



Website:	http://www.evrofarma.gr
Bloomberg code:	EVROF:GA
Reuters code:	EVRr.AT
ISIN code:	GRS385113006

COMPANY PROFILE

Evrofarma S.A., is a dairy industry located in North Greece at region of Evros. Its production facilities cover 10.000 square meters and are operating with high standards of quality and hygiene for the last 20 years in the production of dairy and cheese products.

The vantage point of the company is the vertically integrated production of cow's milk. The subsidiary, Campus S.A., produces high quality cow's milk which represents the 2.5% of daily Greek production. This milk is the basis for the superior Evrofarma's dairy. Main categories of its products are pasteurized milk, chocolate milk, ayran, traditional yogurts, Greek strained yogurt, Feta PDO cheese and a big variety of other white and yellow cheeses, such as Kasseri PDO cheese. The yellow cheese production is made at Doirani SA. Evrofarma maintains and extends long-term partnerships with the biggest European and Greek supermarket chains, such as Lidl, Delhaize Group, Masoutis, Metro etc. Over those S/M networks Evrofarma branded products and also private label products are distributed in whole country and Europe. Also, holds leading markets share in the local north Greece market, where the distributions take part with its own trucks.

EXPORTS

Greek yogurt and Feta PDO cheese, are the most exported products which provide excellent opportunities for the increase of the exports in the International market as these products have become world-wide famous during the last years.

The exports turnover in 2017 represented the 1.68% and placed in 14 countries.

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2017 - 30/04/2018)

Symbol:	EVROF		
Athex Market:	MAIN MARKET		
Market Cap (Mil. €): (30 April 2018)	6,9		
Shares Outstanding (number): (30 April 2018)	13.673.200		
Average Spread (%):	10,50%		
Market Liquidity (%):	1,751%		
Average Trading volume (no of shares):	3.992,8		
Total Value of transactions (€):	448.614		
Days to trade (1% of outstanding amount):	29,1		
Free Float (30 April 2018):	24,0%		
Turnover Velocity (F.F. Weighted):	29,2%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	61,90%	65,58%	63,70%

KEY INVESTMENT HIGHLIGHTS

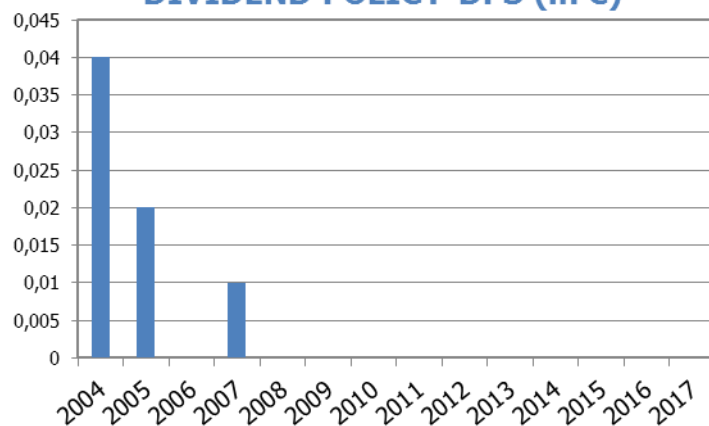
Both companies of the Group produce significant quantity of biomass which could be used for the production of electricity

GROUP STRUCTURE

EVROFARMA S.A. –Parent

CAMPUS A.E.- Greece	100%
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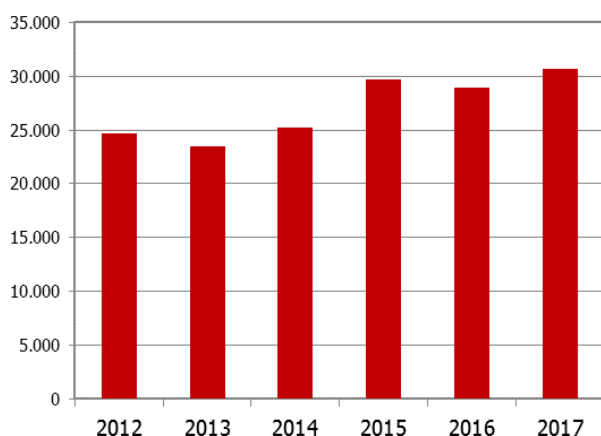
DIVIDEND POLICY-DPS (in €)



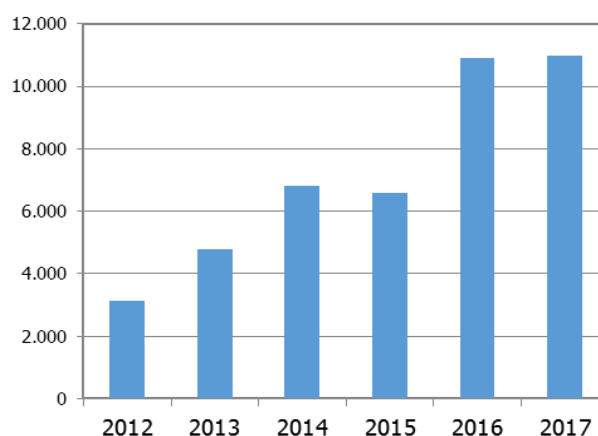
COMPANY'S PERFORMANCE

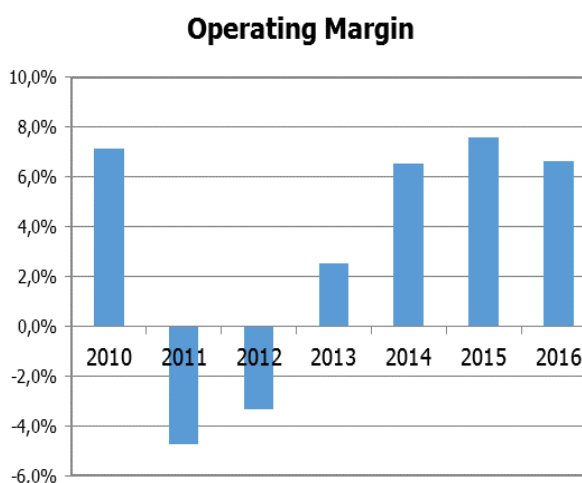
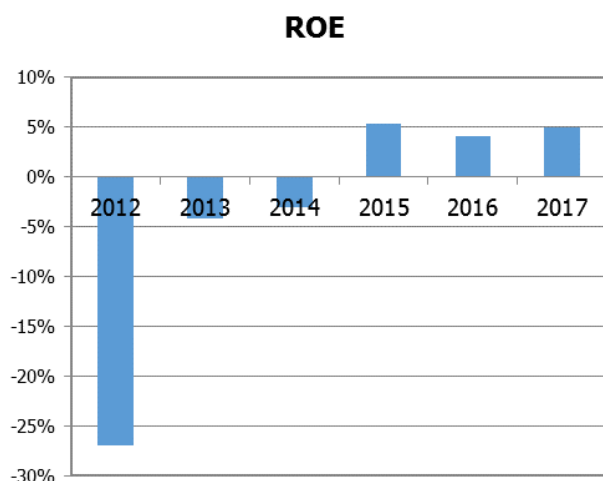
FINANCIAL OVERVIEW (consolidated)						
(in € 000)	2012	2013	2014	2015	2016	2017
Sales	24.715	23.467	25.272	29.646	28.906	30.641
Gross profit	3.137	4.792	6.821	6.587	10.889	10.969
EBIT	-823	599	1.647	2.245	1.920	1.987
EBITDA	1.459	2.999	3.624	4.030	3.371	3.272
Earnings before tax	-2.534	-599	268	1.153	907	1.111
Earnings after tax	-2.699	-398	-280	527	412	536
E.P.S.	-0,20	-0,03	-0,02	0,04	0,03	0,04
Total equity	10.037	9.639	9.266	9.793	10.201	10.728
ROE	-26,89%	-4,13%	-3,02%	5,38%	4,04%	5,00%
Debt Ratio	15,58	7,76	6,27	5,25	6,01	5,54

Revenues (in € 000)



Gross profit (in € 000)





MAJOR SHAREHOLDERS (>5%)

Name	%
PAPAZILAKIS PASCALIS	38.71
PAPAZILAKIS ATHANASIOS	37.31
Total	76.02

BOARD OF DIRECTORS

Name	Qualification
PAPAZILAKIS C. ATHANASIOS	PRESIDENT/EXECUTIVE MEMBER
PAPAZILAKIS C. PASCHALIS	VICE PRESIDENT/CEO/EXECUTIVE MEMBER
GIANNOULAKIS DIMITRIOS	EXECUTIVE MEMBER
ZIOYTAS K DIMITRIOS	INDEPENDENT NON EXECUTIVE MEMBER
THEODORIDIS PANAGIOTIS	INDEPENDENT NON EXECUTIVE MEMBER

MANAGEMENT TEAM PROFILE

Mr. Athanasios Chr. Papazilakis is Executive Chairman of the Board of Evrofarma SA. He is a Chemical Engineer and one of the founders of the Company.

Mr. Paschalis Chr. Papazilakis is Executive Vice Chairman of the Board and Managing Director at Evrofarma SA. He is one of the founders of the Company.

Mr. Dimitrios Paschalis Giannoulakis was appointed Executive Director, Director of Investor Relations and Corporate Announcements of Evrofarma SA on March 4, 2013. He previously served as Executive Director since June 25, 2009.

Mr. Dimitrios Zioutas is Non-Executive Director at Evrofarma since June 2017.

Mr. Panagiotis G. Theodoridis is Non-Executive Director at Evrofarma SA since 2010.

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