



Website:	<a href="http://www.petropoulos.com">http://www.petropoulos.com</a>
Bloomberg code:	PETRO:GA
Reuters code:	PTRr.AT
ISIN code:	GRS345503007

## COMPANY PROFILE

**Petros Petropoulos AEBE** was established in Thessaloniki in 1922. It manufactures, modifies, distributes and supports a wide range of automotive products including automobiles, trucks and buses, generating sets, diesel engines, boats, outboard engines, agricultural, earthmoving and industrial equipment, batteries and lubricants. The Company has a leading position in the Greek market in the sectors which it serves.

## EXPORTS

The Company's exports for 2016 representing 33,32% of the total sales of the Company.

## OVERVIEW - TRADING DATA

### OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2016 - 30/04/2017)

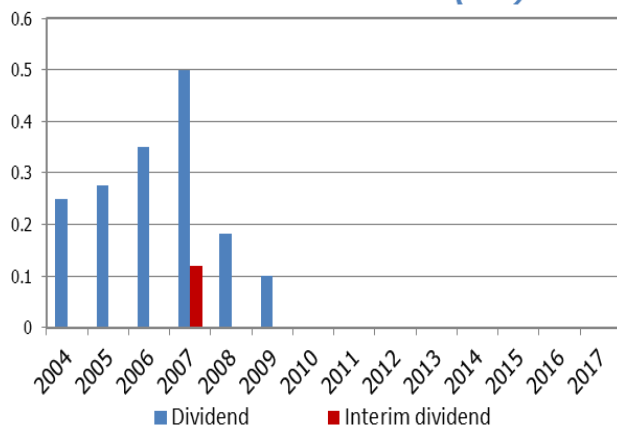
Symbol:	PETRO		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (28 April 2017)	32.7		
Shares Outstanding (number): (28 April 2017)	7,070,400		
Average Spread (%):	1.99%		
Market Liquidity (%):	1.055%		
Average Trading volume (no of shares):	1,352.5		
Total Value of transactions (€):	1,327,675		
Days to trade (1% of outstanding amount):	55.0		
Free Float (28 April 2017):	27.8%		
Turnover Velocity (F.F. Weighted):	2.9%		
<b>Historic Volatility</b>	<b>30 days</b>	<b>60 days</b>	<b>90 days</b>
(annualised %)	17.05%	14.02%	13.01%

## GROUP STRUCTURE

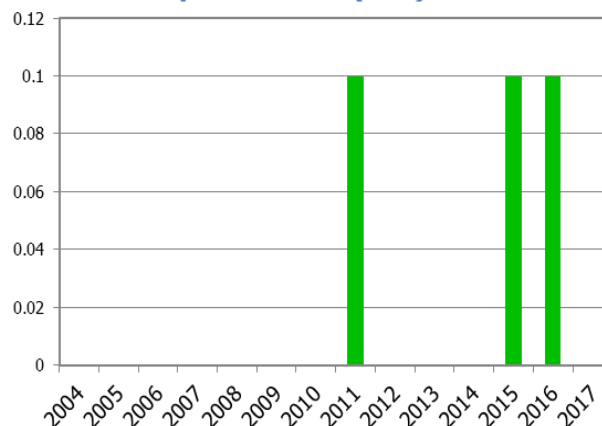
### PAPOUTSANIS S.A.

PETROS PETROPOULOS S.A.	Parent Company
SEMPKA EPE	100%
LYPA INTERNATIONAL S.A.	100%
SOCIETE ANONYME GENERAL COMPANY OF MACHINERY AND REAL ESTATE	100%
PETROMOTOR BULGARIA EOOD	100%

**DIVIDEND POLICY - DPS (in €)**



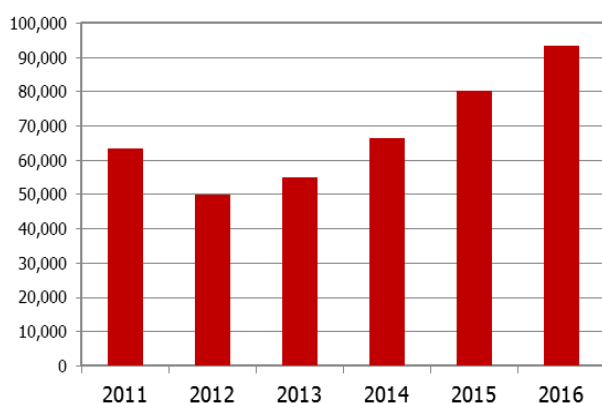
**Capital Return (in €)**



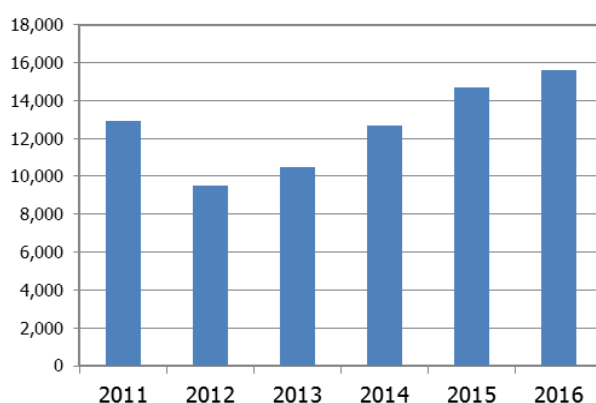
## COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2011	2012	2013	2014	2015	2016
Sales	63,311	50,071	55,061	66,427	80,198	93,236
Gross profit	12,923	9,517	10,485	12,659	14,705	15,628
EBIT	-542	-1,405	2,229	3,121	4,346	4,582
EBITDA	983	127	3,076	4,017	5,299	5,605
Earnings before tax	-1,809	-6,397	709	1,890	1,218	2,436
Earnings after tax	-1,803	-5,855	612	1,425	591	1,340
E.P.S.	-0.26	-0.84	0.09	0.21	0.00	0.00
Total equity	40,333	30,696	30,884	32,150	30,793	29,079
ROE	-4.47%	-19.07%	1.98%	4.43%	1.92%	4.61%
Debt Ratio	28.20	183.03	3.96	2.33	0.78	1.76

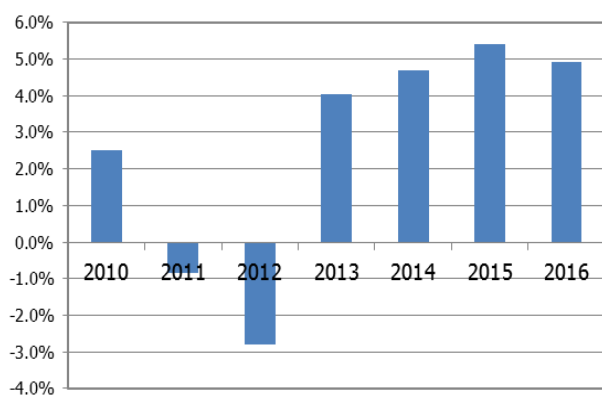
**Revenues (in € 000)**



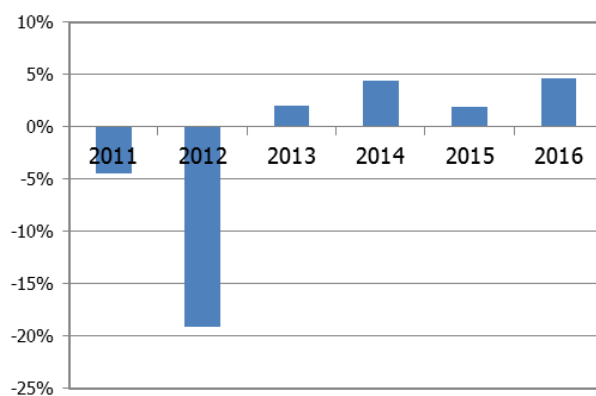
**Gross profit (in € 000)**



**Operating Margin**



**ROE**



## MAJOR SHAREHOLDERS (>5%)

Name	%
PETROPOULOS KON/NOS	38.75%
PETROPOULOS IOANNIS	33.44%
<b>Total</b>	<b>72.19%</b>

## BOARD OF DIRECTORS

Name	Qualification
PETROPOULOS P. IOANNIS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
MICHALOUTSOS MICHALIS	CHAIRMAN/INDEPENDENT NON EXECUTIVE MEMBER
DRAKOS GEORGIOS	INDEPENDENT NON EXECUTIVE MEMBER
ECONOMAKIS MICHAEL	INDEPENDENT NON EXECUTIVE MEMBER
EMPEOGLOU NIKOLAOS	INDEPENDENT NON EXECUTIVE MEMBER
FILIOTIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
KATSOURIDIS IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER
MANOS STEFANOS	INDEPENDENT NON EXECUTIVE MEMBER
PAPAGEORGIOU EFSTATHIOS	INDEPENDENT NON EXECUTIVE MEMBER

## MANAGEMENT TEAM PROFILE

**Mr. Michalis Michaloutsos** is the Chairman of the Board of Directors and an Independent Non-Executive Member.

**Mr. John P. Petropoulos** is the Vice President & C.E.O. of the Board of Directors.

**Mr. Nikolaos N. Empeoglou** is an Independent Non-Executive Member of the Board of Directors.

**Mr. Efstathios E. Papageorgiou** is an Independent Non-Executive Member & Chairman of the Audit Committee

**Mr. John N. Filiotis** is an Independent Non-Executive Member of the Board of Directors and Chairman of the Executive Compensation Committee.

**Mr. Ioannis M. Katsouridis** is an Independent Non-Executive Member of the Board of Directors.

**Mr. George P. Drakos** is an Independent Non-Executive Member of the Board of Directors.

**Mr. Stefanos Manos** is an Independent Non-Executive Member of the Board of Directors.

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**Mr. Michael Economakis** is an Independent Non-Executive Member of the Board of Directors.

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