

PRESS RELEASE

Shareholders' Annual General Meeting

INTRALOT REVEALS NEW STRATEGY FOR GROWTH

May 26th, 2016

In his address to the annual General Meeting of INTRALOT Shareholders held today at the company's Innovation Centre in Athens, INTRALOT Group CEO, Mr. Antonios Kerastaris, revealed INTRALOT's strategy going forward, "By 2019 the global gaming market is expected to surpass €500 bn with main drivers new markets opening and market privatizations, new regulation frameworks, and the players' demand for an omni-channel, personalized experience across all delivery channels. INTRALOT will exploit these opportunities with a best-of-breed portfolio of products and services addressing modern consumer trends that enhance the customer's experience and an M&A strategy, aiming at growing our business through local partnerships."

INTRALOT CEO discussed details of transactions in Italy with Gamenet, in Bulgaria with Eurobet, and in Peru with the Nexus Group, announced this morning. Specifically, INTRALOT finalized and signed an agreement to merge its Italian activities into those of Gamenet, retaining 20% control of the new entity that will have a total turnover of €1 bn and a network of 750 betting shops, 50,000 AWPs and 8,200 VLTs and 60 exclusive gaming halls. In Bulgaria, INTRALOT will acquire 49% share of Eurobet, the main KINO, scratch and lottery operator, complementing its betting portfolio as 49% shareholder of Eurofootball since 2002. Finally, in Peru INTRALOT is teaming up with the leisure brand of Nexus Group, a leading conglomerate of supermarket chains, construction and financial products.

By means of a new portfolio roadmap that envisages novel products and services across all industry content verticals and these transactions INTRALOT plans to secure sustainable EBITDA growth, solid cash flow generation and rapid reduction of Net Debt/EBITDA ratio (deleverage). Financial year 2015 and 1Q2016 results already show revenue and Net debt stabilization and an increase in EBITDA and EBITDA margin in a like-for-like basis, in spite of a recent FX headwind in certain markets.

About INTRALOT

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 57 regulated jurisdictions around the globe. With €1.91 billion turnover and a global workforce of approximately 5,100 employees in 2015, INTRALOT is an innovation – driven corporation focusing its product development on the customer experience. The company is uniquely positioned to offer to lottery and gaming organizations across geographies market-tested solutions and retail operational expertise. Through the use of a dynamic and omni-channel approach, INTRALOT offers an integrated portfolio of best-in-class gaming systems and product solutions & services addressing all gaming verticals (Lottery, Betting, Interactive, VLT). Players can enjoy a seamless and personalized experience through exciting games and premium content across multiple delivery channels, both retail and interactive.

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