

PERFORMANCE TECHNOLOGIES S.A.

Group FactSheet

Company Profile

As a leading IT Solutions Provider in Greece, Performance Technologies delivers reliable, long life solutions, ensuring continuous availability of business-critical services and information. the company's focus areas are: Data Center technologies (servers, storage, networking, virtualization), Hybrid Cloud, Automation & DevOps, Security & Information Governance, Big Data & Analytics, IT Service Management/ Enterprise Service Management, Service & Digital User Experience Monitoring, Mobility & Internet of Things. The company combines its services expertise with state-of-the-art products and technologies from strategic alliance partners to architect, design and implement efficient information delivery systems, IT management solutions and services that reduce IT expenditure, maximize quality and reduce time to market, while ensuring business continuity at all levels. Performance Technologies offers innovative solutions, consulting services and high quality support services. The Company's shares are listed in the Athens Stock Exchange/ENA Market since September 2008.

Group Structure

PERFORMANCE TECHNOLOGIES S.A.

PERFORMANCE TECHNOLOGIES S.A.

owns:

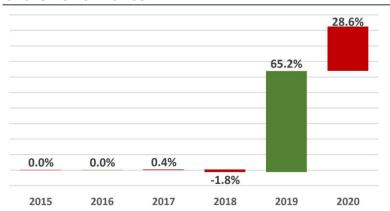
100% of PETABYTE SOLUTIONS S.A.

100% of ALFAVAD S.A.

100% of PERFORMANCE TECHNOLOGIES
LIMITED

100% of PERFORMANCE TECHNOLOGIES

Share Performance



Recent Developments - 2020

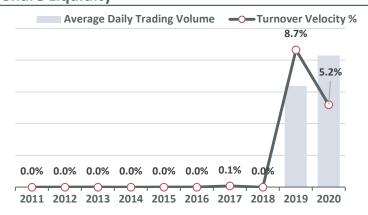
3 August Ordinary General Assembly

Performance Technoligies wins HPE Award

24 June Southern Europe Solution Provider of the Year

2020

Share Liquidity



Financial Calendar

To be Determined	H1 2020 Results	
N/A	Record Date	Dividend
N/A	Payment Date	Dividend
N/A	Record Date	Capital Return 2020
N/A	Payment Date	
To be Determined	9M 2020 Results	

Yearly Performance

/							
2015	2016	2017	2018	2019	2020	CAGR 2020-11	
0.0%	0.0%	0.4%	-1.8%	65.2%	28.6%	7.3%	
*Compound	*Compound Annual Growth Rate						
Trailing Performance							
1 Month	3 Months	6 Months	9 Months	1 Year	3 Years	5 Years	
83.1%	67.6%	28.0%	44.2%	36.0%	109.7%	109.7%	
Source: ATI	HEXGROUP, T	rade Data 29,	/07/2020				

Key Information

Mkt Capitalization (€)	18,606,792
Number of Shares Outstanding	3,908,990
ICB Sector Classification (ICB)	Technology
Listing Market	Alternative Market
Fiscal Year End	December
Listing Date	17 September 2008
Source: ATHEXGROUP, Data 29/07/2020	



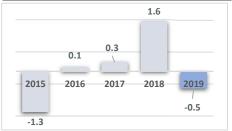
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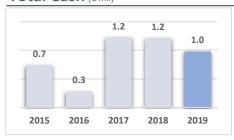
Financials (€ thous, consolidated)

Fiscal Year	2015	2016	2017	2018	2019
Revenues	15,098	15,805	17,355	21,297	25,904
Gross Profit	3,971	4,391	4,993	6,693	7,989
EBITDA	929	1,261	1,556	2,682	3,402
Debt	3,617	3,207	3,925	2,671	4,848
EBT	15	229	723	1,986	2,547
Net Earnings	-81	90	461	1,421	1,872
Assets	13,198	12,149	11,894	13,673	18,529
Equity	2,245	2,328	2,795	4,080	5,646
CAPEX	563	182	69	186	1,606
Operating Cash Flow	-1,273	135	289	1,561	-529
Cash	736	279	1,219	1,205	981
EBITDA Margin	6.2%	8.0%	9.0%	12.6%	13.1%
Head count	56	60	77	85	97

Operating Cash Flow (€ mil)



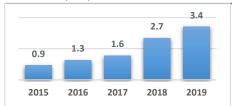
Total Cash (€ mil)



Cash Distributions (per share)

Year Paid	2016	2017	2018	2019	2020
Ordinary Dividend	0.000	0.000	0.035	0.056	0.000
Special Dividend	0.000	0.000	0.000	0.000	0.000
Total Distributions	0.000	0.000	0.035	0.056	0.000

EBITDA (€ mil)



Board of Directors

Xintzidis A Dionysios

(President/CEO/Executive Member)

Tsagaris M Andreas

(Vice President/Executive Member)

Kiagias Andreas

(Executive Member)

Papadopoulos N John

(Non Executive Member)

Dimas Stavros

(Independent Non Executive Member)

Latest Financial Results

Performance Technologies During FY2019:

Increased Turnover to EUR 25.9 Mil vs EUR 21.3 the previous year

Increased Net Profit to EUR 1.9Mil vs EUR 1.4Mil the previous year

Increased EBITDA to EUR 3.4 Mil vs EUR 2.7 the previous year

Shareholder Structure

Shareholders

Papantoniou Dimitrios	22.8%
Duratech Corporation	20.8%
Sklavounis Christos	12.4%
Zaitech Fund C.M.F.	10.3%
Papathanasiou Athina	10.1%
Tsagkaris Andreas	9.7%
Free Float	14.1%

Source: ATHEXGROUP, Data 29/07/2020, published according to Law 3556/2007

Solution & Services

Hybrid IT

Network Mobility and IoT

Security & Information Governance

Enterprise Service Management & DevOps

Big Data & Analytics

Signature Services

Education Services

(Vmware, Red Hat and Veritas Training)

Index Participation

DEA - ATHEX Alternative Market Price Index Source: ATHEXGROUP, Data 29/07/2020

Identification

Bloomberg: PERFGA ISIN Code: GRS505003004

Reuters: PREFr.AT FISN: PERFORMANCE TEC/REG SHS

ATHEX Symbol: PERF LEI: 213800WNZ5DCFUMSKM47

Contact Details

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