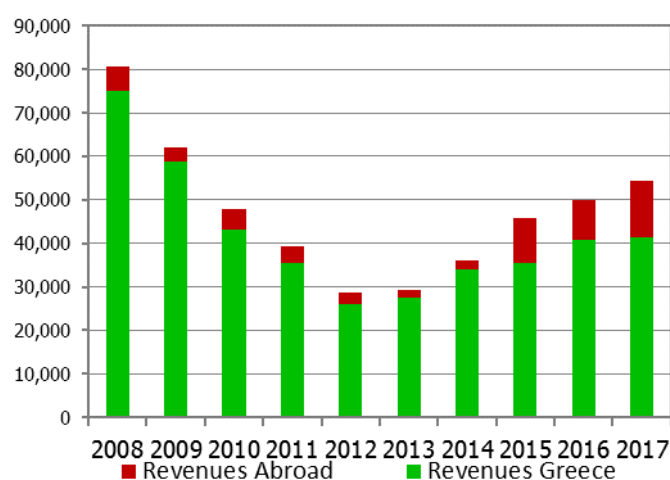


COMPANY PROFILE

Cars Motorcycles and Marine Engine Trade and Import Company SA is a Greece-based commercial enterprise active in the retail sector. Its range of activities includes the representation, import and trade of motorcycles, scooters and mega scooters, snowmobiles, electric generators, outboard motors, wave runners and dinghies, four-wheeled vehicles, as well as electric and gasoline golf cars. It also offers the full range of the Yamaha Genuine accessories and spare parts, as well as motorcycle and ski jets lubricants. The Company offers all these products under the Yamaha brand name, as it is the exclusive representative of Yamaha in Greece. It also imports and trades products from other international companies including MBK, Alpinestars, Shark and Pirelli. As of April 2011, the Company is an exclusive representative of Porsche AG in Greece. On December 30, 2013, it announced the final solution of its subsidiary Motodiktio Northern Greece SA, due to the termination of its liquidation.

Revenue Analysis (in € 000)



Company's exports amounted to 23.88% of total sales in 2017.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

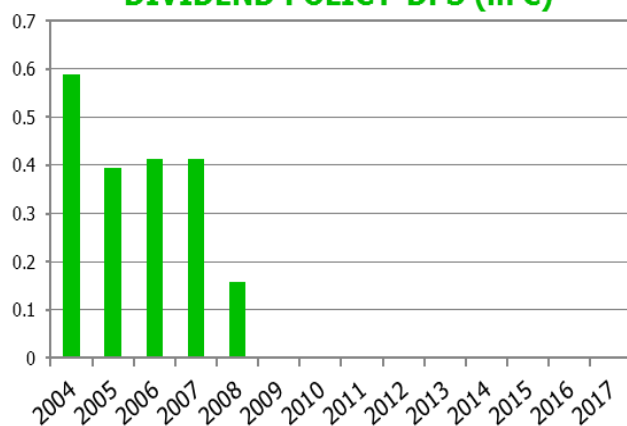
Symbol:	MOTO		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	10.2		
Shares Outstanding (number): (30 April 2018)	11,700,000		
Average Spread (%):	13.61%		
Market Liquidity (%):	1.989%		
Average Trading volume (no of shares):	13.0		
Total Value of transactions (€):	392,722		
Days to trade (1% of outstanding amount):	48.8		
Free Float (30 April 2018):	39.39%		
Turnover Velocity (F.F. Weighted):	12.7%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	91.07%	74.64%	68.13%

GROUP STRUCTURE

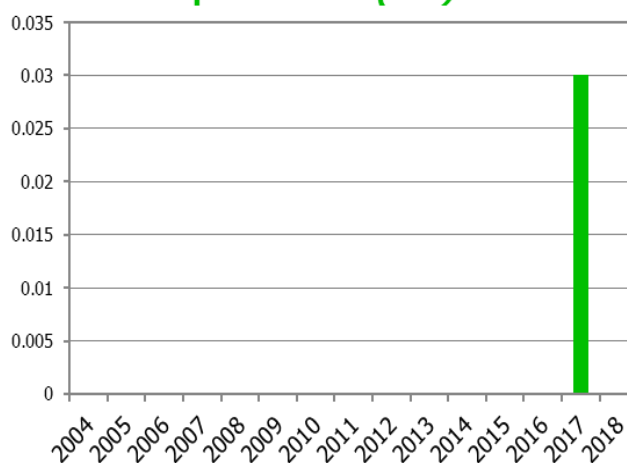
Mother Company's name: MOTODYNAMICS SA

Motodiktio S.A	100%
Motodynamics Srl.	100%
Motodynamics Ltd	100%

DIVIDEND POLICY-DPS (in €)



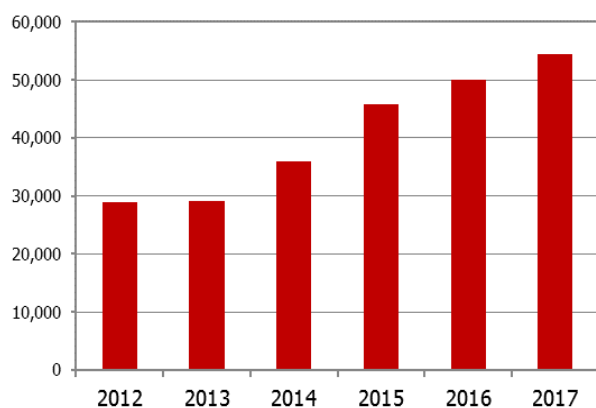
Capital Return (in €)



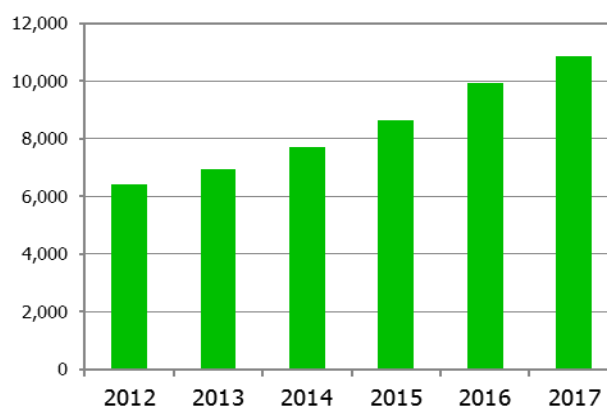
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	28,840	29,162	35,967	45,876	50,092	54,501
Gross profit	6,418	6,920	7,704	8,652	9,939	10,844
EBIT	-2,436	-1,397	-259	776	1,322	1,778
EBITDA	-1,446	-488	617	1,621	2,200	2,732
Earnings before tax	-3,155	-1,777	-683	377	924	1,365
Earnings after tax	-3,062	-1,688	-631	386	943	1,334
E.P.S.	-0.245	-0.140	-0.06	0.0355	0.078	0.1105
Total Equity	10,058	8,410	7,725	8,230	9,073	10,016
ROE	-30.44%	-20.07%	-8.16%	4.69%	10.39%	13.32%

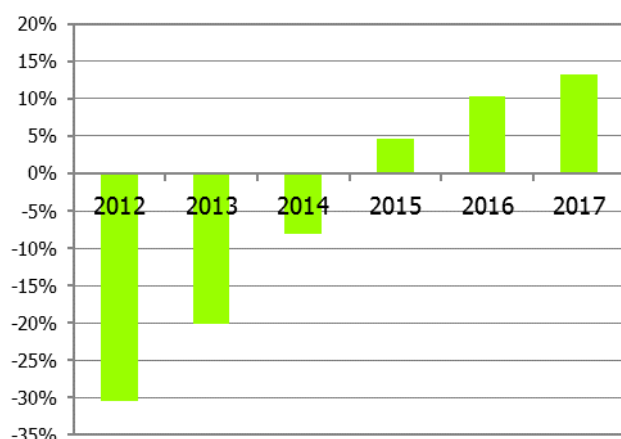
Revenues (in € 000)



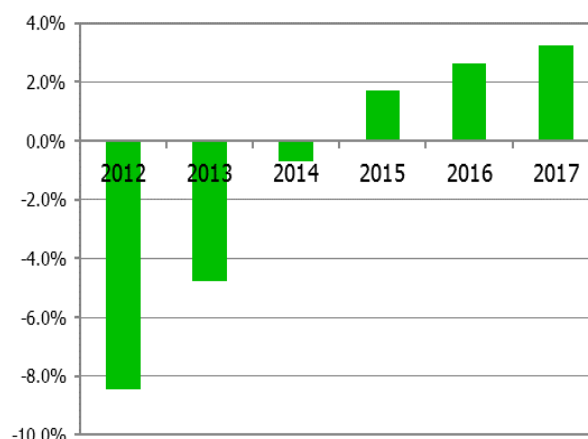
Gross profit (in € 000)



ROE



Operating Margin



MAJOR SHAREHOLDERS (>5%)

Name	%
KYRIAKOPOULOU AIKATERINI	20.01%
KYRIAKOPOULOS ODYSSEAS	20.85%
KYRIAKOPOULOU FLORA - MARIA	19.75%
Total	60.61%

BOARD OF DIRECTORS

Name	Qualification
KYRIAKOPOULOS O PARIS	PRESIDENT/EXECUTIVE MEMBER
TAVOULARIS N IOANNIS - STYLIANOS	VICE PRESIDENT/EXECUTIVE MEMBER
CHATZIKOS D SOTIRIOS	CEO/EXECUTIVE MEMBER
AVRAMIDIS A CHRISTOS	NON EXECUTIVE MEMBER
AKISKALOS A THEODOROS	INDEPENDENT NON EXECUTIVE MEMBER
VARAGI T LEFKOTHEA	INDEPENDENT NON EXECUTIVE MEMBER
LAMPROUKOS D NIKOLAOS - SOKRATIS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Paris O Kyriakopoulos is Executive Chairman of the Board of Directors of Cars Motorcycles and Marine Engine Trade and Import Company SA.

Mr. Ioannis-Stylianos N Tavoularis is Executive Vice Chairman of the Board of Cars Motorcycles and Marine Engine Trade and Import Company SA since July 29, 2013. He previously served as Non-Executive Director since June 26, 2012 and prior to that he served as Non-Executive Independent Director since November 27, 2007. He holds Master in Political Sciences from Boston University and BSc in Financial Sciences from Bentley University. He is Vice President at NEORION HOLDINGS SA since 1994; Managing Director of Elefsis Shipyards since 1997; Vice Chairman of Neorion Syros Shipyards since 2002, and Member of Social Affairs Committee as well as of AeroSpace and the Defense Industries Association of Europe since 2005. He also served as Member of the Federation of Greek Industries from 2002 until 2008 and also as Member of the Professional Chamber of the Enterprise Policy Group (EPG) (E.U.) from 2003 until 2007.

Mr. Sotirios D Chatzikos is Managing Director and Executive CEO at Cars Motorcycles and Marine Engine Trade and Import Company SA. He previously served as Executive Director since November 27, 2007. He graduated from the Aristotle University of Thessaloniki with honors in Economics and Business Administration. He holds an MBA from the University of Manchester, Business School. From 1994 until 2007 he was working at S&B INDUSTRIAL MINERALS SA where his initial duty was as Assistant Financial Director and later assumed the position of Financial Director at the Group. Prior to his involvement at S&B, he had worked as Manager at the European Treasury Operations Department of the Industrial Air Multinational Group of Companies AIR PRODUCTS. He had further been teaching Mergers and Acquisitions at the Professional MBA of Athens Laboratory of Business Administration (ALBA) for a number of years.

Ms. Lefkothea T Varangi is Non-Executive Independent Director at Cars Motorcycles and Marine Engine Trade and Import Company SA since May 23, 2006. She studied Agricultural Economics in England. She worked for VARANGIS AVEPE, having the supervision of after sales department. For two years she served on the board of directors. In 1985 she founded ENDYMATOPITIKI SA, a company that designed produced and sold directly to its own stores menswear with the trade name THE BOSTONIANS. In 1993 she founded SPORTSMAN. Currently she works at NOTOS COM.

Dr. Nikolaos-Sokratis D Lamproukos was appointed Non-Executive Independent Director of Cars Motorcycles and Marine Engine Trade and Import Company SA on June 26, 2012. He holds a degree in Mechanical Engineering from the National Technical University of Athens, an MBA from Manchester Business School, University of Manchester and Phd and Post Doc degrees from London School Of Economics, University of London. He is founding member, shareholder and Chairman of BPM SA and Analogies SA. He is also the Chairman of Encode SA. He served as Executive Director at INTRACOM Holdings, Managing Director of INTRACOM IT Services, Chairman of INTRACOM IT Services Denmark, INTRACOM Jordan and Executive Director of INTRACOM Telecom, Hellas on Line and Intrakat among others. He has served as Research Fellow at London Business School and taught at the Athens University of Economics and Business. He is a Member of the Board of the Foundation for Economics and Industrial Research (IOBE) and he served at the Board of the Hellenic Federation of Enterprises (SEB) and the Hellenic Association of Management Consulting Firms (SESMA).

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