

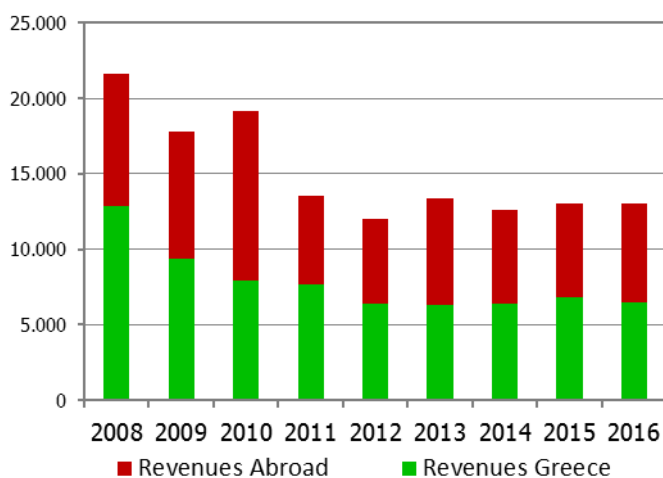


Website:	<a href="http://www.mathios.gr">http://www.mathios.gr</a>
Bloomberg code:	MATHIO:GA
Reuters code:	MATr.AT
ISIN code:	GRS374003002

## COMPANY PROFILE

Mathios Refractory SA is a Greece-based company engaged in the production, processing and marketing of refractory, construction and related materials and the execution of construction contractors, subcontractors and industrial projects. The Company produces such products as shaped refractory products, like fire bricks, clinker bricks and decorative building components; refractory aggregates, mortars and insulation materials; furnace lining elements; ceramics, such as pots, tiles and roof tiles, as well as artificial stone veneers. It has established four subsidiaries: Bau Market SA, engaged in the construction, repairs, and maintenance or remodeling of houses and buildings; IDEAL Mathios Refractories active in the production and trade of various refractory materials; Mathios GmbH, which distributes Mathios products in Germany, and Mathios AD in Bulgaria, which is mainly engaged in the production and trade of artificial stone veneers.

## REVENUE ANALYSIS (in € 000)



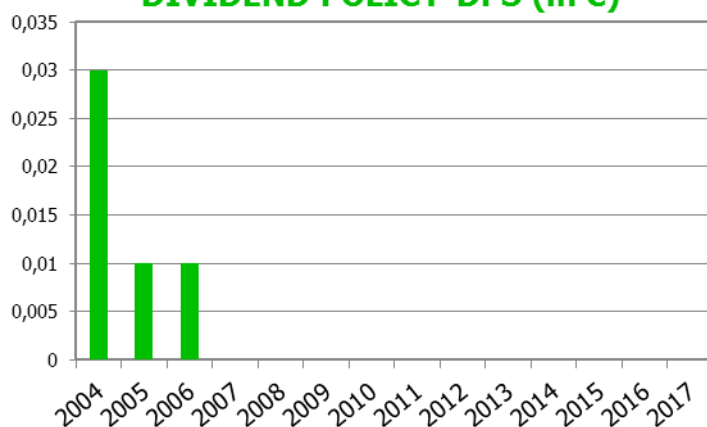
Export sales account for 50.13% of the total activities in 2016.

**OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)**

Symbol:	MATHIO		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 April 2017)	1,9		
Shares Outstanding (number): (28 April 2017)	9.819.370		
Average Spread (%):	12,41%		
Market Liquidity (%):	0,245%		
Average Trading volume (no of shares):	379,4		
Total Value of transactions (€):	20.047		
Days to trade (1% of outstanding amount):	301,8		
Free Float (28 April 2017):	25,40%		
Turnover Velocity (F.F. Weighted):	2,4%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	53,17%	47,31%	64,61%

**GROUP STRUCTURE****MATHIOS REFRACTORY S.A.**

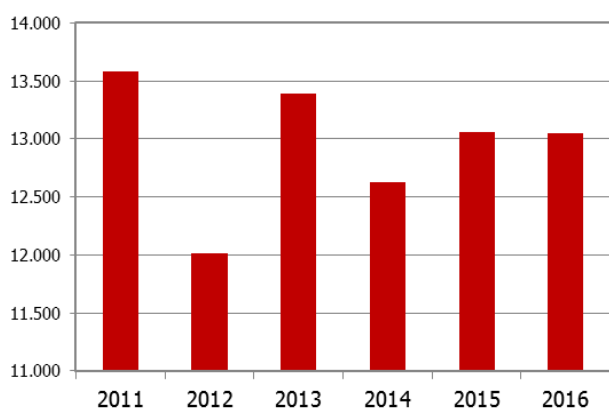
MATHIOS AD BULGARIA	100%
MATHIOS Gmbh GERMANY	85.8%
BAU MARKET S.A.	94.4%
IDEAL S.A.	100%

**DIVIDEND POLICY-DPS (in €)**

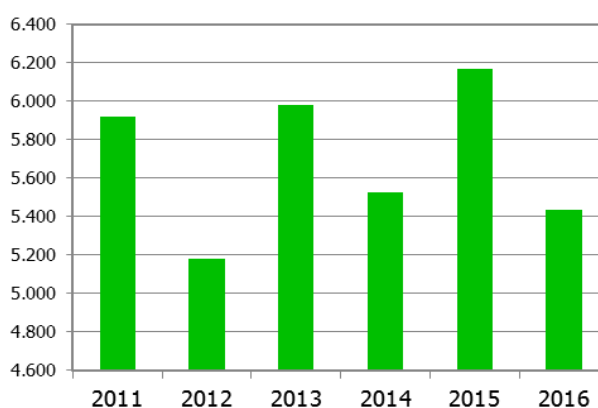
## COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	13.578	12.011	13.391	12.624	13.061	13.048
Gross profit	5.920	5.179	5.978	5.524	6.168	5.435
EBIT	-1.200	63	96	-22	474	-199
EBITDA	308	1.113	1.014	834	1.314	618
Earnings before tax	-1.892	-688	-503	-671	-241	-926
Earnings after tax	-1.924	-613	-454	-663	-207	-922
E.P.S.	-0,193	-0,061	-0,050	-0,06	-0,0204	-0,0923
Total Equity	10.420	9.807	9.316	8.684	8.474	7.561
ROE	-18,46%	-6,25%	-4,87%	-7,63%	-2,44%	-12,19%

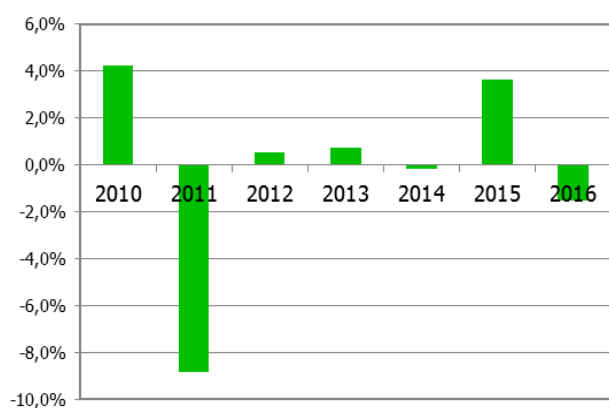
**Revenues (in € 000)**



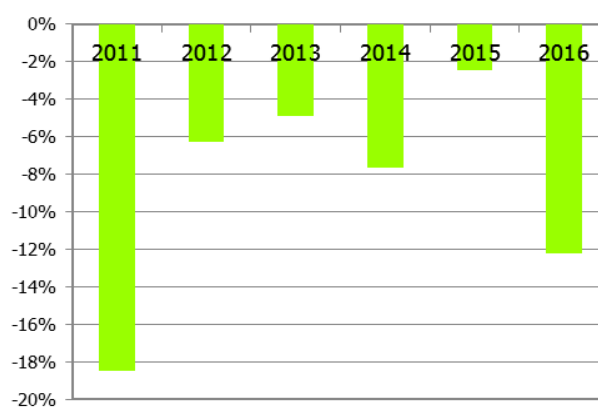
**Gross profit (in € 000)**



**Operating Margin**



**ROE**



<b>MAJOR SHAREHOLDERS (&gt;5%)</b>	
<b>Name</b>	<b>%</b>
IOANNIS K MATHIOS	46,42%
MATHIOS N DIMITRIOS	14,15%
MATHIOS N IOANNIS	14,03%
<b>Total</b>	<b>74,60%</b>

<b>BOARD OF DIRECTORS</b>	
<b>Name</b>	<b>Qualification</b>
IOANNIS K MATHIOS	PRESIDENT/EXECUTIVE MEMBER
MATHIOS N IOANNIS	VICE PRESIDENT/NON EXECUTIVE MEMBER
MATHIOS N DIMITRIOS	CEO/EXECUTIVE MEMBER
KOKKINIOTIS A PANAGIOTIS	NON EXECUTIVE MEMBER
MATHIOS I. NIKOLAOS	NON EXECUTIVE MEMBER
MOSHOPOULOS A GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
SIRIGOS ADAMANTIOS	INDEPENDENT NON EXECUTIVE MEMBER
SARANTARIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
MARIDIS CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Ioannis Konstantinos Mathios**, is Executive Chairman of the Board of Directors of Mathios Refractory SA since 2008. He holds a degree in Physics from the Aristotle University of Thessaloniki. He served as Managing Director of the Company until 2008.

**Mr. Ioannis Nikolaos Mathios**, is Non-Executive Vice Chairman of the Board of Directors of Mathios Refractory SA since June 25, 2008. He previously served as Vice Chairman of the Board. He is a businessman and Head of the technical department of the Company.

**Mr. Dimitrios Nikolaos Mathios**, is Managing Director and Executive Member of the Board of Directors of Mathios Refractory SA since 2003. He previously served as Managing Director. He holds a degree in Architectural Engineering from Politecnico di Torino, Italy. Since 1980 he is Head of the Commercial Department of the Company specialised in construction materials. He is the Chairman of the Federation of Industries of Attica and Piraeus since 2008.

**Mr. Panagiotis Athanasios Kokkiniotis**, is Non-Executive Director of Mathios Refractory SA. He holds a degree in Metallurgical Engineering from Universita degli Studi di Roma La Sapienza. He joined the Company in 1991 as Technical Director.

**Mr. Nikolaos I. Mathios**, Mr. Nikolaos Ioannis Mathios is Non-Executive Director of Mathios Refractory SA. He holds a Bachelor's degree in Ceramic Engineering and an MBA. He joined the Company in 2000 and he works at the exports department.

**Mr. Georgios Aggelos Moschopoulos**, is Non-Executive Independent Director of Mathios Refractory SA. He is an economist and business executive.

**Mr. Adamantios Mathews Sirigos**, is Non-Executive Independent Director, businessman, founder of the company MAZARAKI SA, poultry production unit with the brand VOKTAS.

**Mr. Ioannis Georgios Sarantaris**, was appointed Non-Executive Independent Director of Mathios Refractory SA on June 21, 2011. He is a graduate of Athens University of Economics and Business.

**Mr. Christos Georgios Maridis**, is Non-Executive Independent Director, born in 1962, graduated from the German School of Thessaloniki and then studied Mechanical Economist at the University of Karlsruhe. He is Chairman and Managing Director of the company Climatechniki SA.

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