



PRESS RELEASE

Tuesday, 20 September 2016
FINANCIAL RESULTS OF FIRST HALF 2016
ATHEX: PLAT
Reuters: THRR.AT
Bloomberg: PLAT GA

The purpose of the current release is to present the Group's financial results for the first half of the current financial year 2016 and to highlight the basic factors that contributed to such.

Thraces Plastics Group posted an increase in Turnover and Earnings during the first half of the current financial year compared to the same period of 2015.

The basic characteristics of the Group's performance during the period are presented in synopsis below:

- Increase in sales volume of the Group due to the higher sales volume of the Technical Fabrics unit in the European as well as the Americas market.
- Decrease in raw material prices
- Further reduction of fixed production expenditures
- Improvement of product mix in both sectors of the Group's activities (Technical Fabrics and Packaging)
- Positive effect of the exchange rate Euro/GBP in the valuation of loans and deposits in foreign currency of the Group's subsidiaries, which have the British Pound as their denomination currency

More specifically, the basic financial figures of the Group during the first half of 2016 compared to the corresponding period of 2015, settled as follows:

Consolidated Turnover	€150.6 mil. versus € 145.1 mil. in the first half of 2015	(+3.8%)
Cons. Gross Profit	€35.4 mil. versus € 30.8 mil. in the first half of 2015	(+14.9%)
Cons. EBIT	€12.6 mil. versus € 10.9 mil. in the first half of 2015	(+16.0%)
Cons. EBITDA	€18.4 mil. versus € 15.8 mil. in the first half of 2015	(+16.8%)
Cons. EBT	€10.6 mil. versus € 7.5 mil. in the first half of 2015	(+40.2%)
Cons. EATAM	€8.1 mil. versus € 5.7 mil. in the first half of 2015	(+41.1%)
Basic Earnings per share (in €)	0.1839 versus 0.1293 in the first half of 2015	(+42.2%)

The Net Bank Debt of the Group amounted to € 58.8 million on 30.06.2016 compared to € 42.4 on 31.12.2015. The higher level was due to the financing of a large part of the Group's investment plan for the period 2015 – 2016, amounting to € 32 million through leasing and bank debt. The "Net Bank Debt to Equity" ratio settled at 0.5x remaining at relatively low levels.

With regard to the course of Group's results during the second half of 2016, it is noted that in the third quarter the upward trend of the two previous quarters in terms of turnover and profitability continues. On the other hand it is a fact that instability and uncertainty continue to remain as factors in the second half of 2016 as well. Despite the above, the Group by continuing the implementation of its investment plan has created the conditions to further strengthen its position versus the competition, as well as to achieve additional growth and profit margin improvement.

For further clarifications or information regarding the present release you may refer to Ms Ioanna Karathanasi, Head of Investor Relations, tel.: + 30 210-9875081.

ANALYSIS OF MAJOR FINANCIAL RESULTS OF THE FIRST HALF 2016 (in € thousand)

Turnover €150,638 (+3.8 %)

Increase in the sales volume of the Group by 7% (Technical Fabrics Unit +10%, Packaging Unit +1%).

Gross Profit €35,350(+14.9 %)

Gross Profit Margin settled at 23.5% compared to 21.2% in the first half of 2015.

Other Operating Income €658 (-55.2%)

During the first half of 2016, other operating income does not include provisions for income from subsidies on personnel employment cost. According to the Joint Ministerial Decision no. 13311/273 published in the Government Gazette no. 997/11-4-2016, the regulatory authorities terminated the article 21 of Law 1767/1988 which allowed for a 12% subsidy on the personnel employment cost of manufacturing and tourist companies located in the country's borderlines, including the county of Xanthi.

Distribution Expenses €13,509 (+10.1%)

As % of Turnover stood at 9.0% compared to 8.5% in the same period of 2015

Administrative Expenses €8,375 (-3.3%)

As % of Turnover stood at 5.6% compared to 6.0% in the same period of 2015

Other Operating Expenses €1,136 (+19.2%)

Other Operating Expenses mainly concern administrative personnel indemnities, provisions for doubtful receivables, operating expenses, supplies and other banking expenses.

Other Profits / (Losses) Loss of 342 thous. from profit of 559 thous. last year

Mainly concerns foreign exchange differences originating from USD

EBITDA €18,399 (+16.8%)

EBITDA margin settled at 12.2% compared to 10.9% in the first half of 2015

Financial Results Expenses €2,811 (-32.2%)

The significant reduction of financial expenses was mainly due to the higher income deriving from positive foreign exchange differences following the effect of EUR/GBP exchange rate on the valuation of loans and deposits in foreign currency of the Group's subsidiaries, which have the British Pound as their denomination currency

Profit from consolidation via the Equity method €738 (-5.7%)

The above profit derived from the associate companies of the Group (Thrace Greiner Packaging, Thrace Sarantis, Lumite and Thrace Eurobent) which from 1-1-2014 are consolidated with the Equity method due to the change of accounting standards for the consolidation of joint entities (IFRS 10, 11 and 12)

EBT €10,573 (+40.2%)

EBT margin settled at 7.0% compared to 5.2% in the first half of 2015

EATAM €8,101 (+41.1%)

EATAM margin settled at 4.0% compared to 2.3% in the first half of 2015.

Earnings per Share €0.1839 (+42.2%)

(amounts in thousand euro)	1st Half 2016	1st Half 2015	% Change
Turnover	150,638	145,101	3.8%
Gross Profit	35,350	30,759	14.9%
Gross Profit Margin	23.5%	21.2%	
Other Operating Income	658	1,470	-55.2%
As % of Turnover	0.4%	1.0%	
Distribution Expenses	13,509	12,272	10.1%
As % of Turnover	9.0%	8.5%	
Administrative Expenses	8,375	8,660	-3.3%
As % of Turnover	5.6%	6.0%	
Other Operating Expenses	1,136	953	19.2%
As % of Turnover	0.8%	0.7%	
Other Income / (Losses)	-342	559	
EBIT	12,646	10,903	16.0%
EBIT Margin	8.4%	7.5%	
EBITDA	18,399	15,756	16.8%
EBITDA Margin	12.2%	10.9%	
Financial Income / (Expenses)	-2,811	-4,145	-32.2%
Income / (Expenses) from Companies consolidated with the Equity Method	738	783	-5.7%
EBT	10,573	7,541	40.2%
EBT Margin	7.0%	5.2%	
Income Tax	2,312	1,662	39.1%
Total EAT	8,261	5,879	40.5%
EAT Margin	5.5%	4.1%	
Minority Interest	150	136	
Total EATAM	8,101	5,743	41.1%
EATAM Margin	5.4%	4.0%	
Earnings per Share (in euro)	0.1839	0.1293	42.2%

RESULTS PER BUSINESS UNIT*								
(amounts in thousand €)	Technical Fabrics			Packaging			Agricultural Unit	
	1st Half 2016	1st Half 2015	% Change	1st Half 2016	1st Half 2015	% Change	1st Half 2016	1st Half 2015
Turnover	97,763	94,812	3.1%	56,461	54,596	3.4%	624	490
Gross Profit	20,853	18,462	13.0%	14,224	11,923	19.3%	122	78
Gross Profit Margin	21.3%	19.5%		25.2%	21.8%		19.6%	15.9%
Total EBITDA	10,149	9,488	7.0%	8,185	6,260	30.8%	107	53
EBITDA Margin	10.4%	10.0%		14.3%	11.5%		17.1%	10.8%

* Any differences appearing as compared to the published results are due to eliminations between business units.

Inventories €53,292 (+0.6%)

Marginally increased compared to 31.12.2015.

Trade Receivables €62,511 (+18.8%)

Higher customers due to seasonality.

Suppliers €34,900 (+10.3%)

Higher suppliers due to seasonality

Net Bank Debt €58,798 (+38.3%)

The Net Bank Debt / Equity ratio settled at 0.5x compared to 0.3 on 31.12.2015

Provisions for Employee Benefits €18,530(+94.1%)

Significant increase of the actuarial deficit of Don & Low LTD Pension Plan (on 30.06.2016 it settled at 16,576 thousand euro compared to 7,629 thousand euro on 31.12.2015) due to the utilization of lower discount rate.

CASH FLOWS	30.06.2016	30.06.2015
EBITDA	18,399	15,756
Non Cash Items	1,821	926
Change in Working Capital	-10,313	-4,811
Cash Flows from Operating Activities	11,796	11,866
Paid Interest, Taxes and Other Financial Income	-4,532	-5,031
Total Inflows / Outflows from Operating Activities	7,264	6,826
Investment Activities	-8,334	-9,312
Financing Activities	6,586	-4,435
Net Increase / (Decrease) in Cash	5,515	-6,921
Cash at Beginning of Period	26,411	32,875
Changes in Cash due to Foreign Exchange Rates	-1,785	1,151
Cash at End of Period	30,142	27,105

(amounts in thousand euro)	30.06.2016	31.12.2015	% Change
Tangible Fixed Assets	105,346	92,268	14.2%
Investment Property	113	113	0.0%
Intangible Assets	11,379	11,522	-1.2%
Interests in Related Companies	10,927	10,251	6.6%
Other Long-term Receivables	8,221	8,387	-2.0%
Deferred Tax Assets	1,156	128	803.1%
Total Fixed Assets	137,142	122,669	11.8%
Inventories	53,292	52,981	0.6%
Income Tax Prepaid	1,806	1,078	67.5%
Trade Receivables	62,511	52,618	18.8%
Other Receivables	8,472	8,774	-3.4%
Cash & Cash Equivalents	30,142	26,411	14.1%
Total Current Assets	156,223	141,862	10.1%
TOTAL ASSETS	293,365	264,531	10.9%
Shareholders' Equity	121,788	127,394	-4.4%
Minority Interest	2,004	1,844	8.7%
TOTAL EQUITY	123,792	129,238	-4.2%
Long-term Liabilities			
Long-term Loans	22,800	9,799	132.7%
Provisions for Employee Benefits	18,530	9,546	94.1%
Other Long-term Liabilities	5,991	6,731	-11.0%
Total Long-term Liabilities	47,321	26,076	81.5%
Short-term Liabilities			
Short-term Bank Debt	66,140	59,025	12.1%
Suppliers	34,900	31,632	10.3%
Other Short-term Liabilities	21,212	18,560	14.3%
Total Short-term Liabilities	122,252	109,217	11.9%
TOTAL LIABILITIES	169,573	135,293	25.3%
TOTAL EQUITY & LIABILITIES	293,365	264,531	10.9%