation					3,881			3,881
Reserve reduction from asset revaluation					(3,488)			(3,488)
Stock option plan reserve					739			739
Dividends paid 2006						(35,135)		(35,135)
Share capital increase		267		2,405				2,672
Share capital return		(35,135)						(35,135)
<b>Balance on 31/12/2007</b>		<b>88,107</b>	<b>0</b>	<b>94,279</b>	<b>64,758</b>	<b>(57,979)</b>	<b>5</b>	<b>189,170</b>
Profit for the period						18,410		18,410
Stock option plan reserve					430			430
<b>Balance on 31/03/2008</b>	<b>7.20</b>	<b>88,107</b>	<b>0</b>	<b>94,279</b>	<b>65,188</b>	<b>(39,569)</b>	<b>5</b>	<b>208,010</b>

## 5.2. HELEX

	Notes	Share Capital	Treasury Shares	Share Premium	Reserves	Retained Earnings	Minority Interest	Total Equity
<b>Balance on 01/01/2007</b>		<b>122,975</b>	<b>0</b>	<b>91,874</b>	<b>29,788</b>	<b>11,205</b>	<b>0</b>	<b>255,842</b>
Profit for the period						13,379		13,379
<b>Balance 31/03/2007</b>		<b>122,975</b>	<b>0</b>	<b>91,874</b>	<b>29,788</b>	<b>24,584</b>	<b>0</b>	<b>269,221</b>
Profits for the period						65,520		65,520
Share capital reduction		(35,135)						(35,135)
Dividends paid	7.24					(35,135)		(35,135)
Share capital increase		267		2,405				2,672
Reserve from building revaluation					10,071			10,071
Reserve from land revaluation					3,881			3,881
Reserve reduction from asset revaluation					(3,488)			(3,488)
stock option plan reserve					350			350
Reserve transfer					2,287	(2,287)		0
<b>Balance 31/12/2007</b>	<b>7.20</b>	<b>88,107</b>	<b>0</b>	<b>94,279</b>	<b>42,889</b>	<b>52,682</b>	<b>0</b>	<b>277,957</b>
Profits for the period						11,058		11,058
stock option plan reserve					200	0		200
<b>Balance 31/3/2008</b>	<b>7.20</b>	<b>88,107</b>	<b>0</b>	<b>94,279</b>	<b>43,089</b>	<b>63,740</b>	<b>0</b>	<b>289,215</b>

## 6. CASH FLOW STATEMENT

	Notes	Group		Company	
		31.3.2008	31.3.2007	31.3.2008	31.3.2007
<b>Operating activities</b>					
Profit before tax		25,173	33,113	15,134	18,530
<b>Adjustments for</b>					
Depreciation	7.13	705	249	333	117
Provisions	7.16	66	386	36	238
Interest/ securities provisions		1,131	542	312	105
Interest income		(2,083)	(1,545)	(730)	(467)
Interest and related expenses paid		4	2	2	
Other non cash changes		2	1	(1)	
Stock option plan provisions		430		200	
Provisions used	7.16		(263)		(263)
<b>Plus/ minus adjustments for changes in working capital or concerning operating activities</b>					
Decrease / (increase) in receivables		(1,294)	(4,807)	(1,051)	(2,841)
(Decrease)/ increase of liabilities (except banks)		(6,926)	(132)	(4,071)	(1,915)
Interest received		952	1,003	418	362
Taxes paid	7.19	0		0	
<b>Net cash generated from operating activities (a)</b>		<b>18,160</b>	<b>28,549</b>	<b>10,582</b>	<b>13,866</b>
<b>Investment activities</b>					
Purchase of tangible and intangible assets	7.13	(113)	(1,069)	(3)	(54)
Sale of tangible and intangible assets			4,006	0	
Securities	7.11	548			
Securities results			(3)		
Dividends received					
<b>Net cash from investing activities (b)</b>		<b>435</b>	<b>2,934</b>	<b>(3)</b>	<b>(54)</b>
<b>Financing activities</b>					
Share capital return	7.20				
Interest and related expenses paid		(4)	(2)	(2)	
Share capital increase					
Increase in reserves					
Increase in reserves above par					
Dividends paid					
<b>Net cash generated from financing activities (c)</b>		<b>(4)</b>	<b>(2)</b>	<b>(2)</b>	<b>0</b>
Net increase/ (decrease) in cash and cash equivalents from the beginning of the period (a) + (b) + (c)		18,591	31,481	10,577	13,812
<b>Cash and cash equivalents at beginning of period</b>		<b>159,710</b>	<b>120,103</b>	<b>60,557</b>	<b>48,612</b>
<b>Cash and cash equivalents at end of period</b>	7.12	<b>178,301</b>	<b>151,584</b>	<b>71,134</b>	<b>62,424</b>



## 7. NOTES TO THE FINANCIAL STATEMENTS

### 7.1. Information about the Company

The Company "HELLENIC EXCHANGES S.A. HOLDING, CLEARING, SETTLEMENT & REGISTRY" was founded in 2000 (Government Gazette 2424/31-3-2000) and is registered in the Companies Register with No 45688/06/B/00/30. Its head office is in the Municipality of Athens at 110 Athinon Ave. The shares of the Company are listed in the Large Capitalization segment of the Athens Exchange. The company's scope of business is the participation into any business of any legal form with objectives related to the support and operation of organized capital markets, the provision of support services to the operation of organized capital markets, and the participation in contracts on derivatives products that take place on ATHEX. The financial statements of Q1 2008 have been approved by the Board of Directors of HELEX on 12.05.2008.

### 7.2. Basis of preparation of financial statements

The consolidated and corporate financial statements of March 31<sup>st</sup> 2008 have been compiled on the basis of the historical cost as modified by the revaluation of specific assets and liabilities to fair values (mainly the trading portfolio of securities and real estate), and are in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board (IASB) as well as their interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) of IASB and adopted by the European Union with regulation 1606/2002 on the 31<sup>st</sup> of March 2008.

The accounting principles mentioned below have been applied consistently in all the periods presented.

The preparation of financial statements in accordance with the IFRS requires the use of estimates and judgment during the application of the accounting principles by the Group. The most important of the assumptions made are mentioned in the notes to the Financial Statements, whenever deemed necessary. It should be noted that, despite the fact that these estimates are based on the best possible knowledge of the Management of the Company and the Group as regards the current conditions and actions, actual results might be different in the end.

For the purpose of providing better information, the classification of certain amounts of the profit and loss statement and the balance sheet has changed, and the corresponding amounts from the last period have been restated so as to be comparable.

In the text that follows, all changes that have been made to the comparative data of 2006, in order for them to be comparable with the current period, are listed. These changes are mainly in the direction of providing a greater analysis of the amounts involved in order to provide better information to investors.

#### Modifications that concern the published data of the Group and the Company for Q1 2007

In order to provide better and more material information to investors, in Q1 2008 and in a number of accounts, the presentation in the financial statements was modified, due to changes in the classification and grouping. As a result, the data of the corresponding period last year must also be modified, in order to make them comparable.

The abovementioned changes have no effect on the results of the Group and the Company.

The table below shows the changes in the accounts in Q1 2007, in order to make them comparable with those of Q1 2008:

PROFIT & LOSS STATEMENT	GROUP						COMPANY						
	01.01- 31.3.07	Adjustments				01.01- 31.3.07	01.01- 31.3.07	Adjustments				01.01 31.3.07	
Revenue													
Revenue from stock market (trading)	8,893					8,893	0					0	
Revenue from stock market (clearing & settl.)	14,343				0	14,343	14,343					14,343	
Revenue from listed companies & new listings	7,236	(17)				7,219	737	(17)				720	
Revenue from subscriptions & member terminals	2,163			(1,290)		873	1,290			(1,290)		0	
Investor account opening	95	(95)				0	95	(95)				0	
Central Registry management	0	183		1,290		1,473		95	17	71	1,290	1,473	
Off exchange transactions (OTC)	0		4,642			4,642		4,642				4,642	
Revenue from derivatives market (trading)	1,391					1,391						0	
Revenue from derivatives market (clearing)	1,195					1,195	1,196					1,196	
Revenue from data vendors	819					819						0	
Revenue from the ATHEX-CSE Common Platform	250					250	120					120	
Revenue from DAC project						0						0	
Auxiliary Fund management	268					268	268					268	
Revenue from Egypt project						0						0	
Revenue from IT services	212					212	86					86	
Revenue from other activities	4,883	(71)	(4,642)			170	4,868	(4,642)		(71)		155	
Total revenue	41,748	0	0	0		41,748	23,003	0	0	0	0	23,003	
Capital Market Commission fee	(1,982)					(1,982)	(1,076)					(1,076)	
Total operating revenue	39,766					39,766	21,927					21,927	
Costs & Expenses						0						0	
Personnel remuneration and expenses	3,671					3,671	1,725					1,725	
Third party remuneration and expenses	303			7	39	349	235	2			36	273	
Telephone expenses	216	(216)				0	132	(132)				0	
Utilities		297				297		177				177	
Repairs/ maintenance	588			(588)		0	243			(243)		0	
Maintenance / IT support				552		552				228		228	
Taxes-VAT	266					266	131					131	
Egypt project expenses	128		(128)			0	31	(31)				0	
Building / equipment management	0			36	124	296		0	15	191		206	
Other expenses	136				(136)	0	128			(128)		0	
Marketing and advertising costs	43					43	6					6	
Cost of equipment upgrades / relocation	6			(6)		0						0	
Donation to fire victims	280				(280)	0	280			(280)		0	
Other expenses	926	(81)	128	(1)	(163)	280	1,089	473	(45)	29	280	(99)	638
Total operating expenses	6,563	0	0	0	0	6,563	3,384	0	0	0	0	3,384	
Cost of equipment upgrades / relocation	1,371					1,371	363					363	
Donation to fire victims						0						0	
Total operating costs & expenses after extraordinary costs of equipment upgrades / relocation	7,934					7,934	3,747					3,747	
EBITDA	31,832					31,832	18,180					18,180	
Depreciation	(249)					(249)	(117)					(117)	
Earnings Before Interest and Taxes (EBIT)	31,583					31,583	18,063					18,063	
Capital income	1,545					1,545	467					467	
Revaluation difference of securitiess						0						0	
Financial expenses	(2)	2				0						0	
Profits / losses from participations and securities	(13)	(2)				(15)						0	
Dividend income						0						0	
Profits / (loss) from operations before taxes and minority interest	33,113	0				33,113	18,530					18,530	
Income Tax	(9,251)					(9,251)	(5,151)					(5,151)	
Net after tax profits	23,862					23,862	13,379					13,379	

BALANCE SHEET	GROUP						COMPANY					
	01.01- 31.12.07	Adjustments				01.01- 31.12.07	01.01- 31.12.07	Adjustments				01.01 31.12.07
Property, plant and equipment	48,913	(32,080)	(431)	(16,402)		0	33,004	(26,790)	(25)	(6,189)		0
Tangible assets used		32,080				32,080		26,790				26,790
Intangible assets			431			431		25				25
Non current assets earmarked for sale				16,402		16,402				6,189		6,189

## 7.3. Basic Accounting Principles

The accounting principles used by the Group for preparing its financial statements are the following:

### 7.3.1. Companies Consolidated and Methods of Consolidation

Subsidiaries: These are companies which are controlled, directly or indirectly, by another company (parent) either via the possession of the majority of its voting rights or, in the case of not

possessing the majority of the shares, following an agreement of the parent company with other shareholders. Subsidiaries are consolidated with the full consolidation method (acquisition method) starting from the date of acquisition of control; they stop being consolidated from the date when such control no longer exists.

Control of the subsidiaries by the Group is reported using the acquisition method. The acquisition cost of a subsidiary consists of the fair value of the:

- assets provided;
- shares issued;
- liabilities assumed at the exchange date;
- cost directly associated with the transaction.

Assets, liabilities and contingent liabilities acquired via a business merger are assessed at their fair values during the acquisition and any discrepancy between the acquisition cost and the fair value of the acquired assets is recognized as goodwill, provided that the acquisition cost is higher. If the total acquisition cost is lower than the fair value of the acquired assets, the discrepancy is directly recognized in the results.

Especially for business mergers realized before the transition date of the Group to IFRS (January 1<sup>st</sup> 2004), IFRS 1 exemption was used and the acquisition method was not applied retroactively. In the framework of the abovementioned exemption, the Company did not recalculate the acquisition cost of the subsidiaries acquired before the transition date to IFRS, the fair value of the acquired assets and liabilities on the acquisition date and it has not recognised the goodwill in the consolidated financial statements according to IFRS.

Intra-Group transactions, remaining and non realized profits from transactions between the companies of the Group are eliminated. Non realized losses are also eliminated unless the transaction includes impairment indications of the transferred asset. The accounting principles of the subsidiaries have been modified so that there is uniformity between them and the principles adopted by the Group.

In the Company Financial Statements of HELEX, the participation in subsidiary companies is estimated at the acquisition value minus possible provision for impairment of their values. Impairment indications can be drawn from the current value of similar companies, the assets and the results of each subsidiary and the expected cash flows. As the subsidiaries of HELEX are not listed so as to have an indication of their current value, there was a valuation study (conducted by independent estimators) on their "value-in-use", as provided for by IAS 36. Such a valuation was last conducted in February 2004 and the Management believes that there are no indications of change in the valuation conditions.

The companies of the Group with their relevant activities and participation percentages included in the consolidated financial statements (with the full consolidation method) are:

<b>Company</b>	<b>Head Office</b>	<b>Activity</b>	<b>% of direct participation</b>	<b>% of Group</b>
<b>Athens Exchange</b>	Athens	Organization and support of the operation of the stock and derivatives markets as well as other financial instruments	100%	100%
<b>Thessaloniki Stock Exchange Centre</b>	Thessaloniki	Provision of supporting services of the brokerage company branches and investors in Thessaloniki	66.10%	99.9%

On 23.11.2006, with approval K2-16134/23-11-06 of the Ministry of Development, HELEX merged with CSD and ADECH, and therefore their activities were transferred to HELEX as the successor.

These activities are:

- a) Clearing and settlement of transactions in the cash market that are concluded in organized securities markets and
- b) Settlement of transactions in derivative financial products.

In the case of a purchase of a minority interest in a subsidiary company, the difference between the book value and the price paid to purchase the shares of the minority shareholders is charged

to the equity of the purchasing company. This principle was applied for the purchase of the minority interest in ADECH on 27.7.2006.

### 7.3.2. Property, plant and equipment

#### *Real Estate*

Real estate belonging to the fixed assets is presented in the financial statements at its fair value, minus accumulated depreciation and possible value impairment. Real estate assets that are to be sold are reported separately in the financial statements (IFRS-5).

#### *Other tangible assets*

Other tangible assets are presented in the financial statements at their acquisition values less accumulated depreciation and possible value impairment.

The acquisition cost includes all the direct expenses for the acquisition of the assets. Later expenses are recognized as an increase in the book value of the tangible fixed assets or as a separate fixed asset only to the extent that these expenses increase the future financial benefits expected to flow in from the use of the fixed asset and their cost can be reliably measured. The cost of repairs and maintenance is recognized in the results when incurred. Assets with a acquisition value less than €1,200 per unit are expensed in full in the fiscal year in which they are acquired.

Depreciation of other tangible assets (except plots of land which are not depreciated) is calculated with the straight line method during their useful life as follows:

#### **Depreciation rate**

– Plots of land	0%
– Buildings	5%
– Machinery and equipment	12%-20%
– Motor vehicles	15%-20%
– Other equipment	10%-30%

The useful life of the tangible fixed assets is periodically revised and the depreciation rates are readjusted for the current and future periods if they are considerably different from previous valuations. When the accounting values of the fixed assets exceed their recoverable value, the difference (impairment) is recognized in the results as an expense.

### 7.3.3. Intangible assets

Intangible assets include software licenses valued at the acquisition cost minus depreciation. Only intangible assets of a considerable value are recognized as assets. Depreciation is calculated using the straight line method during the useful life of these assets, which is estimated at approximately 3 years.

### 7.3.4. Asset impairment

Depreciated assets are subjected to an impairment check when there are indications that their book values shall not be recovered. The recoverable value is the largest of the net selling price (selling price minus selling expenses) and the value-in-use (as calculated from the net cash flows). Loss due to the decrease in the value of the assets is recognized when the book value of these assets (or the Cash Flow Generating Unit) is higher than their recoverable amounts.

### 7.3.5. Financial instruments

The financial receivables and financial liabilities in the balance sheet consist of cash at hand and at bank, securities, other receivables, participations, short and long-term liabilities.

Financial instruments are presented as claims, liabilities, or elements of equity, based on the substance or contents of the relevant contracts from which they arise. Interest, dividends, profits or losses which arise from the financial products which are characterized as claims or liabilities are recognized as revenue or expenses respectively. The distribution of dividends to shareholders is recognized directly to equity. According to the law, financial instruments are offset when the Company has the legal right and intends to offset on a net basis (between them) or to recover the asset and to offset the liability at the same time.

Securities (IAS 32 & 39) are documents (titles) incorporating rights on a specific asset which can be valued in cash. Securities are either registered or bearer. The main types of securities are shares, bonds (government, bank or corporate), treasury bills, mutual funds etc.

Purchases and sales of financial instruments are recognized on the day of the transaction, which is the day the Group is obliged to purchase or sell the instrument.

All financial assets and liabilities are initially recognized initially at cost which is the actual value of the given consideration (for assets) or the received consideration (for liabilities). For the category "Fair value through results" the direct expenses are recognized in the fiscal year.

For the HELEX Group, securities are characterised as titles at fair value through results; that is, it is assumed that securities are bought and kept with the aim of being liquidated in the short-term for profit.

Therefore, they fall under IAS 39 "Financial Instruments: Recognition and Measurement" and their valuation is conducted at their fair value while the profits or losses from the valuation are recognized in the results of the period.

The fair values of the financial assets negotiated at exchange markets are determined by the current bid price. For non negotiable assets, the fair values are determined using valuation techniques, such as analysis of recent transactions of comparable assets which are traded and discounted cash flows.

#### **7.3.6. Other long term receivables**

Other long-term claims include rental guarantees, guarantees to utilities (HTC, PPC etc) and other long term claims. If these amounts are material, they are discounted to the present value for the following years during which they are expected to be collected.

In addition, this account includes the participation (account) of the Group in the Supplementary Fund for Clearing Transactions, the required size of which is determined on a quarterly basis, based on the value of transactions of the previous quarter, with the difference being paid or refunded. The value of this account does not require discounting.

#### **7.3.7. Derivative financial instruments**

The HELEX Group, despite being the organizer of the derivative products market and possessing the systems (OASIS, DSS) through which transactions in derivative products are concluded, does not use such products for its own account. HELEX, which is the central counter-party and performs the clearing and settlement for every transaction as successor to ADECH, does not report these transactions.

The margin paid to an account belonging to investors, and which is managed by the Member and blocked in favour of HELEX (as successor to ADECH) is not reported in the financial statements. The various types of guarantees received by HELEX (as successor to ADECH) and the Athens Exchange from their Members in order to acquire and maintain their capacities in the Stock and Derivatives markets are not reported.

#### **7.3.8. Commercial receivables**

Claims from customers are short-term claims (receivable in a period less than 12 months from the date of entry) and recognized at their fair value, while in case of delay of payment and impairment indications in the value of the claim, a provision is calculated for the reduction in their values. In that case, the claim is valued at its recoverable amount; that is at the current value of the future flows estimated to be collected.

The relevant loss is directly recognized directly in the profit and loss statement.

### 7.3.9 Cash and cash equivalents

Cash and cash equivalents are cash at hand and at bank as well as highly liquid short-term investments, such as bank deposits with duration up to three months from their commencement date.

### 7.3.10 Share Capital

Significant expenses incurred for the issuance of shares are presented as a reduction of the issuing product, in the share premium account.

### 7.3.11 Income Tax and deferred tax

The recognition of income tax in the period includes current and deferred taxes; that is, taxes or tax relief associated with financial benefits arising during the current period that have already been assessed or shall be assessed by the tax authorities in different periods.

The liabilities or claims from the income tax presented in the Balance Sheet include the short term liabilities to or claims from the tax authorities associated with the taxes payable on the taxable income of the period and possible additional income tax as regards previous periods.

Current taxes are calculated in accordance with the tax rates and tax laws applicable in the accounting periods on the relevant taxable profits. All changes in the short term taxation items of the assets or liabilities are recognized as part of the tax expenses in the profit and loss statement.

Deferred income tax is calculated with the liability method on the basis of the temporary differences arising between the accounting value of the assets and liabilities included in the Financial Statements and the tax value attributed to them in accordance with the tax legislation.

For the determination of the deferred income tax, tax rates are used which have come into force or are effectively in force until the date of the Balance Sheet.

The Group recognizes deferred tax claims when it is likely that the future taxable profits will be sufficient for the offsetting of the temporary differences.

It is noted that a deferred income tax for temporary differences arising from investments in subsidiaries is not recognized since it is possible that the temporary differences may not be reversed in the foreseeable future.

Most of the changes in the deferred tax claims or liabilities are recognized as part of the tax expenses in the Profit & Loss Statement. Only when changes in the assets or liabilities influencing temporary differences are directly recognized in the equity of the Group (such as revaluation of the value of real estate), the corresponding change in the deferred tax claims or liabilities is presented as against the relevant equity account.

### 7.3.12 Employee benefits

**Short term employee benefits:** Short term provisions for employees (except provisions for the termination of employment) in cash and in kind are recognized as an expense in the fiscal year paid.

Any unpaid amount on the date the financial statements are prepared is recognized as a liability while in the case that the amount already paid exceeds the amount of provisions, the Group recognizes the exceeding amount as an asset item (prepaid expense) only to the extent that this prepayment shall lead to a decrease in future payments or to a return.

**Staff retirement obligations:** Provisions for staff retirement obligations include both defined contributions plans as well as defined benefits plans.

#### **Defined contributions plan**

In the defined contributions plan, the obligation of the company (legal) is limited to the amount agreed to be contributed to the organization (social security fund) which manages the contributions and grants the benefits (pensions, medical care etc).

The accrued cost of the defined contributions schemes is recognized as an expense in the corresponding period.



### ***Defined benefits plan***

The defined benefits plan of the Group is its legal obligation to pay the personnel a lump sum indemnity to each employee upon retirement.

The liability recognized on the balance sheet for this plan is the present value of the commitment for the defined benefit depending on the accrued right of the employees and in relation to the specific point of time that this benefit is expected to be paid.

The commitment of the defined benefit is calculated on an annual basis by an independent actuary with the use of the projected unit credit method. For discounting, the interest of the long term Greek Government bonds is used.

The Group recognized in its entirety the actuarial profits or losses on the transfer date and plans on following the same recognition tactic in future fiscal years (note 7.8).

### ***Stock Option Plan for employees***

The Group has in place stock option plans for certain executives. Though these options, part of the remuneration is paid with HELEX shares or options on HELEX shares. The cost of these transactions is set as the fair value of the shares on the date these plans are approved by management.

The fair value is arrived at through a valuation model that is appropriate for similar cases. The cost of the stock option plans is recognized during the period, in which the prerequisites for exercising the relevant options are gradually satisfied, with that period ending on the date which the executives participating in the plan exercise their options for the receipt/purchase of the shares (exercise date). For options which are not exercised, no such expense is recognized, except for options whose exercise depends on the fulfillment of external, specific market conditions. It is assumed that these options are exercised when all the performance criteria have been satisfied, regardless on the satisfaction of the external market requirements.

In case of cancellation of any of these plans, these are assumed to have been exercised on the cancellation date, and expenses not as of yet recognized are recognized immediately in the period results. If a plan being cancelled is replaced by a new program, it is treated as a modification of the cancelled plan.

Given that the total cost of the plans in question is not important relevant to the amounts in the financial statements, the Group only provides information about important notifications, as required based on IFRS 2 "Share based payment."

### **7.3.13 Grants**

Government subsidies are not included in the financial statements of the Group unless there is substantiated certainty that:

- a) The company has complied or is going to comply with the terms of the subsidy; and
- b) The amount of the subsidy shall be collected.

The fair value of the collected consideration is entered and they are recognized as revenue in a systematic way on the basis of the principle of associating subsidies with the relevant costs which they subsidize.

Subsidies concerning fixed assets are included in the long term liabilities as future period revenue and are systematically recognized as revenue during the useful life of the subsidized fixed asset.

### **7.3.14. Provisions**

Provisions are recognized in accordance with IAS 37 requirements, when:

- the Group has a current commitment (legal or inferred) as a result of a past event;
- it is likely that an outflow of resources shall be required incorporating financial benefits for the settlement of the commitment; and
- it is possible to value the amount of the commitment reliably.

Provisions are re-examined on the date of preparation of the financial statements and are adjusted so as to present the best possible valuations and, if deemed necessary, they are discounted with a discount rate before taxes.

Contingent liabilities are not recognized in the financial statements, but are published, unless the possibility for resource outflow incorporating financial benefits is very small. Possible claims are not recognized in the financial statements, but are published provided the inflow of financial benefit is possible.

### **7.3.15. Revenue Recognition**

Revenue is accounted only when it is likely that the financial benefits associated with the transaction shall flow in the company and in particular:

#### ***Revenue from the stock market (Trading, Clearing & Settlement)***

Revenue from the cash market is recognized at the time the transaction is concluded and cleared at the Exchange.

#### ***Revenue from the derivatives market***

Revenue from the Derivatives Market is recognized at the time the transaction is cleared at Athens Exchange through HELEX (as successor to ADECH).

#### ***Revenue from Members (rights)***

Revenue from the negotiation and clearing of transactions is recognized at the conclusion of the transaction at the Exchange and of the collection from the Members of the Cash and Derivatives Markets. Revenue is prepaid, while the relevant invoice is issued every two weeks.

#### ***Revenue from listed companies***

Revenue concerning subscriptions, one-off rights, listing of companies, share capital increases, and HERMES System services are recognized at the time the relevant invoices are issued in conjunction with the time the service provided is concluded. Subscriptions are prepaid.

#### ***Revenue from market data vendors***

Revenue from this source is recognized at the time the service provided is concluded, provided that it is certain and recoverable.

#### ***Technological support services***

Revenue from technological support services is recognized at the time the service provided is concluded, provided that it is certain and recoverable.

#### ***Other services***

Revenue from other services is recognized at the time the service provided is concluded, provided that the economic benefits connected with the transaction will flow to the enterprise.

#### ***Interest***

Interest income is recognized in accordance with the principle of accrued income (taking into account the true yield of the asset).

#### ***Dividends***

Dividend income is recognized when the collection right of the shareholders is finalized; that is, on its approval by the General Shareholders Meeting.

### **7.3.16. Dividend distribution**

The distribution of dividends to HELEX shareholders is recognized as a liability in the consolidated financial statements on the date the distribution is approved by the General Meeting of the shareholders (note 7.24).

### 7.3.17. New accounting standards and interpretations of the IFRIC

By the date of approval of the financial statements, new IFRS, interpretations, and modifications of existing standards have been issued, which are mandatory for fiscal years that commence on January 1<sup>st</sup> 2008 or later. The estimation of the Management of the Group and the Company on the effect of these new standards and interpretation is presented below:

**Interpretation 11, IFRS 2: Group and Treasury Share Transactions** (applicable to annual fiscal periods that commence on or after March 1<sup>st</sup> 2007)

This Interpretation requires that transactions, in which employees receive share-based payment, should be accounted for as equity-settled share-based payment remuneration, even in case where the company chooses or has the obligation to purchase these shares from third parties or shareholders provide these shares. The interpretation further includes the subsidiaries' accounting treatment in their individual financial statements, programs where employees receive share-based payment on shares of the parent company.

Interpretation 11 is applicable to the Group. Interpretation 11 has not yet been adopted by the EU.

**Interpretations 12, Service Concession Arrangements** (applicable to annual fiscal periods that commence on or after January 1<sup>st</sup> 2008)

Interpretation 12 deals with the way in which operators must apply the existing International Financial Reporting Standards (IFRS) to recognize the liabilities they incur and the rights they are granted by the relevant concession arrangements. Based on the Interpretation, the operators must not recognize the relevant infrastructure as an intangible asset, but to recognize a financial asset or an intangible asset.

Interpretation 12 is not applicable to the Group.

**ΔΕΕΧΠ 14 – The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction**

This interpretation applies from January 1<sup>st</sup> 2008 and concerns staff retirement benefits and other long term defined benefit programs to employees.

As long as the Group does not provide such benefits to employees, this interpretation does not apply to the Group.

### **Obligatory standards following the 31 December 2008 fiscal year**

#### ***IFRS 8, Operating Segments***

This standard is applicable starting on January 1<sup>st</sup> 2009 and replaces IAS 14, according to which segments were recognized and presented based on a risk-benefit analysis. According to IFRS 8, segments are components of a financial entity that are being examined on a regular basis by the CEO / BoD of the financial entity and are presented in the financial statements based on that internal classification.

The Group will apply IFRS 8 from January 1<sup>st</sup> 2009.

#### ***Modification in IAS 23 "Borrowing Costs"***

The modified version of the above standard applies from January 1<sup>st</sup> 2009. The basic difference compared with the previous version concerns the elimination of the choice of recognition as an expense of the cost of borrowing related to asset items for which a long period of time is required before they can become operational or be sold.

The Group will apply IAS 23 starting on January 1<sup>st</sup> 2009.

#### ***Modifications in IAS 1 "Presentation of Financial Statements"***

IAS 1 has been modified to upgrade the usefulness of the information presented in the financial statements and applies to fiscal years that begin on or after January 1<sup>st</sup> 2009.

The most important modifications are: the requirement that the statements of changes in equity include only transactions with shareholders, the introduction of a new "comprehensive income"

statement combining all the revenue and cost elements that are recognized in the profit and loss statement as "other comprehensive income", and the requirement that restatements in the financial statements or retroactive applications of new accounting practices be presented from the start of the earlier comparative period.

The Group will make the necessary adjustments in the presentation of its financial statements for 2009.

***Modifications in IFRS 2 "Share-based Payment"***

The modification is effective for annual periods beginning on or after January 1<sup>st</sup> 2009, and clarifies the definition of "vesting conditions" with the introduction of the term "non-vesting condition" for terms that do not constitute terms of service or terms of performance. It further clarifies that all cancellations, whether by the entity or by other contractual parties, should receive the same accounting treatment.

The Group does not expect that this interpretation will have an effect on its financial statements.

***Revised IFRS 3 "Business Combinations" and Modified IAS 27 "Consolidated and Separate Financial Statements"***

The revised IFRS 3 "Business Combinations" and Modified IAS 27 "Consolidated and Separate Financial Statements" apply for fiscal years that begin on or after July 1<sup>st</sup> 2009.

The revised IFRS 3 introduces a series of changes in the accounting treatment of business combinations that will effect the amount of recognized goodwill, the results of the period in which the business combination takes place and the future results. These changes include the expensing of cost related to the acquisition and recognition of future changes in the fair value of the likely acquisition price in the results. The modified IAS 27 requires that transactions that lead to a change in the participation in a subsidiary to be recognized in equity.

All changes in the abovementioned standards will apply from the first application date and will affect future acquisitions and transactions with minority shareholders from that date onward.

***Modifications in IAS 32 and IAS 1 Financial Instruments available by the owner (or "puttable" instruments)***

The modification in IAS 32 requires that certain financial instruments available by the owner ("puttable" instruments) and obligations that arise following the liquidation of an entity be classified as Equity if certain criteria are satisfied. The modification in IAS 1 requires the publication of information concerning the "puttable" instruments that are classified as Equity.

The modifications apply for fiscal years that begin on or after January 1<sup>st</sup> 2009.

The Group expects that these modifications will not effect its financial statements.

**Obligatory interpretations following the 31 December 2008 fiscal year**

***IFRIC 13 – Customer Loyalty Programs***

The interpretation applies from July 1<sup>st</sup> 2008 and addresses how companies that grant some sort of loyalty award such as "points" or "traveler miles" to clients that purchase goods or services account for them.

This interpretation does not apply to the Group.

## **7.4. Risk Management**

### **Financial Risk Factors**

The Group is exposed to a limited range of financial risks. The usual risks to which the group is theoretically subjected are market risks (changes in exchange rates, interest, market prices), credit risk, liquidity risk, cash flow risk.

The general risk management programme of the Group focuses on the management of risks that HELEX (as successor to ADECH) assumes as central counterparty in the settlement of derivative products.

Risk management is performed by the relevant departments of the Group and the basic elements are described below.

#### *Foreign exchange risk*

This risk does not materially influence the operation of the Group, since there are very few transactions with customers & suppliers in foreign currencies.

#### *Price risk*

The Group is exposed to the risk of change in the value of the securities it possesses. On 31.03.2008 the Group possessed Greek Government bonds and Bank bonds. This risk from these bonds is considered minimal.

#### *Credit risk*

The turnover of the Group mainly consists of transactions with members of the cash and derivatives markets as well as with reliable foreign houses which have a high credit rating. On this basis, it is estimated that the credit risk is minimal.

#### *Liquidity risk*

Liquidity risk is maintained at low levels by keeping adequate cash in hand and highly liquid securities while the revenue from transactions, both in the cash and derivatives market, is immediately collected (T+3 for stocks, T+1 for bonds).

#### *Cash flow risk and risk from the change of the fair value due to interest changes*

The operating income and cash flow of the Group do not depend on interest rate changes.

HELEX (as successor to ADECH), in its function as central counterparty, assumes counterparty risk for the transactions of the derivatives market of Athens Exchange. In order to cover this risk, HELEX (as successor to ADECH) receives from all counterparties its safety margin in cash, Greek Government Bonds or shares, as well as collateral from its members. These risks are calculated daily by HELEX (as successor to ADECH) departments and the guarantees provided are subject to daily valuation.

## **7.5. Segment Information**

A **business sector** is defined as a group of assets and operations which provide products and services subject and each of which has different risks and returns from other business sectors. A **geographical sector** is defined as a geographical area for which products and services are provided and each of which is subject to different risks and returns from other areas. The main interest of financial information of the HELEX Group focuses on business sectors while the geographical distribution of the Group's activity is not of particular importance since the company's electronic systems are at the disposal of the investors irrespective of their location and are managed from the Company's head office.

On March 31<sup>st</sup> 2008 the main activities of the Group broken down by business sector are as follows:

GROUP	Segment information (1) on 31.03.2008			
	Stock Market*	Derivatives Market	Others	Total
Revenues	24,880	3,043	4,926	32,849
Capital income	1,518	171	394	2,083
Expenses	(13,724)	(1,913)	(885)	(16,522)
<b>Profit before income tax</b>	<b>12,674</b>	<b>1,301</b>	<b>4,435</b>	<b>18,410</b>
Assets	48,321			48,321
Cash & cash equivalents	132,457	43,731	2,113	178,301
Other assets	32,888	464	73	33,425
<b>Total assets</b>	<b>213,666</b>	<b>44,195</b>	<b>2,186</b>	<b>260,047</b>
Total Liabilities	51,023	1,014		52,037

\* includes revenue from share trading in the Athens Exchange, clearing of transactions by HELEX (CSD), revenue from ATHEX listed companies, revenue from the operation of the ATHEX-CSE Common Platform, as well as revenue from market data vendors.

- (1) The distribution of expenses was performed based on fixed distribution percentages for each activity sector.

GROUP	Segment information (1) on 31.03.2007			
	Stock Market*	Derivatives Market	Others	Total
Income	33,807	2,586	5,363	41,756
Capital income	1,246	100	199	1,545
Expenses	(17,566)	(1,430)	(443)	(19,439)
<b>Profit before income tax</b>	<b>17,487</b>	<b>1,256</b>	<b>5,119</b>	<b>23,862</b>
Assets	40,528			40,528
Cash & cash equivalents	115,447	34,739	1,398	151,584
Other assets	49,308	494	51	49,853
<b>Total assets</b>	<b>205,283</b>	<b>35,233</b>	<b>1,449</b>	<b>241,965</b>
Total Liabilities	62,946	618		63,564

\* includes revenue from share trading in the Athens Exchange, clearing of transactions by the Central Securities Depository, revenue from ATHEX listed companies, as well as revenue from market data vendors.

- (1) The distribution of expenses was performed based on fixed distribution percentages for each activity sector.

#### Revenue from the Cash Market

The average daily value of transactions in the cash market, in Q1 2008 amounted to €442m vs. €457m in the corresponding period in 2007, a 3.3% reduction.

#### Revenue from the Derivatives Market

The average daily transaction volume in Q1 2008 amounted to 45,987 contracts vs. 36,542 contracts in the same period in 2007, a 25.8% increase.

#### Revenue from Listed Companies

Revenue from listed companies includes the quarterly subscriptions of listed companies, revenue from share capital increases of listed companies as well as revenue from new listings on ATHEX.

Revenue from this category in Q1 2008 amounted to €2.4m vs. €7.2m in Q1 2007, a 67% reduction.



### Revenue from Central Registry management

This category includes revenue from investor account opening in the DSS (Dematerialized Securities System), quarterly subscriptions by DSS account operations, fees from inheritances, usufructs, encumbrances, transfers-distributions, as well as transfers to and from common investor accounts. Revenues in Q1 2008 amounted to €1.43m vs. €1.47m in the corresponding period last year.

### Revenue from off-Exchange transactions OTC

Revenues in this category amounted to €2.3m, a 50% reduction, due to the off-exchange transaction by Marfin in Q1 2007.

## 7.6. Revenue from other activities

Revenue from other activities	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
Revenue from checking margin coverage	24	40	24	40
Seminars	29	23	12	23
Rents	84	17	72	
Sale of publications / statistical data	8	7		
Revenue from events	2	20		
Revenue from asset sale	127		10	
Revenue from unused provisions	6	16		16
Revenue from bonds / Greek government bonds	15	35	4	32
Revenue from previous fiscal years	12	4	4	4
Other revenue	27	8	45	40
<b>Total other revenue</b>	<b>334</b>	<b>170</b>	<b>171</b>	<b>155</b>

Revenue from other activities posted a large 96.5% increase, and amounted to €334 thousand vs. €170 thousand in the corresponding period last year. This increase is mainly due to revenue from the sale of assets in the amount of €127 thousand and revenue from leasing the building at 1 Pasmazoglou St. to the Postal Savings Bank in the amount of €67 thousand, both of which were not present in the corresponding period last year. Other expenses include various extraordinary, non-repeating revenue items such as a return from social security organization (IKA), a reversal of provisions etc.

## 7.7. Remuneration and personnel-related expenses

Personnel remuneration and expenses in Q1 2008 amounted to €4.6m vs. €3.7m in the corresponding period last year, a 24.3% increase. The amount in 2008 includes a larger bonus to personnel by €30 thousand compared to 2007, a voluntary retirement scheme in the amount of €500 thousand, the provision of food to the employees of the Group in the amount of €33 thousand and the proportion of the stock option program for fiscal year 2008 in the amount of €430 thousand (note 7.8). Excluding the abovementioned amounts, that were not present in 2007, then personnel remuneration and expenses would have been reduced by 2.7%.

The change in the number of employees of the Group and the Company is shown in the following table:

	Group		Company	
	31.3.08	31.3.07	31.3.08	31.3.07
Employees	295	324	139	159
<b>Total Personnel</b>	<b>295</b>	<b>324</b>	<b>139</b>	<b>159</b>
Wages and Salaries	2,898	2,905	1,305	1,365
Social security contributions	512	560	233	272
Other benefits	224	163	119	74
Stock option provision	430	0	200	0
Voluntary retirement scheme	500	43	403	14
<b>Total</b>	<b>4,564</b>	<b>3,671</b>	<b>2,260</b>	<b>1,725</b>

## 7.8. Obligations to employees

HELEX Group assigned the preparation of a study to an actuary in order to investigate and calculate the actuarial figures, on the basis of the requirements of the International Accounting Standards (IAS 19), which must be recognized in the balance sheet and the profit and loss statement. During the actuarial valuation, all financial and demographic parameters related to the employees of the Group were taken into consideration.

The changes in the provision are shown in detail in the following table:

<i>Accounting Presentation in accordance with IAS 19 (amounts in €)</i>	<b>Group 31.3.08</b>	<b>Company 31.3.08</b>
Present value of liabilities not financed	1,782,019	903,238
<b>Net liability entered on the balance sheet</b>	<b>1,782,019</b>	<b>903,238</b>
<b>Amounts recognized in the profit &amp; loss statement</b>		
Cost of current employment	44,963	25,340
Interest on the liability	20,597	10,410
Recognition of actuarial loss / (profit)	0	0
Recognition of cost related to length of service	0	
Cost of personnel reduction	0	0
<b>Total expense in the profit &amp; loss statement</b>	<b>65,560</b>	<b>35,750</b>
<b>Changes in the net liability recognized in the balance sheet</b>		
Net liability at the beginning of the year	1,716,459	867,488
Benefits paid by the employer	0	0
Total expense recognized in the P&L statement	65,560	35,750
<b>Net liability at the end of the year</b>	<b>1,782,019</b>	<b>903,238</b>
<b>Change in the present value of the liability</b>		
Present value of the liability, beginning of the period	1,716,459	867,488
Cost of current employment	44,963	25,340
Interest expense	20,597	10,410
Benefits paid by the employer	0	0
Additional payments (revenue) or expenses	0	0
Cost related to length of service for the period	0	
Actuarial loss / (profit)	0	0
<b>Present value of the liability at the end of the period</b>	<b>1,782,019</b>	<b>903,238</b>

The actuarial assumptions used in the actuarial study are as follows:

Technical interest rate	4.8%
Increase in salaries	4.0%
Inflation	2.5%
Service table	E V K 2000
Personnel turnover	0.5%
Retirement conditions and age	Males: 65 years old and Females: 60 years old
Valuation date	31.12.2007
Structure of insured group	Closed: we assume zero number of people entering
Cash position	

## Stock Option Programs

1. The Board of Directors of HELEX proposed to the 1st Repetitive General Meeting of HELEX on 24.05.2007 the implementation of a new share distribution program to executives of the Company and associated (according to article 42e of Common Law 2190/1920) with it companies, in the form of a stock option program.

The program will be implemented and applied, i.e. stock option rights on Company shares will be awarded, for 2007, 2008 and 2009, while executives that have the right to participate in the program will be able to exercise the rights awarded to them until the final date for exercising them, i.e. for rights provided in 2007, beneficiaries will have the right to exercise them until 2009, for rights provided in 2008, beneficiaries will have the right to exercise them until 2010 for rights provided in 2009, beneficiaries will have the

right to exercise them until 2011, in accordance with the specific terms of the program that will be drafted by the Board of Directors.

As part of the abovementioned program, up to a maximum of 702,000 new common registered shares of the Company can be issued, representing approximately 1% of outstanding shares. Any change in the share capital as a result of corporate actions will lead to a mathematical readjustment of the abovementioned figures, so as not to alter the rights of the executives of the Group.

The issue price of the shares will be at a 10% discount to the average price of the share of the Company in October of each year that the program is in effect, and will be the same for all executives set by the Board of Directors as having the right to participate in the program.

Moreover, the specification of the terms and the extent of the program will be made each year by the Board of Directors, following the recommendation of the three-member Nomination and Compensation Committee of the Company. The number of rights per beneficiary will be determined by the Board of Directors of the Company, following the recommendation of the Nomination and Compensation Committee of the Company. 35 beneficiaries are expected to participate in the program.

The beneficiaries of the program will be selected among the Group's executives by the Board of Directors, following the recommendation of the Nomination and Compensation Committee of the Company and based on the regular yearly assessment of each executive and/ or other criteria, such as years of service at the present position, level of responsibility, number of subordinates et al.

If the share capital increase is not covered in full – i.e. if the share capital is not increased by the maximum allowed number of 702,000 new common registered shares of the Company, which is approximately 1% of the total number of outstanding shares – then the share capital will be increased up to the amount covered.

Furthermore, the Board of Directors is authorized to set, in its judgement, the details, as well as any additional conditions or restrictions for providing these stock option rights to beneficiaries and for their exercise, to draft the declarations for exercising the stock option rights and the corresponding contract, to provide the stock option certificates to the beneficiaries, to set any other detail or modification of the above, and in general to take and relevant or necessary action regarding the implementation of the abovementioned stock option program, by appointing agents of its choosing and for signing any document.

The Board of Directors took into consideration the relevant report/analysis prepared by an international auditing and consulting company.

In the current year, a provision in the amount of €739 thousand was made, representing 30% of the cost of the 2nd stock option program, by creating a reserve for the same amount.

In December 2007, executives of the Group exercised 108,600 rights with an exercise price of €20.48 per share.

Following the 2nd exercise on the part of the executives of the Group, the number of shares outstanding, listed on ATHEX amounts to 70,485,563, the share capital is €88,106,953.75 and the share premium is €94,279,104.91.

Based on the second stock option program, the Group has charged to the results of Q1 2008 the proportion of the second year of the program for 2008 in the amount of €215, by setting up a reserve of equal amount.

2. The BoD decided to propose to the Annual General Meeting of shareholders of 14.5.2008 a third stock program for Group employees in accordance with the following prerequisites:

The aim of the third stock option program by Hellenic Exchanges is to provide incentives to the executives of the companies of the Group in order to increase productivity, develop the activities of the Group and achieve its goals. The beneficiaries of the plan will be a maximum of 50 and must hold a management position at the Group, while the number of shares that will be distributed to the beneficiaries will not exceed the amount of 1% of the total number of outstanding shares of the Company, i.e. approximately 702,000 shares. The distribution of options will take place in 2008 at a 33% ratio with a 1 year exercise period, 33% with a 2 year exercise period and 34% with a three year exercise period. In

order to value the options that will be issued in accordance with the third HELEX stock option program, the binomial lattice model was used.

In the Q1 2008 results, a charge of €215 thousand was made, proportionate for fiscal year 2008 for the third stock option program of the Group.

## 7.9. Third party fees & expenses

Third party fees and expenses	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
BoD member remuneration	112	102	29	17
Fees to external attorneys	57	26	36	22
Fees to auditors	29	34	10	17
Fees to consultants	52	69	5	52
Fees to FTSE (ATHEX)	15	17		
IT fees			32	72
DSS operator fees		2		2
Fees to training consultants		4		4
Building certification (KION)		37		37
Other fees	12	58	12	50
<b>Total</b>	<b>277</b>	<b>349</b>	<b>124</b>	<b>273</b>

In Q1 2008 third party fees and expenses amounted to €277 thousand vs. €349 thousand in the corresponding period in 2007, reduced by 20.6%. Third party fees and expenses include the remuneration of the doctor at work, tax seminars, communication fees etc.

## Remuneration of the Boards of Directors of the Group and the Company

The remuneration of the Members of the Boards of Directors of the companies of the Group amounted to €112 thousand in Q1 2008 vs. €102 thousand in the corresponding period last year. This amounts in Q1 2008 includes €74 thousand as remuneration of the Chief Executive Officer (including a provision of €11 thousand for holiday remuneration) and €38 thousand for the members of the BoD. The amounts for the corresponding period in 2007 were €79 thousand and €23 thousand respectively.

The remuneration of the Members of the Board of Directors of HELEX for the period from 1.1 to 31.03.2008 amounted to €29 thousand, compared to €17 thousand for 2007.

## 7.10. Utilities

Utilities	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
Electricity	175	76	163	43
Water	5	5	5	1
Internet	35	41	15	12
Telephone	108	133	39	41
Leased lines	26	42	14	80
<b>Total</b>	<b>349</b>	<b>297</b>	<b>236</b>	<b>177</b>

The increase in electricity expenses in the first quarter is due to the new IT and security equipment that have been purchased by the Group in the new building, which consume considerably more electricity.

### 7.11. Building / equipment management

Building Management Expenses	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
Cleaning and building security services	115	114	48	62
Upkeep	10	9		1
Building - electronic equipment ins. premium	34	25	36	15
Insurance premiums against civil liability	26	37	22	37
Dematerialized Securities System insurance premium	77	76	77	76
Building repair and maintenance - other equipment	34	35	15	15
<b>Total</b>	<b>296</b>	<b>296</b>	<b>198</b>	<b>206</b>

The building and equipment management expenses remained at the same levels in almost all breakdown categories, compared to the same period last year.

### 7.12. Marketing and advertising expenses

Marketing and advertising expenses	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
Conference and reception expenses	18	13	7	
Working lunches	6	5	2	2
Other promotion expenses	29	24	8	4
Hosting expenses	7	1	2	
<b>Total</b>	<b>60</b>	<b>43</b>	<b>19</b>	<b>6</b>

The increase in marketing and advertising expenses is mainly due to the printing and mailing of the information brochures for EN.A. which were sent to thousand of investors and cost €16 thousand.



### 7.13. Other expenses

Other Expenses	Group		Company	
	31.3.2008	31.3.2007	31.3.2008	31.3.2007
Stationery	30	17	21	12
Consumables	15	32	13	23
Travel expenses	55	60	20	20
Transportation & postal costs	56	10	9	6
Publication expenses	15	12	6	3
Subscriptions to prof. organizations and fees	90	96	40	8
Donations	33	19	2	
Storage fees	35	24	11	9
Competition Authority fees		280		280
Investment in Slovenia expenses	87		87	
Previous fiscal year expenses (invoices)	33	55	28	
Rents	11	128	18	31
Egypt project expenses	57	6		
Other	10		3	
Provisions for extraordinary risk		320		200
Other	20	30	17	46
<b>Total other expenses</b>	<b>547</b>	<b>1,089</b>	<b>275</b>	<b>638</b>

Other expenses in Q1 2008 amounted to €547 thousand vs. €1.089m in Q1 2007, a 49.7% reduction, mainly due to the fact that in Q1 2008 a charge of €280 thousand was made for strategic consultant expenses as well as a provision of €320 thousand for other risk, while Q1 2008 was burdened with expenses for the project of obtaining a controlling stake in the Ljubljana Stock Exchange in the amount of €87 thousand, as well as the Egypt project.

## 7.14. Clients and other receivables

All claims are short term and, therefore, no discounting is required on the date of the balance sheet. The breakdown of the clients and the other receivables are shown in the following table:

Clients & other receivables	Group		Company	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
<b>Clients</b>				
Clients	6,476	6,762	2,889	3,224
Minus: provisions	(1,110)	(1,110)	(100)	(100)
<b>Total</b>	<b>5,366</b>	<b>5,652</b>	<b>2,789</b>	<b>3,124</b>
<b>Other receivables</b>				
Tax withheld on the sale of participations (ATHEX)	415	415	16	16
Taxes withheld on deposits	807	652	62	218
VAT refundable	29	106		
Other withheld taxes	17	31	17	18
Tax (0.15%) Law 2579 (T+3)	2,015	740	2,015	740
Accrued income (interest)	1,272	1,063	299	173
Prepaid non accrued expenses	879	875	429	310
Premayments and credits	36	36	6	6
FY 2001 claim (CSD)	739	739	739	739
Checks receivable	75	46	15	
Claim from ATHEX		0	40	40
Other debtors	5	6	13	5
<b>Total</b>	<b>6,289</b>	<b>4,709</b>	<b>3,651</b>	<b>2,265</b>

The increase in the 0.15% tax on transactions observed is due to the sizeable increase of transactions of the three last trading days of March 2008 compared to December 2007.

Provisions for bad debts	Group	Company
<b>Balance on 31.12.07</b>	<b>1,110</b>	<b>100</b>
Charge to the income statement	0	0
<b>Balance on 31.03.08</b>	<b>1,110</b>	<b>100</b>

## 7.15. Securities

The Greek State and bank bonds that the Group possesses are held for commercial purposes.

The total value of the bonds (Greek State and bank bonds) on 31.03.2008 amounts to €17.3m and breaks down as follows:

ATHEX BOND PORTFOLIO - 31.3.2008									
(Amounts in euro)									
ISIN	Bank	Issue date	Maturity date	Purchase price	Interest	Total value	Valuation 31.12.2007	Valuation 31.3.2008	Valuation difference 31.3.2008
GR0114015408	Piraeus	5/2/2003	18/4/2008	5,000,000.00	3.50%	5,043,000.00	4,988,500.00	4,998,000.00	9,500.00
GR0114015408	Piraeus	5/2/2003	18/4/2008	1,000,000.00	3.50%	1,010,200.00	997,700.00	999,600.00	1,900.00
				<b>6,000,000.00</b>		<b>6,053,200.00</b>	<b>5,986,200.00</b>	<b>5,997,600.00</b>	<b>11,400.00</b>
XS0261785504	Alpha	20/7/2006	20/7/2016	4,000,000.00	4.304%	4,012,000.00	3,880,000.00	3,760,000.00	-120,000.00
XS0216343524	Alpha	5/4/2005	5/4/2012	4,000,000.00	4.026%	4,017,200.00	3,970,000.00	3,840,000.00	-130,000.00
XS0172122904		11/7/2003	29/7/2049	4,000,000.00	5.492%	4,240,000.00	4,050,000.00	3,740,000.00	-310,000.00
				<b>12,000,000.00</b>		<b>12,269,200.00</b>	<b>11,900,000.00</b>	<b>11,340,000.00</b>	<b>-560,000.00</b>
<b>GRAND TOTAL</b>				<b>18,000,000.00</b>		<b>18,322,400.00</b>	<b>17,886,200.00</b>	<b>17,337,600.00</b>	<b>-548,600.00</b>
(A) PROVISION FOR LOSS FROM NBG BOND: XS 0172122904							<b>-40,000.00</b>		<b>-10,000.00</b>
OTHER BANK EXPENSES									<b>-4,000.00</b>
TOTAL FOR THE PERIOD									<b>562,600</b>

In the first quarter of 2008 no bonds in the HELEX Group portfolio were liquidated.

(A) Due to the possibility that the bond will be called in six years, when a loss of €240 thousand will be recognized, it was decided to apportion the abovementioned loss. In Q1 2008 a provision of €10 thousand was made, included in the account Profits/ losses from participations and securities.

The breakdown of the cash at hand and at bank of the Group is as follows:

	Group		Company	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
Repos	0	18,756		
Time deposits	177,002	139,409	70,375	59,827
Sight deposits	1,292	1,541	755	729
Cash at hand	7	4	4	1
<b>Total</b>	<b>178,301</b>	<b>159,710</b>	<b>71,134</b>	<b>60,557</b>

The cash at hand and at bank of the Group are invested in short term interest bearing instruments in order to maximize the benefits for the companies of the Group, in accordance with the policy set by the Strategic Investments Committee of HELEX.

## 7.16. Assets

The book value of the buildings and equipment of the Group on 31.03.2008 is summarily presented in the following table:

Asset	31/12/2007			31/3/2008				
	Purchase or valuation value	Accumul. Depr.	Book value	Period additions	Period reductions	Depr. for the period	Deprec. Reduction	Book value
Plots of land	20,657	0	20,657					20,657
Buildings and construction	29,228	4,741	24,487	3		357		24,133
Machinery & other equip.	833	817	16			2		14
Means of transport	89	88	1					1
Furniture	703	520	183		174	10	172	171
IT & electronic systems	4,175	1,577	2,598	121	19	255	19	2,464
Comm. & other equip.	840	300	540	1	66	34	56	497
Intangible assets - Software	1,321	890	431			47		384
<b>Total</b>	<b>57,846</b>	<b>8,933</b>	<b>48,913</b>	<b>125</b>	<b>259</b>	<b>705</b>	<b>247</b>	<b>48,321</b>

Analysis of the Assets of the Group per category in the Balance Sheet of 31.3.2008				
	Buildings			
	Athinon Ave.	Pesmazoglou	Mayer	Total
	(own use)	(Properties to be sold)		
Plots of land	11,800	6,757	2,100	20,657
Construction	16,740	3,379	4,014	24,133
Other equipment	4		10	14
Means of transportation	1			1
Furniture and utensils	167	4		171
Electronic systems	2,464			2,464
Communication & other equip.	497			497
Intangibles	384			384
<b>Total</b>	<b>32,057</b>	<b>10,140</b>	<b>6,124</b>	<b>48,321</b>

The tangible and intangible assets of the Group on 31.03.2008 are analyzed as follows:

HELEX GROUP	TANGIBLE ASSETS						Total
	Plots of Land	Buildings and Construction	Machinery & other equip.	Means of Transportation	Furniture fittings and equip.	Intangible Assets Software	
<b>Acquisition and valuation on 31/12/2006</b>	28,657	14,371	904	89	21,154	904	<b>66,079</b>
							<b>0</b>
Additions for the period in 2007		16,500	0	0	3,837	416	<b>20,753</b>
Reductions for the period in 2007	(8,000)	(1,643)	(71)	0	(19,271)	0	<b>(28,985)</b>
<b>Acquisition and valuation on 31/12/2007</b>	<b>20,657</b>	<b>29,228</b>	<b>833</b>	<b>89</b>	<b>5,720</b>	<b>1,320</b>	<b>57,847</b>
							<b>0</b>
<b>Accumulated depreciation on 31/12/2006</b>	0	3,784	869	86	20,855	778	<b>26,372</b>
							<b>0</b>
Depreciation for the period in 2007	0	1,029	14	2	785	111	<b>1,941</b>
Depreciation reduction 2007	0	(72)	(66)	0	(19,241)	0	<b>(19,379)</b>
<b>Accumulated depreciation on 31/12/2007</b>	<b>0</b>	<b>4,741</b>	<b>817</b>	<b>88</b>	<b>2,399</b>	<b>889</b>	<b>8,934</b>
<b>Book value</b>							
on 31/12/2006	28,657	10,587	35	3	299	126	<b>39,708</b>
on 31/12/2007	<b>20,657</b>	<b>24,487</b>	<b>16</b>	<b>1</b>	<b>3,321</b>	<b>431</b>	<b>48,913</b>

HELEX GROUP	TANGIBLE ASSETS						Total
	Plots of Land	Buildings and Construction	Machinery & other equip.	Means of Transportation	Furniture fittings and equip.	Intangible Assets Software	
<b>Acquisition and valuation on 31/12/2007</b>	20,657	29,228	833	89	5,720	1,320	<b>57,847</b>
<b>Additions for the period in 2008</b>		3			122		<b>125</b>
Reductions for the period in 2008					(259)		<b>(259)</b>
<b>Acquisition and valuation on 31/3/2008</b>	<b>20,657</b>	<b>29,231</b>	<b>833</b>	<b>89</b>	<b>5,583</b>	<b>1,320</b>	<b>57,713</b>
<b>Accumulated depreciation on 31/12/2007</b>	0	4,741	817	88	2,399	889	<b>8,934</b>
Depreciation for the period in 2008		357	2		299	47	<b>705</b>
Accumulated depreciation reduction 2008					(247)		<b>(247)</b>
<b>Accumulated depreciation on 31/3/2008</b>	<b>0</b>	<b>5,098</b>	<b>819</b>	<b>88</b>	<b>2,451</b>	<b>936</b>	<b>9,392</b>
<b>Book value</b>							
on 31/12/2007	20,657	24,487	16	1	3,321	431	<b>48,913</b>
on 31/03/2008	<b>20,657</b>	<b>24,133</b>	<b>14</b>	<b>1</b>	<b>3,132</b>	<b>384</b>	<b>48,321</b>

The tangible and intangible assets of HELEX on 31.03.2008 are analyzed as follows:

HELEX	TANGIBLE ASSETS						Total
	Plots of Land	Buildings & Constr.	Machinery & other equip.	Means of Transportation	Furniture fittings and equip.	Intangible assets	
<b>Acquisition and valuation value on 31/12/2006</b>	<b>20,100</b>	<b>6,781</b>	<b>115</b>	<b>6</b>	<b>2,666</b>	<b>882</b>	<b>30,550</b>
Additions in 2007		16,500			746		17,246
Reductions in 2007	(8,000)	(1,549)	(38)		(1,908)		(11,495)
<b>Acquisition and valuation value on 31/12/2007</b>	<b>12,100</b>	<b>21,732</b>	<b>77</b>	<b>6</b>	<b>1,504</b>	<b>882</b>	<b>36,301</b>
<b>Accumulated depreciation on 31/12/2006</b>		<b>900</b>	<b>90</b>	<b>4</b>	<b>2,587</b>	<b>756</b>	<b>4,337</b>
Depreciation for the period in 2007		668	8	1	120	101	898
Depreciation reduction 2007			(36)		(1,902)		(1,938)
<b>Accumulated depreciation on 31/12/2007</b>	<b>0</b>	<b>1,568</b>	<b>62</b>	<b>5</b>	<b>805</b>	<b>857</b>	<b>3,297</b>
<b>Book value on 31/12/2006</b>	<b>20,100</b>	<b>5,881</b>	<b>25</b>	<b>2</b>	<b>79</b>	<b>126</b>	<b>26,214</b>
<b>on 31/12/2007</b>	<b>12,100</b>	<b>20,164</b>	<b>15</b>	<b>1</b>	<b>699</b>	<b>25</b>	<b>33,004</b>

HELEX	TANGIBLE ASSETS						Total
	Plots of Land	Buildings & Construction	Machinery & other equip.	Means of Transportation	Furniture fittings and equip.	Intangible assets	
<b>Acquisition and valuation on 31/12/2007</b>	<b>12,100</b>	<b>21,732</b>	<b>77</b>	<b>6</b>	<b>1,504</b>	<b>882</b>	<b>36,301</b>
Additions in 2008		3			4	0	7
Reductions for the period in 2008					(85)	0	(85)
<b>Acquisition and valuation value on 31/3/2008</b>	<b>12,100</b>	<b>21,735</b>	<b>77</b>	<b>6</b>	<b>1,423</b>	<b>882</b>	<b>36,223</b>
<b>Accumulated depreciation on 31/12/2007</b>		<b>1,568</b>	<b>62</b>	<b>5</b>	<b>805</b>	<b>857</b>	<b>3,297</b>
Depreciation for the period in 2008		271	1	0	46	15	333
Depreciation reduction 2008					(81)		(81)
<b>Accumulated depreciation on 31/3/2007</b>	<b>0</b>	<b>1,839</b>	<b>63</b>	<b>5</b>	<b>770</b>	<b>872</b>	<b>3,549</b>
<b>Book value on 31/12/2007</b>	<b>12,100</b>	<b>20,164</b>	<b>15</b>	<b>1</b>	<b>699</b>	<b>25</b>	<b>33,004</b>
<b>on 31/3/2008</b>	<b>12,100</b>	<b>19,896</b>	<b>14</b>	<b>1</b>	<b>653</b>	<b>10</b>	<b>32,674</b>

### Buildings of the Group (at 1 Pesmazoglou St and at Acharnon & Mayer)

The plots and buildings of the Group were valued in 2004 at the fair value, based on the assessment of an independent estimator during the transformation date to IFRS (1/1/2004). Their value was estimated as the average of the revenues and comparable items methods of valuation on the transition date. These fair values were the deemed cost of these particular buildings. During the first quarter, it was assigned to the Body of Sworn-In Valuers of Greece to prepare an estimate of the value of the buildings at 1 Pesmazoglou St. and at 17 Acharnon St. This study showed a value greater than the book value on the balance sheet of 31.3.2008, and as a result an impairment of the value of the properties is not required. Due to the state aim of the Group to sell the buildings at 1 Pesmazoglou St and at 17 Acharnon St. no goodwill was recognized for the building in order to adjust the book value with the value that resulted from the evaluation (IFRS-5).

## HELEX Building at 110 Athinon Ave.

At the same time that the construction of the new HELEX building on 110 Athinon Ave was completed, the relocation of the departments of the Group and the equipment commenced, which was completed in the autumn of 2007. The HELEX Group, taking into consideration the increased valuations in the land in the area where the building is located, and in the framework of the accounting principles adopted by the Group (IAS 16, "Property, Plant and Equipment"), assigned the task of estimating the value of the new building and the portion of land corresponding to it to an independent estimator. In his report, the estimator (Estimation of value report No 6, 23/19/8564 A/26.10.2007) reports that the value of the land is €10,000,000 and of the building €16,500,000, i.e. a total value of €26,500,000. Given that the payment in kind method was used, the need arose, in order for the plot of land and the building to be reflected correctly, to create a reserve (€13,951,386.51) which arises from the revaluation of the plot of land in the amount of €3,880,000 and of the building in the amount of €10,071,386.51, which increased the equity of the Company. At the same time a deferred tax liability in the amount of €3,487,846.63 was created, reducing the equity.

	LAND	BUILDING
Book value - 31.12.2006	18,000	
Receipt of supplementary cash consideration	(7,000)	
Official value for payment in kind	(4,880)	4,880
Capitalization of land-related expenses		1,549
Capital gains	3,880	10,071
<b>Estimator's valuation</b>	<b>10,000</b>	<b>16,500</b>

## 7.17. Participations and other long term receivables

	Group		Company	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
Participation in the Auxiliary Clearing Fund (note 7.28)	3,010	3,010		
Participation in ANNA	1	1	1	1
Rent guarantees	22	22	1	1
Guarantees (PPC, automobile, NBG safety boxes, Admin. Committee reserve, Reuters)	48	48	45	45
Participations in subsidiaries			237,988	237,988
Valuation from subsidiaries due to stock options			228	228
<b>Total</b>	<b>3,081</b>	<b>3,081</b>	<b>238,263</b>	<b>238,263</b>

The breakdown of the participations of the parent company HELEX in the subsidiaries of the Group on 31.3.2008 is shown in the following table:

	% of direct participation	Number of shares	Valuation 31.12.2007	Valuation 31.03.2008
<b>ATHEX</b>	100	5,467,907	234,154	234,154
<b>TSEC</b>	66.10	66,100	3,834	3,834
<b>Total</b>			<b>237,988</b>	<b>237,988</b>



## 7.18. Suppliers and other Liabilities

All liabilities are short term and, therefore, no discounting on the date of the balance sheet is required. The breakdown of the suppliers and the other liabilities are shown in the following table:

	Group		Company	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
Suppliers	5,651	8,016	1,333	2,247
Checks payable	54	212	26	98
Capital Market Commission Fee	1,782	4,432	964	2,442
Client advances	443	427		
Various creditors	254	379	24,316	24,339
Accrued third party services	755	697	806	403
Accrued third party remuneration & exp.	694	63	39	13
Employee holiday payment provision	427	15	186	
Tax on stock sales 0.15%	8,946	11,101	8,946	11,101
Tax on salaried services	100	325	45	147
Tax on serevances	11	41	6	15
Tax on external associates	5	20	4	12
Other taxes	170	202	204	158
Dividends payable	69	98	247	98
<b>Total</b>	<b>19,361</b>	<b>26,028</b>	<b>37,122</b>	<b>41,073</b>

HELEX, as the successor to the Central Securities Depository, based on article 9 (2) of Law 2579/88 as amended by Law 2742/99 acts as an intermediary and collects from ATHEX members the tax (0.15%) on stock sales that take place on ATHEX. The amount of €8,946 thousand corresponds to the tax (0.15%) on stock sales that has been collected for March 2008 and will be turned over to the Greek State in April 2008.

## 7.19. Provisions

	Note	Group		Company	
		31.3.2008	31.12.2007	31.3.2008	31.12.2007
Staff retirement obligation	7.8	1,782	1,716	904	868
Legal claims against the Greek State	(a)	4,019	4,019	4,019	4,019
Other provisions	(b)	812	812	361	361
<b>Total</b>		<b>6,613</b>	<b>6,547</b>	<b>5,284</b>	<b>5,248</b>

	Note	Table of changes in provisions - Group				
		Balance on 31.12.07	Used	Additions	Reductions	Balance on 31.3.2008
Staff retirement obligation		1,716		66		1,782
Legal claims against the Greek State	(a)	4,019				4,019
Provisions for other risk	(b)	812				812
<b>Total</b>		<b>6,547</b>	<b>0</b>	<b>66</b>	<b>0</b>	<b>6,613</b>

	Notes	Table of changes in provisions - HELEX				
		Balance on 31.12.07	Used	Additions	Reductions	Balance on 31.3.2008
Staff retirement obligation		868		36		904
Legal claims against the Greek State	(a)	4,019				4,019
Provisions for tax liability for unaudited fiscal years	(b)	361				361
<b>Total</b>		<b>5,248</b>	<b>0</b>	<b>36</b>	<b>0</b>	<b>5,284</b>

- (a) In order for HELEX (CSD) to deduct the tax corresponding to the Capital Market Commission fee, it requests its return from the Greek Government after it has adjusted it. In 2004, based on Court judgments, a tax paid in 1999 in the amount of €3.4 million as well as 2001 tax in the amount of €0.7 million were returned. HELEX (CSD) has made provisions for these amounts because it believes that the Greek State shall recourse to higher courts.
- (b) The Group has made provisions against various risks in the amount of €812 thousand in order to be covered against their occurrence.

## 7.20. Grants and other long term obligations

It concerns grants a) by the Ministry of Northern Greece in the amount of €224 thousand for the purchase of equipment in order for TSEC to advance its activities in northern Greece; b) from the Kleisthenis program for ATHEX in the amount of €178 thousand; c) from the Eurosignal program for ATHEX in the amount of €116 thousand, as well as withholding for compensation (Law 103/75) in the amount of €51 thousand.

## 7.21. Deferred Taxes

The deferred taxes accounts are analyzed as follows:

Deferred Tax	Group		Company	
	31.3.08	31.12.07	31.3.08	31.12.07
Revaluation of intangible assets	239	262	37	38
Valuation of securities & participations	117	117	117	117
Revaluation of tangible assets	550	507	410	391
Pension and other staff retirement obligations	445	430	226	217
<b>Deferred Tax obligation</b>	<b>1,351</b>	<b>1,316</b>	<b>790</b>	<b>763</b>

The deferred income tax is calculated based on the temporary differences, which arise between the book value of the assets and the liabilities included in the financial statements, that the tax assessment of their value based on tax legislation.

## 7.22. Income Tax

The Management of the Group-based on incentives provided by the tax legislation- plans its policy in order to minimize tax obligations. On this basis, it is assumed that the profits of the period realized by the Company and its subsidiaries will be allocated to non taxed reserves at the maximum allowable amount.

Non deductible expenditures includes mainly provisions, various expenses as well as amounts considered by the company not justifiable as production expenses in possible tax audits and which are readjusted by the Company when the income tax is calculated.

<b>Tax liability</b>	<b>GROUP 31.3.2008</b>	<b>GROUP 31.3.2007</b>	<b>COMPANY 31.3.2008</b>	<b>COMPANY 31.3.2007</b>
31.12.	14,976	16,149	9,993	6,270
Income tax expense	6,800	9,274	4,102	5,382
Taxes paid	0	0	0	0
<b>31.03.</b>	<b>21,776</b>	<b>25,423</b>	<b>14,095</b>	<b>11,652</b>

<b>Income Tax</b>	<b>HELEX Group</b>		<b>HELEX</b>	
	<b>31.3.2008</b>	<b>31.3.2007</b>	<b>31.3.2008</b>	<b>31.3.2007</b>
Income Tax	6,800	9,274	4,102	5,382
Deferred Tax	(37)	(23)	(26)	(231)
<b>Income Tax</b>	<b>6,763</b>	<b>9,251</b>	<b>4,076</b>	<b>5,151</b>

Reconciliation of the income tax with profits/ losses before tax on the basis of the applicable ratios and the tax expense is as follows:

<b>Income Tax</b>	<b>HELEX Group</b>		<b>HELEX</b>	
	<b>31.3.2008</b>	<b>31.3.2007</b>	<b>31.3.2008</b>	<b>31.3.2007</b>
Profits before taxes	25,173	33,113	15,134	18,530
Tax 25% (2007: 25%)	6,293	8,278	3,784	4,632
Tax on non-taxable income				
Tax on expenses not tax exempted	470	973	293	519
<b>Income tax</b>	<b>6,763</b>	<b>9,251</b>	<b>4,076</b>	<b>5,151</b>

Non-taxable income refers mainly to dividend income from subsidiaries, which is eliminated on a consolidated basis. Thus the tax rate calculated on the accounting profits increases, since the corresponding taxable profits are larger. Furthermore, the resultant effective tax rate on the consolidated profits is larger than the nominal tax rate in effect because – in the current fiscal year- there were intra-Group transactions. This resulted in the sum (from the subsidiary companies) of the tax to be greater than that which would have been, had the nominal tax rate applied on consolidated profits, since it is the profits of each company separately that are subject to taxation, and not the consolidated profits.

All the companies of the Group have been audited up to and including fiscal year 2004. The only unaudited company of the Group for fiscal year 2005 is TSEC, since in April 2008 the tax audit for CSD for fiscal year 2005 was completed. The status of the companies of the Group regarding the tax audits, per fiscal year, is as follows:

	<b>2005</b>	<b>2006</b>	<b>2007</b>
<b>ATHEX</b>	x	-	z
<b>CSD</b>	x	Absorbed by HELEX	
<b>ADECH</b>	x		
<b>TSEC</b>	-	-	z
<b>HELEX</b>	x	-	z

(-) Tax audit has not begun

(x) Tax audits completed

(z) The tax declarations have not been submitted

**ATHEX:** Only fiscal year 2006 remains unaudited.

**CSD:** The tax audit for fiscal year 2005 and 2004 was completed in April 2008. The tax audit report has been delivered assessing taxes and penalties in the amount of €48 thousand which was

paid. A provision had already been made in previous fiscal years so the fiscal year results were not burdened. For CSD, the 2006 fiscal year will be audited by HELEX, since the merger was completed in November 2006.

**ADECH:** The 2006 fiscal year for ADECH will be audited by HELEX since the merger was completed in November 2006.

**TSEC:** The 2005-2006 fiscal years remain unaudited.

**HELEX:** The 2006 fiscal year has not been audited.

## 7.23. Share Capital and Reserves

### a) Share Capital

On 1.1.2005 the share capital of the company consisted of 71,088,173 shares with a par value of €5.05 per share, i.e. €358,995,273.64.

In May 2005 it was decided to return share capital to the shareholders in the amount of €143,972,449.15, or €2.05 per share (excluding the 857,710 own shares). Thus the share capital was reduced to €213,264,519.00 and the par value to €3.00.

The 1<sup>st</sup> Repetitive General Shareholders Meeting on 19.9.2005, approved the reduction in the share capital of the company by €2,573,130.00, due to the cancellation of 857,710 own common registered shares, which were the result of a share buy-back, based on article 16 of Law 2190/1920 as it applies, with a par value of €3.00 per share. The loss after the cancellation of these shares (€379 thousand) was offset with the share premium reserve.

Following these corporate actions, the share capital of the company amounted to €210,691,389.00 divided into 70,230,463 common registered shares with a par value of €3.00 each.

The BoD of HELEX decided on 23.5.06 to return part of the share capital to shareholders by a corresponding decrease in the par value of the share. In particular, it decided the return of capital in the amount of €87,788,078.75 or €1.25 per share for the 70,230,463 shares. Thus the share capital of the Company amounted to €122,903,310.25 divided into 70,230,463 shares with a par value of €1.75 per share.

In December 2006, HELEX Group executives exercised stock option rights on 41,000 shares. As a result the number of HELEX shares outstanding increased to 70,271,463, the share capital increased by €71,750.00 to €122,975,060.25 and the Share Premium Reserve increased to €91,874,226.91.

The Repetitive General Meeting of shareholders of 24.5.2007 approved another share capital return to shareholders. In particular it decided the return of capital in the amount of €35,135,731.50 or €0.50 per share for the 70,271,463 HELEX shares outstanding. The cut-off date for the right to this share capital return was on 2.7.2007, and its payment commenced on 12.7.2007. The share capital of HELEX, following the share capital return of €0.50 per share, amounted to €87,839,328.75 divided into 70,271,463 common registered shares with a par value of €1.25 each.

In November 2007 HELEX Group executives exercised stock option rights on 105,500 shares and in December 108,600, and as a result on 31.12.2007 the number of shares outstanding became 70,485,563, the share capital increased to €88,106,953.75 and the Share Premium Reserve increased to €94,279,104.91, as shown in the table below:

	Number of shares	Par value	Share Capital	Share Premium
<b>31.12.06</b>	70,271,463	1.75	122,975,060.25	91,874,226.91
<b>Reduction/ Share capital return</b>	-	(0.5)	(35,135,731.50)	-
	70,271,463	1.25	87,839,328.75	91,874,226.91

	Number of shares	Par value	Share Capital	Share Premium
<b>Stock Option 1<sup>st</sup> Program 2<sup>nd</sup> Phase</b>	105,500	1.25	131,875.00	316,500.00
<b>TOTAL</b>	<b>70,376,963</b>	<b>1.25</b>	<b>87,971,203.75</b>	<b>92,190,726.91</b>
<b>Stock Option 2<sup>nd</sup> Program 1<sup>st</sup> Phase</b>	108,600	1.25	135,750.00	2,088,378.00
<b>TOTAL 31.03.2008</b>	<b>70,485,563</b>	<b>1.25</b>	<b>88,106,953.75</b>	<b>94,279,104.91</b>

## b) Reserves

	HELEX Group		HELEX	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
Regular Reserve	9,842	9,842	8,499	8,499
Tax free and specially taxed reserves	37,218	37,218	20,728	20,728
Real estate revaluation reserves	15,525	15,525	12,970	12,970
Other	1,119	1,119	38	38
Reserve from stock option plan to employees	1,484	1,054	854	654
<b>Reserves</b>	<b>65,188</b>	<b>64,758</b>	<b>43,089</b>	<b>42,889</b>

Through the distribution of dividends for fiscal year 2006, the regular reserve of HELEX increased by €2,287 thousand, and as a result the total regular reserve of the Group amounts to €9,842 thousand. During the distribution of the profits for fiscal year 2007, following the approval by the Annual General Meeting of HELEX shareholders on 14.5.2008, the regular reserve is expected to be increased by €3,963 thousand.

The specially-taxed and non-taxable reserves have been formed, as shown in the table above, in accordance with the provisions of the tax legislation, from non-taxable or specially-taxed income (profit from stock sales etc.). If it is decided to that these reserves be distributed, tax will have to be paid, based on the income tax rates in effect at the time of distribution (25% in 2008). If these reserves were to be distributed in 2008, a tax liability of approximately €10m would have been incurred (the formed reserves from the revaluation of buildings are not taken into consideration).

## 7.24. Dividend Income

The BoD of ATHEX will propose to the Annual General Meeting of shareholders on 6.5.2008 the distribution of €10 per share, in total €54,679,070. Based on the above the Company will collect the dividend payment paid by its 100% subsidiary ATHEX in its entirety.

TSEC will not pay a dividend for fiscal year 2007.

HELEX recognizes the dividends that it will receive from its subsidiaries after their approval by that subsidiary's Annual General Meeting.

## 7.25. Transactions with parties associated with the Group and the Company

The value of transactions and the balances of the HELEX Group with related parties are analyzed in the following table:

	Group		Company	
	31.3.2008	31.12.2007	31.3.2008	31.12.2007
Transactions and remuneration of management executives and members of the BoD	384	514	231	250

The balances and the intra-Group transactions of the companies of the Group on 31.03.2008 are shown in the following tables:

INTRA-GROUP BALANCES (in €)			
Company	HELEX	ATHEX	TSEC
<b>HELEX</b>			
Claims	-	39,963.56	12,677.50
Liabilities	-	24,109,427.26	835.35
<b>ATHEX</b>			
Claims	24,109,427.26	-	2,987.70
Liabilities	39,963.56	-	54,811.90
<b>TSEC</b>			
Claims	835.35	54,811.90	-
Liabilities	12,677.50	2,987.70	-

INTRA-GROUP REVENUES-EXPENSES (in €)			
Company	HELEX	ATHEX	TSEC
<b>HELEX</b>			
Revenue	-	95,840.00	2,250.00
Dividend income	-	-	-
Expenses	-	66,606.37	10,000.00
<b>ATHEX</b>			
Revenue	66,606.37	-	2,250.00
Dividend income	-	-	-
Expenses	95,840.00	-	130,965.00
<b>TSEC</b>			
Revenue	10,000.00	130,965.00	-
Dividend income	-	-	-
Expenses	2,250.00	2,250.00	-

Intra-Group transactions concern support services (accounting, security, administrative services, IT services etc.) which are invoiced at prices comparative to those between third parties.

## 7.26. BoD composition of the Companies of the HELEX Group

The members of the Boards of Directors of the Companies of the Group on 31.03.2008 are listed in the following tables:

HELLENIC EXCHANGES	
Name	Position
Iakovos <b>Georganas</b>	Chairman
Ulysses <b>Kyriakopoulos</b>	Vice Chairman, independent non-executive member
Spyros <b>Capralos</b>	Chief Executive Officer, Executive Member
Aygoystinos <b>Vitzilaos</b>	Non-executive member

HELLENIC EXCHANGES	
Name	Position
Vassilios <b>Drougas</b>	Non-executive member
Artemis <b>Theodoridis</b>	Non-executive member
Antonios <b>Kaminaris</b>	Non-executive member
Nikolaos <b>Karamouzis</b>	Non-executive member
Nikolaos <b>Milonas</b>	Independent non-executive member
Ioannis <b>Pehlivanidis</b>	Non-executive member
Nikolaos <b>Chryssochoides</b>	Non-executive member

  

ATHENS EXCHANGE	
Name	Position
Spyros <b>Capralos</b>	Chairman
Socratis <b>Lazaridis</b>	Vice Chairman
Panayotis <b>Drakos</b>	Member
Eleftherios <b>Kourtalis</b>	Member
Dionisis <b>Linaras</b>	Member
Konstantinos <b>Pentedeckas</b>	Member
Ilias <b>Skafidas</b>	Member

  

THESSALONIKI STOCK EXCHANGE CENTRE	
Name	Position
Spyros <b>Capralos</b>	Chairman and Chief Executive Officer
Pavlos <b>Lazaridis</b>	Vice Chairman
Christodoulos <b>Antoniadis</b>	Member
Dimitrios <b>Bakatselos</b>	Member
Giorgos <b>Milonas</b>	Member
Giorgios <b>Pervanas</b>	Member
Alexandros <b>Haitoglou</b>	Member

The members of the Boards of Directors of the companies of the Group which participate in the capital of other companies with a stake larger than 20% are listed in the following table:

BoD Member	Company	Relationship	Participation (%)
1	Pentedeckas Brokerage	Shareholder	84.76
	Softecon	Shareholder	3.04
	Haitoglou Bros.	Shareholder	25.51
2	Haitoglou-Hartel	Shareholder	38
	Ergoktimatiki Makedonias	Shareholder	40
	Evzoniki Protipos Tyrokomiki S.A.	Shareholder	40
3	G. A. Pervanas Brokerage	Shareholder	85
4	N. Chryssochoides Brokers	Shareholder	70
5	Bakatselos Bros S.A.	Shareholder	83
	Geolab S.A.	Shareholder	40
	Hellenic Energy	Shareholder	50
	El. En. Llb	Shareholder	100
6	Alumil	Shareholder	48.4
7	Kyro International Trade Srl	Shareholder	> 20
	Kof S.A.	Shareholder	30
	S&B Industrial Minerals S.A.	Shareholder	22.066



Moreover, no business relationship, agreement, contract or transaction exists between the Company and companies in the capital and management of which members of the Board of Directors or/ and the main shareholders of the Company participate that do not arise within the framework of their usual activity.

The relationships of the company with related parties are described in detail in the recent annual report of HELEX Group.

As part of IFRS 24 "Related-Party Disclosures" it is reported that there are no relations, transactions, control or material influence of related parties that are applicable under paragraph 3 of IFRS 24 in conjunction with the definitions of paragraph 5 of IFRS 24.

## 7.27. Profits per share and dividends

Based on the balance sheet results of 31.12.2007, the BoD proposed the distribution of a dividend of €0.75/share (increased by 50% compared to the dividend of €0,50 per share for fiscal year 2006) for the 70,485,563 shares of the company, that is a total dividend payout of €52.86m.

Following the approval for the dividend distribution by the Annual General Meeting of HELEX on 14.5.2008, the payment of the dividend will commence (26.5.2008) to HELEX shareholders. The 2007 dividend is included in equity in the financial statements of 31.3.2008 and will be transferred to dividends payable following its approval by the Annual General meeting of HELEX shareholders. The balance of the dividends payable by HELEX for previous fiscal years is included in the account "Suppliers" (note 7.17) and amounts to €69 thousand.

In Q1 2008, the net after tax profits amounted to €18.4m or €0.26 per share, compared with the €23.8m or €0.34 per share for the corresponding period in 2007.

## 7.28. Auxiliary Fund Management

The Capital Market Commission, with resolution 2/392/26.7.2006 (Government Gazette B' 1195/31-8-2006) of its Board of Directors, appointed the Central Securities Depository (merged with HELEX) as administrator and custodian of the Auxiliary Fund for the Settlement of Transactions on Athens Exchange.

HELEX took over on 31.8.2006 from the Guarantee Fund €182,885,314.04 distributed to the accounts of its members. All actions and procedures described in decisions 1 and 2/392/26.7.95 (Government Gazette B' 1195/31-8-2006) of the BoD of the Capital Market Commission were followed, so that the new administration of the Auxiliary Fund would start smoothly.

Each member of the cash market of Athens Exchange has an account. The value of the account of each Member is determined based on the funds paid into the Auxiliary Fund by each Member, and is increased by revenue of the Auxiliary Fund and reduced by the operation expenses and management of its assets, as well as with the cost of risk management, as determined by the administrator of the Auxiliary Fund. The revenue and expenses are distributed to the Members and to Athens Exchange depending on the size of their account or their contribution to the Auxiliary Fund.

The cash of the Auxiliary Funds is invested, in Euro denominated bank accounts and bonds with a duration of up to one year.

Members of ATHEX cannot participate in the ATHEX trading sessions if they have not fulfilled their obligations to the Auxiliary Fund on time.

On the working day following the notification by the administrator of the Auxiliary Fund to ATHEX and to Members about the required balance in the account of members in the Auxiliary Fund for the current calendar quarter, the administrator of the Auxiliary Fund sets the exact amount that ATHEX Members must contribute to the Auxiliary Fund if the value on their account from the previous quarter is less than new required balance that must be available for the current quarter, or paid out by the Auxiliary Fund to ATHEX members if the balance in the Member's account in the previous quarter is greater than the new required balance that must be available for the current quarter.

Based on the abovementioned decisions, the new minimum level of the Auxiliary Fund, which is based on the value of transactions carried out by each member and calculated in a manner described in the appropriate decisions of the Capital Market Commission, for the time period until 31.12.2006 amounted to €137,445,881.39, distributed to the accounts of its Members. The difference from the previous balance for each Member account was either paid up or paid out accordingly, by the administrator of the Auxiliary Fund.

On 31.12.2006 the new minimum level of the Auxiliary Fund was calculated as €107,075,018.61 for the time period until 31.3.2007.

On 31.03.2007 the new minimum level of the Auxiliary Fund was calculated as €149,158,038.91 for the time period until 30.6.2007.

On 31.06.2007 the new minimum level of the Auxiliary Fund was calculated as €119,778,577.33 for the time period until 30.9.2007.

On 30.09.2007 the new minimum level of the Auxiliary Fund was calculated as €203,293,826.16 for the time period until 31.12.2007.

On 31.12.2007, the new minimum level of the Auxiliary fund was calculated as €171,370,131.34 for the time period until 31.03.2008.

On 31.03.2008, the new minimum level of the Auxiliary fund was calculated as €140,076,876.65 for the time period until 30.06.2008.

The HELEX fee for the services that it provides as administrator of the Auxiliary Fund are set based on the "principle of the greater price", according to which, the fee which is assessed is the greater of:

- a) A percentage on the minimum level of the Fund, decided, for the calendar quarter in question, in accordance with the decision of the BoD of the Capital Market Commission and set from the time period 15.9.2006 to 31.8.2010 at 1% per annum and from 1.9.2010 at 0.5% per annum,

or

- b) The minimum charge, set for each calendar quarter, which for the time period from 15.9.2006 to 31.8.2010 is set as the amount of €150,000 per calendar quarter, and on a yearly basis at €600,000 and from 1.9.2010 forward set at the amount of €93,750 per calendar quarter and on a yearly basis at €375,000

HELEX's fee for the period (01.01.08 to 31.03.08) that it acted as administrator of the Auxiliary Fund amounted to €428 thousand and was entered into the account Revenue from the administration of the Auxiliary Fund in the profit and loss statement for the period.

Based on the information of 31.12.2006 provided by HELEX (administrator of the Auxiliary Fund) the participation of ATHEX in the Auxiliary Fund amounted to €3,010 thousand (note 7.16).

## 7.29. ATHEX-CSE Common Platform

The Common Platform supporting the operation of the markets of Athens Exchange (ATHEX) and the Cyprus Stock Exchange (CSE), commenced operations on 30.10.2006. The Common Platform is the result of a long term cooperation of the companies of the HELEX Group with CSE and aims at making the operation of the two markets more effective by the use of a common technological infrastructure, and a compatible legal and regulatory framework.

With the start of operation of the Common Platform, access of market participants became easier, at no additional cost, which will increase the visibility of both markets, with the exploitation of each exchange's comparative advantages, and will reduce operating costs, by exploiting the economies of scale.

On 31.03.2008, 9 CSE members were full ATHEX remote members, while at the same time 12 ATHEX members were full CSE remote members and therefore can carry out transactions on listed companies in ATHEX and CSE respectively.

The net revenue of ATHEX in Q1 2008 from the operation of the ATHEX-CSE common platform amounted to €251 thousand and is reported as a separate line item in the Profit and Loss

statement. The revenues of the ATHEX-CSE Common Platform for the period 01.01.2008 to 31.03.2008 are analyzed as follows:

	<b>1.1-31.03 2008</b>	<b>1.1-31.03 2007</b>
CSE ODL service fees	2	3
ATHEX-CSE Common Platform operation	0	0
ATHEX-CSE communications network connection	9	9
Revenue from the broadcast of CSE to data vendors	0	
ATHEX-CSE cross border transactions	376	380
Invoicing of expenses		
Implementation of the Common Platform project (contract)		
<b>Total revenues</b>	<b>387</b>	<b>392</b>
Expenses	(136)	(142)
<b>Net result</b>	<b>251</b>	<b>250</b>

### 7.30. Project in Egypt

The HELEX Group, through the Thessaloniki Stock Exchange Center, which was the leader of a consortium of companies, won the tender for a European Union project in Egypt following an international contest, in competition against large well known companies from the EU. The technical assistance being provided consists of the modernization of the capital market structures, the training of capital market managers and the modernization of the legal framework with the introduction of the framework foreseen in the EU White Book. The duration of the project is 3 years, and the budget exceeds €2.6m. In Q1 2008 there were revenues of €152 thousand and expenses of €57 thousand vs. €0 thousand and €6 thousand respectively for Q1 2007.

### 7.31. Contingent Liabilities

The Company has been involved in legal proceedings with its personnel, members of the Athens Exchange and listed companies as well as with third parties, with the most important being:

- Six lawsuits, for €3.6m against ATHEX and the Capital Market Commission, concerning the ALYSIDA company shares, which have as a common basis the alleged lack of adequate supervision by ATHEX during the 1999 period.
- On 28.11.2006 a suit was brought by Mr. N Paraschis against ATHEX (the Katsoulis case) with which he requests that the amount of €1,327,468.50 be paid to him as compensation. This is a new suit brought before the Athens Administrative Court of First Instance following the dismissal of a similar suit brought by him with decision 3673/04 by the Athens Multimember Court of First Instance, on the grounds that civil courts lack competence in this case. A court date has not yet been set for the new suit.
- The CSD has lodged appeals against the Greek State, requesting a tax refund in the amount of €7.3m, corresponding to part of the tax paid during the 1999, 2000, 2001, 2002, 2003 and 2004 fiscal years, and which concerns expenses (Capital Market Commission Fee) which in the opinion of the Company should have been deducted from its gross income. Of these, appeals in the amount of €4.1m have been accepted, and this amount has been received, however the company has made a corresponding provision since the Greek State has appealed or is expected to appeal to a Court of higher instance.

It is estimated that the abovementioned case will not substantially burden the financial statements of the Group.

## 7.32. Memo asset accounts

The HELEX Group, in order to provide better information, follows off balance sheet items (memo accounts), useful information and events, which create legal obligations, but which do not lead to a direct change in the assets of the Company, even though such a change in the assets may take place in the future. In memo accounts, being accounts of a special category, obligations which are created by the following events are tracked:

- From obligations assumed by the Company against third parties as the possessor of goods whose ownership lies with those third parties
- From obligations and corresponding rights that are created by contracts providing mutual obligations for the time period they are concluded until they are executed.
- From guarantees provided by the Company to third parties, or by third parties to the Company
- Information and statistical data

In the other memo asset accounts of the HELEX Group, the following information and corresponding amounts appear on 31.03.2008:

<i>Amounts in € unless otherwise noted</i>	<b>GROUP</b>	<b>COMPANY</b>
Margin collateral requirements for futures in cash	1,040,402,976.81	1,040,402,976.81
Margin collateral requirements for currency futures	36,958.82	36,958.82
Margin collateral requirements for stock futures	119,264,014.57	119,264,014.57
Margin collateral requirements for bond futures	11,532,892.80	11,532,892.80
<b>Total margin</b>	<b>1,171,236,843.00</b>	<b>1,171,236,843.00</b>
Collateral to cover cash obligations	24,410,451.25	24,410,451.25
Collateral to cover obligations in bonds	114,144,511.50	114,144,511.50
<b>Total collateral to cover obligations</b>	<b>138,554,962.75</b>	<b>138,554,962.75</b>
Letters of guarantee against claims	42,869,497.79	42,691,049.79
Letters of guarantee for the good execution of contracts from suppliers	4,252,389.27	2,097,947.72
Letters of guarantee for the good execution of contracts to clients	376,068.98	375,000.00
<b>Total Letters of guarantee</b>	<b>47,497,956.04</b>	<b>45,163,997.51</b>
Other memo accounts	588,926.06	
Various supplies to third parties (pieces)	1,281,203.00	1,281,203.00
Securities belonging to third parties in our hands (pieces)	1,790,897,987.18	1,790,897,987.01
Cancelled registered securities in our hands (pieces)	1,270,670,878.00	1,270,670,878.00
Other property items (pieces)	1,189.00	248.00

## 7.33. Expenses due to the equipment upgrade of the Group

Due to the relocation of the HELEX Group on its own premises at 110 Athinon Ave, 2007 was burdened with extraordinary charges related to the project of upgrading the equipment and relocating the departments of the Group. The amount that is charged in Q1 2007 amounted to €1.4m and concerns (in € thousand):

	1/1 – 31/3 2008	1/1 – 31/3 2007
Electrical supply to the new building from PPC	0	163
Transportation expenses	0	
Telecommunication Fees	0	200
Equipment purchase	0	1008
<b>Total</b>	<b>0</b>	<b>1371</b>

### 7.34. Post Balance Sheet events

The matters reported in this section of the notes have taken place or were completed after 31.3.2008, the balance sheet date for the first quarter, and as a result they are not reflected in the financial statements. These amounts will be reported in the first half 2008 financial statements.

#### Tax audit for fiscal year 2005

The tax audit for fiscal year 2005 of the Central Securities Depository was completed in April 2008. The tax audit report has been delivered assessing taxes and penalties in the amount of €48 thousand which was paid. A provision had already been made in previous fiscal years so the fiscal year results were not burdened. For CSD, the 2006 fiscal year will be audited by HELEX, since the merger was completed in November 2006.

#### Building at 1 Pesmazoglou St.

The BoD of ATHEX on 24.1.2008 decided to sell the five-story building located at 1 Pesmazoglou St. to the National Bank of Greece (NBG) for €13.3m. The approval by the BoD of NBG is still pending.

#### Link Up

HELEX is a founding member of Link Up Capital Markets, a new consortium formed by 7 European Depositories that is planning on providing cross-border transaction settlement services.

In particular, the depositories: Clearstream Banking AG Frankfurt (Germany), IBERCLEAR (Spain), Oesterreichische Kontrollbank AG (Austria), SIS SegmaInterSettle AG (Switzerland), VP Securities Services (Denmark), Verdipapirsentralen ASA (Norway) and HELEX formed a company with the name Link Up Capital market S. L. (Link Up). The purpose of the new company is the creation and operation of a new central system that will facilitate the provision, by participating Depositories, of cross border settlement services, custodian services and safekeeping of foreign securities, thus facilitating cross border transactions and making them cheaper. The operation of Link Up is expected to begin in the first quarter of 2009. The total investment by the 7 Depositories in the company is €7.7m, and HELEX's participation is €1.4m, 18.18% of the total investment; this amount was paid up on 18.4.2008.

HELEX will enjoy a number of advantages by participating in this new company, and in particular the provision to its members of the ability to settle cross border transactions and manage the securities portfolios of their clients by exploiting the existing infrastructure that HELEX provides and interconnecting through the Link Up system, with the other participating Depositories. The improved interconnectivity of the 7 Depositories that are participating in Link Up will provide to members of those Depositories a unique access point for their clients to all market that those Depositories participate in at a lower cost. This way access is improved and the quality of service of international investors in the Greek market is improved. At the same time the breadth is increased and cost of the services provided becomes more attractive to Greek investors that wish to invest in securities traded in Exchanges abroad.

### Exchange in Slovenia

In application of the Group's strategic plan which envisages cooperation with other markets in south-eastern Europe, HELEX is planning its expansion in other markets in the region, with the aim of easing investor access to interconnected markets, and allowing cross border transactions with ease, security and lower cost.

Within that framework, HELEX is participating in the process for obtaining a majority stake in the Ljubljana Stock Exchange (LJSE) which a group of shareholders has decided to sell. HELEX and six other candidates submitted non-binding offers for that stake in the beginning of February 2008. Based on the communicated sale schedule, four out of the seven candidates were invited to submit binding offers at the end of March, out of which the 2 final candidates were chosen, which will perform the due diligence at the beginning of June 2008. The winner is expected to be announced by July 2008.

## 8. Market developments in Q1 2008

### Market Operation

During the period from 01.01.2008 to 31.03.2008, PASAL was listed on the Athens Exchange, in the the Small and Mid Cap market segment, raising a total of €23.3m.

In addition, trading commenced on the first Exchange Traded Fund (ETF) with the name ALFA ETF FTSE ATHEX 20, in the ETF segment of ATHEX; the assets at the start of trading were €131.5m.

During the same period, the shares of EPSILON NET with a total raised capital of €1.68m, MEDITERRA with a total raised capital of €2.11m and ENVITEC with a total of raised capital of €386 thousand, started trading in the Alternative Market (EN.A.).

Furthermore, 2 listed companies (HATZIIOANNOU and NEL), raised a total of €46.79m (€30.11m and €16.68m) through rights issues.

### Central Bank Money

The project transferring the cash settlement of exchange transactions from Alpha Bank to the Bank of Greece (BoG) was completed in 2007. This eliminated a factor that was a source of negative reviews of our market by international houses; the same practices are in place as in developed markets of Western Europe.

As a backup alternative, and following the events that took place in March 2008 and the inability of the TARGET payments system of the BoG to operate, HELEX adopted an emergency plan, in cooperation with Alpha Bank, which will be activated in similar cases in the future, in order for the clearing process and the operation of the ATHEX market not to be hindered.

### Remote Members

As a result of the ATHEX-CSE Common Platform, is the activation by members located abroad in the clearing of exchange transactions. Already 10 Cypriot brokers are successfully using the infrastructure to transact in ATHEX.

The implementation of MiFID resulted in the elimination of the last barriers to the entry of remote members, something that is expected to increase competition, reduce the cost of accessing the Greek market and significantly increase transaction activity. At the end of 2007, Athens Exchange approved as remote members SOCIETE GENERALE S.A., MERRILL LYNCH INTERNATIONAL Ltd and DEUTSCHE BANK AG. These companies are expected to activate their connections with Athens Exchange and to start trading within the first half of 2008. Societe General started trading in April 2008.

### Alternative Market (EN.A)

As part of the efforts to increase the competitiveness of Athens Exchange and to provide more choices to investors and to companies that wish to raise capital at a low cost, the framework of operation of a semi-regulated market similar to those that exist in other foreign markets was developed.

This new Alternative Market (EN.A.) is not considered an organized market, but a Multilateral Trading Facility. Due to the flexibility that governs its operation (reduced listing costs, reduced corporate governance and listing criteria), EN.A. gives the possibility to dynamic small and mid-sized companies, with development potential, but which due to their small size cannot fulfill the increased listing and trading requirements, to raise capital and list on the Exchange, thus obtaining easy access to the secondary market and preparing for, if they wish, the transfer to the organized markets of Athens Exchange.

On 21.1.2008 Epsilon Net was the first company listed on EN.A. By the middle of March of the same year 2 more companies had been listed (Mediterra – Mastiha shop and Envitec). The fourth company, Doppler, started trading on ATHEX on 6.5.2008.



## Introduction of ETFs

Exchange Traded Funds are mutual fund shares which are issued by Mutual Fund Management Companies and are listed for trading on the exchange. ETFs are bought and sold during market hours, through the Members of the Exchange, just like shares. An ETF allows an investor to diversify investment risk through the exposure a portfolio of shares; the primary investment aim of ETFs is to replicate the returns of a particular index.

Following the relevant expression of interest announced by Athens Exchange in cooperation with FTSE on September 13<sup>th</sup> 2007, the Alpha Bank Group was selected to issue the first ETF on the FTSE/ATHEX 20 index, with initial assets of €140m. On 24.1.2008 this ETF began trading at Athens Exchange.

International experience proves that ETFs can operate effectively as a mechanism that will allow local exchanges to increase the interest of small investors for securities and cover their interest for international investments through the local exchange. The goal is to issue more ETFs in other market indices (FTSE/ATHEX 40 and ATHEX General Index) as well as in regional market indices.

## Over the Counter (OTC) – Off-Exchange transfers

In order to implement and apply and MiFID directive, and based on feedback received from international institutional investors as well from custodians active in our market, a proposal was drafted which was implemented in the Dematerialized Securities System (DSS) providing Operators with the ability to enter and settle OTC transactions either Free of Payment (FoP) or with Delivery Versus Payment (DvP), covering all their needs. Following the relevant modifications in the HCMC "Dematerialized Securities System Operation" regulation and the HELEX "Clearing and Settlement" Rulebook, this new subsystem was put into operation on 18.2.2008.

THE CHAIRMAN OF THE BoD

**IAKOVOS GEORGANAS**

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THE CHIEF EXECUTIVE OFFICER

**SPYROS CAPRALOS**

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THE GENERAL MANAGER

**NIKOLAOS KONSTANTOPOULOS**

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THE DIRECTOR OF FINANCIAL MANAGEMENT

**CHRISTOS MAYOGLOU**

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THE HEAD OF THE ACCOUNTING DEPARTMENT

**GIORGOS BEKOS**

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