

Basic Resources - Nonferrous Metals

IR RELEASE H1 2016

Company Description

HALCOR is a leading Group of companies that specializes in the production, processing and marketing of copper, copper alloys and zinc It has a products, dvnamic commercial presence in the European and global markets, For more than 75 years, The Group develops and distributes a wide range of products, including copper and copper alloy rolled and extruded products and cables with HALCOR being the sole producer of copper tubes in Greece,

Share Data

onaic Data	
Price (€)	0.299 (30/08/16)
No of shares	101,279,627
Capitalization (mil,€)	30.2
% Δ vs, 31/12/2015	+9.2%
52 wks high (€)	0.399
52 wks low (€)	0.200
REUTERS	HAL AT
BLOOMBERG	XAKO GA

Shareholders Structure

Free Float 31.72%



H1 2016 Results

Consolidated amounts

Consolidated revenue reached Euro 563.2 mil, in the first half of 2016 versus Euro 629.5 mil, in the respective period of 2015, decreased by 10.5%. The average price of copper for the first half of 2016 decreased by 20.8% to Euro 4,213 per ton versus Euro 5,317 per ton for the first half of 2015, while the price of Zinc stood at an average of Euro 1,611 per ton for H1'16 vs, Euro 1,912 per ton in H1'15 declining by 15.6%. Consolidated results before interest, tax, depreciation and amortization (EBITDA) reached in H1'16 a profit of Euro 35,3 mil. versus a profit of Euro 36.5 mil. in

Re	esults H	1 2016	
(M €)	H1 2016	H1 2015	Δ (%)
Turnover	563.2	629.5	-10.5%
Gross Profit	39.3	39.5	
EBITDA	35.3	36.5	
FRIT	20.3	19.9	
EBT	1.6	-4.4	
EATAM	0.4	-4.7	
Margin			
Gross Profit	7.0%	6.3%	
	6.3%	5.8%	
EBITDA	0.570	21070	

Consolidated results before tax and interest (EBIT) accumulated for H1'16 to profit of Euro 20,3 mil, versus Euro 19,9 mil, H1'15. Consolidated earnings before taxes (EBT) amounted for the first half of 2016 to a profit of Euro 1,6 mil. compared to losses of Euro 4.4 mil. in H1'15. Finally, the results after tax and minority interests amounted to a profit of Euro 0.4 mil, or Euro 0.0040 per share, compared to losses of Euro 4.7 mil, or Euro 0.0468 per share in H1'15.

In regards to the parent company's performance, revenue reached Euro 218.9 mil. in H1'16 versus Euro 229.9 mil, in H1'15 declining by 4,8% following the downtrend in the metal prices, partly offset by the increase in volumes sold by 9.1%, while the results before interest, tax, depreciation and amortization (EBITDA) accumulated during the first half of 2016 to profit Euro 9.6 mil, versus profit of Euro 11.0 mil, in H1'15. Results before tax and interest (EBIT) totaled to a profit of Euro 6.3 mil, for H1'16 versus losses of Euro 7.7 mil. for the prior year respective period. Earnings after taxes, amounted to a profit of Euro 2.0 mil. in H1'16 compared to a marginal loss of Euro 0.1 mil. in the first half of 2015.

For the rest of 2016, Halcor and its subsidiaries will continue to have as a strategic aim the increase of market shares in industrial products and the strengthening of activity in new markets that provide potential and higher growth perspectives.

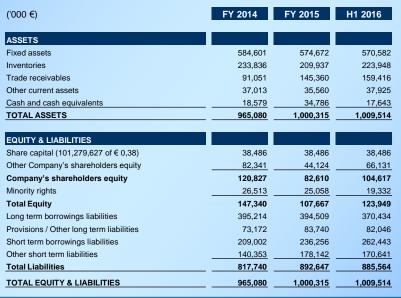
Investor Relations: Alexandros Kompotis akompotis@halcor,com

Consolidated Financial Results				
(′000 €)	H1 2014	H1 2015	H1 2015	
Turnover	555,267	629,470	563,238	
Cost of Sales	-538,215	-590,003	-523,956	
Gross Profit	17,052	39,467	39,282	
Other operating income / (expenses) - net	576	-1,906	-142	
Selling Expenses	-7,618	-8,391	-7,954	
Administrative Expenses	-10,714	-9,222	-10,874	
EBITDA	10,642	36,474	35,266	
Depreciation	-11,346	-16,793	-15,480	
EBIT	-704	19,948	20,312	
Financial Expenses - net	-21,093	-24,406	-18,615	
Share of profit / loss from associates	90	80	-64	
EBT	-21,707	-4,378	1,633	
Тах	3,320	354	-1,362	
Minorities	-2,825	-719	135	
EATAM	-15,562	-4,744	406	
Margin analysis %				
Gross Profit	3,1%	6,3%	7,0%	
EBITDA	1,9%	5,8%	6,3%	
EBIT EBT	-0,1% -3,9%	3,2% -0,7%	3,6% -0,3%	
LDI	-3,9%	-0,7%	-0,3%	
EATAM	-2,8%	-0,8%	-0,1%	
Period / Period %				
Turnover	-6,9%	+13,4%	-10,5%	

H1'16 28% 16% 8% 6% Rods & Tubes Ms Cables & wires Rods & Rods Cu H1'15 H1'15

Sales Mix

Consolidated Statement of Financial Position



Consolidated sales by quarter ('000 €)

■Tubes Cu

□Rods & Tubes Ms

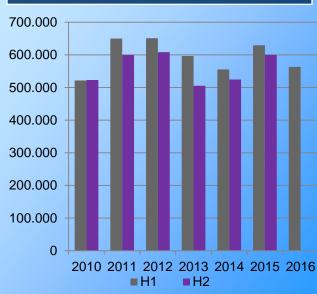
■Cables & wires

8%

18%

■Rolling Cu + Ms + ZnTi

□Bus Bars & Rods Cu



This presentation may contains forward-looking statements, These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting the Group, They are not historical facts, nor are they guarantees of future performance, Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements, Further details of potential risks and uncertainties affecting HALCOR Group are described in the HALCOR's filings with the Athens Stock Exchange, These forward-looking statements speak only as of the date of this presentation,