

Q2 delivers another quarter of growth and business progress

ATHENS, Greece – September 12, 2018 – OPAP S.A. (OPAr.AT, OPAP:GA), the leading gaming operator in Greece, announces its consolidated financial results for the six month period ended June 30th, 2018, prepared in accordance with International Financial Reporting Standards (IFRS).

- Revenues (GGR) increased by 7.1% at €737.5m in H1 2018 (H1 2017: €688.5m). GGR in Q2 2018 posted a notable increase of 9.3% at €360.2m (Q2 2017: €329.6m), increasing Q1 revenue run rate by 4.2p.p. mainly due to increased VLTs and betting contribution.
- Gross Profit (from gaming operations) increased by 6.9% in H1 2018 at €288.1m (H1 2017: €269.5m). Q2 2018 gross profit (from gaming operations) stood at €140.1m (Q2 2017: 128.4m) higher by 9.1% y-o-y.
- EBITDA in H1 2018 increased 20.5% to €157.4m (H1 2017: €130.7m) or +10.3% on LFL basis, while Q2 2018 EBITDA came in at €70.2m (Q2 2017: €52.2m), up 34.6% or 9.2% on LFL basis.
- H1 2018 Net Profit at €66.1m (H1 2017: €49.7m) higher by 32.9% & Q2 2018 net profit at €26.2m (Q2 2017: €16.5m) higher by 58.8% y-o-y.
- Strong financial position, with Net Debt at €471.6m, and Net Debt/EBITDA ratio of 1.4 times.
- 13,775 VLTs and 3,886 SSBTs installed at end of H1.
- Successful & timely delivery of the major technology transformation project
- OPAP awarded by World Lotteries Association with Responsible Gaming Level 4 (highest)
- 2018 Interim DPS at €0.10.

1. OVERVIEW

(€ 'm)	Q2 2018	Q2 2017	Δ	H1 2018	H1 2017	Δ
Amounts wagered ¹	1,032.1	1,067.5	(3.3%)	2,111.3	2,125.5	(0.7%)
GGR (Gross Gaming Revenue)	360.2	329.6	9.3%	737.5	688.5	7.1%
Payout (%) ¹	69.6%	69.8%		69.3%	68.1%	
NGR (Net Gaming Revenue) ²	242.3	220.2	10.1%	495.5	459.2	7.9%
Gross Profit (from gaming operations) ³	140.1	128.4	9.1%	288.1	269.5	6.9%
Operating Expenses	79.7	81.4	(2.1%)	147.1	147.3	(0.1%)
EBITDA	70.2	52.2	34.6%	157.4	130.7	20.5%
EBITDA margin	19.5%	15.8%		21.3%	19.0%	
Net profit	26.2	16.5 ⁴	58.8%	66.1	49.7 ⁴	32.9%
Net profit margin	7.3%	5.0%		9.0%	7.2%	
EPS (in €)	0.0825	0.0520	58.8%	0.2080	0.1565	32.9%

¹ excl. VLTs

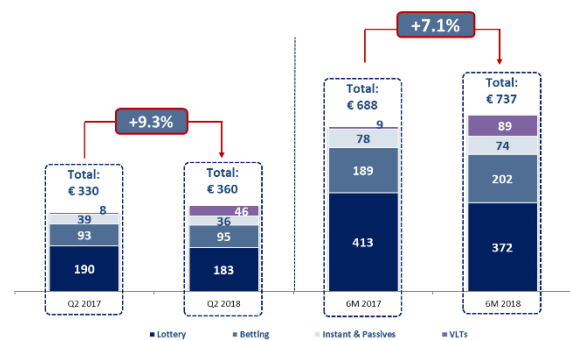
² GGR-GGR contribution

³ NGR-Agents' commission-other NGR related commission

⁴ Restated figure on retroactive implementation of the new VLTs license amortization method

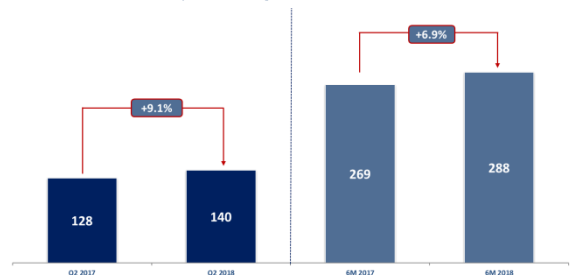
Revenues (GGR)

OPAP's revenues (GGR) in H1 2018 increased by 7.1% to €737.5m versus €688.5m in H1 2017. Revenues in Q2 2018 rose by 9.3% y-o-y at €360.2m on the back of increased VLTs contribution, while both the World Cup and Virtuals supported betting's increased performance.



Gross Profit (from gaming operations)¹

Gross Profit from gaming operations in H1 2018 stood at €288.1m compared to €269.5m in H1 2017 increased by 6.9%. Q2 2018 gross profit increased by 9.1% to €140.1m versus €128.4m in Q2 2017, almost equal to the revenue run rate.



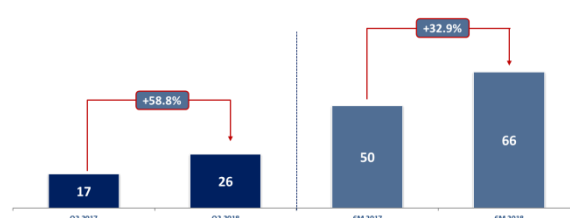
EBITDA

EBITDA in H1 2018 increased by 20.5% to €157.4m versus €130.7m in H1 2017, or higher by 10.3% vs the H1 2017 recurring figure (excluding one-off litigation provisions). Q2 2018 EBITDA stood at €70.2m increased by 34.6% y-o-y or 11.7% on a recurring level.



Net Profit

Net profit in H1 2018 at €66.1m, increased by 32.9% vs. €49.7m in H1 2017, on the back also of lower effective corporate taxation y-o-y. Q2 2018 net profit stood at €26.2m compared to €16.5m (or €25.1m on a recurring level) in the respective period last year.



¹ GGR - GGR contribution – Agents' commission – Other NGR related commission

Comment of OPAP's CEO, Mr. Damian Cope, on Q2 results:

"After a solid Q1 I am pleased to report another good performance from the OPAP team in Q2 with positive growth delivered once again in both revenues and profitability. Our results continue to be boosted by the growing contribution from VLTs and the improvement of our overall product portfolio. During Q2 we also benefited from the busy first few weeks of the World Cup where we saw increasing adoption of our rapidly expanding number of SSBTs.

Although the recovery of the economy has not yet decisively aided private consumption, OPAP continues to deliver on its strategic objectives on the path to our 2020 Vision. The modernisation of the retail network is well on track, having already opened in 2018 more than 300 new OPAP stores and 38 new Gaming Halls. We are also particularly proud of the successful and on-time delivery of our technology transformation programme. This is one of the biggest ever realised in Europe, supported by the introduction of over 50,000 different new devices, providing the firm foundations for improved customer experience and agent benefits in the future.

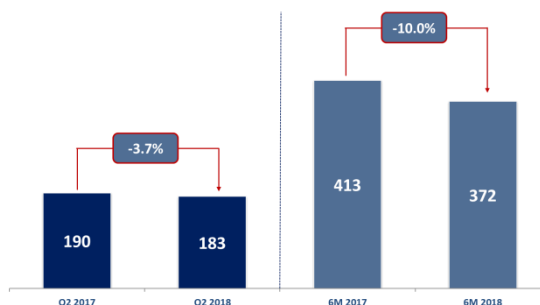
For the remainder of the year, we will be focusing on the development of our VLTs customer base, the introduction of new lottery and betting products in our shops and the launch of our new online platform. So another busy period ahead and we remain confident in our ability to continue to deliver on our expectations."

2. FINANCIAL REVIEW

Revenues (GGR) per game						
(€ '000)	Q2 2018	Q2 2017	Δ%	H1 2018	H1 2017	Δ%
Lottery	182,801	189,805	(3.7)	371,500	412,954	(10.0)
% total revenues	50.8	57.6	-	50.4	60.0	-
Betting	94,970	93,167	1.9	202,390	188,592	7.3
% total revenues	26.4	28.3	-	27.4	27.4	-
Instant & Passives	36,407	39,087	(6.9)	74,163	77,539	(4.4)
% total revenues	10.1	11.9	-	10.1	11.3	-
VLTs	46,020	7,504	-	89,405	9,376	-
% total revenues	12.8	2.3	-	12.1	1.4	-
TOTAL REVENUES	360,197	329,563	9.3	737,457	688,460	7.1

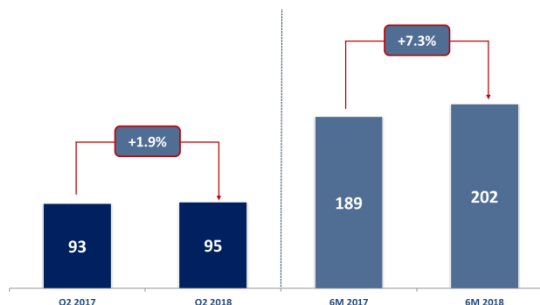
Lottery

Revenues from lottery reached €371.5m in H1 2018 versus €413.0m in H1 2017, lower by 10.0% y-o-y, while excluding Joker, lottery revenues in H1 2018 dropped by a lower 4.2%. Lottery GGR in Q2 2018 decreased by a much improved 3.7% y-o-y, mostly due to lower than expected KINO substitution, while Joker revenues remained flat.



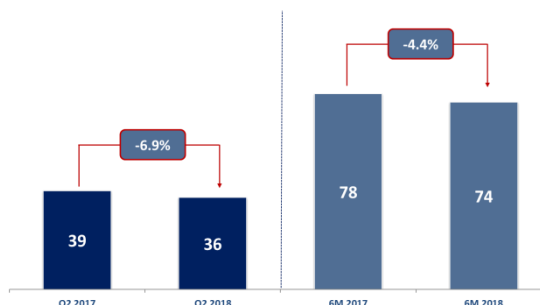
Betting

Total betting revenues reached €202.4m in H1 2018 from €188.6m in H1 2017 up by 7.3% y-o-y. Q2 2018 betting GGR stood at €95.0m vs. €93.2m in Q2 2017, increased by 1.9%, due mostly to World Cup contribution & sturdy performance of Virtuals.



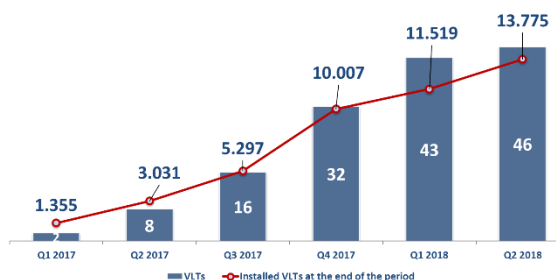
Instant & Passives

Revenues from Instant & Passives stood at €74.2m in H1 2018 from €77.5m in H1 2017, decreased by 4.4%. Q2 2018 instant & passives GGR reached €36.4m decreased by 6.9% y-o-y mostly due to weaker instants' performance y-o-y.



VLTs

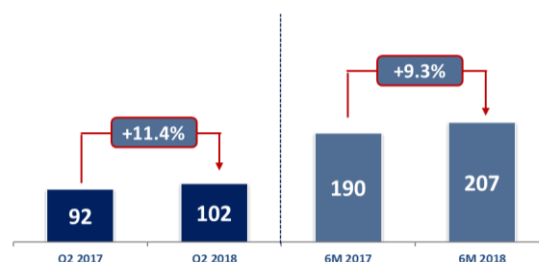
VLTs revenues reached €46.0m in Q2 2018 vs. €7.5m in Q2 2017, with the installed numbers of VLTs having reached at 13,775 machines as of the end of the quarter. Roll-out pace is expected to accelerate during the second half of the year.



Gaming revenue related expense						
(€ '000)	Q2 2018	Q2 2017	% Δ	H1 2018	H1 2017	% Δ
Agents' commission	88,446	83,320	6.2	180,990	174,093	4.0
Other NGR related commission	13,729	8,422	63.0	26,402	15,658	68.6
Total	102,175	91,742	11.4	207,392	189,751	9.3
% of total revenues (GGR)	28.4	27.8		28.1	27.6	

Gaming revenue related expense

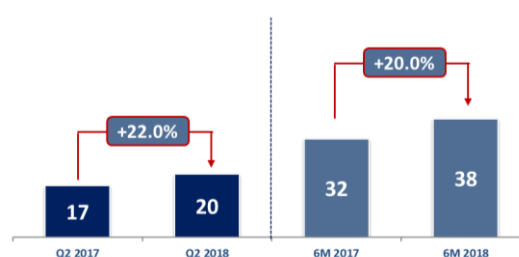
Gaming revenue related expense in H1 2018 reached €207.4m compared to €189.8m in H1 2017 marking an increase of 9.3%. Q2 2018 expense stood at €102.2m vs. €91.7m in Q2 2017 increased by 11.4% y-o-y due to the notably higher number of installed VLTs and SSBTs.



Payroll expense						
(€ '000)	Q2 2018	Q2 2017	% Δ	H1 2018	H1 2017	% Δ
Wages and salaries	15,651	12,680	23.4	30,412	25,020	21.6
Social security costs	3,955	2,981	32.7	6,438	4,927	30.7
Other staff costs	829	1,086	(23.7)	1,516	2,021	(25.0)
Total cost	20,435	16,748	22.0	38,366	31,968	20.0
% of total revenues (GGR)	5.7	5.1		5.2	4.6	

Payroll expense

Payroll expense in H1 2018 reached €38.4m compared to €32.0m in H1 2017, higher by 20.0% y-o-y. Q2 2018 payroll expense increased by 22.0% at €20.4m vs. €16.7m in Q2 2017, also due to consolidation of Neurosoft that added c. €1.5m y-o-y on the relevant line.



Marketing expense						
(€ '000)	Q2 2018	Q2 2017	% Δ	H1 2018	H1 2017	% Δ
CSR & sponsorship expense	5,519	5,895	(6.4)	12,158	13,500	(9.9)
Advertising expense	14,940	12,697	17.7	22,248	20,897	6.5
Total	20,459	18,592	10.0	34,406	34,397	0.0

Marketing expense

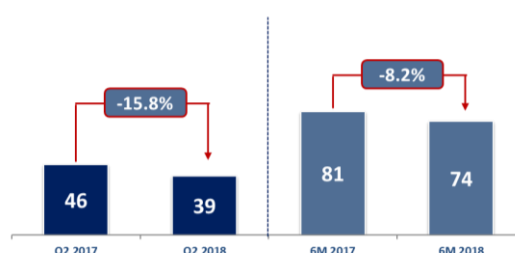
Marketing expense in H1 2018 remained flat at €34.4m. Q2 2018 marketing expense increased by 10.0% y-o-y at €20.5m also due to increased advertising exposure related to the World Cup event.



Other operating expense						
(€ '000)	Q2 2018	Q2 2017	% Δ	H1 2018	H1 2017	% Δ
IT related costs	12,612	12,574	0.3	25,196	24,799	1.6
Utilities & Telco costs	3,436	3,996	(14.0)	6,619	7,899	(16.2)
Rentals	2,493	1,966	26.8	5,184	3,829	35.4
Inventory consumption	1,270	1,737	(26.9)	2,780	3,090	(10.1)
Other	19,013	25,831	(26.4)	34,523	41,290	(16.4)
Total	38,823	46,104	(15.8)	74,301	80,907	(8.2)

Other operating expense

Other operating expense in H1 2018 decreased by 8.2% y-o-y standing at €74.3m, with the relevant figure in Q2 2018 reaching €38.8m decreased by 15.8% y-o-y. Excluding one-off items (litigation provisions of €12.1m in Q2 2017), Q2 2018 other operating expenses increased by 14.1% y-o-y mostly due to the ongoing rollouts.

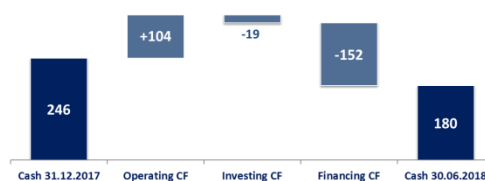


Cash Flows			
(€' .000)	H1 2018	H1 2017	Δ%
Cash Flow from Operating Activities	104,118	119,413	(12.8)
Cash Flow from Investing Activities	(18,866)	(34,993)	-
Cash Flow from Financing Activities	(151,529)	(27,804)	-

Cash Flow from Operating Activities Cash inflow from operating activities in H1 2018 at €104.1m from €119.4m in H1 2017 taking into account the calendar effect related to agents' settlement and higher taxes payable.

Cash Flow from Investing Activities Cash flow from investing activities in H1 2018 amounted to an outflow of €18.9m due to investments mainly related to IT and network infrastructure.

Cash Flow from Financing Activities Cash flow from financing activities in H1 2018 amounted to an outflow of €151.5m on the back of dividend outflows and net borrowings payments.



3. MAIN DEVELOPMENTS

VLTs – Roll-out update

At the end of Q2 2018, 13,775 VLTs were operational hosted by 307 Play Gaming Halls and 1,594 agencies.

2018 Interim Dividend

The Company's Board of Directors decided to proceed with the distribution of an interim dividend for the fiscal year 2018 of €31,781,749.90, or €0.10 per share before the tax deduction. The cutoff date is Friday, October 12th 2018, the record date is Monday, October 15th 2018, while the payment will commence on Friday, October 19th 2018.

New on-line gambling law for public consultation

The Greek Government has published a draft law for online gambling providing for two types of 5-year licenses. The consultation period will last until October 5th 2018.

OPAP confirmed as FTSE4Good Index Series constituent

FTSE Russell confirmed in July 2018 that OPAP has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements to become a constituent of the FTSE4Good Index Series.

Conference Call Invitation

H1 2018 Financial Results Conference Call

Thursday, September 13th, 2018

04:00 PM (Athens) / 02:00 PM (London) / 09:00 AM (New York)

**H1 2018 Financial Results Presentation will be available at Company's website
one (1) hour prior to the Conference Call kick off.**

Dial-in Numbers:

UK participants please dial	+44 (0) 800 368 1063
Greek participants please dial	+30 211 180 2000
US participants please dial	+ 1 516 447 5632
Other International please dial	+44 (0) 203 0595 872

Live Webcast:

The conference call will be webcasted in real time over the Internet and you may join by linking at the internet site:
www.opap.gr/H118 or <http://themediaframe.eu/links/opapH118.html>

If you experience any difficulty, please call + 30 210 9460803.

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ATTACHMENTS

1. Statement of Financial Position as of 30 June 2018 and for the six-month period then ended on that date
2. Statement of Income as of 30 June 2018 and for the six-month period then ended on that date
 - 2.1. Consolidated Income Statement
 - 2.2. Income Statement of the Company
3. Statement of Profit or Loss and Other Comprehensive Income as of 30 June 2018 and for the six-month period then ended on that date
 - 3.1. Consolidated Statement of Profit or Loss and Other Comprehensive Income
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 - 4.2. Statement of Changes in Equity of the Company
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1. Statement of Financial Position

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro)

	GROUP		COMPANY	
	30.06.2018	31.12.2017	30.06.2018	31.12.2017
ASSETS				
Non - current assets				
Intangible assets	1,135,805	1,163,867	982,907	1,001,442
Property, plant & equipment	114,265	109,298	88,976	86,994
Investment property	913	922	913	922
Goodwill	54,676	54,676	-	-
Investments in subsidiaries	-	-	262,927	281,945
Long-term receivables	2	2	2	2
Other non-current assets	28,507	22,553	46,233	40,225
Deferred tax asset	<u>519</u>	<u>5,209</u>	-	-
Total non - current assets	1,334,687	1,356,527	1,381,958	1,411,530
Current assets				
Cash and cash equivalents	179,825	246,102	47,447	94,270
Inventories	7,876	7,920	1,659	1,927
Trade receivables	104,925	127,829	35,357	54,360
Other current assets	<u>38,833</u>	<u>58,532</u>	<u>18,455</u>	<u>29,896</u>
Total current assets	331,458	440,383	102,917	180,454
TOTAL ASSETS	1,666,145	1,796,910	1,484,875	1,591,984
EQUITY & LIABILITIES				
Equity				
Share capital	95,700	95,700	95,700	95,700
Reserves	33,034	33,034	31,900	31,900
Treasury shares	(9,039)	(9,039)	(9,039)	(9,039)
Retained earnings	<u>563,765</u>	<u>595,075</u>	<u>567,793</u>	<u>598,462</u>
Equity attributable to owners of the Company	683,461	714,770	686,354	717,023
Non-controlling interests	<u>33,714</u>	<u>43,397</u>	-	-
Total equity	717,174	758,167	686,354	717,023
Non-current liabilities				
Loans	650,883	513,098	601,214	467,342
Deferred tax liability	-	-	13,608	9,252
Employee benefit plans	3,898	3,084	3,480	2,735
Provisions	30,935	31,187	29,521	29,773
Other non-current liabilities	<u>10,202</u>	<u>9,354</u>	<u>7,962</u>	<u>7,590</u>
Total non-current liabilities	695,918	556,722	655,785	516,693
Current liabilities				
Loans	583	169,171	176	169,171
Trade payables	130,645	173,860	44,479	77,005
Tax liabilities	74,055	89,771	64,890	78,409
Other current liabilities	<u>47,770</u>	<u>49,218</u>	<u>33,191</u>	<u>33,683</u>
Total current liabilities	253,053	482,020	142,736	358,268
Total liabilities	948,971	1,038,743	798,521	874,961
TOTAL EQUITY & LIABILITIES	1,666,145	1,796,910	1,484,875	1,591,984

2. Income Statement

2.1. Consolidated Income Statement

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro except earnings per share)

GROUP	2018		2017	
	01.01- 30.06.2018	01.04- 30.06.2018	01.01- 30.06.2017	01.04- 30.06.2017
Amounts wagered	2,111,260	1,032,150	2,125,531	1,067,522
Revenue (GGR)	737,457	360,197	688,460	329,563
GGR contribution and other levies and duties	(241,997)	(117,881)	(229,241)	(109,381)
Net gaming revenue (NGR)	495,459	242,316	459,219	220,182
Agents' commissions	(180,990)	(88,446)	(174,093)	(83,320)
Other NGR related commissions	(26,402)	(13,729)	(15,658)	(8,422)
Other operating income	59,758	32,090	51,152	26,246
Other operating cost	(43,329)	(22,309)	(42,698)	(21,082)
	304,496	149,922	277,922	133,605
Operating expenses	(147,073)	(79,717)	(147,272)	(81,443)
Payroll expenses	(38,366)	(20,435)	(31,968)	(16,748)
Marketing expenses	(34,406)	(20,459)	(34,397)	(18,592)
Other operating expenses	(74,301)	(38,823)	(80,907)	(46,104)
Profit before interest, tax, depreciation and amortization (EBITDA)	157,423	70,205	130,651	52,162
Depreciation and amortization	(46,242)	(23,387)	(44,538)	(21,793)
Results from operating activities	111,182	46,818	86,112	30,369
Finance income	1,125	527	1,496	958
Finance costs	(13,529)	(6,459)	(11,617)	(6,699)
Other finance income / (cost)	-	-	300	150
Profit before tax	98,778	40,886	76,292	24,778
Income tax expense	(32,399)	(14,438)	(25,604)	(7,887)
Profit for the period	66,379	26,448	50,688	16,891
Profit attributable to:				
Owners of the Company	66,101	26,231	49,742	16,521
Non-controlling interests	278	217	945	370
Profit after tax	66,379	26,448	50,688	16,891
Basic and diluted earnings (after tax) per share in €	0.2080	0.0825	0.1565	0.0520

2.2. Income Statement of the Company

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro except earnings per share)

COMPANY	2018		2017	
	01.01- 30.06.2018	01.04- 30.06.2018	01.01- 30.06.2017	01.04- 30.06.2017
Amounts wagered	1,752,515	855,103	1,763,557	891,161
Revenue (GGR)	614,638	299,581	563,401	268,891
GGR contribution and other levies and duties	(210,787)	(102,429)	(196,565)	(93,682)
Net gaming revenue (NGR)	403,851	197,152	366,837	175,209
Agents' commission	(148,895)	(72,684)	(141,997)	(67,848)
Other NGR related commission	(18,348)	(9,778)	(7,588)	(4,460)
Other operating income	18,484	9,174	17,551	8,624
	255,092	123,864	234,803	111,525
Operating expenses	(113,749)	(61,860)	(118,274)	(66,059)
Payroll expenses	(31,573)	(16,940)	(28,077)	(14,712)
Marketing expenses	(24,340)	(15,072)	(23,858)	(12,789)
Other operating expenses	(57,836)	(29,848)	(66,338)	(38,558)
Profit before interest, tax, depreciation and amortization (EBITDA)	141,343	62,004	116,529	45,466
Depreciation and amortization	(33,693)	(17,032)	(33,590)	(16,320)
Results from operating activities	107,650	44,972	82,939	29,146
Finance income	502	255	688	506
Finance costs	(12,081)	(5,738)	(9,843)	(5,843)
Other finance income / (cost)	836	-	6,592	6,592
Profit before tax	96,907	39,489	80,376	30,401
Income tax expense	(30,372)	(13,611)	(21,836)	(6,874)
Profit for the period	66,535	25,878	58,540	23,527
Profit attributable to:				
Owners of the Company	66,535	25,878	58,540	23,527
Profit after tax	66,535	25,878	58,540	23,527
Basic and diluted earnings (after tax) per share in €	0.2094	0.0814	0.1842	0.0740

3. Statement of Profit or Loss and Other Comprehensive Income

3.1. Consolidated Statement of Profit or Loss and Other Comprehensive Income

As of 30 June 2018 and for the six-month period then ended
(Amounts in thousands of euro)

GROUP	2018		2017	
	01.01- 30.06.2018	01.04- 30.06.2018	01.01- 30.06.2017	01.04- 30.06.2017
Profit for the period	66,379	26,448	50,688	16,891
Loss from valuation of hedging derivatives	(473)	(657)	-	-
Attributable income tax	<u>137</u>	<u>190</u>	-	-
Total items that may be reclassified to profit or loss	(336)	(466)	-	-
Other comprehensive income net of tax	(336)	(466)	-	-
Total comprehensive income net of tax	66,043	25,982	50,688	16,891
Total comprehensive income attributable to:				
Owners of the Company	65,765	25,765	49,742	16,521
Non-controlling interests	<u>278</u>	<u>217</u>	<u>945</u>	<u>370</u>
Total comprehensive income net of tax	66,043	25,982	50,688	16,891

3.2. Statement of Profit or Loss and Other Comprehensive Income of the Company

As of 30 June 2018 and for the six-month period then ended
(Amounts in thousands of euro)

COMPANY	2018		2017	
	01.01- 30.06.2018	01.04- 30.06.2018	01.01- 30.06.2017	01.04- 30.06.2017
Profit for the period	66,535	25,878	58,540	23,527
Loss from valuation of hedging derivatives	(473)	(657)	-	-
Attributable income tax	<u>137</u>	<u>190</u>	-	-
Total items that may be reclassified to profit or loss	(336)	(466)	-	-
Other comprehensive income net of tax	(336)	(466)	-	-
Total comprehensive income net of tax	66,199	25,412	58,540	23,527
Total comprehensive income attributable to:				
Owners of the Company	66,199	25,412	58,540	23,527
Non-controlling interests	-	-	-	-
Total comprehensive income net of tax	66,199	25,412	58,540	23,527

4. Statement of Changes in Equity

4.1. Consolidated Statement of Changes in Equity

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro)

GROUP	Share capital	Reserves	Treasury shares	Retained earnings Restated (note 2.4)	Non-controlling interests	Total equity
Balance as at 1 January 2017	95,700	32,417	(7,454)	914,614	36,954	1,072,231
Total comprehensive income for the period 01.01-30.06.2017	-	-	-	49,742	945	50,688
Transactions with owners of the Company						
Acquisition of treasury shares	-	-	(1,585)	-	-	(1,585)
Share capital increase expenses of subsidiaries	-	-	-	(165)	-	(165)
Dividends paid	-	-	-	(190,690)	(1,698)	(192,389)
Total transactions with owners of the Company	-	-	(1,585)	(190,856)	(1,698)	(194,139)
Balance as at 30 June 2017	95,700	32,417	(9,039)	773,500	36,201	928,779
	Share capital	Reserves	Treasury shares	Retained earnings Restated	Non-controlling interests	Total equity
Balance as at 1 January 2018	95,700	33,034	(9,039)	595,075	43,397	758,168
Total comprehensive income for the period 01.01-30.06.2018	-	-	-	65,765	278	66,043
Transactions with owners of the Company						
Share capital return	-	-	-	-	(6,261)	(6,261)
Share capital increase expenses of subsidiaries	-	-	-	(206)	(69)	(275)
Other movements	-	-	-	(1,523)	-	(1,523)
Dividends paid	-	-	-	(95,345)	(3,632)	(98,977)
Total transactions with the owners of the Company	-	-	-	(97,074)	(9,961)	(107,035)
Balance as at 30 June 2018	95,700	33,034	(9,039)	563,766	33,714	717,175

4.2. Statement of Changes in Equity of the Company

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro)

COMPANY	Share capital	Reserves	Treasury shares	Retained earnings Restated (note 2.4)	Total equity
Balance as at 1 January 2017	95,700	31,900	(7,454)	917,975	1,038,121
Total comprehensive income for the period 01.01-30.06.2017	-	-	-	58,540	58,540
Acquisition of treasury shares	⌵	⌵	<u>(1,585)</u>	⌵	<u>(1,585)</u>
Balance as at 30 June 2017	95,700	31,900	(9,039)	976,515	1,095,076
	Share capital	Reserves	Treasury shares	Retained earnings	Total equity
Balance as at 1 January 2018	95,700	31,900	(9,039)	598,462	717,023
Total comprehensive income for the period 01.01-30.06.2018	-	-	-	66,199	66,199
Other movements	-	-	-	(1,523)	(1,523)
Dividends paid	⌵	⌵	⌵	<u>(95,345)</u>	<u>(95,345)</u>
Balance as at 30 June 2018	95,700	31,900	(9,039)	567,793	686,354

5. Cash Flow Statement

As of 30 June 2018 and for the six-month period then ended

(Amounts in thousands of euro)

	GROUP		COMPANY	
	01.01- 30.06.2018	01.01- 30.06.2017	01.01- 30.06.2018	01.01- 30.06.2017
Profit before tax	98,778	76,292	96,907	80,376
Adjustments for:				
Depreciation & Amortization	46,242	44,538	33,693	33,590
Net finance costs	12,386	10,099	10,741	2,542
Employee benefit plans	809	1,466	740	1,386
Provisions for bad debts	1,827	18	1,066	-
Other provisions	444	12,093	444	12,122
Exchange differences	18	21	2	21
Share of profit from associates	-	(300)	-	-
Loss from investing activities	-	21	-	4
Other non-cash items	-	-	<u>1,377</u>	<u>1,377</u>
Total	160,504	144,248	144,971	131,418
Changes in Working capital				
Decrease in inventories	45	4,277	269	195
Decrease in receivables	31,068	9,190	18,973	8,518
Decrease in payables (except banks)	(45,018)	(37,805)	(27,663)	(11,040)
Increase / (decrease) in taxes payable	<u>(27,694)</u>	<u>9,037</u>	<u>(23,815)</u>	<u>9,308</u>
Total	118,904	128,947	112,734	138,399
Interest paid	(13,889)	(9,534)	(13,114)	(7,712)
Income tax paid	<u>(898)</u>	-	<u>(898)</u>	-
Net cash flows from operating activities	104,118	119,413	98,723	130,687
Proceeds from sale of tangible & intangible assets	16	44	16	-
Loan from third parties repayments	3,384	174	3,000	-
Share capital increase in subsidiaries	-	-	19,018	(15,000)
Purchase of intangible assets	(9,339)	(22,901)	(9,065)	(1,914)
Purchase of property, plant and equipment & investment property	(13,814)	(13,555)	(8,083)	(13,387)
Dividends received	-	-	836	500
Interest received	887	<u>1,244</u>	454	<u>641</u>
Net cash flows from/(used) in investing activities	(18,866)	(34,993)	6,177	(29,160)
Proceeds from loans & borrowings	260,477	200,000	250,005	200,000
Payments of loans & borrowings	(290,611)	(30,953)	(290,500)	(20,953)
Acquisition of treasury shares	-	(1,585)	-	(1,585)
Transaction costs related to loans and borrowings	(1,250)	(3,726)	(1,250)	(3,726)
Share capital increase expenses of subsidiaries	(275)	(165)	-	-
Return of share capital of subsidiary to non controlling interests	(6,261)	-	-	-
Dividends paid	<u>(113,609)</u>	<u>(191,374)</u>	<u>(109,978)</u>	<u>(190,525)</u>
Net cash flows used in financing activities	(151,529)	(27,804)	(151,723)	(16,790)
Net increase / (decrease) in cash and cash equivalents	(66,277)	56,615	(46,824)	84,737
Cash and cash equivalents at the beginning of the period	<u>246,102</u>	<u>273,523</u>	<u>94,270</u>	<u>65,433</u>
Cash and cash equivalents at the end of the period	179,825	330,139	47,447	150,170