

INTRACOM HOLDINGS Group reports, for financial year 2017, significant increase in EBT, slight decrease in sales volume and order backlog reaching € 1bn.

- **Consolidated turnover: € 397.1 mn.**
- **EBITDA profitability: € 29.3 mn.**
- **EBT: € 4.2 mn.**
- **New contracts: € 620 mn.**
- **Order Backlog as of 31/12/2017: € 900 mn.**

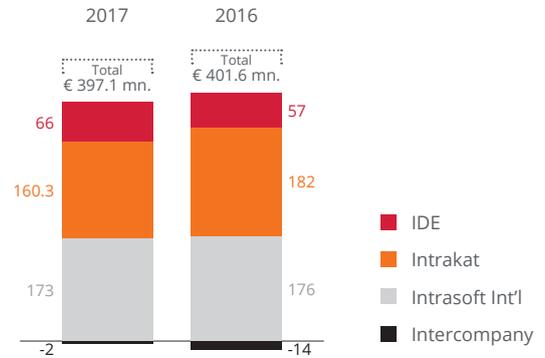
Peania, April 30th 2018 - INTRACOM HOLDINGS (ATHEX: INTKA) announces 2017 financial results, according to IFRS.

Group Headline Figures	2017	2016
Turnover	€ 397.1 mn.	€ 401.6 mn.
EBITDA	€ 29.3 mn.	€ 27.8 mn.
EBIT	€ 21.2 mn.	€ 15.7 mn.
EBT	€ 4.2 mn.	€ 1.0 mn.
Taxes	- € 5.3 mn.	- € 6.0 mn.
EAT	-€ 1.1 mn.	- € 5.0 mn.
Distributed to:		
- Equity holders of the Company	€ 0.9 mn.	- € 3.0 mn.
- Non-controlling Interest	- € 2.0 mn.	- € 2.0 mn.

Turnover

Consolidated turnover sums up to **€ 397.1 mn.** slightly decreased in comparison to 2016.

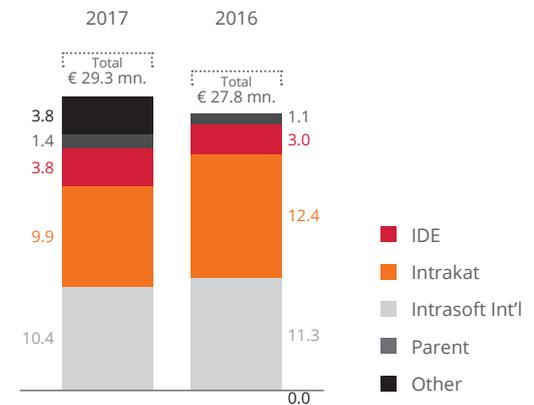
INTRASOFT INTERNATIONAL Group reported turnover of € 173 mn. and contributed in consolidated sales by 44%, INTRAKAT Group reported turnover of € 160 mn. and contributed 40% and IDE reported turnover of € 66 mn. and contributed 16%.



EBITDA

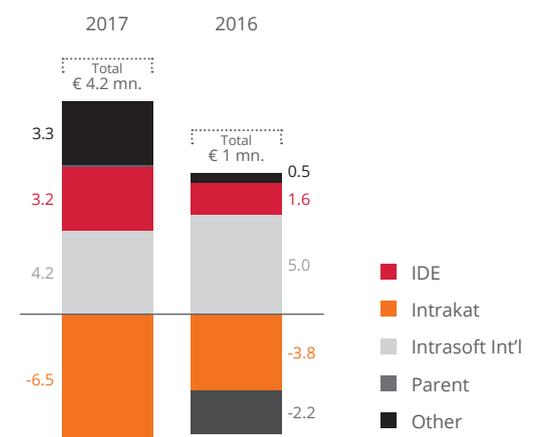
Group EBITDA amounted to **€ 29.3 mn.**, increased by 5.3%. (EBITDA 2016: € 27.8 mn.).

Group EBITDA is adversely affected by € 1 mn. from Global Net Solutions, INTRASOFT INTERNATIONAL's subsidiary, currently in liquidation.



EBT

Group EBT increased significantly and summed up to **€ 4.2 mn.** (Revised EBT 2016: € 1.0 mn.)



INTRAKAT

During the year, **INTRAKAT Group** signed significant contracts amounting to € 417 mn., resulting to order backlog of € 476 mn. at 31/12/2017. On top of this backlog, € 95 mn. of new projects are expected to be signed upon completion of the required procedures.

Delays in the commencement of new projects, signed in 2017, resulted to sales decrease by 12% and consolidated sales of € 160.3 mn. (Turnover 2016: € 182.4 mn.) The sales lag will be over-recovered in 2018. Respectively, EBITDA result stood at € 10.1 mn. (EBITDA 2016: € 12.4 mn.), driven by both new projects sales delays and relevant administrative costs.

INTRAKAT Group	2017	2016
Sales	€ 160.3 mn.	€ 182.4 mn.
EBITDA	€ 9.9 mn.	€ 12.4 mn.
EBT	- € 6.5 mn.	- € 3.8 mn.

INTRASOFT INTERNATIONAL

INTRASOFT INTERNATIONAL Group in 2017 reported sales of € 173 mn. slightly decreased in comparison to 2016. EBITDA stood at € 10.4 mn. (EBITDA 2016: € 11.3 mn.) and EBT stood at 4.2 mn. Group sales and EBITDA without the impact of the subsidiary Global Net Solutions, which, as mentioned, is in liquidation, result in € 171.6 mn. and € 11.4 mn. respectively.

Order Backlog as at 31/12/2017 reaches € 348 mn, while new contracts signed in 2017 amounted to € 153 mn.

INTRASOFT INTERNATIONAL Group	2017	2016
Sales	€ 173 mn.	€ 175.5 mn.
EBITDA	€ 10.4 mn.	€ 11.3 mn.
EBT	€ 4.2 mn.	€ 5.0 mn.

IDE

IDE (INTRACOM DEFENSE ELECTRONICS) achieved significant growth both in sales and profitability. The company reported sales growth of 14.6% in comparison to 2016, EBITDA increase from € 3.0 mn. to € 3.8 mn. and EBT of € 3.2 mn., overdoubled in comparison to 2016 (EBT 2016: € 1.6 mn.). The company at 31/12/2017 reports Order Backlog of € 75.5 mn. while new contracts signed in 2017 reached € 48.2 mn.

IDE (INTRACOM DEFENSE ELECTRONICS)	2017	2016
Sales	€ 65.8 mn.	€ 57.4 mn.
EBITDA	€ 3.8 mn.	€ 3.0 mn.
EBT	€ 3.2 mn.	€ 1.6 mn.

INTRACOM HOLDINGS

The parent company of INTRACOM HOLDINGS Group increased EBITDA profitability to € 1.4 mn.

INTRACOM HOLDINGS - Parent Company

	2017	2016
Sales	€ 2.6 mn.	€ 2.8 mn.
EBITDA	€ 1.4 mn.	€ 1.1 mn.
EBT	€ 0 mn.	- € 2.2 mn.

About INTRACOM HOLDINGS

Founded in 1977, INTRACOM SA is listed on the Athens Stock Exchange since 1990. In December 2005 INTRACOM was transformed to a holding company under the name INTRACOM HOLDINGS, being one of the largest multinational technology groups in South-Eastern Europe. The main core companies of the Group are: **INTRASOFT INTERNATIONAL**: a leading European IT solutions and services group to governments, public organizations and private enterprises. **INTRAKAT**: one of the top five construction companies in Greece in advanced technology infrastructure, renewable energy, telecom, real estate and environmental projects. **IDE** (INTRACOM DEFENSE ELECTRONICS): the leading defense electronics supplier in Greece. INTRACOM HOLDINGS, as a group, has 2,565 employees and operates subsidiaries in 19 countries. For more information please visit: www.intracom.com

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