Media Release
Regulatory Announcement

11 November 2021

Nine Month 2021 Results

Brussels, 11 November 2021, 08:30 CET – Titan Cement International SA (Euronext Brussels, ATHEX and Euronext Paris, TITC) announces the nine month 2021 financial results.

Higher volumes across all Group markets support solid Revenue growth and resilient profitability

- **Group revenue stronger by 5.0% to €1,262.8m or up by 10.1% in local currencies**
- **Performance reflects continued strength of the US, a rebound in the Greek market, solid robust performance in Southeastern Europe and improving market in Egypt**
- **Operating profitability (EBITDA) penalised, down by 4.3% to €219.6m in the period due to Q3 global spike in input costs; however, now on reducing trend**
- **Net profit stronger by €23.9m or 41.4% to €81.9m benefiting from significantly lower finance costs**
- **Commitment to SBTi's "Business Ambition for 1.5°C" and partnership with the "Race to Zero" campaign of the UNFCCC**
- **The production of lower carbon Type IL cement in Titan America has now reached 50% of its total cement output**

In million Euros, unless otherwise stated	**Nine months 2021**	**Nine months 2020**	**%yoy**
Revenue	1,262.8	1,202.4	5.0%
EBITDA	219.6	229.4	-4.3%
Net Profit after Taxes & Minorities	81.9	58.0	41.4%

TITAN Group - Overview of the nine months 2021

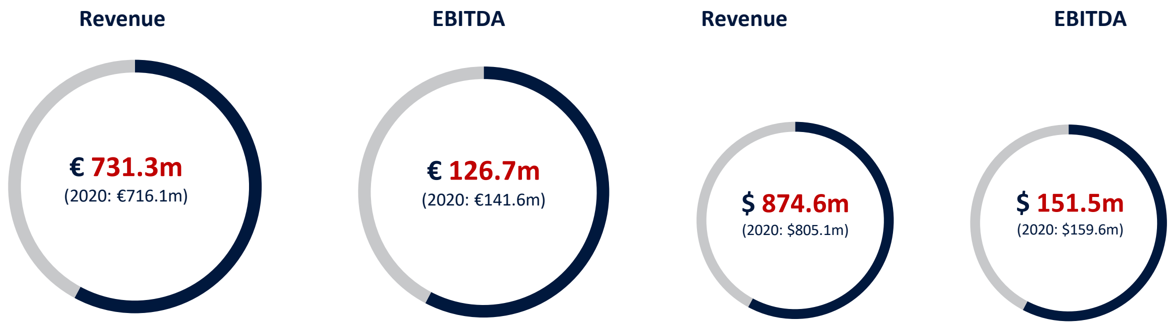
In the first nine months of 2021, all of TITAN Group's markets recorded solid volume growth which translated into increased revenue for the Group. Performance was supported by continued strength in the US, an encouraging recovery and pick-up of construction activity in Greece and a solid delivery in Southeastern Europe. Egypt confirmed indications earlier in the year that with the rationalization of production imposed, operational performance can start to recover its lost momentum. Clouds have been gathering over Turkey owing to the country's macroeconomic challenges while Brazil continued to grow.

As a result, Group consolidated Revenue for the first nine months of 2021 reached €1,262.8m posting a 5.0% increase. Revenue growth in local currencies was 10,1%. Witnessing the global input cost inflation hitting many industries, the building materials sector had a more visible impact during the third quarter of the year, with energy and freight costs reaching a peak in Q3. The reversal of this trend started in October and current prices indicate that we should expect a more favorable cost environment going forward. Owing to the unprecedented spike in costs and the inevitable time-lag in mitigating pricing actions, EBITDA came under pressure to €219.6m posting a 4.3% decline.

The Group nine-month 2021 net result after taxes and minority interests rose to a profit of €81.9m compared to a profit of €58.0m in the same period of 2020, higher by 41.4%, being largely the result of the Group's lower leverage and successful refinancing strategy.

Regional review of the nine months 2021

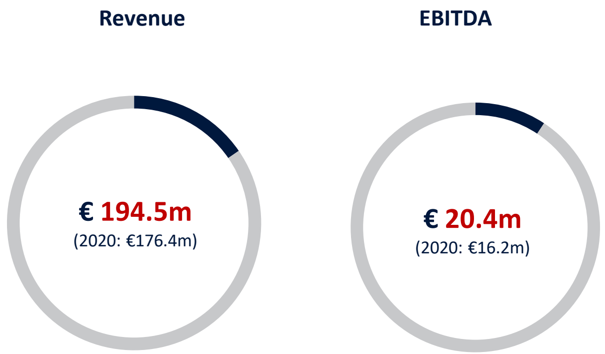
USA



The macroeconomic environment continues to provide a solid backdrop for building materials demand in the USA. Our markets enjoy robust employment and increased consumer spending which sustain demand, amidst a tight housing inventory and attractive mortgage rates. In the nine months to 30th September, trends confirm the dynamic recorded so far in the year and the prospects for further growth ahead. The Group is taking an active stance in promoting cement with a reduced carbon footprint in the US, thereby not only addressing pressing environmental priorities but also effectively augmenting the available product offering to customers. Titan America is a leader in the Green cement sector and currently is the largest producer of Type 1L (low carbon Cement) sold in the US. The well-documented by now spike in all categories of input costs (mainly energy, logistics and labor cost) has been reflected in profitability margins which have come under pressure as a result, particularly in the third quarter of the year. The Group took action to recoup costs through a second price increase in late summer but considering contracts already in place and the magnitude of the spike in costs, the effect of those mitigating actions will inevitably manifest itself with a time-lag. A new round of price increases was announced applicable on January 1st aiming to recover the margin lost due to cost inflation.

Revenue in the USA recorded a 8.7% increase in US $ terms in the first nine months of 2021, translated into a corresponding increase of 2.1% in Euro terms to €731.3m. EBITDA softened to €126.7m, (5.1% decline in US $) 10.6% below the first nine months of 2020 in Euro-terms.

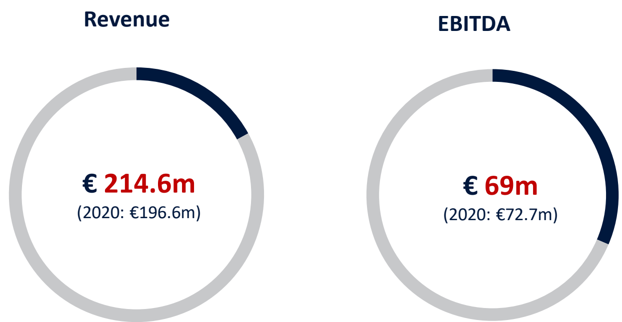
Greece & W. Europe



The market continued its encouraging performance in Greece, lending further support to the belief that it is now in a steady long-term growth path. Sales volumes increased in both the last quarter and the nine months. All construction segments are providing an impetus to demand. Building activity is driven by upgrade and expansion works across a multitude of private infrastructure and small industrial unit projects in logistics and warehousing throughout the country. Residential activity is also strong especially in the main metropolitan urban centers. Against this market backdrop, price increases have also been realised, still not sufficient enough to cover the surge in electricity, fuel and freight costs which was recorded particularly in the third quarter of the year. Group exports continued apace in response to the upsurge in global demand across markets served by the Group's network.

Total revenue for the region of Greece and Western Europe in the first nine months of 2021 grew by 10.3% to €194.5m while EBITDA came in at €20.4m versus €16.2m in the first nine months of 2020.

Southeastern Europe



The Group's markets in Southeastern Europe continued delivering a strong performance following a strong first half of 2021. Volumes and prices developed well across the region reflecting both solid infrastructure and residential housing trends, depending on the particularities of each market. Rising energy costs however, both in terms of electricity and fuel, continue to penalise the performance of the region with the Group playing catch-up in terms of price increases to mitigate the inflationary effects. Higher levels of utilization at the Group's cement plants across the region continued to testify to the region's satisfactory overall performance, while there is still ample production potential to meet stronger levels of demand in the future.

Revenue for the region overall increased by 9.2% to €214.6m while EBITDA declined by 5.2% to €69m in the first nine months of 2021.

Eastern Mediterranean

Revenue

EBITDA

In Egypt, the market continues to exhibit positive signs growing at c.7% year-to-date. Our plants have been operating at the levels of the production cap applied across the market while prices have also consistently maintained their upward trend. As a result, operational profitability in the country is improving after many years of unsatisfactory performance. The market is largely driven by public investment which includes a sizeable proportion of public housing and recently a rehabilitation of the country's port infrastructure.

In Turkey, deteriorating macroeconomic fundamentals have started to manifest themselves in a slowdown in the economic activity. Inflationary pressures on the input cost side -mainly fuel- are further exacerbated by the weakening local currency. Investment in real estate which has historically provided a safe haven for investors is in turn compromised by high interest rates while public investment has slowed down further. Overall, the domestic market is exhibiting softness while high freight rates are also reducing the attractiveness of exports. Although prices remained elevated in both the quarter and the nine months, they only partly set-off cost inflation.

Total revenue in the Eastern Mediterranean reached €122.4m, posting an increase of 8.1% year on year, while EBITDA jumped to €3.5m versus a €1.1m loss in the first nine months of 2020, returning the region's profitability to positive territory.

Brazil (Joint venture)

The market in Brazil continued to grow, posting a 9.4% increase in volumes versus the first nine months of 2020, supported by both residential and commercial sectors projects in the region. Our joint venture Apodi posted an increase in revenue to €60.6m (vs €50.5m in the first nine months of 2020) as well as in EBITDA to €14.4m vs €11.7m in 2020, enhancing its contribution to the Group's net results.

ESG Performance

In October, TITAN Cement Group signed the "Business Ambition for 1.5°C"[1] Commitment letter, joining a number of leading companies worldwide that are committed to keeping global warming to 1.5°C and reaching net-zero emissions by 2050. TITAN is one of the first cement companies worldwide with decarbonization targets validated by the Science Based Targets initiative (SBTi). The Group aspires to deliver society with carbon-neutral concrete by 2050.

TITAN is now monitoring Scope 3 CO_2 emissions from the supply chain across all cement operations. With a view to further improving disclosure of climate-related information, TITAN has already started implementing the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD) assessing climate related risks according to different IPCC scenarios.

The Group further reduced the carbon footprint of its products by shifting to lower carbon cements in Egypt and Greece, and began to export lower carbon Portland limestone cement (Type IL), from Greece to the US. Moreover, the production of Type IL cement in Titan America has now reached 50% of its total cement output. Titan America's plant Pennsuco in Medley, FL is today the largest U.S. producer of Type IL cement, which has approximately 15% lower carbon emissions than Type I or Type II cement. The Group has also been making progress in energy efficiency, with 86.8% of its total clinker production now covered by ISO50001 certification or energy audits.

Furthermore, TITAN continues to invest in Research & Innovation, participating in collaborative efforts and evaluating more than five novel decarbonization and carbon capture and utilization technologies. TITAN is also exploring further optimization of the cement kiln's combustion efficiency by hydrogen enrichment with two industrial scale pilot tests in Greece and Bulgaria. Moreover, the national authorities in Greece have included the Group's project H2CEM, which involves the production and use of green hydrogen for manufacturing cement clinker in industrial kilns, in the pre-notification stage of the first wave of important projects of common European interest (EU Hydrogen IPCEI).

In full alignment with the Group's sustainability ambitions and its commitment to participate actively in the circular economy, TITAN has partnered with TERNA ENERGY to participate in the public tender process for the PPPs (Public Private Partnerships) of the Mechanical & Biological Waste Treatment (MBT) plants in Attica and Central Macedonia in Greece. The Group is also investing €25 million for the installation of a pre-calciner at its plant in Kamari, Viotia, Greece, to enable the utilization of greater quantities of alternative fuels and further help address the problem of Municipal Solid Waste (MSW) in Attica.

Last but not least, in line with the Group's commitment to continuous, open and transparent communication with its stakeholders, all business units in Southeastern Europe, Greece and Egypt have published their 2020 annual sustainability reports.

[1] "Business Ambition for 1.5°C" is a global campaign led by the Science Based Targets initiative (SBTi) in partnership with the UN Global Compact and the We Mean Business coalition. By this commitment, TITAN also joined the United Nations Framework Convention on Climate Change (UNFCC) "Race to Zero" global campaign.

Financing and Investments

Group operating free cash flow reached €68m, a decrease of €60m compared to the nine months of 2020 due to a seasonal increase of working capital and higher Capital expenditure that was increased by 50% to €90m, up by €29m compared to the Covid-restrained investment programme of 2020.

Following increased Capex, higher capital needs and payment to IFC of the last instalment of €41m, Group net debt at the end of September 2021 was €735m, lower by €31m compared to a year earlier.

Share buy-back: The Board decided to implement a share buy-back programme of up to a maximum amount of EUR 10,000,000 in Euronext Brussels and the Athens Exchange. The expected term of the programme is 6 months and its implementation started on October 14, 2021.

Financial Results of the third quarter of 2021

In the third quarter of 2021, Group Revenue increased by 6.2% compared to last year reaching €441.7m testifying the continued strong demand momentum across most of our markets. Group Revenue was up by 7.1% in local currency terms. Group EBITDA declined by 16.8% to €77m, reflecting the sharp rise in energy, electricity and freight costs. Third quarter 2021 net result after taxes and minority interests was a profit of €24.0m compared to a profit of €35.5m in the same period of 2020, lower by 32.5%.

In million Euros, unless otherwise stated	Q3 2021	Q3 2020	%yoy
Revenue	441.7	416.1	6.2%
EBITDA	77.0	92.6	-16.8%
Net Profit after Taxes & Minorities	24.0	35.5	-32.5%

Outlook

The fundamentals driving demand across our markets, namely the strong recovery of economic activity, increased consumer spending and a surge in public and private investment against a low interest rate environment, continue to stimulate growth. At the same time we have clear signs that the peak of energy and freight costs' spike is behind us, though not reverting to 2020 levels. Recently announced price increases for our products will aim to recover the margin lost over the past couple of quarters due to cost inflation.

In the US, we anticipate housing demand to continue to exceed supply thereby ensuring the growth of residential construction. Infrastructure investments, in order to address America's ageing infrastructure and shifting demographic trends, received the long-awaited impetus with the approval last week of US$550bn of new spending as part of the Infrastructure Investment and Jobs Act (IIJA). With large amounts specifically allocated to cement-intensive roads and bridges projects, the bill will underpin increased levels of demand for heavy building materials in the US for several years ahead. Amidst this solid industry backdrop, surging cost inflation requires significant price increases to safeguard operational profitability. At the same time, recognizing the growth potential of the US market over the next few years we are investing to expand our product supply capacity in the market and we have just announced the construction of a new storage dome at our Tampa terminal that will greatly enhance its capacity. Aiming to improve operational efficiencies we will also continue with our investments in the digitalization of our plants and processes as well as with carbon mitigation, so that we are a preferred low-carbon cement supplier of choice in the market.

In Greece, indicators are encouraging that the stimuli of demand are in place to sustain the pace in recovery for the years ahead. Residential construction is supported by an increased number of permits issued which should translate into building activity in the coming years. On the commercial/private industrial segment, many projects are continuing across the country while following a very strong summer tourist season, more tourism-related projects are now underway.

In Southeastern Europe, solid performance should continue to the year's end and beyond in a favorable construction sector climate with a mix of residential, private commercial/industrial as well as infrastructure projects across the region. The Group will remain vigilant to address inflationary pressures on the cost side so as to mitigate their impact on operational profitability.

In Egypt, the stabilizing macroeconomic environment and the country's housing and infrastructure needs bode well for demand amidst the rationalized production regime set by the authorities. Under these conditions, demand should continue to recover and prices to further pick up, conducive to an improvement in operating performance.

In Turkey, the precarious, state of the economy weakens outlook for construction. However, thanks to the modern assets and healthy balance sheet of Adocim, our subsidiary in Turkey, we remain confident in its operational efficiency to withstand the turbulence.

In Brazil, demand drivers are in place and construction confidence indicators remain stable, but a lot will depend on the macroeconomic situation in the country.

Summary of Interim Consolidated Income Statement

(all amounts in Euro thousands)	For the nine months ended 30/9	
	2021	**2020**
Revenue	1,262,792	1,202,358
Cost of sales	-1,018,122	-957,399
Gross profit	**244,670**	**244,959**
Other net operating income	1,901	2,393
Administrative and selling expenses	-126,745	-121,872
Operating profit	**119,826**	**125,480**
Finance income and expenses	-28,474	-38,964
Fair value changes in interest rate swaps	609	-6,754
Gains/(losses) from foreign exchange differences	3,409	-6,550
Share of profit of associates and joint ventures	2,380	1,413
Profit before taxes	**97,750**	**74,625**
Income tax	-15,553	-16,758
Profit after taxes	**82,197**	**57,867**
Attributable to:		
Equity holders of the parent	81,945	57,958
Non-controlling interests	252	-91
	82,197	**57,867**
Basic earnings per share (in €)	**1.0860**	**0.7507**
Diluted earnings per share (in €)	**1.0814**	**0.7481**

Earnings before interest, taxes, depreciation, amortization and impairment (EBITDA)

(all amounts in Euro thousands)	For the nine months ended 30/9	
	2021	**2020**
Operating profit	**119,826**	**125,480**
Depreciation and amortization	99,737	103,859
Impairment of tangible and intangible assets	40	68
Earnings before interest, taxes, depreciation, amortization and impairment (EBITDA)	**219,603**	**229,407**

Summary of Interim Consolidated Statement of Financial Position

(all amounts in Euro thousands)	**30/09/2021**	**31/12/2020**
Assets		
Property, plant & equipment and investment property	1,566,992	1,540,963
Intangible assets and goodwill	364,367	352,292
Investments in associates and joint ventures	88,773	85,610
Other non-current assets	19,842	19,248
Deferred tax assets	11,545	15,201
Total non-current assets	**2,051,519**	**2,013,314**
Inventories	288,016	248,586
Receivables, prepayments and other current assets	253,599	210,595
Cash and cash equivalents	71,773	206,438
Total current assets	**613,388**	**665,619**
Assets held for sale	1,281	-
Total Assets	**2,666,188**	**2,678,933**
Equity and Liabilities		
Equity and reserves attributable to owners of the parent	1,314,440	1,242,693
Non-controlling interests	21,132	23,990
Total equity (a)	**1,335,572**	**1,266,683**
Long-term borrowings and lease liabilities	658,158	666,993
Deferred tax liability	116,565	102,078
Other non-current liabilities	106,977	97,930
Total non-current liabilities	**881,700**	**867,001**
Short-term borrowings and lease liabilities	148,583	223,850
Trade payables, income tax and other current liabilities	300,333	321,399
Total current liabilities	**448,916**	**545,249**
Total liabilities (b)	**1,330,616**	**1,412,250**
Total Equity and Liabilities (a+b)	**2,666,188**	**2,678,933**

Summary of Interim Consolidated Cash Flow Statement

(all amounts in Euro thousands)	For the nine months ended 30/9	
	2021	**2020**
Cash flows from operating activities		
Profit after taxes	**82,197**	**57,867**
Depreciation, amortization and impairment of assets	99,777	103,927
Interest and related expenses	28,044	38,254
Provisions	4,610	5,254
Other non-cash items	7,013	29,889
Income tax paid	-9,037	-6,391
Changes in working capital	-63,838	-46,980
Net cash generated from operating activities (a)	**148,766**	**181,820**
Cash flows from investing activities		
Net payments for property, plant & equipment and intangible assets	-88,178	-58,337
Net proceeds from changes in investments to affiliates and other investing activities	903	1,746
Net cash flows used in investing activities (b)	**-87,275**	**-56,591**
Cash flows from financing activities		
Acquisition of non-controlling interests	-40,817	-1,498
Dividends paid and share capital returns	-31,227	-16,730
Payments due to share capital transactions	-767	-
Proceeds from sale of treasury shares	935	691
Payments for shares purchased back	-	-8,816
Interest and other related charges paid	-27,809	-36,557
Net (payments)/proceeds of credit facilities	-99,085	70,110
Net cash flows (used in)/from financing activities (c)	**-198,770**	**7,200**
Net (decrease)/increase in cash and cash equivalents (a)+(b)+(c)	**-137,279**	**132,429**
Cash and cash equivalents at beginning of the year	206,438	90,388
Effects of exchange rate changes	2,614	-4,464
Cash and cash equivalents at end of the period	**71,773**	**218,353**

General Definitions

CAPEX

CAPEX is defined as acquisitions of property, plant and equipment, right of use assets, investment property and intangible assets.

EBITDA

EBITDA corresponds to operating profit before impairment losses on goodwill plus depreciation, amortization and impairment of tangible and intangible assets and amortization of government grants.

Net Debt

Net debt corresponds to the sum of long-term borrowings and lease liabilities, plus short-term borrowings and lease liabilities (collectively gross debt), minus cash and cash equivalents.

NPAT

NPAT is defined as profit after tax attributable to equity holders of the parent.

Operating Free Cash Flow

Operating free cash flow is defined as cash generated from operations plus income tax paid minus payments for CAPEX.

Operating profit

Operating profit is defined as profit before income tax, share of gain or loss of associates and joint ventures, gains or losses from foreign exchange differences, net finance costs and other income or loss.

Financial calendar

17 March 2022	Publication of the fourth quarter and full year 2021 results
11 April 2022	Publication of the Integrated Annual Report 2021
12 May 2022	Publication of the first quarter 2022 results
12 May 2022	Annual General Meeting of Shareholders
28 July 2022	Publication of the second quarter and half year 2022 results
10 November 2022	Publication of the third quarter and nine months 2022 results

— This press release may be accessed on the website of Titan Cement International SA via this link https://ir.titan-cement.com

— For further information, please contact Investor Relations at +30 210 2591 257

— Titan's nine month results will be discussed in a live conference call on Thursday, November 11, 2021 at 15:00 CET. The conference call will be in English. Please register in advance of the conference using the following link: https://87399.themediaframe.eu/links/titan211111.html. The conference call will be available for replay from November 11, 2021 17:00 CET.

About Titan Cement International SA

Titan Cement International is a multiregional cement and building materials producer. Business activities cover the production, transportation and distribution of cement, concrete, aggregates, fly ash, mortars and other building materials. The Group employs about 5,500 people and is present in 15 countries, operating cement plants in 10 of them, the USA, Greece, Albania, Bulgaria, North Macedonia, Kosovo, Serbia, Egypt, Turkey and Brazil. Throughout its history, the Group has aspired to serve the needs of society, while contributing to sustainable growth with responsibility and integrity.