



Corporate Presentation

May 2021

Regional multinational FMCG company

Strong International Presence representing c. **65%** of Total Turnover
Subsidiaries in 12 countries, exporting activity– Diversified business

Strong Distribution Network - 90% of turnover based on **HM/SM**

110,000 direct PoS

2.700 employees



**Strong portfolio of brands with leading market shares
in Home Care and Personal Care**

Top supplier in the FMCG market

Long-term strategic partnerships with international companies



Healthy financial position

Low net debt position - Free cashflow generation

FY 2020

393 mil. Sales (+6.3% yoy)

Delivering 10yr record in EBITDA margin

62.70 mil. EBITDA (+14.5% yoy, 15.9% margin)



Own production facilities

Own brands portfolio represents c. 70% of sales

- A Greek local company transformed into a Greek multinational.
- 16x sales growth since 1994.
- Solid Track record on product development initiatives, value-adding acquisitions, new partnerships.
- Continuously building a strong footprint in the Group's region.



- The company was established in Athens in 1964

1994	Company's Listing in the Athens Stock Exchange
1994 -2000	Expansion in Eastern Europe (PL, RO, BG, SRB, FYROM, HUN, CZ) Acquisitions of Household products Further development of Cosmetics & Fragrances Acquisitions in the Health & Care sector
1999	Creation in Athens of the company's new production facilities, warehouse & distribution centre
2001-2002	Establishment of Estee Lauder JV Acquisition of Pack Plast in Poland
2007	Acquisition of the Romanian cosmetics company ELMIPLANT FY 2007 dividend payment
2008	Acquisition of the Hungarian household products company TRADE 90 Installation of SAP in the parent company FY 2007 dividend payment
2009	Installation of SAP in Sarantis Poland and Sarantis Romania FY 2008 dividend payment
2010	Acquisition of the Polish brand KOLASTYNA FY 2009 dividend payment
2011	Acquisition of the Hungarian household products brand DOMET and of the Serbian household products brand TOPSTAR New exclusive distribution agreements with CONTER SPA – SODALIS GROUP
2012	Establishment of the subsidiary SARANTIS BOSNIA Cancellation of treasury shares -10% of share capital

Astrid



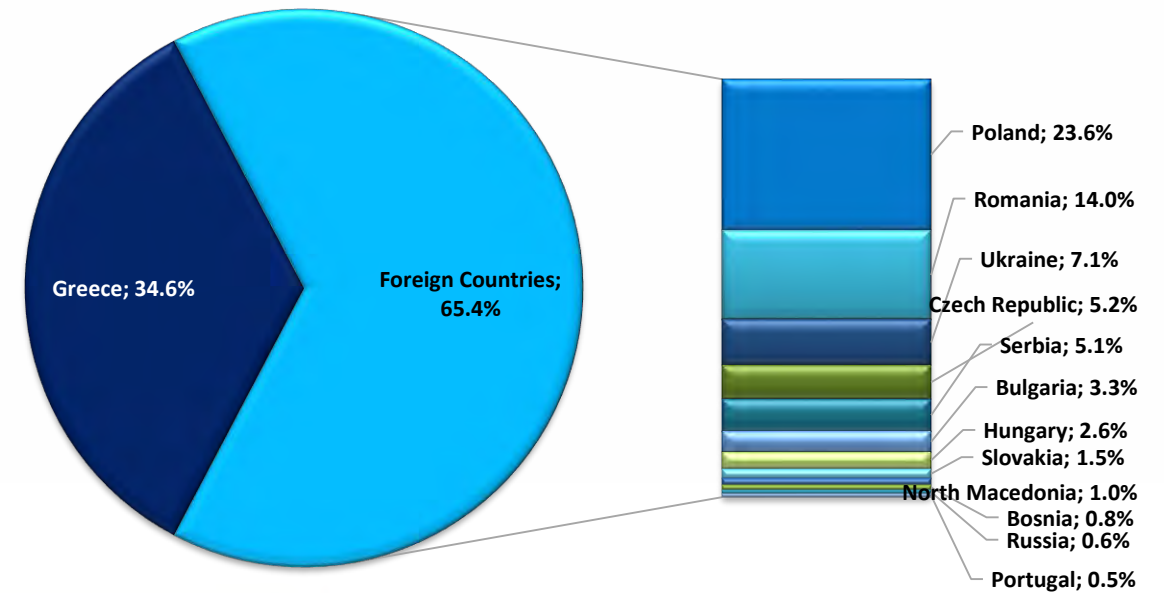
INDULONA
COMPLEX CARE



2013	Installation of SAP in Sarantis Serbia Acquisition of NOXZEMA in Greece from Procter & Gamble Acquisition of the Czech cosmetic trademarks company ASTRID T.M. Interim dividend payment for FY 2013 New subsidiary in Portugal SAP installation in Sarantis Bulgaria
2014	Acquisition of AVA in Greece from P&G FY 2014 dividend payment Acquisition of POLIPAK in Poland NOXZEMA production transfer to Greek plant
2015	FY 2015 dividend payment SAP in Sarantis Czech Republic
2016	Sale of the Affiliated Company Thrace-Sarantis S.A. FY 2016 dividend payment SAP in Sarantis Hungary
2017	Acquisition of INDULONA in Czech Republic and Slovakia Acquisition of ERGOPACK in Ukraine FY 2017 dividend payment Stock Split (1:1) Agreement with Coty for the distribution of Wella retail hair brands in the Greek mass market
2018	FY 2018 dividend payment Agreement with Coty for the distribution of Coty Luxury Cosmetics brands in the Greek selective market Extension of the shareholding agreement with The Estee Lauder Companies Inc.
2019	Acquisition of LUKSJA cosmetics brand in Poland. Contract for the construction of new headquarters of POLIPAK signed. FY 2019 dividend payment
2020	



- Headquarters based in Greece.
- Strong international presence through subsidiaries in 12 countries and exports in 50 countries.
- 65% turnover contribution from Foreign Countries with a 10% CAGR growth in sales the last 5 years.
- Strong distribution network, own production facilities, own warehouses.
- Leading supplier in the region offering flagships in the market.





POINTS OF SALES	GREECE	POLAND	ROMANIA	SERBIA	CZECH REPUBLIC	BULGARIA	HUNGARY	NORTH MACEDONIA	SLOVAKIA	BOSNIA	PORTUGAL	RUSSIA	UKRAINE	TOTAL
Hypermarkets, Supermarkets & Groceries	9,217	18,790	11,449	5,222	6,516	2,165	3,970	927	2,375	825	2,145	5,706	31,717	101,024
Mass Market Cosmetics through Pharmacy Shops	-	-	3,432	708	-	280	-	15	-	-	-	-	-	4,435
TOTAL MASS MARKET SHOPS	9,217	18,790	14,881	5,930	6,516	2,445	3,970	942	2,375	825	2,145	5,706	31,717	105,459
OTC through PHARMACY SHOPS	2,509	-	-	-	-	-	-	-	-	-	-	-	-	2,509
SELECTIVE	240	58	170	-	-	135	-	-	-	-	-	-	-	603
TOTAL	11,966	18,848	15,051	5,930	6,516	2,580	3,970	942	2,375	825	2,145	5,706	31,717	108,571



GREECE

- Production Plant (near Athens, Oinofyta).
- Total surface area 46,000 sq.m. – Buildings: 25,000 sq.m.
- Specialized R&D.
- Fragrances & Cosmetics (perfumes, sun-care, shower gel, haircare, skincare)
- ISO certified (ISO 50001:2011 – Energy Management System, ISO 9001:2015 – Quality Management System, ISO 22716:2007 – GMP for Cosmetics).
- FSSC 22000 – Food Safety Systems

POLAND

- Central Warehouse (exports hub) and Production Plant (near Pruszkow -Warsaw)
- 18,000 sq.m.
- Packaging products (alu foil, food foil, baking products, etc)
- BRC Global Standard for Consumer Products (Personal Care and Household).
- Full implementation of GMPs

POLAND (POLIPAK)

- Production plant of Garbage Bags (Polyethylene film) – Location: Sroda Wielkopolska, Poznan.
- 12,000 sq.m.
- ISO certified (ISO 9001:2015 – Quality Management System).

UKRAINE (ERGOPACK)

- Production plant of Garbage Bags, Packaging Products and Cleaning items Location: Kaniv, Ukraine
- 16.000 sq.m.
- ISO certified (ISO 9001:2015, ISO 14001:2015, OHSAS 18001:2007)

TOP SUPPLIER OF KEY ACCOUNTS



5 countries – 3,184 POS



8 countries – 2,417 POS



3 countries – 1,646 POS



9 countries – 149 POS



4 countries – 963 POS



2 countries – 1,839 POS



4 countries – 250 POS



1 country – 280 POS



2 countries – 3,150 POS



1 country – 497 POS



1 country – 73 POS



1 country – 272 POS



1 country – 493 POS



1 country – 330 POS



2 countries – 5,301 POS



3 countries – 313 POS



1 country – 925 POS



1 country – 809 POS



1 country – 981 POS



1 country – 780 POS



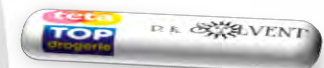
1 country – 327 POS



1 country – 170 POS



8 countries – 983 POS



2 countries – 900 POS



2 countries – 69 POS



2 countries – 472 POS



3 countries – 625 POS



4 countries – 1,091 POS

SM & HM & Local Groceries
88% of Group Turnover

43%

PERSONAL CARE



HOME CARE

45%



10%

LUXURY COSMETICS

Perfumery
Shops



HEALTH & CARE

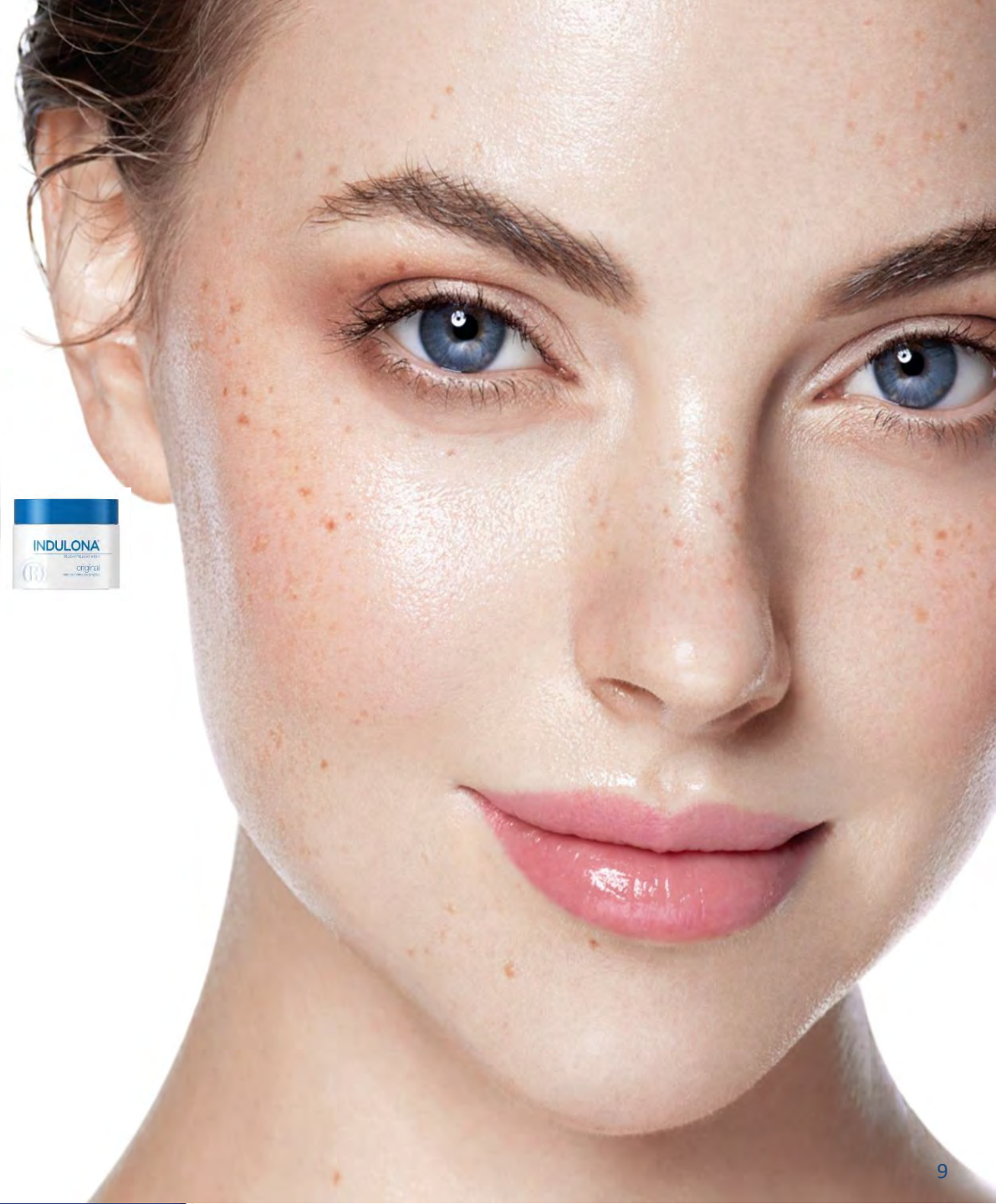
2%

OTC sector,
Pharmacies



OWN BRAND PORTFOLIO - COSMETICS

Skin care, Sun care, Hair & Body Wash



OWN BRAND PORTFOLIO – TOILETRIES

Male & Female Fragrances, DEOs, Shaving





OWN BRAND PORTFOLIO – HOUSEHOLD PRODUCTS

Food Packaging, Garbage bags, Cleaning



Strategy Overview

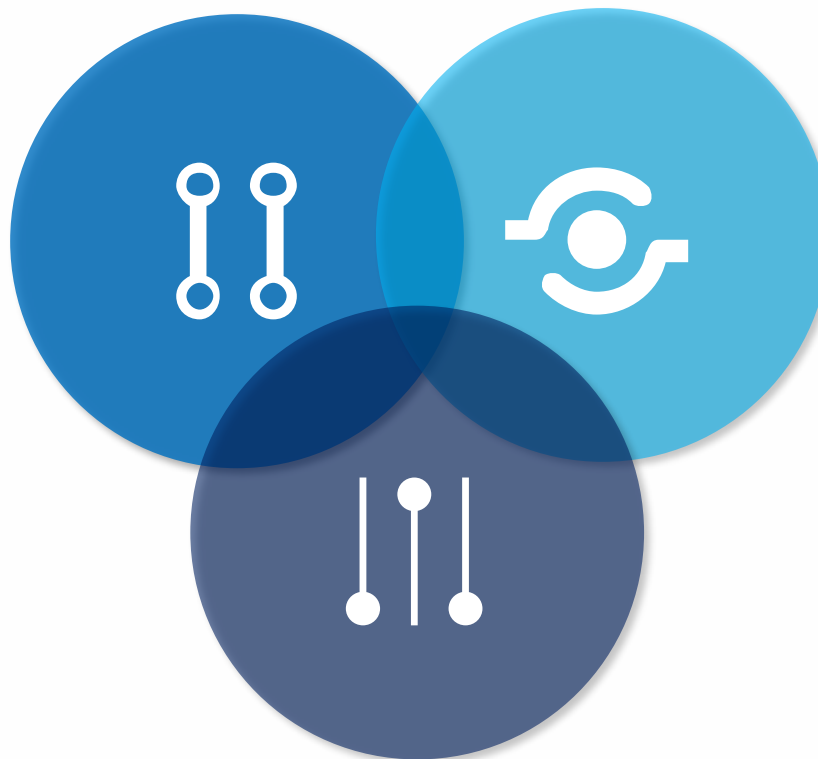
ORGANIC GROWTH

Successful Brand Penetration and Brand Engagement

Enrichment of brand portfolio, continuous R&D activities on brand launches and relaunches, entrance in new product categories and new product development, marketing support, succesful commercial execution

Increasing Geographical Penetration

Further building our presence in our distribution network
New markets penetration (exports)



ACQUISITIONS

Brands with strong market shares, profitability and good positioning, offering synergies in the Group's expenses.

Latest acquisitions: Luksja, Ergopack, Indulona.

STRATEGIC PARTNERSHIPS

Sarantis Group is the ideal partner of consumer product companies that wish to support or gain access to the region where the Group's operates.

Partners include: Coty, Puig, Church & Dwight, Conter, La Prairie, etc.

BEFORE

AFTER

LATEST ACQUISITIONS



2014
GR

- Cosmetics brand (Deos, Shower gel, Shaving foam)
- High brand awareness, multi-awarded product line.
- Limited support by previous owner (P&G), dis-functional and out-dated packaging.
 - 8.5 mil. € sales in 2014 1.4 mil. € EBITDA.

Cost at 8.7 mil. €
(2x EBITDA
post- synergies)

- Synergies in opex & production (transferred to own plant).
- Commercial synergies due to brand's strong presence (+ve side effect on work. capital).
 - Relaunch/ redesign/repackaging, investment on A&P.
- Entrance in new subcategories (liquid & bar soap, post-shave) & further expansion opportunities.



2015
GR

- Hand-dishwashing liquid. Entrance in new subcategory.
 - No 2 brand in the market.
- Limited support by previous owner (P&G) in a competitive category
 - 5.2 mil. € sales in 2015, 0.5 mil.€ EBITDA.

Cost at 3.5 mil. €
(2.5x EBITDA post-
synergies)

- Redesign/relaunch & marketing support.
- Production transferred from P&G to 3rd party
+ve effects on cost as well as better control on quality & formula
- Opportunities for future expansion in the Group's region.



2015
PL

- Production of PL Garbage Bags
- Warehousing and production facilities in Poland.
 - 13.7 mil. € sales, 2% EBIT margin in 2015.

Cost at 4.5 mil. €
70% of share capital

- Production transfer of Sarantis business, leading to better cost.
- Opportunities for further growth in sales and profit by increasing capacity and by improving production processes.



2018
CZ & SK

- Cosmetics brand (Hand care, Body care, Foot care)
- Highly recognized brand. No1 in hand cream, 70 yrs of history.
- 7 mil. € sales in 2017. Marginal profitability (low GM, high opex)

Cost at 8.5 mil. €
(4.7x EBITDA
Post-synergies)

- Day 1 increased profitability (opex driven).
- Slovakia subsidiary (leveraging INDULONA's strong commercial presence).
- Exploit further synergies from production transfer leading to further incremental profitability growth
- Opportunities for further expansion within existing and adjacent subcategories in Sarantis region.



2018
UKR & CIS

- Leading player in the Household market
- Garbage Bags, Food Packaging and Cleaning items.
 - Includes a production plant.
- 46% of sales exported to Russia, CIS countries and Europe
 - 26 mil. € sales. 3.1 mil. € EBITDA in 2017
- Business challenged due to macro environment & high debt level.

Cost at 16 mil. € .
(5x EBITDA)
EV =17.5 mil €
90% of share capital

- Debt-free business & improving economy.
- Expand the current business by removing previous obstacles.
 - Geographical expansion.
- Opportunity in introducing Sarantis cosmetics brands within the new territory.



2020
PL

- Cosmetics brand (Bar & Liquid soap, Bath & Shower)
- Highly recognized brand. No1 in branded bar soap, hand wash and bath foam, 30 yrs of history.
 - 16 mil. € sales in 2018.

Cost at c. 10.8 mil. € .
(5x EBITDA post
synergies)

- Support on existing operation by leveraging the brand's strong presence.
 - Additional PZC brands through distribution agreement.
- Opportunities for further expansion of the brand in adjacent subcategories.
 - Future production synergies could lead to better cost.

Coty	WELLA RETAIL HAIR BRANDS (KOLESTON, WELLAFLEX, NEW WAVE, WELLA DELUXE), BALENCIAGA, BOTTEGA VENETA, BOURJOIS, BURBERRY, CALVIN KLEIN, CHLOE, DAVIDOFF, ESCADA, GUCCI, HUGO BOSS, JOOP, LANCASTER, MARC JACOBS, MAX FACTOR, RIMMEL, ROBERTO CAVALLI, TIFFANY & CO.
Sodalis Group (Conter)	TESORI D'ORIENTE, VIDAL, STREP, DENIM, LEOCREMA, GAIA, WASH&GO, BIOPOINT
La Prairie	LA PRAIRIE
Unilever	MYRTO
Union Swiss	BIO-OIL
PZ Cussons	CAREX, MORNING FRESH, ORIGINAL SOURCE
Henkel	SEPTIFOS
Church & Dwight	PEARL DROPS, NAIR, ARM & HAMMER, FEMFRESH, BATISTE
Chopard	CHOPARD

Parlux	PIERRE CARDIN, PARIS HILTON
Puig Group	ANTONIO BANDERAS, BENETTON, PACO RABANNE, CAROLINA HERRERA, NINA RICCI, JEAN PAUL GAULTIER
Angelini Beauty	TRUSSARDI, GIANFRANCO FERRE
Evyap	ARKO, FAX
Marque of Brands	B. TAN
Johnson & Johnson	OB, CAREFREE, LISTERINE, NEUTROGENA, JOHNSON BABY, LE PETITE MARSEILLES, PIZ BUIN
HRA Pharma	COMPEED
Salvatore Ferragamo	SALVATORE FERRAGAMO
Lavena BG	BOCHKO, MY ROSE
Pupa Milano	PUPA

Cartier Parfums	CARTIER
Helen of Troy	FINAL NET
Lalique	LALIQUE
GR Lane Health Products	LANES
Ortis	ORTIS
Pikdare	PIC
Tailored Perfumes	PEPE JEANS
Edgewell	WILKINSON SWORD
Dr. Vranjes Firenze	DR. VRANJES FIRENZE
Grown Alchemist	GROWN ALCHEMIST
Philipp Plein Parfumes	PHILIPP PLEIN



Financial Results

P&L (€ mil.)	FY '20	%	FY '19
Turnover	393.38	6.30%	370.07
Gross Profit	148.47	7.91%	137.59
Gross Profit Margin	37.74%		37.18%
EBITDA	62.70	14.52%	54.75
EBITDA Margin	15.94%		14.79%
EBIT	50.06	14.19%	43.84
EBIT Margin	12.73%		11.85%
EBT	47.43	4.34%	45.46
EBT Margin	12.06%		12.28%
Tax	7.92	19.22%	6.64
Profit After Tax	39.51	1.80%	38.82
Profit After Tax Margin	10.04%		10.49%
Minorities	0.79	-2.30%	0.81
Net Profit	38.73	1.89%	38.01
Net Profit Margin	9.84%		10.27%

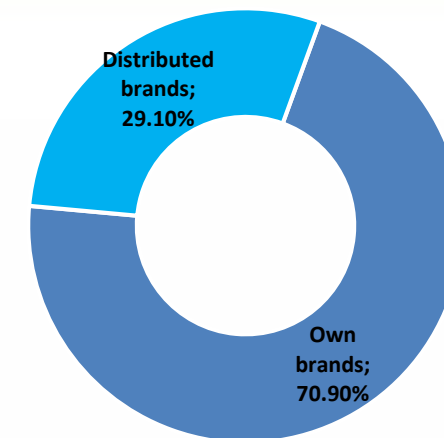
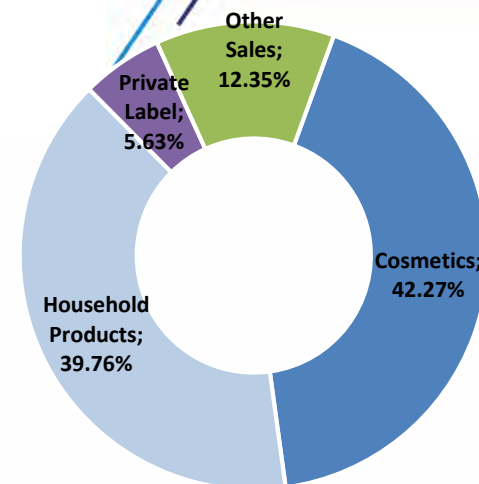
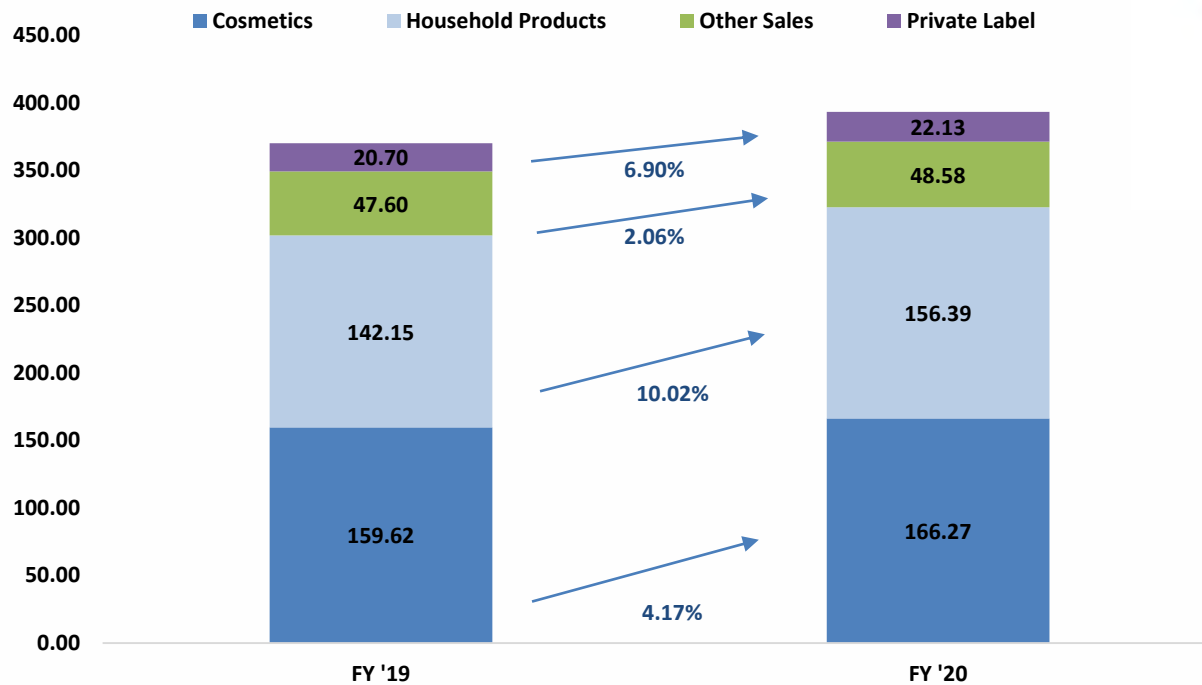
FY 2020 OUTLINE

COVID-19 PANDEMIC PREVAILED

YET THE GROUP DELIVERED A 10-yr RECORD IN EBITDA MARGIN
AND STRONG SALES GROWTH

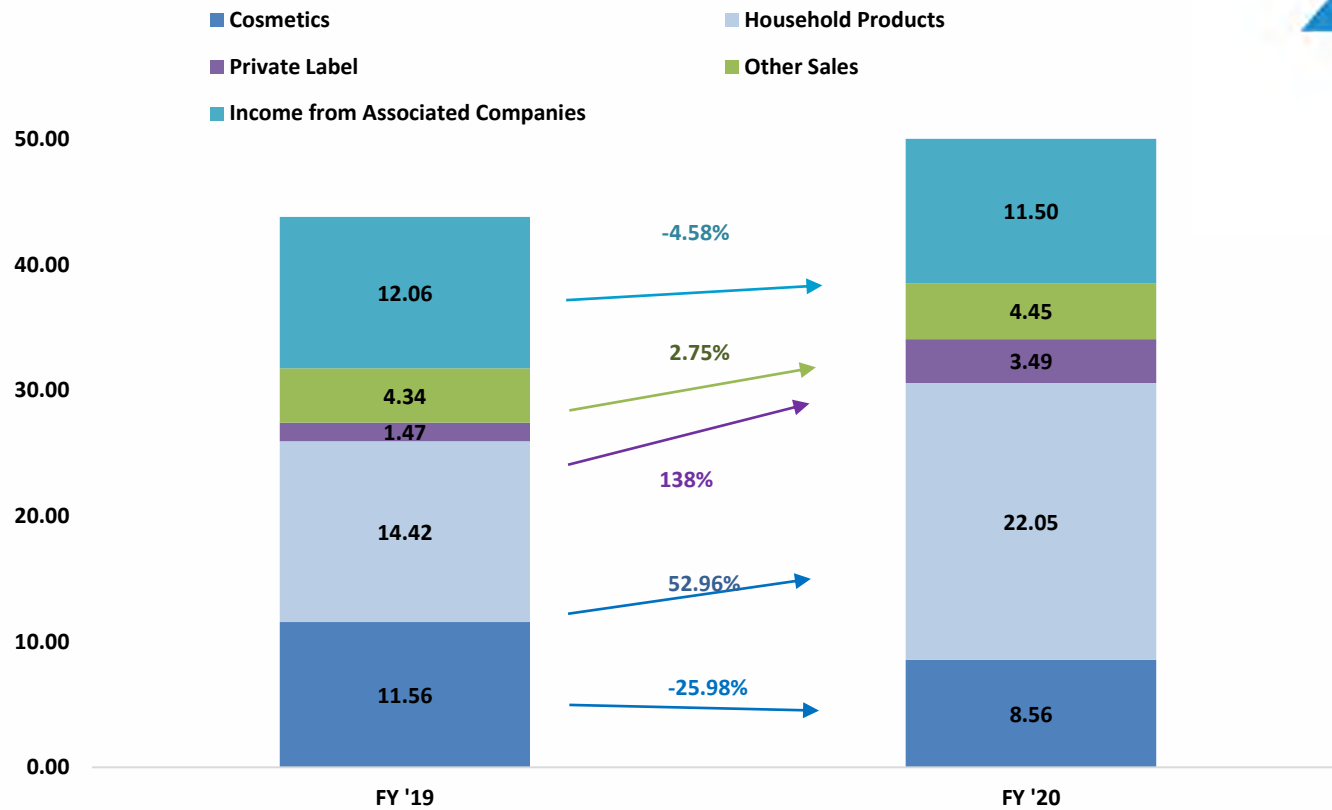
HEALTHY BALANCE SHEET AND FREE CASHFLOW GENERATION – DIVIDEND INCREASE BY 34%
SUCCESSFUL EXECUTION OF THE STRATEGIC GROWTH PLAN AND INVESTMENTS THAT FUEL
FURTHER EXPANSION

- A remarkable performance, powered by the strength and the quality of the Group's brands, as well as its product and geographical diversification, reflecting the Group's agility and ability to respond to unpredictable consumption trends and deal with unprecedented challenges posed by the COVID-19 crisis.
- From the beginning of the COVID-19 pandemic outbreak, the Group's priority has been to ensure the protection and safety of its employees, the uninterrupted business continuity across all functions and particularly the supply of products in high demand, while it intensified its support to the communities where it operates.
- Group sales growth of 6.3% was driven by product categories related to home care, personal hygiene and health care, underpinned by the Group's ability to address different consumption patterns and channel dynamics in each country.
- The Group delivered another 10yr record in EBITDA margin, that reached 15.94%. EBITDA significantly increased by 14.52% settling at €62.70 mil. and EBIT posted growth of 14.19% reaching € 50.06 mil.
The Group's profitability benefited by the optimization of operating costs and lower advertising and promotion expenses across its geographical region, although a part of the marketing investment, that was controlled during the first half of the year, was reactivated during the second half of the year in order to support selected strategic initiatives.
- The healthy balance sheet and cashflow generation support the Group's investment plan that fuels further expansion, while returning value to its shareholders (+34% increase in the dividend payment).



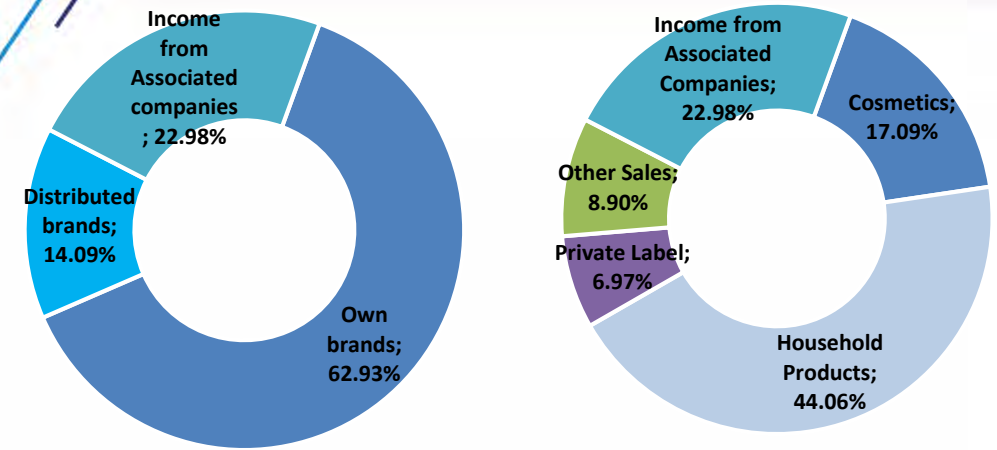
- **Cosmetics sales up by 4.17% yoy, supported by growth in both the own brands and the distributed brands portfolio. This performance reflects the continued strong demand in categories related to personal hygiene, which was partly offset by weaker demand for other categories, as well as consumption disruptions caused by lockdowns and restrictions in specific retail channels.**
- **Household Products sales were significantly increased supported by growth in the own brands subcategory, across the territory, driven by strong demand for products related to home care.**
- **Growth in the Other Sales category is driven by the Health & Care category that was supported by strong demand behind health supplements.**

SBU Turnover (€ mil)	FY '20	%	FY '19
Cosmetics	166.27	4.17%	159.62
Own	102.57	4.35%	98.29
Distributed	63.71	3.87%	61.33
Household Products	156.39	10.02%	142.15
Own	154.08	8.82%	141.60
Distributed	2.31	320.79%	0.55
Private Label	22.13	6.90%	20.70
Other Sales	48.58	2.06%	47.60
Health Care Products	9.37	6.64%	8.79
Selective	39.21	1.02%	38.81
Total Turnover	393.38	6.30%	370.07

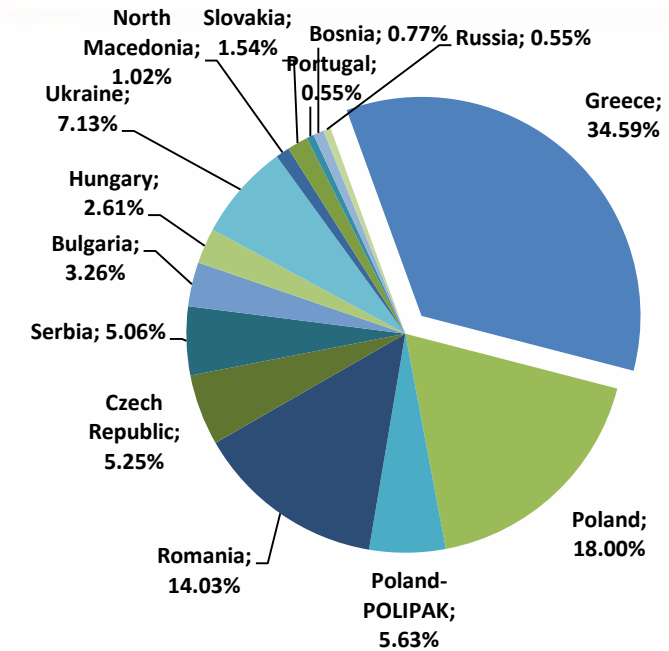
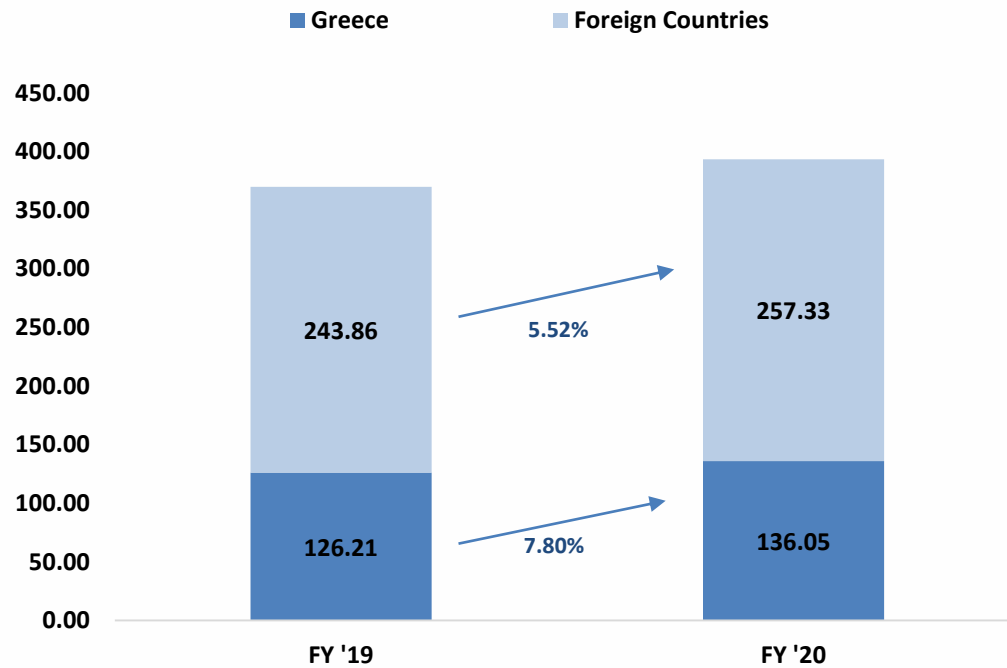


The Group's operating profit increased driven by the optimization of operating costs and lower advertising and promotion expenses across the Group's geographical region, although a part of the marketing investment, that was controlled during the first half of the year, was reactivated during the second half of the year in order to support selected strategic initiatives.

- ✓ Cosmetics EBIT driven by the own cosmetics subcategory that was influenced by higher promotion initiatives in this channel.
- ✓ Household Products EBIT significantly increased by 53% driven by the own brands portfolio. The Household products margin settled at 14.10% improved versus 10.14% last year.
- ✓ The EBIT of the Private Label category was significantly improved on the back of better raw material prices.
- ✓ EL JV income down by 4.58%, as a result of the lockdowns and restrictions in this channel.

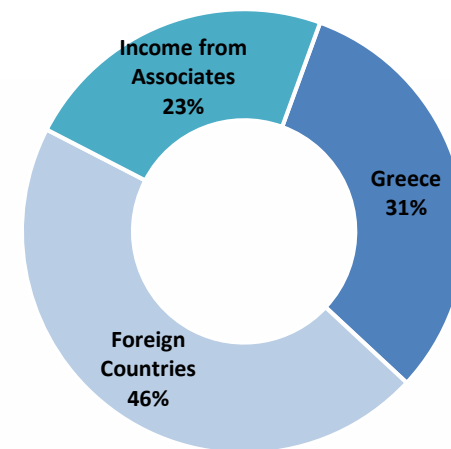
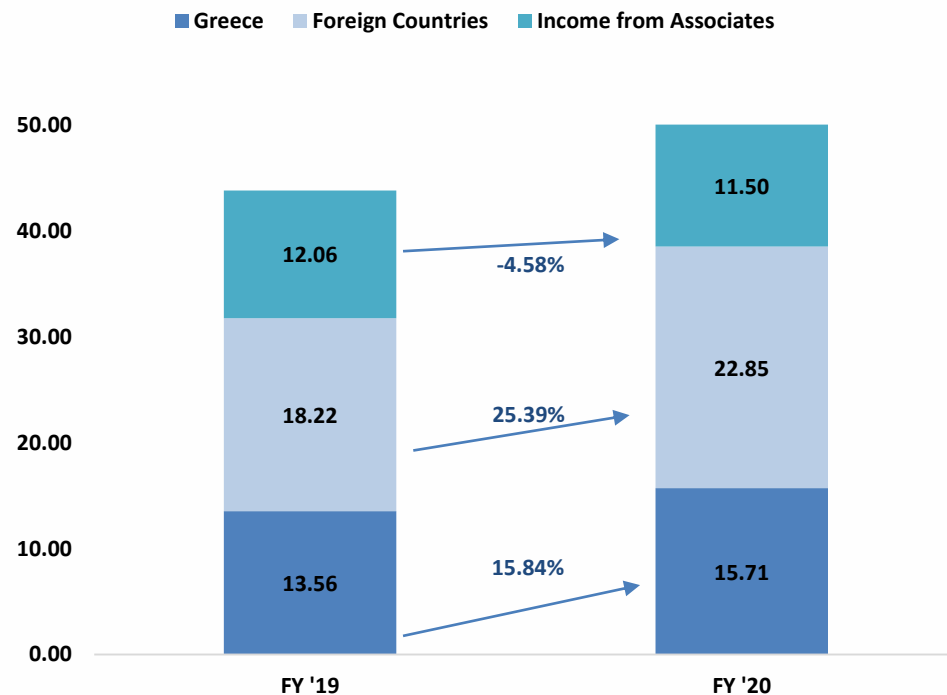


SBU EBIT (€ mil)	FY '20	%	FY '19
Cosmetics	8.56	-25.98%	11.56
Own	6.20	-23.63%	8.11
Distributed	2.36	-31.51%	3.45
Household Products	22.05	52.96%	14.42
Own	21.81	50.30%	14.51
Distributed	0.25	366.93%	-0.09
Private Label	3.49	137.56%	1.47
Other Sales	4.45	2.75%	4.34
Health Care Products	1.74	33.00%	1.31
Selective	2.71	-10.37%	3.02
Income from Associated Companies	11.50	-4.58%	12.06
Total EBIT	50.06	14.19%	43.84



- The Group's consolidated turnover was supported by strong sales growth both in Greece and the Foreign Countries.
- The sales growth across the Group's region was driven by product categories related to home care, personal hygiene and health care, underpinned by the Group's ability to address different consumption patterns and channel dynamics in each country.
- Greek sales presented significant growth throughout the year reaching €136.05 mil. in FY 2020, posting an increase of 7.80%.
- The foreign countries exhibited growth of 5.52% reaching €257.33 mil. in FY 2020 from €243.86 million in FY 2019.
- On fx-neutral basis Foreign Countries sales were up by 8.70% in FY 2020.

Country Turnover (€ mil)	FY '20	%	FY '19
Greece	136.05	7.80%	126.21
% of Total Turnover	34.59%		34.10%
Poland	70.82	27.00%	55.77
Poland-Polipak	22.13	6.90%	20.70
Romania	55.20	-1.53%	56.06
Bulgaria	12.83	-7.26%	13.83
Serbia	19.92	1.05%	19.71
Czech Republic	20.65	-4.76%	21.68
Slovakia	6.05	7.90%	5.61
Hungary	10.28	-4.23%	10.74
North Macedonia	4.02	-6.14%	4.28
Bosnia	3.04	1.67%	2.99
Portugal	2.15	-3.73%	2.23
Ukraine	28.06	1.59%	27.62
Russia	2.18	-17.64%	2.64
Foreign Countries Subtotal	257.33	5.52%	243.86
% of Total Turnover	65.41%		65.90%
Total Turnover	393.38	6.30%	370.07



The Group's operating profit increased driven by the optimization of operating costs and lower advertising and promotion expenses across the Group's geographical region, although a part of the marketing investment, that was controlled during the first half of the year, was reactivated during the second half of the year in order to support selected strategic initiatives.

- The foreign countries EBIT was significantly up by 25.39% during FY 2020 with the EBIT margin settling at 8.88% from 7.47% last year.
- Greek EBIT was up by 15.84% and EBIT margin, excluding income from Associated Companies, stood at 11.54% during FY 2020 from 10.74% in FY 2019.

Country EBIT (€ mil)	FY '20	%	FY '19
Greece	27.21	6.23%	25.61
% of Total Ebit	54.35%		58.43%
Poland	6.39	96.37%	3.25
Poland-Polipak	3.49	137.56%	1.47
Romania	5.79	0.92%	5.74
Bulgaria	1.52	3.40%	1.47
Serbia	2.16	3.10%	2.09
Czech Republic	1.38	-43.23%	2.43
Slovakia	0.05	-68.61%	0.17
Hungary	0.45	49.49%	0.30
North Macedonia	0.42	-29.33%	0.59
Bosnia	-0.16	51.00%	-0.32
Portugal	-0.16	16.04%	-0.19
Ukraine	1.48	14.75%	1.29
Russia	0.04	149.22%	-0.07
Foreign Countries Subtotal	22.85	25.39%	18.22
% of Total Ebit	45.65%		41.57%
Total EBIT	50.06	14.19%	43.84

ASSETS (€ mil.)	FY '20	%	FY '19
Tangible fixed assets	73.34	9.12%	67.22
Right of use	14.62	22.26%	11.96
Investments in property	1.03	0.04%	1.03
Intangible Assets	60.38	16.82%	51.69
Goodwill	7.68	-2.81%	7.90
Investments in subsidiaries, associates	25.65	19.53%	21.46
Other long-term receivables	0.41	-32.11%	0.60
Deffered Tax assets	0.29	72.32%	0.17
Non-current assets	183.40	13.19%	162.02
Inventories	108.60	14.85%	94.55
Trade Receivables	90.95	-11.25%	102.49
Other Receivables	6.92	35.07%	5.12
Financial assets available at fair value through P&L	4.91	95.25%	2.51
Cash & cash equivalents	40.60	-25.98%	54.85
Current assets	251.97	-2.91%	259.53
Total Assets	435.37	3.28%	421.55

EQUITY & LIABILITIES	FY '20	%	FY '19
L-T Bank Loans	48.61	38.88%	35.00
Lease liabilities	10.60	20.84%	8.77
Deferred Tax Liabilities	5.64	-6.35%	6.03
Provisions for post employment employee benefits	2.95	32.42%	2.23
Provisions - Other Long-term Liabilities	2.84	308.55%	0.69
Long-term Liabilities	70.64	33.99%	52.72
Suppliers	64.80	-1.41%	65.73
Other short-term liabilities	9.22	-7.78%	10.00
Income tax - other taxes payable	5.75	17.95%	4.87
S-T Bank Loans	7.81	-74.67%	30.81
Lease liabilities	4.65	22.76%	3.78
Short-term liabilities	92.22	-19.94%	115.19
Share Capital	54.50	0.00%	54.50
Share Premium	40.68	0.00%	40.68
Other Reserves	17.46	27.00%	13.75
Minority Interest	2.64	11.60%	2.36
Retained Earnings	157.24	10.47%	142.34
Shareholders Equity	272.52	7.45%	253.64
Total Liabilities & Equity	435.37	3.28%	421.55

CASH FLOWS (€ mil.)	FY '20	FY '19
Operating Activities	32.22	19.87
Investment Activities	-21.57	-3.96
Financial Activities	-24.60	6.03
Cash generated	-13.95	21.94
Cash & Cash equivalents, beginning	54.85	32.78
Effect of foreign exchange differences on Cash	-0.31	0.13
Cash & Cash equivalents, end	40.60	54.85

Healthy financial position able to finance the Group's expansionary plan and create value.

Despite the challenges posed by the COVID-19 pandemic, the Group, committed to its strategy, invests the cash generated by the business behind initiatives to accelerate growth, either organically or through acquisitions, and to return value to its shareholders.

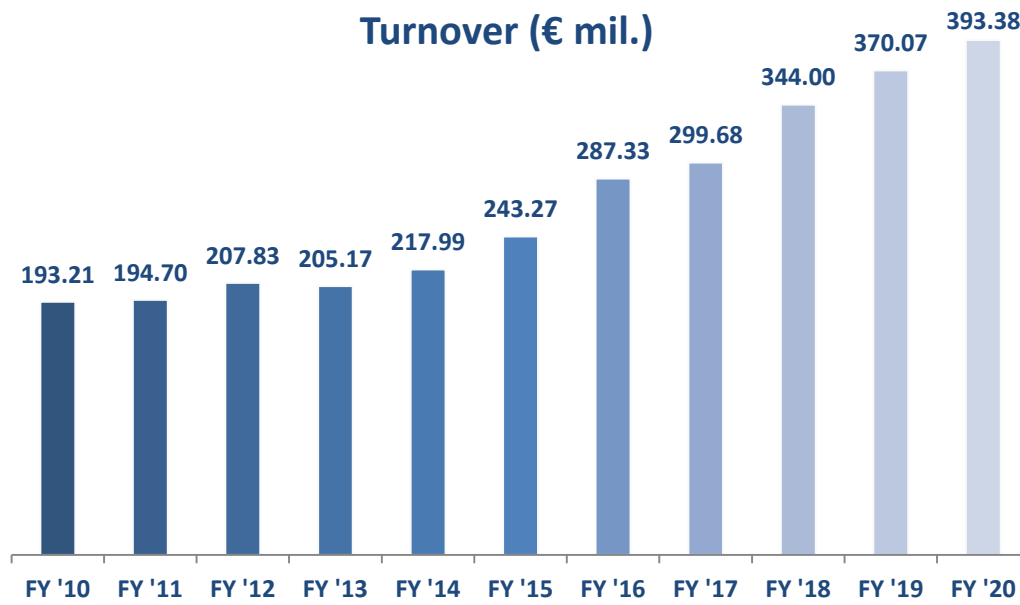
- ✓ **Proposed dividend payment for FY 2020 of 0.2146614 euro per share (15mil. euro) up 34%** versus last year's dividend payment of 11.2 mil euros (0.16701 euro per share).
- ✓ **Maintenance of the low net debt position at € 10.91 mil. in FY 2020, i.e. 0.17x Net Debt/EBITDA .**
- ✓ **Active expansion plan during 2020:**
 - ✓ Following the approval from the Antimonopoly Committee, the acquisition of the Polish cosmetics brand LUKSJA was finalized.
 - ✓ In the context of the active portfolio management and new product development, the Group made its entrance in the antibacterial hand cleansing category, building on the strong brand equity of its skin care brands across its region.
 - ✓ The Group has finalized the absorption of the production of Indulona personal care products.
 - ✓ Polipak's new investment, that will lead to products improved in terms of ecological profile, durability and functionality, as well as higher capacity and increased efficiency is under development and expected to be complete by year end.



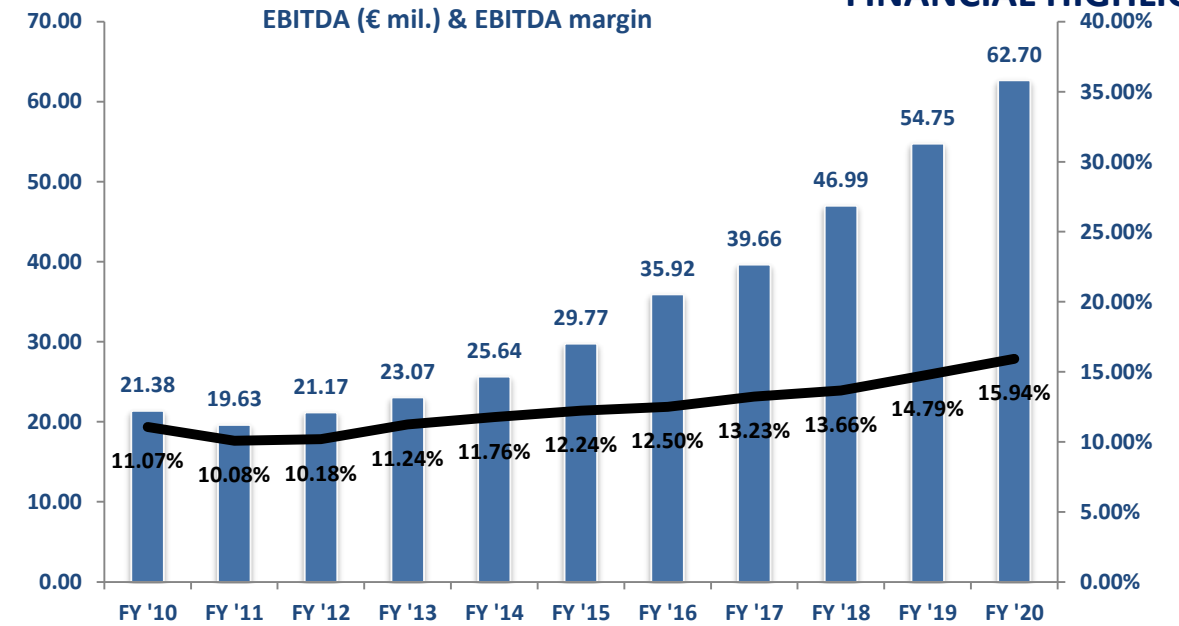
Financial Highlights



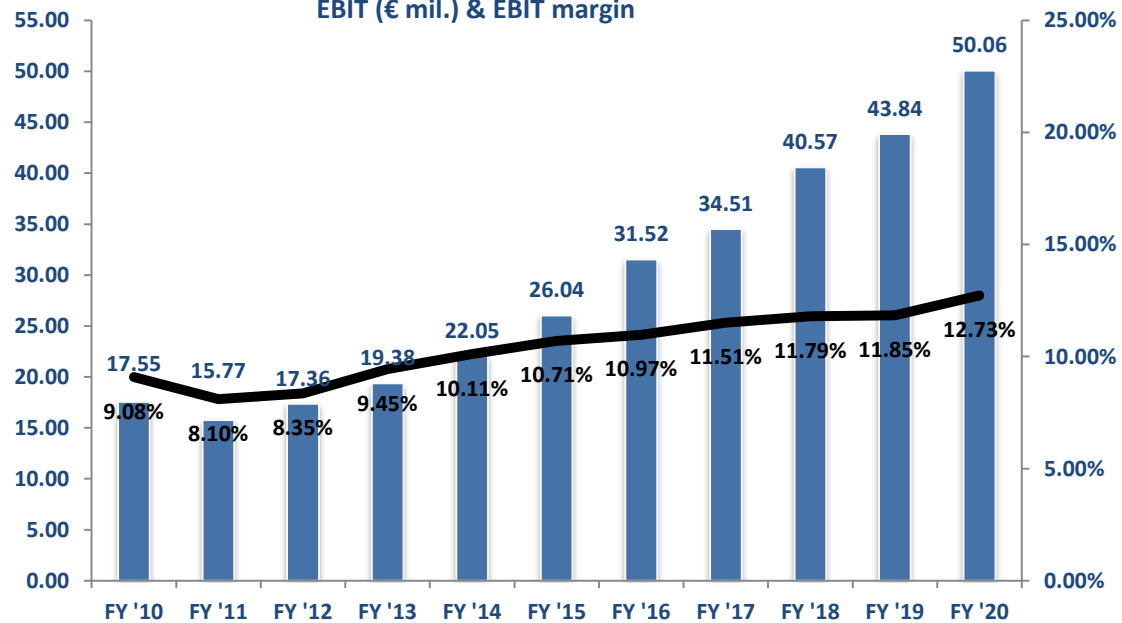
Turnover (€ mil.)



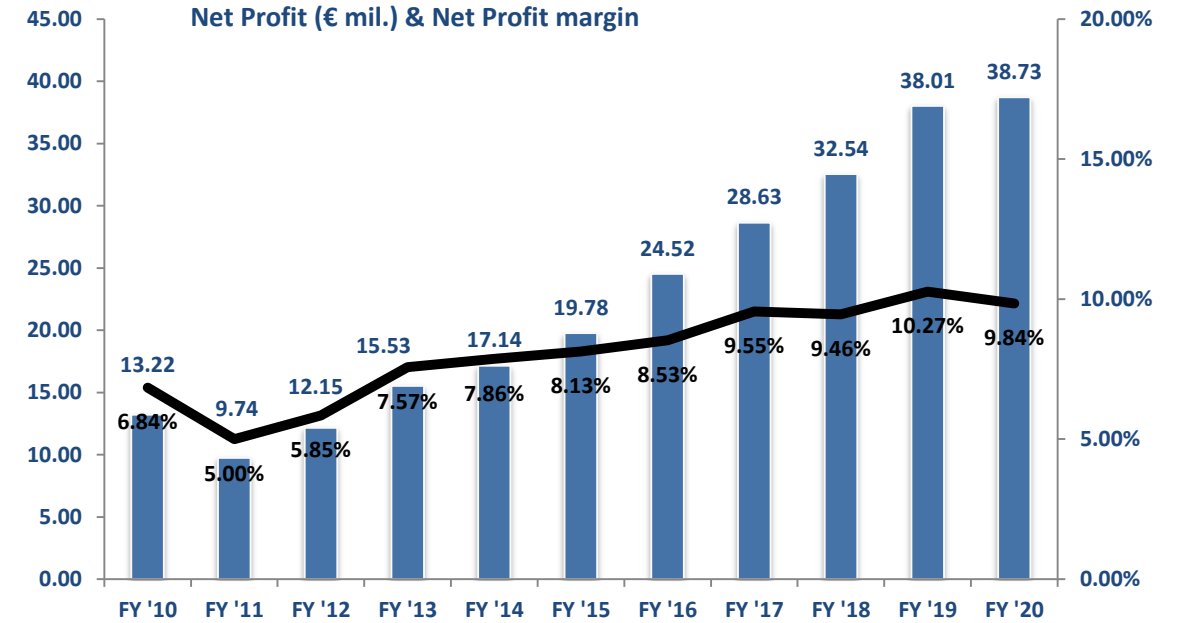
EBITDA (€ mil.) & EBITDA margin



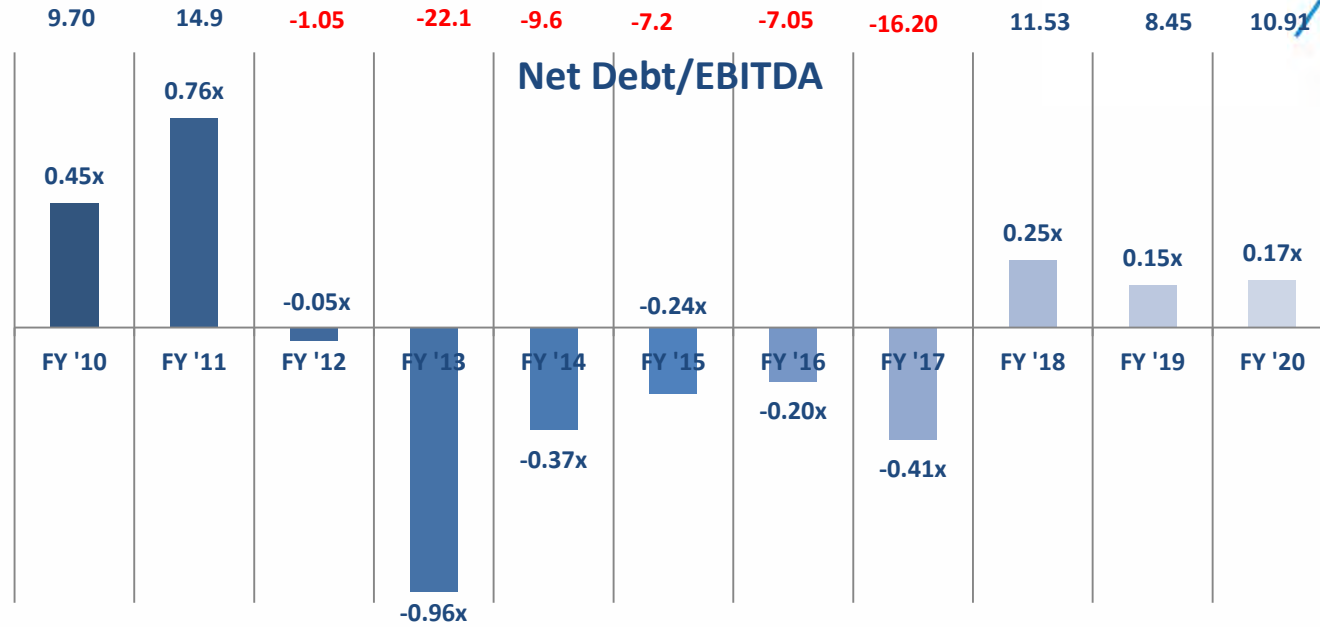
EBIT (€ mil.) & EBIT margin



Net Profit (€ mil.) & Net Profit margin

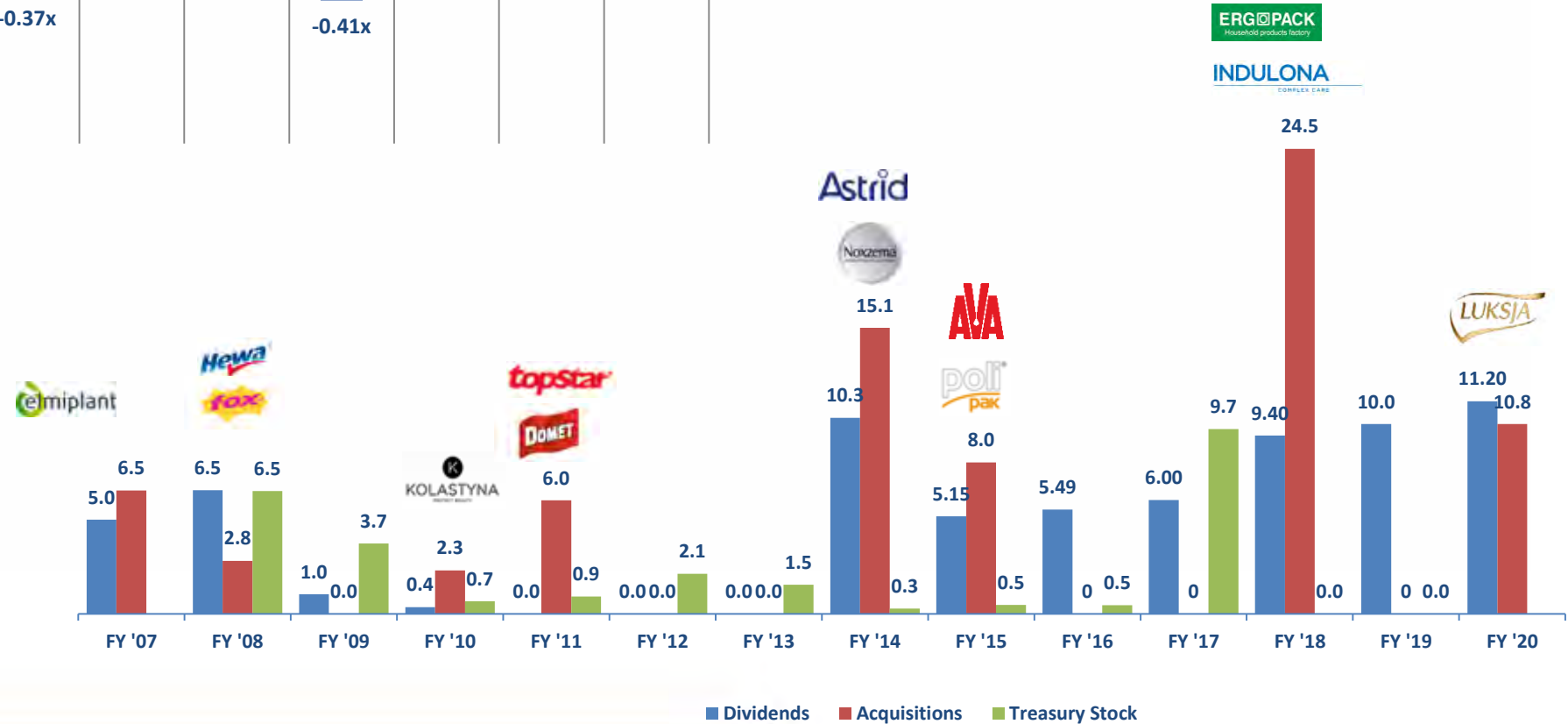


NET DEBT



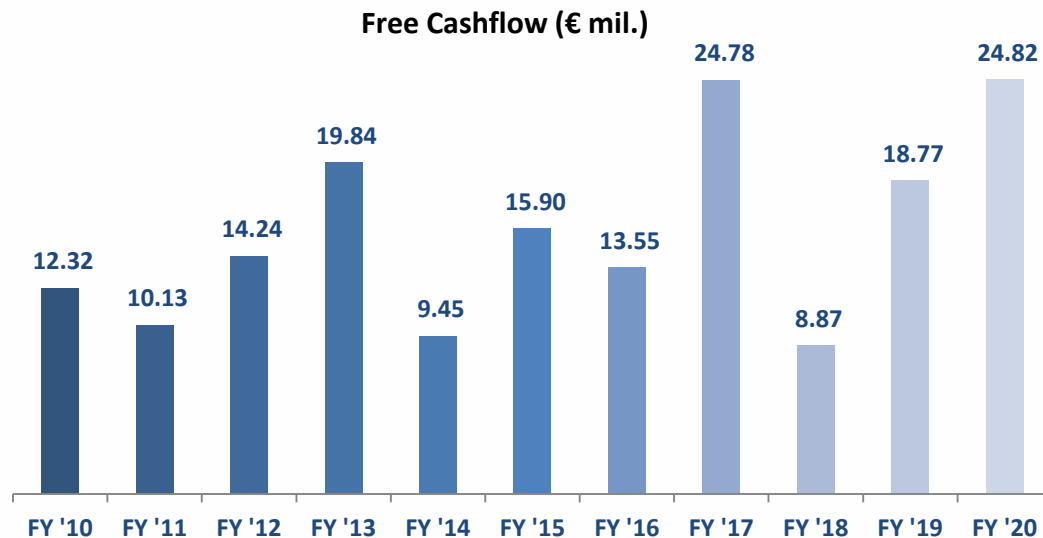
2007 – 2020

- ✓ 76 mil. € in acquisitions
- ✓ 70 mil € in dividends
- ✓ 26.5 mil. € in treasury stock buyback.



Sustainable free cashflow generation is invested on:

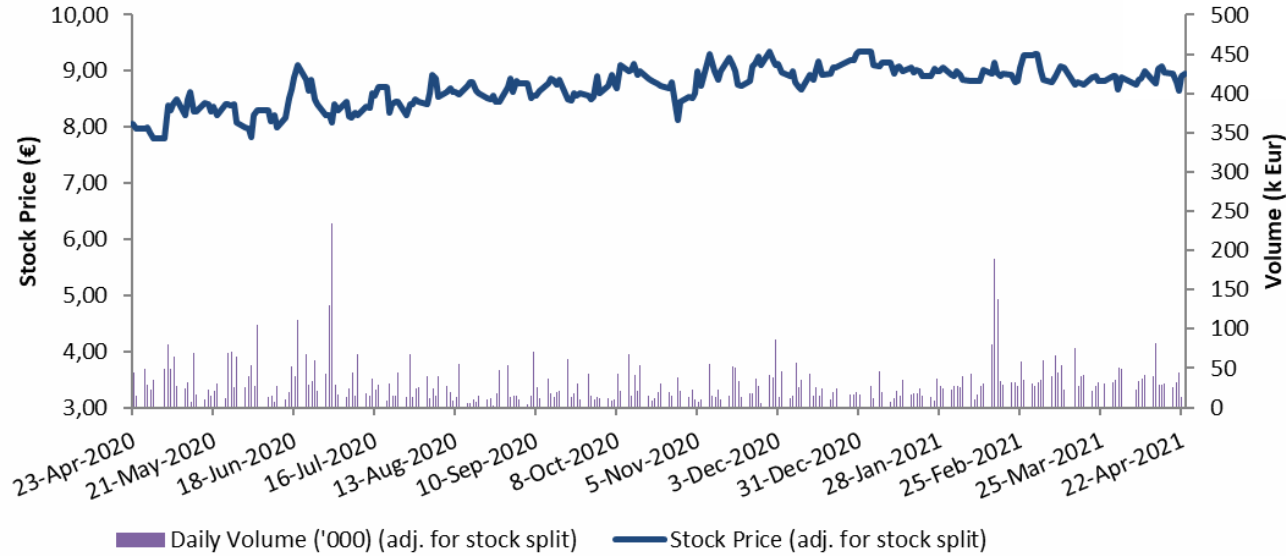
- Supporting the Group's organic growth.
- Value adding acquisitions.
- Returning value to the shareholders (stable dividend policy through the years and treasury stock buyback programs)



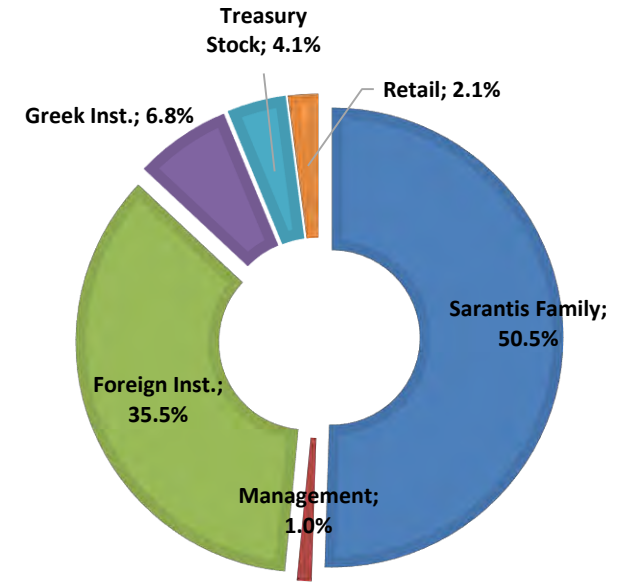
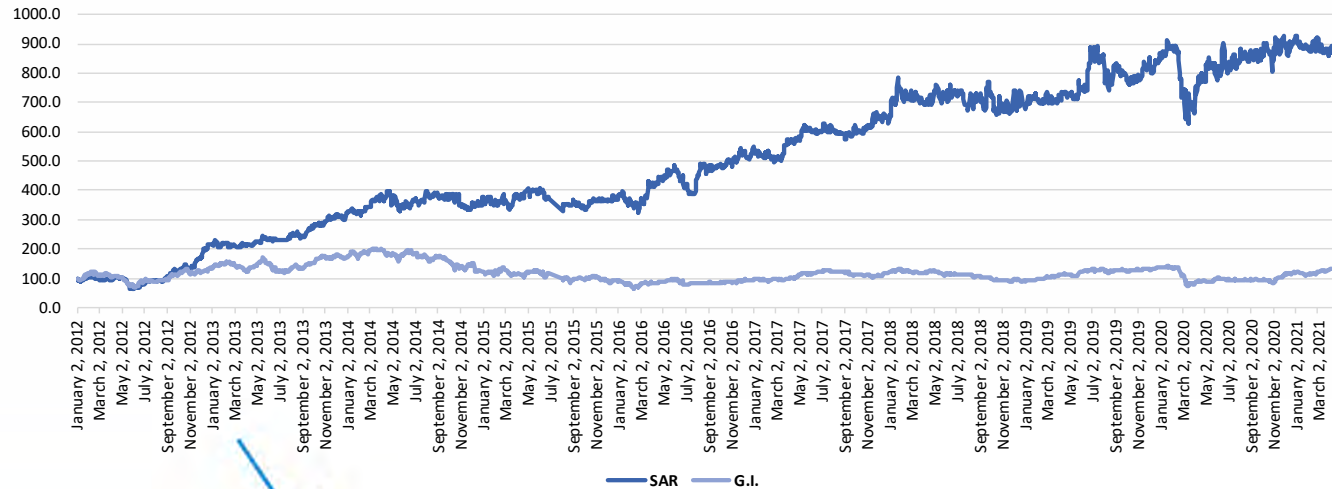
Active investment plan during 2020 fueling further growth:

- Active portfolio management and new product development.
 - (eg. entrance in the antibacterial hand cleansing category, building on the strong brand equity of its skin care brands across its region).
- Optimization and modernization of the supply chain and production processes across the Group in order to drive further growth in the existing and the new territory and increase scale
 - Completed Oinofyta production plant expansion project (expansion of the manufacturing and packaging equipment and the improvement in the production processes)
 - Polipak's new investment, that will lead to products improved in terms of ecological profile, durability and functionality, as well as higher capacity and increased efficiency is under development and expected to be complete by year end 2021.
 - The Group has finalized the absorption of the production of Indulona personal care products.
- Acquisition of the Polish cosmetics brand LUKSJA which was finalized at the end of February of 2020.

SAR Stock Price & Volume 52week



Relative Price since Jan/2012



- ✓ **FTSE/ATHEX Large-Cap Index**
(since Nov 2016)
- ✓ **MSCI Global Small Cap Index**
(since Dec 2017)
- ✓ **FTSE Emerging Europe Small Cap Index**
(since Mar 2018)

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