



Website:	http://www.karatzis.gr
Bloomberg code:	KARATZ:GA
Reuters code:	KRTr.AT
ISIN code:	GRS399163005

COMPANY PROFILE

Karatzis SA is a Greece-based industrial enterprise. The Company's range of activities includes the production and trade of netting materials for the packaging of fresh products, for the agriculture and horticultural sector, for ham and meat processing, for sport, garden and home fencing, as well as for road-works and construction. The Company provides the agricultural sector with such products as bale net wrap, silage nets, nets protection from all weather conditions, and shade and wind shield nets. For gardening purposes it also offers pond netting. Its packaging offering includes bags on roll, display bags, pallet nets, Christmas tree netting and tubular nets, as well as packaging solutions for fresh meat, ham, sausages and chickens.

The Company also produces high-density polyethylene nets used in the construction and decoration fields. The Group developed a series of solar parks with total capacity of 14.34 MW.

Moreover, it operates the five-star Nana Beach Hotel located in Heraklion, which offers accommodation in 494 rooms.

EXPORTS

Company's exports constitute the 89% of total sales. In industrial sector, from which the 76% of total sales comes from, exports reach the 95%.

OVERVIEW - TRADING DATA

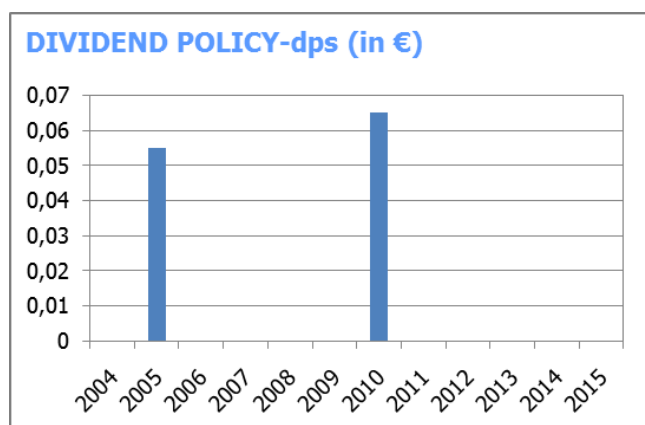
OVERVIEW - TRADING DATA 1 Year (data of period 01/04/2015 - 31/03/2016)			
Symbol:	KARTZ		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (31 March 2016)	53,1		
Shares Outstanding (number): (31 March 2016)	14.679.792		
Average Spread (%):	7,30%		
Market Liquidity (%):	0,149%		
Average Trading volume (no of shares):	560		
Total Value of transactions (€):	452.089		
Days to trade (1% of outstanding amount):	266,8		
Free Float (31 March 2016):	17,5%		
Turnover Velocity (F.F. Weighted):	5,7%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	16,92%	23,35%	20,96%

GROUP STRUCTURE

KARATZIS INDUSTRIAL & HOTELIER ENTERPRISES SA

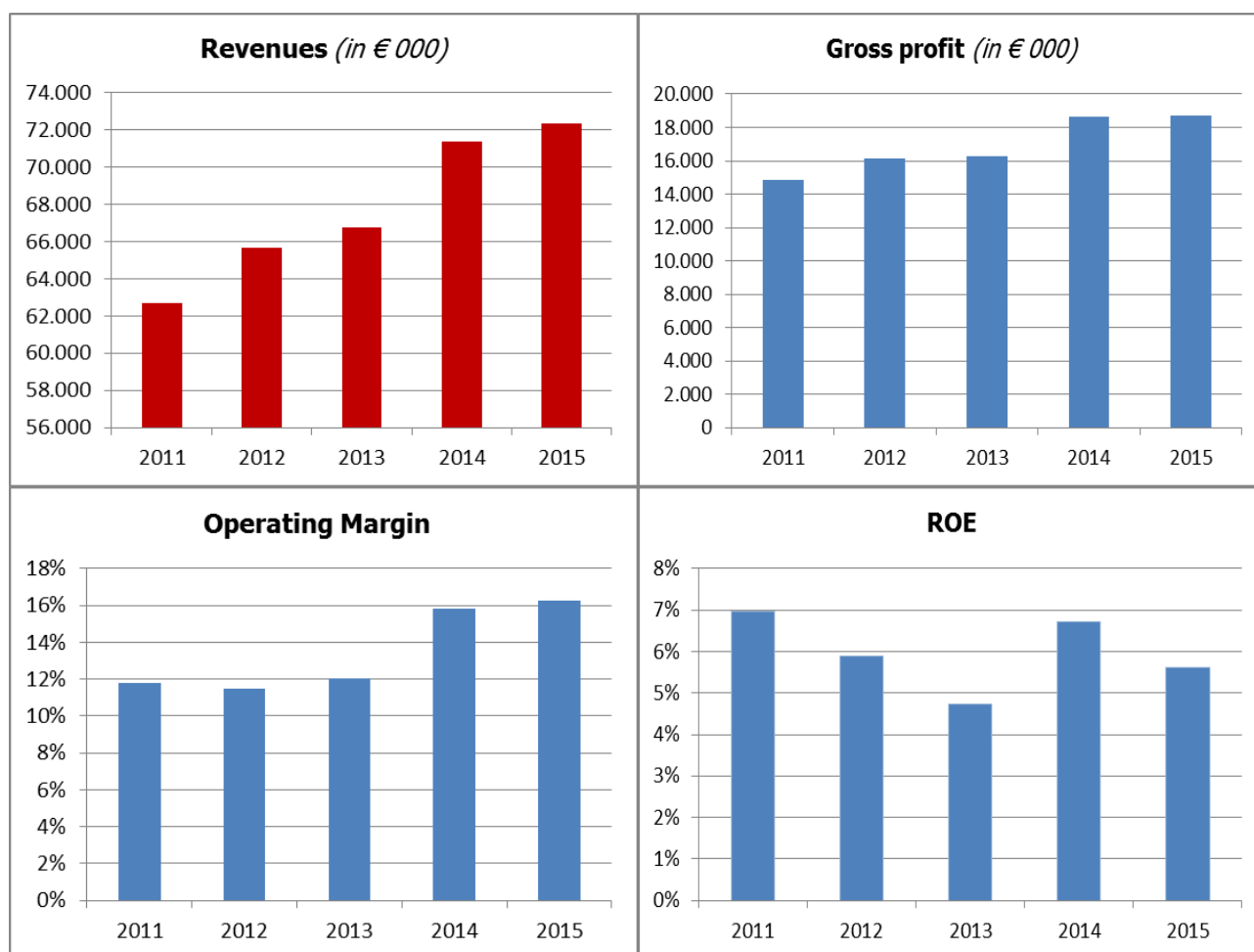
MESH PACK GMBH	100%
STELLA POLARIS CRETE SA	100%
CROPPY SOLUTIONS SL	90%
KARATZIS INDUSTRIAL & HOTELIER ENTERPRISES SA & CO	99%
ZEUS PACKAGING AGRI LTD	50%
KARATZIS ITALIA SRL	51%

DIVIDEND POLICY-DPS (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)					
(in € 000)	2011	2012	2013	2014	2015
Sales	62.681	65.672	66.759	71.387	72.339
Gross profit	14.864	16.166	16.273	18.629	18.681
EBIT	7.411	7.558	8.049	11.289	11.763
EBITDA	12.335	12.822	13.894	17.049	17.890
Earnings before tax	5.809	5.927	7.202	8.949	9.902
Earnings after tax	5.605	5.094	4.279	6.452	5.728
E.P.S.	0,38	0,35	0,29	0,44	0,39
Total equity	80.452	86.341	90.620	96.192	101.916
ROE	6,97%	5,90%	4,72%	6,71%	5,62%
Debt Ratio	2,64	2,82	1,83	1,14	0,94



MAJOR SHAREHOLDERS (>5%)

Name	%
KARATZIS ANTONIOS	44,14%
KARATZI MARIA	38,36%
Total	82,50%

BOARD OF DIRECTORS

Name	Qualification
KARATZIS ANTONIOS	PRESIDENT/CEO/EXECUTIVE MEMBER
KARATZI ATHINA	VICE PRESIDENT/EXECUTIVE MEMBER
KARATZI MARIA	CEO/EXECUTIVE MEMBER
ARCHONTAKIS KONSTANTINOS	EXECUTIVE MEMBER
KALATHAS ILIAS	EXECUTIVE MEMBER
ANTONAKAKIS ELEFThERIOS	NON EXECUTIVE MEMBER
PERANTONAKIS KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER
PAPASTEPhANAKIS IASON	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Karatzis Antonios: He was elected as the President of KARATZIS SA in August 2015, while he has been the CEO of the Company since 2009. He has been actively involved in the Company since 1993, as well as participating in the Board of Directors since 1997. He is a Tourism Management and Business Administration graduate in Switzerland and speaks English, French, German, Italian and Spanish.

Ms. Karatzi Athina: One of the founders of the Company and Vice President on the Board of Directors ever since. Her main responsibilities are in the tourism sector and financial company matters. She speaks English, French and Italian.

Ms. Karatzi Maria: She is a graduate of the American College Deree (Business Administration), holds an MBA from the University of London and speaks English, German and Italian. She has been member of the company KARATZIS SA since 1996 and a member of the Board of Directors since 2001. She was being the Deputy CEO of the Company from 2009 to 2015 and started performing her duties as CEO in August 2015.

Mr. Archontakis Konstantinos: He is a graduate of the Department of Business Administration of the Highest Industrial School of Thessaloniki (now University of Macedonia) and has attended annual training program in Marketing Services (Direct Marketing) of Management Institute. He speaks English. He has been the General Manager of KARATZIS SA and is a member of the Board of Directors of the company since 1989.

Mr. Kalathas Ilias: He is a graduate of Technological Educational Institute of Athens (Department of Executives in Tourist Enterprises). He speaks English, French, German and Italian. He has been in KARATZIS SA since 2006 as the Manager of Nana Beach hotel as well as a member of the Board of KARATZIS SA since 2009.

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