ATHEXGROUP
Athens Exchange Group

FTSE/ATHEX Global Traders

Indexes

Presentation

June 2018

Listings Division

Synopsis
About Global Trader Indices

Nutshells

The FTSE/ATHEX Global Trader indexes **FTSEGT & FTSEGT Plus** enables the monitoring the market performance of listed companies with **revenues from abroad greater than 20%** of their total revenues **deriving from activities abroad**, either in export or through production.

The indices highlights companies that combine:

- ✓ **Strong international orientation**
- ✓ **diversified revenue sources per geographically area, either in export or through production.**
- ✓ **free float greater than 15%**

Benefits

- **Attract fund managers** in order to focus on export-oriented companies that are considered as overyielding due to their high globalized activity .
- **Inform the investment community** about the growth margins of each company and the diversification of business risk through geographical dispersion.
- **Enhancing of market interest** to be more visible the investment opportunities in Greece.
- **Generation screening and development of new products ideas** such as investment tools (ETF, listed funds).

Basic principles of Calculation Methodology

Selection Universe

Companies in ATHEX Main Market which corporate in Greece & minimum free float 15%

Exclude :

Companies classified in the sectors Banks-Investments-Insurance

Constituents

Companies with portion of revenues from abroad greater than 20% of their total revenues

Capping

Free float Market Capitalization weight

upper limit is 20% for each company with a weight greater than 20% of the index weight

3 step capping process

Rank

Based on the percentage of company's total revenues deriving from activities abroad

Selection

FTSE/ATHEX Global Traders Index

- All companies with revenues from abroad greater than >20% of their total revenues

FTSE/ATHEX Global Traders Index Plus

- The first 30 companies with the higher portion of revenues

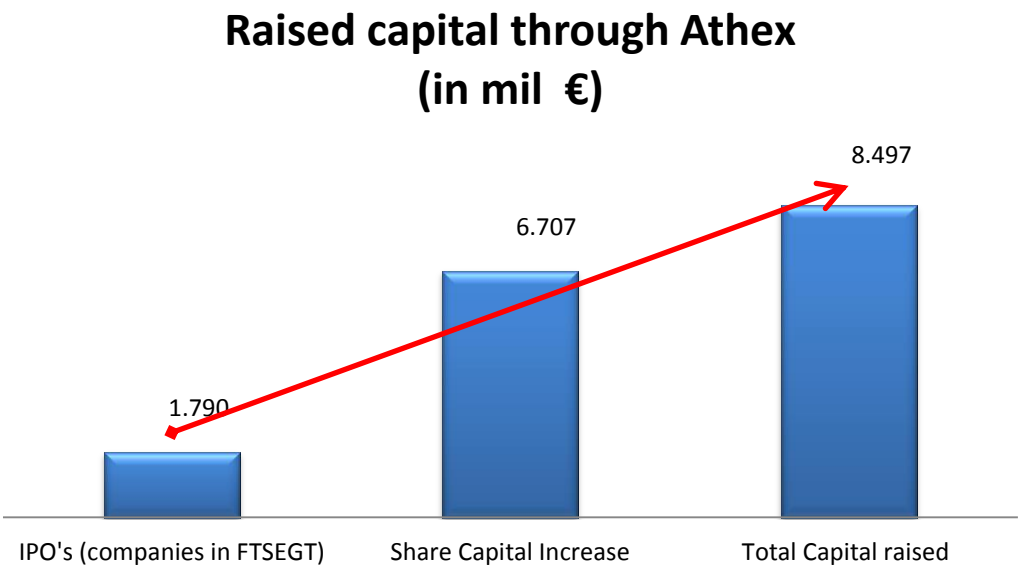
Characteristics FTSEGT

Index name	**FTSE/ATHEX Global Traders Index**
HELEX code	FTSEGT
Reuters code	.FTSEGT
Bloomberg code	FTSEGT
Constituents	All companies with **revenues from abroad greater than 20%** of their total revenues
Capitalisation type	Free float market capitalization weighted
Cap Weight	3 step capping process twice a year every June and December
Calculation frequency	Real time every 30''
Procedure	Data from companies' annual financial reports
Review	Annually every April
Valuation	After the close of business on the 3rd Friday of June

FTSEGT Constituents
New composition from June 19th 2018

A/A	Company	Sector
1	INTRALOT S.A.- INTEGRATED LOTTERY SYSTEMS & SERVICES	Travel & Leisure
2	IKTINOS HELLAS S.A.- GREEK MARBLE INDUSTRY	Construction & Materials
3	TITAN CEMENT COMPANY S.A.	Construction & Materials
4	FLEXOPACK S.A.	Industrial Goods & Services
5	SELONDA AQUACULTURE S.A.	Food & Beverage
6	THRACE PLASTICS HOLDING AND COMMERCIAL S.A.	Chemicals
7	NIREUS S.A.	Food & Beverage
8	AEGEAN AIRLINES S.A.	Travel & Leisure
9	CENTRIC HOLDINGS S.A.	Personal & Household Goods
10	KARATZIS S.A.	Industrial Goods & Services
11	KARATZIS S.A.	Personal & Household Goods
12	SELECTED TEXTILE IND. ASSOC. S.A.	Travel & Leisure
13	KIRIACOULIS MEDITERRANEAN CRUISES SHIPPING S.A.	Personal & Household Goods
14	DROMEAS S.A. OFFICE FURNITURE INDUSTRY	Personal & Household Goods
15	GR. SARANTIS S.A.	Personal & Household Goods
16	FIERATEX S.A.	Personal & Household Goods
17	NAFPAKTOS TEXTILE INDUSTRY S.A.	Technology
18	PROFILE SYSTEMS & SOFTWARE SA	Personal & Household Goods
19	BIOKARPET S.A. INDUSTRIAL AND COMMERCIAL ENTERPRISES	Basic Resources
20	ALUMIL ALUMINIUM INDUSTRY S.A.	Industrial Goods & Services
21	INFORM P. LYKOS S.A.	Personal & Household Goods
22	F.G. EUROPE S.A.	Technology
23	INTRACOM S.A. HOLDINGS	Oil & Gas
24	MOTOR OIL (HELLAS) CORINTH REFINERIES SA	Oil & Gas
25	HELLENIC PETROLEUM S.A.	Oil & Gas
26	ELINOIL HELLENIC PETROLEUM COMPANY S.A	Chemicals
27	CRETE PLASTICS S.A.	Basic Resources
28	MYTILINEOS HOLDINGS S.A.	Construction & Materials
29	MEVACO S.A.	Industrial Goods & Services
30	MATHIOS REFRACTORY S.A.	Personal & Household Goods
31	J. & P. - AVAX S.A.	Construction & Materials
32	PAPOUTSANIS S.A.	Personal & Household Goods
33	ELLAKTOR S.A.	Construction & Materials
34	ELTON S.A.	Chemicals
35	ELGEKA S.A.	Food & Beverage
36	DAIOS PLASTICS SA	Chemicals
37	JUMBO S.A.	Personal & Household Goods
38	DRUCKFARBEN HELLAS SA	Chemicals
39	THE HOUSE OF AGRICULTURE SPIROY S.A.	Chemicals
40	KRI-KRI MILK INDUSTRY SA	Food & Beverage
41	VOGIATZOGLOU SYSTEMS S.A.	Industrial Goods & Services
42	Logismos INFORMATION SYSTEMS S.A.	Technology
43	ELASTRON S.A.	Basic Resources
44	LAMDA DEVELOPMENT S.A.	Construction & Materials
45	INTERTECH S.A. INTER. TECHNOLOGIES	Technology
46	KTIMA KOSTAS LAZARIDIS S.A.	Food & Beverage
47	HELLENIC TELECOM. ORG.	Telecommunications
48	CARS MOTORCYCLES AND MARINE ENGINE TRADE AND IMPORT COMPANY S.A.	Retail
49	EL. D. MOUZAKIS S.A.	Personal & Household Goods
50	IDEAL GROUP S.A.	Technology
51	TERNA ENERGY S.A.	Utilities

Significant Raised Capital through ATHEX

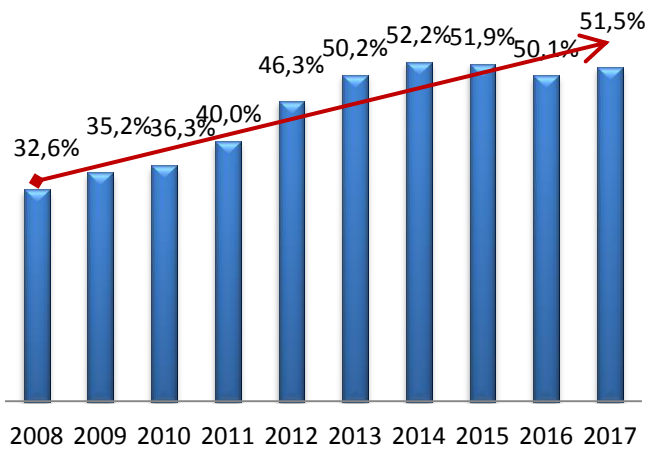


- The companies participating in Global Traders Index have raised €8.4 bil. through ATHEX.
- The 21% was raised as IPO while the remaining 79% as share capital Increase through payment in cash, held after the date of listing until to date.

Statistics FTSEGT– Revenues from abroad per year

Global Trader Index

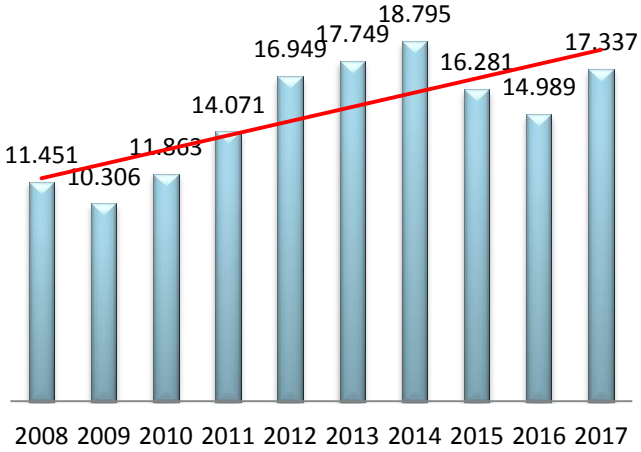
% Revenues from Abroad (51 companies)



From 2008 to date, the percentage of revenue from abroad of companies that participate in FTSEGT **has an increase trend per year and from 2017 the percentage of revenues from abroad is closed to 51% of total revenues.**

Global Trader Index

Total revenues from abroad (in mil. €) Annual rate

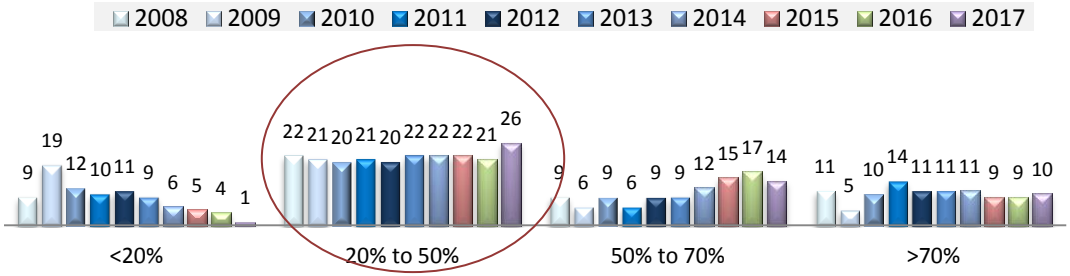


From 2008 to date, the percentage of revenue from abroad **has an increase trend, with Compound Annual Growth Rate (CAGR) at 4.7%.**

Statistics FTSEGT
Revenues from abroad per revenue category

Global Trader Index

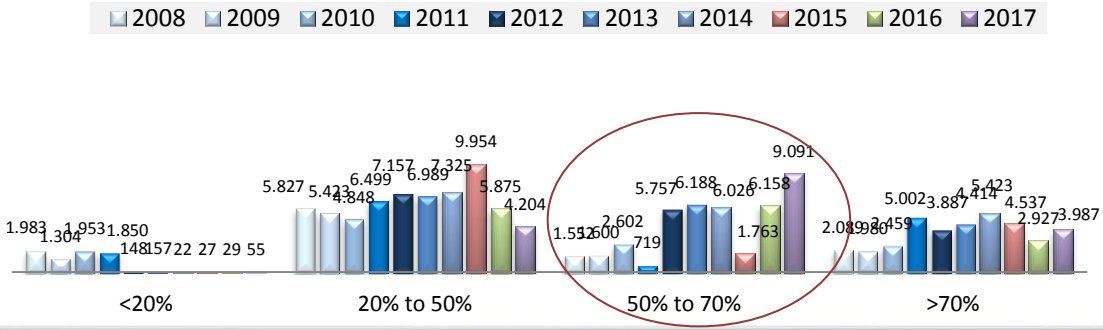
Number of companies per revenue category & year



- Increase in the number of companies with revenues from abroad for the revenue category 20% to 50%.

Global Trader Index

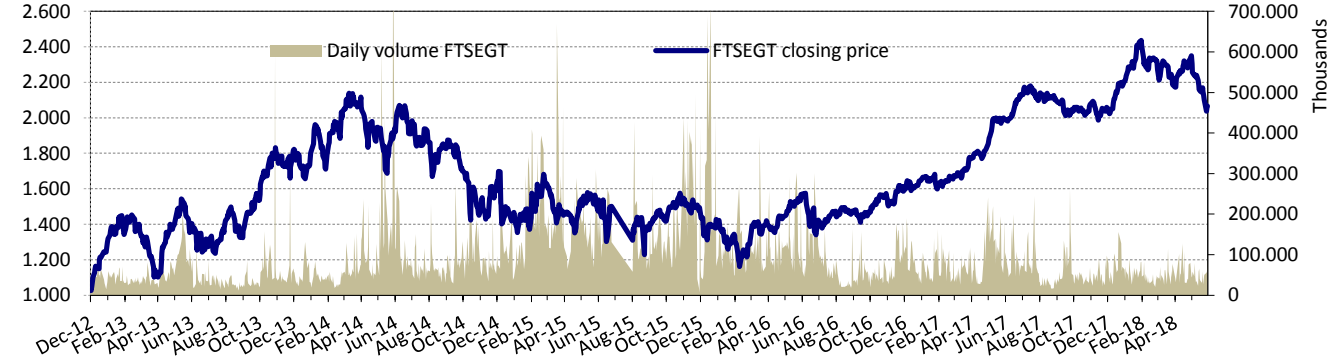
REVENUES FROM ABROAD (in mil. €) per revenue category & year



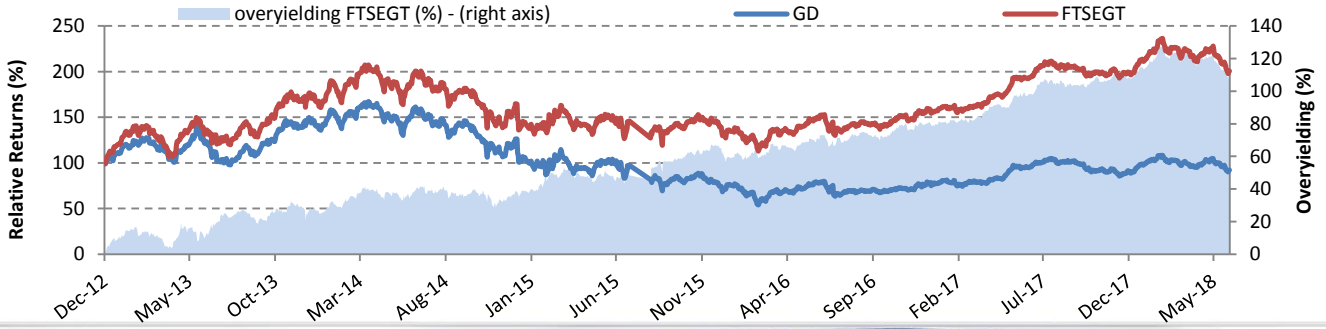
- Increasing trend of revenues from abroad for companies in the revenue category 50% to 70%.

FTSEGT Historical data
Significant overyielding versus GD

FTSEGT Index Prices & Liquidity



Indexes Performance - Relative Returns GD & FTSEGT

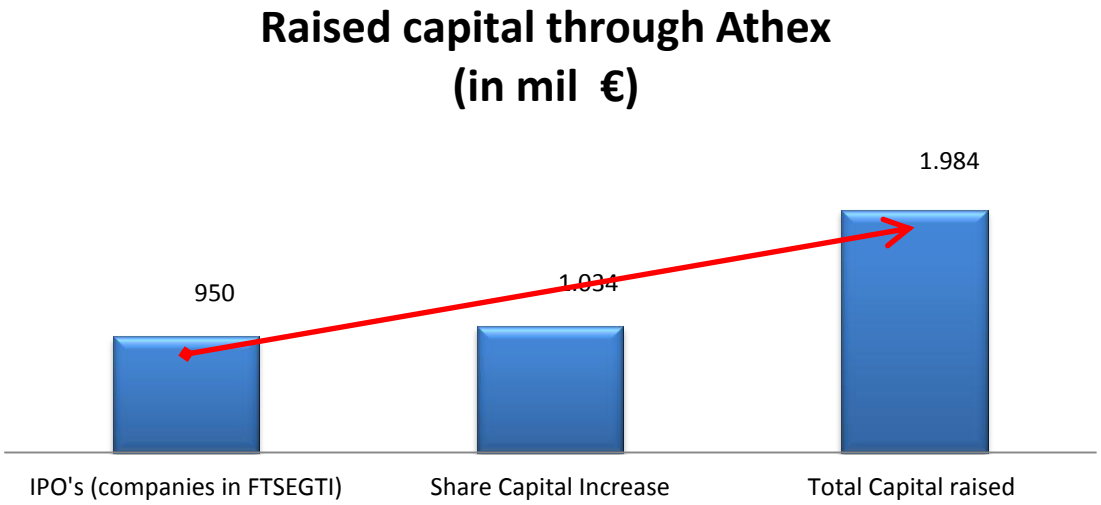


FTSEGT Plus Characteristics

Index name	**FTSE/ATHEX Global Traders Index Plus**
HELEX code	FTSEGTI
Reuters code	.FTSEGTI
Bloomberg code	FTSEGTI
Constituents	The **top 30 companies** according to revenues split from abroad from the list of constituents of the FTSE /ATHEX Global Traders index and **10 reserve list companies**
Capitalisation type	Free float market capitalization weighted
Cap Weight	3 step capping process twice a year every June and December
Calculation frequency	Real time every 30''
Procedure	Data from companies annual financial reports
Review	Annually every April
Valuation	After the close of business on the 3rd Friday of June

FTSEGT Plus Constituents
New composition from June 19th 2018

A/A	Trade code	Company		Sector
1	INLOT	INTRALOT S.A.- INTEGRATED LOTTERY SYSTEMS & SERVICES	5.752	Travel & Leisure
2	IKTIN	IKTINOS HELLAS S.A.- GREEK MARBLE INDUSTRY	2.353	Construction & Materials
3	TITK	TITAN CEMENT COMPANY S.A.	2.353	Construction & Materials
4	FLEXO	FLEXOPACK S.A.	2.723	Industrial Goods & Services
5	SELO	SELONDA AQUACULTURE S.A.	3.573	Food & Beverage
6	PLAT	THRACE PLASTICS HOLDING AND COMMERCIAL S.A.	1.357	Chemicals
7	NIR	NIREUS S.A.	3.573	Food & Beverage
8	AEGN	AEGEAN AIRLINES S.A.	5.751	
9	CENTR	CENTRIC HOLDINGS S.A.	3.747	Personal & Household Goods
10	KARTZ	KARATZIS S.A.	2.723	Industrial Goods & Services
11	EPIL	SELECTED TEXTILE IND. ASSOC. S.A.	3.763	Personal & Household Goods
12	KYRI	KIRIACOULIS MEDITERRANEAN CRUISES SHIPPING S.A.	5.759	Travel & Leisure
13	DROME	DROMEAS S.A. OFFICE FURNITURE INDUSTRY	3.726	Personal & Household Goods
14	SAR	GR. SARANTIS S.A.	3.767	Personal & Household Goods
15	FIER	FIERATEX S.A.	3.763	Personal & Household Goods
16	NAYP	NAFPAKTOS TEXTILE INDUSTRY S.A.	3.763	Personal & Household Goods
17	PROF	PROFILE SYSTEMS & SOFTWARE SA	9.533	Technology
18	BIOKA	BIOKARPET S.A. INDUSTRIAL AND COMMERCIAL ENTERPRISES	3.726	Personal & Household Goods
19	ALMY	ALUMIL ALUMINIUM INDUSTRY S.A.	1.753	Basic Resources
20	LYK	INFORM P. LYKOS S.A.	2.791	Industrial Goods & Services
21	FGE	F.G. EUROPE S.A.	3.722	Personal & Household Goods
22	INTRK	INTRACOM S.A. HOLDINGS	9.578	Technology
23	MOH	MOTOR OIL (HELLAS) CORINTH REFINERIES SA	533	Oil & Gas
24	ELPE	HELLENIC PETROLEUM S.A.	537	Oil & Gas
25	ELIN	ELINOIL HELLENIC PETROLEUM COMPANY S.A	537	Oil & Gas
26	PLAKR	CRETE PLASTICS S.A.	1.357	Chemicals
27	MYTIL	MYTILINEOS HOLDINGS S.A.	1.755	Basic Resources
28	MATHIO	MATHIOS REFRACTORY S.A.	2.353	Construction & Materials
29	FOYRK	FOURLIS S.A.	3.722	Personal & Household Goods
30	MEVA	MEVACO S.A.	2.757	Industrial Goods & Services

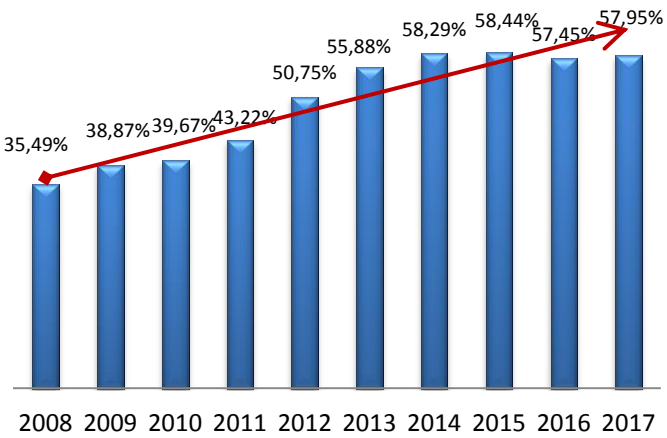


- The companies participating in Global Traders Index Plus have raised €2 bil. through ATHEX.
- The 48% was raised as IPO while the remaining 52% as share capital Increase through payment in cash, held after the date of listing until to date.

Statistics FTSEGT Plus
Increased Revenues from abroad per year

Global Trader Plus Index

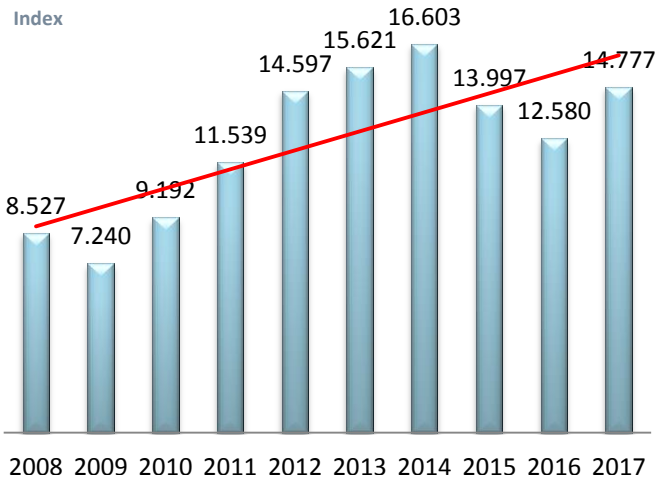
% Revenues from Abroad (30 companies)



- From 2008 to date, **there is an increase trend per year** of the percentage of revenue from abroad of companies that participate in FTSEGT Plus and **in 2017 the percentage of revenues from abroad is closed to 58%.**

Global Trader Plus Index

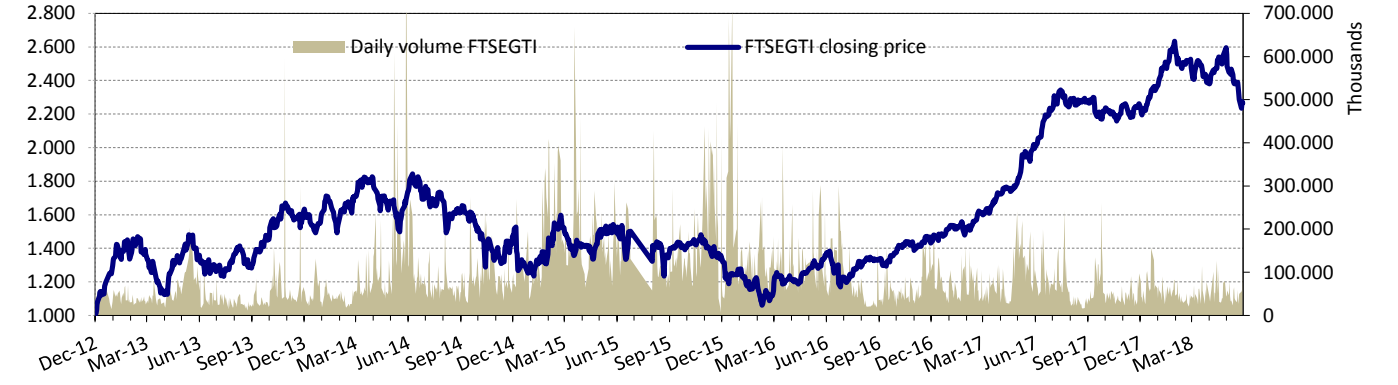
Total revenues from abroad (in mil. €) Annual rate



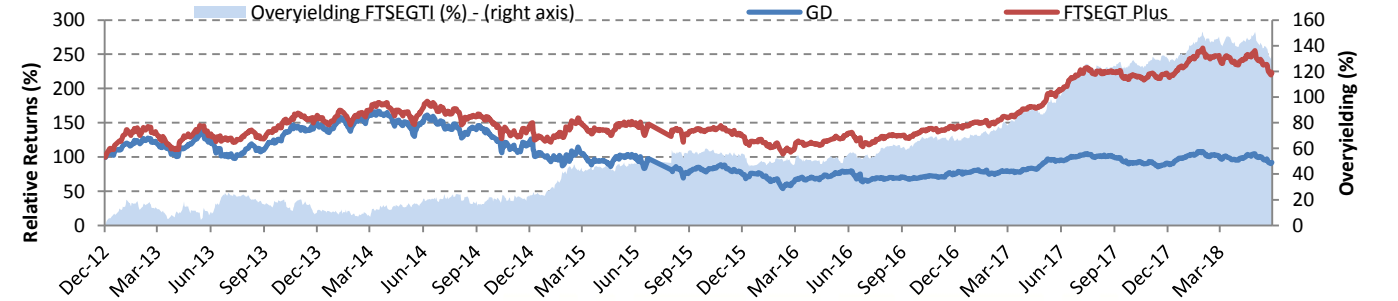
- From 2008 to date, there is **an increase trend** in the percentage of revenue from abroad, with **Compound Annual Growth Rate (CAGR) at 6%.**

FTSEGT Plus Historical data
Significant overyielding versus GD

FTSEGT Plus Index Prices & Liquidity



Indexes Performance - Relative Returns GD & FTSEGT Plus



More info

The analytical Factsheets of the constituents of the FTSE/ATHEX Global traders Index and FTSE/ATHEX Global traders Index Plus are available in ATHEX group website http://www.athexgroup.gr/web/guest/companies-overview-factsheets

The ground rules for the FTSE/ATHEX Global Traders & Global Traders Plus are available in website http://www.athexgroup.gr/web/guest/index-information-ground-rules

Telephone no : 210-33.66.800

Email: **helpdesk@athexgroup.gr**

Hellenic Exchanges – Athens Stock exchange S.A., 110 Athinon ave, 104 42, Athens, Greece