

Consolidated Financials H1FY21 (IFRS)

- ✓ Fourlis Group, during H1FY21, realized **sales of € 185,7 million**, 16,5% higher vs H1FY20 (€ 159,5 mio).
- ✓ **E-Commerce sales** for the Group in H1FY21 reached **€ 43,5 million** vs € 27,8 million in H1FY20, increased by 57%.
- ✓ H1FY21 **EBITDA(OPR)** was **€ 13,3 million** vs € 5,3 million in H1FY20, increased by 155%.
(EBITDA(OPR) does not include financial expense related to IFRS16 impact)
- ✓ H1FY21 Consolidated **Profit Before Taxes** was **€ 0,9 million** vs Losses before Taxes of € 8,3 million in H1FY20.
- ✓ The Group realized **Net Profit of € 0,6 million** in H1FY21.
- ✓ Fourlis Group **Net Debt** as of 30/06/2021 was **€ 95,9 million**, vs € 102,8 million as of 30/06/2020 and € 105,4 million as of 31/12/2020.

	Sales			EBITDA(OPR)]			PBT		
	<u>H1FY21</u>	<u>H1FY20</u>	<u>Index</u>	<u>H1FY21</u>	<u>H1FY20</u>	<u>Index</u>	<u>H1FY21</u>	<u>H1FY20</u>	<u>Index</u>
Retail Home Furnishings (IKEA)	111,43	105,99	105	6,86	6,50	106	0,34	-1,00	n/c
Retail Sporting Goods (INTERSPORT)	74,23	53,55	139	7,47	-0,34	n/c	1,58	-6,32	n/c
Holding Company & Consolidation Differences	0,01	-0,02	n/c	-0,99	-0,88	113	-1,06	-0,95	112
GROUP	185,67	159,52	116	13,35	5,28	253	0,86	-8,27	n/c

Amounts in million EUR

Retail Home Furnishing and Accessories activity (IKEA) realized sales € 111,4 million in H1FY21, 5,1% higher vs H1FY20 (€ 106,0 million). H1FY21 sales in Greece decreased by 6,5%, while in the other countries sales increased by 24,6% versus H1FY20.

EBITDA(OPR) in H1FY21 was € 6,9 million vs € 6,5 million in H1FY20. Profit Before Taxes in H1FY21 was € 0,3 million.

Following the successful opening of the “new generation” IKEA stores in Varna, Bulgaria and Piraeus recently, one more “new generation” IKEA store will open in the “Sofia Mall” , Sofia, Bulgaria on September 8th.

9 IKEA stores operate today (6 in Greece, 1 in Cyprus and 2 in Bulgaria) and 9 Pick-up Points. 6 of them in Greece, 2 in Bulgaria and 1 in Cyprus.

Retail Sporting Goods activity (INTERSPORT & THE ATHLETE’S FOOT), realized sales € 74,2 million in H1FY21, 38,6% higher versus H1FY20 (€ 53,6 mio). H1FY21 sales in Greece increased by 20,6%, while in the other countries, sales increased by an average of 67,4% versus H1FY20.

H1FY21 EBITDA(OPR) was € 7,5 million vs € -0,3 million in H1FY20. H1FY21 Profit before Taxes was € 1,6 million.

FOURLIS Group currently operates a network of 132 stores of Intersport and The Athlete's Foot (TAF). Today the store network consists of 54 Intersport stores in Greece, 33 in Romania, 13 in Turkey, 9 in Bulgaria and 6 in Cyprus. Respectively, there are 14 The Athlete's Foot stores in Greece and 3 in Turkey.

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Fourlis Holdings S.A.
I.R. Department