

Website: Bloomberg code: Reuters code: ISIN code:

COMPANY PROFILE

INTRALOT, a public listed company established in 1992, is a leading gaming solutions supplier and operator active in 57 regulated jurisdictions around the globe. With \leq 1.91 billion turnover and a global workforce of 5.100 employees in 2015, INTRALOT is a robust corporation uniquely positioned to offer to lottery and gaming organizations across geographies ground breaking, market-proven solutions and operational expertise. Through the use of a dynamic and omni-channel approach, INTRALOT offers an integrated portfolio of best-in-class gaming systems and product solutions & services addressing all gaming verticals (Lottery, Betting, Interactive, VLT). Players can enjoy a seamless and personalized experience through exciting games and premium content across multiple delivery channels, both retail and interactive. INTRALOT handles an average of \leq 24.4 bil of wagers per year and has installed and operates more than 340.000 of its proprietary terminals around the world.



REVENUES ANALYSIS (in € 000)

Company's exports represent 96.89% of total sales in 2017.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

Symbol:			INLOT
Athex Market:		***************************************	MAIN MARKET
Market Cap (Mil. €): (30 April 2018)			188,2
Shares Outstanding (number): (30 April 2018)			158.961.721
Average Spread (%):			0,71%
Market Liquidity (%):			33,883%
Average Trading volume (no of shares):			232.748,0
Total Value of transactions (€):			130.733.855
Days to trade (1% of outstanding amount):			3,6
Free Float (30 April 2018):			55,81%
Turnover Velocity (F.F. Weighted):			109,3%
Historic Volatility	30 days	60 days	90 days
(annualised %)	32,52%	33,15%	34,91%

GROUP STRUCTURE

INTRALOT S.A.

The consolidated financial statements include the financial statements of INTRALOT SA and its subsidiaries listed below:

I. Full consolidation		Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n	
	INTRALOT S.A.	Maroussi, Greece	Holding company / Technology and support services	Parent	Parent	-	
3.	BETTING COMPANY S.A.	Maroussi, Greece	Technology and support services	95%	5%	100%	
23.	BETTING CYPRUS LTD	Nicosia, Cyprus	Technology and support services		100%	100%	
	INTRALOT IBERIA HOLDINGS SA	Madrid, Spain	Holding company	100%		100%	
27.	INTRALOT JAMAICA LTD	Kingston, Jamaica	Technology and support services		100%	100%	
27.	INTRALOT TURKEY A.S.	Istanbul, Turkey	Technology and support services	50%	49,99%	99,99%	
27.	INTRALOT DE MEXICO LTD	Mexico City, Mexico	Technology and support services		, 99,80%	, 99,80%	
27.	INTRALOT CHILE SPA	Santiago, Chile	Technology and support services		100%	100%	
27.	INTELTEK INTERNET AS	Istanbul, Turkey	Management contracts	20%	25%	45%	
	AZERINTELTEK AS	· · ·		2070	22,95%		
28.		Baku, Azerbaijan	Licensed operations	1000/	22,95%	22,95%	
	POLDIN LTD	Warsaw, Poland	Technology and support services	100%		100%	
	ATROPOS S.A.	Maroussi, Greece	Technology and support services	100%		100%	
	INTRALOT SERVICES S.A.	Paiania, Greece	Technology and support services	100%		100%	
	INTRALOT ADRIATIC DOO	Zagreb, Croatia	Technology and support services	100%		100%	
	BILYONER INTERAKTIF HIZMELTER AS GROUP	Istanbul, Turkey	Management contracts	50,01%		50,01%	
	INTRALOT MAROC S.A.	Casablanca, Morocco	Management contracts	99,83%		99,83%	
2.	GAMING SOLUTIONS INTERNATIONAL LTDA	Bogota, Colombia	Management contracts	99%	1%	100%	
2.	INTRALOT INTERACTIVE S.A.	Maroussi, Greece	Technology and support services	65,24%	34,76%	100%	
	INTRALOT GLOBAL SECURITIES B.V.	Amsterdam, Netherlands	Holding company	100%		100%	
1.	INTRALOT CAPITAL LUXEMBOURG S.A.	Luxembourg, Luxembourg	Financial services		100%	100%	
39.	INTRALOT FINANCE LUXEMBOURG S.A.	Luxembourg, Luxembourg	Financial services		100%	100%	
1,2,3,4.	INTRALOT GLOBAL HOLDINGS B.V.	Amsterdam, Netherland	Holding company		100%	100%	
5.	INTRALOT INC	Atlanta, USA	Technology and support services		100%	100%	
12.	DC09 LLC	Wilmington, USA	Technology and support services		49%	49%	
5.	INTRALOT AUSTRALIA PTY LTD	Melbourne, Australia	Technology and support services		100%	100%	
26.	INTRALOT GAMING SERVICES PTY	Melbourne, Australia	Technology and support services		100%	100%	
5.	ILOT CAPITAL UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%	
5.	ILOT INVESTMENT UK LTD	Hertfordshire, United Kingdom	Financial services	0,02%	99,98%	100%	
5.	INTRALOT NEDERLAND B.V.	Amsterdam, Netherlands	Technology and support services		100%	100%	
5.	LOTROM S.A.	Bucharest, Romania	Management contracts		60%	60%	
5.	INTRALOT BEIJING Co LTD	Beijing, China	Technology and support services		100%	100%	
5.	TECNO ACCION S.A.	Buenos Aires, Argentina	Technology and support services		50,01%	50,01%	
5.	TECNO ACCION SALTA S.A.	Buenos Aires, Argentina	Licensed operations		50,01% 73%	50,01% 73%	
5. 5.	MALTCO LOTTERIES LTD INTRALOT NEW ZEALAND LTD	Valetta, Malta Wellington, New Zealand	Licensed operations Technology and support services		100%	100%	
5.	INTRALOT DO BRAZIL LTDA	Sao Paulo, Brazil	Licensed operations		80%	80%	
14.	OLTP LTDA	Rio de Janeiro, Brazil	Licensed operations		80%	80%	
5.	INTRALOT GERMANY GMBH	Munich, Germany	Technology and support services		100%	100%	
5.	INTRALOT SOUTH KOREA S.A.	Seoul, S. Korea	Technology and support services		100%	100%	
5.	INTRALOT FINANCE UK LTD	London, United Kingdom	Financial services		100%	100%	
5.	INTRALOT ASIA PACIFIC LTD	Hong Kong, China	Technology and support services		100%	100%	
5.	WHITE EAGLE INVESTMENTS LTD	Hertfordshire, United Kingdom	Holding company		100%	100%	
5.	BETA RIAL Sp.Zoo	Warsaw, Poland	Holding company		100%	100%	
5. 15,16,17	POLLOT Sp.Zoo TOTOLOTEK S.A.	Warsaw, Poland Warsaw, Poland	Holding company Licensed operations		100% 95,45%	100% 95,45%	
5.	INTRALOT SLOVAKIA SPOL. S.R.O.	Bratislava, Slovakia	Technology and support services		100%	100%	
5.	SLOVENSKE LOTERIE A.S. ⁶	Bratislava, Slovakia	Licensed operations		51%	51%	
5.	NIKANTRO HOLDINGS Co LTD	Nicosia, Cyprus	Holding company		100%	100%	
19.	LOTERIA MOLDOVEI S.A.	Chisinau, Moldova	Licensed operations	47,90%	32,85%	80,75%	
5.	INTRALOT BETTING OPERATIONS (CYPRUS) LTD	Nicosia, Cyprus	Holding company		54,95%	54,95%	
5,6.	ROYAL HIGHGATE LTD	Nicosia, Cyprus	Licensed operations		35,08%	35,08%	
5.	INTRALOT LEASING NEDERLAND B.V.	Amsterdam, Netherland	Financial services		100%	100%	
5.	INTRALOT IRELAND LTD	Dublin, Ireland	Technology and support services		100%	100%	

I. Full co	nsolidation	Domicile	Nature of business	% Direct Part'n	% Indirect Part'n	% Total Part'n
5.	BILOT INVESTMENT LTD	Sofia, Bulgaria	Holding company		100%	100%
34.	EUROBET LTD	Sofia, Bulgaria	Licensed operations		49%	49%
35.	EUROBET TRADING LTD	Sofia, Bulgaria	Trading company		49%	49%
35.	ICS S.A.	Sofia, Bulgaria	Licensed operations		49%	49%
_	TECNO ACCION URUGUAY S.A. (Pilmery					
5.	Corporation S.A.)	Montevideo, Uruguay	Technology and support services		50,10%	50,10%
5.	INTRALOT GLOBAL OPERATIONS B.V.	Amsterdam, Netherland	Technology and support services		100%	100%
5.	GARDAN LTD	Majuro, Marshall Islands	Technology and support services		100%	100%
5,2.	GAMEWAY LTD	Valletta, Malta	Technology and support services		100%	100%
5.	INTRALOT ITALIAN INVESTMENTS B.V.	Amsterdam, Netherlands	Holding company		100%	100%
5.	BIT8 LTD ⁴	Valletta, Malta	Technology and support services		100%	100%
5.	INTRALOT CYPRUS GLOBAL ASSETS LTD	Nicosia, Cyprus	Holding company		100%	100%
8.	INTRALOT 000	Moscow, Russia	Management contracts		100%	100%
8.	INTRALOT ST. LUCIA LTD	Castries, Santa Lucia	Holding company		100%	100%
9.	INTRALOT GUATEMALA S.A.	Guatemala City, Guatemala	Holding company		100%	100%
10.	LOTERIAS Y APUESTAS DE GUATEMALA S.A.	Guatemala City, Guatemala	Technology and support services		51%	51%
9.	INTRALOT DOMINICANA S.A.	St. Dominicus, Dominican Republic	Technology and support services		100%	100%
9.	INTRALOT LATIN AMERICA INC	Miami, USA	Technology and support services		100%	100%
9.	CARIBBEAN VLT SERVICES LTD	Castries, Santa Lucia	Technology and support services		50,001%	50,001%
9.	INTRALOT CARIBBEAN VENTURES LTD ⁵	Castries, Santa Lucia	Holding company		50,05%	50,001%
9. 11.	SUPREME VENTURES LTD ⁵	Kingston, Jamaica	Licensed operations		24,97%	24,97%
11.	INTRALOT HOLDINGS INTERNATIONAL LTD			100%	24,9770	100%
2		Nicosia, Cyprus	Holding company	100%	1000/	
2.	INTRALOT INTERNATIONAL LTD	Nicosia, Cyprus	Technology and support services		100%	100%
3.	INTRALOT OPERATIONS LTD	Nicosia, Cyprus	Technology and support services		100%	100%
2,4.	NETMAN SRL	Bucharest, Romania	Management contracts		100%	100%
2.	BILOT EOOD	Sofia, Bulgaria	Holding company		100%	100%
20.	EUROFOOTBALL LTD	Sofia, Bulgaria	Licensed operations		49%	49%
21.	EUROFOOTBALL PRINT LTD	Sofia, Bulgaria	Licensed operations		49%	49%
2.	INTRALOT TECHNOLOGIES LTD	Nicosia, Cyprus	Technology and support services		100%	100%
22.	INTRALOT LOTTERIES LTD	Nicosia, Cyprus	Holding company	51%	49%	100%
I. Full co	nsolidation	Domicile	Nature of business	% Direct	% Indirect	% Total
2.	INTRALOT BUSINESS DEVELOPMENT LTD	Nicosia, Cyprus	Technology and support services	Part'n	Part'n 100%	Part'n 100%
2,4.	GAMING SOLUTIONS INTERNATIONAL SAC	Lima, Peru	Licensed operations		100%	100%
2,4.	NAFIROL S.A.				100%	100%
		Montevideo, Uruguay	Technology and support services			
2.	LEBANESE GAMES S.A.L	Beirut, Lebanon	Technology and support services		99,99%	99,99%
2.	INTRALOT HONG KONG HOLDINGS LTD	Hong Kong, China	Holding company		100%	100%
2.	ENTERGAMING LTD	Alderney, Guernsey	Licensed operations		100%	100%
2.	INTRALOT BETTING OPERATIONS RUSSIA LTD	Nicosia, Cyprus	Holding company		100%	100%
24.	FAVORIT BOOKMAKERS OFFICE 000	Moscow, Russia	Licensed operations		100%	100%
				% Direct		
II. Equity					% Indirect	% Iotal
	v method	Domicile	Nature of business		% Indirect Part'n	% Total Part'n
	y method			Part'n	% Indirect Part'n	Part'n
	LOTRICH INFORMATION Co LTD	Taipei, Taiwan	Technology and support services	Part'n 40%		Part'n 40%
2.2	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD	Taipei, Taiwan Johannesburg, S. Africa	Technology and support services Technology and support services	Part'n	Part'n	Part'n 40% 45%
2,3.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan	Technology and support services Technology and support services Holding company	Part'n 40%	Part'n 38,84%	Part'n 40% 45% 38,84%
29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan	Technology and support services Technology and support services Holding company Holding company	Part'n 40%	Part'n 38,84% 38,84%	Part'n 40% 45% 38,84% 38,84%
29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China	Technology and support services Technology and support services Holding company Holding company Licensed operations	Part'n 40%	Part'n 38,84% 38,84% 19,03%	Part'n 40% 45% 38,84% 38,84% 19,03%
29. 29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP GAIN ADVANCE GROUP LTD	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China Hong Kong, China	Technology and support services Technology and support services Holding company Holding company Licensed operations Holding company	Part'n 40%	Part'n 38,84% 38,84% 19,03% 38,84%	Part'n 40% 45% 38,84% 38,84% 19,03% 38,84%
29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China	Technology and support services Technology and support services Holding company Holding company Licensed operations	Part'n 40%	Part'n 38,84% 38,84% 19,03%	Part'n 40% 45% 38,84% 38,84% 19,03%
29. 29. 29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP GAIN ADVANCE GROUP LTD OASIS RICH INTERNATIONAL LTD WUSHENG COMPUTER TECHNOLOGY	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China Hong Kong, China Taipei, Taiwan	Technology and support services Technology and support services Holding company Licensed operations Holding company Technology and support services	Part'n 40%	Part'n 38,84% 38,84% 19,03% 38,84% 38,84%	Part'n 40% 45% 38,84% 38,84% 19,03% 38,84% 38,84%
29. 29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP GAIN ADVANCE GROUP LTD OASIS RICH INTERNATIONAL LTD WUSHENG COMPUTER TECHNOLOGY (SHANGHAI) CO LTD	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China Hong Kong, China Taipei, Taiwan Shanghai, China	Technology and support services Technology and support services Holding company Holding company Licensed operations Holding company	Part'n 40%	Part'n 38,84% 38,84% 19,03% 38,84% 38,84%	Part'n 40% 45% 38,84% 38,84% 19,03% 38,84% 38,84% 38,84%
29. 29. 29. 29.	LOTRICH INFORMATION Co LTD INTRALOT SOUTH AFRICA LTD GOREWARD LTD GOREWARD INVESTMENTS LTD PRECIOUS SUCCESS LTD GROUP GAIN ADVANCE GROUP LTD OASIS RICH INTERNATIONAL LTD WUSHENG COMPUTER TECHNOLOGY	Taipei, Taiwan Johannesburg, S. Africa Taipei, Taiwan Taipei, Taiwan Hong Kong, China Hong Kong, China Taipei, Taiwan	Technology and support services Technology and support services Holding company Licensed operations Holding company Technology and support services	Part'n 40%	Part'n 38,84% 38,84% 19,03% 38,84% 38,84%	Part'n 40% 45% 38,84% 38,84% 19,03% 38,84% 38,84%
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I Equity method		Domicile		Nature of business	% Direct	% Indirect	% Total	
				Nature of Dusiness	Part'n	Part'n	Part'n	
32.	GAMENET ENTERTAINMENT S.R.L.	RTAINMENT S.R.L. Rome, Italy			Licensed operations		20%	20%
33.	GAMECITY S.R.L.1		Camaiore, Italy		Licensed operations		20%	20%
33.	LA CHANCE S.R.L.		Rome, Italy		Licensed operations		12%	12%
37.	SLOT PLANET S.R.L.		Milan, Italy		Licensed operations		12%	12%
32.	GAMENET SCOMMESSE S.p.A.		Rome, Italy		Licensed operations		20%	20%
32.	GAMENET RENTING S.R.L. ¹		Rome, Italy		Technology and support services		20%	20%
32.	TOPPLAY S.R.L.		Rome, Italy		Licensed operations		20%	20%
32.	GNETWORK S.R.L.		Rome, Italy		Licensed operations		20%	20%
32.	VERVE S.p.A. ¹		Campione d'Italia, Ita	aly	Licensed operations		20%	20%
32.	BILLIONS ITALIA S.R.L.		Rome, Italy		Licensed operations		10,20%	10,20%
32.	JOLLY VIDEOGIOCHI S.R.L.		Rome, Italy		Licensed operations		14%	14%
38.	ROSILSPORT SRL		Milan, Italy		Technology and support services		10,50%	10,50%
32.	NEW MATIC S.R.L.		Rome, Italy		Licensed operations		10,20%	10,20%
32.	AGESOFT S.R.L.		Rome, Italy		Technology and support services		12%	12%
	INTRALOT DE PERU SAC ²		Lima, Peru		Licensed operations	20%		20%
Subsid	liary of the company:							
		t Caribbean Ventures LTD	21: Eu	rofootball LTD	31: Gamenet G	Group S.p.A.		
2: Intralot Holdings International LTD 12: Intralot Inc		ot Inc	22: Intralot Technologies LTD		32: Gamenet S.p.A.			
3: Intra	Intralot International LTD 13: Intralot Italia S.p.A.		23: Betting Company S.A.		33: Gamenet Entertainment S.R.L.		R.L.	
4: Intra	ot Operations LTD 14: Intralot Do Brazil LTDA		24: Intralot Betting Operations Russia LTD		34: Bilot Investment Ltd			
5: Intralot Global Holdings BV 15: Pollot Sp.Zoo		25: Uniclic LTD		35: Eurobet Ltd				
6: Intra	alot Betting Operations(Cyprus) LTD	16: White	Eagle Investments LTD	26: Intralot Australia PTY LTD		36: Intralot Italian Investments B.V.		
7: Intra	alot Holding & Services S.p.A.	17: Beta R	tial Sp.Zoo.	27: Intralot Iberia Holdings S.A.		37: La Chance S.R.L.		
8: Intralot Cyprus Global Assets LTD 18: Bit8 LTD		28: In	28: Inteltek Internet AS 38:		38: Jolly Videogiochi S.R.L.			

8: Intralot Cyprus Global Assets LTD 9: Intralot St.Lucia LTD

10: Intralot Guatemala S.A.

28: Inteltek Internet AS 19: Nikantro Holdings Co LTD 29: Goreward LTD 30: Oasis Rich International LTD

39: Intralot Capital Luxemburg S.A.

¹ The companies Intralot Holding & Services S.p.A., Intralot Gaming Machines S.p.A., Intralot Italia S.p.A. and Veneta Servizi Srl were consolidated until 27/6/2016 with the full consolidation method and from 28/6/2016 with the equity method after the contribution from Intralot Global Holdings BV in Gamenet Group S.p.A. under the agreement with Trilantic Capital Partners Europe, the principal shareholder of Gamenet S.p.A. (note 2.32.A.VIII.A). On July 2017 the associate company Gamenet S.p.A. (20%) absorbed the 100% subsidiaries of Intralot Holding & Services S.p.A. and Intralot Gaming Machines S.p.A. while in November 2017 it absorbed its 100% subsidiary of Gamenet S.p.A. (20%) absorbed the 100% subsidiaries of Intralot Holding & Services S.p.A. which is a 100% subsidiary of Bamenet S.p.A. (20%) absorbed its 100% subsidiary Gamenet S.p.A. (20%) absorbed its 100% subsidiary Gamenet S.p.A. (20%). ² The company Intralot De Peru SAC was consolidated until 24/11/2016 with the full consolidation method and from 25/11/2016 with the equity method following the sale of share 80% in NG Entertainment Peru S.A.C. (note 2.32.A.VIII.B).

^a The Group consolidated on 31/12/2017 the Group Gamenet Group S.p.A. with the equity method using the financial statements for the period 1/10/2016-30/9/2017 pursuant to IAS 28 para. 34, since the deadlines for the preparation and approval of the financial statements of the Group Gamenet Group S.p.A. are later than those of Intralot Group.

⁶ The company Bits Ltd (Malta) was consolidated with the equity method until 30/11/2017 and from 1/12/2017 with the full consolidation method after the acquisition of an additional 61% stake (note 2.32.A.VIII.B). The companies Switch IT NV (Curacao) and Future Platforms Ltd (Malta) were consolidated with the equity method until 1/2/2017.
 ⁸ The companies Intralot Caribbean Ventures Ltd (Santa Lucia) and Supreme Ventures Ltd (Jamaica) were consolidated until 2/10/2017 using the full consolidation method as they were sold to Zodiac International Investments Ltd (note 2.32.A.VIII.A).
 ⁶ The company Slovenske Loterie AS (Slovakla) was consolidated up to 18/12/2017 with the full consolidation method as it was disposed to Olbena SRO (note 2.32.A.VIII.A).

DIVIDEND POLICY - DPS (in €) 0,2 0,18 0,16 0,14 0,12 0,1 0,08 0,06 0,04 0,02 0 2004 * 20⁵ 20⁶ 20¹ 20⁸ 20⁹ 20¹⁰ 20¹¹ 20¹² 20¹⁴ 20¹⁵ 20¹⁵ 20¹⁵ 20¹⁵ Dividend Interim dividend

20: Bilot EOOD

COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)

(in € 000)	2011	2012	2013	2014	2015	2016	2017
Sales	1.202.354	1.374.021	1.539.430	1.853.164	1.235.466	991.545	1.104.197
Gross profit	212.231	243.027	267.908	270.234	233.727	203.857	241.869
EBIT	79.799	84.730	103.276	88.142	99.290	96.559	108.558
EBITDA	153.806	177.536	194.850	175.445	164.892	162.506	171.466
Earnings before tax	57.038	58.422	53.555	36.533	47.893	-7.539	10.315
Earnings after tax	35.585	33.057	21.316	-7.642	-20.676	44.865	-6.021
E.P.S.	0,111	0,039	-0,030	-0,31	-0,4111	0,0059	-0,3393
Total Equity	375.268	383.597	343.744	317.539	207.382	196.486	89.788
ROE	9,48%	8,62%	6,20%	-2,41%	-9,97%	22,83%	-6,71%

Revenues (*in* € 000)



Gross profit (in $\in 000$)





Operating Margin



Intralot 5

MAJOR SHAREHOLDERS (>5%)	
Name	%
KOKKALIS P. SOKRATIS	20,01%
DIMITRIADIS KONSTANTINOS	8,95%
INTESA SANPAOLO S.P.A.	5,01%
MITTLEMAN BROTHERS LLC	10,22%
Total	44,19%

BOARD OF DIRECTORS

Name	Qualification
KOKKALIS P. SOKRATIS	PRESIDENT/EXECUTIVE MEMBER
ANTONOPOULOS G. CONSTANTINOS	VICE CHAIRMAN/NON EXECUTIVE MEMBER
KERASTARIS I. ANTONIOS	CEO/EXECUTIVE MEMBER
KLONIS C. DIMITRIOS	NON EXECUTIVE MEMBER
KOKKALIS S. KONSTANTINOS	NON EXECUTIVE MEMBER
SOURETIS K. PETROS	NON EXECUTIVE MEMBER
FILOS N. SOTIRIOS	INDEPENDENT NON EXECUTIVE MEMBER
TSOUFIS M. ANASTASIOS	INDEPENDENT NON EXECUTIVE MEMBER
TSOYKARIDIS P. IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Sokrates P. Kokkalis is the Founder and Chairman of INTRALOT, and also Founder, Chairman, and majority shareholder of the INTRACOM Group of Companies, was born in Athens and holds a degree in Physics and Electronics. An active sponsor of leading educational, cultural, athletic and business events in Southeast Europe, Mr. Kokkalis became a John Harvard Fellow in 1997 after establishing the Kokkalis Program at the Kennedy School of Government, Harvard University. In 1998 Mr. Kokkalis founded the Kokkalis Foundation, a non-profit organization with a focus on educational and regional development issues. A fluent speaker of English, German and Russian, Mr. Kokkalis also speaks Romanian, Italian, Bulgarian and conversational Serbian and French. Mr. Kokkalis was for many years the major shareholder of "Olympiacos", the most famous and popular Greek soccer team and sports club.

Mr. Konstantinos Georgios Antonopoulos A founding member and shareholder of INTRALOT, which he led as CEO (1992-2013) and where he currently serves as Vice Chairman of the Board of Directors. He launched his career by joining major Greek industrial enterprises, such as the Hellenic and Eleusis Shipyards and held a succession of expert positions at the Ministry of Finance and the Ministry of Industry, before joining INTRACOM in 1989.

He has received numerous distinctions, including "Manager of the Year 2013", and was inducted in the Lottery Industry Hall of Fame in 2007. He participates in a number of bilateral chambers and associations, and is also a member of the General Council of the Hellenic Federation of Enterprises (SEV) and a member of the Hellenic Entrepreneurs Association.

He holds an Electrical Engineering degree from the National Technical University of Athens and an MSc in Systems Reliability from the University of Manchester (UMIST).

Mr. Antonios Kerastaris is the Chief Executive Officer and Executive Member of the Board of Directors of INTRALOT Group, a leading multinational gaming solutions provider and licensed operator. He assumed this role in 2014 after serving as the Group's Chief Financial Officer. As INTRALOT's Chief Executive he works with the board, management teams, and company partners around the world to design and implement strategic goals, key investments, and operational models that align with technological and consumer trends as well as operational best-practices of the modern era across markets.

Previously he has served as Chief Executive of hellas online, a main telephony and internet provider in Greece and member of the INTRACOM Group of Companies. In his 23 years of work experience he has held numerous senior financial executive positions in the areas of telephony, hospitality, retail, and automotive industries such as Procter & Gamble, Hilton, Mercedes and OTE Group of Companies.

Mr. Kerastaris holds a degree in Business Management from the Athens University of Economics and Business. He is married and father of two children.

Dr. Dimitrios Christos Klonis holds a Ph.D. in Economics from the University of London and was a recipient of a number of educational awards and scholarships from the Greek Government, the Bank of Greece, and the "Alexander S. Onassis" Foundation. He has served as Senior Economist in the Research Department of the Bank of Greece, a Professor at Deree College and a Member of the Council of Economic Advisors to the Mayor of Athens.

He joined INTRACOM in 1994 and has been INTRACOM Group's CFO and a member of the Board of Directors since 1995. He has served as General Manager, Finance & Administration (1995-2004), Executive General Manager of the Corporate Center (2005-2006), Executive Director, Group Financial Management (2006-2011) and Vice-Chairman & Deputy CEO (2011-2013). In 2014 he was appointed Chairman of the BoD of INTRACOM Holdings and of most subsidiary boards as well.

Mr. Konstantinos S. Kokkalis Since January 2014 Mr. Kokkalis is the Chief Executive Officer of INTRACOM Holdings, a leading technology portfolio company, where he previously served as the company's Deputy Executive Officer and Business Development Executive. Prior to becoming CEO of INTRACOM Holdings he served as Corporate Strategy Director, Deputy Executive Officer (2009-2013) and CEO of hellas online, a leading provider of broadband and fixed-line telephony in Greece, until November 2014 when it was acquired by Vodafone Greece. Heholds a seat on the BoD of INTRALOT, a global leading gaming technology supplier and operator, and in all Intracom Holdings subsidiaries. In 2014, he was elected member of the Board of Directors of the Hellenic Federation of Enterprises (SEV).

He holds a BSc degree in International Relations and Economics from Boston University and an Executive Graduate Diploma in Finance from Columbia University.

Mr. Petros Souretis was born in 1969. He holds a civil engineer degree from Aristotelio University of Thessaloniki, an MSc in "Structures of Hazards" from CITY University of London and an International MBA degree from the University of Economics of Athens. From 1997 until the end of 2003 he held executive positions in Elliniki Technodomiki group – TEV. Since December 2003 he holds the position of CEO of INTRAKAT. In January 2005 he was appointed CEO of INTRAMET and held the position until the merger of INTRAMET by INTRAKAT in December 2005. He is a Non Executive member of the BoD of INTRALOT since 2008 and in 2012 he undertook the position of CEO of KEKROPS SA.

Furthermore, Mr Souretis holds executive positions in subsidiary companies of the INTRAKAT Group.

Mr. Sotirios Nikolaos Filos An economist specializing in accounting and internal control, he was appointed to the Board of Directors of INTRACOM HOLDINGS as an independent non-executive member in 2009.

Mr. Anastasios Miltiadis Tsoufis studied Law at the University of Athens. He is a lawyer of the Supreme Court and a member of the Athens Bar Association.

Mr. Yannis Tsoukaridis was born in 1947 in Athens. He is a graduate from the Athens University of Economics, Department of Economics and Commercial Sciences (AUEB). He is the major shareholder of the listed in the ASE company PAPERPACK S.A. He began his career in 1973 immediately after graduation. In 1979 he was appointed General Manager and Financial Manager of the Company. From 1996 until today he holds the position of President & CEO of the Company and the Group PAPERPACK. Moreover, since 1982 he participates as equal partner and manager of the companies BENETTON and SISLEY, in the sector of trade clothing.

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