# ANEK LINES S.A.

## PRESS RELEASE: FINANCIAL RESULTS FOR THE FISCAL YEAR 2020

- ***Intense impact of the pandemic's consequences on Group results through shrinkage of transport work in the Adriatic Sea and coastal shipping***

- ***Significant reduction of Group turnover: € 124,5 mil. versus € 173,9 mil.***

- ***Partial counterbalance of turnover decrease through the restraining of operating expenses, maintaining Group EBITDA at positive level: € 6,9 mil. versus € 25,6 mil.***

*ANEK LINES S.A. (ANEK) announces its financial results for the fiscal year from January 1st to December 31st, 2020, in accordance with the International Financial Reporting Standards (IFRS):*

During 2020 the spread of the pandemic COVID-19 brought significant negative impact on the economy. The efforts to deal with the pandemic and the implementation of emergency restrictive travel measures caused large revenue losses in maritime transport services. Specifically, in the passenger shipping sector, the restrictions and bans imposed on the movement of passenger to and from Italy and the islands, led to a vertical decline in traffic volumes both in Adriatic routes and coastal shipping. Moreover, the reduced duration of the tourist season and the implementation of a reduced passenger protocol on vessels, during the summer season, after the pause of restrictive travel measures, further contributed to the shrinkage of transport work.

ANEK Group, with the main aim of ensuring the safety of passengers and seafarers on board, complied immediately and fully with all the required measures and instructions by the competent bodies, against the spread of the pandemic. In parallel, the management of the Group tried to offset the losses from the significant reduction of revenues in 2020 by proceeding to restructuring of itineraries, applying state tools to support employees and companies and reducing operating cost. The above measures, in combination with the fall in fuel prices and the state support of the companies in the sector, limited to a certain extent the great loss from the reduction of the revenues.

At operational level, ANEK Group during 2020 was activated through owned and chartered vessels in routes of Adriatic Sea (Ancona, Venice), Crete (Chania, Heraklion), Dodecanese and Cyclades, while the chartering of a Company's vessel abroad was continued. By executing 2% less itineraries compared to previous year, ANEK Group in 2020, in all routes operated, transferred in aggregate 497 thousand passengers compared to 1.044 thousand in 2019 (decrease of 52%), 115 thousand private vehicles compared to 202 thousand (decrease of 43%), and 121 thousand trucks versus 129 thousand (decrease of 7%).

In terms of financial results, which should be evaluated considering the significant impact of the pandemic on activity, in 2020 compared to 2019, ANEK Group showed a significant reduction in turnover and earnings before interest, tax, depreciation and amortization (EBITDA), while recorded losses after taxes and minority interests against profits in the previous year. Analytically:

**Turnover**
Group's turnover in 2020 decreased by € 49.4 mil. amounting to € 124.5 mil. compared to € 173.9 mil. in 2019. Respectively, the Parent company's turnover formed at € 110.0 mil. versus € 157.0 mil.

**Gross profit**
In 2020, consolidated gross profit decreased by € 25.5 mil. amounting to € 14.8 mil. compared to € 40.3 mil. in 2019. The decrease in cost of sales by € 23.9 mil., which formed at € 109.7 mil. from € 133.6 mil. in the previous year, absorbed almost half of the turnover's reduction. Respectively, Parent company's gross profit amounted to € 10.1 mil. versus € 34.1 mil., while cost of sales shaped at € 99.9 mil. as opposed to € 122.9 mil. in 2019.

**EBITDA**
Group's selling and administrative expenses in 2020 amounted to € 19.3 mil. as opposed to € 25.0 mil. in 2019. As a result of mainly the decrease in gross profit and also in other operating expenses, in 2020 Group's earnings before interest, taxes and depreciation (EBITDA) amounted to € 6.9 mil. compared to € 25.6 mil. in 2019. Correspondingly, Parent company's EBITDA amounted to € 4.8 mil. versus € 22.9 mil. in the previous year.

**Financial and other results**
The Group's net financial cost for 2020 amounted to € 8.9 mil. compared to € 9.5 mil. in the previous year. The results from investing activities formed at losses of € 0.1 mil. against profits of € 0.1 mil. in 2019, while for the Parent company formed at profits of € 0.4 mil. versus profits of € 0.8 mil. in 2019.

**Net results**
Finally, the consolidated net results after taxes for 2020 amounted to losses of € 14.1 mil. versus profits of € 3.8 mil., while the net results after taxes and minority interests amounted to losses of € 15.1 mil. versus profits of € 2.6 mil. Respectively, net results after taxes for the Parent company for 2020 amounted to losses of € 14.7 mil. as opposed to profits of € 2.7 mil.

It should be noted that in August 2020, the process of converting part of the Company's bond loan into common shares was completed. The conversion of these bonds resulted in an increase in the share capital by € 10,8 million with the issuance of 36.146.665 new common voting shares with a nominal value of € 0,30 each. Following the above, the share capital of the Company now amounts to € 67,4 million divided into 224.801.557 common and preferred registered voting shares.

The progress of the vaccination program against COVID-19 has strengthened the positive prospects for partial economic recovery in 2021. However, the sharp decline in the transport work of the passenger shipping industry, due to the pandemic and the travel restrictions, continues in the first months of 2021. Particularly critical will be the course of the transport work during the summer season where the highest sales of the Group take place.

The management of the Group closely monitors the developments and takes care of the implementation of the procedures and in particular the receiving of the necessary measures in order to ensure the smooth operating activity and to minimize, as far as possible, the consequences of the pandemic on the financial position.

**Chania, April 27, 2021**

**THE BOARD OF DIRECTORS**