

INTRACOM HOLDINGS GROUP H1 2014 FINANCIAL RESULTS

Consolidated turnover € 274.3 mn. (H1 2013: € 246.2 mn.)

EBITDA € 34.8 mn. (H1 2013: € 35.9 mn.)

EBIT € 7.6 mn. (H1 2013: € 3.4 mn.)

EATAM - € 10.8 mn. (H1 2013: - € 8.5 mn.)

- **INTRACOM HOLDINGS GROUP** reports increased consolidated turnover of **11.4%**, slightly decreased EBITDA, and decrease in losses before taxes of **61.8%**
- Consolidated EBT, free from the impact of INTRACOM TELECOM's result, which is reported as discontinued operation, amounts to -€ 3.4 mn. vs -€ 8.9 mn. in H1 2013.
- **IDE** and **INTRAKAT Group** in H1 2014 have more than doubled EBITDA profitability, and reported sales growth of 45% and 49% respectively. **INTRASOFT INTERNATIONAL** has also recorded significant EBITDA growth to marginally increased sales.
- **IDE** remains in EBT profitability and has significantly improved its results (EBT H1 2014: € 1.8 mn., H1 2013: € 0.3 mn.), **INTRASOFT INTERNATIONAL** Group records marginal losses (EBT H1 2014: -€ 0.1 mn., H1 2013: -€ 3.0 mn.), and **INTRAKAT Group** reduces losses per 61% (EBT H1 2014: -€ 1.6 mn., H1 2013: -€ 4.1 mn.)
- Order Backlog as per 30/6/2014 reached € 622.6 mn., with additional new projects worth € 103.5 mn, expected to be signed upon completion of the required procedures. New Bookings reached € 100 mn.

Group Headline Figures	H1 2014	H1 2013
Turnover	€ 274.3 mn.	€ 246.2 mn.
EBITDA	€ 34.8 mn.	€ 35.9 mn.
EBIT	€ 7.6 mn.	€ 3.4 mn.
Earnings/Losses before Taxes (EBT)	- € 3.4 mn.	- € 8.9 mn.
Earnings/Losses after Taxes from continuing operations	- € 5.4 mn.	- € 7.8 mn.
Earnings/Losses after Taxes from discontinued operations	- € 6.7 mn.	- € 1.5 mn.
Earnings/Losses after Taxes from continuing and discontinued operations	- € 12.0 mn.	- € 9.3 mn.

Headline Figures of consolidated companies/groups

INTRACOM HOLDINGS - PARENT	H1 2014	H1 2013
Turnover	€ 1.5 mn.	€ 1.2 mn.
EBITDA	- € 0.2 mn.	- € 0.3 mn.
EBT	- € 2.3 mn.	- € 2.3 mn.

HELLAS ONLINE	H1 2014	H1 2013
Turnover	€ 106.8 mn.	€ 110.6 mn.
EBITDA	€ 28.0 mn.	€ 34.7 mn.
EBT	- € 0.3 mn.	€ 0.8 mn.

INTRASOFT INTERNATIONAL - GROUP	H1 2014	H1 2013
Turnover	€ 67.4 mn.	€ 67.3 mn.
EBITDA	€ 3.1 mn.	€ 0.8 mn.
EBT	- € 0.1 mn.	- € 3.0 mn.

New contracts signed H1 2014	€ 68.7 mn.
Backlog as at 6/2014	€ 352.2 mn.

INTRAKAT - GROUP	H1 2014	H1 2013
Turnover	€ 71.5 mn.	€ 48.0 mn.
EBITDA	€ 2.8 mn.	€ 1.3 mn.
EBT	- € 1.6 mn.	- € 4.1 mn.

New contracts signed H1 2014	€ 25.2 mn.
Backlog as at 6/2014*	€ 216.0 mn.

* Besides the Backlog, INTRAKAT Group is the preferred bidder in new projects worth € 103.5 mn, expected to be signed upon completion of the required procedures.

IDE- INTRACOM DEFENSE ELECTRONICS	H1 2014	H1 2013
Turnover	€ 31.8 mn.	€ 21.9 mn.
EBITDA	€ 2.7 mn.	€ 1.0 mn.
EBT	€ 1.8 mn.	€ 0.3 mn.

New contracts signed H1 2014	€ 6.5 mn.
Backlog as at 6/2014	€ 54.4 mn.

INTRACOM HOLDINGS INTERNATIONAL LTD- GROUP	H1 2014	H1 2013
Turnover	€ 0.0 mn.	€ 0.4 mn.
EBITDA	- € 0.2 mn.	- € 0.1 mn.
EBT	- € 0.3 mn.	- € 0.2 mn.

INTRACOM TELECOM – GROUP (Consolidated under net equity method-Discontinued Operation)	H1 2014	H1 2013
Turnover	€ 64.8 mn.	€ 68.2 mn.
EBITDA	- € 4.3 mn.	- € 0.7 mn.
EAT and after minorities (49% of the results in discontinued operations)	- € 6.7 mn.	- € 2.0 mn.

New contracts signed H1 2014	€ 67.9 mn.
Backlog as at 6/2014	€ 59.9 mn.