

H1 2011 FINANCIAL RESULTS

(01/01/2011 - 30/06/2011)

INTRACOM HOLDINGS GROUP

- Decrease in turnover by 10,9 %
- Increase in EBITDA by 18,1 %
- New contracts signed € 181,7 mn
- Net Losses of € 28,5 mn (H1 2010 : € 27,3 mn)

Group Headline Figures	H1 2011	H1 2010
Turnover	€ 257,5 mn	€ 289,1 mn
EBITDA	€ 30,0 mn	€ 25,4 mn
EBIT	- € 9,2 mn	- € 15,3 mn
Earnings/Losses from affiliated companies	- € 4,6 mn	- € 0,2 mn
Earnings before Taxes	- € 28,3 mn	- € 24,5 mn
Taxes	- € 0,2 mn	- € 2,8 mn
Earnings/Losses after Taxes	- € 28,5 mn	- € 27,3 mn
Distributed to:		
- Parent	- € 25,1 mn	- € 19,2 mn
- Minorities	- € 3,4 mn	- € 8,1 mn

Headline Figures of consolidated companies/groups

INTRACOM HOLDINGS - PARENT	H1 2011	H1 2010
Turnover	€ 1,1 mn	€ 1,6 mn
EBITDA	- € 1,3 mn	- € 1,1 mn
EBT	- € 2,8 mn	- € 2,2 mn

INTRAKAT - GROUP	H1 2011	H1 2010
Turnover	€ 67,5 mn	€ 102,5 mn
EBITDA	€ 5,4 mn	€ 6,8 mn
EBT	€ 1,9 mn	€ 2,8 mn

H1 2011 New contracts signed	€ 26,0 mn
Backlog as per 30/06/2011	€ 210,0 mn

INTRACOM DEFENSE ELECTRONICS	H1 2011	H1 2010
Turnover	€ 20,2 mn	€ 23,2 mn
EBITDA	- € 1,4 mn	€ 1,1 mn
EBT	- € 2,6 mn	€ 1,0 mn

H1 2011 New contracts signed	€ 24,4 mn
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HELLAS ONLINE - GROUP	H1 2011	H1 2010
Turnover	€ 109,8 mn	€ 97,9 mn
EBITDA	€ 32,6 mn	€ 22,9 mn
EBT	- € 8,6 mn	- € 18,4 mn

INTRACOM IT SERVICES - GROUP	H1 2011	H1 2010
Turnover	€ 63,7 mn	€ 69,3 mn
EBITDA	- € 5,1 mn	- € 0,3 mn
EBT	- € 10,9 mn	- € 3,5 mn

H1 2011 New contracts signed	€ 44,0 mn
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INTRACOM HOLDINGS INTERNATIONAL LTD- GROUP	H1 2011	H1 2010
Turnover	€ 0,0 mn	€ 0,0 mn
EBITDA	€ 0,0 mn	- € 3,5 mn
EBT	€ 0,0 mn	- € 3,5 mn

INTRACOM TELECOM – GROUP (Consolidated under net equity method)	H1 2011	H1 2010
Turnover	€ 111,0 mn	€ 120,2 mn
EBITDA	€ 6,6 mn	€ 9,6 mn
EBT	- € 10,2 mn	- € 2,5 mn

H1 2011 New contracts signed	€ 87,3 mn
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