PIRAEUS BANK

Q1 2012 RESULTS

Management Statements

"The voluntary participation of Greek banks in the write down of a major part of the Greek sovereign debt (PSI) has created the conditions to effectively address the country's fiscal problem. But due to this, the banks suffered significant capital losses. With the advance of €18 bn made by the Hellenic Financial Stability Fund (HFSF), part of these losses are recovered and the capital adequacy ratios are restored to the required regulatory level, ensuring the stability and safeguarding of our banking system.

With regards to Piraeus Bank, its total capital adequacy ratio is restored to 9.0% for end March 2012 (on a pro-forma basis) following the €4.7 bn advance from the HFSF. "

Michalis Sallas, Chairman of BoD

"The Group's net revenues increased 4% year on year in Q1 2012, while operating costs decreased 8% year on year (or 11% on a comparative basis), setting the pre provision profit to €217 mn, an 18% improvement compared to the first quarter of 2011.

Provision expenses of €296 mn, increased significantly 78% year on year due to the deterioration in economic conditions in Greece where the GDP for the same quarter contracted by 6.2% year on year. This contributed to a pre- tax loss of €80 mn. Including the remaining deferred tax asset related to PSI, Q1 2012 net profit was €298 mn."

Stavros Lekkakos, Managing Director and CEO

Group Performance Highlights, 1 January - 31 March 2012

Q1 2012 Results

- Net revenues were €392 mn, +4% y-o-y.
- Higher rate of reduction in operating costs, with an 11% decrease y-o-y, when excluding the €6.4 mn one-off charge for the unamortised cost of the branches that ceased operation in Q1 2012.
- Operating expenses in Greece were down by 11% y-o-y and relevant personnel expenses were reduced 18%.
- Pre tax and provision profit at €217 mn compared to €183 mn in Q1 2011, +18% y-o-y.
- The total impairment charge amounted to €296 mn +78% y-o-y, as a result of the prolonged recession of the Greek economy (GDP contracted 14% cumulatively over the period 2008-2011).

Volumes as of 31 March 2012

- Total assets were €47.5 bn, -4% q-o-q, -16% y-o-y.
- Gross loans were €35.9 bn, -3% q-o-q, -5% y-o-y.
- Group deposits were €20.9 bn, -5% q-o-q, and in Greece -6% q-o-q almost in line with the deposits' outflow trend recorded in the Greek market in Q1 2012 (-5%).

In the Q1 2012 Financial Statements , Piraeus Group's operations in Egypt are displayed as discontinued according to IFRS 5. Hence, for comparative reasons all figures and ratios contained in the Press Release exclude Egypt, unless otherwise stated.

Key Figures of Piraeus Bank Group in Q1 2012

(balance sheet data at the end of the period, income statement data for the first quarter period)

Consolidated Data	31 March 2012	31 March 2011	Δ % y-o-y
Selective Balance Sheet Figures (€ mn)			
Assets	47,494	56,628	-16%
• Assets from discontinued operations in Egypt	1,088	1.299	-16%
Gross Loans	35,860	37.792	-5%
Deposits & Retail Bonds	20,905	27.677	-24%
Total Equity (pro-forma on 31.03.2012 for the €4.7 bn Advance received by HFSF)	3,047	4,064	-25%
Summary Results (€ mn)			
Net Interest Income	236	304	-22%
Net Fee & Commission Income	43	47	-8%
Results from Trading and Investment Portfolio	99	12	>100%
Other Income & Dividend Income	14	13	12%
Total Net Revenues	**392**	**376**	**4%**
Personnel Expenses	(83)	(96)	-13%
• **o/w Greece**	**(59)**	**(72)**	**-18%**
Administrative Expenses	(64)	(71)	-9%
• o/w Greece	(41)	(46)	-10%
Total Operating Costs	**(174)**	**(188)**	**-8%**
• o/w Greece	(115)	(130)	-11%
Total Operating Costs on a comparative basis	***(167)***	***(188)***	***-11%***
• o/w Greece	***(112)***	***(130)***	***-14%***
Pre-Tax and Provision Profit	**217**	**183**	**18%**
Impairments on Loans and Other Assets	**(296)**	**(166)**	**78%**
Pre-Tax Profit/(Loss)	**(80)**	**17**	**>-100%**
Net Profit attributable to Shareholders from Continuing Operations	**298**	**9**	**>100%**
Net result of Discontinued Operations in Egypt	(1)	(7)	92%

Volumes Evolutions

Deposits were €20.9 bn at the end of March 2012, a decrease of 24% y-o-y. Domestic deposits, declined by 22% y-o-y, excluding the Greek State's deposits that were €0.2 bn at the end of March 2012 versus €1.6 bn in March 2011. When State deposits are included, the Group's domestic deposits decreased 27% y-o-y. Domestic deposits decreased 6% q-o-q in line with the market trend (-5%). Deposits stemming from international subsidiary banks fell 3% q-o-q and 13% y-o-y. The Group's total deposits decreased 5% q-o-q.

Gross loans continued to deleverage 5% y-o-y and were €35.9 bn at the end of March 2012. In Greece, the loan portfolio balance amounted to €28.6 bn (-5% y-o-y), while loans from international operations decreased to €7.2 bn (-4% y-o-y). Group loans decreased 3% q-o-q.

The per customer category, at the end of March 2012:

- total business portfolio decreased 5% y-o-y,
- loans to individuals decreased 4% y-o-y, with consumer loans and credit cards showing the largest decrease (-10% y-o-y), while mortgages marginally decreased 1% y-o-y,
- loans to businesses constituted 70% of the total loans and loans to individuals 30% (19% mortgages, 11% consumer).

Group Volume Analysis (€ mn)	**Mar.'12**	**Δ% y-o-y**
Gross Loans per Type		
Loans to Businesses	25,262	-5%
Loans to Individuals	10,598	-4%
Total Loans	**35,860**	**-5%**
Greece	*28,618*	*-5%*
International Operations	*7,242*	*-4%*
Deposits per Type		
Sight-Savings-Others	6,351	-18%
Term	14,554	-27%
Total Deposits	**20,905**	**-24%**
Greece	*17,055*	*-27%*
International Operations	*3,850*	*-13%*

Asset Quality

The loans in arrears over 90 days ratio reached 16.0% at the end of March 2012. This deterioration compared to 13.5% in December 2011, is primarily attributable to Greek operations (16.0% vs 13.2% in December 2011) as a result of the deepening of the recession and the political uncertainty and to a lesser extent to international operations (16.4% vs 14.6% respectively). For Greece in particular, the respective ratio for the market is estimated at 17% at the end of March 2012 versus 15.9% in December 2011.

The NPLs > 90 days coverage by cumulative provisions stood at 48%. When adding tangible collaterals after the haircut (conservative approach) the coverage was 97% at the end of March 2012. Cumulative provisions on average loans doubled to 7.7% at end-March 2012 compared to 3.9% a year ago.

Capital Adequacy

The Group's total capital adequacy ratio was restored following the Advance of €4.7 bn made by the Hellenic Financial Stability Fund to the Group's capital at the end of May 2012, in view of the Bank's capital enhancement scheme.

Hence, the Group's total capital adequacy reached 9.0% (pro-forma), while the Core Tier I according to EBA definition was 8.0% (pro-forma).

Evolution of Results

Net interest income amounted to €236 mn in Q1 2012, down from €304 mn in Q1 2011. This is mainly attributable to higher Eurosystem funding costs, the increased cost of deposits and the lower interest income from bonds. This resulted in a significant decrease in net interest income from the domestic operations, while the net interest income from international operations remained at the same level as a year ago, despite the 4% decline in loans.

Net commission income decreased 8% to €43 mn in Q1 2012, which was attributable to the contraction in demand for banking products and especially for loans. Commercial banking commissions stood at €38 mn compared to €41 mn in Q1 2011 (-7%).

Net revenues amounted to €392 mn in Q1 2012 compared to €376 mn a year ago with a positive contribution from trading income. It should be noted that the Group's trading results were positively affected by €84 mn as a result of the buy-back of the Bank's hybrid and subordinated securities that was concluded on March 14, 2012.

Operating costs decreased 11% y-o-y on a comparative basis excluding the €6.4 mn one-off charge for the unamortized costs of the branches that ceased to operate in Q1 2012. Including the one-off cost in Q1 2012, the annual decrease was 8% to €174 mn. In this context, the 10% annual cost reduction target for 2012 set by the Bank's Management at the beginning of the year is achievable.

Personnel costs decreased 13% y-o-y to €83 mn. Personnel costs in Greece dropped 18% while the respective international expenses decreased 1 % y-o-y.

The effort to further rationalize general administrative expenses resulted in an annual decrease of 9% to €64 mn, with a significant reduction stemming from Greek operations (-10%), while abroad the respective decrease was 6%.

Depreciation expenses increased 24% y-o-y and amounted to €26 mn due to the termination of operations at 65 branches in Q1 2012 (18 in Greece and 47 abroad), that led to the transfer to P&L of their total unamortised set-up costs (€6.4 mn).

Pre-tax and provision profit was €217 mn in Q1 2012, an increase of 18% compared to €183 mn in Q1 2011.

Impairment losses on loans and receivables rose to €294 mn, recording an increase of 77% y-o-y. Expressed as a percentage of average loans, provision expenses reached 323 bps (175 bps in Q1 2011) mainly due to the particularly unfavorable conditions of the Greek economy. In Greece, provision expenses reached 338 bps compared to 171 bps in Q1 2011. International operations' provision expenses were 264 bps compared to 190 bps in Q1 2011.

The Group's pre-tax result was an €80 mn loss. The after-tax result attributable to shareholders from continuing operations was a €298 mn profit in Q1 2012, following the recognition of the remaining deferred tax (revenue) linked to PSI, which resulted in the strengthening of the net result and the equity.

Athens, 30 May 2012

Piraeus Bank Group (www.piraeusbank.gr) was founded in 1916 and was listed on the Athens Stock Exchange in 1918. The Bank operated through a period of private-ownership and management and in 1975 it passed to state-ownership until 1991, when it was privatized again. Since then, Piraeus Group has become one of the most dynamic and active organizations in the Greek economy. At the end of March 2012, the Group possessed a network of 732 branches (328 in Greece and 404 internationally) and employed 10,946 people (6,047 and 4,899 respectively). Piraeus Bank Group, combining business operations and social responsibility, endorses systematically its relations with its social partners through specific actions, while emphasis is placed on the protection of the natural and cultural environment.