



Travel & Leisure - Travel & Tourism

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Company Description

ANEK LINES Group of companies is in the business of operating its own as well as chartered passenger ferry vessels for over 46 years. The group is active in sea routes of Greece and the Adriatic and has achieved sustainable leadership in carrying passengers and vehicles with credibility by means of its 12 own state-of-the-art passenger vessels.

Share Evolution



Share Data

# of shares (CR)	185.373.016					
Price (€): 27/08/2013 (CR)	0,083					
Capitalization (€ mil.)	15,39					
% change since 31/12/2012 (CR)	-53,9%					
52 wks high €: 11/01/2013 (CR)	0,270					
52 wks low €: 10/10/2012 (CR)	0,054					
52 wks avrg. Daily vol # (CR):	93.324					
REUTERS	ANKr.AT					
BLOOMBERG	ANEK GA					
ATHEX	ANEK					
Please refer to the important disclosures shown on page 2						

Basic Figures

- 46 Years of leading presence
- Fleet of 12 own vessels
- Top Passenger Line Domestic International of 2009 shipping

6M 2013 Consolidated financial figures

Key Facts of 6M 2013:

- ❖ANEK Group in the first half of 2013 reported improved financial results despite the decrease in turnover. Group's management, continuing its efforts to deal with the adverse conditions that govern the passenger shipping sector and the Greek economy in general, and aiming predominantly at the reduction of operating cost, took specific actions such as cut itineraries, consumption reduction, vessels' withdrawal from non-efficient routes, vessels' replacement etc. and improved Group's financial results.
- ♦ During first half of 2013, ANEK Group operated in the Adriatic Sea (Ancona, Venice), Crete (Chania, Heraklion), Dodecanese and Cyclades.
- ❖It is noted that the activity in the industry of passenger shipping sector is characterized by strong seasonality and the results of the first half are not indicative for the entire year.

(M €)	6M 2012	6M 2013		
Sales	83,2	73,7		
Gross Profit	-2,1	1,4		
EBITDA	-9,8	-5,6		
EBIT	-16,2	-11,3		
EBT	-24,4	-19,2		
EATAM	-24,4	-19,3		

Key Figures Development (6M 2013 versus 6M 2012):

❖ Group turnover: €73.7 mil. versus €83.2 mil.

Parent company turnover: €64.3 mil. versus €69.3 mil.

The decrease in turnover was mainly due to the termination of operations (as of October 2012) in Intercycladic as well as in East Aegean route.

- Consolidated cost of sales: stood at €72.3 mil. versus €85.3 mil.
 - Cost of sales of the Parent Company: stood at €63.8 mil. versus €72.2 mil.
- **❖ Consolidated gross profits: profits of €1.4 mil.** versus losses of €2.1 mil.
- Parent Company gross profits: profits of €0.4 mil. versus losses of €2.9 mil.
- ❖ Group EBITDA: significant improvement by 43.3% at losses of €5.5 mil. versus losses of €9.8 mil.
 - Parent Company EBITDA: losses of €5.0 mil. versus losses of €8.7 mil.
- ❖ Group's net results after taxes and minority interests: losses of €19.3 mil., versus losses of €24.4 mil. improved by 21.2%.
 - Parent Company's net results after taxes: losses of €18.5 mil., versus losses of €22.7 mil.

Strategy - Prospects:

- *The financial results of 1H 2013 reflect the reduction of operating cost and the optimal utilization of Group's fleet. Furthermore, within the framework of exploiting the opportunities arise, at the end of the first half, two vessels of ANEK were chartered to companies abroad, fact that is expected to enhance the financial results and the liquidity of the second half of 2013.
- *The traffic volumes during the summer season in conjunction with the containment of fuel prices create the conditions for a gradual recovery. However, the significant problems of the passenger shipping sector and of the Greek economy in general and the continuing recession do not allow complacency and require further efforts at strategic level.

Ratios

	SALES	EBITDA	EBIT	EAT& MIN	EPS*	P/E	P/BV**	P/ SALES	P/ EBITDA	EV/EBITDA	BANKS/ EQUITY	ROE
	(.000 €)	(.000 €)	(.000 €)	(.000 €)	€	x	×	х	×	х	x	%
2010	263.125	-11.387	-25.107	-89.738	-0,6676	-0,17	0,14	0,06	-1,35	-26,53	2,71	-83,85%
2011	243.595	12.308	1.259	-22.901	-0,1337	-0,67	0,15	0,06	1,25	22,39	2,63	-22,89%
2012	199.677	4.235	-8.809	-60.732	-0,3546	-0,25	0,39	0,08	3,63	67,82	7,01	-154,42%

Ratios are calculated using the closing price of common share
* The ratio is calculated using the weighted average number of common shares per fiscal year
** BV= Total Equity = Minority Rights.

Consolidated Financial Results

Statement of	Compre	hensive :	Income
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(FY:December) (000 €)	6M 2011	Q1 2012	Q2 2012	6M 2012	Q1 2013	Q2 2013	6M 2013
Turnover (sales)	116.991	33.951	49.259	83.209	30.840	42.850	73.690
Cost of sales	(110.046)	(41.160)	(44.154)	(85.314)	(33.727)	(38.591)	(72.318)
Gross Profit	6.945	(7.209)	5.105	(2.105)	(2.887)	4.259	1.372
Other operating income	390	277	213	489	320	416	736
Other operating expenses	(150)	(209)	(866)	(1.074)	(155)	(821)	(976)
Total Gross Profit	7.185	(7.141)	4.452	(2.690)	(2.722)	3.854	1.132
Administrative & Distribution expenses	(16.046)	(5.891)	(7.623)	(13.513)	(5.817)	(6.640)	(12.457)
EBITDA	(3.342)	(9.710)	(97)	(9.806)	(5.737)	177	(5.560)
Depreciation	(5.520)	(3.322)	(3.074)	(6.397)	(2.802)	(2.963)	(5.765)
EBIT	(8.862)	(13.032)	(3.171)	(16.203)	(8.539)	(2.786)	(11.325)
Financial cost (net)	(8.100)	(4.272)	(3.905)	(8.177)	(3.759)	(4.339)	(8.098)
Results from investing activities	(235)	3	(15)	(12)	(18)	(13)	(31)
Profit/(loss) from participation in associates	219	(3)	31	28	133	78	211
EBT	(16.978)	(17.304)	(7.060)	(24.364)	(12.183)	(7.060)	(19.243)
Income tax	(117)	(30)	(22)	(52)	(31)	(186)	(217)
Minority interest	(121)	(114)	146	32	(216)	27	(190)
EATAM	(16.974)	(17.220)	(7.228)	(24.448)	(11.998)	(7.273)	(19.270)

Source: Published Group's Financial Statements

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Statement of Financial Position

(.000 €)	FY 2011	FY 2012	6M 2013
ASSETS			
Fixed assets	370.947	324.410	321.251
Inventories	7.869	6.288	3.764
Trade receivables	55.612	52.739	55.621
Other current assets	6.152	9.083	12.974
TOTAL ASSETS	440.580	392.520	393.610
EQUITY & LIABILITIES			
Long-term liabilities	235.543	8.109	7.563
Short-term loans	34.519	274.948	279.789
Other short-term liabilities	63.444	62.410	78.919
Total liabilities	333.506	345.467	366.271
Share Capital	56.597	56.597	56.597
Other Company's shareholders equity	43.460	-16.641	-35.884
Total Company's shareholders equity	100.057	39.956	20.713
Minority rights	7.017	7.097	6.626
Total Equity	107.074	47.053	27.339
TOTAL EQUITY & LIABILITIES	440.580	392.520	393.610

Sales Breakdown 6M 2013 Per geographical region 4,59% 48.56% 46,85% **Domestic Abroad** Other activities **Quarterly sales** 120.00 **Contact Details** Ioannis S. Vardinogiannis Managing Director, mgd@anek.gr Stelianos Stamos, Chief Financial Officer, cfo@anek.gr ANEK LINES S.A. Karamanli Avenue, Chania tel. +30 28210 24000

Additional information concerning the Financial Statements under I.F.R.S. can be found in the company's website: www.anek.gr