



## Key Financial Figures as of 30 September 2021

Further to the letter, with protocol number 2596/09.11.2021, of the Hellenic Capital Market Commission and in terms of providing the investors with accurate and timely information, “**AS COMMERCIAL COMPUTER AND TOY COMPANY S.A.**” announces the following information about its principle financial figures and its activities during the third quarter of 2021, and the general developments in its activity as well as its prospects in general.

In particular, the results of the Group and the Company for the period ended 30 September 2021 (1.1.2021-30.9.2021), compared to the respective period of the previous year 2020, are summarized below:

<b>FINANCIAL RESULTS</b>						
<i>(amounts in 000's of Euros)</i>	<u>Group</u>			<u>Company</u>		
	<u>1.1- 30.9.2021</u>	<u>1.1 - 30.9.2020</u>	<u>Δ %</u>	<u>1.1- 30.9.2021</u>	<u>1.1 - 30.9.2020</u>	<u>Δ %</u>
Sales Turnover	12.909	12.348	4,6%	11.992	11.641	3,0%
EBITDA	2.500	1.906	31,2%	2.007	1.541	30,2%
EBIT	2.087	1.542	35,3%	1.613	1.187	35,8%
Profits before taxes	2.671	1.298	105,7%	2.212	920	140,4%

The consolidated turnover for the Group amounted to 12,909 mil. euros compared to 12,348 mil. euros, resulting a percentage increase of +4,6%. Specifically in the third quarter of 2021, consolidated sales recorded an increase of + 25,6% compared to last year (in absolute amounts +1.114 million euros) and EBITDA increase + 62,2% (in absolute amounts 0,573 million euros) this was a result of the gradual return of the market to regularity from the ongoing COVID-19 crisis.

The financial results showed a significant improvement in respect of the corresponding period last year, in particular the consolidated sales for the nine months period increased by + 4,6% (-6,9% in the first half) and amounted to 12,9 million euros while EBITDA increased + 35,3% (+ 2,16% in the first half) and amounted to 2,5 million euros.

Consolidated profit before tax amounted to 2,671 million euros compared to 1,298 million euros in the corresponding period, i.e. an increase of + 105,7%, with income from financing activity having a significant contribution in improving overall profitability (+0,584 million euros).

The cash and the investments with immediate liquid capabilities are as follows :

(amounts in 000's of Euros)	<u>Group</u>			<u>Company</u>		
	<u>1.1- 30.9.2021</u>	<u>1.1- 31.12.2020</u>	<u>Δ %</u>	<u>1.1- 30.9.2021</u>	<u>1.1- 31.12.2020</u>	<u>Δ %</u>
Cash and Investments	19.549	15.620	+25,1%	17.435	13.621	+28,0%

Bank loans does not exist at 30.9.2021 for the Group and the Company, indicating its healthy financial position.

The comparable data regarding the working capital (Inventory and Receivables – Creditors & Other short-term liabilities) were as follows:

(amounts in 000's of Euros)	<u>Group</u>			<u>Company</u>		
	<u>1.1- 30.9.2021</u>	<u>1.1- 31.12.2020</u>	<u>Δ %</u>	<u>1.1- 30.9.2021</u>	<u>1.1- 31.12.2020</u>	<u>Δ %</u>
Inventory	3.960	4.618	9,92%	3.932	4.609	25,06%
Trade Debtors & other receivables	9.197	10.877	-19,35%	8.800	10.522	-8,64%
Minus :						
Suppliers	-1.766	-1.777	-56,13%	-1.760	-1.777	56,33%
Other short-term liabilities	-2.316	-2.497	-42,12%	-2.120	-2.052	-30,22%
<b>Net working capital</b>	<b>9.075</b>	<b>11.221</b>	<b>16,62%</b>	<b>8.852</b>	<b>11.302</b>	<b>3,25%</b>

The gross profit of consolidated sales remains about the same level as in previous year despite the significant increase in transportation costs which has increased the cost of imports but was offset by the positive effect of the EUR / USD exchange rate since the Company imports a significant amount from China which are invoiced in US Dollars (USD).

The effects of the Covid-19 pandemic had a negative impact on the financial results of the first half of 2021 where the Group presented sales reduction - 6,9%. Regarding the second half of 2021, the effects of the energy crisis and the Covid-19 pandemic are estimated to have a small impact on the financial results of the Group, but Management remains cautious about the possible negative financial effects of the energy and/or the Covid-19 pandemic.

Based on the data available at the time present time, Management estimates that there is no substantial uncertainty until the end of the current year regarding the continuation of business activity, the Sales and the supply chain of both the parent Company and the individual entities belonging to the Group. The Company has strong liquidity, available bank financing limits with no precarious risks to date.