March-2021

HELLENIC PETROLEUM S.A.

Company Profile

Founded in 1998, HELLENIC PETROLEUM is one of the leading energy groups in Southeast Europe. The Group's activities span across the energy value chain including: Refining, Supply and Trading of oil products, Fuels Marketing, both in Greece and internationally, Petrochemicals Production and Trading, Renewable Energy Sources, Oil & Gas Exploration, Power Generation and Trading, Natural Gas and Engineering services.



Contact Details

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Identification

| Bloomberg | ELPE GA |
|--------------|-------------------------|
| Reuters | HEPr.AT |
| ATHEX Symbol | ELPE |
| ISIN Code | GRS298343005 |
| FISIN | HELLENIC PETROL/REG SHS |
| LEI | 213800YUBJMZYR1SNG35 |

Normalized Share Performance % VS Composite Index

Key Information

| Mkt Capitalization (€) | 1,806,303,943 |
|---------------------------|---------------|
| # of Shares Outstanding | 305,635,185 |
| ICB Sector Classification | Energy |
| Listing Market | Main Market |
| Closing Price (€) | 5.91 |
| Fiscal Year End | December |
| | 1 |

Source: ATHEXGROUP, Data 31-Mar-2021



Yearly Performance

| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | CAGR |
|-------|--------|--------|--------|---------|-------|-------|
| 9.41% | 72.17% | -3.02% | 18.83% | -38.43% | 9.44% | 5.98% |

Trailing Performance

| 5 Year | 3 Year | 1 Year | 9 Month | | 3 Month | 1 Month |
|--------|---------|--------|---------|--------|---------|---------|
| 58.87% | -24.71% | 11.51% | -0.67% | 28.76% | 9.44% | 6.10% |

Share Liquidity



0.00% 2016 2017 2018 2019 2020

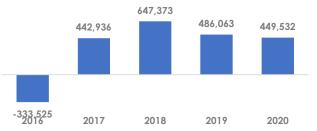
Total Yield %

Financials (€ thous, consolidated)

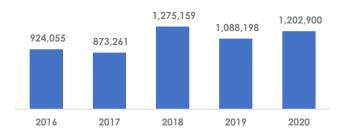
(€ thous, consolidated)

| Fiscal Year | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------|-------------|-----------|---------------|-----------|-----------|
| Revenues | 6,613,253 | 7,994,690 | 9,769,155 | 8,856,965 | 5,781,791 |
| Gross Profit | 1,007,128 | 1,087,492 | 999,386 | 805,159 - | 35,982 |
| EBITDA | 841,249 | 851,059 | 711,395 | 573,767 - | 253,426 |
| Adj. EBITDA | 731,456 | 833,638 | 729,993 | 571,814 | 332,834 |
| Adj. Net Earnings | 264,605 | 371,554 | 295,657 | 185,198 | 5,000 |
| Long-term borrowings | 1,456,204 | 920,234 | 1,627,171 | 1,610,094 | 2,131,371 |
| Short-term borrowings | 1,386,299 | 1,900,269 | 1,108,785 | 1,022,270 | 744,561 |
| Debt | 2,842,503 | 2,820,503 | 2,735,956 | 2,632,364 | 2,875,932 |
| EBT | 465,671 | 519,785 | 368,930 | 207,010 - | 581,716 |
| Net Earnings | 328,735 | 383,923 | 214,712 | 163,576 - | 396,615 |
| Assets | 7,188,821 | 7,160,075 | 6,988,577 | 7,092,465 | 6,774,748 |
| Equity | 2,141,635 | 2,371,574 | 2,394,731 | 2,326,573 | 1,848,837 |
| CAPEX | - 125,719 - | 208,732 - | 156,713 - | 241,045 - | 288,055 |
| Operating Cash Flow | - 333,525 | 442,936 | 647,373 | 486,063 | 449,532 |
| Cash | 924,055 | 873,261 | 1,275,159 | 1,088,198 | 1,202,900 |
| Adj. EBITDA Margin | 11% | 10% | 7% | 6% | 6% |
| Debt to Equity Ratio | 133% | 119% | 11 4 % | 113% | 156% |
| Net Debt to Equity Ratio | 82% | 76% | 61% | 66% | 90% |
| Number of Employees | 2,708 | 2,837 | 2,846 | 2,975 | 2,956 |

Operating Cash Flow (€ thous.)



Total Cash (€ thous.)



Cash Distributions (€ per share)

| Year Paid | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------|------|------|------|------|------|
| Ordinary Dividend | 0.00 | 0.35 | 0.50 | 0.50 | 0.50 |
| Special Dividend | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Distributions | 0.00 | 0.35 | 0.50 | 0.50 | 0.50 |

Financial Calendar

| 2/25/2021 2/25/2021 | Results Publication Annual Analysts' Update |
|------------------------|--|
| 5/13/2021 | Three Months' Results Publication |
| 6/17/2021 | Annual Ordinary General Meeting |
| 7/5/2021 | Dividend Ex-Date |
| 7/6/2021 | Dividend Holders |
| 7/12/2021 | Dividend Payment Date |
| 8/26/2021 | Six Months' Results Publication |
| 11/11/2021 | Nine Months' Results Publication |

Board of Directors

| Papathanasiou loannis | Chairman/Non Executive Member |
|---------------------------------|---|
| Shiamishis Andreas | Ceo/Executive Member |
| Alexopoulos Georgios | Executive Member |
| Vardas Theodoros-Axilleas | Non Executive Member |
| Kefalogiannis Michael | Non Executive Member |
| Metaxas Alexandros | Non Executive Member |
| Aivazis lordanis | Non Executive Member |
| Psarras Alkiviadis-Konstantinos | Non Executive Member |
| Papazoglou Loukas | Non Executive Member |
| Pantalakis Teodoros | Independent Non Executive Member |
| Pantelias Spyridon | Independent Non Executive Member |
| Papagiannopoulos Konstantinos | Non Executive Member - Employees Representative |
| Papakonstantinou Georgios | Non Executive Member - Employees Representative |

| Shareholders | |
|---|--------|
| Poih Investments Ltd | 46.99% |
| Hellenic Republic Asset Development Fund S.A. | 35.48% |

Source: ATHEXGROUP, Data 31-Mar-2021, published according to law 3556/2007

Index Participation

Athex All Share Index Athex Composite Index Total Return Index Athex Composite Share Price Index FTSE/Athex Energy FTSE/ATHEX Global Traders Index Plus FTSE/ATHEX High Dividend Yield Index FTSE/Athex Large Cap FTSE/Athex Market Index Hellenic Mid & Small Cap Index

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