

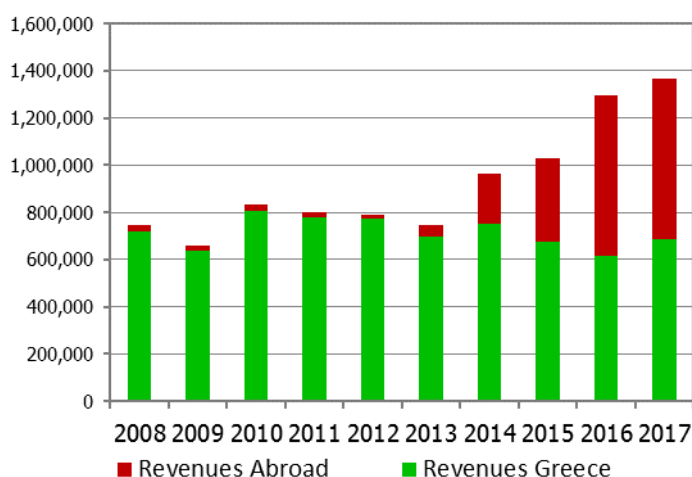


Website:	http://www.elin.gr
Bloomberg code:	ELIN:GA
Reuters code:	ELIr.AT
ISIN code:	GRS477003008

COMPANY PROFILE

a) The marketing and production of every type of merchandise and product in general and especially the marketing of liquid fuels, lubricants, gases, solid fuels and all types of related products b) the processing of the above or other type of product c) the marketing and/or production of all forms of energy, such as, for example, electricity, (on condition, as especially for electricity, as long as it is a legal requirement, that the company shares be registered), other forms of innocuous or renewable sources of energy, etc d) All forms of profitable transportation e) the representation of domestic or foreign businesses f) the conduct of any kind of related business g) The study and construction of technical works especially those to do with liquid fuel outlets, car parks, marinas, oil installations, solid fuels, other sources of energy, etc h) The provision of services related to the above i) The participation in existing and/or in companies of all types that may be formed in the future, of which the ultimate aims of the present company, as well as any other form of collaboration with companies of the above type.

Revenues analysis (in € 000)



Company's exports represent 49.65% of total sales in 2017.

OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

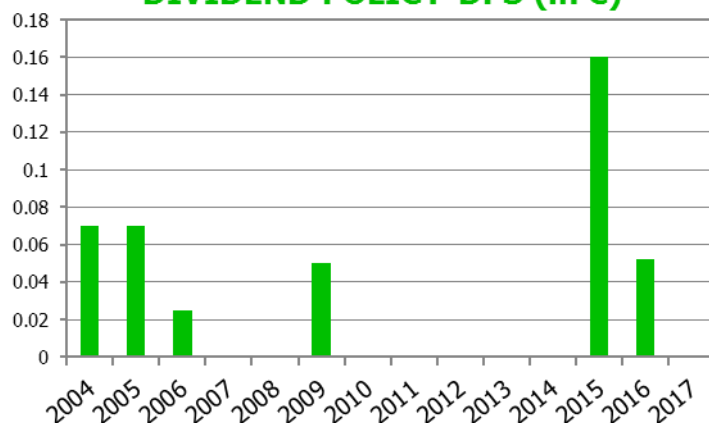
Symbol:	ELIN		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	39.1		
Shares Outstanding (number): (30 April 2018)	23,828,130		
Average Spread (%):	8.28%		
Market Liquidity (%):	0.348%		
Average Trading volume (no of shares):	1,400.0		
Total Value of transactions (€):	332,422		
Days to trade (1% of outstanding amount):	268.1		
Free Float (30 April 2018):	36.20%		
Turnover Velocity (F.F. Weighted):	2.8%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	33.83%	32.34%	40.14%

GROUP STRUCTURE

ELINOIL S.A. – Parent

ELIN TECHICAL ATE	99.9889%
ELIN STATIONS S.A.	99.9964%
ELIN NE	99.9999%
ELINOIL TRADINF L.T.D.	100%
ELIN VIOKAYSIMA S.A	37%

DIVIDEND POLICY-DPS (in €)

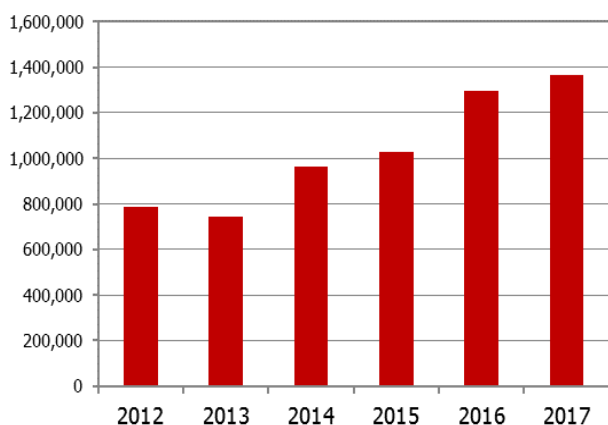


*The Annual General Meeting of Shareholders on June 15th 2018 decided the distribution of dividend for FY 2017 (Ex-dividend date: June 29th 2018).

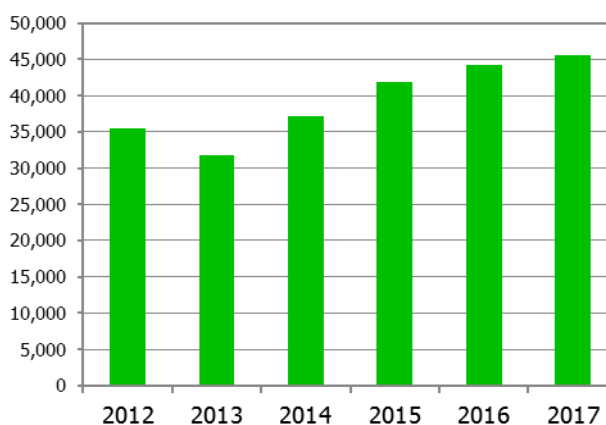
COMPANY'S PERFORMANCE

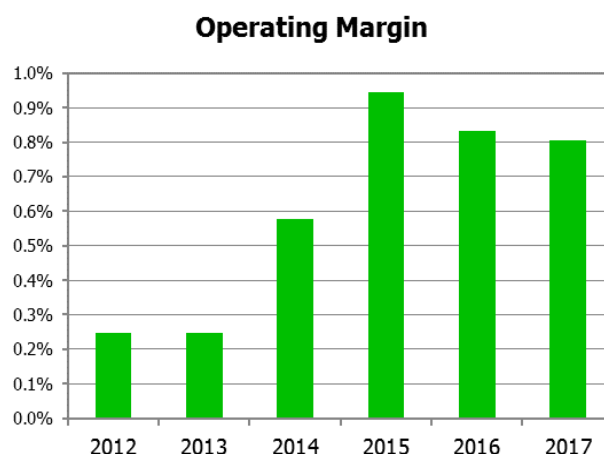
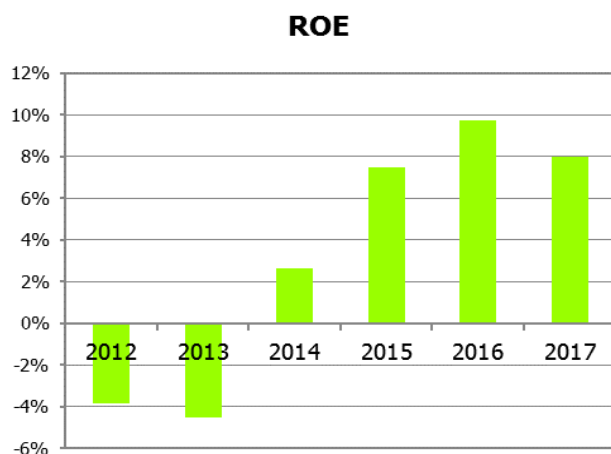
FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	788,824	745,786	965,301	1,029,083	1,296,282	1,368,209
Gross profit	35,410	31,700	37,233	41,900	44,187	45,636
EBIT	1,954	1,845	5,563	9,711	10,781	11,020
EBITDA	5,663	5,039	8,412	12,323	13,320	13,450
Earnings before tax	-2,163	-2,138	1,763	5,572	6,771	6,252
Earnings after tax	-1,776	-1,995	1,203	3,663	4,876	4,220
E.P.S.	-0.078	-0.080	0.05	0.154	0.2051	0.178
Total Equity	46,332	44,354	45,376	49,060	49,970	52,939
ROE	-3.83%	-4.50%	2.65%	7.47%	9.76%	7.97%

Revenues (in € 000)



Gross profit (in € 000)





MAJOR SHAREHOLDERS (>5%)

Name	%
PAPATHANASIOU D. NESTORAS	35.27%
PAPATHANASIOU ELENI	17.60%
PAPATHANASIOU PANAGIOTA	10.38%
PAPATHANASIOU N. ALKISTI	7.13%
Total	70.38%

BOARD OF DIRECTORS

Name	Qualification
PAPATHANASIOU D. NESTORAS	PRESIDENT/CEO
PAPATHANASIOU N. ALKISTI	EXECUTIVE MEMBER
ANDREOU I. KETI	EXECUTIVE MEMBER
EPAMEINONDAS TAFLAMPAS	EXECUTIVE MEMBER
DIMITRIOS GIOTOPOYLOS	EXECUTIVE MEMBER
PAPATHANASIOU N. ELEKTRA	NON EXECUTIVE MEMBER
CHATZIS G. MICHAIL	INDEPENDENT NON EXECUTIVE MEMBER
POULIS K. CHRISTOS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Charalambos P. Kynigos: Chairman – non-executive member, has been working at ELINOIL since 1958. He has served as chairman of the Hellenic Petroleum Marketing Companies Association (SEEPE) for a number of years and made considerable efforts for the restructuring of the sector.

Mr. Giannis Aligizakis: Chief Executive Officer, executive member, is a Political Sciences and Law graduate and holds a master's degree in Marketing and Management. He has been working at ELINOIL since 1975. In October 2006 he assumed the position of Chief Executive Officer while also keeping the post of Domestic Market Sales Manager. He is also actively involved in general petroleum sector issues as a long-standing member of the Hellenic Petroleum Marketing Companies Association (SEEPE). He has been a member of the Association's Board of Directors since 2007 and was appointed a president in 2015 to present

Mr. Georgios Tsounias: Vice-chairman, executive member, holds an Economics degree from the Athens University of Economics and Business. He had worked as Financial Advisor to various companies. He has been working at ELINOIL since 1972.

Mr. Nikolaos G. Skorinis: Non-executive member, is a graduate of the Law Faculty of the University of Athens. He is a Greek Supreme Court Lawyer who works as a corporate legal consultant.

Mr. Rodolfos Papaioannou: Independent, non-executive member, has a degree in Chemical Engineering from the National Technical University of Athens and a master's degree in Economics, Econometrics and Business Research from Southampton University. He has held various managerial posts at the Ministry of Environment, Planning and Public Works and the European Commission over a number of years.

Mr. Leonidas P. Drollas: Independent, non-executive member, has a Ph.D. in Economics from the London School of Economics. He is Deputy Executive Director & Chief Economist at the Centre for Global Energy Studies Research Centre.

Mr. Giannis Ch. Courouclis: Non-executive member, is a mathematics graduate. He has considerable experience of the petroleum sector as he had been working at ELINOIL SA for 24 years (1982-2006) where he served as Operations Manager and Vice-Chairman of the Board while, for the last two years, he has also held the position of General Manager. At the same time, he was a member of the Board of Directors of the Hellenic Petroleum Marketing Companies Association. Today, he is the Managing Director and main shareholder of the affiliated company ELIN BIOFUELS S.A.

The information contained in this report is supplied by ATHEX and by the listed companies. While all reasonable efforts have been taken to ensure the accuracy of the information contained in the report, it cannot be guaranteed. No liability is accepted by ATHEX and/or any listed company. This report does not constitute financial or investment advice.

The present document is property of Hellenic Exchanges- Athens Stock Exchange S.A. (ATHEX) and the rights over it are protected under the stipulations about intellectual property rights. Copyright © 2018 Hellenic Exchanges- Athens Stock Exchange S.A.