

## Announcement

Piraeus Bank announces that the transfer of the healthy assets and liabilities of Agricultural Bank from a special trustee was concluded on Friday 27 July 2012, for €95 mn consideration.

The key parameter of the transaction was securing all job positions of Agricultural Bank's employees.

The assets and liabilities that were acquired from Piraeus Bank consist of the following:

- o €21.4 bn in liabilities, of which €14.3 bn customer deposits, €6.7 bn interbank liabilities and €0.4 bn other liabilities
- o €14.7 bn in assets, of which €10.6 bn net loans and 4.2 bn other assets.

The €6.7 bn difference that arises between the preliminary valued transferred assets and liabilities will be covered by the Hellenic Financial Stability Fund (HFSF), according to the provisions of the law.

Furthermore, regarding the coverage of the capital needs that arise from the transferred assets, the HFSF will contribute to the acquirer Piraeus Bank an amount of €0.5 bn, so as the total capital adequacy ratio (pro-forma, March 2012) to be maintained above the minimum required level (8%).

Interested parties can refer to the relevant decisions of Bank of Greece for further information:

[http://www.bankofgreece.gr/BoGDocuments/EME\\_4\\_1\\_27-7-2012.pdf](http://www.bankofgreece.gr/BoGDocuments/EME_4_1_27-7-2012.pdf) and

[http://www.bankofgreece.gr/BoGDocuments/EME\\_4\\_3\\_27-7-2012.pdf](http://www.bankofgreece.gr/BoGDocuments/EME_4_3_27-7-2012.pdf)

With the acquisition of the aforementioned assets and liabilities, Piraeus Bank Group:

- gains a leading position in the banking operations in Greece with market share of 19% in deposits and 16% in loans (data March 2012)
- benefits by the synergies that will arise and total €155 mn after tax at the end of the first 3 year period, and €155 mn after tax annually afterwards.



- improves its loans to deposits ratio to 124%
- improves the structure of both loans (26% mortgage loans) and deposits (28% savings)

The total assets pro-forma (March 2012) amounts to €74 bn, customer deposits €35 bn and net loans €44 bn.

The Group's total number of employees reaches 17,000 people and the total branch network amounts 1,230 units, with a presence in 9 more countries outside Greece.

Lazard Frères acted as financial advisor to Piraeus Bank for the transaction.

**Athens, 30 July 2012**