# Press Release

## Results for the Second Quarter ended 30 June 2020

### Athens, Greece, 5 August 2020 – Frigoglass SAIC announces results for the quarter and six months ended 30 June 2020

### Second quarter 2020 highlights

- COVID-19 related strict measures introduced by local authorities in several of our markets resulted in a significant reduction of customers' orders in both segments; Sales declined by 55% year-on-year
- Management initiatives resulting in reduction of controllable expenses
- EBITDA declined by 70% year-on-year as a result of the unfavourable impact of the pandemic, despite cost-cutting measures and production ramp-down in response to soft demand
- Capital expenditure down 60% year-on-year to preserve capital resources
- Adequate cash balance of €64 million at June-end to meet future financial and operating commitments
- Strengthen our liquidity position by increasing credit lines and improving cash flexibility at Netherlands-based holding company through dividends upstream from Nigerian operations in July

### Financial Results

| **€ 000's** | **2Q20** | 2Q19 | Change, % | **1H20** | 1H19 | Change, % |
|---|---|---|---|---|---|---|
| Sales | 72,775 | 162,697 | -55.3% | 208,672 | 288,262 | -27.6% |
| EBITDA[1] | 8,810 | 29,629 | -70.3% | 29,348 | 48,516 | -39.5% |
| EBITDA Margin, %[1] | 12.1% | 18.2% | -6.1pp | 14.1% | 16.8% | -2.8pp |
| Operating Profit (EBIT) | 3,920 | 23,599 | -83.4% | 18,810 | 36,591 | -48.6% |
| Net Profit | -3,859 | 8,775 | n.m. | 586 | 10,806 | -94.6% |
| Capital Expenditure[1] | 2,264 | 5,601 | -59.6% | 6,799 | 8,340 | -18.5% |

[1.] *For details refer to Alternative Performance Measures (APMs) section in this report*

**Nikos Mamoulis, Chief Executive Officer of Frigoglass, commented:**

*"Our second quarter showed significant operational challenges brought on by the COVID-19 pandemic, with sales declining sharply following the impact of social-distancing measures and government lockdowns. As market environment remains volatile and highly uncertain, we remain cautious on the outlook for the second half of the year, while continue taking cost reduction and capital preservation measures.*

*Throughout this period, our primary focus remains to ensure the well-being and safety of our employees and business continuity, as well as, prepare for a swift ramp-up when demand picks-up to best serve our customers."*

***Frigoglass management will host an analysts and investors conference call today. See dial-in details on page 6.***

## Financial Overview

In-line with our expectations, we faced significant operational challenges in the second quarter due to the impact of the COVID-19 pandemic. Orders in the Commercial Refrigeration business were severely dampened following the adoption of measures by local authorities to contain the impact of the virus in several of our markets. Such measures had a material impact on beverage consumption in the on-trade channels. In Glass, social distancing and the temporary suspension of production of some of our key customers also resulted in lower year-on-year orders for glass containers and our complementary offerings. All in all, Group sales declined by 55.3% to €72.8 million, driven by lower demand in both segments.

Gross profit (excluding depreciation) declined by 61.1% to €15.1 million, with the gross margin contracting by 310 basis points year-on-year to 20.7%. Despite lower discounts and the adjustment of production shifts in most of our Commercial Refrigeration plants, as well as, pricing in the glass container business, the low production cost absorption caused by the volume decline significantly impacted the gross margin in the quarter.

Planned execution of cost mitigation initiatives resulted in a 38.8% decline in operating expenses (excluding depreciation) to €6.6 million. The operating expenses reduction primarily reflects lower warranty, travelling and marketing related expenses, as well as, third-party fees. Operating expenses as a percentage of sales increased by 240 basis points to 9.1% as a result of the sharp decline in sales.

EBITDA declined by 70.3% to €8.8 million in the quarter. EBITDA margin contracted to 12.1%, from 18.2% in the same period last year. Net finance cost was €6.0 million., compared to €2.9 million a year ago, driven by a higher effective interest cost following the recent issuance of the €260 million Senior Secured Notes due 2025 and last year's foreign exchange gains. Frigoglass reported a loss of €3.9 million, compared to a gain of €8.8 million last year. Q2 2020 loss was impacted by €0.8 million restructuring cost related to employees' layoffs, whereas last year's second quarter restructuring cost of €3.8 million was related to the discontinuation of our Greek-based plant.

Adjusted free cash flow was -€1.4 million at the end of June 2020, compared to an inflow of €21.0 million in the same period last year, primarily reflecting the decline in EBITDA and lower accruals mostly related to customers' discounts. These factors were partly offset by lower net trade working capital requirements following lower year-on-year sales. Adjusted net debt was €260.7 million, compared to €223.5 million last year.

## Segmental Review

### ICM Operations

| € 000's | **2Q20** | 2Q19 | Change, % | **1H20** | 1H19 | Change, % |
|---|---|---|---|---|---|---|
| Sales | 57,208 | 133,161 | -57.0% | 168,378 | 230,165 | -26.8% |
| EBITDA | 6,969 | 20,794 | -66.5% | 20,691 | 32,362 | -36.1% |
| EBITDA Margin, % | 12.2% | 15.6% | -3.4pp | 12.3% | 14.1% | -1.8pp |
| Operating Profit (EBIT) | 4,030 | 16,900 | -76.2% | 14,387 | 24,612 | -41.5% |
| Net Profit[1] | -4,793 | 4,267 | n.m. | -6,178 | 4,086 | n.m. |
| Capital Expenditure | 1,316 | 1,983 | -33.6% | 3,255 | 3,518 | -7.5% |

1. *Net Profit after minority interest*

#### Europe

Our business in Europe significantly impacted by COVID-19 measures adopted by governments in most of our markets during the quarter. In East Europe, sales declined by 53.7% following customers' lower year-on-year cooler investments, primarily in Russia, Poland and Hungary. In West Europe, sales declined by 66.9% year-on-year, driven by lower orders across all countries.

#### Africa and Middle East

In Africa and Middle East, sales were down 80.1% year-on-year, primarily led by lockdowns in South Africa and Nigeria. The market environment remains challenging with countermeasures not being fully lifted in several African markets.

#### Asia

Sales in our Asia business declined by 19% mainly due to the strict lockdown in India to contain the spread of COVID-19. We continue to support our customers through on-time cooler deliveries despite the challenging environment and the continuation of restrictions in a number of markets.

EBITDA in the quarter declined by 66.5% to €7.0 million, with the respective margin declining by 340 basis points to 12.2%. The margin contraction was driven by lower volume and high idle costs, despite our strong focus on rightsizing production by adjusting production shifts in our facilities, as well as, implementing several cost-out measures to adjust our fixed base. Operating Profit (EBIT) declined by 76.2% to €4.0 million, impacted by restructuring charges related to the execution of cost saving initiatives. We reported a loss of €4.8 million, compared to a profit of €4.3 million in Q2 2019.

## Glass Operations

| € 000's | 2Q20 | 2Q19 | Change, % | 1H20 | 1H19 | Change, % |
|---|---|---|---|---|---|---|
| Sales | 15,567 | 29,536 | -47.3% | 40,294 | 58,097 | -30.6% |
| EBITDA | 1,841 | 8,835 | -79.2% | 8,657 | 16,154 | -46.4% |
| EBITDA Margin, % | 11.8% | 29.9% | -18.1pp | 21.5% | 27.8% | -6.3pp |
| Operating Profit (EBIT) | -110 | 6,699 | n.m. | 4,423 | 11,979 | -63.1% |
| Net Profit[1] | 934 | 4,508 | -79.3% | 6,764 | 6,720 | 0.7% |
| Capital Expenditure | 948 | 3,618 | -73.8% | 3,544 | 4,822 | -26.5% |

[1.] *Net Profit after minority interest*

Market conditions in Nigeria remained challenging in the quarter, primarily influenced by the escalating COVID-19 pandemic. Social distancing measures, including the closure of the on-trade channels, that have been introduced in several States late in March and early April materially impacted beverage consumption and, consequently, demand for glass container, plastic crates and metal crowns. The temporary suspension of production by the main breweries in the country following the lockdowns, also adversely impacted beer consumption. Soft-drinks consumption affected to a lesser extent, as measures were not applied to businesses categorized as essential services. As restrictions were eased or removed, demand has started slowly picking-up.

As a result, sales declined by 47.3% to €15.6 million in the quarter. The lower year-on-year volume for glass containers and complementary offerings, as well as, the adverse currency translation impact were partly offset by pricing and improved sales mix. Overall, demand from breweries and spirit customers was impacted by the lockdowns, while demand from soft-drink, pharmaceutical and cosmetic customers fared better.

EBITDA declined by 79.2% to €1.8 million, with EBITDA margin declining to 11.8% from 29.9% in the same period last year. The margin contraction was driven by lower demand and the subsequent under-absorption of fixed costs, as well as, the adverse impact of Naira's devaluation, more than offsetting pricing and the improved sales mix. Operating Profit (EBIT) was marginally negative following the material decline in EBITDA. Net profit was €0.9 million, compared to €4.5 million last year.

## Business Outlook

The rapid evolution of COVID-19 and the subsequent governments' interventions initiated in March in several of our markets significantly impacted Commercial Refrigeration and Glass operations results, in the seasonally strong second quarter. Following a high degree of uncertainty, primarily as to whether a second wave of the disease will trigger a new round of sheltering measures, we remain cautious on the outlook for the second half of the year. Consequently, we expect our full-year results to be substantially impacted by the repercussions of the pandemic, primarily shown in the second quarter. Frigoglass is closely monitoring the developments around COVID-19 and taking pre-emptive actions to ensure the health and safety of its employees and partners, as well as, the continuity of its business.

In this environment, we accelerate the execution of several initiatives in an effort to preserve capital resources over the coming quarters, expecting the realization of additional savings in the second half of 2020. Our focus is on further reviewing our manufacturing footprint and reducing controllable costs, including raw materials, payroll, travelling, third-party fees and marketing expenses, whereas capital spending is expected to remain at low levels of up to €15 million this year.

With €64 million in cash at June-end, we expect to meet our financing costs and working capital needs for the remainder of the year. To further improve our liquidity and cash flexibility, we have enhanced our funding sources by increasing credit lines, as well as, upstreaming dividends from Nigerian operations to our Netherlands-based holding company in July, while continue to pursue the optimal utilization of available debt baskets provided by the recent issuance of the €260 million, 5-year Senior Secured Notes.

In the medium term, Frigoglass is proactively taking measures to ensure a prompt ramp-up to satisfy its customers' cooler orders following a potential beverage consumption increase in the on-trade channels. To support the upcoming demand, we are re-aligning our product portfolio with market relevant innovations, introducing new coolers that accommodate our strategic partners' needs. Frigoserve continues to gain traction by enhancing its customer base, primarily by securing a new contract with a key brewery in South Africa. The COVID-19 situation has led to delays in our strategic investment of rebuilding a larger and more efficient glass containers furnace in Nigeria. On current market conditions, we expect to complete the rebuild during the first half of 2021. With this investment we will increase our capacity in-line with the unchanged long term growth expectations for the glass container market in West Africa.

## Frigoglass

Frigoglass is a strategic partner to beverage brands throughout the world. We are one of the global leaders in the Ice Cold Merchandisers (ICM) market and the principal supplier of glass packaging in the high growth markets of West Africa.

Frigoglass has long-standing relationships with blue chip customers in the soft drinks and beverage industries. Our bespoke Ice Cold Merchandisers (beverage coolers) enhance our customers' beverage branding and facilitate immediate beverage consumption. At the same time, our leading innovations in the field of green refrigeration enable our customers to meet their sustainability and carbon emissions reduction targets.

With its footprint, Frigoglass is well established in the more mature European markets while it is evolving and establishing its position in emerging markets. We support our customers through manufacturing facilities in five countries and an extensive network of sales and after-sales representatives.

In our glass bottle business, we are focused on Africa, which is a prime region of investment for our customers. We aim to create value for our customers by building on our position as a leading supplier of glass bottles and complementary packaging solutions in West Africa.

For more information, please visit http://www.frigoglass.com.

## Conference call details

Frigoglass will host an analysts and investors conference call to discuss its second quarter 2020 results today at 4:00 pm, Athens Time (2:00 pm London time). Callers should dial +30 211 211 1511 from Greece, +44 207 194 3759 from the UK (also other international callers) and +1 844 286 0643 from the US. The access code to the conference call is 46965642#.

The conference call, which will include management's remarks and a question and answer session, will last approximately one hour. A slide presentation will be available as of that time on the Frigoglass website: http://www.frigoglass.com.

Please dial in approximately 10 minutes ahead of the scheduled start time to ensure your participation. A replay of the conference call will be available until Thursday, 3 September 2020.

The second quarter results press release is available from 5 August 2020 on the Frigoglass News section at www.frigoglass.com/press-releases and on the IR homepage at www.frigoglass.com/investors.

## Enquires

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This press release constitutes a public disclosure of inside information by Frigoglass S.A.I.C. under Regulation (EU) 596/2014 (16 April 2014). This notification was made by Mr. Nikos Mamoulis, Chief Executive Officer of Frigoglass S.A.I.C. at 8:30 am on August 5, 2020.

## Important note regarding forward-looking statements

This announcement may contain forward-looking statements which are based on current expectations and assumptions about future events. All statements other than statements of historical fact included in this announcement, including, without limitation, statements regarding Frigoglass' future financial position, capital expenditures, projected sales, costs and costs savings, if any, may be forward-looking statements. These forward-looking statements are subject, among other things, to business, economic and competitive uncertainties and contingencies, which relate to factors that are beyond Frigoglass' ability to control or estimate precisely and that could cause actual results to differ materially from those expressed therein. In view of the above, you are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. Frigoglass does not undertake any obligation to publicly release any revisions to these forward-looking statements to reflect events or circumstances after the date of this announcement. With respect to any estimates of future cost savings included herein, Frigoglass can provide no assurance that the full benefits it expects will be realized within the time periods specified or that implementation costs associated with such cost savings will not exceed its expectations. For a more detailed description of the main risks and uncertainties that could cause actual results to differ materially from those expressed or implied by forward-looking statements, please refer to Frigoglass' annual financial statements, which can be found on the company's website at www.frigoglass.com.

## Appendices

1. Alternative Performance Measures ("APMs")
2. ICM Operations Sales by Geography and Customer Group
3. Consolidated Income Statement
4. Consolidated Statement of Financial Position
5. Consolidated Cash Flow Statement

The attached condensed financial statements should be read in conjunction with the relevant notes to the full financial statements for the period, which can be found on the company's website at www.frigoglass.com.

## Appendix 1: Alternative Performance Measures ("APMs")

The Group uses certain Alternative Performance Measures (“APMs”) in making financial, operating and planning decisions, as well as, in evaluating and reporting its performance. These APMs provide additional insights and understanding to the Group’s operating and financial performance, financial condition and cash flow. The APMs should be read in conjunction with and do not replace by any means the directly reconcilable IFRS line items.

**Definitions and reconciliations of Alternative Performance Measures (“APMs”)**

In discussing the performance of the Group, certain measures are used, which are calculated by deducting from the directly reconcilable amounts of the Financial Statements the impact of restructuring costs.

**Restructuring Costs**

Restructuring costs comprise costs arising from significant changes in the way the Group conducts business, such as the discontinuation of manufacturing operations. These costs are included in the Company’s/Group’s Income Statement, while the payment of these expenses are included in the Cash Flow Statement. However, they are excluded from the results in order for the user to obtain a better understanding of the Group’s operating and financial performance achieved from ongoing activity.

**EBITDA (Earnings before Interest, Taxes, Depreciation and Amortization)**

EBITDA is calculated by adding back to profit before income tax, the depreciation, the impairment of property, plant and equipment and intangible assets and net finance cost/income. EBITDA margin (%) is defined as EBITDA divided by Sales from contracts with customers.

EBITDA is intended to provide useful information to analyze the Group’s operating performance.

| *(in € 000’s)* | 2Q20 | 2Q19 | 1H20 | 1H19 |
|---|---|---|---|---|
| **Profit / (Loss) before income tax** | **(2,870)** | **16,931** | **11,432** | **24,056** |
| Depreciation | 4,890 | 6,030 | 10,538 | 11,925 |
| Restructuring costs | 774 | 3,792 | 774 | 3,792 |
| Net finance costs | 6,016 | 2,875 | 6,604 | 8,743 |
| **EBITDA** | **8,810** | **29,628** | **29,348** | **48,516** |
| | | | | |
| Sales from contracts with customers | 72,775 | 162,697 | 208,672 | 288,262 |
| **EBITDA margin, %** | **12.1%** | **18.2%** | **14.1%** | **16.8%** |

**Net Trade Working Capital (NTWC)**

Net Trade Working Capital is calculated by subtracting Trade Payables from the sum of Inventories and Trade Receivables. The Group presents Net Trade Working Capital because it believes the measure assists users of the financial statements to better understand its short term liquidity and efficiency.

| *(in € 000’s)* | 30 June 2020 | 31 December 2019 | 30 June 2019 |
|---|---|---|---|
| Trade debtors | 83,953 | 97,523 | 124,244 |
| Inventories | 96,822 | 107,250 | 98,299 |
| Trade creditors | 55,911 | 81,450 | 93,664 |
| **Net Trade Working Capital** | **124,864** | **123,323** | **128,879** |

## Free Cash Flow

Free cash flow is used by the Group and defined as cash generated by operating activities after cash generated from investing activities. Free cash flow is intended to measure the cash generation from the Group's business, based on operating activities, including the efficient use of working capital and taking into account the purchases of property, plant and equipment and intangible assets. The Group presents free cash flow because it believes the measure assists users of the financial statements in understanding the Group's cash generating performance as well as availability for debt service, dividend distribution and own retention.

| *(in € 000's)* | 1H20 | 1H19 |
|---|---|---|
| Net cash flow from operating activities | 5,231 | 29,103 |
| Net cash flow from investing activities | (6,777) | (7,468) |
| **Free Cash Flow** | **(1,546)** | **21,635** |

## Adjusted Free Cash Flow

Adjusted Free Cash Flow facilitates comparability of Cash Flow generation with other companies, as well as enhances the comparability of information between reporting periods. Adjusted Free Cash Flow is calculated by excluding from the Free Cash Flow (defined above) the restructuring related cost, the proceeds from disposal of property, plant and equipment (PPE) and subsidiaries.

| *(in € 000's)* | 1H20 | 1H19 |
|---|---|---|
| **Free Cash Flow** | **(1,546)** | **21,635** |
| Restructuring costs | 190 | 247 |
| Proceeds from disposal of subsidiary | – | (795) |
| Proceeds from disposal of Tangible Assets | (22) | (77) |
| **Adjusted Free Cash Flow** | **(1,378)** | **21,010** |

## Net debt

Net debt is used by Management to evaluate the Group's capital structure and leverage. Net debt is defined as long-term borrowings plus short-term borrowings (including accrued interest) less cash and cash equivalents as illustrated below. Following the adoption of IFRS 16, financial liabilities related to leases are included in the calculation of net debt as from 2019 onwards.

| *(in € 000's)* | 30 June 2020 | 30 June 2019 |
|---|---|---|
| Long-term borrowings | 251,916 | 231,535 |
| Short-term borrowings | 58,566 | 50,084 |
| Lease liabilities (long-term portion) | 4,046 | 4,292 |
| Lease liabilities (short-term portion) | 1,959 | 1,799 |
| Cash and cash equivalents | 63,863 | 64,255 |
| **Net Debt** | **252,624** | **223,455** |

## Adjusted Net debt

Adjusted net debt includes the unamortized costs related to the €260 million senior secured notes issued on February 12, 2020.

| *(in € 000's)* | 30 June 2020 | 30 June 2019 |
|---|---|---|
| **Net Debt** | **252,624** | **223,455** |
| Unamortised issuance costs | 8,084 | – |
| **Adjusted Net Debt** | **260,708** | **223,455** |

**Capital expenditure (Capex)**

Capital expenditure is defined as the purchases of property, plant and equipment and intangible assets. The Group uses capital expenditure as an APM to ensure that capital spending is in line with its overall strategy for the use of cash.

| *(in € 000's)* | **2Q20** | **2Q19** | **1H20** | **1H19** |
|---|---|---|---|---|
| Purchase of PPE | (1,638) | (4,845) | (4,819) | (6,364) |
| Purchase of intangible assets | (626) | (756) | (1,980) | (1,976) |
| **Capital expenditure** | **(2,264)** | **(5,601)** | **(6,799)** | **(8,340)** |

## Appendix 2: ICM Operations Sales by Geography and Customer Group

### ICM Operations Sales by Geography

| *(in € 000's)* | 2Q20 | 2Q19 | Change, % | 1H20 | 1H19 | Change, % |
|---|---|---|---|---|---|---|
| East Europe | 33,300 | 71,889 | -53.7% | 87,095 | 116,782 | -25.4% |
| West Europe | 11,598 | 35,000 | -66.9% | 38,824 | 63,895 | -39.2% |
| Africa & Middle East | 2,926 | 14,687 | -80.1% | 24,547 | 31,357 | -21.7% |
| Asia | 9,384 | 11,585 | -19.0% | 17,912 | 18,131 | -1.2% |
| **Total** | **57,208** | **133,161** | **-57.0%** | **168,378** | **230,165** | **-26.8%** |

### ICM Operations Sales by Customer Group

| *(in € 000's)* | 2Q20 | 2Q19 | Change, % | 1H20 | 1H19 | Change, % |
|---|---|---|---|---|---|---|
| Coca-Cola Bottlers | 23,363 | 83,024 | -71.9% | 98,940 | 152,520 | -35.1% |
| Breweries | 19,052 | 27,105 | -29.7% | 40,191 | 42,363 | -5.1% |
| Other | 14,793 | 23,032 | -35.8% | 29,247 | 35,282 | -17.1% |
| **Total** | **57,208** | **133,161** | **-57.0%** | **168,378** | **230,165** | **-26.8%** |

## Appendix 3: Consolidated Income Statement

| *(in € 000's, unless otherwise indicated)* | **2Q20** | **2Q19** | **1H20** | **1H19** |
|---|---|---|---|---|
| Sales from contracts with customers | 72,775 | 162,697 | 208,672 | 288,262 |
| Cost of goods sold | -61,361 | -128,385 | -170,721 | -228,963 |
| **Gross profit** | **11,414** | **34,312** | **37,951** | **59,299** |
| | | | | |
| Operating expenses | -7,834 | -12,372 | -20,063 | -24,920 |
| Other income/(loss) | 340 | 1,658 | 922 | 2,212 |
| **Operating profit/(Loss)** | **3,920** | **23,598** | **18,810** | **36,591** |
| | | | | |
| Finance costs | -6,387 | -3,818 | -7,513 | -10,556 |
| Finance income | 371 | 943 | 909 | 1,813 |
| Net Finance (costs)/income | -6,016 | -2,875 | -6,604 | -8,743 |
| **Profit before tax and restructuring costs** | **-2,096** | **20,723** | **12,206** | **27,848** |
| | | | | |
| Restructuring gains/(Losses) | -774 | -3,792 | -774 | -3,792 |
| **Profit/(Loss) before tax** | **-2,870** | **16,931** | **11,432** | **24,056** |
| | | | | |
| Income tax expense | -1,135 | -6,159 | -7,639 | -9,863 |
| **Profit/(Loss) for the period** | **-4,005** | **10,772** | **3,793** | **14,193** |
| | | | | |
| **Attributable to:** | | | | |
| Non-controlling Interests | -146 | 1,997 | 3,207 | 3,387 |
| Shareholders | -3,859 | 8,775 | 586 | 10,806 |
| **Profit/(Loss) for the period** | **-4,005** | **10,772** | **3,793** | **14,193** |
| | | | | |
| Depreciation | 4,890 | 6,030 | 10,538 | 11,925 |
| **EBITDA** | **8,810** | **29,628** | **29,348** | **48,516** |
| | | | | |
| **Basic EPS (€)** | **-0.01** | **0.02** | **0.00** | **0.03** |
| **Diluted EPS (€)** | **-0.01** | **0.02** | **0.00** | **0.03** |

## Appendix 4: Consolidated Statement of Financial Position

| *(in € 000's)* | **30 June 2020** | **31 December 2019** |
|---|---|---|
| **Assets** | | |
| Property, plant and equipment | 115,818 | 129,439 |
| Right-to-use assets | 5,971 | 5,312 |
| Intangible assets | 12,500 | 11,973 |
| Deferred tax assets | 2,545 | 2,984 |
| Other long-term assets | 2,070 | 2,067 |
| **Total non-current assets** | **138,904** | **151,775** |
| | | |
| Inventories | 96,822 | 107,250 |
| Trade receivables | 83,953 | 97,523 |
| Other receivables | 30,481 | 28,791 |
| Current tax assets | 4,495 | 3,880 |
| Cash and cash equivalents | 63,863 | 54,170 |
| **Total current assets** | **279,614** | **291,614** |
| **Total Assets** | **418,518** | **443,389** |
| | | |
| **Liabilities** | | |
| Non-current borrowings | 251,916 | 223,458 |
| Lease liabilities | 4,046 | 3,419 |
| Deferred tax liabilities | 17,329 | 18,149 |
| Retirement benefit obligation | 4,240 | 4,462 |
| Other long term liabilities | 2,818 | 2,327 |
| Provisions | 3,590 | 4,326 |
| **Total non-current liabilities** | **283,939** | **256,141** |
| | | |
| Trade payables | 55,911 | 81,450 |
| Other payables | 51,442 | 59,252 |
| Current tax liabilities | 12,984 | 11,666 |
| Current borrowings | 58,566 | 60,259 |
| Lease liabilities | 1,959 | 2,059 |
| **Total current liabilities** | **180,862** | **214,686** |
| **Total Liabilities** | **464,801** | **470,827** |
| | | |
| **Equity** | | |
| Share capital | 35,544 | 35,544 |
| Share premium | -33,801 | -33,801 |
| Other reserves | -24,262 | -10,319 |
| Retained earnings | -75,678 | -76,264 |
| **Attributable to equity holders** | **-98,197** | **-84,840** |
| Non-controlling interest | 51,914 | 57,402 |
| **Total equity** | **-46,283** | **-27,438** |
| **Total liabilities and equity** | **418,518** | **443,389** |

## Appendix 5: Consolidated Cash Flow Statement

| *(in € 000's)* | 1H20 | 1H19 |
|---|---|---|
| **Operating activities** | | |
| **Profit/(Loss) for the period** | **3,793** | **14,193** |
| ***Adjustments for:*** | | |
| Income tax expense | 7,639 | 9,863 |
| Depreciation | 10,538 | 11,925 |
| Provisions and stock options | -527 | 2,715 |
| Restructuring gains/(losses) | 774 | 3,287 |
| Finance costs, net | 6,604 | 8,743 |
| (Profit)/Loss from disposal of property, plant and equipment | -21 | -42 |
| | | |
| Decrease/(increase) in inventories | 4,128 | 2,491 |
| Decrease/(increase) in trade receivables | 8,872 | -46,111 |
| Decrease/(increase) in other receivables | -4,301 | -2,805 |
| Decrease/(increase) in other long-term receivables | -6 | 20 |
| Decrease)/increase in trade payables | -22,366 | 15,657 |
| (Decrease)/increase in other liabilities | -6,004 | 12,827 |
| Retirement benefit obligations paid | -190 | - |
| ***Less:*** | | |
| Income tax paid | -3,702 | -3,660 |
| **Net Cash flow from operating activities** | **5,231** | **29,103** |
| | | |
| **Investing activities** | | |
| Purchase of property, plant and equipment | -4,819 | -6,364 |
| Purchase of intangible assets | -1,980 | -1,976 |
| Proceeds from disposal of property, plant and equipment | 22 | 77 |
| Proceeds from disposal of subsidiary | - | 795 |
| **Net cash flow used in investing activities** | **-6,777** | **-7,468** |
| **Cash flow from operating & investing activities** | **-1,546** | **21,635** |
| | | |
| Proceeds from borrowings | 310,659 | 59,038 |
| (Repayments) of borrowings | -276,021 | -57,769 |
| Interest paid | -7,982 | -7,075 |
| Payment of lease liabilities | -744 | -816 |
| Bond issuance cost | -8,594 | - |
| **Net cash flow used in financing activities** | **17,318** | **-6,622** |
| | | |
| **Net increase / (decrease) in cash and cash equivalents** | **15,772** | **15,013** |
| **Cash and cash equivalents at the beginning of the period** | **54,170** | **49,057** |
| Effects of changes in exchange rate | -6,079 | 185 |
| **Cash and cash equivalents at the end of the period** | **63,863** | **64,255** |