



NATIONAL BANK OF GREECE

**ANNUAL GENERAL MEETING**  
**28 JUNE 2012**

**Draft Resolutions/Board Remarks**  
**on the Items on the Agenda of the AGM**

- 1. Submission for approval of the Board of Directors' and the Auditors' Reports on the Annual Financial Statements for the financial year 2011 (1.1.2011 – 31.12.2011).**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

The Board shall propose that the AGM approve the Annual Report of the Board on the Stand-Alone and Consolidated Financial Statements of NBG for the financial year 2011, and the Report of the Independent Certified Auditor-Accountant, both of which were approved by the Board at its meeting of 20 April 2012.

These reports can be viewed by shareholders on the Bank's website at:

[www.nbg.gr/Investor Relations/Financial Statements/Bank/2011/NBG & Group  
31.12.2011](http://www.nbg.gr/Investor%20Relations/Financial%20Statements/Bank/2011/NBG%20&%20Group%2031.12.2011)

[www.nbg.gr/Investor Relations/Financial Statements/Group/2011/NBG & Group  
31.12.2011](http://www.nbg.gr/Investor%20Relations/Financial%20Statements/Group/2011/NBG%20&%20Group%2031.12.2011)

- 2. Submission for approval of the Annual Financial Statements of the Bank for the financial year 2011 (1.1.2011 – 31.12.2011).**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

The Board shall propose that the AGM approve the Bank's and the Group's Annual Financial Statements for the financial year 2011. The Financial Statements are comprised



of the Statement of Financial Position, the Income Statement, the Statement of Comprehensive Income, the Statement of Changes in Equity of the Group and the Bank, the Cash Flow Statement, and the Notes to the Financial Statements. The Financial Statements were approved by the Board on 20 April 2012 and can be viewed on the Bank's website at:

[www.nbg.gr/Investor Relations/Financial Statements/Bank/2011/NBG & Group 31.12.2011](http://www.nbg.gr/Investor%20Relations/Financial%20Statements/Bank/2011/NBG%20&%20Group%2031.12.2011)

[www.nbg.gr/Investor Relations/Financial Statements/Group/2011/NBG & Group 31.12.2011](http://www.nbg.gr/Investor%20Relations/Financial%20Statements/Group/2011/NBG%20&%20Group%2031.12.2011)

[www.nbg.gr/Investor Relations/ Financial Statements /Summary Financial Data/ 2011/ Summary financial data and information for the period 01.01-31.12.2011](http://www.nbg.gr/Investor%20Relations/%20Financial%20Statements/%20Summary%20Financial%20Data/%202011/%20Summary%20financial%20data%20and%20information%20for%20the%20period%2001.01-31.12.2011)

The Bank's website also includes a Press Release and a Presentation accompanying the announcement of the 12-month results for 2011.

In brief, the Group's results for 2011 are as follows:

- Net loss for the year of €12.344 million, due to the participation in sovereign debt exchange programme (PSI).
- Group loan-to-deposit ratio stands at 109%; Greece 106%.
- Finansbank: net profit 2011 totalled €365 million, lending up by 16% and deposits up by 22% yoy.
- SE Europe: Profit before provisions 2011 at €177 million.
- The Total Capital Adequacy Ratio stands at 8,3%, following the guaranteed capital injection from the Financial Stability Fund in the context of the recapitalization programme for Greek banks.

The Management has set the following targets for the year ahead:

*"The tangible solidarity demonstrated by our European partners and the IMF, coupled with the very substantial reduction in the public debt through the PSI process, reflects the high level of support for our efforts to achieve fiscal adjustment – efforts unprecedented at the international level. At the same time, it provides Greece with a unique opportunity to create a strong economy, based on solid foundations, with prospects for sustainable growth within the euro area. We cannot afford to lose this opportunity, since failure would deprive Greece of everything it has achieved in recent decades, not only in economic and social terms, but also with regard to our position in the international community.*

*It is clear that the Greek banking system is suffering the consequences of the fiscal crisis. It faces losses that amount to tens of billions of euro, mainly because of the debt exchange for Greek government bonds (PSI+), and relatively smaller sums—according to the analyses of*



*BlackRock—from anticipated future losses in banks' loan portfolios. The new adjustment programme for Greece provides the necessary assistance for the recapitalization of the banking system, with the first and most substantial tranche available forthwith. The final level of the recapitalization, and the terms under which it will be carried out so as to enable the Greek banking system to remain in the private sector, will soon be clarified.*

*These developments generate the conditions for significantly restructuring the banking system in Greece so that—from a position of strength and efficiency—banks will be able to effectively live up to their role of promoting economic growth. The NBG Group will continue to pursue a strategy that is designed to cope with the unprecedented crisis that we are currently experiencing. The results of this strategy so far can be summed up as follows:*

- *Over the course of the past 20 months, we have managed to amass approximately €3,5 billion in additional regulatory capital.*
- *We have reduced our operating expenses by €250 million within the past two years -- an effort that continues.*
- *We have consistently implemented a prudent credit policy that enables viable businesses and households to weather the storm, while we have also designed refinancing packages for those who have been unduly hit by the crisis and need assistance in facing their cash flow difficulties.*
- *We have promoted the clean-up of our balance sheet with the formation of high provisions to meet risks in our balance sheet.*

*Proof of the effectiveness of these measures lies in the fact that we shall not need to request additional funds, arising from BlackRock Solution's assessment of the quality of our loan book.*

*In the coming months, NBG will continue its efforts to strengthen its capital position and simultaneously reduce its need for government assistance through the implementation of a series of actions, including: the sale of a minority stake in Finansbank; exploration of the prospects of a sale of a minority stake in the new subsidiary (currently under establishment) which will incorporate NBG's units in South East European countries, as well as the prospects of a sale of the Astir Palace resort; continued repurchase of liabilities; and optimal management of its risk-weighted assets. As a result of these actions, NBG will remain the key pillar of strength and stability in the domestic banking system, capable of attracting the private funds necessary to proceed with recapitalization.*

*The Management would like to take this opportunity to acknowledge and thank our staff for their dedication and hard work in these very difficult times.*

*Over the past two years, Greece has made Herculean efforts that few would have thought possible. The results of these efforts are beginning to bear fruit, and the Management is certain that if we can work together in unison and a spirit of common purpose the enormous sacrifices that the Greek people are making will be rewarded, and we shall soon exit the worst of the crisis."*



**3. Discharge of the members of the Board of Directors and the Auditors of the Bank from any liability for indemnity regarding the Annual Financial Statements and management for the year 2011 (01.01 – 31.12.2011)**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

It is proposed that the members of the Board of Directors and Auditors of NBG be discharged from any liability for indemnity regarding the Annual Financial Statements and management for the year 2011. More specifically:

The members of the Bank's Board: Mr Vassilios Rapanos, Mr Apostolos Tamvakakis, Mr Alexandros Tourkolias, Mr Anthimos Thomopoulos, Mr Leonidas Theoklitos, Mr Avraam Triantafyllidis, Mr Georgios Zantias, Ms Alexandra Papalexopoulou-Benopoulou, Mr Petros Sabatacakis, Ms Maria Frangista, H.E. the Metropolitan of Ioannina Theoklitos, Mr Ioannis Giannidis, Mr Stefanos Vavalidis, Mr Ioannis Panagopoulos, Mr Alexandros Makridis, Mr Spyridon Theodoropoulos and Mr Vassilios Konstantakopoulos.

The Bank's Certified Auditors: Messrs Emmanouil Pilidis and Epaminondas Giouroukos of the auditing firm Deloitte.

**4. Approval of the remuneration of the Board of Directors of the Bank for the financial year 2011 (pursuant to Article 24, par. 2 of the Companies Act). Determination of the remuneration of the Chairman of the Board, the CEO, the Deputy CEOs and non-executive Directors through to the AGM of 2013. Approval, for the financial year 2011, of the remuneration of the Bank's Directors in their capacity as members of the Bank's Audit, Corporate Governance & Nominations, Human Resources & Remuneration, Risk Management, and Strategy Committees, and determination of their remuneration through to the AGM of 2013.**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

It is proposed that the net remuneration paid in 2011 to the Board members, amounting in total to €1.484,8 thousand, be approved as per below:



	Board & Committees		Dependent Employment	
	Gross pay	Net pay	Gross pay	Net pay
VASSILIOS RAPANOS	54 000	34 452	372 937	218 282
APOSTOLOS TAMVAKAKIS	36 000	22 968	372 937	206 762
STEFANOS VAVALIDIS	45 000	28 710	-	-
IOANNIS GIANNIDIS	27 000	17 226	53 110	32 698
H.E. METROPOLITAN OF IOANNINA THEOKLITOS	32 250	20 575	-	-
AVRAAM TRIANTAFYLIDIS	18 000	11 484	49 744	29 000
IOANNIS PANAGOPOULOS	18 000	11 484	94 007	50 017
ALEXANDROS MAKRIDIS	18 000	11 484	-	-
GEORGIOS ZANIAS	36 000	22 968	-	-
ALEXANDRA PAPALEXOPOULOU BENOPOULOU	45 000	28 710	-	-
PETROS SABATACAKIS	45 000	28 710	-	-
MARIA FRANGISTA	33 750	21 532	-	-
ALEXANDROS TOURKOLIAS	18 000	11 484	365 625	211 617
LEONIDAS THEOKLITOS	18 000	11 484	364 206	210 041
ANTHIMOS THOMOPOULOS	23 250	14 833	365 624	211 038
SPYRIDON THEODOROPOULOS	24 000	15 312	-	-
<b>TOTAL</b>	<b>494 250</b>	<b>315 331</b>	<b>2 038 193</b>	<b>1 169 457</b>

For 2012, it is proposed that the total budgeted remuneration for Board members be €1.335 thousand, reduced by 10% in relation to 2011.

More specifically, with respect to regular pay, it should be noted that, according to the resolution of the Extraordinary General Meeting of Shareholders held on 14 January 2010, given current conditions and policy in general, the remuneration of the Chairman of the Board and of the CEO was reduced by 15% (from €30.000 to €25.500 per month) as compared with the pay of the former Chairman of the Board and CEO. Additionally, the Management, taking into consideration the adverse economic developments and in line with the cost reduction efforts, proposed the remuneration of the Chairman, the CEO and the three Deputy CEOs to be decreased as of 1 April 2012 by 15% i.e. €21.675 per month for the Chairman and the CEO and €21.250 per month for the three Deputy CEOs.

It is proposed that the AGM approve the above remuneration of the Chairman and the Executive members of the Board of Directors through to the AGM of 2013, provided, of course, that in any case the conditions and limits under article 1, par. 3 of Law 3723/2008 are met, for as long as the preference shares of the Hellenic Republic exist, as stipulated in the above provision.



Moreover, pursuant to the same resolution of the said Extraordinary General Meeting of Shareholders held on 14 January 2010, the remuneration of all the directors for their participation in Board meetings and Board committees was reduced by 10% (respectively, from €20.000 to €18.000 per annum, and from €10.000 to €9.000, per annum for participation of the directors in each Board Committee, irrespective of the number of sessions and participation in the Board and its Committees).

It is proposed that the AGM approve the amount of compensation paid to each director for his or her attendance at the Board's meetings, which amount is proposed, through to the AGM of 2013, to be €18.000 per annum (irrespective of the number of sessions) and additional annual remuneration of €9.000 for each director who participates in the Audit, Strategy, Risk Management, Corporate Governance & Nominations, and Human Resources & Remuneration Committees through to the AGM of 2013 (irrespective of the number of sessions).

**5. Granting of permission for Directors, General Managers, Assistant General Managers and Managers to participate on the Board of Directors or in the management of NBG Group companies pursuing similar or related business goals (as per the Companies Act, article 23, par. 1 and article 30, par. 1 of the Bank's Articles of Association).**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

It is proposed that the AGM grant permission for the Directors, General Managers, Assistant General Managers and Managers to participate on the Boards of Directors or in the management of NBG Group companies pursuing similar or related business goals.

**6. Election of members to the Audit Committee**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

Pursuant to the proposal by the Corporate Governance and Nominations Committee, it is proposed that the AGM re-elect the following as members of the NBG Board's Audit, to serve through to the 2013 AGM: Mr Petros Sabatacakis, Ms Alexandra Papalexopoulou, Mr Stefanos Vavalidis, Ms Maria Frangista. Furthermore, it is proposed that Mr Alexandros Makridis be elected as member of the Audit Committee in the position of Mr Georgios Zantias following his resignation.



**7. Election of regular and substitute Certified Auditors for the purposes of the audit of the Financial Statements of the Bank and the Consolidated Financial Statements of the Group for the year 2012, and determination of their remuneration.**

Quorum:	1/5 of total ordinary voting shares
Majority:	50% + 1 of the votes represented (in person or by proxy)

The Board of Directors shall propose the appointment of Mr Emmanouil Pilidis and Ms Beate Randulf of Deloitte Hadjipavlou, Sofianos & Cambanis SA as regular and substitute certified auditor, respectively. It is proposed that their remuneration for the annual audit for the year 2012 be €600.000, the same as 2011.

**8. Various announcements and approvals.**



## **ANNEX 1**

### **HOW SHAREHOLDERS CAN EXERCISE THEIR VOTING RIGHTS**

Pursuant to articles 26, par. 2b and 28a of the Companies Act 2190/1920, as amended and supplemented, respectively, by articles 3 and 5 of Law 3884/2010, the Bank notifies its shareholders of the following:

#### **RIGHT TO PARTICIPATE IN THE GENERAL MEETING**

Any party appearing as a shareholder (holder of ordinary registered NBG shares) in the records of the Dematerialized Shares System managed by Hellenic Exchanges S.A. (HELEX) [former Central Securities Depository (CSD)], where the Bank's securities are held, as below, is entitled to participate in the General Meeting. Every ordinary share is entitled to one vote. Under Law 3723/2008, the preference shares in the Bank grant to the representative of their holder (the Hellenic Republic) the right to attend the Meeting as specified in article 1, Law 3723/2008. As evidence of shareholder status, every shareholder should submit to the Bank a relevant HELEX certificate in writing, on the third day before the date of the General Meeting at the latest. Shareholders that are legal entities must also, in accordance with the law, submit their legalisation documents to the Bank by the same deadline, unless they have already supplied them to an NBG Unit, in which case they need only specify in their proxy the NBG Unit where their documents are held. Alternatively, shareholder status may be confirmed by NBG through direct electronic access to the records of the DSS hereinabove.

Specifically, shareholder status should be on record at 23 June 2012 (Record Date), i.e. upon commencement of the 5th day prior to the General Meeting of 28 June 2012, and the relevant certificate in writing or electronic confirmation with regard to shareholder status should be submitted to the Bank by 25 June 2012 at the latest, i.e. the 3rd day prior to the General Meeting. The Bank acknowledges that the right to participate and vote in the General Meeting exists in parties that have shareholder status at the Record Date. In the event of non-compliance with the provisions of article 28a, Companies Act 2190/1920, the said shareholder can participate in the General Meeting only with the approval of the said Meeting.

The exercise of the said rights does not require that the beneficiary's shares are blocked or that any other similar procedure is observed that limits the ability to sell or transfer them during the period intervening between the Record Date and the General Meeting.

#### **HOW TO VOTE BY PROXY**

The shareholder participates in the General Meeting and votes either in person or by proxy. Every shareholder may appoint up to 3 proxies. Legal entities may participate in the General Meeting by appointing up to 3 natural persons as their proxies.





Note that if the shareholder holds NBG shares in more than one securities account, the said limit does not prevent the shareholder from appointing different proxies for each group of shares held in each securities account to attend the General Meeting.

Any proxy acting on behalf of more than one shareholder may cast a different vote for each shareholder. Shareholders' proxies are under obligation to disclose to the Bank, prior to the commencement of the General Meeting, any specific fact that may be of relevance for shareholders to assess the risk that the proxy may be serving interests other than those of the shareholder he represents. According to the sense intended herein, a conflict of interests may arise in particular when the proxy:

- a) is a shareholder who controls the Bank or is any other legal person or entity controlled by such shareholder;
- b) is a member of the Bank's Board or management in general or of a shareholder who controls the Bank or of any other legal person or entity controlled by such shareholder;
- c) is an employee or certified auditor of the Bank or of a shareholder who controls the Bank or of any other legal person or entity controlled by such shareholder;
- d) is the spouse or first-degree relative of any of the natural persons stated in cases (a) to (c) hereinabove;

The appointment or revocation of the shareholder's proxy shall be carried out in writing and announced to the Bank in writing, at least 3 days prior to the date of the General Meeting.

The official form for the appointment of a proxy shall be available via the Bank's website ([www.nbg.gr](http://www.nbg.gr)) for shareholders to download. This form should be filled out, signed and submitted by the shareholder to the Bank's Shareholders' Department (93 Aiolou, Athens, ground floor) or to the Central Branch or Network Branches or sent to the following fax numbers: +30 2103343404, 2103343406, 2103343410 at least 3 days prior to the General Meeting. The beneficiary should ensure that the said form has been successfully transmitted and received by the Bank, by calling any of the following telephone numbers and requesting confirmation: +30 2103343426, 2103343415, 2103343421, 2103343425, 2103343417, 2103343419.

The Bank's Articles of Association do not provide for participation in the General Meeting by electronic means without the physical presence of the shareholders at the place where it is held, or the ability on the part of the shareholders to participate in the voting process from a distance.



**ANNEX 2**

**BALLOT PAPER OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS OF NBG**

**28 JUNE 2012**

**(and of any adjourned or postponed meetings thereof)**

	<b><i>PLEASE NOTE: IF YOU APPROVE THE ITEMS BELOW, SIMPLY DELIVER THE BALLOT PAPER UNMARKED</i></b>	NO	Abstain
<b>ITEM 1:</b>	Submission for approval of the Board of Directors' and the Auditors' Reports on the annual financial statements for the financial year 2011 (01.01.2011 – 31.12.2011).		
<b>ITEM 2:</b>	Submission for approval of the Annual Financial Statements of the Bank for the financial year 2011 (01.01.2011 – 31.12.2011).		
<b>ITEM 3:</b>	Discharge of the members of the Board of Directors and the Auditors of the Bank from any liability for indemnity regarding the Annual Financial Statements and management for the year 2011 (01.01 – 31.12.2011)		
<b>ITEM 4:</b>	Approval of the remuneration of the Board of Directors of the Bank for the financial year 2011 (pursuant to Article 24, par. 2 of the Companies Act). Determination of the remuneration of the Chairman of the Board, the CEO, the Deputy CEOs and non-executive Directors through to the AGM of 2013. Approval, for the financial year 2011, of the remuneration of the Bank's Directors in their capacity as members of the Bank's Audit, Corporate Governance & Nominations, Human Resources & Remuneration, Risk Management, and Strategy Committees, and determination of their remuneration through to the AGM of 2013.		
<b>ITEM 5:</b>	Granting of permission for Directors, General Managers, Assistant General Managers and Managers to participate on the Board of Directors or in the management of NBG Group companies pursuing similar or related business goals (as per the Companies Act, article 23, par. 1 and article 30, par. 1 of the Bank's Articles of Association).		
<b>ITEM 6:</b>	Election of members to the Audit Committee.		
<b>ITEM 7:</b>	Election of regular and substitute Certified Auditors for the purposes of the audit of the Financial Statements of the Bank and the Consolidated Financial Statements of the Group for the year 2012, and determination of their remuneration.		
<b>ITEM 8:</b>	Various announcements and approvals.		
<b>NOTICE:</b>	<b>IF YOU APPROVE THE ABOVE ITEMS, YOU ARE REQUESTED TO DELIVER THIS BALLOT PAPER WITH NO MARKS HEREON</b>		



## **NATIONAL BANK OF GREECE**

<b>Number of shares and voting rights</b>
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In line with the provisions of article 27.3(b) of the Companies Act 2190/1920, as amended, National Bank of Greece hereby discloses the total number of shares and voting rights existing as at 6 June 2012, the date of the invitation to shareholders to attend the Bank's forthcoming Annual General Meeting:

- 956.090.482 ordinary registered shares with the right to vote at the General Meeting;
- 25.000.000 redeemable non-voting non-cumulative preference shares, as specified in article 4.2.xlvii of the Bank's Articles of Association, without the right to vote at the General Meeting;
- 270.000.000 redeemable preference shares under Law 3723/2008 held by the Hellenic Republic, as stated in article 4.2.xlix of the Bank's Articles of Association, but with the rights provided under Law 3723/2008 to the representative of the Hellenic Republic.



**DECLARATION – AUTHORISATION FOR PARTICIPATION IN THE ANNUAL GENERAL MEETING OF SHAREHOLDERS OF NATIONAL BANK OF GREECE TO BE HELD ON 28/6/2012, AND ANY REPEAT MEETINGS THEREOF**

To National Bank of Greece S.A.  
Shareholders Services  
93 Aiolou St., Athens, 10232

**SHAREHOLDER'S PARTICULARS**

**NATURAL PERSON**

Surname :	
First name :	
Father's name :	
Evidence of ID :	ID card <input type="checkbox"/> Passport <input type="checkbox"/>
ID card/Passport No.:	
Telephone No.:	
INVESTOR'S ACCOUNT:	

**LEGAL ENTITY**

Name :	
Representative:	
Authorized Contact:	
Registered Office:	
Telephone No.:	
INVESTOR'S ACCOUNT:	

Share	Number of shares
ISIN: GRS003013000 NATIONAL BANK OF GREECE S.A.	

**AUTHORISATION**

I, the undersigned Shareholder, solemnly declare that I am a shareholder of the Bank on the Record Date (as stated in the Invitation to the General Meeting) and intend to participate in the above General Meeting. Furthermore, I hereby appoint Mr/Mrs/Ms:

.....  
.....  
.....

to be my proxy, granting authority (jointly or to each one separately) to represent me in the **Annual General Meeting of Shareholders of National Bank of Greece to be held on 28/6/2012 and any repeat meetings thereof**, declaring in advance that I approve of any action taken by him/her in respect thereof. I further authorise my proxy to appoint another proxy to act for him/her in the event of impediment.

It is hereby certified\* that the shareholder's signature

Date .....

appears genuine

The Shareholder

(\*by the Greek consulate authorities or any NBG branch)

(Shareholder's signature)

**Note for Natural Persons:**

If no proxy is declared, it shall be understood that you will participate **in person** at the General Meeting.

You are requested to fill in, sign and send this form to the Bank's Shareholders Service (93 Aiolou St., Athens, ground floor) or to the Head Office or any branch of the Bank, or by fax to: +30 2103343404, +30 2103343406, +30 2103343410 by Monday, 25/6/2012, at the latest.