

Hefty online growth & solid retail recovery lead to strong first half profitability despite fewer operating days

ATHENS, Greece – September 8, 2021 – OPAP S.A. (OPAr.AT, OPAP:GA), the leading gaming operator in Greece, announces its consolidated financial results for the period ended June 30th, 2021, prepared in accordance with International Financial Reporting Standards (IFRS).

- H1 Gross Gaming Revenues (GGR) stood at €570.1m higher by 12.2% y-o-y despite c.40% fewer operating days. Q2'21 GGR at €395.9m, up by 120.4% assisted by retail reopening, increased online contribution and Stoiximan full consolidation.
- Gross Profit (from gaming operations) in H1'21 up by 30.2% at €248.8m (H1 2020: €191.1m). Q2 2021 gross profit (from gaming operations) increased by 151.9% at €173.2m (Q2 2020: €68.8m) due to revenue growth along with higher profitability margins despite Hellenic Lotteries' disproportional GGR contribution so as to meet the minimum annual €50m contractual threshold.
- EBITDA in H1 2021 higher by 99.8% at €204.8m (H1 2020: €102.5m) or +74.4% I-f-I after excluding one-off items in both years, also aided by the income related to the extension of the concession agreement. Q2 2021 EBITDA came in at €143.5m (Q2 2020: €16.2m) up by €127.3m or up by €119.2m on a I-f-I basis after excluding one-off items in both years.
- Operating Expenses in H1 2021 at €175.1m vs €124.8m in H1 2020, higher by 40.3% y-o-y while Q2 2021 Opex reached €99.1m higher by 47.6% y-o-y. On a comparable basis, excluding Stoiximan's full consolidation impact and one-off items, H1 2021 Opex decreased by 12.4% y-o-y and Q2 2021 Opex decreased by 6.2% y-o-y.
- Net Profit in H1 2021 stood at €82.1m (H1 2020: €20.4m) or +125.1% I-f-I. Q2 2021 Net Profit stood at €71.9m (Q2 2020: Losses of €15.1m) marking a strong return to profitability.
- Strong cash position, with Net Debt at €423.4m, and improved Net Debt / LTM EBITDA at 1.2x (1.3x incl. leases).
- VLTs and online continue to be key growth drivers.
- BoD decides to distribute a 2021 interim DPS of €0.10 with scrip optionality. Ex-div. date on October 20th.

1. OVERVIEW

(€ 'm)	Q2 2021	Q2 2020	Δ	H1 2021	H1 2020	Δ
GGR (Gross Gaming Revenue)	395.9	179.6	120.4%	570.1	507.9	12.2%
NGR (Net Gaming Revenue) ¹	268.0	117.9	127.4%	373.7	335.2	11.5%
Gross Profit (from gaming operations) ²	173.2	68.8	151.9%	248.8	191.1	30.2%
Operating Expenses	99.1	67.1	47.6%	175.1	124.8	40.3%
EBITDA	143.5	16.2	787.8%	204.8	102.5	99.8%
EBITDA margin	36.2%	9.0%		35.9%	20.2%	
Net profit	71.9	(15.1)	-	82.1	20.4	301.8%
Net profit margin	18.2%	-8.4%		14.4%	4.0%	
EPS (in €)	0.2111	-0.0454	-	0.2419	0.0652	270.7%

¹ GGR-GGR contribution

2 NGR-Agents' commission-other NGR related commission



Revenues (GGR)

OPAP's revenues (GGR) in H1 2021 increased by 12.2% y-o-y reaching €570.1m despite the fact that stores in H1'21 had c.40% fewer operating days compared to H1'20. Q2 2021 stood higher by 120.4% y-o-y to €395.9m, as a result of retail recovery following the ease of lockdown restrictions on April 12th also aided by Stoiximan's full consolidation.



Gross Profit Gross operations Gross operations Gross operations Gross operations H1 202

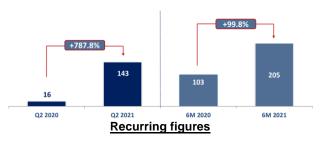
Gross Profit from gaming operations in H1 2021 stood at €248.8m compared to €191.1m in H1 2020 higher by 30.2% as a result of revenues' recovery. Q2 2021 Gross Profit increased by 2.5x y-o-y reaching €173.2m vs €68.8m in Q2 2020. Gross profit was also burdened by Hellenic Lotteries' disproportional GGR contribution so as to meet the annual contractual threshold of €50m.



EBITDA

EBITDA in H1 2021 stood at €204.8m versus €102.5m in H1 2020 higher by 99.8% or 74.4% I-f-I aided by the recognition of €100.1m income related to the extension of the concession agreement, along with Stoiximan contribution following its full consolidation. Q2 2021 EBITDA reached at €143.5m versus €16.2m in Q2 2020.

Reported figures





* Excl. one-off income of €14.0m in H1'21 and one-off income of €1.2m in Q2 2021 (expenses of €6.9m in H1 2020 and Q2 2020)

Net Profit

Net profit in H1 2021 stood at €82.1m versus €20.4m in H1 2020 up by 4.0x.

On a I-f-I basis, excluding one-off items, H1 2021 net profit stood at €69.0m vs €30.7m in H1 2020 while Q2 2021 net profits reached €70.9m versus net losses of €4.9m in Q2 2020, also aided by the decreased nominal corporate tax rate now standing at 22%.

Reported figures



¹ GGR - GGR contribution - Agents' commission - Other NGR related commission



Recurring figures



* Excl. one-off income of €13.1m in H1'21 and income of €0.9m in Q2 2021 (expenses of €10.2m in H1 2020 and Q2 2020).

Comment of OPAP's CEO, Mr. Jan Karas, on the H1 2021 results:

"We are delighted to announce our Q2'21 set of results that demonstrate a strong return to normality. Our performance was clearly aided by solid retail recovery while online revenues retained a strong growth momentum.

Despite the COVID-19 restrictions still in place, we have successfully managed to attract customers back to our stores, thanks to our comprehensive commercial plan and constant focus on providing world-class gaming entertainment. This approach supports the recovery and sustainability of our partners' business. At the same time, we continue to lead the online market on the back of our long-term dual strategy with our investment in Kaizen Gaming continuing to pay off, while further enhancing and differentiating our OPAP branded online offering.

Overall, OPAP deploys a unique business model constantly developing and delivering services to better meet our customers' expectations. Looking forward, we remain committed to expand our online presence, digitalize the retail experience and evolve the brand and product portfolio so as to attract new audiences and further reactivate existing ones."

2. FINANCIAL REVIEW

Revenues (GGR) per game								
(€ '000)	Q2 2021	Q2 2020	Δ%	H1 2021	H1 2020	Δ%		
Lottery	150,334	102,992	46.0	186,942	257,525	(27.4)		
% total revenues	38.0	57.3	-	32.8	50.7	-		
Betting	131,603	38,757	239.6	213,964	126,742	68.8		
% total revenues	33.2	21.6	-	37.5	25.0	-		
VLTs	36,130	21,786	65.8	36,133	88,401	(59.1)		
% total revenues	9.1	12.1	-	6.3	17.4	-		
Instant & Passives	29,220	14,401	102.9	37,092	33,579	10.5		
% total revenues	7.4	8.0	-	6.5	6.6	-		
Online Casino	48,607	1,680	2,794.2	95,951	1,680	5,613.1		
% total revenues	12.3	0.001	-	16.8	.0	-		
TOTAL REVENUES	395,893	179,615	120.4	570,082	507,927	12.2		



Lottery

Revenues from lottery reached €186.9m in H1 2021 versus €257.5m in H1 2020, lower by 27.4% y-o-y on the back of stores' closure for almost double days in H1 2021 compared to H1 2020. Online Joker continued its growth in H1 2021 both in terms of performance and customer acquisition. Lottery GGR in Q2 2021 increased by 46.0% standing at €150.3m on the back of retail reopening on April 12th, compared to Q2 2020, when stores remained closed for almost half of the quarter.

Betting

Total betting revenues reached €213.9m in H1 2021 versus €126.7m in H1 2020 higher by 68.8% y-o-y mostly due to Stoiximan full consolidation. Betting GGR in Q2 2021 increased by 3.4x y-o-y standing at €131.6m on the back of retail outlets' reopening in early April and online increased contribution.





VLTs

VLTs revenues in H1 2021 stood lower by 59.1% reaching €36.1m versus €88.4m in H1 2020 on the back of stores' closure for almost 5 out of 6 months in the 1st semester of 2021. In Q2 2021 VLTs remained suspended for 54 days vs 69 days in Q2'20 and GGR increased by 65.8% reaching €36.1m versus €21.8m in Q2 2020.



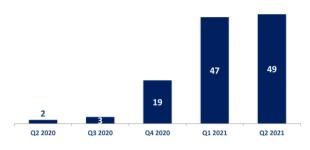
Instant & Passives

Revenues from Instant & Passives stood at €37.1m in H1 2021 compared to €33.6m in H1 2020, higher by 10.5% yo-y. Q2 2021 GGR stood at €29.2m double on a y-o-y basis, on the back of new Scratch variants and market reopening.



Online Casino

Revenues from Online Casino stood at €95.9m in H1 2021 and €48.6m in Q2 2021, continuing an exceptional performance also including the relevant Stoiximan stream since December 2020.





Gaming revenue related expense								
(€ '000)	Q2 2021	Q2 2020	% ∆	H1 2021	H1 2020	% ∆		
Agents' commission	71,258	40,517	75.9	85,468	119,513	(28.5)		
Other NGR related commission	23,548	8,583	174.3	39,387	24,606	60.1		
Total	94,806	49,100	93.1	124,855	144,119	(13.4)		
% of total revenues (GGR)	23.9	27.3		21.9	28.4			

Gaming revenue related expense

Gaming revenue related expense in H1 2021 dropped by 13.4% y-o-y reaching €124.9m versus €144.1m in H1 2020 mainly due to increased online that comes with a higher gross profit margin. Q2 2021 gaming revenue related expense reached €94.8m vs. €49.1m in Q2 2021 due to the retail reopening in the beginning of Q2'21.



Payroll expense						
(€ '000)	Q2 2021	Q2 2020	% ∆	H1 2021	H1 2020	% ∆
Wages and salaries	12,880	15,518	(17.0)	28,131	31,843	(11.7)
Social security costs	3,022	3,551	(14.9)	5,336	6,321	(15.6)
Other staff costs	1,850	884	109.3	2,722	1,753	55.3
Sub Total	17,751	19,952	(11.0)	36,190	39,917	(9.3)
Stoiximan (GR/CY)	2,501	-	-	2,662	-	-
Total cost	20,252	19,952	1.5	38,852	39,917	(2.7)
% of total revenues (GGR)	5.1	11.1		6.8	7.9	

Payroll expense

Payroll expense in H1 2021 stood at €38.9m compared to €39.9m in H1 2020, decreased by 2.7%. On a comparable basis and after excluding Stoiximan impact, H1'21 payroll expenses decreased by 9.3% y-o-y, reflecting headcount optimization. Q2 2021 payroll expense increased by 1.5% y-o-y at €20.3m but came in lower by 11% y-o-y on a comparable basis.



Marketing expense								
(€ '000)	Q2 2021	Q2 2020	% ∆	H1 2021	H1 2020	% ∆		
CSR & sponsorship expense	4,523	3,838	17.9	8,494	8,925	(4.8)		
Advertising expense	13,909	6,960	99.9	20,651	14,479	42.6		
Sub Total	18,432	10,798	70.7	29,146	23,404	24.5		
Stoiximan (GR/CY)	9,890	0	-	15,213		-		
Total	28,323	10,798	162.3	44,359	23,404	89.5		



Marketing expense

Marketing expense in H1 2021 increased by 89.5% at €44.4m vs €23.4m in H1 2020. On a comparable basis and excluding Stoiximan impact, H1'21 marketing expenses increased by 24.5% y-o-y.

Q2'21 I-f-I marketing expenses increased by 70.7% y-o-y, reflecting the re-launch of marketing campaigns due to retail reopening alongside increased advertising related to the EuroCup.



Other operating expense								
(€ '000)	Q2 2021	Q2 2020	% ∆	H1 2021	H1 2020	% ∆		
IT related costs	5,781	5,812	(0.5)	11,711	10,852	7.9		
Utilities & Telco costs	2,845	2,677	6.3	4,785	5,731	(16.5)		
Rentals	126	352	(64.3)	316	828	(61.8)		
Inventory consumption	982	517	90.0	1,251	1,892	(33.9)		
Other	16,085	27,029	(40.5)	26,363	42,194	(37.5)		
Sub Total	25,819	36,387	(29.0)	44,427	61,498	(27.8)		
Stoiximan (GR/CY)	24,696	0	-	47,511	0	-		
Total	50,515	36,387	38.8	91,938	61,498	49.5		

Other operating expense

Other operating expense in H1 2021 increased by 49.5% y-o-y standing at €91.9m versus €61.5m in H1 2020. On a I-f-I level (excl. one-off items in both years and Stoiximan full consolidation in H1'21) other Opex decreased by 12.4% confirming our continuous focus on cost optimization. Q2 2021 other operating expenses reached €50.5m versus €36.4m in Q2 2020, up by 38.8%, while on a I-f-I basis, other opex decreased by 6.2%.





Cash Flows							
(€'.000)	H1 2021	H1 2020	Δ%				
Cash Flow from Operating Activities	140,405	70,221	99.9%				
Cash Flow from Investing Activities	(29,709)	(393)	-				
Cash Flow from Financing Activities	(216)	(75,394)	-				

Operating Activities

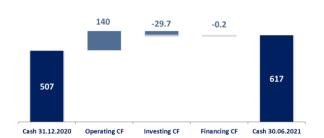
Cash Flow from Cash flows from operating activities in H1 2021 stood at inflows of €140.4m versus inflows of €70.2m in H1 2020 as a result of higher profitability and increased receivables related to GGR contribution prepayment.

Cash Flow from Investing Activities

Cash flows from investing activities in H1 2021 amounted to an outflow of €29.7m as a result of an outflow of €19m related to another tranche for the acquisition of Stoiximan Greek and Cypriot operations and €10m for the acquisition of the new Online licenses.

Cash Flow from Financing Activities

Cash flows from financing activities in H1 2021 amounted to an outflow of €0.2m.





3. MAIN DEVELOPMENTS

2021 Interim Dividend - Scrip dividend optionality

The Company's Board of Directors decided to proceed with the distribution of an interim dividend for the fiscal year 2021 of **€0.10** per share before the tax deduction. The cut-off date is Wednesday, 20 October 2021, the record date is Thursday, 21 October 2021, while the payment will commence on Wednesday, 10 November 2021.

Go-live of Online betting and Online Casino Games & Poker licenses

Following granting of new online licenses, Go-Live took place on 10.08.2021 and 05.08.2021 for OPAP S.A. and STOIXIMAN LTD respectively.

2020 Dividend - Scrip dividend optionality

The Company distributed in Aug '21 a dividend for the fiscal year 2020 of €0.55 per share before the tax deduction offering a scrip dividend optionality. The scrip dividend was welcomed by 2,788 shareholders that selected to reinvest to the company, resulting to a take up of c. 61.09% of total outstanding share capital, excluding own shares.

OPAP confirmed as FTSE4Good Index Series constituent

FTSE Russell confirmed in July 2021 that OPAP has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements to remain a constituent of the FTSE4Good Index Series, for a 5th consecutive year.



Conference Call Invitation

Q2 2021 Earnings Results & Online Business Focus

Wednesday, September 15th, 2021

04:00 PM (Athens) / 02:00 PM (London) / 09:00 AM (New York)

The Presentation will be available at Company's website one (1) hour prior to the Conference Call kick off.

Dial-in Numbers:

UK participants please dial Greek participants please dial US participants please dial Other International please dial +44 (0) 800 368 1063 +30 211 180 2000 + 1 516 447 5632 +44 (0) 203 0595 872

Live Video and Audio Webcast:

The conference call will be available via live video and audio webcast in real time and you may join by linking at: Here or https://87399.themediaframe.eu/links/opap2Q21.html

If you experience any difficulty, please call + 30 210 9460803 or email at hellas@choruscall.gr

CONTACTS

OPAP - 112, Athinon Ave., 104 42 Athens, Greece

Investor Relations - Tel: +30 (210) 5798930 - ir@opap.gr

ATTACHMENTS

- 1. Condensed Statement of Financial Position as at June 2021
- 2. Condensed Income Statement
 - 2.1. Condensed Consolidated Income Statement for the six-month period ended 30 June 2021
 - 2.2. Condensed Income Statement of the Company for the six-month period ended 30 June 2021
- 3. Condensed Statement of Comprehensive Income
 - 3.1. Condensed Consolidated Statement of Comprehensive Income for the six-month period ended 30 June 2021
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- 4. Condensed Statement of Changes in Equity
 - 4.1. Condensed Consolidated Statement of Changes in Equity as at June 2021 and for the six-month period then ended
 - 4.2. Condensed Statement of Changes in Equity of the Company as at June 2021 and for the six-month period then ended
- 5. Condensed Cash Flow Statement as at the six-month period ended 30 June 2021



1. Condensed Statement of Financial Position

As at 30 June 2021

	GRO	OUP	СОМ	PANY
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
ASSETS				
Non - current assets				
Intangible assets	939,125	980,228	837,671	874,308
Property, plant and equipment	76,686	85,623	74,140	82,813
Right-of-use assets	37,965	41,864	23,089	26,155
Investment properties	1,558	1,606	1,558	1,606
Goodwill	483,836	483,846	-	-
Investments in subsidiaries	-	-	425,412	425,412
Investments in associates	8,893	8,079	-	-
Trade receivables	3,970	7,249	3,970	7,249
Other non - current assets	83,607	47,117	93,337	55,334
Deferred tax assets	<u>35,423</u>	<u>35,467</u>	Ξ	=
Total non - current assets	1,671,063	1,691,078	1,459,176	1,472,878
Current assets				
Inventories	12,041	6,169	2,721	4,011
Trade receivables	103,791	68,480	55,034	26,846
Current income tax assets	3,418	2,359	-	-
Other current assets	40,178	40,618	41,287	38,370
Cash and cash equivalents	617,354	506,873	373,348	279,491
Short – term investments	<u>3,629</u>	<u>4,629</u>	-	=
Total current assets	780,411	629,128	472,391	348,718
Total Assets	2,451,475	2,320,206	1,931,567	1,821,596



	GRO	OUP	СОМ	PANY
	30.06.2021	31.12.2020	30.06.2021	31.12.2020
EQUITY & LIABILITIES				
Equity				
Share capital	102,428	102,428	102,428	102,428
Share premium	218,826	218,826	218,826	218,826
Reserves	33,816	33,329	32,562	32,075
Treasury shares	(14,497)	(14,497)	(14,497)	(14,497)
Retained earnings	<u>294,867</u>	<u>399,520</u>	<u>185,416</u>	<u>299,436</u>
Equity attributable to owners of the Company	635,439	739,606	524,734	638,267
Non-controlling interests	<u>12,628</u>	<u>15,281</u>	<u>=</u>	_
Total equity	648,067	754,886	524,734	638,267
Non-current liabilities				
Borrowings	1,009,622	1,007,830	959,278	957,440
Lease liabilities	46,295	50,112	19,074	22,011
Deferred tax liability	40,826	26,642	39,309	24,833
Employee benefit plans	5,340	4,685	4,777	4,194
Provisions	9,450	10,214	9,447	10,212
Other non-current liabilities	<u>5,960</u>	<u>99,776</u>	<u>2,124</u>	<u>2,748</u>
Total non-current liabilities	1,117,491	1,199,259	1,034,009	1,021,438
Current liabilities				
Borrowings	34,786	33,036	52,968	52,692
Lease liabilities	7,568	7,631	5,223	5,068
Trade payables	132,006	149,444	42,116	52,400
Current income tax liabilities	45,031	27,755	16,141	13,119
Other current liabilities	466,524	<u>148,194</u>	<u>256,376</u>	<u>38,611</u>
Total current liabilities	685,916	366,061	372,824	161,890
Total liabilities	1,803,408	1,565,320	1,406,833	1,183,328
Total Equity & Liabilities	2,451,475	2,320,206	1,931,567	1,821,596



2. Condensed Income Statement

2.1. Condensed Consolidated Income Statement

For the six-month period ended 30 June 2021

(Amounts in thousands of euro except earnings per share)

	20	21	2020		
GROUP	01.01- 30.06.2021	01.04- 30.06.2021	01.01- 30.06.2020	01.04- 30.06.2020	
Revenue (GGR)	570,082	395,893	507,927	179,615	
GGR contribution and other levies and duties	(196,406)	(127,848)	(172,691)	(61,748)	
Net gaming revenue (NGR)	373,676	268,046	335,236	117,867	
Agents' commissions	(85,468)	(71,258)	(119,513)	(40,517)	
Other NGR related commissions	(39,387)	(23,548)	(24,606)	(8,583)	
Other operating income	66,266	32,647	66,960	30,959	
Other operating income related to the extension of the concession of the exclusive right	100,804	55,315	-	-	
Other operating cost	(36,715)	(19,346)	(37,070)	(18,217)	
Share of profit of associates	<u>814</u>	<u>731</u>	<u>6,359</u>	<u>1,790</u>	
	379,990	242,587	227,366	83,299	
Operating expenses	(175,149)	(99,090)	(124,819)	(67,136)	
Payroll expenses	(38,852)	(20,252)	(39,917)	(19,952)	
Marketing expenses	(44,359)	(28,323)	(23,404)	(10,798)	
Other operating expenses	(91,710)	(49,733)	(53,936)	(28,961)	
Net impairment losses on financial assets	<u>(228)</u>	<u>(782)</u>	<u>(7,562)</u>	<u>(7,426)</u>	
Profit before interest, tax, depreciation and amortization (EBITDA)	204,841	143,497	102,547	16,162	
Depreciation, amortization and impairment	(66,491)	(33,219)	(65,658)	(38,558)	
Results from operating activities	138,350	110,278	36,889	(22,396)	
Finance income	963	586	9,521	8,584	
Finance costs	(22,468)	(11,098)	(21,595)	(10,178)	
Profit/(loss) before tax	116,846	99,766	24,815	(23,990)	
Income tax expense	(33,299)	(27,330)	<u>(6,754)</u>	<u>8,226</u>	
Profit for the period	83,546	72,437	18,060	(15,764)	
Profit attributable to:					
Owners of the Company	82,133	71,856	20,443	(15,103)	
Non-controlling interests	<u>1,414</u>	<u>581</u>	(2,383)	<u>(660)</u>	
Profit after tax	83,546	72,437	18,060	(15,764)	
Basic and diluted earnings per share in €	0.2419	0.2116	0.0619	(0.0454)	



2.2. Condensed Income Statement of the Company

For the six-month period ended 30 June 2021

(Amounts in thousands of euro except earnings per share)

	20	21	2020		
COMPANY	01.01- 30.06.2021	01.04- 30.06.2021	01.01- 30.06.2020	01.04- 30.06.2020	
Revenue (GGR)	303,396	254,670	439,728	153,903	
GGR contribution and other levies and duties	(92,518)	(76,979)	(149,334)	<u>(52,647)</u>	
Net gaming revenue (NGR)	210,878	177,691	290,394	101,256	
Agents' commission	(65,929)	(57,666)	(100,460)	(33,098)	
Other NGR related commission	(20,149)	(14,153)	(21,196)	(7,345)	
Other operating income	28,828	12,232	27,165	11,215	
Other operating income related to the extension of the concession of the exclusive right	100,804	55,315	-	-	
Other operating cost	(1,053)	<u>(654)</u>	<u>(49)</u>	<u>(5)</u>	
	253,379	172,766	195,854	72,024	
Operating expenses	(92,104)	(52,909)	(102,666)	(56,782)	
Payroll expenses	(30,021)	(14,747)	(32,821)	(16,564)	
Marketing expenses	(23,603)	(14,250)	(18,589)	(8,774)	
Other operating expenses	(35,504)	(20,411)	(47,830)	(28,019)	
Net impairment losses on financial assets	(2,976)	(3,501)	(3,425)	(3,425)	
Profit before interest, tax, depreciation and amortization (EBITDA)	161,274	119,857	93,188	15,242	
Depreciation and amortization	<u>(55,314)</u>	(27,530)	(42,782)	(21,630)	
Results from operating activities	105,960	92,327	50,406	(6,389)	
Finance income	1,084	586	8,971	8,528	
Finance costs	(19,066)	(8,503)	(19,649)	(9,342)	
Dividend income	<u>4,000</u>	<u>4,000</u>	<u>5,500</u>	<u>5,500</u>	
Profit before tax	91,978	88,410	45,229	(1,703)	
Income tax expense	(19,212)	(20,501)	(11,782)	Ξ	
Profit for the period	72,766	67,909	33,447	(1,703)	
Profit attributable to:					
Owners of the Company	<u>72,766</u>	<u>67,909</u>	<u>33,447</u>	<u>(1,703)</u>	
Profit after tax	72,766	67,909	33,447	(1,703)	
Basic and diluted earnings per share in €	0.2143	0.2000	0.1013	(0.0051)	



3. Condensed Statement of Comprehensive Income

3.1. Condensed Consolidated Statement of Comprehensive Income

For the six-month period ended 30 June 2021

	20	21	2020	
GROUP	01.01- 30.06.2021	01.04- 30.06.2021	01.01- 30.06.2020	01.04- 30.06.2020
Profit for the period	83,546	72,437	18,060	(15,764)
Other comprehensive income - items that may be it	eclassified to	profit or loss		
Gain/(loss) from valuation of hedging derivatives	624	333	(405)	(165)
Attributable income tax	(137)	(68)	97	39
Exchange differences on translation of foreign operations	-	<u>(1)</u>	<u>(2)</u>	<u>(2)</u>
Total items that may be reclassified to profit or loss	487	265	(310)	(127)
Other comprehensive income net of tax	487	265	(310)	(127)
Total comprehensive income net of tax	84,033	72,702	17,750	(15,891)
Total comprehensive income attributable to:				
Owners of the Company	82,620	72,121	20,134	(15,230)
Non-controlling interests	<u>1,414</u>	<u>581</u>	(2,383)	<u>(661)</u>
Total comprehensive income net of tax	84,033	72,702	17,750	(15,891)



3.2. Condensed Statement of Comprehensive Income of the Company

For the six-month period ended 30 June 2021

	20	21	2020		
COMPANY	01.01- 30.06.2021	01.04- 30.06.2021	01.01- 30.06.2020	01.04- 30.06.2020	
Profit for the period	72,766	67,909	33,447	(1,703)	
Other comprehensive income - items that are or may be reclassified subsequently to profit or loss					
Gain/(loss) from valuation of hedging derivatives	624	333	(405)	(165)	
Attributable income tax	<u>(137)</u>	<u>(68)</u>	<u>97</u>	<u>39</u>	
Total items that may be reclassified to profit or loss	487	266	(308)	(125)	
Other comprehensive income net of tax	487	266	(308)	(125)	
Total comprehensive income net of tax	73,253	68,175	33,139	(1,828)	
Total comprehensive income attributable to:					
Owners of the Company	<u>73,253</u>	<u>68,175</u>	<u>33,139</u>	(1,828)	
Total comprehensive income net of tax	73,253	68,175	33,139	(1,828)	



4. Condensed Statement of Changes in Equity

4.1. Condensed Consolidated Statement of Changes in Equity

As at 30 June 2021 and for the six-month period then ended

(Amounts in thousands of euro)

Attributable to owners of the Company

	Attributable to owners of the Company							
GROUP	Share capital	Share premium	Reserves	Treasury shares	Retained earnings	Total	Non-controlling interests	Total equity
Balance at 1 January 2020	96,487	24,294	31,522	(14,497)	615,982	753,787	18,104	771,892
Profit/(Loss) for the period 01.01-30.06.2020	-	-	-	-	20,443	20,443	(2,383)	18,060
Other comprehensive loss for the period 01.01-30.06.2020	Ξ	_	(309)	_	<u>-</u>	<u>(309)</u>	<u>(1)</u>	<u>(310)</u>
Total comprehensive income for the period 01.01-30.06.2020	-	-	(309)	-	20,443	20,134	(2,383)	17,750
Transactions with owners of the Company								
Share capital increase	3,925	143,404	-	-	-	147,330	-	147,330
Share capital increase expenses	-	-	-	-	(48)	(48)	-	(48)
Dividends provided for or paid	Ξ	_	Ξ	_	<u>(419,657)</u>	<u>(419,657)</u>	<u>=</u>	<u>(419,657)</u>
Total transactions with owners of the Company	3,925	143,404	-	-	(419,706)	(272,376)	-	(272,376)
Balance at 30 June 2020	100,412	167,698	31,213	(14,497)	216,720	501,545	15,721	517,266
Balance at 1 January 2021	102,428	218,826	33,329	(14,497)	399,520	739,606	15,281	754,886
Profit/(Loss) for the period 01.01-30.06.2021	-	-	-	-	82,133	82,133	1,414	83,546
Other comprehensive income for the period 01.01-30.06.2021	Ξ	_	<u>487</u>	_	<u>-</u>	<u>487</u>	_	<u>487</u>
Total comprehensive income for the period 01.01-30.06.2021	-	-	487	-	82,133	82,620	1,414	84,033
Transactions with owners of the Company								
Share capital increase expenses	-	-	-	-	(8)	(8)	-	(8)
Dividends provided for or paid	Ξ	=	Ξ	<u>-</u>	<u>(186,778)</u>	(186,778)	<u>(4,067)</u>	(190,845)
Total transactions with owners of the Company	-	-	-	-	(186,786)	(186,786)	(4,067)	(190,853)
Balance at 30 June 2021	102,428	218,826	33,816	(14,497)	294,867	635,439	12,628	648,067



4.2. Condensed Statement of Changes in Equity of the Company

As at 30 June 2021 and for the six-month period then ended

COMPANY	Share capital	Share premium	Reserves	Treasury shares	Retained earnings	Total equity
Balance at 1 January 2020	96,487	24,294	30,266	(14,497)	620,030	756,579
Profit for the period 01.01-30.06.2020	-	-	-	-	33,447	33,447
Other comprehensive loss for the period 01.01-30.06.2020	Ξ	Ξ	(308)	Ξ	<u>-</u>	(308)
Total comprehensive income for the period 01.01-30.06.2020	-	-	(308)	-	33,447	33,139
Share capital increase	3,925	143,404	-	-	-	147,330
Share capital increase expenses	-	-	-	-	(48)	(48)
Dividends provided for or paid	<u>=</u>	<u>=</u>	<u> </u>	<u>-</u>	(419,657)	<u>(419,657)</u>
Balance at 30 June 2020	100,412	167,698	29,958	(14,497)	233,771	517,341
Balance at 1 January 2021	102,428	218,826	32,075	(14,497)	299,436	638,267
Profit for the period 01.01-30.06.2021	-	-	-	-	72,766	72,766
Other comprehensive income for the period 01.01-30.06.2021	=	Ξ	<u>487</u>	=	Ξ	<u>487</u>
Total comprehensive income for the period 01.01-30.06.2021	-	-	487		72,766	73,253
Share capital increase expenses	-	-	-	-	(8)	(8)
Dividends provided for or paid (Note 19)	Ξ	Ξ	=	Ξ	(186,778)	(186,778)
Balance at 30 June 2021	102,428	218,826	32,562	(14,497)	185,416	524,734



5. Condensed Cash Flow Statement

As at the six-month period ended 30 June 2020

	GROUP		COMPANY				
	01.01- 30.06.2021	01.01- 30.06.2020	01.01- 30.06.2021	01.01- 30.06.2020			
OPERATING ACTIVITIES							
Profit before tax	116,846	24,815	91,978	45,229			
Adjustments for:							
Depreciation & amortization	66,293	54,198	55,314	42,322			
Net finance costs	21,486	12,018	17,978	10,674			
Employee benefit plans	833	34	762	(34)			
Provisions for doubtful trade receivables	(1,382)	1,108	(1,136)	707			
Write-off of trade receivables	1,612	233	1,612	233			
Other provisions	(686)	428	(686)	428			
Provision for obsolete inventories	195	-	195	-			
Impairment losses on PPE, intangible assets, Right-of-use assets & goodwill	198	11,460	-	460			
Exchange differences	19	57	4	4			
Dividend income	-	-	(4,000)	(5,500)			
Impairment of investment in subsidiaries	-	-	-	3,800			
Impairment of other current & non-current assets	-	6,185	2,500	2,485			
Share of profit from associates	(814)	(6,359)	-	-			
(Profit)/loss from investing activities	(1)	1	(3)	(2)			
Rent concessions	(3,421)	<u>(1,136)</u>	(2,494)	<u>(540)</u>			
Total	201,175	103,041	162,024	100,266			
Changes in Working capital							
(Increase) / decrease in inventories	(4,596)	(6,065)	2,566	(2,390)			
(Increase) / decrease in receivables	(54,615)	49,361	(53,885)	16,766			
Increase / (decrease) in payables (except banks)	<u>16,280</u>	<u>(57,449)</u>	<u>18,016</u>	<u>(32,986)</u>			
Total	158,244	88,887	128,722	81,655			
Interest paid	(14,918)	(18,021)	(13,456)	(16,398)			
Income taxes paid	(2,921)	<u>(645)</u>	(1,773)	_			
Net cash inflow from operating activities	140,405	70,221	113,493	65,257			



	GR	OUP	COMPANY			
	01.01- 30.06.2021	01.01- 30.06.2020	01.01- 30.06.2021	01.01- 30.06.2020		
INVESTING ACTIVITIES						
Proceeds from sale of tangible & intangible assets	3	4	3	4		
Payment for acquisition of subsidiary	(19,007)	-	-	-		
Repayment of loans by third parties	863	755	573	455		
Repayment of loans by subsidiaries	-	-	4,000	5,000		
Share capital increase of subsidiaries	-	-	-	(70,000)		
Loans granted to third parties	(276)	(636)	(276)	(636)		
Loans granted to Group companies	-	-	(16,000)	(14,500)		
Purchase of intangible assets	(11,864)	(2,680)	(6,549)	(2,136)		
Purchase of property, plant and equipment	(779)	(6,146)	(554)	(5,827)		
Dividends received	-	6,799	-	7,500		
Interest received	351	1,510	341	716		
Net change in short-term & long-term investments	<u>1,000</u>	<u>=</u>	<u>=</u>	_		
Net cash outflow from investing activities	(29,709)	(393)	(18,462)	(79,423)		
FINANC	CING ACTIVITIES	;				
Proceeds from borrowings	2,014	301,565	-	300,065		
Repayment of borrowings	(228)	(203,051)	(2)	(200,000)		
Transaction costs related to borrowings	-	(800)	-	(800)		
Share capital increase expenses	(8)	(48)	(8)	(48)		
Payment of lease liabilities	(1,676)	(3,642)	(846)	(2,629)		
Dividends paid to Company's shareholders	(318)	(169,568)	(318)	(169,568)		
Receipt of repayable state cash advance	Ξ	<u>151</u>	<u>-</u>	_		
Net cash outflow from financing activities	<u>(216)</u>	<u>(75,394)</u>	(1,174)	<u>(72,980)</u>		
Net increase/(decrease) in cash and cash equivalents	110,481	(5,565)	93,857	(87,146)		
Cash and cash equivalents at the beginning of the period	506,873	633,815	279,491	450,297		
Effects of exchange rate changes on cash and cash equivalents	<u>1</u>	<u>(2)</u>	Ξ.	=		
Cash and cash equivalents at the end of the period	617,354	628,248	373,348	363,151		