



Website:	http://www.intrakat.gr
Bloomberg code:	INKAT:GA
Reuters code:	INCr.AT
ISIN code:	GRS432003010

COMPANY PROFILE

INTRAKAT was founded in 1987 and is a member of the INTRACOM HOLDINGS Group of companies.

The Group's activity is focused mainly into two fields: construction (including telecommunications and optical fiber networks) and steel structures. The construction activity is expanding in all contemporary fields of public and private projects and until today the Parent company as well as the joint-ventures/joint operations in which it participates have materialized significant projects such as office buildings, industrial buildings, hospitals, airport expansions, motorway infrastructures, athletic projects, railway projects, hotels, telecommunication projects and natural gas infrastructure projects. INTRAKAT holds the upper (7th) grade Contractors Certificate of the Registry of Contractors' Enterprises (Ministry of Infrastructure, Transport and Networks) for all categories of projects. Development in the field of steel structures is realized through the Company's factory unit, situated on a privately owned plot in Larissa, Yannouli, measuring 125.000 m² (25.000 m² indoor space), that provides a series of services including the design, study, development, industrialization and installation (erection) of complex steel and electromechanical structures. At the same time INTRAKAT Group expands its activity in the fields of environmental projects (administration of natural resources and green development projects) and renewable energy sources (integrated solutions of study, installation and maintenance of solar and wind parks), while significant is its presence abroad, where through its subsidiaries in Romania and Cyprus and through its branch offices in Albania, Syria, Poland, Bulgaria, Kourdistan and Cameroon it implements various building projects and telecommunication infrastructure projects.

EXPORTS

The company's exports accounted in 2016 to 6,10% of the group turnover.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)			
Symbol:	INKAT		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 April 2017)	15,4		
Shares Outstanding (number): (28 April 2017)	23.154.250		
Average Spread (%):	11,36%		
Market Liquidity (%):	2,588%		
Average Trading volume (no of shares):	6.267,6		
Total Value of transactions (€):	837.732		
Days to trade (1% of outstanding amount):	31,8		
Free Float (28 April 2017):	38,2%		
Turnover Velocity (F.F. Weighted):	12,8%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	97,15%	84,84%	99,16%

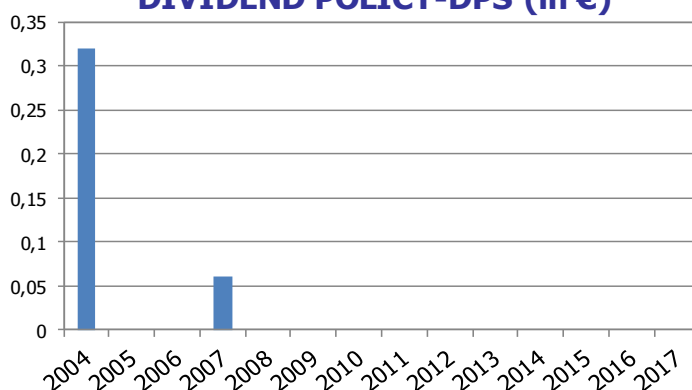
GROUP STRUCTURE

Mother Company: Intracom Constructions Technical and Steel Constructions S.A.

Subsidiaries:

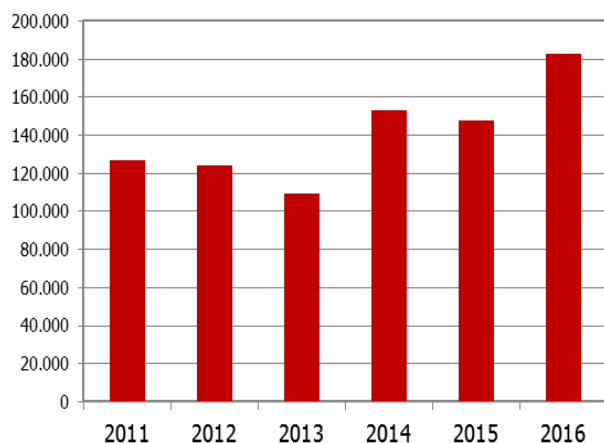
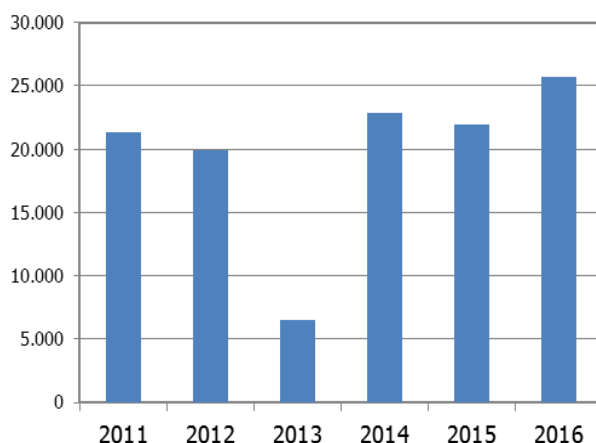
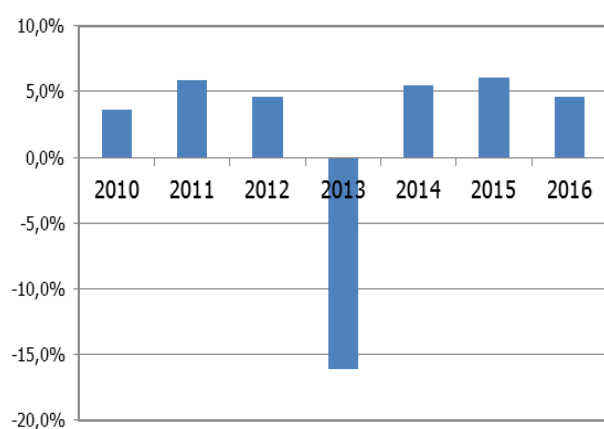
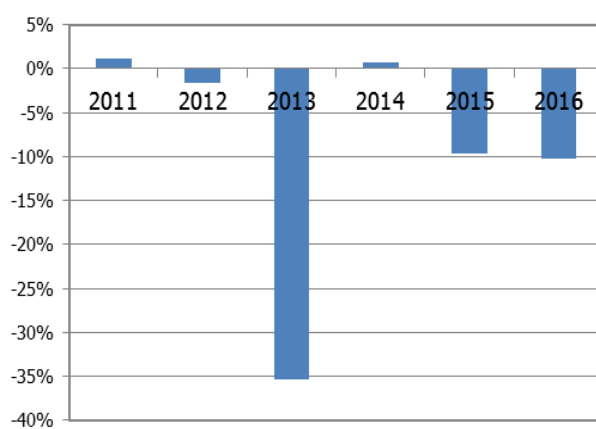
INTRABULE S.A (Hotels and truism business)	50,000%
ANAPTIXIAKI CYCLADES S.A (REAL ESTATE DEVELOPMENT)	100,000%
INTRA-CYCLADES REAL ESTATE DEVELOPMENT COMPANY S.A	100,000%
RULAL CONNECT S.A	60,000%
ICMH HEALTH SERVISSES S.A	50,000%
J/V AKTOR ATE-NTRAKAT (Monitoring Aposelemis's Reservoir Filling Process)	50,000%
J/V ATERMON ATE-NTRAKAT (ADMHE Project)	50,000%
J/V INTRAKAT-ERGO ATE (Construction of distribution network & natural gas pipes in Attica)	50,000%
J/V PRISMA DOMI ATE-PROTEAS (Drainage of Rainwater in Anavyssos)	50,000%
J/V PRISMA DOMI ATE-PROTEAS (Completion works for settling Xirias torrent)	50,000%

DIVIDEND POLICY-DPS (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	127.044	124.254	109.565	153.394	147.595	182.384
Gross profit	21.302	19.962	6.512	22.905	21.931	25.714
EBIT	7.431	5.734	-17.645	8.404	8.892	8.381
EBITDA	10.573	8.371	-15.125	11.086	12.676	12.383
Earnings before tax	3.405	-702	-24.680	1.008	-4.411	-2.713
Earnings after tax	998	-1.489	-23.040	441	-5.944	-5.254
E.P.S.	0,06	-0,08	-0,99	0,02	-0,28	-0,24
Total equity	91.215	89.799	65.081	62.104	61.224	51.065
ROE	1,09%	-1,66%	-35,40%	0,71%	-9,71%	-10,29%
Debt Ratio	2,40	2,26	-1,74	4,33	5,71	6,83

Revenues (in € 000)**Gross profit (in € 000)****Operating Margin****ROE****MAJOR SHAREHOLDERS (>5%)**

Name	%
INTRAKOM HOLDINGS	61,76%
Total	61,76%

BOARD OF DIRECTORS

Name	Qualification
KLONIS DIMITRIOS	PRESIDENT/ EXECUTIVE MEMBER
ANNINOS GEORGIOS	A' VICE PRESIDENT/NON EXECUTIVE MEMBER
SOURETIS PETROS	VICE PRESIDENT/CEO
TEODORIDIS DIMITRIOS	B' VICE CHAIRMAN/NON EXECUTIVE MEMBER
KOKKALIS KONSTANTINOS	EXECUTIVE MEMBER
KALLIS CHARALABOS	EXECUTIVE MEMBER
PAPPAS DIMITRIOS	EXECUTIVE MEMBER
KOKKALIS SOKRATIS	NON EXECUTIVE MEMBER
MISTRIOTIS CHRISTOS	NON EXECUTIVE MEMBER
FILOS SOTIRIOS	INDEPENDENT NON EXECUTIVE MEMBER
TSOUFIS ANASTASIOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Dr. Dimitris Ch. Klonis, Chairman of the B.o.D., Executive Member

Mr. Klonis holds a Ph.D. degree in Economics from the University of London and has received a number of educational awards and scholarships from the Greek Government, the Bank of Greece, and the “Alexander S. Onassis” Foundation. Mr. Klonis served as a Senior Economist in the Research Department of the Bank of Greece until March 1994, a Professor at Deree College (1987-1997) and a Member of the Council of Economic Advisors to the Mayor of Athens (1990 to 1992).

Mr. Klonis joined INTRACOM in April 1994 and has been INTRACOM Group’s Chief Financial Officer and Member of the Board of Directors since October 1995. He has served as General Manager, Finance & Administration (1995-2004), as Executive General Manager of the Corporate Center (2005-2006), as Executive Director, Group Financial Management (2006-2011) as well as, Vice-Chairman of the B.o.D. and Deputy CEO (2011-2013).

Since January 2014, he holds the position of Chairman of the B.o.D. of all INTRACOM HOLDINGS companies (INTRACOM HOLDINGS, INTRASOFT INTERNATIONAL, INTRAKAT, INTRACOM DEFENSE ELECTRONICS, HELLAS ONLINE) and he is also a Member of the B.o.D. of INTRALOT since 1995.

Furthermore, Mr. Klonis is the Chairman of the B.o.D. of KEKROPS SA since 1999.

Petros K. Souretis, Vice-Chairman of the B.o.D., Chief Executive Officer

Mr. Souretis was born in 1969. He holds a civil engineer degree from Aristotelio University of Thessaloniki, an MSc in “Structures of Hazards” from CITY University of London and an International MBA degree from the University of Economics of Athens. From 1997 until the end of 2003 he held executive positions in Elliniki Technodomiki group – TEV. In December 2003 he joins the INTRACOM HOLDINGS group of companies and since then he holds the position of Managing Director of INTRAKAT. In January 2005 he was appointed as Managing Director of INTRAMET and held the position until the merger with absorption of INTRAMET by INTRAKAT in December 2005. Since March 2012 he is also Managing Director of KEKROPS SA. Furthermore, Mr Souretis holds executive positions in subsidiary companies of the INTRAKAT Group.

Dimitrios S. Theodoridis, B’ Vice-Chairman of the B.o.D., Executive Member

Mr Theodoridis is an Athens College graduate and holds a degree (B.A.) in Economics from Tufts University in Boston. He served as Athletic Manager of PAE OLYMPIACOS and in the Business Development Division of INTRALOT. He has been a Non-Executive Member of the BoD of INTRAKAT since March 2012 and he was elected Second Vice Chairman of the company’s BoD in January 2014.

Konstantinos S. Kokkalis, Executive Member

Konstantinos Kokkalis is the Chief Executive Officer of Intracom Holdings, the largest ICT solutions group of companies in Southeastern Europe, as well as, CEO of hellas online, a telephony and broadband services provider in Greece with over 500,000 subscribers. Since 2009 he has been Deputy Executive Officer of hellas online, while since 2006 he has held the position of Corporate Strategy Director of the company. In July 2013 he became Deputy Executive officer of Intracom Holdings, where he began his professional career as Business Development Executive.

Mr Kokkalis is also an Executive Member of the Board of Directors of Intracom Holdings subsidiaries: Intrasoft International, Intrakat and Intracom Defense Electronics, as well as, member of the BoD of Intralot.

He holds a degree of BSc in International Relations and Economics from Boston University and an Executive Graduate Diploma in Finance from Columbia University.

Charalambos K. Kallis, Executive Member

Mr. Kallis holds a degree in Mechanical Engineering from the National Technical University of Athens and an MSc degree in Mechanical Design and Engineering from Cranfield University (U.K.). General Manager of INTRAMET (2005-2006), Tender Manager in the ATHOC “Athens 2004” (2001-2004) , Manager of Contracts and Technical Procurement of the Athens International Airport “Eleftherios Venizelos” (1999-2001), Technical Manager of Petroleum Terminals of TEXACO S.A. (1993-1999) General Manager of INTRAKAT since January 2006 and Executive Member of INTRAKAT’s B.O.D since June 2008.

Dimitrios Ar. Pappas, Executive Member

Mr. Pappas is a graduate Civil Engineer from the AUTH, holds an MSc in Construction Management from the Heriot-Watt University and an MBA from the AUEB. Since February 2008 he assumed his duties as General Manager of Constructions and Infrastructure Projects and as of February 2009 he was elected as an Executive Member of the BoD. He joined the INTRAKAT group in 2004, having served as Deputy Technical Director / International Activities Director. Up to 2004 he worked for the Elliniki Technodomiki group of companies.

Sokrates S. Kokkalis, Non Executive Member

Mr Kokkalis was born in Milan in 1984. He is an Athens College graduate (2001). He holds a degree (B.A.) in International Relations from the Boston University (2005). He served in the Commercial Division of INTRALOT (2007) and since December 2008 he serves in the Commercial Department of PAE OLYMPIACOS. In February 2009 he was elected as Non-Executive Member of the BoD of INTRAKAT.

Christos D. Mistriotis, Non-Executive Member

Mr. Christos Mistriotis has assumed the duties of Chief Investment Officer to the company Intracom Holdings since the 1st of November 2013, with the responsibility to manage the Group's investments, and the development of strategic growth for new activities and investments of the Group's companies. Mr. Mistriotis was a member of the Intralot Group where he held the position of Group Treasurer since 2006 and has more than 10 years of experience in Treasury & Finance. He holds a Bachelor of Arts (Hons) in Economics and Econometrics from the University of Kent and a Master Degree from Imperial College of Science and Technology, London. Since June 2014, he is a Non-Executive Member of the BoD of INTRAKAT.

Sotirios N. Filos, Independent non-Executive Member

He was born in Diavolitsi Messinias in 1936. Economist with considerable experience in accounting and internal control.

Anastasios M. Tsoufis, Independent non-Executive Member

Mr. Tsoufis studied Law at the University of Athens. He is lawyer at the Supreme Court and member of the Athens Bar Association. Since December 2003 he is a member of the INTRAKAT BoD.

Anninos A. Georgios, A' Vice-Chairman of the B.o.D., Non Executive Member

Holds a degree in Telecommunications Engineering and attended graduate telecommunications studies in Germany. His work experience includes managerial positions in large telecom organizations in Greece and Germany. He joined INTRACOM in 1989 as Telecom Projects Manager and was appointed General Manager of the Chairman's Office in 1994. A member of INTRACOM's Board of Directors since 2000, he was subsequently elected to the Board of Directors of Intracom Holdings and appointed Executive Director of the BoD Office in 2006. He has been Vice Chairman of Intracom Holdings since January 2014 and also serves on the Board of Directors of several Intracom Group companies.

The information contained in this report is prepared by Athens Exchange Group (ATHEX Group) and while all reasonable efforts have been used to ensure that the information contained herein is correct at the time of publication, it cannot be guaranteed as to its accuracy or completeness. This report is for informational purposes, based on publicly available data and does not constitute financial or investment advice, thus no liability is accepted by ATHEX group and/or any listed company. The present document is property of ATHEX Group and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2017 Athens Exchange Group.