

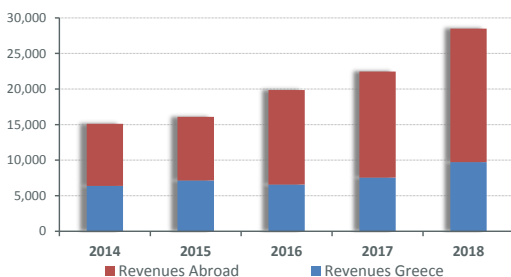


Website: <http://www.kiriacoulis.com>
 Bloomberg code: KYRI:GA
 Reuters code: KYRr.AT
 ISIN code: GRS295003008

COMPANY PROFILE

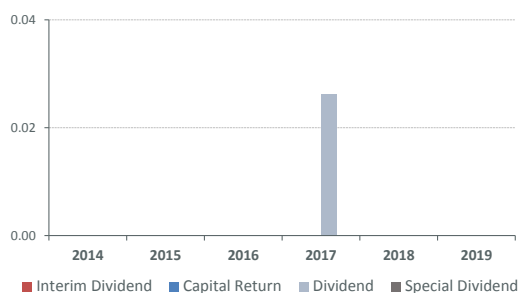
KIRIACOULIS MEDITERRANEAN CRUISES SHIPPING SA (the Company) is a public limited company ("société anonyme") and constitutes the parent company of the Group. It was established in 1986. The Company's commercial register number is 14274/06/B/86/09. The Company's registered office is located in Alimos (7 Alimou Avenue, post code 174 55 Alimos, Athens - Greece). The Company's shares are traded on the Stock Market of the Athens Exchange, in the category "Main Market" under the symbol "KYRI". The Company's principal activity is the exploitation of its own yachts. The Company's fleet consists of sailing yachts (vessels, mainly propelled by sail, equipped with an auxiliary motor) and catamarans (sailing yachts which have two floats (hulls)). The Group is operating in three industries. The first industry is professional sea tourism with pleasure boats, owned by the Group and by third parties, manned and non-manned, the second is the management of tourist ports and the third is that of real estate.

REVENUE ANALYSIS (in € 000)



Revenues from abroad represented the 65.87% of the group's annual turnover in 2018.

DIVIDEND POLICY & CAPITAL RETURN (in €)



OVERVIEW - TRADING DATA

OVERVIEW - TRADING DATA 1 Year (data of period 01/05/2018 - 30/04/2019)

Symbol:	KYRI		
Athex Market:	MAIN MARKET		
Listing in Athex:	April 10, 1998		
Sector Classification:	Travel & Leisure		
Subsector Classification:	Travel & Tourism		
Market Cap (Mil. €): (30 April 2019)	7,823		
Shares Outstanding (number): (30 April 2019)	7,595,160		
Average Spread (%):	14.94		
Market Liquidity (%):	2.15%		
Average Trading volume (no of shares):	1,839.6		
Total Value of transactions (€):	464,553		
Days to trade (1% of outstanding amount):	41.5		
Free Float (30 April 2019):	35.16%		
Turnover Velocity (F.F. Weighted):	17.22%		
Historic Volatility	30 days	60 days	90 days
(annualised %)	49.08%	41.85%	45.69%

GROUP STRUCTURE

KIRIACOULIS MEDITERRANEAN CRUISES SHIPPING SA - Parent	Location	% Holding
KIRIACOULIS MEDITERRANEAN CRUISES S.S. SHIPPING CO LTD – Gr Athens, Greece		100%
SARL KIRIACOULIS FRANCE – France		70%
SARL VENT PORTANT – France		70%
SARL KIRIACOULIS POINT D'AMURE – France		70%
SCI DU DONATOR – France		70%
KIRIACOULIS MEDITERRANEAN D.O.O. – Croatia		100%
KIRIACOULIS ITALIA SRL – Italy		45.54%
REAL ESTATE		
MEDITERRANEAN VILLAGES SA –Greece		75.91%
TOURIST PORTS		
MARINA KALAMATAS TOURISM SA – Greece		60%

COMPANY'S PERFORMANCE

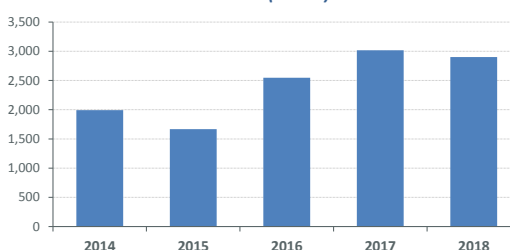
FINANCIAL OVERVIEW (Consolidated)

(in 000)	2014	2015	2016	2017	2018
Revenues	15,100	16,077	19,859	22,454	28,482
Gross Profit	3,058	3,021	2,700	2,858	3,519
EBIT	223	-57	1,157	1,436	1,303
EBITDA	1,993	1,667	2,547	3,018	2,900
Profit before tax	-69	371	440	729	642
Profit after tax	-1,084	-439	270	496	538
Total Equity	19,743	19,304	19,574	19,627	19,957
E.P.S.	-0.160	-0.05	0.05	0.07	0.07
ROE	-5.49%	-2.27%	1.38%	2.53%	2.70%
Net Debt Ratio	3.18	4.91	3.11	1.18	0.83

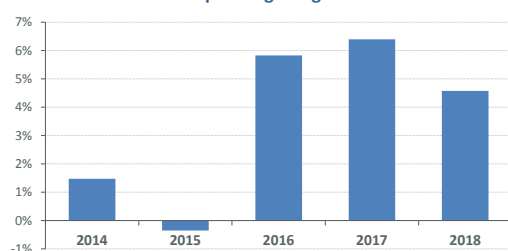
Revenues (in 000)



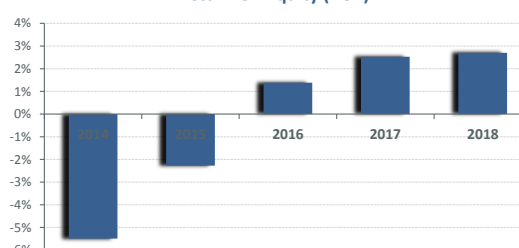
EBITDA (in 000)



Operating Margin



Return On Equity (ROE)



MAJOR SHAREHOLDERS (>5%)

Name	%
KYRIAKOULI ARETI	33.24%
KYRIAKOULIS THEOFANIS	15.80%
KYRIAKOULIS SPYRIDON	15.80%
Total	64.84%

BOARD OF DIRECTORS

Name	Qualification
KIRIAKOULIS S. THEOFANIS	PRESIDENT/CEO/EXECUTIVE MEMBER
KIRIAKOULIS S. SPIRIDON	VICE PRESIDENT/EXECUTIVE MEMBER
TEODOROU D. XARIKLEIA	EXECUTIVE MEMBER
MAGOULA KALLIOPI	NON EXECUTIVE MEMBER
KOPITSAS A. AGGELOS	NON EXECUTIVE MEMBER
SOTIROPOULOS K. NIKITAS	INDEPENDENT NON EXECUTIVE MEMBER
<u>BASILEIOU D. ZOI</u>	<u>INDEPENDENT NON EXECUTIVE MEMBER</u>

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