

Website:	www.aegeanair.com
Bloomberg code:	AEGN:GA
Reuters code:	AGNr.AT
ISIN code:	GRS495003006

COMPANY PROFILE

Aegean provides scheduled and charter passenger transport to Greek and international destinations from 9 bases at Athens International Airport, Thessaloniki, Rhodes, Heraklion, Chania, Kalamata, as well as Larnaca in Cyprus. Its fleet comprises 47 aircraft of the Airbus A320 family (A319, A320, A321) and 14 Bombardier aircrafts. In 2014 finalized the order of 7 new Airbus A320's and the delivery of the 7 aircraft began in June, 2015 and completed by early 2016. Aegean Airlines began scheduled passenger operations in May 1999. The strategy of the company at its inception and to date is to provide full service, premium quality short and medium haul scheduled services at competitive prices.

Aegean also owns a technical base that performs everyday safety checks and heavy maintenance A and B-checks exclusively on Aegean's aircraft. Since June 30, 2010 it is a member of STAR ALLIANCE, the strongest airline alliance worldwide. The company is awarded with the SKYTRAX 2015 world Airline Award for the fifth consecutive year and six times in total, as the best regional airline in Europe. Aegean completed the acquisition of Olympic Air in October 2013.



REVENUE ANALYSIS (in € 000)

Company's exports represent 73.68% of total sales in 2016.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)

Symbol:			AEGN
Athex Market:			MAIN MARKET
Market Cap (Mil. €): (28 April 2017)			564,2
Shares Outstanding (number): (28 April 2017)			71.417.100
Average Spread (%):			0,40%
Market Liquidity (%):			7,725%
Average Trading volume (no of shares):			57.773,9
Total Value of transactions (€):			98.975.737
Days to trade (1% of outstanding amount):			12,3
Free Float (28 April 2017):			40,48%
Turnover Velocity (F.F. Weighted):			18,3%
Historic Volatility	30 days	60 days	90 days
(annualised %)	24,86%	23,04%	20,65%

GROUP STRUCTURE

Aegean S.A. - parent

OLYMPIC AIR - Greece	100%
Aegean Airlines Cyprus LTD - Cyprus	100%



Capital Return (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	668.218	562.858	698.917	911.794	982.964	1.020.313
Gross profit	2.433	21.308	105.792	146.418	133.844	104.466
EBIT	-30.682	-8.879	77.690	106.239	97.204	58.855
EBITDA	-17.688	2.944	89.777	118.791	111.214	76.839
Earnings before tax	-31.153	-12.618	75.075	94.891	100.317	51.599
Earnings after tax	-27.176	-10.496	57.759	80.441	68.394	32.211
E.P.S.	-0,381	-0,147	0,81	1,1264	0,9577	0,451
Total Equity	169.319	154.370	212.877	218.992	221.974	244.271
ROE	-16,05%	-6,80%	27,13%	36,73%	30,81%	13,19%



Revenues (in € 000)

Gross profit (*in* € 000)







ROE

MAJOR SHAREHOLDERS (>5%)

Name	%
VASILAKIS THEODOROS	34,17%
SIANA ENTERPRISES COMPANY LIMITED	9,48%
ALNESCO ENTERPRISES COMPANY LIMITED	9,48%
KONSTANTAKOPOULOS ACHILLEAS	6,39%
Total	59,52%

BOARD OF DIRECTORS

Name	Qualification
VASILAKIS THEODOROS	CHAIRMAN/EXECUTIVE MEMBER
VASILAKIS T EFTICHIOS	VICE CHAIRMAN/EXECUTIVE MEMBER
GEROGIANNIS DIMITRIOS	CEO/EXECUTIVE MEMBER
VASILAKIS GEORGIOS	NON EXECUTIVE MEMBER
DAVID ANASTASIOS	NON EXECUTIVE MEMBER
IOANNOU CHRISTOS	NON EXECUTIVE MEMBER
KONSTANTAKOPOULOS ACHILLEAS	NON EXECUTIVE MEMBER
LASKARIDIS PANAGIOTIS	NON EXECUTIVE MEMBER
NANOPOULOS NIKOLAS- GEORGIOS	NON EXECUTIVE MEMBER
MAKRIDIS ALEXANDROS	INDEPENDENT NON EXECUTIVE MEMBER
PIZANTE VIKTOR	INDEPENDENT NON EXECUTIVE MEMBER
KALAMATAS KONSTANTINOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Eftichios Vassilakis is the Managing Director of Autohellas S.A./Hertz and also the Vice Chairman of Aegean Airlines and Olympic Air. Mr. Eftichios Vassilakis holds a number of non-executive directorships with Greek listed companies Fourlis, TITAN and Bank of Piraeus. Since 2011 he has been a Board member of the Association of Greek Tourism Enterprises and Vice Chairman from 2014. He is also a Board Member of the Hellenic Federation of Enterprises(SEV). Mr. Vassilakis holds a B.A. in Economics from Yale University (1988) and an MBA from the Columbia Business School of New York (1991). He is married with three children.

Dimitrios Gerogiannis is Aegean's Managing Director since 2007 and an executive member of the Board of Directors of Aegean since 1999. Before joining Aegean, Mr. Gerogiannis held engineering and managerial positions in USA, Germany and Greece. From 1989 to 1997, he held various engineering and managerial positions with Daimler Benz AG, Germany, in the aerospace (DASA) and automobile (Mercedes Benz) subsidiaries. From 1997 to 1999, he served as manager for procurement and contracts at Athens International Airport during the construction phase of the airport. Mr. Gerogiannis holds a Diploma in Electrical Engineering from Aristotle University of Thessaloniki, Greece (1984), a Ph.D in Electrical Engineering from Yale University (1989) and an executive MBA from London Business School (1994) obtained in parallel with his career and sponsored by Daimler Benz.

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