



Website:	http://www.quest.gr
Bloomberg code:	QUEST:GA
Reuters code:	IQTr.AT
ISIN code:	GRS310003009

COMPANY PROFILE

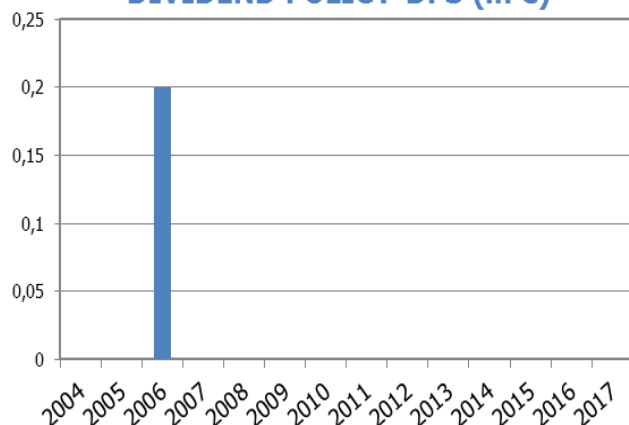
Quest Holdings founded in 1981 with the name Info-Quest and is today an established and dynamically growing Group in the fields of information technology, green energy and small parcel moving (courier services). The Group is a major player in the entire spectrum of the ICT market, from the manufacturing and distribution of products to the design, application and support of IT Solutions for large organizations of the private and public sectors. Quest Holdings coordinates its activities in this market via its affiliated companies: Info Quest Technologies, Uni Systems and iSquare. In the Green Energy sector, the Group implements large solar and wind farm projects in electricity production, with licensed power exceeding 330 MW. In this market, Quest Holdings is active through Quest Energy and its subsidiaries. The Group is also active in the Courier Services sector, through the largest Greek company in the field, ACS Courier. The total Groups sales amounted € 353 million in 2015. The Group workforce exceeds 1300 people, with high educational standards and postgraduate qualifications. Group policy is to attract high quality manpower. The Group operates under a particular system of principles and values, respecting customers, partners, employees and shareholders and acts with the sense of social and environmental responsibility.

EXPORTS

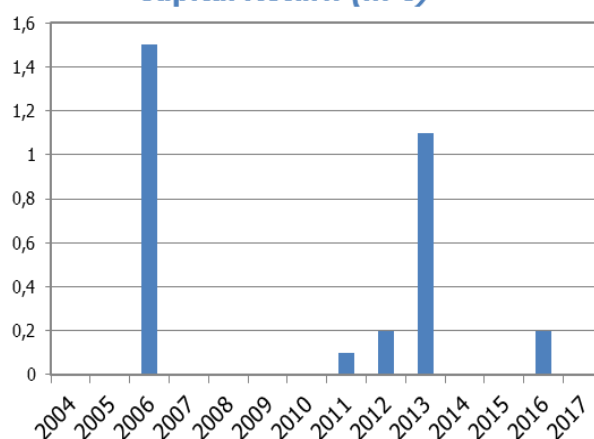
The company's exports represent the 13.71% of annual turnover in 2016.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)			
Symbol:	QUEST		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 April 2017)	102,5		
Shares Outstanding (number): (28 April 2017)	11.921.531		
Average Spread (%):	5,23%		
Market Liquidity (%):	0,751%		
Average Trading volume (no of shares):	1.425,8		
Total Value of transactions (€):	2.490.639		
Days to trade (1% of outstanding amount):	73,0		
Free Float (28 April 2017):	25,1%		
Turnover Velocity (F.F. Weighted):	7,6%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	33,47%	28,71%	33,95%

DIVIDEND POLICY-DPS (in €)



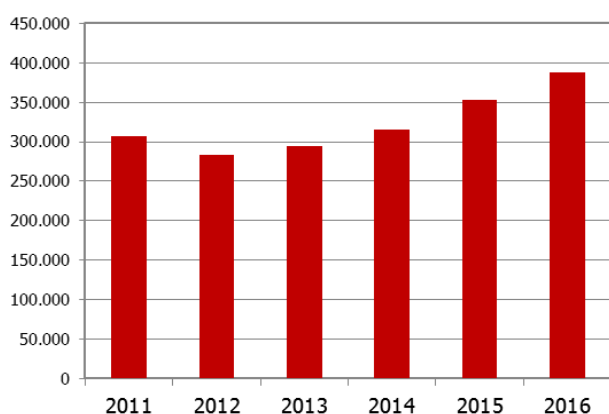
Capital Return (in €)



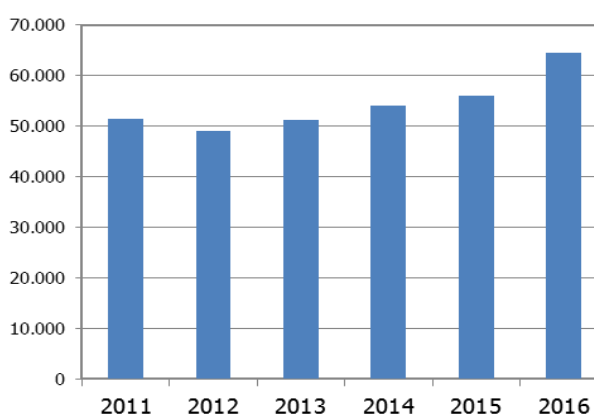
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	307.333	282.918	294.652	314.949	353.405	388.227
Gross profit	51.437	48.997	51.159	54.071	55.943	64.401
EBIT	8.060	4.481	7.522	14.435	13.190	30.725
EBITDA	12.828	9.331	12.143	19.861	21.237	31.792
Earnings before tax	5.825	1.138	1.602	3.588	1.878	17.295
Earnings after tax	1.161	-5.996	-2.789	2.025	-837	6.284
E.P.S.	0,03	-0,12	-0,18	0,25	-0,12	0,20
Total equity	195.433	177.398	162.374	167.569	167.835	165.956
ROE	0,59%	-3,38%	-1,72%	1,21%	-0,50%	3,79%
Debt Ratio	0,05	-1,41	0,27	0,21	0,99	-0,62

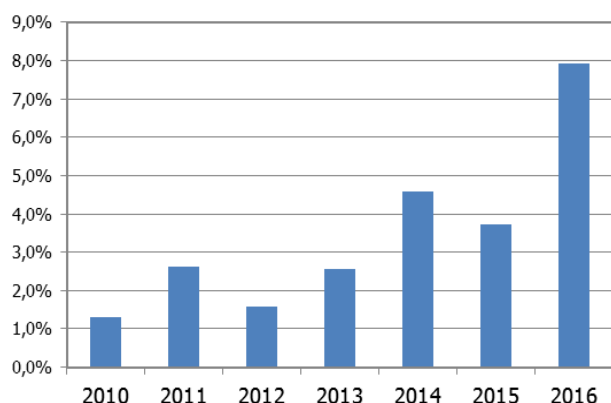
Revenues (in € 000)



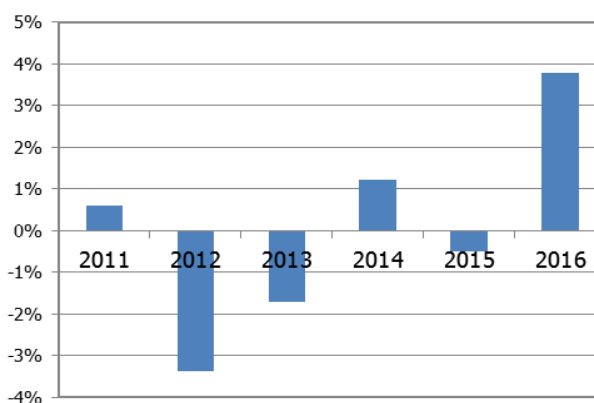
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)

Name	%
FESSAS D THEODOROS	50,17%
FESSA - KOUTSOURELI S. EFTYCHIA	24,71%
Total	74,88%

BOARD OF DIRECTORS

Name	Qualification
FESSAS D. THEODOROS	PRESIDENT/EXECUTIVE MEMBER
KOUTSOURELI S. EFTYCHIA	VICE PRESIDENT/EXECUTIVE MEMBER
TZORTZAKIS M. PANTELIS	VICE PRESIDENT/NON EXECUTIVE MEMBER
GEORGANTZIS M. APOSTOLOS	CEO/EXECUTIVE MEMBER
LABROUKOS D. NIKOLAOS - SOCRATES	EXECUTIVE MEMBER
MPITSAKOS G. MARKOS	EXECUTIVE MEMBER
PAPADOPOULOS K. APOSTOLOS	INDEPENDENT NON EXECUTIVE MEMBER
TAMVAKAKIS D. FAIDON	INDEPENDENT NON EXECUTIVE MEMBER
TAMVAKAKIS S. APOSTOLOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Theodoros Fessas is the founder and major shareholder of Quest Holdings and President of SEV - Hellenic Federation of Enterprises. Quest Holdings, established in 1981 (as Info-Quest), is listed in Athens Stock Exchange since 1998 and owns leading Greek companies in the sectors of Information Technology (Info-Quest Technologies, iSquare, iStorm, Unisystems), e-commerce (www.you.gr), Payment transactions (Cardlink), Parcel delivery (ACS courier services) and Renewable Energy operators (Quest Energy, Quest Solar). In May 2014 he was elected as the President of SEV - Hellenic Federation of Enterprises, where he has served as Board Member for many years. He is the Honorary President of the Federation of Hellenic Information Technology & Communications Enterprises (SEPE) and member of the Board of Directors, of International Chamber of Commerce (ICC-Hellas) as well as of the Foundation for Economic and Industrial Research (IOBE). He holds a Mechanical & Electrical Engineering diploma from the National Technical University of Athens and a MSc in Thermodynamics from the University of Birmingham, UK.

Ms. Koutsourelis S. Eftychia is Executive Vice Chairwoman of Quest Holdings SA. She is a graduate of DERE - The American College of Greece with a degree in Business Administration and Economics. She joined the Company since its establishment.

Mr. Tzortzakis M. Pantelis was born in 1962 at Heraklion Crete. He studied Business Administration at University of Piraeus and Computer Science at Brooklyn College, in New York. He is the founder of Forthnet SA., as he undertook in 1992 the conversion of the network activity from the Institute of Computer Science (ICS) of the Foundation for Research and Technology - Hellas (FORTH) to a company in 1995, attracting investment capital from Greece and abroad. He held the position of CEO at Forthnet since its inception in 1995, until 2011. For the period 2006 – 2009, he was a Member of the Supervisory Board of NETIA SA, the largest alternative telecommunications operator in Poland. Concluding the successful acquisition of NOVA in 2008 and up to 2011 he was the Chairman and CEO of NOVA, the first digital, satellite pay-tv platform in Greece. From 2007 to 2011 he was the Chairman of the Board of SEPE (Federation of Hellenic ICT Enterprises). In 2011, he resigns from Forthnet/NOVA and served his country as the Prime Minister's Consular for ICT, while from June 2011 until May 2012 he served as Deputy Minister of e-Governance, and Chairman of the Governmental IT & Communications Committee. Between September 2012 and May 2013 he was in charge with the responsibility of coordinating the organization reform of innovation and public procurement in the Ministry of Development. Since October 2013, he is the CEO and Executive Member of the BoD of Quest Holdings www.quest.gr, and the President of the BoD at all Quest Group companies. In December 2015 he left the position of CEO and remained as an independent non-executive member of the Board and Vice President of Quest Holdings.

Mr. Georgantzis M. Apostolos holds the Managing Director position in ACS SA since 2003, while at the end of 2015 he was also appointed as Managing Director of Quest Holdings SA. He holds a Bachelor (BEng) and a Master's (MSc) Degree in Mechanical Engineering from Imperial College of Science Technology and Medicine (UK). He has experience as an executive, specialist and entrepreneur/businessman in various positions in the Construction, Investments and Information Technology sectors. He was born in Piraeus in 1968. He speaks English and French and he is married and a father of two children.

Mr. Labroukos D. Nikolaos - Socrates holds a Diploma in Mechanical Engineering from the National Technical University of Athens, an MBA from Manchester Business School, a PhD from London Business School, and Post Doc from London Business School. He is founding member and Chairman of the business consulting firm BPM SA, Venture Partner in Odyssey Venture Partner Fund and serves also as BoD member of Motodynamics SA, of technology start-ups and of the Foundation for Economic & Industrial Research (IOBE). He has served as Executive Director of INTRACOM Holdings, Managing Director of INTRACOM IT Services, Chairman of Attica Telecommunications, INTRACOM IT Services Denmark, INTRACOM Jordan, Encode SA, as well as executive Board member of INTRACOM Telecom, Hellas on Line, Intrakat, Moreas S.A., etc. He has been Research Fellow at London Business School, Visiting Assistant Professor at the Athens University of Economics and Business and has series of publications in refereed management journals. He has been a member of the General Council of the Hellenic Federation of Enterprises (SEV) and BoD member of the Hellenic Association of Management Consulting Firms (SESMA).

Mr. Mpitsakos G. Markos serves as Executive Director of Quest Holdings SA since September 30, 2013. He previously served as Chief Executive Officer and Executive Director of Quest Holdings SA since January 17, 2011. Previously he was appointed Deputy Chief Executive Officer, Executive Director on April 29, 2010 and before that he was appointed Executive Director on April 16, 2010. He was previously appointed Non-Executive Independent Director on June 17, 2009. He holds a degree in Economics from the University of Piraeus, an MBA from the Hellenic Management Association (HMA) and a Magazine Management Certificate of the International Federation of the Periodical Press (FIPP). He served in the Departments of Economics, Management, CFO, and General Manager. Between 2003 and early 2007 he held the position of Chief Financial and Administrative Director of the Group Info-Quest and from 2007 until February 2010 he held the position of Chairman and CEO of the companies Daphne Communications SA and Niki Publishing SA.

Mr. Papadopoulos K. Apostolos is Non-Executive Independent Director of Quest Holdings SA since April 16, 2010. He worked as a consultant in public and private organisations. He is Partner and Head of the Government and Infrastructure Advisory (GIA) of Grant Thornton in Greece. He holds BSc and PhD in Economics from the University of Bradford, United Kingdom.

Mr. Tamvakakis D. Faidon is Non-Executive Independent Vice Chairman of the Board of Directors of Quest Holding SA since January 17, 2011. He holds a MA Degree in Investment & Finance from the University of Exeter. He is non-executive Member of the Board of Taylor Young Investment Management LTD, Vice President of the Greek Union of Collective Investment Managers and Property. He is a Board Member of

ASEMGF Capital Assurance Investment Services. In 1987 he became co-founder of ALPHA TRUST Limited Company Investment Services.

Mr. Tamvakakis S. Apostolos is a graduate of the Economics University of Athens (1979) and holds an MA in Economics from the University of Saskatchewan, Canada (1981). Since January 2015 he is Vice Chairman of the Board of Directors of Piraeus Bank. From 1984 to 1986 Apostolos Tamvakakis worked at Mobil Oil Hellas. Between 1986 and 1989 he worked at Hellenic Investment Bank as, successively, accounts officer, officer in charge of stock market issuance/underwriting, officer in charge of M&A's, finally becoming Manager of Corporate Finance. In 1990, he was appointed Manager of Corporate Banking, Corporate Finance and Trading at ABN AMRO Bank and, from 1993 onwards, as the Bank's Deputy General Manager, Greece. From 1996 to 1998 he served as Deputy Governor of National Mortgage Bank and from 1998 to 2004 as Deputy CEO of NBG. In 2004, he became Executive Chairman and CEO of Lamda Development. From March through December 2009 he served on the management team of the Geneva-based Latsis Group, where he was Head of Strategy and Business Development. From December 2009 through June 2012 he was appointed Chief Executive Officer of National Bank of Greece. Since July 2012 he participates as a Member of the Board of Directors and Committees in various companies. Mr. Tamvakakis has served as Vice-President of HELEX (Hellenic Exchanges SA), Chairman of the Steering Committee of the Inter-Alpha Group of Banks, Chairman of Ethnocard (National Management & Organization Co), National Securities SA and ETEVA (National Investment Bank for Industrial Development), President of the Southeastern European Board of the Europay Mastercard group, and as a member of various other boards and committees. He is Chairman of the Board of PICAR SA, PIRAEUS REAL ESTATE S.A. and AVIS and member of the Board of QUEST HOLDINGS, EUROSEAS LTD, GEK TERNA and MARFIN INVESTMENT GROUP.

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