



HELLENIC CABLES

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PRESS RELEASE

Trading Update Q3 2021

Brussels, 18 November 2021

The enclosed information constitutes inside information and is to be considered regulated information as defined in the Belgian Royal Decree of 14 November 2007 regarding the duties of issuers of financial instruments which have been admitted for trading on a regulated market.

Cenergy Holdings S.A. (Euronext Brussels, Athens Stock Exchange: CENER), hereafter "Cenergy Holdings" or "the Group", announces today its financial results for the nine months period ended on 30 September 2021 and the third quarter of 2021.

Growing results along with record high backlog

- Growing operational profitability: a-EBITDA for Q3 2021 was EUR 34.4 million, EUR 5 million higher than the previous quarter due entirely to the steel pipes segment. The corresponding amount for the first 9M of 2021 rises to EUR 82 million, 14% higher y-o-y (9M 2020: EUR 72 million) confirming the group's growth prospects.
- Record high order backlog at more than EUR 800 million as of September 30, 2021 (31 December 2020: EUR 500 million).
- Strong sales at EUR 766 million, 21% higher than prior year's corresponding period (9M 2020: EUR 635 million).
- Consolidated profit before tax of EUR 35.2 million vs. EUR 24.2 million in 9M 2020.

Commenting on the Group's performance, Alexis Alexiou, Cenergy Holdings' Chief Executive Officer, said:

The strong performance in Q3 2021 confirms our ability to provide effective solutions to our customers in all our business lines. We continue to benefit from stronger markets from the green energy transformation. Cenergy successfully implements initiatives to improve efficiency and streamline internal procedures. The cables segment still drives the Group's profitability, though Corinth Pipeworks returned to a full production programme and to operational profits during the third quarter. At the same time, we secured significant energy projects and grew our backlog to record high levels. The recent awards of Santorini-Naxos electrical interconnection in Greece, an HFW pipeline in Norwegian North Sea on behalf of Aker BP and the first ever subsea project with Vattenfall in Denmark are some examples of the successful tendering activity during the latest quarter, demonstrating our commitment to high value-added products.



Finally, the recent agreement between the EU and USA on Section 232 tariffs implies our products will once again be competitive in the US market, judged solely by their high quality and the attention to service we traditionally offered our US customers.

Financial Overview

Amounts in EUR thousand	9M 2021	9M 2020	Change (%)	Q3 2021	Q2 2021	Change (%)
Revenue	766,309	635,442	21%	280,249	257,635	9%
Gross profit	82,673	75,877	9%	38,386	22,856	68%
Gross profit margin (%)	10.8%	11.9%	-115 bps	13.7%	8.9%	+483 bps
a-EBITDA	82,061	72,052	14%	34,420	29,601	16%
a-EBITDA margin (%)	10.7%	11.3%	-63 bps	12.3%	11.5%	+79 bps
EBITDA	75,874	66,015	15%	37,073	20,235	83%
EBITDA margin (%)	9.9%	10.4%	-49 bps	13.2%	7.9%	+537 bps
a-EBIT	63,015	54,291	16%	27,979	23,365	20%
a-EBIT margin (%)	8.2%	8.5%	-32 bps	10.0%	9.1%	+91 bps
EBIT	56,827	48,253	18%	30,631	13,999	119%
EBIT margin (%)	7.4%	7.6%	-18 bps	10.9%	5.4%	+550 bps
Net finance costs	(21,673)	(24,088)	-10%	(7,638)	(6,724)	14%
Profit before income tax	35,154	24,165	45,5%	22,993	7,275	216,1%
Profit after tax for the year	30,558	18,479	65%	18,980	6,956	173%
Net profit margin (%)	4.0%	2.9%	+108 bps	6.8%	2.7%	+407 bps
Profit attributable to owners	30,526	18,480	65%	18,969	6,942	173%

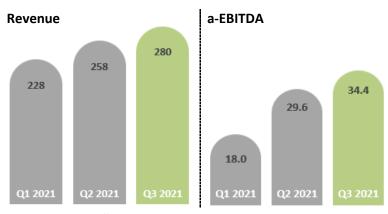
All percentages are versus revenue

Amounts in EUR	9M 2021	9M 2020	Change (%)	Q3 2021	Q2 2021	Change (%)
Earnings per share	0.16070	0.09717	65%	0.09981	0.03658	173%

Strong operational profitability and bottom line results

Revenue grew by 21% for the nine-month period to EUR 766 million, with Q3 2021 rising by 9% compared to the previous quarter, as all plants in the Group achieved full production capacity. The cables segment pushed forward several projects already at execution stage, such as the production of inter-array cables for Doggerbank A and Seagreen in the UK and that of export cables for the Kafireas II Wind Farm in Greece. The strong demand for cables products continued, particularly in our main markets in Central Europe, the Balkans and the Middle East. More importantly though, it is the steel pipes segment that returned to full speed, as it started production of pipes for the Israel Natural Gas Lines (INGL) and Snam projects awarded earlier in the year.





Amounts in EUR million

This full production schedule led **adjusted EBITDA** for Q3 2021 to reach EUR 34.4 million (+16% quarter on quarter), with the EUR 5 million over and above the previous quarter coming from steel pipes. The 9-month a-EBITDA amounted to EUR 82 million, i.e. + EUR 10 million or 14% compared to prior year's comparable period.

During Q3 2021, the negative metal result in cables segment observed during Q2 was partially reversed, driving EBITDA up by EUR 17 million. Profitability margins remained at satisfactory double-digit levels, for both the quarter and year to date, despite price inflation in raw materials and other key resources.

On the other hand, net finance costs increased by EUR 0.9 million (14%) in Q3 vs. Q2 2021 due to higher working capital needs, though they remain significantly lower on a cumulative basis vs. 2020 (9M 2021: EUR 21.7 vs 9M 2020: EUR 24.1 million), as both the debt level and interest rates are lower.

The stronger EBITDA and lower finance costs generate **profit before income tax** of EUR 35.2 million for the period ended on 30 September 2021, a significant increase over the EUR 24.2 million in 9M 2020. **Profit after tax** for the period stood at EUR 30.6 million, compared to EUR 18.5 million in last year's corresponding period, representing 4.0% of revenue (against 2.9% in 9M 2020).

We continue to win tenders steering backlog to record high levels

The successful tendering activity continued without disruptions for both segments with total order backlog reaching EUR 808 million as of September 30, 2021, the highest level ever achieved by the Group. The commercial team of Corinth Pipeworks secured some important orders from June to September 2021, adding a note of optimism to the production picking up in the same quarter, though total order book remains skewed in favour of the cables segment.

Outlook

The **cables segment** continues to execute its secured orders for **projects**, keeping a strong momentum and taking advantage of its ability to expand into new markets. At the same time, we explore possible co-operations aiming at utilizing our know-how in the submarine cable industry and possible new business opportunities around the globe to benefit from the proven potential of the offshore wind sector. High capacity utilisation in all plants is driving the entire segment's profitability, as demand recovery for cable **products** was confirmed and gained further pace during 2021.

The **steel pipes** segment, on the other hand turned profitable during Q3 2021 and is expected to benefit even further from growing orders during the last months of the year. Corinth Pipeworks is following developments in the US market concerning the lifting of tariffs and duties on the imports of



steel products from the EU, getting ready to take advantage of the revived market as well as new opportunities. As energy demand is rebounding, its focus stays on new innovative products, together with the expansion to new geographies.

Overall, **Cenergy Holdings** is looking ahead to a positive year, with steady revenue streams supporting satisfactory operational margins, as its companies' advanced technology products and their robust operational structure, form the basis for sound sustainable growth and development.

Financial Calendar

Publication / Event	Date
2021 Annual results – Press Release	10 March 2022
Ordinary General Meeting 2022	31 May 2022

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About Cenergy Holdings

Cenergy Holdings is a Belgian holding company listed on both Euronext Brussels and Athens Stock Exchange, investing in leading industrial companies, focusing on the growing global demand of energy transfer, renewables and data transmission. The Cenergy Holdings portfolio consists of Corinth Pipeworks and Hellenic Cables, companies positioned at the forefront of their respective high growth sectors. Corinth Pipeworks is a world leader in steel pipe manufacturing for the oil and gas sector and major producer of steel hollow sections for the construction sector. Hellenic Cables is one of the largest cable producers in Europe, manufacturing power and telecom cables as well as submarine cables for the aforementioned sectors. For more information about our company, please visit our website at www.cenergyholdings.com.

Contacts

For further information, please contact:

Sofia Zairi

Chief Investor Relations Officer Tel: +30 210 6787111, 6787773 Email: ir@cenergyholdings.com