

COMPANY PROFILE

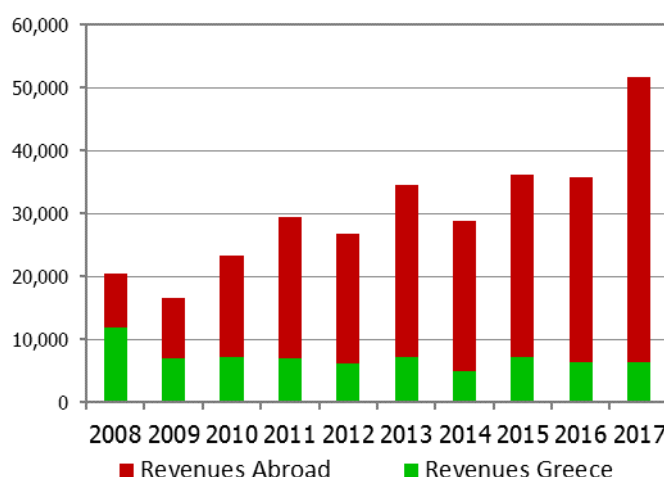
Iktinos Hellas which is listed in ASE since 2000, was founded in 1974 by the Architect Mr. Evaggelos Chaidas whose main activity is extracting marble blocks, cutting, processing, and applications in architecture and sculpture, mostly for the exports. Iktinos Hellas excavates from six quarries in northern Greece, processes and exports the famous and highest quality marbles, Thassos, Volakas, Nestos and the unique marble "Golden Spider" from Mountain Pangeo, which has been registered as a brand name.

Iktinos Hellas has offices in Athens and Drama, two cutting and processing factories in Athens, and one new processing factory in Drama, warehouses and showrooms and complete sales network.

Iktinos Hellas has the following subsidiaries companies:

1. In The Marble Sector, is activated via the subsidiary company IKTINOS MARMARION SA (100%) and via the subsidiary company Feidias Hellas SA (90%).
2. In the Wind Energy Sector is activated via the subsidiary company IDEH S.A. (100%). IDEH S.A. has constructed and operates a wind farm of 22MW and has already under construction another one of 8MW. Also, it has set up four other companies in order to operate respectively the wind farms. These wind farms are in the process of licensing. The total capacity of the new wind farms is 86MW.
3. In the Real Estate Sector, is activated via the company IKTINOS TECHNIKI & TOYRISTIKI SA. It is a tourist and residential development of 2.800 acres in coastal area of Faneromenis Bay in Crete, comprising of a hotel, a spa, a conference center, a golf course, a leisure craft marina and two residential areas.

REVENUE ANALYSIS (in € 000)



Company's revenues from abroad represent 87.58% of total sales in 2017.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

Symbol:	IKTIN		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	127.8		
Shares Outstanding (number): (30 April 2018)	28,580,100		
Average Spread (%):	1.52%		
Market Liquidity (%):	7.008%		
Average Trading volume (no of shares):	26,686.0		
Total Value of transactions (€):	14,987,232		
Days to trade (1% of outstanding amount):	9.3		
Free Float (30 April 2018):	33.33%		
Turnover Velocity (F.F. Weighted):	63.0%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	50.33%	44.29%	42.42%

GROUP STRUCTURE

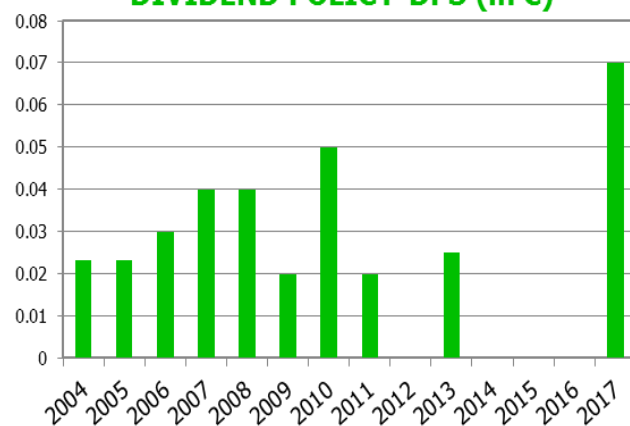
Iktinos Hellas SA

<u>Subsidiaries</u>	<u>Location</u>	<u>% Holding</u>
IKTINOS MARMARON SA	Athens, Greece	100%
FIDIAS HELLAS SA	Athens, Greece	90%
<u>Wind Energy Sector</u>		
IDEI S.A.	Athens, Greece	100%
EOLIKI SYNORA S.A.	Bucharest, Romania	100%
EOLIKI PROFITIS ILIAS S.A.	Bucharest, Romania	100%
EOLIKI MEGA ISOMA S.A.	Sofia, Bulgaria	100%

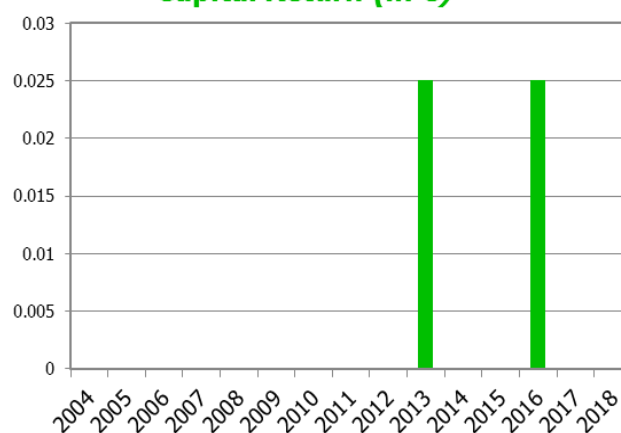
Real Estate Sector

LATIRUS ENTERPRISES LTD	20.344%
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DIVIDEND POLICY-DPS (in €)



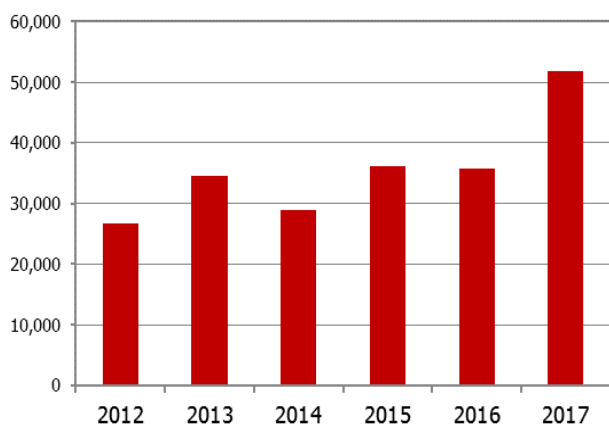
Capital Return (in €)



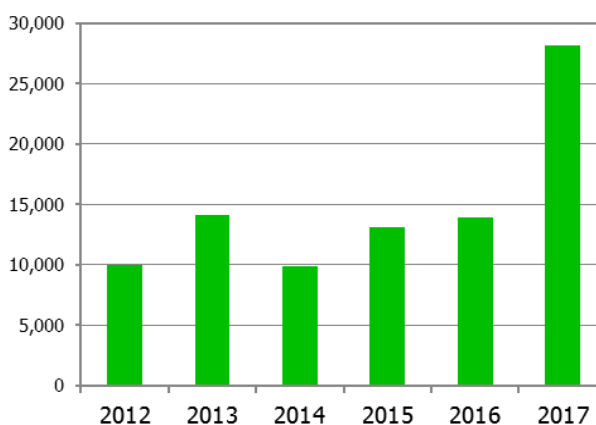
COMPANY'S PERFORMANCE

FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	26,791	34,467	28,877	36,084	35,701	51,726
Gross profit	9,993	14,110	9,907	13,083	13,884	28,185
EBIT	4,781	7,480	4,389	5,672	6,304	17,697
EBITDA	7,834	9,882	6,847	8,227	8,695	20,285
Earnings before tax	2,419	5,750	2,738	4,359	3,698	14,602
Earnings after tax	1,646	3,949	1,165	2,020	838	9,019
E.P.S.	0.035	0.140	0.004	0.0711	0.0279	0.3184
Total Equity	26,302	29,665	29,911	31,780	31,036	36,005
ROE	6.26%	13.31%	3.90%	6.36%	2.70%	25.05%

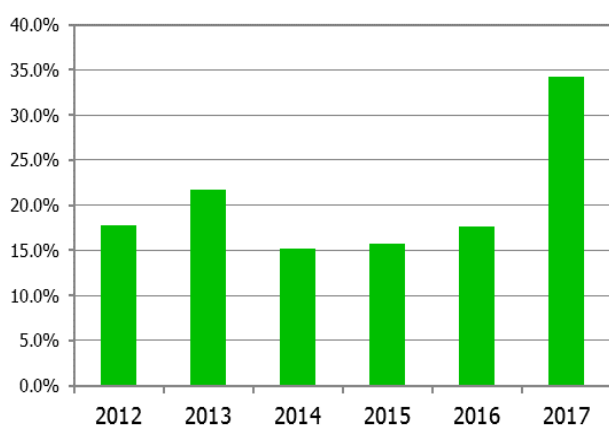
Revenues (in € 000)



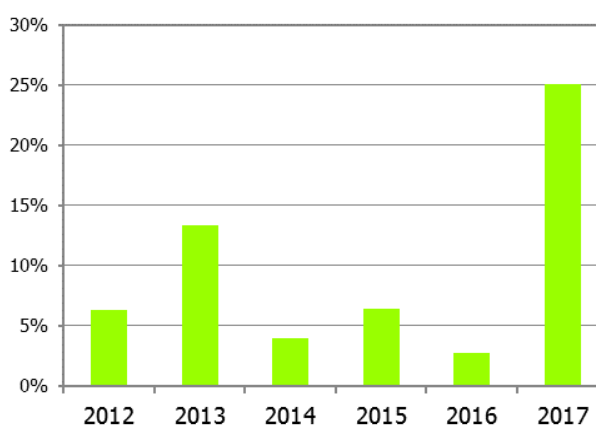
Gross profit (in € 000)



Operating Margin



ROE



MAJOR SHAREHOLDERS (>5%)	
Name	%
CHAIDAS N EVAGELOS	50.95%
CHAIDA IOULIA	5.24%
CHAIDA ANASTASIA IOULIA	5.24%
CHAIDA LIDIA	5.24%
Total	66.67%
BOARD OF DIRECTORS	
Name	Qualification
CHAIDAS N. EVAGELOS	PRESIDENT/CEO/EXECUTIVE MEMBER
CHAIDA E. IOULIA	VICE PRESIDENT/EXECUTIVE MEMBER
CHAIDA E. ANASTASIA	EXECUTIVE MEMBER
CHAIDA E. LIDIA	EXECUTIVE MEMBER
KATSIKAKIS PERISTERIS	NON EXECUTIVE MEMBER
CHATZISTEFANIDIS S. EFTHIMIOS	INDEPENDENT NON EXECUTIVE MEMBER
TAMAREISIS D. IOANNIS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Evangelos Nikolaos Chaidas is Chairman of the Board of Directors and Chief Executive Officer of Iktinos Hellas SA Greek Marble Industry since 1974 when he founded the Company. He holds a degree in Architectural Engineering from Università degli Studi di Roma la Sapienza.

Ms. Ioulia Evangelos Chaida is Executive Vice Chairman of the Board, Investor Relations Officer of Iktinos Hellas SA Greek Marble Industry. She has a degree in Business Administration from the Athens University of Economics and Business.

Ms. Anastasia Evangelos Chaida is Executive Director of Iktinos Hellas SA Greek Marble Industry since 2010. She holds a degree in Economics from St. Georges College, Weybridge. She joined the Company 1987 and in 1995, she became Director of the Human Resources Department. In 2002, she also became Executive Director, Director of Human Resources, Supervisor of Press Release Department.

Ms. Lydia Evangelos Chaida is Executive Director of Iktinos Hellas SA Greek Marble Industry since 2009. She previously served as Executive Director, Supervisor of the IT Department. She holds a diploma in Interior Design and Decoration as well as an Architectural Engineering degree from Università degli Studi di Roma La Sapienza.

Mr. Katsikakis Peristeris was appointed Non-Executive Member of Iktinos Hellas SA Greek Marble Industry on April 2013. He is the Financial Director of the company.

Mr. Efthimios Stavros Chatzistefanidis is Non-Executive Independent Member of the Board of Directors of Iktinos Hellas SA Greek Marble Industry. He is a graduate from the National Technical University of Athens.

Mr. Ioannis Dionysios Tamareisis is Non-Executive Independent Director of Iktinos Hellas SA Greek Marble Industry since June 2007. He is a Business Administration graduate from the University of Macedonia, and also holds a degree in Finance from the University of Exeter, United Kingdom.

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