

## XNET: Efficient Market Access around the Globe Athens Workshop, 20-24 October 2009

### AGENDA

#### DAY I - Tuesday 20/10/2009

Arrivals of the Delegations

Cocktail Reception 20:00 21:30

#### DAY II - Wednesday 21/10/2009

Sessions	From	To	Speaker
Registration	9:00	9:15	
Opening	9:15	9:30	Mr. Spyros Capralos, Chairman - ATHENS EXCHANGE CEO - HELLENIC EXCHANGES GROUP
The Athens Exchange in the European Landscape	9:30	10:00	Mr. Socratis Lazaridis, Vice Chairman ATHENS EXCHANGE
XNET: THE BUSINESS PROCESS NETWORK IN DETAIL			
In this session, the XNET concept as a Business Process Network (BPN) will be presented in detail. The presentations will focus on the market access services provided and their implementation roadmap, the business and technical model, the developed and emerging capital markets around the globe that will initially be covered, as well the commercial terms offered to XNET Partners and Athens Exchange (ATHEX) and Cyprus Stock Exchange (CSE) Member Firms, in order to take full advantage of the XNET's business value proposition in the supported markets.			
XNET: Overview & Implementation Roadmap	10:00	10:30	Mr. Kostas Karanassios, Director of Services Business Development HELLENIC EXCHANGES GROUP
XNET: Technical Model	10:30	11:00	Mr. Dimitris Gardelis, Deputy Director of Technological Systems & Services HELLENIC EXCHANGES GROUP
Coffee Break	11:00	11:15	
XNET: Business Model	11:15	11:45	Mr. Kostas Ikonomidou, Senior Advisor HELLENIC EXCHANGES GROUP
XNET: Access to Developed and Regional Markets	11:45	12:15	Mr. Kostas Tantis, Director of Registration Services HELLENIC EXCHANGES GROUP
XNET: Market Data & Systems Services	12:15	12:45	Mr. Kostas Kounadis, Head of Market Data & Systems HELLENIC EXCHANGES GROUP
Q&A	12:45	13:00	
Lunch Break	13:00	14:30	
MARKET REGULATORY ISSUES: TAKING FULL ADVANTAGE OF ELECTRONIC NETWORKS			
In this session, participating market regulators will present the current legal framework with regard to the provision of trading and post trading services by the Investment Services Firms (ISFs) in each market, through electronic networks. References will be made to the relevant legal requirements and technical/practical issues will be addressed to enable ISFs to take full advantage of today's modern order routing networks. After the presentations, an open discussion will follow.			
GREECE	14:30	14:50	Mr. George Handjinicolaou, First Vice-Chairman HELLENIC CAPITAL MARKET COMMISSION
CYPRUS	14:50	15:10	Mr. Pieris Hadjipieris, Vice-Chairman CYPRUS SECURITIES AND EXCHANGE COMMISSION
SERBIA	15:10	15:30	Mr. Djordje Jovanovic, Member of the BoD SECURITIES COMMISSION OF REPUBLIC OF SERBIA
BOSNIA & HERZEGOVINA (REPUBLIC OF SRPSKA)	15:30	15:50	Mr. Miodrag Jandric, President SECURITIES COMMISSION OF REPUBLIC OF SRPSKA (BOSNIA AND HERZEGOVINA)
ALBANIA	15:50	16:10	Mrs. Flora Musta, Head of Licensing Department ALBANIAN FINANCIAL SUPERVISORY AUTHORITY
JORDAN	16:10	16:30	H.E. Dr. Bassam K. Saket, Executive Chairman JORDAN SECURITIES COMMISSION
Open Discussion on Regulatory Issues	16:30	17:00	

DAY III - Thursday 22/10/2009					
Sessions		From	To	Speaker	
SESSION B1	NEW FRONTIERS: READY TO ATTRACT NEW LIQUIDITY FLOWS				
	Investment Services Firms (Brokers/Custodians) from SEEMEA countries will be presenting the respective capital markets that they will initially be supported by XNET. The presentations will cover, among others, capital markets profile, basic and special characteristics, products, as well as the opportunities for the ATHEX/CSE Members.				
	JORDAN	9:00	9:30	Mr. Adel A. Kasaji, COO AB INVEST	
	SERBIA	9:30	10:00	Mr. Dušan Jovičić, Head of Brokerage VOJVODJANSKA BANKA (NATIONAL BANK OF GREECE GROUP)	
	BOSNIA & HERZEGOVINA (REPUBLIC OF SRPSKA)	10:00	10:30	Mrs. Ivana Ceranic, Bank Secretary NOVA BANKA	
	FYR MACEDONIA	10:30	11:00	Mr. Goran Popovski, Securities & Brokerage Operations Department Manager STOPANSKA BANKA (NATIONAL BANK OF GREECE GROUP)	
	Coffee Break	11:00	11:15		
	ALBANIA	11:15	11:45	Mrs. Eranda Shehu, Treasury Manager TIRANA BANK (PIRAEUS BANK GROUP)	
	EGYPT	11:45	12:15	Mr. Hassan Samir, Managing Director GLOBAL CAPITAL SECURITIES	Mr. Dimitris Giokezas, Head of Asset Management PIRAEUS BANK EGYPT (PIRAEUS BANK GROUP)
	ROMANIA	12:15	12:45	Mr. Stelios G. Bairactaris, General Manager ALPHA FINANCE ROMANIA	
BULGARIA	12:45	13:15	Mr. Dimitris Apistoulas, Director of Regional Equity Brokerage EFG EUROBANK SECURITIES		
Lunch Break		13:15	14:30		
SESSION B2	THE ATHEX & CSE MEMBERS' NETWORK: EAGER TO EXPLOIT NEW OPPORTUNITIES				
	Distribution of liquidity into XNET markets through the Athens Exchange (ATHEX) and Cyprus Stock Exchange (CSE) Members' network: challenges, experiences and opportunities for the ATHEX/CSE Members and Institutional Investors community. After the presentations, an open discussion will follow.				
	The ATHEX Members' Network: Services' expansion in foreign markets	14:30	15:00	Mr. Alexandros Moraitakis, Chairman ATHENS EXCHANGE MEMBERS ASSOCIATION	
	The CSE Members' Network: Services' expansion in foreign markets	15:00	15:30	Mr. Andreas Koufkis, Vice-President CYPRUS FINANCIAL FIRMS ASSOCIATION	
	The ATHEX Institutional Investors' Network: Seeking new opportunities in the Region	15:30	16:00	Mr. Paris Karasso, Vice Chairman ASSOCIATION OF GREEK INSTITUTIONAL INVESTORS	
	Coffee Break	16:00	16:15		
	Link Up Markets: Direct Cross-Border Access	16:15	16:45	Mr. Nikos Porfyris, Director of International Affairs HELLENIC EXCHANGES GROUP	
Open Discussion with the ATHEX/CSE Members and Investors Network	16:45	17:30			
DAY IV - Friday 23/10/2009					
Sessions		From	To		
SESSION C1	ONE ON ONE MEETINGS / NETWORKING				
	This session offers excelent opportunities for networking to all participationg organisations/companies. Hellenic Exchanges delegation will be available for One on One meetings (upon request) with representatives of the participating organisations/companies, to discuss any issues of interest regarding the XNET services and their implementation roadmap.				
	One on One meetings	9:00	11:00		
	Coffee Break	11:00	11:30		
	One on One meetings	11:30	13:30		
	Lunch Break	13:00	14:30		
One on One meetings	14:30	16:30			
Closing Remarks	16:30	16:45	Mr. Spyros Capralos, Chairman - ATHENS EXCHANGE CEO - HELLENIC EXCHANGES GROUP		
DAY V - Saturday 24/10/2009					
Departure of Delegations - Complimentary visit to the New Acropolis Museum		10:00	13:00		