



Website:	http://www.ideal.gr
Bloomberg code:	INTEK:GA
Reuters code:	IDEr.AT
ISIN code:	GRS148003015

COMPANY PROFILE

The Company's main activities are:

1. Cyber Security Solutions for the enterprise market in EMEA
2. Operating Support System (OSS/BSS) software for Telco, Banking and Utilities in EMEA
3. Value Added Distribution (VAD) of technology products for the consumer and business markets in South East Europe.

IDEAL Group S.A. has two main subsidiaries: IDEAL ELECTRONICS for VAD and OSS/BSS and ADACOM for Cyber Security solutions.

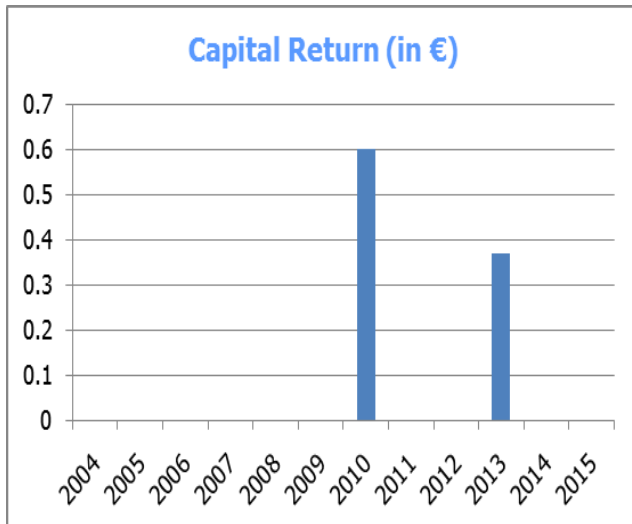
OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)			
Symbol:	INTEK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	6.3		
Shares Outstanding (number): (31 March 2016)	8,298,467		
Average Spread (%):	8.15%		
Market Liquidity (%):	0.136%		
Average Trading volume (no of shares):	146		
Total Value of transactions (€):	23,599		
Days to trade (1% of outstanding amount):	695.3		
Free Float (31 March 2016):	34.9%		
Turnover Velocity (F.F. Weighted):	0.0%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	48.03%	62.33%	66.09%

GROUP STRUCTURE

IDEAL DROUP S.A.

IDEAL ELECTRONIC S.A.	100%
ADACOM S.A.	99.76%
ADACOM SYSTEMS Ltd	100%
ADACOM LIMITED	100%



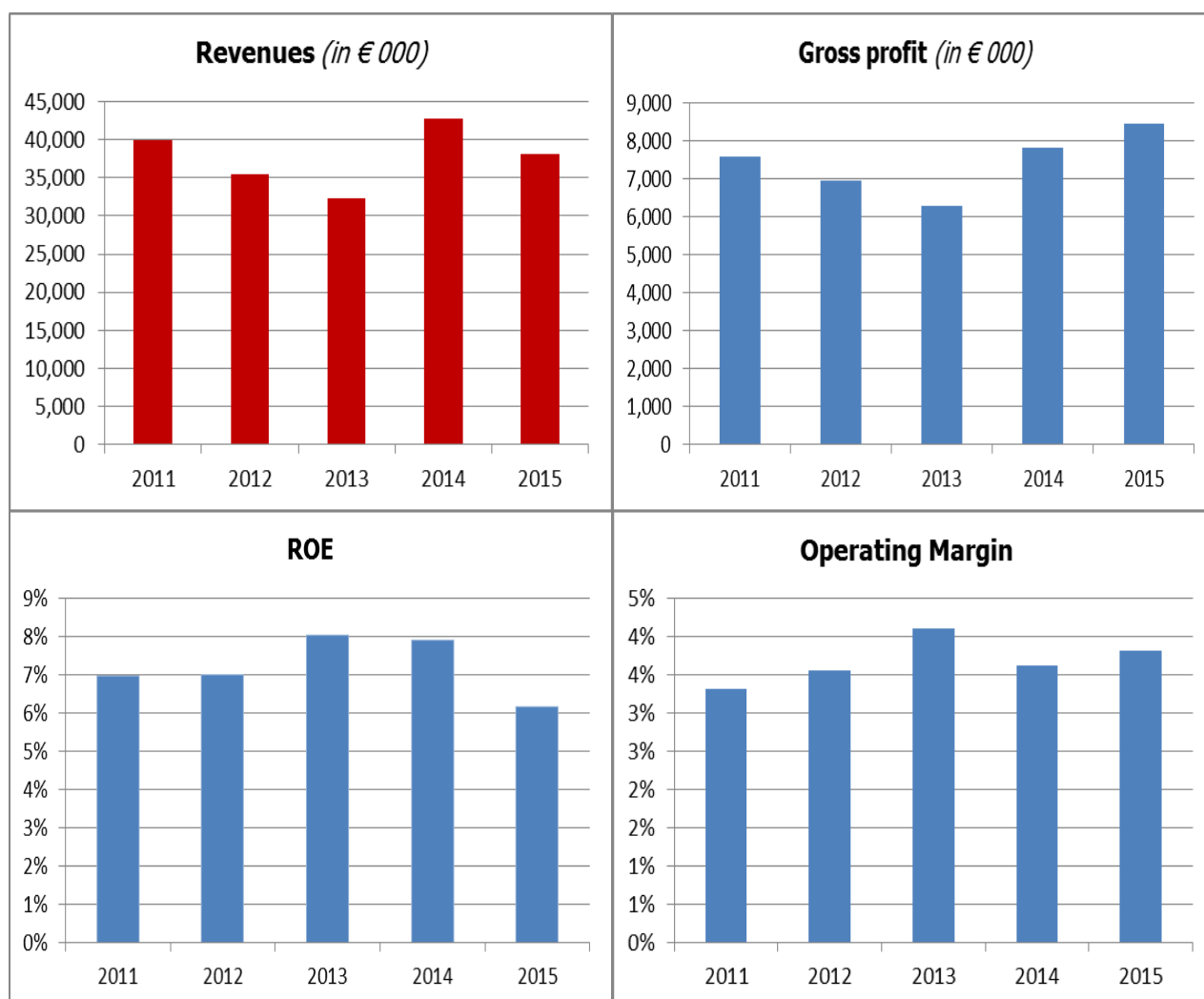
- In 2010, Ideal Group paid € 4.9 m cash to its shareholders (through a share capital decrease of € 0.60 per share).
- In 2013, Ideal Group paid € 3.1 m cash to its shareholders (through a share capital decrease of € 0.37 per share).

CURRENT PROJECTS

Many Cyber Security and Software projects in countries of Europe and EMEA.

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	40,009	35,457	32,271	42,728	38,046
Gross profit	7,613	6,967	6,286	7,820	8,451
EBIT	1,330	1,263	1,327	1,551	1,451
EBITDA	1,751	1,715	1,843	2,118	1,941
Earnings before tax	1,070	1,155	1,170	1,250	1,020
Earnings after tax	1,070	1,155	1,170	1,250	1,020
E.P.S.	0.13	0.14	0.14	0.15	0.12
Total equity	15,300	16,503	14,542	15,785	16,557
ROE	6.99%	7.00%	8.05%	7.92%	6.16%
Debt Ratio	-2.62	-3.52	-0.59	1.99	-2.61



MAJOR SHAREHOLDERS (>5%)

Name	%
SAMUEL D.	5.93%
TRUAD VERWALTUNGS AG	59.22%
Total	65.15%

BOARD OF DIRECTORS

Name	Qualification
KOMIS LOUKAS	CHAIRMAN/NON EXECUTIVE MEMBER
SOTIRAKOPOULOS ALEXIOS	VICE CHAIRMAN/INDEPENDENT NON EXECUTIVE MEMBER
SAMUEL D.	MANAGING DIRECTOR/EXECUTIVE MEMBER
ASIMIADIS SAVAS	EXECUTIVE MEMBER
DAVID CHARALABOS	NON EXECUTIVE MEMBER
ZYMNIS THOMAS-ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER

* The percentage of the companies THRUSH INVESTMENTS & BOVAL S.A. is included in the TRUAD VERWALTUNGS AG.

MANAGEMENT TEAM PROFILE

Mr. D. Samuel is Managing Director of Ideal Group since 2003. He also serves as a nonexecutive board member of Kerur Holdings (Tel Aviv Stock Exchange). Previously he served as a director for Softbrands Inc. and Infoquest SA. He has also worked for Compugen Inc. (Nasdaq CGEN), Waste Management (NYSE: WM), and Scitex Inc (NASDAQ). He is a graduate of INSEAD (MBA) and the Technion Israel Institute of Technology (Electrical Engineering). He speaks English, Hebrew, Greek, French and Italian.

Mr. S. Asimiadis is Chief Financial Officer, Secretary and Executive Director at Ideal Group. He joined the Group as Finance Director of IDEAL Electronics in December 2002. Previously he served at the audit, tax and consulting department of Arthur Andersen for a period of 10 years. He holds a degree in Economics. He speaks English and Greek.

Mr. P. Vasiliadis is the Managing Director of ADACOM. He joined the Company in 1993 and he has served for a number of years in executive positions at other companies of the Group, such as Ideal Systems and Ideal Group S.A. He holds a Chemical Engineering degree and an MBA degree in Business Administration from Athens University of Economics and Business. He speaks English, Greek and German.

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