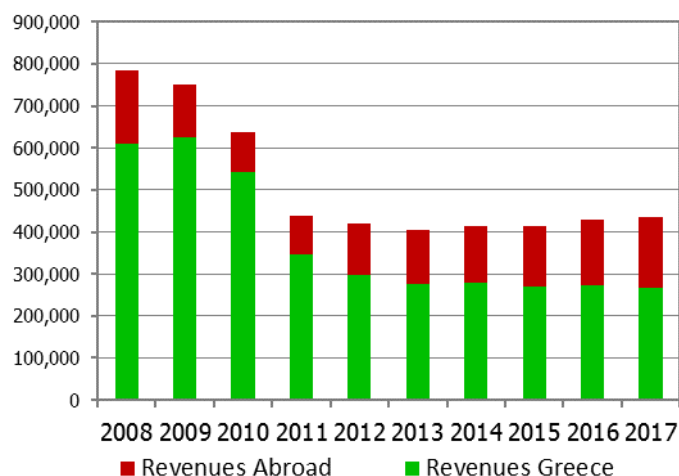


COMPANY PROFILE

FOURLIS GROUP is one of the leading group of companies in Greece and the Balkans in providing quality consumer durable goods. Our Strategy is the expansion through companies focused in retail commerce. The group is active in two key divisions:

- Retail Home Furnishing through the franchise of IKEA stores in Greece, Cyprus and Bulgaria,
- Retail Sporting Goods through the franchise of INTERSPORT stores in Greece, Cyprus, Romania, Bulgaria and Turkey along with THE ATHLETE'S FOOT stores in Greece and Turkey.

REVENUE ANALYSIS (in € 000)



Company's exports represent 38.39% of total sales in 2017.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

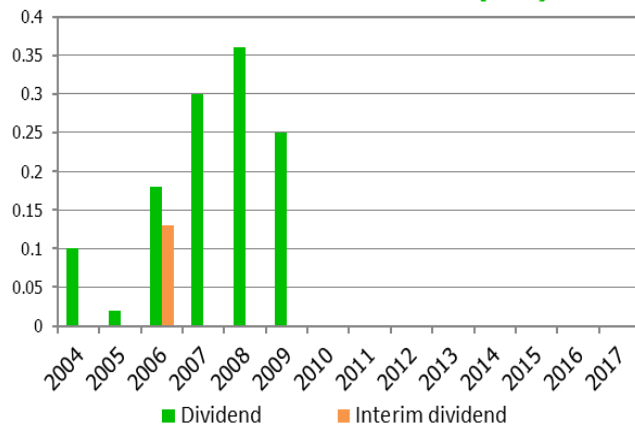
Symbol:	FOYRK		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	304.7		
Shares Outstanding (number): (30 April 2018)	51,643,688		
Average Spread (%):	0.45%		
Market Liquidity (%):	23.143%		
Average Trading volume (no of shares):	120,276.0		
Total Value of transactions (€):	87,260,457		
Days to trade (1% of outstanding amount):	8.3		
Free Float (30 April 2018):	82.63%		
Turnover Velocity (F.F. Weighted):	33.9%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	20.62%	23.13%	23.51%

GROUP STRUCTURE

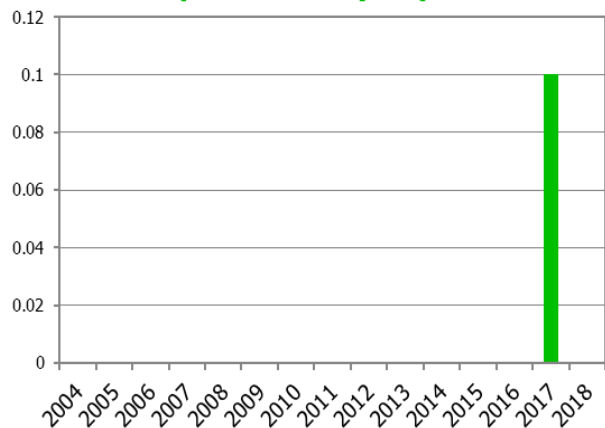
FOURLIS HOLDINGS S.A.

Housemarket S.A. (IKEA)	100%
Intersport Athletics S.A.	100%
Trade Logistics S.A.	100%
RENTIS REAL ESTATE S.A.	100%
Genco Trade s.r.l.	98.43%
Genco Trade s.r.l.	1.57%
Genco Bulgaria Ltd	100%
H.M. Housemarket (Cyprus) Ltd (IKEA)	100%
Housemarket (Bulgaria) AD (IKEA)	100%
Intersport Athletics (Cyprus) Ltd	100%
WYLDDES LIMITED LTD	100%
INTERSPORT ATLETİK MAĞAZACILIK VE DIŞ TİCARET A.Ş	100%

DIVIDEND POLICY - DPS (in €)

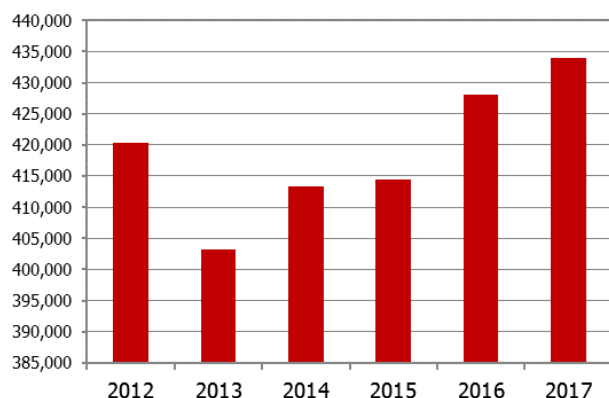
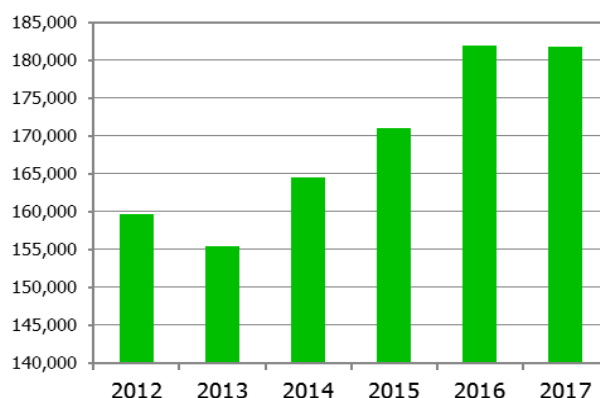
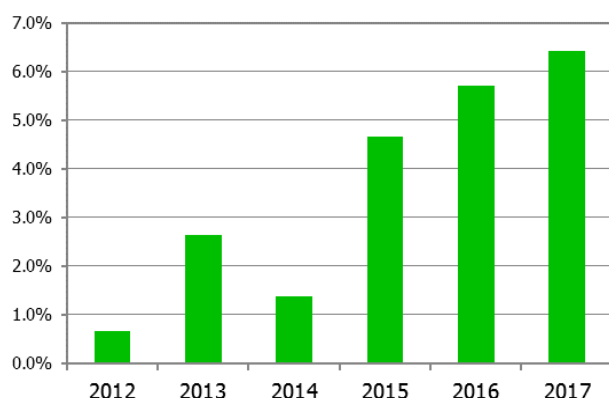
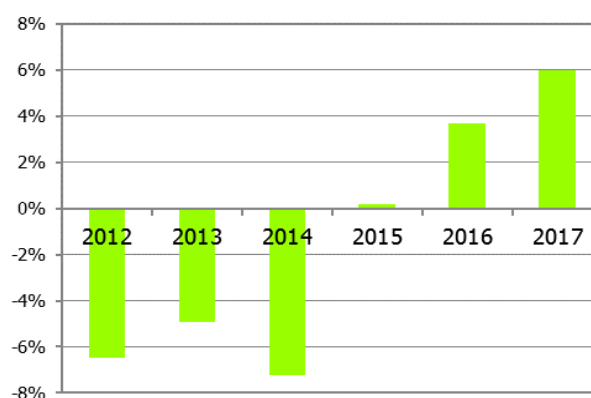


Capital Return (in €)



COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	420,254	403,271	413,370	414,442	428,068	434,059
Gross profit	159,713	155,444	164,455	171,094	181,985	181,712
EBIT	2,786	10,581	5,668	19,268	24,411	27,892
EBITDA	20,086	25,421	25,908	32,608	38,441	41,837
Earnings before tax	-11,700	-5,841	-9,137	2,517	7,695	14,532
Earnings after tax	-11,442	-8,294	-11,475	253	6,009	10,039
E.P.S.	-0.223	-0.160	-0.225	0.005	0.1171	0.1944
Total Equity	176,889	168,989	158,433	157,615	163,605	167,869
ROE	-6.47%	-4.91%	-7.24%	0.16%	3.67%	5.98%

Revenues (in € 000)**Gross profit (in € 000)****Operating Margin****ROE****MAJOR SHAREHOLDERS (>5%)**

Name	%
DAFNI FOURLI	20.56%
Total	20.56%

BOARD OF DIRECTORS

Name	Qualification
Vasileios Furlis	Chairman, executive member
Dafni Fourli	Vice-Chairman, executive member
Eftychios Vasilakis	Vice-Chairman, non-executive member
Apostolos Petalas	CEO, executive member
Lida Fourli	Director, executive member
Ioannis Brebos	Director, non-executive member
Pavlos Tryposkiadis	Director, independent non-executive member
Ioannis Costopoulos	Director, independent non-executive member
David Watson	Independent non-executive member

BoDS RESUMES / MANAGEMENT TEAM PROFILE

Mr. Vasileios Stylianos Furlis has served as Executive Chairman of the Board of Fourlis S.A. since May 2007. He holds a Master Degree in Economic Development and Regional Planning from University of California/Berkeley and a Master Degree in International Business from Boston University/Brussels. He is also a member of the Board of Directors of House Market S.A. (IKEA). He is a member of the Board of Directors of Piraeus Bank, Frigoglass, and Titan Cement Co. as well.

Mr. Apostolos Dimitrios Petalas was appointed Chief Executive Officer of Fournalis SA in May 2007 and was nominated at the Board of Directors in June, 2007. From 1985 to 1990, he worked at Colgate Palmolive at various positions in the finance department. From 1990 to 1999, he worked in various positions at PepsiCo and served as PepsiCo's Chairman and Chief Executive Officer in Greece until 2007. He holds a degree in Business Administration from the University of Piraeus.

Ms. Dafni Anastasios Fournalis was appointed Executive Vice Chairman of the Board of Directors of Fournalis SA on November 28, 2011. Previously she served as Executive Director of the Company. She holds a degree in Business Administration from Deree College. Upon her graduation, she joined FOURLIS Bros. SA (now FOURLIS HOLDINGS SA). She is also the President of the Board of Directors of HOUSE MARKET SA, INTERSPORT ATHLETICS SA AND FOURLIS TRADE SA.

Mr. Georgios Alevizos has served as Finance Manager (Treasury, Investor Relations, Risk Management) of Fournalis SA since 2008. Previously he served as Group Corporate Treasurer since April 2000. He holds a degree in Mathematics from the University of Patras and an MBA in Finance from ALBA. He is licensed as a Special Trader on the Athens Derivatives Exchange (ADEX) and holds a Trader's certificate from the International Currency Traders Association (ACI). He joined the Xios Bank Dealing Room, initially as a Money Market Junior Dealer for one year and then as a Foreign Exchange Dealer and Senior Dealer for four years.

Pavlos Tryposkiadis is Non-Executive Director of Fournalis S.A. He studied Business Administration at Athens University of Economics and holds an MBA degree from the Kellogg School of Management of the University of Northwestern. He began his professional career with Coopers & Lybrand (1986-1987) in Chicago as a Business Consultant. He returned to Greece in 1987 where he worked at Citibank NA (1987-1991) as Resident Vice President. He continued his professional carrier at executive positions with the following industrial companies: VIVECHROM SA (1990-2002) initially as General Manager and then as CEO. PETZETAKIS SA (2002-2003) CEO. INFORM Lykos SA (2003-2011) Executive Vice President and Deputy CEO. Then, he served as the CEO of Euroclinic Athens and Euroclinic Children hospitals and acted as member of the Board of Directors of the Association of Greek Private Hospitals (SEK). He is married and a father of three children.

Mr. Ioannis Evangelos Brebos is Non-Executive Director of Fournalis SA. From 1966 to 1967, he worked in Siemens, in Germany, as a reservist transmissions officer. In 1972-1987, he worked as Engineer and as Director in such companies as Pitsos SA, Blaupunkt, Robert Bosch SA, and Euroservice SA. From 1995 to 2002, he was Managing Director and Deputy Vice Chairman at BSP SA. Since August 2002, Mr. Mpremos has been Managing Director of P. KOTSOVOLOS SA since August 2002. He holds a degree in Electrical Engineering from the Polytechnic University of Hannover, Germany (Fachhochschule Hannover).

Mr. Ioannis Athanasios Costopoulos has been Non-Executive Independent Member of the Board of Directors of Fournalis SA since June, 2007. He holds a BSc degree in Finance and Economics from the University of Southampton, United Kingdom and an MBA degree from the University of Chicago, United States. From 1970 to 1982, he worked at Procter & Gamble in Geneva, and from 1982 to 1986, he held management positions in Chase Manhattan Bank in New York and in London. From 1986 to 1991, he held executive positions in Booz Allen & Hamilton in London. In 1991, Mr. Costopoulos returned to Greece and held the following position: Chief Executive Officer (CEO) of Metaxa SA (1991-1997), CEO and Regional Manager of Central and Eastern Europe at of Johnson & Johnson Hellas (1998-2000), and CEO and Vice Chairman of Petrola Hellas SA (2001-2003). He served as executive member of the Board of Directors and Chief Executive Officer of Hellenic Petroleum S.A. from 2007-2015. He is member of the Hellenic Federation of Enterprises and the Foundation for Economic & Industrial Research. He is married and a father of two children.

Mr. Eftychios Theodoros Vasilakis has served as Non-Executive Independent Member of the Board of Directors of Fournalis SA since June 6, 2005 and as Independent Vice Chairman of the Board since May, 27, 2014. He holds a BA in Economics from Yale University and an MBA from the Columbia Business School of New York. From 1991 to 1996 he served as Leasing Manager at Autohellas SA - HERTZ and from 1992 to 1999 as General Manager of Vitacar SA - OPEL. Furthermore, he is member of Board of Directors of Technocar SA - SEAT, Aegean Aviation SA, Piraeus Bank and Multifin SA. Since 1994 he is a Member of the General Council of the Hellenic Federation of Enterprises.

Mrs Lida Fournalis has served as Corporate Social Responsibility Director for the Group. She holds a Bachelor's degree in Economics from DereeCollege and an M.B.A. from DartmouthCollege. Upon her return to Greece in 1989 she joined FOURLIS Bros. S.A. (now FOURLIS HOLDINGS S.A.), in the Marketing Department. Since 1998 and for the next ten years, she held the position of Human Resources Director.

She is also Executive Member of the B.O.D. of FOURLIS HOLDINGS S.A., Member of the B.O.D. of FOURLIS TRADE S.A., Vice President of the B.O.D. of INTERSPORT ATHLETICS S.A. and President of the B.O.D. of TRADE STATUS S.A. (DPAM stores).

Mr David Watson has a thirty-year career in the banking sector and he has served in top management positions in banking institutions in Greece and abroad. He holds a postgraduate title (MBA) from Northeastern University and a Bachelor Degree from Miami University. He is a non-executive member of the BoD of easyGroup Holdings and nonexecutive director of the BoD of J&P Avax S.A.

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