

# XENIA KAZOLI, LLM, JD

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## GLOBAL LEGAL COUNSEL

*New York Bar (Since 1993) | Athens Bar (Since 1993; Re-Admitted 2009) | Paris Bar (Since 1995)*

Experience as Legal Counsel in Corporate Governance, Regulatory Compliance, Policy and Regulatory Reform, Capital Markets, Mergers & Acquisitions, Contract Negotiations in Global Markets and Investigative Due Diligence. Strong analytical capabilities and attention-to-detail, with skills to handle complex legal tasks across cultures, engage in dialogue with lawmakers and offer technical solutions. Ability to align with a client's goals and to bridge views between business, regulators and their respective legal teams. Advising on microfinance and crowd funding issues. Multilingual communicator (fluent in Greek, English, French and Spanish; conversant in German and basic Italian and Turkish).

LEGAL ASSESSMENT POLICY AND REGULATORY REFORM | CORPORATE GOVERNANCE REGULATORY COMPLIANCE | IPOs | PRIVATIZATIONS | PUBLIC/PRIVATE SECURITIES FINANCING | INTERNATIONAL EQUITY/DEBT OFFERINGS | MERGERS & ACQUISITIONS | INTERNATIONAL CONTRACT NEGOTIATIONS | INTERNATIONAL TRADE LAW | CAPITAL MARKETS ISSUES | CLIENT RELATIONS

## PROFESSIONAL SYNOPSIS

NARDELLO & CO, NEW YORK, UNITED STATES  
MAR 2021 - present

### Senior Advisor

Advising on global investigative and intelligence issues for sovereigns and corporations.

NESTOR ADVISORS, LONDON, UNITED KINGDOM  
DEC 2015 – FEB 2020

LEGAL ASSESSMENT POLICY AND REGULATORY REFORM | CORPORATE GOVERNANCE REGULATORY COMPLIANCE

### Senior Advisor

Advising on corporate governance, regulatory compliance and reform for financial institutions, sovereigns and corporations.

ALLEN AND OVERY LLP, LONDON, UK AND  
ALLEN & OVERY GREECE LLP, ATHENS, GREECE  
JAN 2001 – SEPT. 2015

### Counsel

Heading Athens office since 2007. Broad scope of industry knowledge and legal skills to provide integral legal services for public / private securities financing, including representing issuers or underwriters in international debt or equity offerings, as well as advising companies on ongoing reporting obligations and disclosure requirements to regulated markets including the U.S. SEC.

### Noteworthy Representation

- **Greek Government** – structure for privatization of municipal water companies (EYDAP, EYATH) in Athens, Thessaloniki. Structure for the privatization of Olympic Airways S.A.
- **National Bank of Greece, Emporiki, Piraeus Bank & Alpha Bank** – numerous rights offerings transactions
- **Postal Savings Bank** – initial public offering and successive rounds of privatization

- **Public Power Corporation** – initial public offering and successive rounds of privatization
- **OTE** – sale of approximately 10% of the shares in OTE by the Hellenic Republic
- **Eurobank Properties** – IPO of Eurobank Properties (real estate investment company of EFG Eurobank Ergasias S.A.)
- **NBG Pangea Real Estate Investment Company** – real estate investment company of the National Bank of Greece; structure for listing and offering

SKADDEN, ARPS, SLATE MEAGHER & FLOM LLP, PARIS, FRANCE AND LONDON, UK  
1997 – 2000

**Associate**

Acted in equity and debt issues for major issuers and financial institutions in France, Spain, Sweden, and Greece, and participated in cross-border mergers / acquisitions as well as public / private securities financing emphasizing on international offerings.

Noteworthy Representation

- **Air France** - structure for privatization
- **Portugal Telecom** - initial public offering and successive rounds of privatization
- **Telefonica** - initial public offering and successive rounds of privatization
- **Vodafone Greece and Cosmote** - initial public offering
- **Tele1** – high yield bond of Swedish telecommunications operator

BAUDEL, GELINAS & PARTNERS, PARIS, FRANCE  
1994 – 1997

**Associate**

Contributed analytical abilities towards strategically negotiating and drafting international commercial contracts, including practicing French company law and international trade law.

THE WORLD BANK, WASHINGTON, D.C.  
1992 – 1994

**Consultant**

Acted as a consultant for the Trade & Finance Technical Department’s Latin America division, including conducting regulatory and legal assessment, participating in policy dialogue, advising on judicial capacity building and performing comprehensive advisory work on capital market legal issues (e.g. Argentina, Venezuela, Peru, San Salvador), as well as handling regulatory competition issues (e.g. Peru, Mercosur). Co-author of World Bank Working Paper “ Doing Business in Peru”; Speaker for the World bank at INDECOPI (Institute for the Protection of Intellectual Property) in Lima, Peru on the protection of property rights and private sector development.

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## EDUCATION & PROFESSIONAL MEMBERSHIPS

LLM in International Business Transactions & Intellectual Property Law | GEORGE WASHINGTON UNIVERSITY

Juris Doctorate | UNIVERSITY OF ATHENS (GREECE)

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American Bar Association | New York Bar Association | Association of the City of New York

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## BOARD EXPERIENCE

**Member of the Supervisory Board of HCAP (the Hellenic Company of State Assets and Participations)**  
**Non executive member of the Board Athens Exchange, Chair of the Nominations and Compensation Committee, member of the Audit Committee**  
**Non Executive member of Vlaxakis S.A**  
**Member of the Advisory Board of Nardello & Co**  
**Board member & Treasurer of Action Finance Initiative (AFI), GREEK MICROFINANCE ORGANIZATION (SINCE 2016)**  
**Vice Chair of the Greek Council for Corporate Governance (ΕΣΕΔ)**  
**Member of the Hellenic National Committee, International Chamber of Commerce, Greece (ICC) Greece's Representative, ICC's Commission of Corporate Social responsibility and Anti Corruption**  
**Co Founder of CG HUB (a non-profit organization promoting governance and diversity in Boards)**

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## HOBBIES

Wines: WSET level 3 Degree in Wines and Spirits. Certified Sommelier by the Court of Master Sommeliers.

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