

### OPAP's financials remain on track despite macro uncertainty and GGR contribution hike

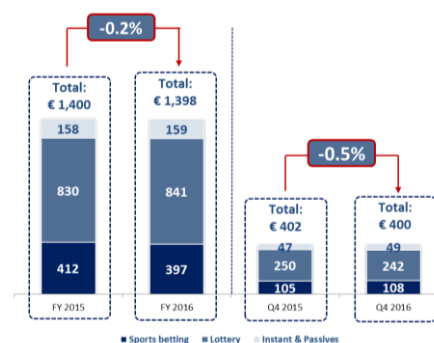
**ATHENS, Greece – March 29, 2017 – OPAP S.A. (OPAr.AT, OPAP:GA)**, the leading gaming operator in Greece, announces its consolidated financial results for the fiscal year ended December 31st, 2016, prepared in accordance with International Financial Reporting Standards (IFRS).

- Revenues (GGR) down by a marginal 0.2% at €1,397.6m (FY 2015: €1,399.7m), remaining resilient amidst an unstable macro environment. Revenues in Q4 2016 followed the same trend, lower by 0.5% at €399.6m, with Sports betting and Instant & Passives recording a mild growth and Lotteries standing lower by 3.1%
- EBITDA down by 18.4% at €307.5m (FY 2015: €377.1m), on the back of the material increase of GGR contribution at 35%. On an adjusted basis, EBITDA for the full year reached €365.1m down by a much lower 3.2%. Q4 2016 EBITDA reached €83.7m, lower by 19.2% y-o-y hit by the aforementioned GGR contribution increase as well as expenses linked with the gradual implementation of the new projects.
- Net Profit came in at €170.2m (FY 2015: €210.7m). Net profit in Q4 2016 increased by 6.7% to €55.1m (Q4 2015: €51.7m) due to both a lower effective tax rate for the quarter and the Q4 2015 €15m impairment of the Hellenic Lotteries license that burdened last year's results.
- Solid cash position of €273.5m
- Remaining gross DPS at €0.60 which together with the already paid €0.12 interim dividend leads to a total DPS of €0.72.

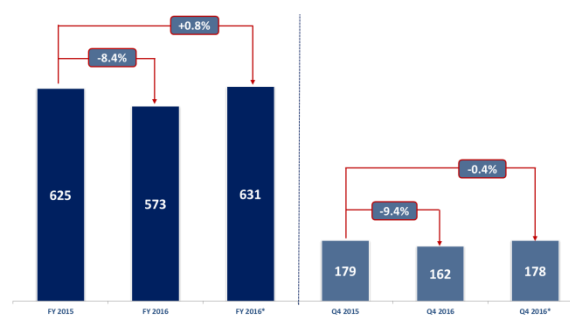
## 1. OVERVIEW

(€ 'm)	Q4 2016	Q4 2015	% Δ	FY 2016	FY 2015	% Δ
<b>Amounts wagered</b>	1,185.9	1,195.7	(0.8)	4,230.0	4,257.3	(0.6)
<b>GGR (Gross Gaming Revenue)</b>	399.6	401.7	(0.5)	1,397.6	1,399.7	(0.2)
<b>Payout (%)</b>	66.3%	66.4%		67.0%	67.1%	
<b>NGR (Net Gaming Revenue)</b>	162.1	179.0	(9.4)	573.0	625.3	(8.4)
<b>EBITDA</b>	83.7	103.6	(19.2)	307.5	377.1	(18.4)
<b>EBITDA margin</b>	21.0%	25.8%		22.0%	26.9%	
<b>Net profit</b>	55.1	51.7	6.7	170.2	210.7	(19.2)
<b>Net profit margin</b>	13.8%	12.9%		12.2%	15.1%	
<b>EPS</b>	0.1730	0.1621	6.7	0.5344	0.6609	(19.1)

**Revenues** Revenues (GGR) in FY 2016 decreased by 0.2% to €1,397.6m versus €1,399.7m in FY 2015. Revenues in Q4 2016 reached €399.6m down by 0.5% in the respective period last year, on the back of lower figures in Lotteries almost counterbalanced by growth in the sports betting and Hellenic Lotteries segments.

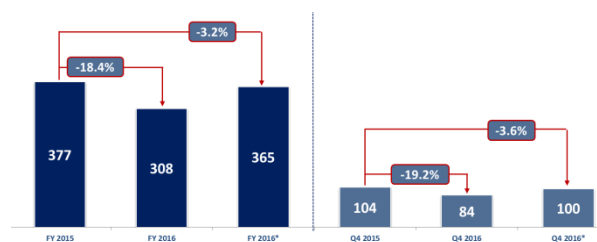


**Net Gaming Revenue (NGR)** NGR decreased by 8.4% to €573.0m versus €625.3m in FY 2015 due to the increased by 5 p.p. GGR contribution. After adjusting for the aforementioned GGR contribution surge NGR marked a slight 0.8% increase standing at €630.6m. NGR in Q4 2016 reached €162.1m down by 9.4% y-o-y, while after adjusting for the GGR contribution increase, NGR came in at €178.3m, lower by just 0.4% y-o-y.



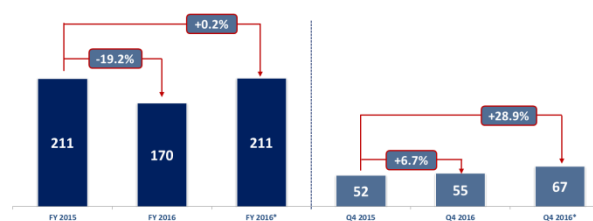
\* Adjusted for GGR contribution increase

**EBITDA** EBITDA at €307.5m in FY 2016 from €377.1m in FY 2015, down by 18.4% y-o-y. On an adjusted basis, EBITDA came in at €365.1m marking a smaller 3.2% annual decline. EBITDA in Q4 2016 reached €83.7m vs. €103.6m in Q4 2015, while the adjusted figure reached €99.9m, lower by just 3.6% y-o-y.



\* Adjusted for GGR contribution increase

**Net Profit** Net profit in FY 2016 came in at €170.2m, decreased by 19.2% vs. €210.7m in 2015. Net profit in Q4 2016 increased by 6.7% at €55.1m; it is noted that Q4 2015 results took a hit by a €15m license impairment, while Q4 2016 enjoyed a lower effective tax rate.



\* Adjusted for GGR contribution increase

Comment of OPAP's CEO, Mr. Damian Cope on FY 2016 financial results:

"Despite the ongoing economic challenges, which were reflected in the GDP contraction in Q4, OPAP's performance in FY 2016 was in line with our expectations. GGR remained broadly stable for the year and although we were heavily burdened by the increased GGR contribution rate to the Hellenic Republic, our underlying financial performance remained solid.

During 2016 I set out the company's long-term ambition and the key strategic priorities and I am pleased with the progress that the OPAP team has achieved across many of the key initiatives.

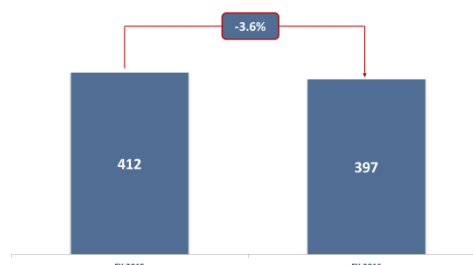
2017 will be a year of unprecedented levels of change for OPAP and we have started well. The year began with the smooth deployment of the first VLT machines in our new 'Play' Gaming Halls. We also concluded agreements with our new technology partners and work on this transformation programme is well underway. More recently we successfully launched a retail common bond and finalised a new contractual relationship with our agent network. Although there is still a long way to go I am confident that the successful delivery of our plans for 2017 will act as a major step forward in the achievement of our "2020 Vision".

## 2. FINANCIAL REVIEW

Revenues per game for Q4 and FY 2016 and 2015						
(€ '000)	Q4 2016	Q4 2015	Δ%	FY 2016	FY 2015	Δ%
<b>Total Betting</b>	107,942	104,553	3.2	397,215	411,984	(3.6)
% total revenues	27.0	26.0	-	28.4	29.4	-
<b>Total Lottery</b>	242,257	249,958	(3.1)	841,297	829,798	1.4
% total revenues	60.6	62.2	-	60.2	59.3	-
<b>Instant &amp; Passives</b>	49,355	47,192	4.6	159,054	157,890	0.7
% total revenues	12.4	11.7	-	11.4	11.3	-
<b>TOTAL REVENUES</b>	<b>399,554</b>	<b>401,704</b>	<b>(0.5)</b>	<b>1,397,565</b>	<b>1,399,671</b>	<b>(0.2)</b>

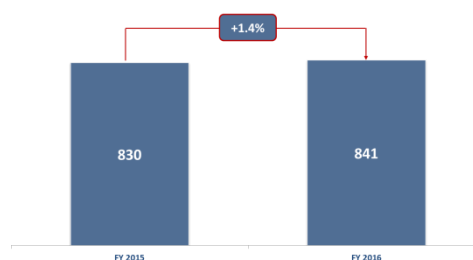
### Sports Betting

Total sports betting revenues at €397.2m in FY 2016 from €412.0m in FY 2015 down by 3.6% y-o-y. Sports betting revenues in Q4 2016 came in at €107.9m up by 3.2% y-o-y, reversing the previous quarters' negative trend owing also to efficient payout management.



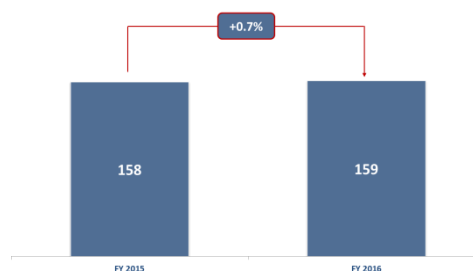
### Lottery

Revenues from lottery were up by 1.4% to €841.3m in FY 2016 from €829.8m in FY 2015. Revenues in Q4 2016 reached €242.3m down by a moderate 3.1%, due mostly to less favorable jackpot rollovers in Joker and tough y-o-y comparables in KINO Bonus.



### Instant & Passives

Revenues from Instant & Passives stood at €159.1m in FY 2016 from €157.9m in FY 2015. Revenues in Q4 2016 increased for a 2nd consecutive quarter up by 4.6% y-o-y at €49.4m, with both passives and scratch exhibiting sizeable growth.

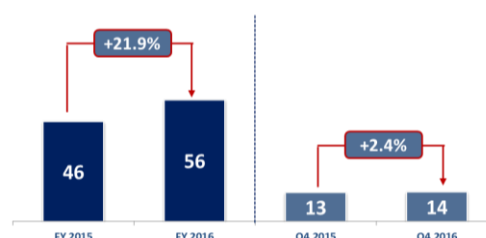


### Payroll expense for Q4 and FY 2016 and 2015

(€ '000)	Q4 2016	Q4 2015	% Δ	FY 2016	FY 2015	% Δ
Wages and salaries	10,369	9,797	5.8	44,231	37,232	18.8
Social security costs	2,462	1,900	29.6	7,909	6,365	24.3
Share-based payment	442	884	(50.0)	1,768	884	100.0
Other staff costs	278	289	(4.0)	947	834	13.5
Staff retirement indemnities (SLI)	21	97	(78.9)	268	268	(0.2)
Termination compensations	70	354	(80.4)	1,076	516	108.6
<b>Total cost</b>	<b>13,641</b>	<b>13,322</b>	<b>2.4</b>	<b>56,199</b>	<b>46,098</b>	<b>21.9</b>
<b>% of total revenues (GGR)</b>	<b>3.4</b>	<b>3.3</b>		<b>4.0</b>	<b>3.3</b>	

### Payroll expense

Payroll expense in FY 2016 was increased by 21.9%, at €56.2m vs €46.1m in the corresponding period last year due to the Group's workforce enhancement so as to implement & support the new projects' stream. Payroll cost in Q4 2016 increased by 2.4% y-o-y, remaining though at broadly the same levels on a q-o-q basis.

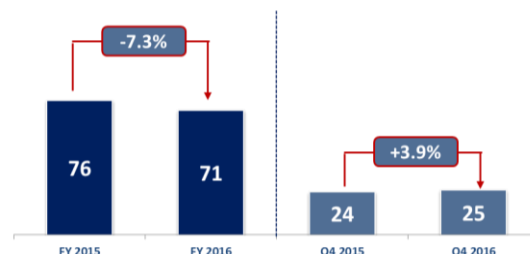


### Marketing expense for Q4 and FY 2016 and 2015

(€ '000)	Q4 2016	Q4 2015	% Δ	FY 2016	FY 2015	% Δ
CSR expense	9,556	10,666	(10.4)	26,040	38,917	(33.1)
Advertising expense	15,846	13,779	15.0	44,546	37,255	19.6
<b>Total</b>	<b>25,403</b>	<b>24,445</b>	<b>3.9</b>	<b>70,585</b>	<b>76,171</b>	<b>(7.3)</b>

#### Marketing expense

Marketing expense in FY 2016 decreased, by 7.3% at €70.6m versus €76.2m in 2015 on the back of one more year of increased efficiency in the relevant spending lines. Marketing expenses in Q4 increased by 3.9% y-o-y coming in at €25.4m.

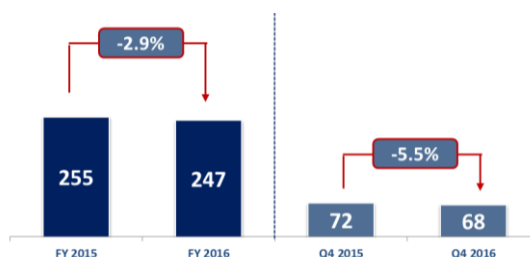


### Other operating expenses for Q4 and FY 2016 and 2015

(€ '000)	Q4 2016	Q4 2015	% Δ	FY 2016	FY 2015	% Δ
IT related costs	15,593	15,251	2.2	60,419	56,007	7.9
Utilities & Telco costs	3,535	3,909	(9.6)	14,031	12,205	15.0
Rentals	1,827	1,291	41.6	8,382	5,435	54.2
Inventory consumption	22,599	27,473	(17.7)	93,405	112,254	(16.8)
Other	24,629	24,257	1.5	70,949	68,728	3.2
<b>Total</b>	<b>68,183</b>	<b>72,181</b>	<b>(5.5)</b>	<b>247,185</b>	<b>254,628</b>	<b>(2.9)</b>

#### Other operating expense

Other operating expenses declined by 2.9% and 5.5% in FY 2016 and Q4 2016 respectively, despite the new projects' implementation.

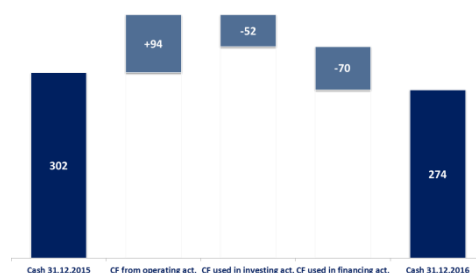


Cash Flows for FY 2016 and 2015			
(€' .000)	FY 2016	FY 2015	Δ%
Cash Flow from Operating Activities	94,301	198,436	(52.5)
Cash Flow from Investing	(52,315)	(39,067)	33.9
Cash Flow from Financing Activities	(70,158)	(155,093)	(54.8)

**Cash Flow from Operating Activities** Cash inflow from operating activities in FY 2016 decreased by 52.5% at €94.3m from €198.4m in FY 2015, due mostly to lower operating profitability.

**Cash Flow from Investing Activities** Cash flow from investing activities in FY 2016 amounted to an outflow of €52.3m reflecting mainly the acquisition of OPAP's new headquarters & maintenance CAPEX.

**Cash Flow from Financing Activities** Cash flow from financing activities in FY 2016 amounted to an outflow of €70.2m, on the back of higher borrowings for the year counterbalanced by dividends payments.



### 3. MAIN DEVELOPMENTS

#### Annual General Meeting (AGM) & Dividend Payment

On March 28<sup>th</sup> 2017, the Board of Directors of OPAP resolved upon proposing to the AGM, the distribution of a €0.72 gross dividend for the fiscal year 2016. Taking into account that the company has already distributed an €0.12 interim dividend, the remaining gross dividend to be distributed stands at €0.60. Subject to AGM (April 27<sup>th</sup>, 2017) approval, the ex-dividend date will take place on Tuesday, May 2<sup>nd</sup> 2017. Dividend payment to the entitled shareholders commences on Tuesday, May 9<sup>th</sup> 2016. OPAP's management welcomes the proactive dialogue with investors and would like to invite its shareholders to participate to the AGM.

#### New strategic technology partnerships

On 01.02.2017, the Company announced that it has concluded its technology strategy review and has selected the key organisations with whom OPAP will partner in the delivery of its 2020 Vision. The new partnerships are consistent with the company's Strategic Priorities of "building a world class portfolio of products and services" and "leveraging the latest digital and technology capabilities".

OPAP has chosen **Novomatic Lottery Solutions (NLS)**, a member of the Novomatic Group, as its new technology partner in the field of numerical lotteries, covering Kino, Tzoker, Lotto and Proto. OPAP will migrate to the NLS platform during 2018 and this process will also involve the replacement of all of the existing shop tills. NLS will also provide its Player Account Management System (PAM) to OPAP and this will be the foundation of customer relationship management, initially for digital channels.

Agreement has also been reached with **Playtech BGT Sports** for the supply of software licenses and services for self-service betting terminals (SSBTs) and the subsequent introduction of a full sports betting solution for OPAP agencies network. SSBTs initial roll-out will commence in OPAP stores during H1 2017, followed by the introduction of an over the counter sports betting solution in 2018.

The company's digital offering will also undergo a significant improvement and, given the fast-moving and competitive nature of this market, OPAP has selected **Betgenius** to become its primary provider of an integrated digital sportsbook service. Under the terms of the agreement OPAP will also receive fully-automated prices for around 130,000 events a year for the next two years, including all major football, basketball and tennis fixtures.

#### Issuance of new retail common bond loan

According to the meeting of its Board of Directors dated 28.02.2017, OPAP S.A. resolved on the issuance of a common bond loan pursuant to L. 3156/2003 and C.L. 2190/1920, of a minimum amount of €100m up to a maximum amount of €200m, the placement of the bonds through a public offering and their admission for trading on the Regulated Market of the Athens Exchange under the Fixed Income Securities segment.

Following the completion of the Public Offer that took place between 15 and 17 March 2017, in accordance with article 8 par.1 of Law 3401/2005, as in force, and article 3 par. 5 of Decision 19/776/13.02.2017 of the Board of Directors of the Capital Markets Commission, the Company on 17.03.2017 announced that 200,000 common, bearer bonds with a nominal value of €1,000 each have been allocated and as a result €200m have been raised. The total demand across the yield range from investors that participated in the Public Offer was €421m. The final interest rate has been set at 3.50% and the offer price of the Bonds at € 1,000 each, namely 100% of the nominal value.

#### VLTs - Developments

Following the November 2016 introduction of a new VLTs regulation by the Hellenic Gaming Commission OPAP restarted its plans for the operation of VLTs in Greece. Remaining committed to the project, 4 pilot Play Gaming Halls commenced operations on 11.01.2017, signaling the kickoff of the VLTs investment. On 29.03.2017, 50 Play Gaming Halls along with 10 Opap agencies were already operational hosting a total of 1,274 VLTs.

#### New agents' contract and commission scheme

By 24.03.2017, last day of the set deadline, a significant majority, approx. 90%, of OPAP's agents has agreed on a new cooperation framework by signing an aligned with market practices agent contract. The latter includes commercial and operational changes as well as a new commission scheme based on Net Gaming Revenue. The contract along with the new commission structure aligns the interests of all parties involved, prescribes the same commission levels across all legacy games, gives more operational flexibility to OPAP and enables the Company to be more competitive in sports betting.

### Conference Call Invitation

FY 2016 RESULTS CONFERENCE CALL

Thursday, March 30<sup>th</sup>, 2017

11:00 AM (Athens) / 9:00 AM (London)

**The FY16 Results Presentation will be available at Company's website one (1) hour prior to the Conference Call kick off.**

Dial-in Numbers:

UK participants please dial	+44 (0) 800 368 1063
Greek participants please dial	+30 211 180 2000
US participants please dial	+ 1 516 447 5632
Other International please dial	+44 (0) 203 0595 872

Live Webcast:

The conference call will be webcasted in real time over the Internet and you may join by linking at the internet site: [www.opap.gr/FY16](http://www.opap.gr/FY16) or <http://themediaframe.eu/links/opapFY16.html>

If you experience any difficulty, please call + 30 210 9460803.

### CONTACTS

OPAP S.A. – 112, Athinon Ave, 104 42 Athens, Greece

Nikos Polymenakos – IR Director – Tel : +30 (210) 5798929 - [polymenakos@opap.gr](mailto:polymenakos@opap.gr)

George Vitorakis – Head of Strategic Research – Tel : +30 (210) 5798976 - [vitorakis@opap.gr](mailto:vitorakis@opap.gr)

### ATTACHMENTS

1. Statement of Financial Position as of 31 December 2016 and for the year then ended
2. Statement of Comprehensive Income as of 31 December 2016 and for the year then ended
3. Statement of Changes in Equity as of 31 December 2016
  - 3.1 Consolidated Statement of Changes in Equity as of 31 December 2016 and for the year then ended
  - 3.2 Statement of Changes in Equity of OPAP S.A. as of 31 December 2016 and for the year then ended
4. Cash Flow Statement as of 31 December 2016 and for the year then ended



# 1. Statement of Financial Position

As of 31 December 2016 and for the year then ended

(Amounts in thousands of euro)

		GROUP		COMPANY	
	Notes	31.12.2016	31.12.2015	31.12.2016	31.12.2015
ASSETS					
Non - current assets					
Intangible assets	11.1	1,216,858	1,222,987	1,041,090	1,063,227
Property, plant & equipment	11.2	67,583	56,238	45,196	32,861
Investment property	11.3	940	1,398	940	1,398
Goodwill	11.4	14,183	14,183	-	-
Investments in subsidiaries	11.5	-	-	280,604	147,604
Investments in associates	11.6	12,175	11,225	-	-
Long – term receivables	11.11	13	112	13	112
Other non - current assets	11.7	6,384	2,962	21,263	24,912
Deferred tax asset	11.8	<u>12,154</u>	<u>9,815</u>	-	-
Total non - current assets		<u>1,330,291</u>	<u>1,318,920</u>	<u>1,389,107</u>	<u>1,270,114</u>
Current assets					
Cash and cash equivalents	11.9	273,523	301,695	65,433	231,115
Inventories	11.10	12,469	13,265	2,350	280
Trade receivables	11.11	80,634	55,234	33,667	23,391
Other current assets	11.12	<u>70,757</u>	<u>19,719</u>	<u>50,198</u>	<u>17,630</u>
Total current assets		<u>437,384</u>	<u>389,913</u>	<u>151,648</u>	<u>272,416</u>
TOTAL ASSETS		<u>1,767,675</u>	<u>1,708,833</u>	<u>1,540,755</u>	<u>1,542,530</u>
EQUITY & LIABILITIES					
Equity					
Share capital	11.13	95,700	95,700	95,700	95,700
Reserves	11.14	32,417	48,773	31,900	48,474
Treasury shares	11.15	(7,454)	(2,719)	(7,454)	(2,719)
Retained earnings		<u>914,614</u>	<u>1,020,068</u>	<u>917,975</u>	<u>1,020,827</u>
Equity attributable to owners of the Company		<u>1,035,277</u>	<u>1,161,822</u>	<u>1,038,121</u>	<u>1,162,282</u>
Non-controlling interests	11.16	<u>36,954</u>	<u>41,005</u>	-	-
Total equity		<u>1,072,231</u>	<u>1,202,827</u>	<u>1,038,121</u>	<u>1,162,282</u>
Non-current liabilities					
Loans	11.17	263,000	115,000	208,000	115,000
Deferred tax liability	11.8	-	-	3,962	3,493
Employee benefit plans	11.18	1,507	1,036	1,355	932

Provisions	11.19	34,049	59,061	32,673	57,591
Other non-current liabilities	11.20	<u>6,699</u>	<u>5,926</u>	<u>5,306</u>	<u>5,409</u>
<b>Total non-current liabilities</b>		<b>305,254</b>	<b>181,022</b>	<b>251,296</b>	<b>182,425</b>
<b>Current liabilities</b>					
Loans	11.17	118,689	32,097	118,689	2,097
Trade payables	11.21	153,348	127,091	65,100	52,562
Tax liabilities	11.22	51,429	129,942	43,960	119,724
Other current liabilities	11.23	<u>66,722</u>	<u>35,853</u>	<u>23,590</u>	<u>23,441</u>
<b>Total current liabilities</b>		<b>390,189</b>	<b>324,984</b>	<b>251,338</b>	<b>197,824</b>
<b>Total liabilities</b>		<b>695,443</b>	<b>506,006</b>	<b>502,634</b>	<b>380,248</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>		<b>1,767,675</b>	<b>1,708,833</b>	<b>1,540,755</b>	<b>1,542,530</b>

## 2. Statement of Comprehensive Income

As of 31 December 2016 and for the year then ended

(Amounts in thousands of euro except for per share amounts)

	Notes	GROUP		COMPANY	
		01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
Amounts wagered		4,229,974	4,257,317	3,521,958	3,603,419
<b>The Statement of Comprehensive income is as follows:</b>					
Revenue (GGR)		1,397,565	1,399,671	1,152,655	1,167,601
GGR contribution and other levies and duties	11.25	(466,743)	(411,964)	(402,819)	(350,420)
Agents' commission	11.26	(357,775)	(362,369)	(292,830)	(300,984)
Net gaming revenue (NGR)		573,047	625,339	457,006	516,197
Other operating income	11.27	108,462	128,662	43,453	43,413
Operating expenses					
Payroll expenses	11.28	(56,199)	(46,098)	(49,038)	(41,370)
Marketing expenses	11.29	(70,585)	(76,171)	(53,168)	(58,351)
Other operating expenses	11.30	(247,185)	(254,628)	(124,360)	(120,476)
Profit before interest, tax, depreciation and amortization (EBITDA)		307,540	377,103	273,892	339,413
Depreciation and amortization		(58,286)	(74,332)	(36,684)	(39,995)
Results from operating activities		249,254	302,770	237,208	299,418
Finance income	11.31	3,641	1,732	784	890
Finance costs	11.31	(16,928)	(6,400)	(13,181)	(4,287)
Other finance income	11.32	950	1,490	9,103	5,640
Profit before tax		236,916	299,592	233,914	301,661
Income tax expense	11.33	(64,060)	(89,692)	(61,826)	(90,571)
Profit for the year		172,856	209,901	172,088	211,091
<b>Other comprehensive income – items that will not be reclassified to profit or loss</b>					
Actuarial gains/(losses)	11.18	(253)	51	(247)	37
Related tax	11.33	73	(15)	71	(11)
Other comprehensive income, net of tax		(179)	37	(175)	26
Total comprehensive income		172,677	209,937	171,913	211,116
Profit attributable to:					
Owners of the Company		170,236	210,719	172,088	211,091
Non-controlling interests		2,620	(819)	-	-
		172,856	209,901	172,088	211,091
<b>Total comprehensive income attributable to:</b>					
Owners of the Company		170,057	210,755	171,913	211,116
Non-controlling interests		2,620	(817)	-	-
		172,677	209,937	171,913	211,116
Basic and diluted earnings (after tax) per share in €		0.5344	0.6609	0.5403	0.6621

### 3. Statement of Changes in Equity

#### 3.1. Consolidated Statement of Changes in Equity

As of 31 December 2016 and for the year then ended

(Amounts in thousands of euro)

GROUP	Share capital	Reserves	Treasury shares	Retained earnings	Non-controlling interests	Total equity
Balance as of 1 January 2015	95,700	48,474	-	1,023,525	67,365	1,235,064
Profit for the year	-	-	-	210,719	(819)	209,901
Other comprehensive income	±	±	±	35	2	37
<b>Total comprehensive income</b>	-	-	-	<b>210,755</b>	<b>(817)</b>	<b>209,937</b>
<b>Transactions with owners of the Company</b>						
Acquisition of treasury shares (Note 11.15)	-	-	(2,719)	-	-	(2,719)
Reserves of subsidiaries (Note 11.14)	-	299	-	(299)	-	-
Share capital increase expenses of subsidiary	-	-	-	(479)	(236)	(715)
Share capital decrease of subsidiary	-	-	-	-	(21,452)	(21,452)
Long-term bonus incentive scheme (Note 11.18)	-	-	-	884	-	884
Dividends paid	±	±	±	(213,662)	(3,560)	(217,222)
<b>Total transactions with owners of the Company</b>	-	299	(2,719)	(213,556)	(25,248)	(241,224)
<b>Changes in ownership interests</b>						
Acquisition of non controlling interests of subsidiaries	±	±	±	(655)	(294)	(950)
<b>Total changes in ownership interests</b>	-	-	-	(655)	(294)	(950)
<b>Balance as of 31 December 2015</b>	<b>95,700</b>	<b>48,773</b>	<b>(2,719)</b>	<b>1,020,068</b>	<b>41,005</b>	<b>1,202,827</b>
<b>Balance as of 1 January 2016</b>	<b>95,700</b>	<b>48,773</b>	<b>(2,719)</b>	<b>1,020,068</b>	<b>41,005</b>	<b>1,202,827</b>
Profit for the year	-	-	-	170,236	2,620	172,856
Other comprehensive loss	±	±	±	(180)	-	(179)
<b>Total comprehensive income</b>	-	-	-	<b>170,057</b>	<b>2,620</b>	<b>172,677</b>
<b>Transactions with owners of the Company</b>						
Transfer between reserves (Note 11.14)	-	(16,574)	-	16,574	-	-
Acquisition of treasury shares (Note 11.15)	-	-	(4,735)	-	-	(4,735)
Reserves of subsidiaries (Note 11.14)	-	218	-	(218)	-	-
Share capital increase expenses of subsidiaries	-	-	-	(529)	(73)	(601)
Share capital decrease of subsidiary (Note 11.16)	-	-	-	-	(6,598)	(6,598)
Long-term bonus incentive scheme (Note 11.18)	-	-	-	1,768	-	1,768
Dividends paid	±	±	±	(293,106)	±	(293,106)
<b>Total transactions with owners of the Company</b>	-	(16,356)	(4,735)	(275,511)	(6,671)	(303,273)
<b>Balance as of 31 December 2016</b>	<b>95,700</b>	<b>32,417</b>	<b>(7,454)</b>	<b>914,614</b>	<b>36,954</b>	<b>1,072,231</b>

### 3.2. Separate Statement of Changes in Equity

As of 31 December 2016 and for the year then ended

(Amounts in thousands of euro)

COMPANY	Share capital	Reserves	Treasury shares	Retained earnings	Total equity
Balance as of 1 January 2015	95,700	48,474	-	1,022,487	1,166,661
Profit for the year	-	-	-	211,091	211,091
Other comprehensive income	-	-	-	26	26
<b>Total comprehensive income</b>	-	-	-	211,116	211,116
Acquisition of treasury shares (Note 11.15)	-	-	(2,719)	-	(2,719)
Long-term bonus incentive scheme (Note 11.18)	-	-	-	884	884
Dividends paid	-	-	-	(213,661)	(213,661)
<b>Balance as of 31 December 2015</b>	<b>95,700</b>	<b>48,474</b>	<b>(2,719)</b>	<b>1,020,827</b>	<b>1,162,282</b>
Balance as of 1 January 2016	95,700	48,474	(2,719)	1,020,827	1,162,282
Profit for the year	-	-	-	172,088	172,088
Other comprehensive loss	-	-	-	(175)	(175)
<b>Total comprehensive income</b>	-	-	-	171,913	171,913
Transfer between reserves (Note 11.14)	-	(16,574)	-	16,574	-
Acquisition of treasury shares (Note 11.15)	-	-	(4,735)	-	(4,735)
Long-term bonus incentive scheme (Note 11.18)	-	-	-	1,768	1,768
Dividends paid	-	-	-	(293,106)	(293,106)
<b>Balance as of 31 December 2016</b>	<b>95,700</b>	<b>31,900</b>	<b>(7,454)</b>	<b>917,975</b>	<b>1,038,121</b>

### 4. Cash Flow Statement

As of 31 December 2016 and for the year then ended

(Amounts in thousand of euro)

		GROUP		COMPANY	
	Notes	01.01- 31.12.2016	01.01- 31.12.2015	01.01- 31.12.2016	01.01- 31.12.2015
<b>OPERATING ACTIVITIES</b>					
Profit before tax		236,916	299,592	233,914	301,661
<b>Adjustments for:</b>					
Depreciation & Amortization		58,286	59,310	36,684	39,995
Net finance costs	11.31	13,199	4,666	3,206	(2,245)
Employee benefit plans	11.18	3,112	1,174	2,807	1,114
Provisions for bad debts	11.11	72	220	(149)	-
Other provisions		(11,788)	9,128	(11,692)	9,100
Impairment losses on tangible & intangible assets	11.1 & 11.2	29	15,021	-	-
Exchange differences	11.31	88	2	88	2
Impairment of investment in subsidiary	11.5	-	-	12,000	-
Reversal of impairment loss on remeasurement of associates	11.6	(350)	(893)	-	-
Share of profit from associates	11.6	(600)	(600)	-	-
(Gain) /loss from investing activities		(705)	(202)	(642)	5
Other non-cash items		-	-	2,869	1,973
<b>Total</b>		<b>298,260</b>	<b>387,418</b>	<b>279,084</b>	<b>351,604</b>
<b>Changes in Working capital</b>					
(Increase) / decrease in inventories		789	(10,289)	(2,071)	(280)
(Increase) / decrease in receivables		(66,996)	35,707	(41,746)	48,194
Increase / (decrease) in payables (except banks)		22,060	(59,424)	(3,505)	(83,503)
Decrease in taxes payable		(27,735)	(6,999)	(29,018)	(4,172)
<b>Total</b>		<b>226,379</b>	<b>346,413</b>	<b>202,745</b>	<b>311,844</b>
Interest paid		(15,140)	(5,524)	(11,469)	(3,467)
Income tax paid		(116,937)	(142,454)	(107,801)	(135,743)
<b>Net cash flows from operating activities</b>		<b>94,301</b>	<b>198,436</b>	<b>83,475</b>	<b>172,634</b>
<b>INVESTING ACTIVITIES</b>					
Proceeds from sale of tangible & intangible assets		684	321	677	32
Extra charge for the acquisition of subsidiary		(695)	(1,090)	-	-
Loans granted to third parties		(12,700)	-	-	-
Share capital (increase) / decrease in subsidiaries	11.5	-	-	(145,000)	34,500
Purchase of intangible assets	11.1	(18,596)	(11,672)	(5,821)	(2,934)
Purchase of property, plant and equipment	11.2	(24,269)	(27,977)	(20,640)	(18,385)

Dividends received	11.32	-	-	9,103	5,640
Interest received		<u>3,261</u>	<u>1,350</u>	<u>485</u>	<u>532</u>
<b>Net cash flows (used in) / from investing activities</b>		<b>(52,315)</b>	<b>(39,067)</b>	<b>(161,196)</b>	<b>19,385</b>
<b>FINANCING ACTIVITIES</b>					
Proceeds from loans & borrowings	11.17	276,689	147,096	221,689	117,097
Payments of loans & borrowings	11.17	(42,097)	-	(12,097)	-
Acquisition of treasury shares	11.15	(4,735)	(2,719)	(4,735)	(2,719)
Payment of finance lease interest		-	(1)	-	-
Payment of finance lease principal		-	(4)	-	-
Share capital increase expenses of subsidiaries		(599)	(715)	-	-
Return of share capital of subsidiary	11.16	(6,598)	(21,452)	-	-
Dividends paid		<u>(292,819)</u>	<u>(277,298)</u>	<u>(292,819)</u>	<u>(273,738)</u>
<b>Net cash flows used in financing activities</b>		<b>(70,158)</b>	<b>(155,093)</b>	<b>(87,961)</b>	<b>(159,359)</b>
<b>Net (decrease) / increase in cash and cash equivalents</b>		<b>(28,172)</b>	<b>4,276</b>	<b>(165,682)</b>	<b>32,660</b>
Cash and cash equivalents at the beginning of the year	11.9	<u>301,695</u>	<u>297,418</u>	<u>231,115</u>	<u>198,455</u>
<b>Cash and cash equivalents at the end of the year</b>	<b>11.9</b>	<b>273,523</b>	<b>301,695</b>	<b>65,433</b>	<b>231,115</b>