January 2021

NEWSPHONE HELLAS S.A. AUDIOTEX

Company Profile

Since its establishment in March 1995, NEWSPHONE has set the target of becoming the top company in the provision of innovative communication, content and application services through alternative networks of fixed and mobile telephony and the Internet. Through the continuous development of innovative products and services, the company constantly penetrates new market sectors, by investing in infrastructure, state-of-the-art technologies and highly professional personnel. The company is listed in the Athens Stock Exchange since January 2003.

Identification

| Bloomberg | NEWS GA |
|--------------|----------------------|
| Reuters | NPHr.AT |
| ATHEX Symbol | NEWS |
| ISIN Code | GR\$457003002 |
| FISIN | NEWSPHONE/REG SHS |
| LEI | 213800QEF4N96XBHMX80 |

Normalized Share Performance % VS Composite Index



Contact Details

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Key Information

| Mkt Capitalization (€) | 12,810,080 |
|---------------------------|--------------------|
| # of Shares Outstanding | 27,848,000 |
| ICB Sector Classification | Telecommunications |
| Listing Market | Main Market |
| Closing Price (€) | 0.46 |
| Fiscal Year End | December |

Source: ATHEXGROUP, Data 31-Dec-2020



Yearly Performance

| 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | CAGR |
|---------|--------|--------|--------|--------|--------|--------|
| -20.17% | 32.11% | -5.98% | 50.00% | 40.68% | -7.63% | 19.34% |

Trailing Performance

| 5 Year | 3 Year | 1 Year | 9 Month | | 3 Month | 1 Month |
|---------|--------|--------|---------|--------|---------|---------|
| 142.11% | 94.92% | -7.63% | 81.10% | -2.54% | -2.13% | 1.32% |

Share Liquidity

32.79% 40000 40.00% 30000 30.00% 20000 20.00% 5.89% 10000 10.00% 3.36% 2.82% 1.14% 0.00% 0 2016 2019 2020 2017 2018 Avg Vol Adjusted -Turnover Velocity

3.33% 0.95% 0.00% 2016 2017 2018 2019 2020

Total Yield %

Financials (€ thous, consolidated)

(€ thous, consolidated)

| Fiscal Year | 2016 | 2017 | 2018 | 2019 | H1 2020 |
|---------------------------------|--------|--------|---------|------------|---------|
| Revenues | 23,148 | 20,974 | 21,526 | 20,239 | 8,064 |
| Gross Profit | 12,207 | 11,140 | 11,146 | 10,292 | 3,647 |
| EBITDA | 2,225 | 1,330 | 462 | 597 | 211 |
| Long-term Liabilities | - | 1,250 | 1,417 | 250 | 375 |
| Short-term Liabilities to Banks | 3,257 | 2,616 | 2,996 | 1,635 | 1,301 |
| Debt | 3,257 | 3,866 | 4,413 | 1,885 | 1,676 |
| EBT - | 1,015 | 331 - | 1,564 | 246 - | 190 |
| Net Earnings - | 1,360 | 289 - | 1,628 - | 244 - | 19 |
| Assets | 41,823 | 42,357 | 41,511 | 30,969 | 30,578 |
| Equity | 23,952 | 24,231 | 21,550 | 21,204 | 21,184 |
| CAPEX - | 303 - | 204 - | 9,473 - | 247 - | 79 |
| Operating Cash Flow | 1,825 | 1,438 | 10,658 | 1,822 | 3,248 |
| Cash | 2,285 | 3,670 | 5,324 | 3,779 | 7,018 |
| EBITDA Margin | 10% | 6% | 2% | 3% | 3% |
| Debt to Equity Ratio | 14% | 16% | 20% | 9 % | 8% |
| Net Debt to Equity Ratio | 4% | 1% | -4% | -9% | -25% |
| Number of Employees | 469 | 433 | 415 | 372 | 367 |

Operating Cash Flow (\in thous.)



*H1 2020





*H1 2020

Cash Distributions (€ per share)

| Year Paid | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------|------|------|------|------|------|
| Ordinary Dividend | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |
| Special Dividend | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Distributions | 0.01 | 0.00 | 0.00 | 0.00 | 0.00 |

Financial Calendar

| 5/22/2020 | Results Announcement |
|-----------|---------------------------------|
| 9/2/2020 | Annual Ordinary General Meeting |
| 9/2/2020 | General Meeting |
| 9/9/2020 | Six Months' Results Publication |
| 9/30/2020 | Six Months' Results Publication |

Board of Directors

Theodosis-Maliouris A.Georgios Theodosi G. Tereza Apergis N. Efstratios Argyropoylos T. Athanasios Pyromalis V. Spyridon Tranakas M. Dimitrios President/Executive Member Vice President/Executive Member Ceo/Executive Member Non Executive Member Independent Non Executive Member Independent Non Executive Member

Shareholders

Ankostar S.A.

88.49%

Source: ATHEXGROUP, Data 31-Dec-2020 , published according to law 3556/2007

Index Participation

Athex All Share Index

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